

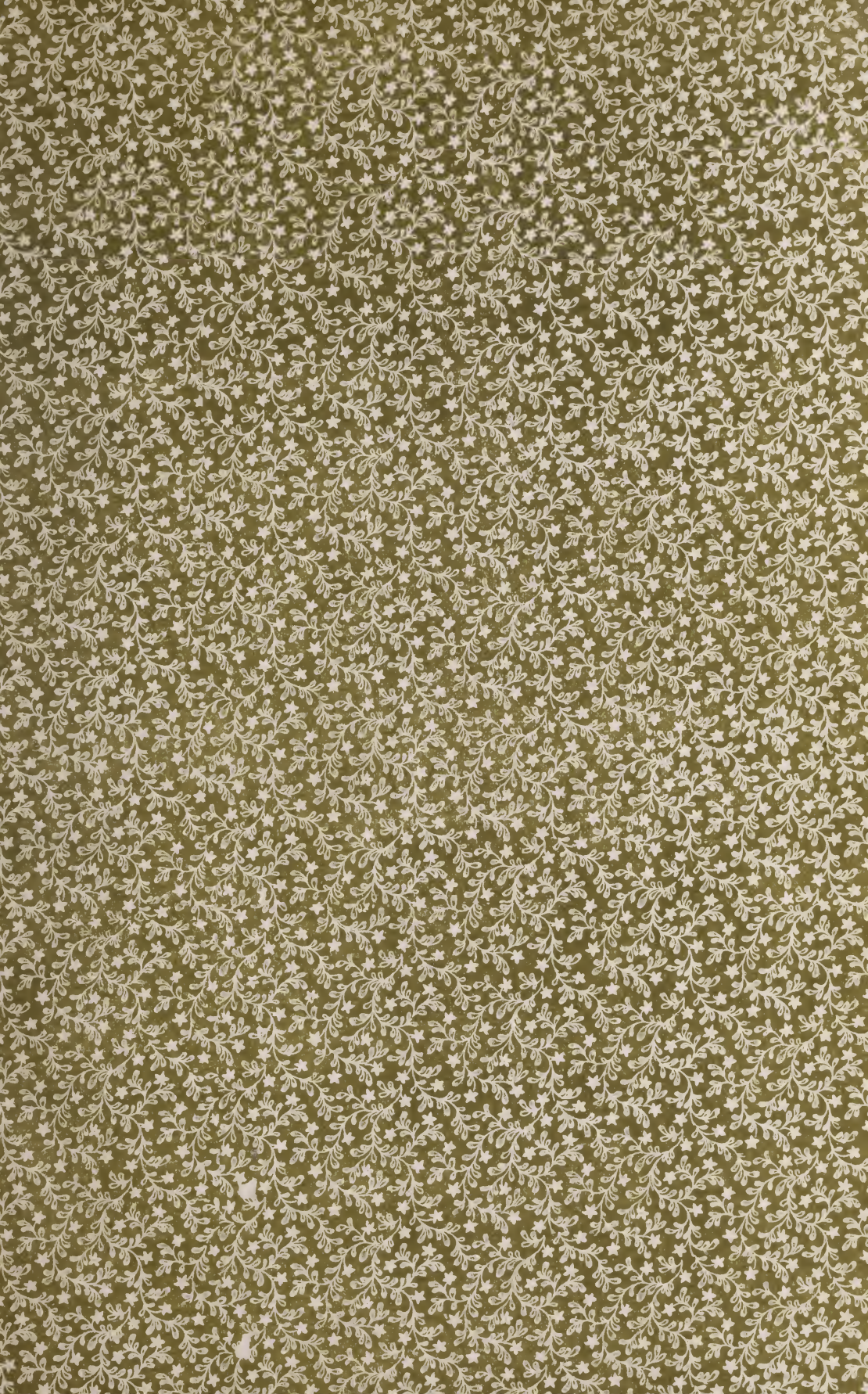
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LEADING
Manufacturers and Merchants
OF
CENTRAL AND WESTERN
MASSACHUSETTS.

HISTORICAL AND DESCRIPTIVE REVIEW OF THE INDUSTRIAL
ENTERPRISES OF

Worcester, Hampden,
Hampshire, Berkshire, and
Franklin Counties.

ILLUSTRATED.

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INTRODUCTORY.

IN presenting this work to the public, and more directly to the citizens of Central, Northern, and Western Massachusetts, only a word or two is required to explain its character and object. Indeed, the work explains and vindicates itself. Devoted to the manifold industrial interests of that section of the glorious old Bay State above indicated, it presents in an intelligent and concise manner an attractive review of the multifarious business activities that give it commercial importance and prosperity.

As a record of the manufacturing and mercantile industries in the principal cities and towns of the five counties covered by the following reviews, we confidently believe it will not only accomplish much toward their encouragement, but will also bring to the attention of many thousands of business men in other and remote parts of the Union grateful and interesting information respecting the manufactures and general trade that flourish here. If there are qualities for which these people are distinctively noted above others, they consist in the pluck, energy, and ingenuity they have exercised in conquering honorable place, name, and good fortune for themselves, commercially and socially. It is workers of this sort that have rolled it onward to its present position. The avenues opened by the inventor, the manufacturer, the merchant, have been often indeed beset by obstacles, but these have been obliged to give way to innumerable utilities of inestimable worth and value. What though personal benefit may have been in the vast majority of instances the incentive of their endeavor? Their activity, their enterprise, their persistence, their courage have wrought the manufacturing and commercial successes illustrated and described in the following pages.

The data given in them have been drawn from the most authentic sources, have been carefully collated and intelligently revised, and the utmost care has been exercised in order that the information herein given may be relied upon as accurate.

The reader will observe that while the largest and practically leading enterprises in the general lines of business are treated at some considerable length, many smaller and less prominent concerns are also reviewed for the simple reason that each one of the latter in its own way and in its own special department has contributed its share to the general prosperity and wealth of the various commodities mentioned.

As intimated above, the circulation of this work will not be limited to those portions of Massachusetts of which it treats. It will reach to distant sections of the country, and many volumes will traverse the ocean and enter foreign manufacturing and mercantile houses, imparting to their proprietors a fund of information that cannot but prove novel and interesting.

The publishers of this work beg to acknowledge the essential service rendered by many gentlemen in its preparation, for which they are sincerely thankful.

INTERNATIONAL PUBLISHING COMPANY.

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CITY OF WORCESTER.

THE "HEART" OF THE GREAT COMMONWEALTH OF MASSACHUSETTS AND A
VERY PROMINENT RAILROAD AND BUSINESS CENTRE—A REVIEW OF
THE CITY'S HISTORY, AND REPRESENTATIVE INDUSTRIES—
A RAPIDLY GROWING COMMUNITY AND AN
ATTRACTIVE PLACE FOR RESIDENCE.

"WORCESTER," says an excellent authority, "has time out of mind been denominated 'the Heart of the Commonwealth'" of Massachusetts. If this has been truly spoken, then it goes without saying, that never has a true heart throbbed to better purpose within a body politic than has here (from the broad bosom of a county itself royal in area as a Commonwealth) made its pulsations felt

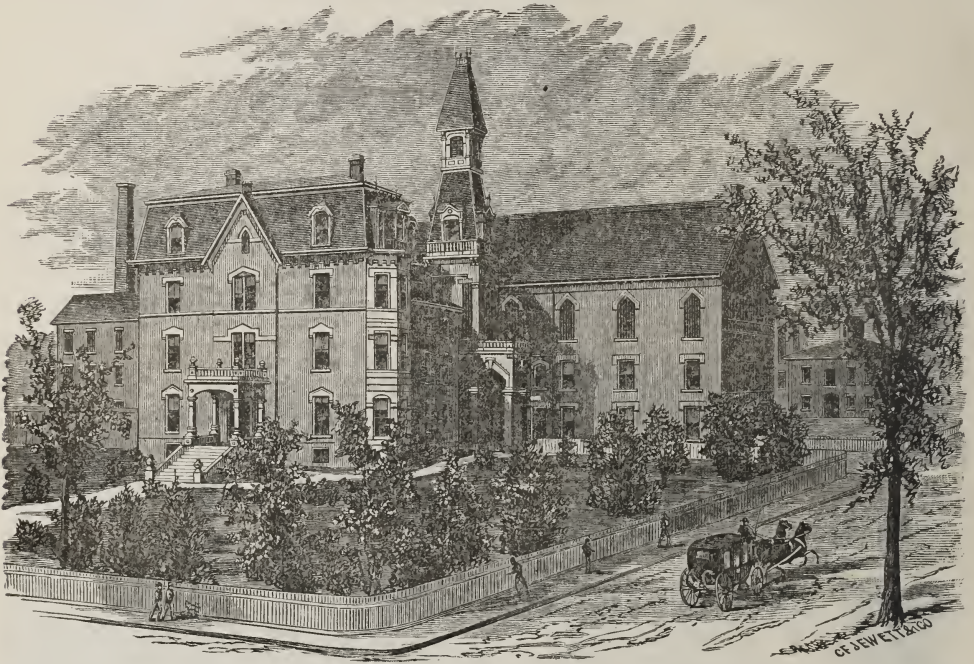


COURT HOUSES.

throughout the world, through the superb system of the old Bay State. The leading part played in New England by the Colony of Massachusetts, which absorbed several other colonies, and from which those of Connecticut and Providence originated, is too well known to demand trite allusion.

Just here, however, it may not be tedious to pause for one moment and listen to an indirect allusion of this nature made a hundred years ago, more or less, by one of the officers who served in Burgoyne's campaign. Lieut Aubrey, in his "Travels through the Interior Parts of America," tells

an honest tale of the experiences the British met with in traversing Massachusetts after their Saratoga defeat. He speaks of passing "through a small, neat town called Worcester," which even at that early day it seems won meed of praise from casual traveller and superficial observer, "enemies themselves being judges." Continuing, he gives a passing glimpse of the temper of the hour and the subdued dry humour of New England triumph, proceeding as follows: "As we passed from this town [Worcester], at a small village there were assembled a great concourse of people to see us march, who were very curious, some lifting up their hands and praying to Heaven, some admiring the soldiers, others looking with astonishment. But among the crowd stood foremost an old woman, who appeared to be near an hundred, upon whom your old friend, Lieut. McNeil of the Ninth Regiment, thought to be a little witty; in which however he was fairly worsted. As this old woman



THE COUNTY JAIL.

attracted the notice of every one, when he passed, he said to her, "So, you old fool, you must come and see the lions." But with great archness she replied: "Lions, lions! I declare now, I think you look more like lambs!"

If New England's soil in some provinces has been known to be as dry as her humour, New England's sons, of all men, have best known how to wrest the best returns from it. The same ability of persistence in turning reproaches to laurels seems not to have been unappreciated by General Burgoyne's officer in the indirect tribute already alluded to, which is as follows: "The lower class of these Yankees—*apropos*, it may not be amiss here just to observe to you the etymology of this term: it is derived from a Cherokee word, *eankke*, which signifies coward and slave. This epithet of Yankee was bestowed upon the inhabitants of New England by the Virginians for not assisting them in a war with the Cherokees; and they have always been held in derision by it. But the name has been more prevalent since the commencement of hostilities. The soldiery at Boston used it as a term of reproach; but after the affair of Bunker Hill, the Americans gloried in it. Yankee-doodle is now their paean, a favorite of favorites, played in their army, esteemed as warlike as the Grenadier's

March: it is the lover's spell, the nurse's lullaby. After our rapid successes, we held the Yankees in great contempt; but it was not a little mortifying to hear them play this tune when their army marched down to our surrender."

"Down, on your knees, man!" said Old England's poet laureate, as in close converse, arm in arm with a friend, the two came suddenly upon a clump of the first spring violets, and Lord Tennyson knelt to inhale their fragrance. "Let us cry," sententiously suggested New England's Autocrat of the Breakfast Table, interrupting a flow of talk to consider the advent of the first upspringing green blade announcing that winter was passed and "the time of the singing of birds" was at hand.



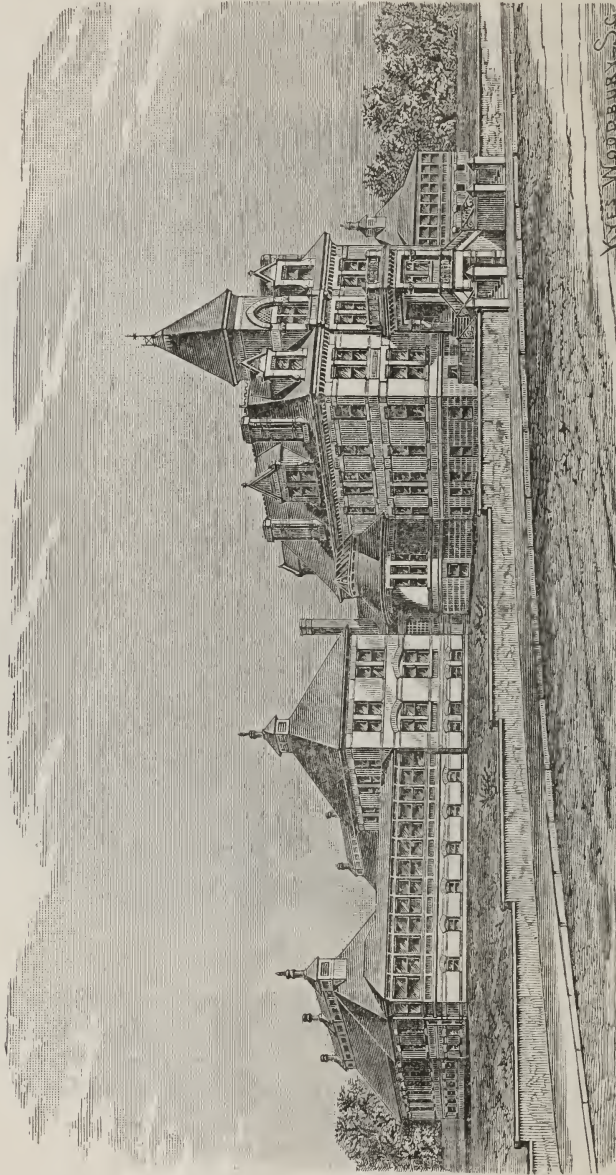
UNION RAILROAD STATION.

Arrested in a somewhat similar manner by sudden descriptive approach to some of New England's boundary lines, it has seemed but natural to thus halt, remembering the part the Bay State played in turning "lions" into "lambs," and if with the poet laureate we do not "down on our knees" upon fragrant historic soil, at least we pause between a tear and a laugh, and then march on to the echoing and endlessly re-echoing strains of Yankee Doodle.

Area of New England.

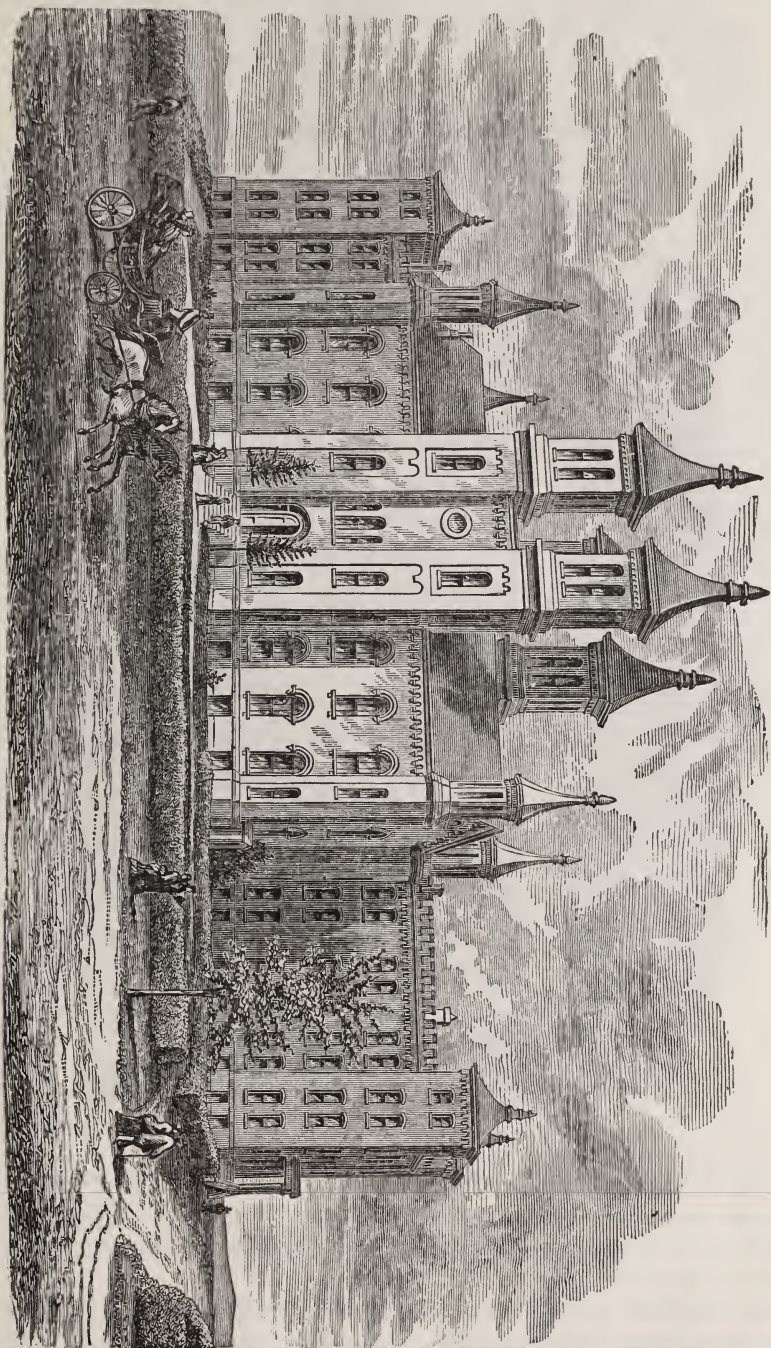
New England to-day extends from lat. 41° to $47^{\circ} 32'$ N., and from lon. $66^{\circ} 52'$ to $73^{\circ} 50'$ W., and has an area of 68,460 square miles. Without including the smaller inlets it has a coast line of about 700 miles. It forms a large and beautiful portion of the great peninsula which includes Nova Scotia, New Brunswick and parts of Quebec, and which is formed by the waters of the Atlantic ocean, the

St. Lawrence river and the connected waters of Lake George, Lake Champlain and the Hudson river. In its six States, Maine, New Hampshire, Vermont, Massachusetts, Rhode Island and Connecticut, the most varied, picturesque and charming scenery delights the eye. Maine which is said to comprise about half the area of New England, and which under the title of the District of Maine formed in



THE CITY HOSPITAL.

early colonial times a part of the Massachusetts colony's territory, is rich in grand and beautiful scenery. New Hampshire has long been called the Switzerland of America, while views in Massachusetts have been favorably compared with the finest in Scotland. Beautiful Vermont early explored by the French, but settled by the English, is divided into nearly two equal sections by her Green



WORCESTER ACADEMY.

Mountains extending through the State from North to South. Connecticut has with the geographical exception of mountain ranges the same general characteristics as the rest of the New England States, and Rhode Island, if the smallest in the Union, has within its boundaries the second city in New England in population, namely Providence; and has the distinction of being the first State that engaged in the manufacture of cotton.

Early Settlement of New England.

From the time of the discovery of the northern part of the American continent by Cabot more than a century passed before any *successful* efforts were made by the English to plant colonies.

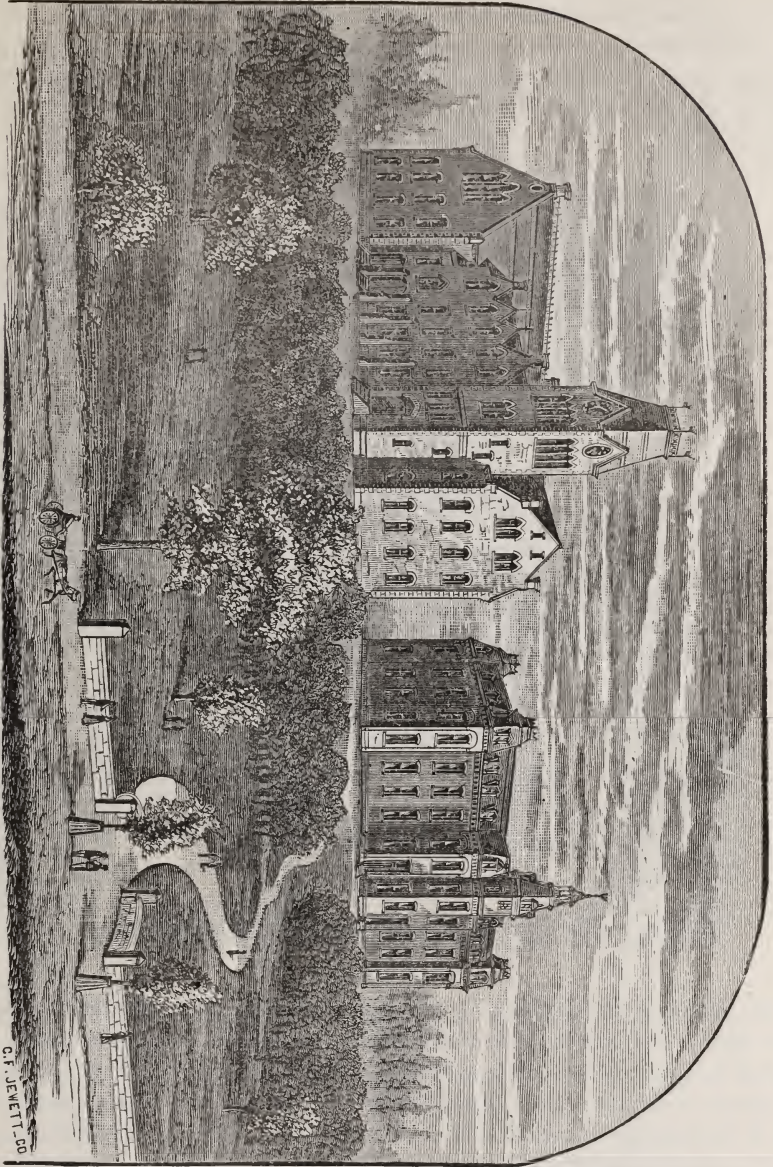


POST OFFICE AND CHAPIN BLOCK.

In 1584, it will be remembered, Sir Walter Raleigh came to what is now the New England portion of North America, and his flattering account of it obtained for it the name Virginia, given by Queen Elizabeth in honor of herself. Raleigh spent nearly \$200,000 in vain attempts to colonize Virginia and abandoned the project.

Captain John Smith in 1614 made explorations from Penobscot to Cape Cod. Whether as some authorities state, Prince Charles was deeply pleased with a map and reports of the coast presented to him by Captain Smith and thus was led to change the name of the territory described from Virginia to New England, or whether as other authorities briefly state the name New England was given by Captain Smith himself, the fact remains that the name was changed at that time.

WORCESTER FREE INSTITUTE.



The first grant from the crown under which actual settlements were made in North America was given by James I. and was dated April 10, 1606. Comprising the portion of country lying between lat. 34° and 45° it divided the thus described territory into two parts called North and South Virginia. To the London Company was granted right to make settlements in South Virginia, while the Plymouth Company was authorized to do the same in North Virginia, or between lat. 38° and 45° .

In a later patent granted by James I. in 1620 to the Plymouth company the country was described as lying between lat. 40° and 48° from North to South, and extending throughout the main land from sea to sea: the name given was that of "New England in America." Practically, the designation New England has always been applied to that part of the country lying east of New York. It has

never been a political unit; its States have never been isolated from the other States; and yet as most of the colonies planted there were founded by men who held nearly the same views and opinions, and as they were closely associated and in some respects differed from other Colonies and States in organization and institutions, there has been peculiar fitness and convenience in this distinctive designation.

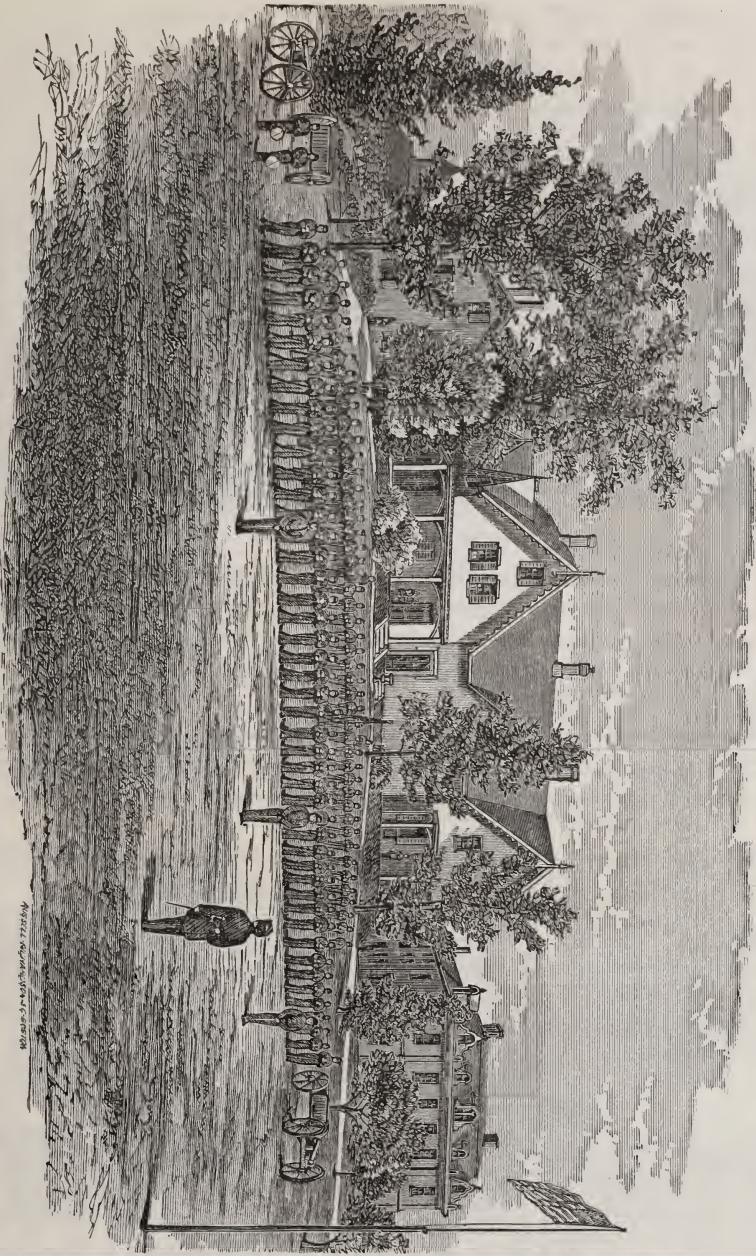


HIGH SCHOOL.

In the same year 1620 that James I. gave the last described patent granting the Plymouth Company the right to the country called "New England in America," the Puritan colony of Plymouth was formed and obtained a patent from the South Virginia Company. They had left England in 1608 in pursuit of religious liberty. They had lived in Holland eleven years. During that time the number of Puritans had increased in England. Unhappy in Holland they determined to come to America. Under great disadvantages and difficulties they set sail from England September 6, 1620, in the Mayflower. They reached Cape Cod November 9, and anchored in the roadstead of the present Provincetown. Discovering that they were outside the limits of the South Virginia patent; reflecting that they had no right to the soil, and destitute of powers of government, they entered into a voluntary contract as follows:

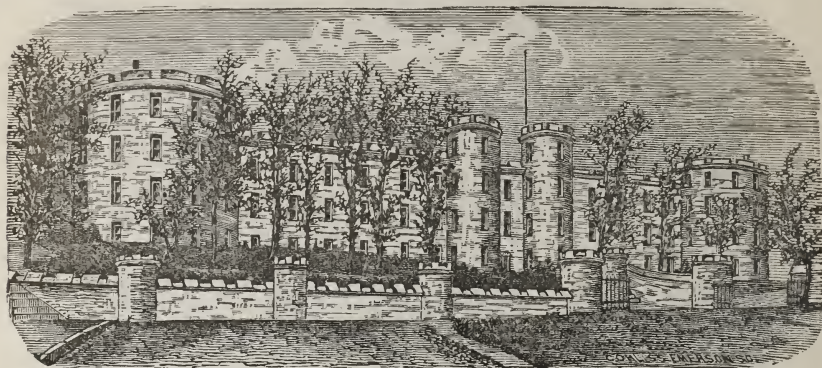
"We, [etc.] do, by these presents solemnly and mutually, in the presence of God and of one another, covenant and combine ourselves together, into a civil body politic for our better ordering and preservation, and furtherance of the end aforesaid; and by virtue hereof, to enact, constitute and frame such just and equal laws, ordinances, acts, constitutions and offices from time to time, as shall be thought most meet and convenient for the general good of the colony: unto which we promise all due submission and obedience."

HIGHLAND MILITARY ACADEMY.



Was there not here an incipient American Constitution? The little company including women and children numbered 101. Having made their civil contract they set about examining the coast and at length decided to settle at a place which they named Plymouth. Here they landed December 11, 1620. Without dwelling upon so familiar a story one or two points may be touched upon. Conceded to be the founders of New England, space has here been taken to quote the civil compact of the Pilgrim Fathers. Before they left England they formed a contract with merchants there the terms of which covered seven years. By this agreement they were bound to carry on all their

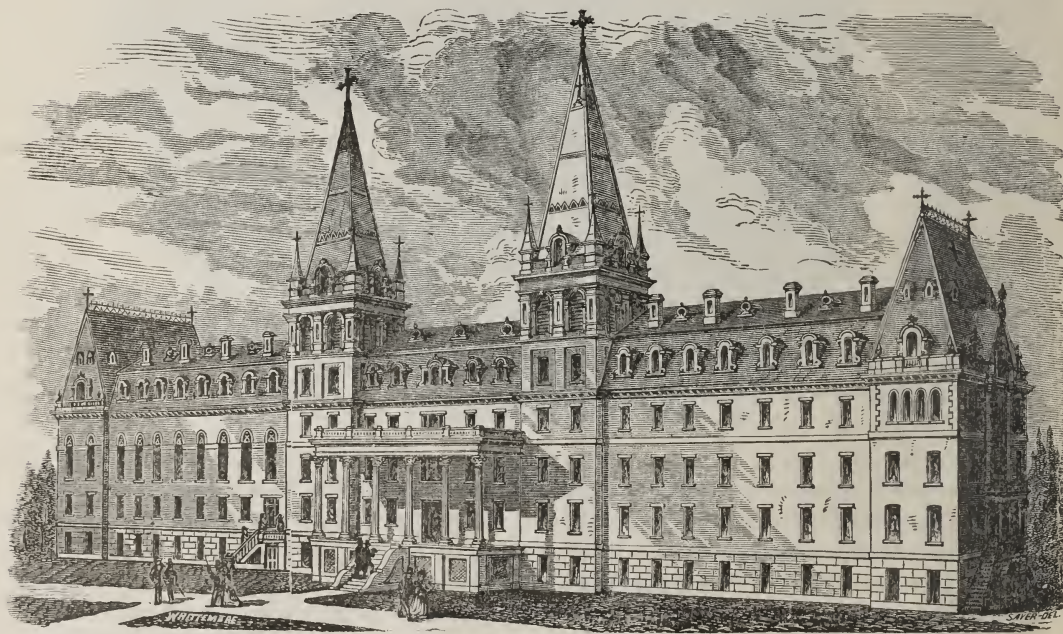
commerce in common. Notwithstanding the mortality resulting from cruel exposures, unsuitable food, inclement cold, fatigues and hardships, and which reduced their number nearly one-half in about four months, at the end of seven years the shares were bought in by the colonists and the joint property was divided among them.



OREAD INSTITUTE.

Their government was administered by a Governor chosen annually by the people, and seven persons who were called "assistants," elected in the same manner. In 1639 a House of Representatives was established. The political affairs of the Plymouth colony became connected with those of other colonies, especially with those of the Massachusetts colony with which it became incorporated in 1792.

Some marked differences between the governments of the New England colonies and those of the other colonies may be noticed. The New England colonies had charter governments: those of other colonies were royal or proprietary. In New England the government and ownership was in the



COLLEGE OF THE HOLY CROSS.



QUINSIGAMOND BANK.



WORCESTER BANK.

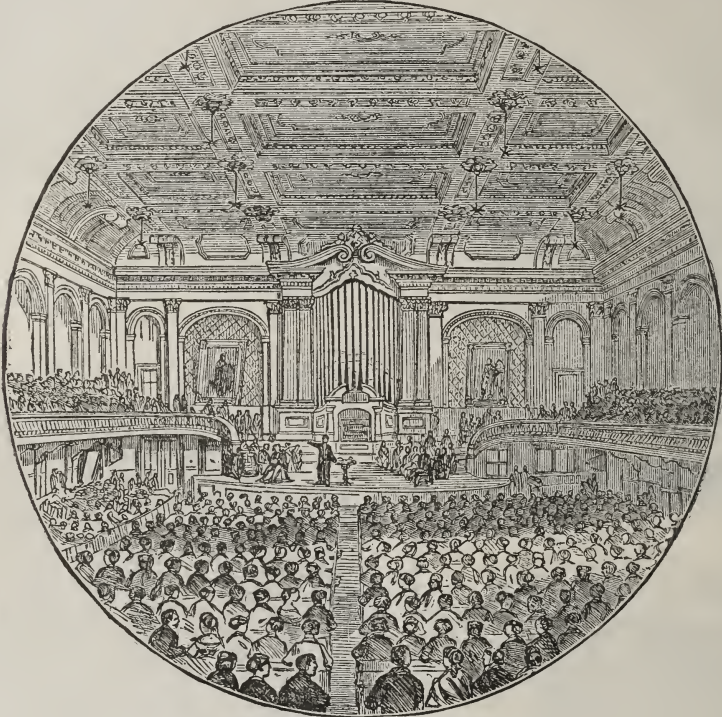


CITY BANK.



FIRST NATIONAL BANK.

colonists. In the other colonies government and ownership were in the crown or proprietors, or else the government was vested in one and the property in the other. The strenuous defence of civil as well as religious liberty on the part of the Puritans, as well as their love of education, is too well known to require reference. It was but ten years after the settlement of Massachusetts that Harvard College was founded. The legislature of Massachusetts passed a law in 1647 that every town having fifty families should provide a school. Connecticut passed a similar law in 1660. In New Haven and Plymouth nearly the same provisions for schools were made. The organizations of church societies were simple and democratic in conception. Their municipal system had peculiar features.



AUDIENCE ROOM, MECHANICS HALL.

Thus while the British Parliament was questioning the king's right to give such privileges as the patent of 1620 conveyed the Plymouth Company, the Puritans landed and made the first *permanent* settlement without any charter at all. Other settlers of the same religious views came from England and joined them and in 1630 they numbered about 300. Ten years after their arrival the Company in England granted to the Plymouth settlers a title to the land they occupied.

Of the many ineffectual attempts to establish settlements; of the trials of the early settlers, their relations with the Mother Country, with the Indians and with other colonies, and all that led to the Revolution, nothing can here be said. The first permanent settlement in New England, made in Massachusetts, the oldest and most important of the New England States, has been briefly outlined.

At the time of the English settlement the territory of Massachusetts was occupied by five Algonquin tribes. The Pennacooks were in the north-east, or in other words in a part of New Hampshire. The Massachusetts were on the bay which still bears their name. In the Cape Cod region dwelt the Nausets. West of them and in the South-east were the Pokandkets or Wampanoags. The Massachusetts colony had friendly relations with the Massachusetts and the Pennacooks. Indeed of all these tribes the Nausets alone were unfriendly, and with even these the Plymouth Colony made a



SCOTT'S BLOCK.



HARRINGTON CORNER.



466 MAIN STREET.



SPY BUILDING.

treaty of peace. With Massasoit, a chief of the Pokankets (or Wampanoags) whose dominions included nearly all the southern part of Massachusetts and whose tribe was once estimated to be 30,000 in number, a treaty of peace and mutual protection was made. For fifty years this treaty was sacredly kept. In the United States census of 1870 only 151 Indians are returned from Massachusetts.



JONAS G. CLARK BLOCK.

The Massachusetts Bay Colony was founded in 1626 and 1630 and was later united with the Plymouth Colony. At one time Maine and Nova Scotia were united with the Plymouth Colony and included in its government. New Hampshire once formed a part of Massachusetts. New England has been eminently a commercial country. Before the general peace in Europe in 1815, during long wars the flag of the United States became the only passport between contending powers. In 1870 the population of New England was 3,487,924.

County of Worcester.

Larger than the entire State of Rhode Island and having a population greater than that of the State of Delaware, the beautiful and fertile County of Worcester, the largest in Massachusetts, crosses the State from New Hampshire on the North to the States of Connecticut and Rhode Island on the South. On the West it is bounded by the Counties of Franklin, Hampshire and Hampden, and East by Norfolk and Middlesex Counties. Well watered and undulating in surface, Wachusett Mountain, a popular summer resort, is its highest elevation. Nature in a bountiful mood seems to have lavished her favors on this fair tract where agriculture, commerce and manufactures harmoniously exert their respective activities. Scarcely a town is to be found that is not supplied with ample water power. Viewed by rivers and railroads, teeming with luxuriant and varied products of the soil, gemmed with populous and beautiful towns which are centres of industry and enterprise, and in rapid communication from every section with the State capital and with centres of trade in all parts of the United States, this county in the most commercial State in the Union is perhaps without a peer.

Among its rivers are the Blackstone, the Quinnebaug, Nashua, Ware, Miller's and Mill. In 1870 the population was 182,766, and in 1880 the census gave the County 226,897.

City of Worcester.

Approaching Worcester by either of its six lines of railroads, all of which arrive at the handsome and commodious Union passenger depot, the traveller gets pleasing glimpses of one of the most charming cities in America. Beautiful for situation, the attention of the first settlers from the east

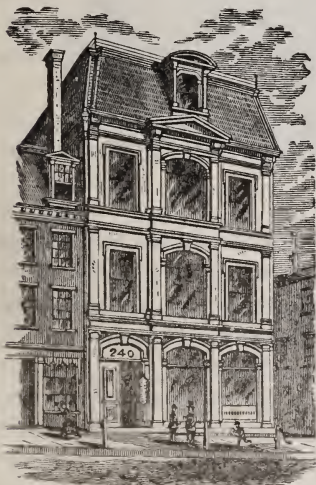


S. R. LELAND & CO.



BARNARD, SUMNER & CO.

was at a very early date directed to this locality by the favorable description of the first committee of explorers sent out by the government. In the report of this committee the tract was spoken of as one capable of supplying thirty or perhaps sixty families. To-day the city has an area of about thirty-six square miles. Its population in 1763 was 1,478; in 1800 it was 2,411; in 1820, 2,962; in 1830,



STATE MUT. L. A. CO.



BAY STATE HOUSE.

4,173; in 1840, 7,497; in 1850, 17,049; in 1860, 24,960; in 1870, 41,105; of these 11,946 were foreigners, 1,963 being natives of British America, and 8,389 natives of Ireland. In 1875 the population was 49,265; in 1880, 58,291, and in 1885, 68,383, divided as follows:

MALE.				FEMALE.					
Ward 1,	-	3,482	-	3,552	Ward 5,	-	6,372	-	6,217
Ward 2,	-	5,369	-	5,323	Ward 6,	-	3,228	-	3,554
Ward 3,	-	4,668	-	4,388	Ward 7,	-	3,518	-	4,108
Ward 4,	-	4,069	-	4,031	Ward 8,	-	2,972	-	3,532

It is estimated the city now has a population of about 73,000.

Relative Position.

Worcester, which is the shire town of Worcester County, is forty miles W. S. W. of Boston; fifty-three miles E. N. E. of Springfield; seventy-nine miles from Hartford, Ct.; one hundred and fifty-six from Albany, N. Y.; fifty-nine from Norwich, Ct.; forty-three from Providence, R. I.; twenty-six from Fitchburg; and forty-nine from Lowell.

Historical Outline.

The original territory of Worcester which was laid out and granted by the General Court to Daniel Gookin and others in 1667, was about eight miles square. In 1674 the Indian title to the territory was purchased for the sum of twelve pounds lawful money. The first settler was Ephraim



SALISBURY BUILDING.

Curtis from Sudbury. He settled here in 1670, before the Indian title to the soil had been obtained. His lands are still in possession of his descendants. A settlement was started here in 1675. It was called "the village of Quonsigamog." King Phillip's war broke out in the same year and the new settlers fled from their homes to escape the infuriated savages. On December 2 of the same year the Indians burned the buildings already abandoned by the first settlers of Worcester.

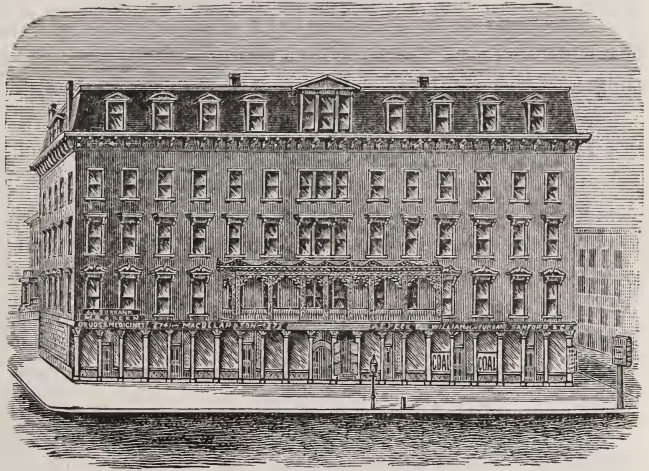
Two years later (1678) the General Court Committee ordered the original settlers to return and co-operate in building for self defence. This they feared to do. Great efforts were made in 1683 and 1684 to induce a permanent settlement, and in 1685 about twenty-five persons were living here. Nothing further seems to be known of the state of the town as then organized or what became of

the inhabitants; the next fact recorded being that of the commencement of the permanent settlement of Worcester, October 21, 1713, by Jonas Rice on Sagatabscot Hill. Alone with his family in the wilderness, as it was then, this solitary pioneer remained until 1715. The first male child Adonijah Rice was born November 7, 1714. Constantly annoyed by savages for many years the growth of the town nevertheless advanced from this time.

The first church edifice was built in Worcester in 1719. A church was organized. The Rev. Andrew Gardner was ordained. The territory of neighboring towns became included in Worcester. At this time there were Indian towns on Tatnuck and Boggachoag Hills. On the eastern border of Worcester is a small lake about seven miles in length which still bears the Indian name Quinsigamond. The Indians applied this name also to the neighboring territory. In 1718 the town contained fifty-eight dwelling houses. "Some" it is said, "were furnished with windows of diamond glass." In others the light was admitted "through the dim transparency of oiled paper." Worcester was incorporated a town June 14, 1722.



MUTUAL INS. CO.



LINCOLN BLOCK.

In 1731 Worcester became the shire town of the county. The necessary county business and the presence of the courts contributed to the prosperity of the town, but for many years agriculture was the principal support. Lancaster in vain petitioned the General Court to remove some of the courts to that place. In 1732 the first court-house was built. It was of wood, thirty-six by twenty-six feet, with thirteen feet posts. In 1751 another larger building, thirty-six by forty feet, was erected, and was in use forty years. It was moved to the corner of Green and Franklin streets, where it still stands. Two edifices are now in use. The first which was built at a cost of twenty thousand dollars in 1801 now stands in the rear of its original site and in a line with the court-house built in 1845. This last named structure is of Quincy granite: its cost was one hundred thousand dollars.

Until the close of the century the French and Indian wars and the great struggle of the Revolution the interest of Worcester's history was, like that of other towns at the time, chiefly military. It is claimed to have been one of the most patriotic of American towns. The first time the Declaration of Independence was read publicly in Massachusetts it was read in Worcester by Isaiah Thomas, on the balcony over the steps of the Old South Church.

To the same Mr. Thomas belongs the honor of having established the first printing press in the town, and the first printing done was the printing of *The Massachusetts Spy*, dated May 3, 1775, and containing an account of the battle of Lexington.

In 1812 *The American Antiquarian Society* was founded. One of its first benefactors was Isaiah Thomas, L L. D., who in 1820 built a spacious hall for its cabinet of antiquities and its library which numbered about 12,000 volumes of American publications, especially books relating to American history. A handsome brick building for their library and offices has since been built on the hill north of the Court House by the society: its cost was \$15,000. Mr. Thomas not only published the first newspaper in the town, but a few years after he published the first Bible in America. Born in Boston, January 19, 1749, this liberal and well beloved patriot died in Worcester, April 4, 1831.

Worcester was incorporated a city, February 29, 1848.

In 1882 she ranked fourth in size among the New England cities, Boston, Providence and New Haven then exceeding Worcester.

The history of her manufacturing interests will be found elsewhere.

Bird's Eye View of Worcester.

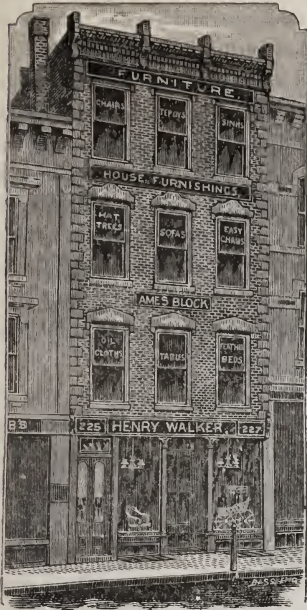
The first view of Worcester in its magnitude with its diversified landscapes, almost fabulous manufacturing industries, varied and beautiful architecture, villa-like residences, charming drives and multiplied hills with verdure clad, where homes wander off at will and gleam out like sweet surprises, strikes the beholder as something almost phenomenal in beauty.

In the valley, the teeming industries, which are the functional, vital organs of this royal municipal organism, have their place; while the social, educational, home and recreative life climbs each year further up upon the hills. The homes that linger in the valuable business portion of the town are in no wise crowded together however, more or less yard and lawn always being indulged in, as a rule, and variety of style and shape is so marked that seldom are two houses seen that seem alike. In the centre of the city may be seen the Green, covering several acres, and attracting large gatherings in summer by band concerts as well as grateful shade and room for children's play. Here is erected a soldier's monument by Randolph Rogers, and a monument to Timothy Bigelow, a revolutionary officer.

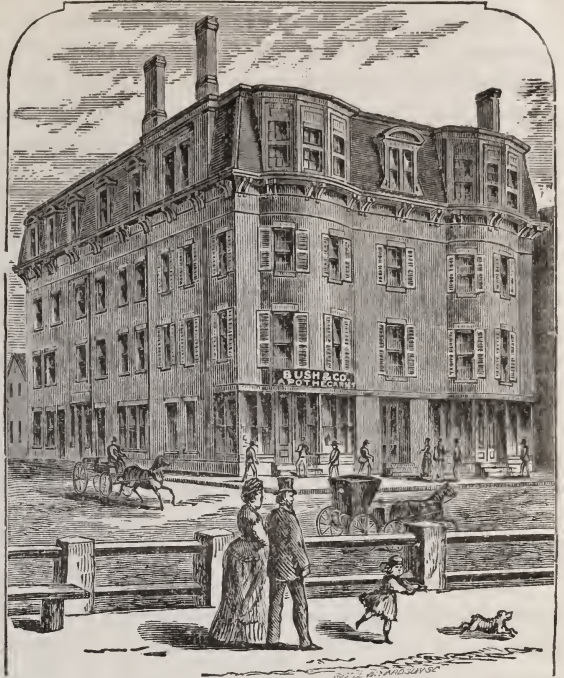
The streets are wide and pleasant. The principal business street, called Main Street, is a broad straight avenue shaded with beautiful trees and about two miles in length. Here with all the busy rush of the busiest nineteenth century life pressing in on every side, you may step into the building which was long known as the Exchange Hotel, built in 1784, and which is still in existence and under the same name, and standing near the Court house. This hotel was the favorite stopping place for people attending the courts, and here General Washington breakfasted on his way through New England after his inauguration as President. Here too Lafayette was entertained on his way from the West to Boston to assist in laying the corner stone of Bunker Hill monument, June 17, 1825.

Educational.

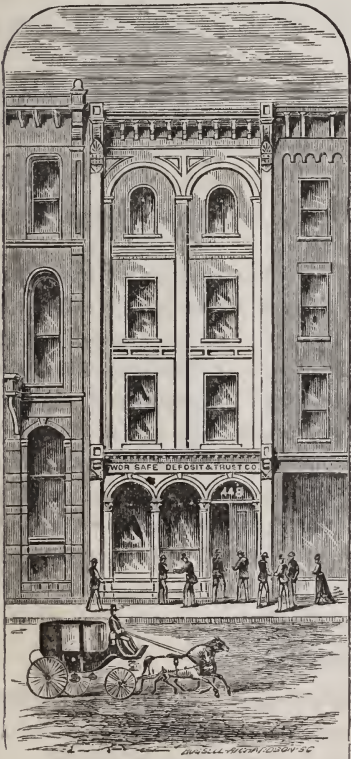
The general excellence, thorough instruction and wide range of the educational advantages of Worcester have made themselves felt not only in the character and trained ability of the native citizens who have gone forth from her institutions as representative men, but have also added to the attractions of the city as a place of residence. Large and generous action on the part of the city government has developed a superior system of free public schools which includes a classical and high school, twenty-two graded schools, ten suburban schools, five evening schools, and an evening drawing school. In certain and diverse lines of manufacture Massachusetts holds the first rank as a manufacturing State: she is also specially noted for the great extent of her manufactures in other departments. Perhaps this is one reason that so much general training in drawing and practical instruction in mechanical arts attract a visitor's attention here.



AMES BLOCK.



KELLEY'S BLOCK.



SAFE DEPOSIT CO.



PEOPLE'S SAVINGS BANK.

Prominent among the city's superior institutions is one of unique character and great practical advantages. It is the Worcester County Free Institute of Industrial Science, and has its headquarters in the beautiful building known as Boynton Hall. The object of this Technical School is to furnish instruction in mechanics and in other branches of applied science in so practical and thorough a manner that graduates shall be fitted to enter at once upon their vocation. The Institute was opened in 1868. The regular course is three years. In 1875 seventy-three members had graduated and of that number sixty were occupying honorable and remunerative positions for which the Institute had fitted them. In founding this school in 1865 as a free school for the County of Worcester, John Boynton of Templeton seems to have been moved by much the same spirit that actuated Peter Cooper in founding Cooper Institute in New York City. Mr. Boynton gave it \$100,000 on condition that the city should erect suitable buildings. It was further endowed by Ichabod Washburn and by the City of Worcester. It has received \$50,000 from the State of Massachusetts and \$200,000 from Stephen Salisbury of Worcester.

Students, to the number of twenty, who live in the State, though resident outside the County, are also entitled to free instruction, on account of the gift of money from the State. Nor do the limits stop here. Students from any other place are admitted upon consideration of a small tuition fee.

Some of the ablest and most influential men in Worcester County belong to the Board of Trustees which has the general direction of the Institute.

An outline description of the buildings occupied will perhaps best delineate the character of the school. Boynton Hall has a chapel with seating capacity for four hundred; it also has a lecture room. In the rear of these are store-room and private laboratory, also store and balance rooms with tables, re-agents, and everything required by students. It has a fully equipped laboratory for instruction in chemistry: also a physical laboratory supplied with power from the shop and adapted to the use of students in the practical solution of problems in physics. This laboratory contains Willis' system of apparatus, "complete working machines to illustrate the movements of the link and valve; C. H. Morgan's machine for showing the correct form of curves and their movements, models of bridges, thermic, optical and galvanic apparatus to meet every want; two commodious drawing rooms, one for free-hand, the other for mechanical drawing, with model rooms, where are the best French and English plates, manuscript drawings, models, casts, etc." There is also a Designer's room and an Architect's room, with commodious recitation rooms and office: also a library and reading room. A full set of instruments is provided for the use of civil engineers.

The Washburn Machine Shop, costing about \$80,000, was given by Ichabod Washburn, and is designed to give students in this department a practical knowledge of the use of tools and the management of machinery. Here is found the best tools and machinery for working iron and wood. The shop is managed like any other shop, the superintendent employing a sufficient number of skilled workmen. Students spend their practice hours in it as apprentices. In addition to the general training in drawing, the mechanical engineers during their senior year have special instruction in making working drawings of machines, determining the strength, dimensions and correct proportions of machines from numerical specifications, and in the laws of motors. The superintendent has been very successful in carrying out his determination to maintain the highest standard of workmanship. The work of this shop has taken first premiums at the American Institute Fair in New York and at other Fairs. The gold medal was awarded the speed lathe designed and built at this shop, by the Baltimore Fair.

The State Normal School.

The thorough preparation of teachers for the public schools is secured in the State Normal School whose handsome building commands from its elevated site a wide view of beautiful scenery for many miles around. In order to be admitted young men must be not less than seventeen years of age, and



STATE NORMAL SCHOOL,

young women not less than sixteen. They must successfully pass a thorough examination in elementary studies, and the free instruction and free use of text books are given in consideration of their intention of teaching in the public schools of Massachusetts after graduating. The admission of students takes place in September and February only, at the beginning of each semi-annual session when the examinations take place.

The High School.

The High School Building is situated on a lot containing 31,672 square feet and extending from Walnut to Maple streets. It is one hundred and thirty by eighty-seven feet, and has nine school rooms, each about thirty feet square, and has accommodations for about five hundred scholars. It has also a large library, a lecture room and chemical laboratory, a room for philosophical apparatus and a room for the principal's use, which is provided with bells and speaking tubes communicating with all parts of the building. Ten teachers are employed, seven of whom are women. On the second story are private rooms for teachers and two additional recitation rooms. The third floor has a large hall seventy-six by sixty-two feet. Nor is physical culture forgotten, a gymnasium finding place in the basement. The bell in the tower costing \$1000, was a gift from William Dickinson, Esq., and the clock and twelve smaller ones in the building costing collectively the same amount were presented by the Hon. Edward Earle. A Chickering grand piano, costing \$1200, was given by Stephen Salisbury. The building itself cost \$180,000, not counting the price of the lot. In the city there are thirty-four school houses having sittings for 7951 scholars.

Worcester Academy.

Worcester Academy (Baptist) is delightfully situated on Union Hill. It was established in 1834, and has especially commodious and attractive buildings. This institution has four departments of instruction. First: a College preparatory course which covers four years, and in which the instruction is in the Latin and Greek classics and such other studies as is required preparatory to entering college. Second: an Academic course for ladies and gentlemen which also covers four years; this course is for those who do not intend to enter college but who propose to enter upon professional study or business life; the students take Greek if they desire to. Third: an English course also covering four years, which consists of English studies only, furnishing complete preparation for boys intending to enter technical schools and instruction in bookkeeping. Fourth: a preparatory course of one year by which students are prepared to enter either of the higher courses. To accommodate students who have access to the advantages of the Academy by means of the railroads which centre in this city, commutation tickets are sold at greatly reduced rates. Board at the institution table can be had at \$3.00 per week. Room rent is from \$2.50 to \$10.00 per term. Fifteen scholarships have been endowed here for the benefit of promising scholars who require such help.

The Oread Institute.

This remarkable looking building which has the appearance of having stepped out of the middle ages, and appropriated the picturesque site which commands a view of the entire city, has in reality been built only about forty years. It is of stone and resembles in architecture the feudal castles of song and story. The interior however is not only as spacious as its walls and towers give indication of, but tasteful, airy, light and commodious. For more than thirty years it has been one of the most popular schools in New England for young ladies. The course of instruction is about the same for its graduates as that of Vassar College and demands four years. "The course of instruction corresponds with that of the best ladies' seminaries in the country, including the sciences, literature and the fine arts. Its peculiar excellence, however, is in the departments of language and literature." The expenses, exclusive of music, painting and the modern languages, slightly exceed \$300 a year.



ERECTED 1885.

CONGREGATIONAL TRINITARIAN—SALISBURY STREET.

The Highland Military Academy.

Upon still another of Worcester's delightful and sightly hills the Highland Military Academy with its several buildings finds abundant room for its horseback exercise and military evolutions. The Academy has a three years' course of study for young men and a Preparatory course for boys. This institution was established in 1856, by Mr. C. B. Metcalf. In 1861 it had outgrown its accommodations, so rapidly did it increase in favor and patronage, and a large building was erected with assembly rooms, class rooms, library, armory, laboratory, and cadet quarters. A hospital was also fitted up. In 1868 and again in 1874 other buildings were erected. All the rooms are warmed by steam. Public rooms and halls are lighted by gas. Officers of the academic staff room in the same quarters with the cadets, mess with them, and exercise supervision. The studies, as at West Point, are similar to those of high schools and colleges. The first importance is given to the common English branches. These and higher English, including surveying, civil engineering and natural science are taught by experienced teachers who have previously been successful in high schools or grammar schools. In the military department thorough instruction is given in United States Infantry tactics, with daily drill and lectures and studies in the theory of tactics; also instruction in United States Artillery tactics, with drill. The entire routine of a military post is constantly maintained with its headquarters, quartermaster department, etc. A knowledge of the staff duties of officers is obtained. The military duties require only the time that in many schools is given to play.

The College of the Holy Cross.

The College of the Holy Cross stands on high ground in the southern part of the city. It was founded in 1843 by the Rt. Rev. B. J. Fenwick, Roman Catholic Bishop of Boston and given by him to the fathers of the Society of Jesus. It was incorporated in 1865. The design of the institution is to prepare the young men for either professional or commercial life, and the course of study embraces seven years; three years are given to the preparatory and junior classes and four years to the senior. French is a part of the regular course; other modern languages with music and drawing are extra. The faculty consists of a President and fourteen professors.

The Churches.

As has been noticed in a review of the early settlement of Worcester, the permanent settlement of the town was hardly begun before "a meeting house," as it was called, was built (in 1713) and a church society was organized, the Rev. Andrew Gardner being the ordained pastor. With the growth of the city the churches have correspondingly multiplied, and there are now fifty-one church societies in Worcester, nearly all of them having their own place of worship. Of these the largely predominating denomination appears to be the Congregational Trinitarian, which have eleven churches; the Congregational Unitarian have two; the Methodist Episcopal, nine; the Protestant Episcopal, three; the Baptist, eight; the Roman Catholic, seven; the Society of Friends, one; the Second Advent, one; the Universalist, two; the Christian, one; Free Baptist, one; Christadelphians, one; "French Reformed," one; Children of Israel, one; Lutheran, one; Presbyterian, one; Plymouth Brethren, besides numerous Chapels.

The following is a list of the Churches:

FIRST PARISH (OLD SOUTH CHURCH), *Congregational Trinitarian*; on the Common. Founded in 1716. CENTRAL CHURCH, *Congregational Trinitarian*; Salisbury Street. Founded in 1820. UNION CHURCH, *Congregational Trinitarian*; Front Street. Founded 1836. SALEM STREET CHURCH, *Congregational Trinitarian*; Salem Square. Founded 1848. SUMMER STREET CHURCH, *Congregational Trinitarian*; Summer Street, cor. Bridge. Founded 1865. PLYMOUTH CHURCH, *Congregational Trinitarian*; Pearl Street, cor. Chestnut. Founded 1869. PIEDMONT



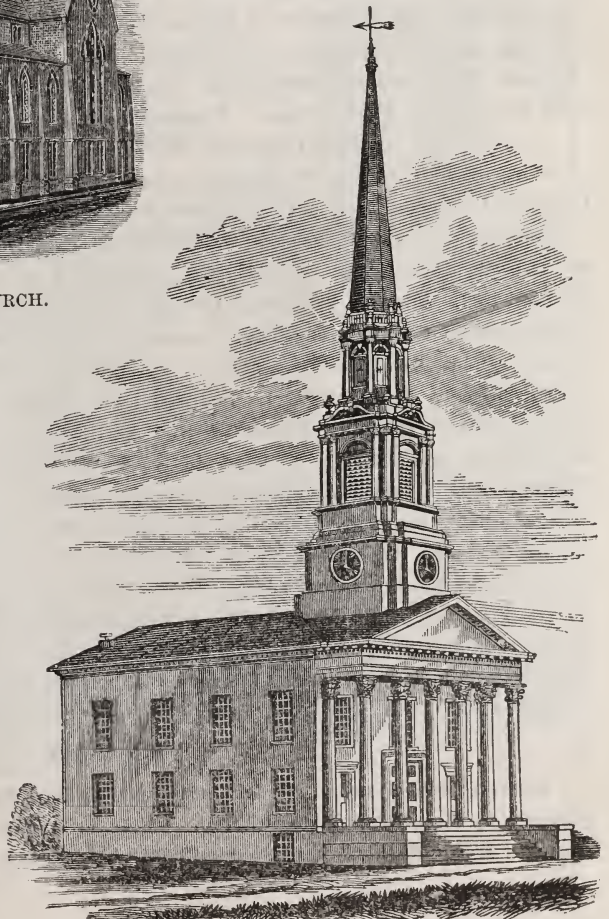
UNION CONGREGATIONAL CHURCH.



FIRST UNIVERSALIST CHURCH.



PIEDMONT CONG'L CHURCH.



FIRST UNITARIAN CHURCH.

CHURCH, *Congregational Trinitarian*; Main Street, cor. Piedmont. Founded 1872. SWEDES' CONGREGATIONAL CHURCH, *Congregational Trinitarian*; Providence Street, near Grafton. Founded 1880. PILGRIM CHURCH, *Congregational Trinitarian*; Main Street, cor. Gardner. Founded 1885. CHURCH OF THE COVENANT, *Congregational Trinitarian*; in three sections: Houghton Street, South Worcester, Lake View. Founded 1885.

SECOND PARISH, *Congregational Unitarian*; Main Street, opposite Market. Founded 1785. CHURCH OF THE UNITY, *Congregational Unitarian*; Elm Street. Founded 1846.

FIRST BAPTIST CHURCH, *Baptist*; Salem Square. Founded 1812. PLEASANT STREET BAPTIST, *Baptist*; Pleasant Street. Founded 1841. MAIN STREET BAPTIST CHURCH, *Baptist*; 719 Main Street. Founded 1853. DEWEY STREET CHURCH, *Baptist*; Dewey Street. Founded 1872. SWEDISH BAPTIST CHURCH, *Baptist*; Normal Street. Founded 1880. FRENCH BAPTIST CONGREGATION, *Baptist*; 98 Front Street. Founded 1881. LINCOLN SQUARE BAPTIST CHURCH, *Baptist*; 5 Highland Street. Founded 1881. MOUNT OLIVE BAPTIST CHURCH, *Baptist*; 460 Main Street. Founded 1885.

FREE BAPTIST CHURCH, *Free Will Baptist*; 492 Main Street. Founded 1881.

TRINITY M. E. CHURCH, *Methodist Episcopal*; Main, cor. Chandler Street. Founded 1830. LAUREL STREET M. E. CHURCH, *Methodist Episcopal*; Laurel Street. Founded in 1845. AFRICAN M. E. ZION CHURCH, *Methodist Episcopal*; 86 Exchange Street. Founded 1846. WEBSTER SQUARE M. E. CHURCH, *Methodist Episcopal*; Webster Square. Founded 1860. BETHEL AFRICAN M. E. CHURCH, *Methodist Episcopal*; Laurel, cor. Hanover. Founded 1867. GRACE METHODIST EPISCOPAL FREE CHURCH, *Methodist Episcopal*; Walnut Street. Founded 1867. CORAL STREET CHURCH, *Methodist Episcopal*; Coral Street. Founded 1872. FIRST SWEDISH M. E. CHURCH, *Methodist Episcopal*; at Quinsigamond. Founded 1879. SECOND SWEDISH M. E. CHURCH, *Methodist Episcopal*; 59 Thomas Street. Founded 1885.

ALL SAINTS' CHURCH, *Protestant Episcopal*; Irving, cor. Pleasant Street. Founded 1843. ST. MATTHEW'S CHURCH, *Protestant Episcopal*; South Worcester. Founded 1871. ST. JOHN'S CHURCH, *Protestant Episcopal*; 84 Lincoln Street. Founded 1884.

SOCIETY OF FRIENDS, *Friends*; Oxford Street. Founded 1837. CHURCH OF CHRIST, *Christian*, Main Street, near George. Founded 1860. CHILDREN OF ISRAEL, *Jewish*; 42 Southbridge Street. Founded 1877. FRENCH REFORMED CHURCH, *Congregational Independent*; 208 Walker Building. Founded 1881. CHRISTADELPHIAN, *Christadelphian*; 460 Main Street. SWEDISH EVANGELICAL GETH. CHURCH, *Lutheran*; Mulberry, near E. Central. Founded 1881. SECOND ADVENT CHURCH, *Second Advent*; 492 Main Street. Founded 1841. FIRST UNIVERSALIST CHURCH, *Universalist*; Pleasant, near Chestnut. Founded 1841. ALL SOULS' UNIVERSALIST CHURCH, *Universalist*; Kilby Street, near Main. Founded 1884. PRESBYTERIAN, *Presbyterian*; Continental Hall. Founded 1886. PLYMOUTH BRETHREN; 425 Main Street.

ST. JOHN'S CHURCH, *Roman Catholic*; Temple Street. Founded 1846. ST. ANNE'S CHURCH, *Roman Catholic*; Shrewsbury Street. Founded 1855. ST. PAUL'S CHURCH, *Roman Catholic*; Chatham, cor. High. Founded 1869. NOTRE DAME DES CANADIENS, *Roman Catholic*; 31 Park Street. Founded 1869. CHURCH OF THE IMMACULATE CONCEPTION, *Roman Catholic*; Prescott Street. Founded 1874. CHURCH OF THE SACRED HEART, *Roman Catholic*; Cambridge Street, cor. Pitt. Founded 1880. ST. PETER'S CHURCH, *Roman Catholic*; Main Street, cor. Grand. Founded 1884.

Missions.

BAPTIST: *Quinsigamond Mission*. Sustained by First Baptist Church. *Hacker Street Mission*. Sustained by Main Street Baptist Church. *Clover Street Mission*. Sustained by Main Street Baptist Church. *French Mission*. Sustained by Baptist City Mission Board.



ALL SAINTS EPISCOPAL CHURCH.

CONGREGATIONAL TRINITARIAN: *Park Church*. Sustained by Worcester City Missionary Society. Has a fine chapel finished in August, 1886, and a church is to be organized at once. *Summit Mission*. Sustained by Worcester City Missionary Society. *Northville Library Association Mission*. Sustained by Northville Library Association.

METHODIST: *Pleasant Street Methodist Mission*. Sustained by Trinity Methodist Episcopal Church.

INDEPENDENT MISSIONS: *Adams Square Mission*. Sustained by contributions. *Austin Street Mission*. Self-supporting. *Lincoln Square Mission*. Sustained by contributions. *Messenger Hill Mission*. Self-supporting.

Undenominational Religious Associations.

Greendale Sunday School. Tatnuck Union Gospel Band. Valley Falls Mission. Also Worcester Association of Spiritualists.

Worcester has eleven Temperance Societies and a Prohibition Association.

A long list of noble charities follow the lead of the churches.

Societies, Libraries and Associations are met with on every hand.



PLYMOUTH CHURCH.

Worcester, as well as Boston, has her Old South Church (to which reference has been previously made in connection with the reading, for the first time in Massachusetts, of the Declaration of Independence). It is the oldest church, now standing, in the city and was built in 1763. It was originally seventy feet long and fifty-five feet wide. Its present length since enlargement is ninety feet. Its clock is as old as the present century, having been made in 1800. The spirit of "ye olden time" is mirrored in the following inscription upon the bell which was cast in 1802:

*"The living to the Church I call,
And to the grave I summon all."*

This interesting and historic Church is a wooden structure, and stands on the old Common, close beside the City Hall.

Another very old Church is the Central Congregational, in a new and very elegant edifice on Salisbury street, near Lincoln square.

One of the largest churches in the city is the Salem Street Church (Congregational Trinitarian). It faces the lower end of the Common. It is of brick, and was built in 1848.

Plymouth Church (Congregational Trinitarian), a very handsome church edifice, challenges attention from its beauty and conspicuous position at the juncture of Pearl and Chestnut streets. The height of its granite spire is one

hundred and ninety-two feet. This church has a fine chime of ten bells, presented to the society by E. A. Goodnow, Esq.

Another remarkably handsome edifice, St. Paul's Church, Roman Catholic, is seen at the corner of Chatham and High streets. It is proposed to build a spire upon this edifice, reaching to a height of two hundred feet.

The Second Congregational Church (Unitarian) situated on Court House Hill succeeds two former churches built by this society and destroyed by fire since this society was organized in 1785. It is built of brick, covered with mastic and in appearance represents granite.



TRINITY METHODIST CHURCH.

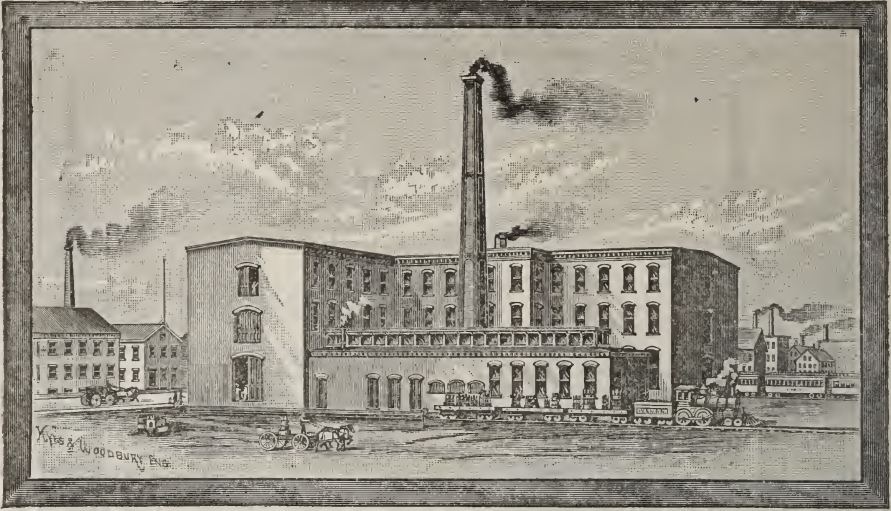


ST. PAUL'S CHURCH.

As a place of Residence.

As a place of residence Worcester offers the advantages which only a prosperous growing city of slow and legitimate growth can give. There is nothing ephemeral or false in the conditions attained. Worcester has not "boomed" into sudden notice and spurious mushroom prosperity.

She has not "jobbed" her way to the enviable position she occupies. First by agriculture and then by honest and superior labor ministering to the needs of the world in honorable, painstaking industries, she has, with the additional aid of commerce, grown naturally into orderly and healthful and



HOLYOKE MACHINE CO.

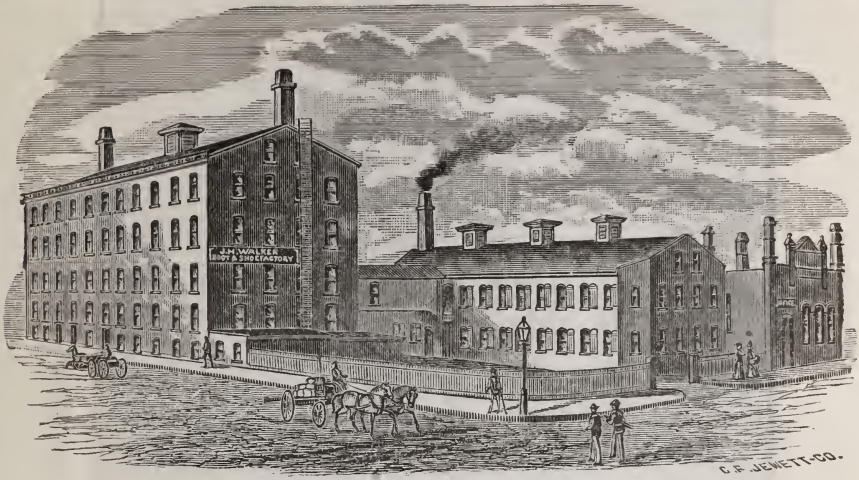
ever increasing prosperity. It is impossible to live in a town and not imbibe something of its spirit, whether willingly or not. Worcester is healthy, bracing, invigorating, and in its influences public spirited and elevating. Every encouragement is accorded to new enterprises. There is not the



SARGENT CARD CLOTHING CO.

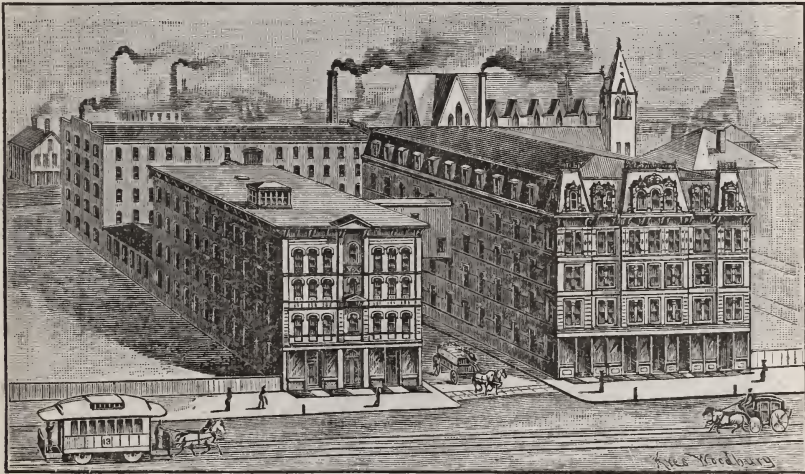
feverish contagion of restlessness and dissatisfaction that pervades so many cities. Beautiful homes have room, and sway, and individuality, with more or less of the green earth pertaining to them and room for "vine and fig tree." Historic associations remind of a heroic and patient, earnest past, such

as men in the rush of to-day need the bracing influence of. Churches, free schools, and free libraries are recognized as necessities where all meet on common ground. Its climate is good; its sanitary provisions superior; its municipal protection efficient. Lighted by gas and electricity, accessible at all



J. H. WALKER'S BOOT FACTORY.

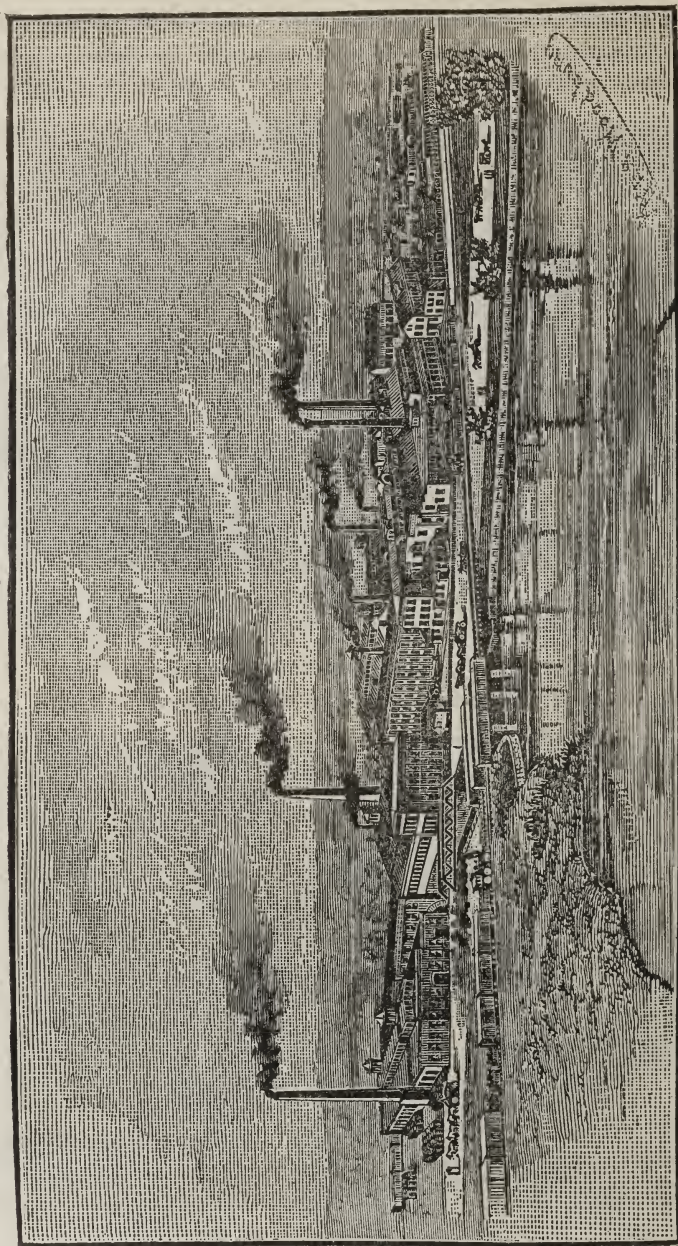
points by street railways, and guarded by efficient police protection, and a thorough fire department, cheap taxes and economical living rates, further combine to attract new residents. Building lots for mechanics can be purchased at remarkably low rates and on easy terms.



WORCESTER CORSET CO.

Water Supply.

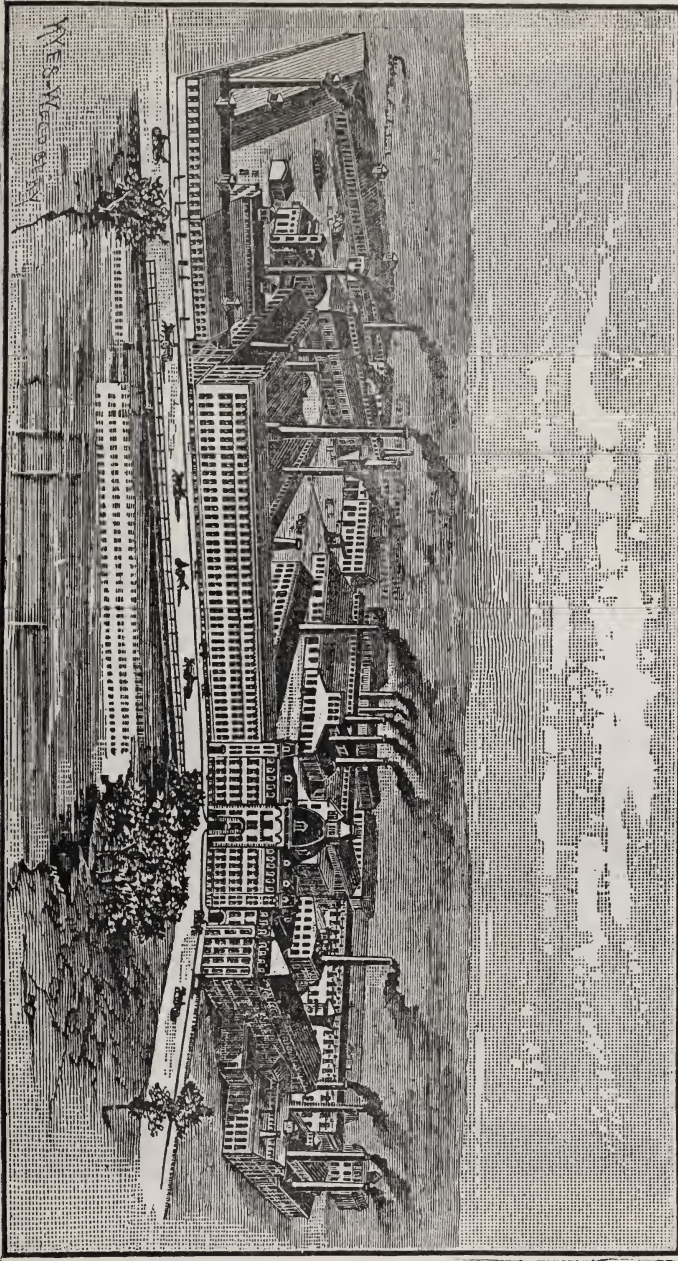
The radical defect which mars so many cities and which cancels too often all other advantages, namely, imperfect water supply, is happily conspicuous by its absence in Worcester. Both the water and the sewage systems are so superior that they win hearty encomiums from the many visitors who come to inspect them. The city is supplied with water from a reservoir at Leicester, between four and five miles from City Hall. This reservoir covers 143 acres and holds 700,000,000 gallons, with a water shed of 1,870 acres. It is at an elevation of 327 feet above the city, and has seventy-five miles



WASHBURN & MOEN MANUFACTURING CO'S QUINSIGAMOND WORKS.

of pipe, four hundred and seventy-five hydrants, and four thousand, two hundred and eighty-one service pipes. As this reservoir failed two years ago to supply sufficient water, the city have now, in addition, another vast reservoir and independent supply from similar works in Holden. A private company brought water into Worcester for the first time in 1845 from Bell Pond (formerly known as Bladder Pond). In 1848 the city bought and in the following year improved the present water works at Leicester. Worcester has over thirty miles of sewers, emptying into Mill Brook and thence into Blackstone river. The death rate in Worcester is one of the lowest among the older cities of its size in the country.

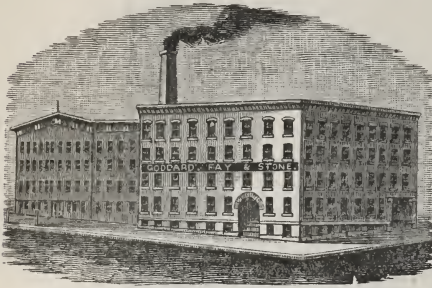
WASHBURN & MOEN MANUFACTURING CO'S GROVE STREET WORKS.



The Press.

Isaiah Thomas, the father of American printers, early in the history of Worcester, left Boston and came to this promising town and established *The Spy*, a tri-weekly paper. The first issue was printed in 1775, and contained the news of the battle of Lexington. The *Spy* is still published in Worcester. There are in all eleven newspapers published in the city; five daily and six weekly papers as follows: Dailies — *Spy*, *Gazette*, *Telegram*, *News*, *Times*. Weeklies — *Massachusetts Spy*,

Ægis and Gazette, Home Journal, Le Travailleur, Le Courrier de Worcester—Weekly and Triweekly, and a Swedish Paper ; also the Eastern Medical Journal, semi-monthly.



GODDARD, FAY & STONE, BOOT FACTORY.



HAMMOND ORGAN REED FACTORY.

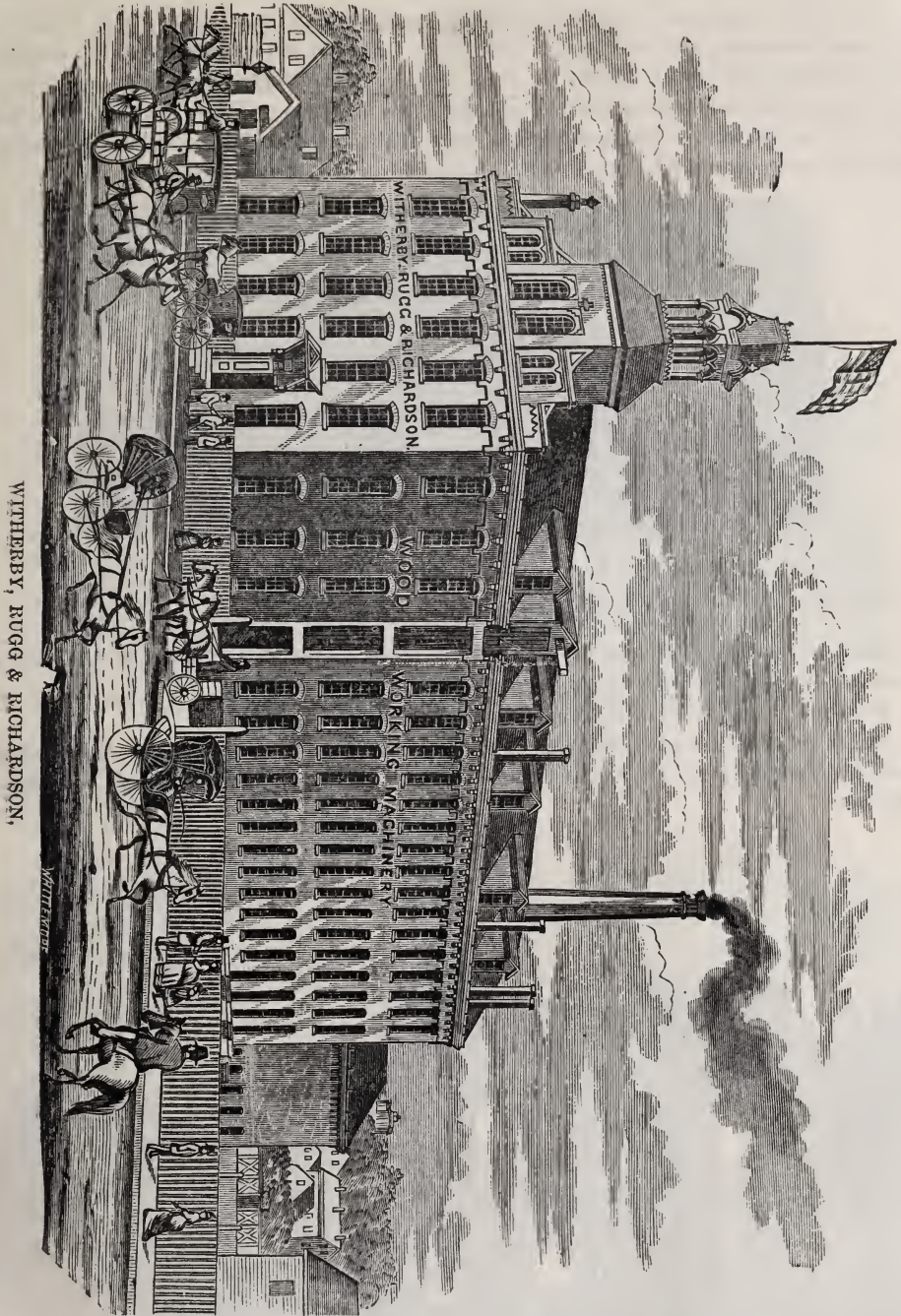
Transportation.

Worcester, from the first, was advantageously situated. Even in the days of stage coaches and when freight was transferred by teaming, Worcester was a centre that foreshadowed present facilities of transfer and exchange. When the horn of the stage coach gave place to the shrill whistle of the locomotive, then Worcester's capacity for growth and expansion rapidly became manifest. Demand for the products of the various manufacturing houses steadily increased after the rails were laid



HEYWOOD'S BOOT FACTORY.

through the wild and hilly country. As early as 1857 it was alleged that one-eighth of all the iron wrought in Massachusetts was wrought in Worcester. Products of the industry of the mechanics of this inland city was in request far and near. As a result Worcester became better known and greater numbers found that it was a good place for employment or business enterprise—a good place to live and make homes. Excellent public schools, church privileges, free libraries, and constant improvements made it attractive as a place to rear and educate families. With its six railroads, too, it was not only a good place to get to, but a good place to get away from when desired. Five of the six railroads centering here are main lines. The Boston and Albany road has one of the most impor-



WITHERBY, RUGG & RICHARDSON,

tant routes in the United States, joined as it is to the lines running to the Lake States and to Canada, while on the East it delivers its freight at the Grand Junction Wharves in East Boston where the largest ocean steamships load and unload. In its route not only the grain bearing interests of the West are concerned, but pleasure travel finds some of the most picturesque and charming scenery in the United States.

The Union Passenger Depot where all the railroads centre is a well adapted and substantially built structure having a double iron roof, each section being 125 feet in width, 50 feet in height and four hundred and fifty feet in length. It is supported by eight wrought iron trestles, resting on case iron columns, eighteen inches in diameter and thirty feet high, and also upon the walls of the building which are of granite. The architectural effect of the exterior, which is extremely pleasing, is heightened by the expressive tower with its windows, clock and weather vane.



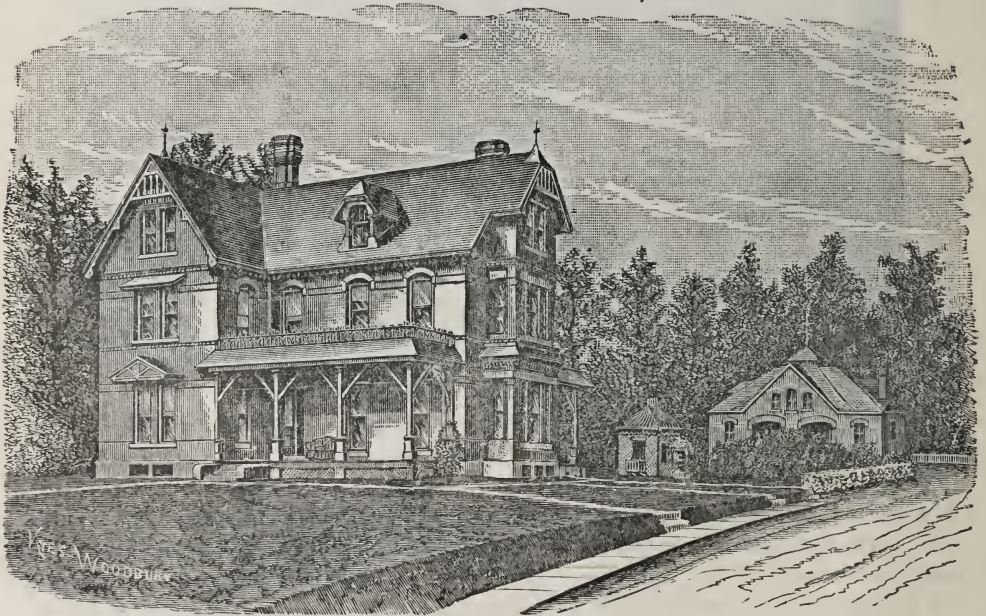
E. W. VAILL'S CHAIR FACTORY.

City Government.

The government of the city of Worcester is vested in the Mayor, Board of Aldermen and Common Council.

The Hon. Samuel Winslow is the present Mayor.

The Board of Aldermen is composed of eight members, one from each of the eight wards into which the city is divided. They are elected for a term of two years. For the present term they are as follows:



RESIDENCE OF E. W. VAILL.

President, - John R. Thayer.

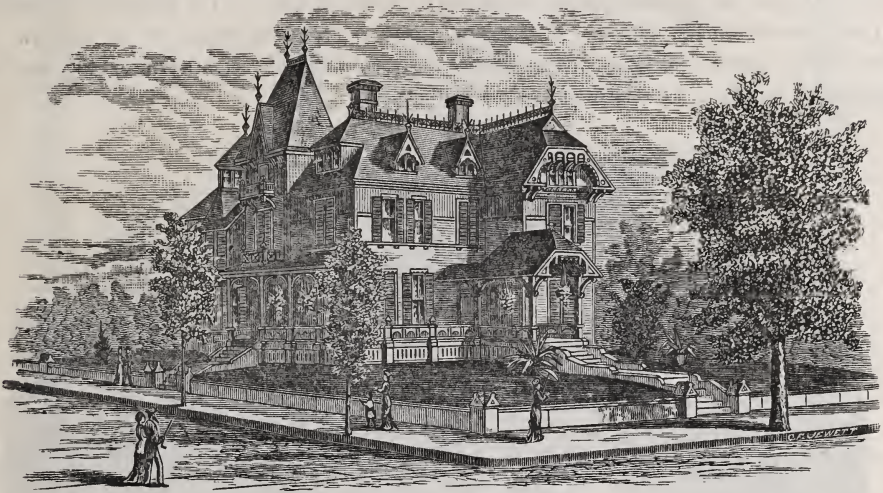
TERMS EXPIRE JANUARY 1887.

- Ward 1. J. Lewis Ellsworth.
 " 3. Andrew Athy.
 " 5. John R. Thayer.
 " 7. Edward O. Parker.

TERMS EXPIRE JANUARY 1888.

- Ward 2. Samuel A. Porter.
 " 4. Lucius L. Brigham.
 " 6. Ellery B. Crane.
 " 8. Thomas M. Rogers.

The Clerk of the Board of Aldermen is the City Clerk, ex-officio.



RESIDENCE OF A. MACULLAR.

The Common Council, also elected for two years, consists of twenty-four members, three from each ward, and is as follows:

President, - Edward I. Comins.

TERMS EXPIRE JANUARY, 1887.

- Ward 1. Pembroke S. Rich.
 " 2. M. D. Gilman, Oran A. Kelley.
 " 3. Michael D. Houlihan.
 " 4. John J. White, John E. Bradley.
 " 5. William S. O'Brien.
 " 6. William F. Bancroft, J. W. Plaisted.
 " 7. Edward I. Comins.
 " 8. Henry Mellen, William L. Robinson.

TERMS EXPIRE JANUARY, 1888.

- Ward 1. Henry C. Wheaton, Jos. P. Cheney, jr.
 " 2. William W. Scott.
 " 3. William J. Ratigan, James C. Luby.
 " 4. James Early.
 " 5. Patrick J. Quinn, William O'Connell.
 " 6. Lyman A. Ely.
 " 7. Arthur E. Dennis, Charles F. Mann.
 " 8. Cephas N. Walker.

The following are the names of some of the other municipal officers:

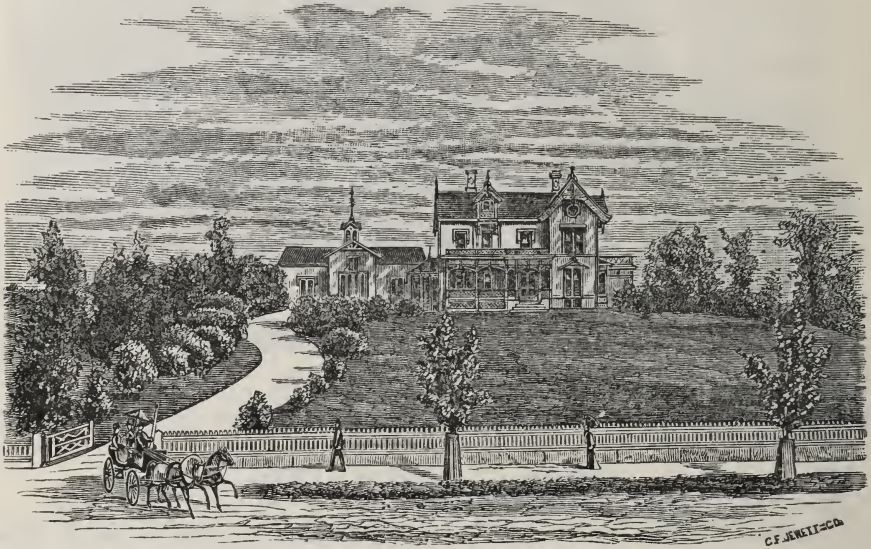
City Solicitor,	- - - - -	Frank P. Goulding.
Auditor,	- - - - -	Henry Griffin.
City Clerk,	- - - - -	Enoch H. Towne.
Treasurer and Collector,	- - - - -	William S. Barton.
Deputy Collector,	- - - - -	Reuben Champion.
City Engineer,	- - - - -	Charles A. Allen.
Commissioner of Highways,	- - - - -	Lucian B. Stone.
Superintendent of Public Buildings,	- - - - -	Charles H. Peck.
City Physician,	- - - - -	Lemuel F. Woodward.
Superintendent of Sewers,	- - - - -	R. H. Chamberlain.

These officers are chosen annually in January by the City Council, with the exception of the Deputy Collector and City Physician, the former being appointed annually by the Treasurer and Collector, and the latter appointed tri-annually in January by the Mayor and Aldermen.

Registrars of Voters, the City Clerk, ex-officio, Enoch H. Towne, *Republican*; Francis Plunkett, *Democrat*, (term expires May 1, 1888); George H. Mellen, *Republican*, (term expires May 1, 1886); Richard Matthews, *Democrat*, chairman, (term expires May 1, 1887.)

This Board was established by act of Legislature of 1884. Two members are appointed from each of the largest two political parties, triennially in March or April by the Mayor and Aldermen.

Park Commissioners, Edward W. Lincoln, (term expires May 1890); O. B. Hadwen, (term expires 1889); Stephen Salisbury, (term expires 1887); J. Evarts Greene, (term expires May 1886.) Appointed by the Mayor for a term of five years.



RESIDENCE OF HON. GEORGE S. BARTON.

Commissioners of Sinking Funds, Edward L. Davis, (term expires January 1, 1889); Henry A. Marsh, (term expires January 1, 1888); Samuel Woodward, (term expires January 1, 1887.) Chosen by concurrent vote triennially.

The following standing committees consisting of two Aldermen on each committee, are appointed by the Mayor: Assessments for Street Betterments; Assessments for Sewers; Enrollment; Bills in Second Reading; Elections and Returns.

Standing Committees appointed by the President of the Common Council, and consisting each of three members of the Common Council, are as follows: Bills in Second Reading; Enrollment; Elections and Returns.

The following joint standing committees of the Board of Aldermen and Common Council are appointed by the Mayor and the President of the Common Council—except the Committee of Public Works and except the Committee on Finance: Fire Department; Finance; Claims; Water; Sewers; Education; Printing; Lighting Streets; Highways and Sidewalks; Charities; Military Affairs; Public Buildings; Ordinances; Public Works; Mayor's Inaugural and Unfinished Business.

Finance: to the joint standing committee on Finance the Board of Aldermen elects two members, and the Common Council three members; the Mayor and the President of the Common Council are members ex-officiis.



YOUNG MEN'S CHRISTIAN ASSOCIATION BUILDING.

ERECTED 1886.

Public Works: the joint standing committee on Public Works is composed of the chairmen, both on the part of the Aldermen, and of the Common Council, of the Committees on Water; on Sewers; on Highways and Sidewalks; on Fire Department; and on Lighting Streets; with the Mayor and the President of the Council, each *ex-officio*.

The Mayor is also a member of the joint committees on Claims, Education, Water and Sewers.

Police Department.

Appointed by the Mayor and Aldermen in January. Central Police Station, Waldo Street. City Marshal, W. Ansel Washburn; Assistant Marshals, Friewaldau C. Thayer, Amos Atkinson; Captain Night Police, David A. Matthews. Station No. 2, Lamartine Street. Day Sergeant, S. W. Ranger; Night Sergeant, Mathew J. Walsh; Probation Officer, Amos Atkinson; Inspectors, Reuben M. Colby, Patrick O'Day. There are seventy-one patrolmen. Twenty constables are appointed annually by the Mayor.

Fire Department.

The offices are at Engine House, 10 Bigelow Court. The officers are chosen annually in December, by City Council, in convention.

Chief Engineer, Simon E. Coombs; Assistant Engineers, Edwin L. Vaughn, George S. Coleman, Carl E. Noyes, Henry E. Robbins; Clerk, George S. Coleman. There are fifteen companies and sixty-six alarm boxes.

FIRE ALARM TELEGRAPH: the Fire Alarm Telegraph is under charge of joint standing committee on Fire Department. Superintendent, Charles M. Mills. The telegraph, which cost \$17,000, was accepted by the city in 1871. "Alarm is given instantly from the Alarm Boxes to the office of the Fire Department, to each of the engine houses, to the house of each engineer, and at the police office, the number of taps indicating the box from which the alarm is given."

WORCESTER PROTECTIVE DEPARTMENT. INSURANCE FIRE PATROL. This organization was incorporated in 1875. Charles B. Pratt is the President. It is supported by the Insurance Companies doing business in Worcester, for the protection of property from damage by fire and water. Two Babcock Extinguishers are carried, also forty rubber covers, brooms, pails, sponges, etc., etc.

Street Lights.

Worcester has 702 gas lamps; 1,373 oil lamps, supplied with naphtha; and 76 electric lights. Total cost of lighting streets in 1885, including repairs and new posts, was \$54,129.01.

City Transit.

Convenient and varied means of city transit are supplied by street railways, stages and omnibus lines.

Beautiful and attractive as Worcester is, she is not confined within boundary limits. Like oft quoted charity she "'begins at home,' but does not stay there." Well known firms in New York and elsewhere are known to have their residences in Massachusetts, and Massachusetts when it is in this connection literally translated, is often found to mean Worcester. The great variety and extent of her manufactures naturally lead to the establishment of offices and ware houses at great centres where her ministry of use is active in supplying the great markets. Not only does she produce goods in the line of the manufacture of boots and shoes to the value of about \$2,500,000 annually, but her products include a diversity of goods which it is difficult to catalogue briefly. Among her manufactures may be mentioned the following: agricultural implements, rolling mill and foundry products, machinery, machinist's tools, stone ware, nails, carpets, belting, boilers, machine needles and pegging awls, wire works, horse collars, machine screws and cards, cotton thread, yarn, etc.; copperas, spindles, spokes, steel rails, blankets, felt goods, cotton cards, card clothing, drills, files, cement pipe, water meters, envelopes, musical instruments, firearms and jewelry.

CITY OF WORCESTER.

That portion of this work devoted to Worcester contains reference to the leading and representative houses engaged in the city, affording a very forcible illustration of the extensive and varied business interests that are here centered. Special attention is directed to these houses, with the belief that they afford exceptional facilities for meeting all demands of trade, and they are all worthy of the fullest and most cordial support.

The Worcester Safe Deposit and Trust Company, No. 448 Main Street.—This important and well-equipped institution was incorporated in 1869, and since its opening has steadily grown in public favor as a place of absolute security for deposits of funds, securities, papers, and valuables of all kinds. The premises occupied are in the four-story building at No. 448 Main street. The property belongs to the company, and is specially arranged for the accommodation of the business. The vault is impregnable to burglars, and vigilantly guarded night and day. It contains a large number of safes, each provided with a special lock and key, and the latter placed in the custody of the renter, who can have ready access to what he may have deposited at any time during business hours. Every precaution is taken to secure immunity from loss, and the concern has never suffered from fraud or imposition. Wills, deeds of property or trust, mortgages, notes, contracts, powers of attorney, vouchers, certificates, money, plate, jewelry, and personal effects of every description are kept in safe storage for any length of time at a cost that renders the vault of the company the cheapest as well as the best insurance in the world. Under the act of incorporation this company is made a legal depository for administrators, executors, assignees, guardians, or trustees, courts of law, equity, probate, or insolvency, and they may deposit or direct any moneys, property, papers, documents, or evidences of debt to be deposited with it. The Worcester Safe Deposit and Trust Company also receives money on deposit subject to check at sight, and allows interest on daily balances averaging one hundred dollars and upward. Particularly favorable rates are given on time deposits. Dividends are collected, coupons cashed, orders filled for the purchase or sale of stocks, bonds, and other securities in the New York or Boston markets, and general collections made at all the principal points in the Union on the lowest terms. The strictest confidence is maintained by the company in all transactions. The capital is \$200,000. The following is a list of the officers and directors, and it will be seen that it contains some of the best known and most substantial names in the city: George M. Rice, president; Edward F. Bisco, secretary and treasurer; Samuel H. Clary, assistant secretary; George M. Rice, George S. Barton, Sumner Pratt, Benjamin Walker, Warren Williams, Adin Thayer, John H. Coes, Hiram Fobes, directors.

J. H. Clarke & Co., Wholesale and Retail Dealers in Dry Goods, Fashionable Cloak and Dress-making, No. 353 Main Street.—No branch of the wholesale and retail trade of the city of Worcester has been conducted with greater vigor and discretion and with more substantial results than that comprising dry goods. Prominent among the leading houses engaged in this business is that of Messrs. J. H. Clarke & Co., wholesale and retail dealers in dry goods, etc., whose salesrooms are located at No. 353 Main street. This business was originally established in Main street in 1847 by Newcomb, Thayer & Clarke, who were succeeded by the firm of John B. Clarke & Co. Eventually, in 1853, the present firm of J. H. Clarke & Co. assumed the management, and have since the above named date greatly extended the business. The members of this copartnership are Messrs. J. H. Clarke, H. A. Johnston, and C. H. Carpenter, all of whom are thoroughly experienced business men, and possess an intimate knowledge of every detail of the dry goods trade and the requirements of the market. The premises occupied are spacious, and are admirably equipped with every facility and appliance for the accommodation and display of the large and valuable stock, which is unrivaled for quality, elegance, and general excellence by that of any other contemporary first-class house in New England. The firm have brought into every-day practice a thoroughly efficient system of organization, which conduces greatly to the successful prosecution of this extensive business. The house makes a specialty of fashionable cloak and dress-making. All cloaks and suits made by Messrs. J. H. Clarke & Co. are produced after the latest Paris fashions, many being specially imported as samples. The latest novelties in ladies' walking-jackets, jerseys, etc., are found here in great variety, all quoted at the firm's usually low prices. Thirty experienced and efficient assistants and salesladies, etc., are employed, and the trade of the house is principally with the refined and wealthy classes of society. Mr. J. H. Clarke is a native of Marlboro, Mr. H. A. Johnston of Hallowell, and Mr. C. H. Carpenter of Worcester. All the partners during their active career have won a measure of popularity, confidence, and respect in Worcester second to no other members of commercial circles, and justly merit the large patronage obtained in the dry goods trade. The house of J. H. Clarke & Co. is indeed entitled to the advanced position occupied.

State Mutual Life Assurance Company of Worcester, Massachusetts, Office, No. 240 Main Street.—In this intelligent age the necessity of insuring one's life is no longer a debatable question. It is now recognized as an absolute duty. A matter likewise of the greatest importance is the selection of a good company, and one in every respect worthy of public confidence. Such a company is the justly popular "State Mutual Life Assurance Company" of Worcester, Mass., which was duly incorporated forty years ago. Among the elements which have contributed to the steady growth of this sterling old company and to its increasing favor with insurers are its liberal contracts and generous dealing with policy holders, together with the issuance of all safe and desirable forms of policy. The fact that large accessions have been latterly made to its business shows that prudent men are becoming more and more convinced that insurance in such a company as the State Mutual of Worcester affords not only the safest but one of the most profitable investments that can be made. The following gentlemen, well known in financial and mercantile circles for their integrity, energy, and executive ability, are the officers and directors, viz.: A. G. Bullock, president and treasurer; Thomas H. Gage, vice-president; Henry M. Wetter, secretary; H. M. Wheeler, assistant secretary; J. D. E. Jones, superintendent of agencies; Wm. E. Starr, actuary. Directors.—A. G. Bullock, Worcester; P. L. Moen, Worcester; Joseph Sargent, Worcester; Thomas H. Gage, Worcester; E. B. Stoddard, Worcester; T. W. Hammond, Worcester; S. Salisbury, Worcester; Wm. E. Starr, Worcester; Aug. N. Currier, Worcester; Charles A. Denny, Leicester; Wm. H. Jourdan, Worcester; George F. Hoar, Worcester; Albert Wood, Worcester; Henry M. Witter, Worcester; Thomas L. Nelson, Worcester; Josiah H. Clark, Worcester. The following annual statement, January 1st, 1886, shows the affairs of the company to be in a most flourishing state: Assets—Loans on mortgage of real estate, \$509,429; loans to cities and towns, \$76,175; loans on policies, \$98,692; loans to Providence and Worcester Railroad, \$100,000; loans on collateral, \$13,000; United States bonds, \$315,485.46; city and town bonds, \$993,986.49; railroad bonds, \$904,503.75; railroad stocks, \$222,676; deferred premium notes, \$72,149.98; real estate, \$58,000; bank stocks, \$210,798.50; cash on deposit in banks, \$62,911.98. Total, \$3,637,808.16. Other assets—Interest accrued, but not due, \$52,000; market value of stocks and bonds over cost, \$197,117.80. Total, \$3,886,925.96. Liabilities—Reserve (less \$4,925.64, the reserve on twelve policies reissued in Massachusetts Mutual and Travelers), \$3,140,213.56; claims by death unpaid, none. Total liabilities, \$3,140,213.56; surplus, \$746,712.40. Total, \$3,886,925.96. The securities of this admirably managed company have gained in value, its surplus has increased, and the interest is not over due or uncollected on a single item of its property, amounting to nearly four millions of dollars. Much of the success of the State Mutual must be ascribed to its favorable and liberal methods of dealing with policy holders, the incontestability of its policies, and the prompt paying of all claims without tedious or uncertain delays. The offices of the Company are located in its own building, No. 240 Main street, where all details, rates, etc., are cheerfully furnished on application.

Bush & Co., Wholesale and Retail Druggists, No. 56 Front Street.—One of the striking instances of a long-lived and still vigorous house in the city of Worcester is the drug establishment of Bush & Co., located at No. 56 Front street. This house was founded in 1852, in the same store it now occupies, by Messrs William and Harvey Bush, Mr. William Bush succeeding to the sole control in 1856, and still conducts the business under the old firm name. As wholesale and retail druggists the firm long ago became well known and popular throughout the New England States. No house has a better commercial standing or possesses finer facilities for supplying the trade. The premises occupied consist of a large store and basement, 90x20 feet each, provided with every convenience for both the wholesale and retail departments. An immense stock of drugs, druggists' supplies, patent medicines, etc., are carried, together with every novelty comprehended in the range of druggists' supplies, both useful and ornamental, besides roots, herbs, sarsaparilla, and other specialties from South and Central America. Among the remedies specially dealt in by this house are Newton's cough syrup, and Bush's liver pills, and compound Indian pills, of which the firm are sole proprietors. The retail department is liberally patronized by the people of the city and county, who can rely upon the freshness and purity of the drugs sold and the accuracy of all prescriptions compounded here. Mr. Bush was born in Dudley, Mass., in 1813, and settled here in 1849. He is a practical pharmacist of high standing, and is ably assisted by a corps of clerks who are proficient and popular in attending to all those general duties which make communication with the establishment both pleasant and profitable.

W. S. Knight, Real Estate Agent, No. 12 Front Street, Room 7.—Prominent among those who have largely contributed to Worcester's material development in real estate matters is Mr. W. S. Knight, whose office is located at No. 12 Front street. This gentleman has been actively identified with the real estate interests of Worcester since the establishment of his office here in 1868, and has developed a connection of the most superior character, including among his customers many leading capitalists and investors, and carrying through to a successful issue many important transactions. He has come to be a recognized authority as to the values of realty in all sections of the city and county, and those investors who are guided by his advice and judgment can rely on securing properties that will return a handsome income, and with prospective increase in values. He devotes special attention to the sale, exchange, and lease of houses, farms, building lots, Western lands, timber and wood lots, mills, stores, and business chances, and his lists are the most complete in the city. He possesses unsurpassed facilities for the prompt negotiation of loans on bond and mortgage, and for the safe and judicious investment of money. All trusts committed to his care are in safe, wise, and clean hands. His patronage is large and influential throughout all the New England States, and extends to all parts of the Union. Mr. Knight is a native of Norwich, Mass., and settled here in 1866. His reputation as a citizen is of the highest, and his business standing is one of solidity and honor.

Johnson & Bassett, Manufacturers of Self-Operating Woolen Mules, Self-Operating Jacks, and Self-Operating Heads for Jacks, corner Foster and Bridge Streets, formerly No. 186 Union Street.—For many years American woolen-mill owners were compelled to look to Great Britain for the supply of this

years, where he is highly regarded for his sound business principles and sterling integrity, and well merits the repute and success achieved by him.

J. S. Smith, Manufacturer of New Improved Automatic and Champion Pillow-Sham Holders



necessary machinery; but now, through the energy, ability, and enterprise of our manufacturers, woolen mules and self-operating jacks are produced in the United States fully equal, if not superior, to those manufactured abroad. In this connection special attention is directed to the representative and reliable house of Messrs. Johnson & Bassett, whose office and factory are located at corner Foster and Bridge streets (formerly at No. 186 Union street). This business was established in 1870 by Messrs. Johnson & Bassett, and was conducted by them till 1880, when Mr. Johnson died. Mr. Jos. M. Bassett, who is now sole proprietor, however, still carries on the business under the old style and title of Johnson & Bassett. The premises occupied are very commodious and spacious, 62x125 feet, five stories, and are equipped with all the latest improved tools, machinery, and appliances known to the trade. Eighty experienced operatives are employed in the various departments, and the machinery is driven by a superior sixty-horse-power steam engine. Mr. Bassett manufactures largely self-operating woolen mules, jacks, and heads for jacks. These specialties are unrivaled for utility, durability, quality, and general excellence, and are the embodiments of mechanical workmanship of the highest order of perfection. The greatest care and scientific researches of years have been exercised to bring these machines to their present point of perfection. Mr. Bassett is a native of Vermont, but has resided in Worcester for the last thirty

and Repairer of Sewing-Machines, etc.; No. 88 Front Street.—This enterprising establishment was founded in April, 1885, and it has met with the most marked and encouraging success. The proprietor is a native of Moultonborough, N. H., was born in 1836, and has resided in Worcester since 1875, where he has built up an excellent reputation for energy and straightforward dealing. He is the inventor and manufacturer of J. S. Smith's new improved automatic and champion pillow-sham holders. These pillow-sham holders are the result of years of expensive experimental work. They are made in five distinct sizes, namely, the Common Sense, the Automatic Common Sense, the Automatic Extension, the Champion, the Champion Extension. These goods are manufactured from the very best materials and are finished much better than any others at corresponding prices. Mr. Smith is also the manufacturer of the standard and magic plaiters, ironing-boards, and bosom-stretchers, the Turkish rug or embroidery machines, and many other useful novelties. Mr. Smith also deals in new and second-hand sewing-machines, attachments, and parts, and all kinds of supplies. He also repairs and adjusts all kinds of sewing-machines thoroughly, and guarantees the work in all cases. He occupies commodious premises, employs a staff of competent workmen, and is represented in all parts of New England by fourteen traveling agents. Mr. Smith offers great inducements to agents and jobbers in respect of his various manufactures.

Merchants' and Farmers' Mutual Fire Insurance Company of Worcester, Mass., John D. Washburn, President; E. B. Stoddard, Secretary, No. 242 Main Street.—Insurance, that element in society which guarantees against loss that may arise to property or merchandise from the ravages of fire, is one of the most potent influences in the development of business activity and human progress. Of the varied phases of the principle of fire insurance, none presents such popular and beneficial features as the mutual system, of which the old established and substantial "Merchants' and Farmers' Mutual Fire Insurance Company of Worcester, Mass." is one of the most successful exponents in the United States. This company was duly incorporated in 1846 under the laws of the State of Massachusetts, and since its organization at that period it has obtained a liberal and influential patronage. The business of the company is confined to the insurance of dwellings, furniture, farm property, public buildings, and the safer mercantile risks. All policies cover against loss and damage by lightning as well as by fire. There is a large amount of insurance in New England in which the risk is very slight, yet it is not prudent to be without protection. To this class especially this company is well adapted. The officers of the Merchants' and Farmers' Mutual Fire Insurance Company of Worcester are: John D. Washburn, president; E. B. Stoddard, secretary. The company's statement of its finances January 1st, 1886, shows its position to be very satisfactory. It was as follows: Cash surplus, \$130,857.62; liabilities, including reserve for re-insurance, \$127,047.74; total cash assets, \$257,905.36. The present dividends on expiring policies are sixty per cent. on five years, forty on three years, and twenty on one year. In this carefully managed company there are no inducements to take specially hazardous risks, as the object is to save more than make money. The expenses are much less, as the labor of conducting the business is very much curtailed on the mutual plan, the company not having a large capital to invest, interest to collect and return to stockholders without any real benefit to the corporation. Although the rates in the Merchants' and Farmers' have been less than other companies, it has always paid its losses promptly. It need scarcely be added to prudent and able business men, that the true principle of insurance is to become your own insurer. The officers, Messrs. Washburn and Stoddard, are held in the highest estimation in financial and mercantile circles for their executive ability, prudence, and integrity. In conclusion, it may be justly stated that this responsible corporation is in every way worthy the attention of all persons desirous of placing their property in the company's hands, which is abundantly able and makes a specialty of promptly adjusting all losses as soon as properly declared.

Jerome Marble & Co., Oils, Drugs, Paints, Glass, etc., No. 440 Main Street.—One of the oldest established and most important houses engaged in importation of drugs, chemicals, dye stuffs, oils, paints, glass, etc., is that of Messrs. Jerome Marble & Co. There are few, if any, houses in this line of trade in the State of older foundation or that are better known throughout New England than this one. The house was founded more than a century ago and has always occupied a leading position in the

trade. It was originated by Dr. Elijah Dix, succeeded by Dr. Abraham Swaine, succeeded by Dr. Jeremiah Robinson in 1783, and in 1842 Mr. Edward Lamb succeeded to the enterprise. He was succeeded by Dr. Spaulding; then by Spaulding & Harrington; next by C. A. & E. Harrington; C. A. Harrington & Co., and finally on May 1st, 1863, by the present firm, Jerome Marble & Co. The members of this firm comprised until January, 1886, Messrs. Jerome Marble, who is a native of Charlton, Mass., and Mr. W. H. Drury, who was born at Auburn, Mass. On the date above given they admitted into partnership Mr. Joseph R. Marble and Mr. Francis A. McClellan. The former is a cousin of the principal of the firm, a native of Woonsocket, Rhode Island, a spirited and enterprising business young man; and the latter is a native of Grafton, Mass. Both the two latter gentlemen have been long connected with the house, and are thoroughly acquainted with every detail of the business. The premises occupied comprise a brick building, with five floors and basement, and which covers an area of 25x100 feet. It is fitted up with two hydraulic elevators, and with every requisite appliance and convenience for the handling of stock, etc. The firm carry an immense stock of oils, drugs, paints, glass, etc., and they are constantly filling orders for customers in all parts of the country. Seventeen hands are employed in the warehouse, and the firm is permanently represented on the road by a staff of traveling salesmen. The house has also a large railroad trade, and the sales are of both a wholesale and retail character. The house is connected by telephone, call "184-3," and all orders are given immediate attention. The firm have a branch house at No. 141 Milk Street, Boston, and this is in charge of Mr. McClellan. The members of the firm are generally popular, and deservedly bear the highest of reputations as honorable business men and private citizens.

C. F. Livermore, Blankets, Quilts, Hosiery, Underwear, Corsets, Overalls, Jumpers, etc., Birds and Cages, Franklin Square, No. 552 Main Street.—The establishment of Mr. C. F. Livermore, at No. 552 Main street, has been favorably known to the people of Worcester for sixteen years and is a popular resort for hundreds. The business was started in 1870, and has achieved a large measure of success, ranking now as one of the valuable mercantile enterprises of the city. The salesroom is 20x120 feet in area and attractively and conveniently fitted up. A large and full stock is carried in each department, and Mr. Livermore caters acceptably to all classes of purchasers—the wealthy, the conservative buyer with moderate means, and the poor. His leading specialties are blankets, quilts, hosiery, underwear, corsets, overalls, and jumpers, and in these lines the assortments are always fresh, choice, and complete. A feature of the business is the sale of birds and cages, and those in search of sweet songsters will find this a most desirable house with which to form relations. The most moderate prices prevail, and Mr. Livermore may be depended upon for responsible and accurate service. He was born in Paxton, Mass., but has resided in Worcester for thirty years. He is known as a safe, prudent, and liberal merchant, reliable and straight-forward, and sustains an excellent business and social status in the community.

Wilson & Holden, Commission Merchants, and Dealers in Flour, Grain, Feed, Baled Hay, Straw, Lime, Hair, Cement, Plaster, Superphosphate, Grass and Garden Seeds, etc., No. 154 Main Street.—A leading firm engaged in the commission business in the city of Worcester is that of Messrs. Wilson & Holden, widely known as commission merchants and wholesale and retail dealers in flour, grain, feed, baled hay, straw, lime, cement, hair, plaster, superphosphate, grass and garden seeds, etc., at No. 154 Main street. The business was established here by the present firm in 1877, and has grown into large and influential proportions under their enterprising and successful management. They occupy three large floors 25x60 feet each, and possess the requisite capacity and all needed facilities for larger and increasing success in the future. Their stock is large and complete at all times, received direct from the best and most reliable producing sources, and sold at prices which greatly add to the popularity of the house among all classes of people. As commission merchants this firm have a wide acquaintance with both the producer and the consumer, have unexcelled facilities for securing the most favorable prices, and make prompt returns in all cases. They have a large permanent patronage in both city and country, and all business relations entered into with this firm will prove profitable and satisfactory to all concerned. The members of the firm are Messrs. Merrick Wilson and William Holden, both natives of Princeton, Mass., and gentlemen of large and valuable experience in the business and very popular with their patrons.

Edwin Eldred & Co., Fire Insurance, No. 32 Front Street.—Among the most energetic and prominent business men in the insurance business are Messrs. Edwin Eldred & Co., one of the best known and largest firms in this regard in the city. The firm are general fire insurance agents, and they have acquired the confidence of the largest insurance corporations and the public as well. They founded their business in 1874, and from that time until 1879 they were located at No. 554 Main street. Since the latter date they have occupied handsomely furnished offices at No. 32 Front street. Since the origin of the business, twelve years ago, the amount of business transacted has been increased over five hundred per cent. The firm issue policies upon all the leading and substantial insurance companies, both home and foreign, in respect of all kinds of insurable property, at the lowest possible rates consistent with security, and all losses are promptly adjusted and paid by the firm. They are the authorized representatives for this district of the following well-known, responsible companies; Scottish Union and National Insurance Company; of Edinburgh, Scotland; Providence Washington Insurance Company, of Providence; New York Bowery Fire Insurance Company, of New York; Transatlantic Insurance Company, of Hamburg, Germany; Orient Insurance Company, of Hartford; Firemen's Insurance Company, of Newark, N. J.; Mechanics' Fire Insurance Company, of Brooklyn; Cambridge Mutual Fire Insurance Company, of Cambridgeport, Mass.; Hamburg-Bremen Insurance Company, of Hamburg. The co-partners are Messrs. Edwin and L. E. Eldred. The former was born in Falmouth, Mass., in 1818, and the latter in Fairhaven, Mass., in 1845.

J. C. Luby, Stoves, Tinware, Crockery, No. 240 Front Street.—With restricted capital Mr. Luby began business in 1876, and ten years after, in 1886, he is to be found in a large and spacious building at No. 240 Front street, where he employs six hands, and carries a fine line of parlor, dining-room, sitting-room, kitchen, bar-room, and hotel stoves, of the most celebrated manufactures, in handsome and unique designs. In the tinware department there is almost every article of household utility that modern genius can invent, and the assortment of crockeryware is very complete. In the glassware department there is almost every conceivable pattern of plain, cut, and fancy glassware, heavy decanters, and colored bottles for bar decorations, etc. Of woodenware he also carries a large stock. Mr. Luby makes a specialty of bar fixtures. He does tin-roofing and plumbing to order, and promptly attends to job work of every description. Mr. Luby is a native of Ireland, was born there in 1844. He came to this country in 1846, and has succeeded in attracting a large local patronage and an extensive trade throughout the State. He is not only a live business man, but is popular socially and politically, being at present a member of the City Councils.

J. H. Shattuck, Dealer in Confectionery, Fruits, Fancy Groceries, etc., No. 78 Park Street.—One of the most popular places in the confectionery line is the establishment of J. H. Shattuck. He occupies the first floor of a building 25x50 feet in dimensions, in which he carries a full stock of choice confectionery, made from the purest and best ingredients that can be had in the market, and which comprises every known kind and variety of candy that is found in a first-class store of this character. His stock of foreign and domestic fruits cannot be surpassed for variety, quality, and freshness anywhere in the city, while the line of fancy groceries which he carries challenges comparison. He employs from two to three assistants, according to the fluctuations of trade, though the demand for the fruits, groceries, and sweetmeats from this establishment is generally even and steady. Mr. Shattuck is a native of Bakersfield, Vt., located in Worcester in 1865, and embarked in his present enterprise in 1871.

Thomas Monahan, Dealer in Choice Provisions and Meats of all kinds, No. 8 Trumbull Street.—Mr. Monahan first opened his meat and provision market to the public in 1861. His quarters, the first floor and cellar, 25x80 feet in dimensions, are commodious, neat, clean, and convenient. He employs four clerks, and carries a large stock of vegetables and foreign and domestic fruits. He keeps everything in its proper season, and does not permit it to become stale or valueless on his hands. Everything in the shape of vegetables is kept on sale, which he delivers to any part of the city. He keeps all kinds of fresh and salt meats, beef, pork, lamb, hams, etc., which he offers at the lowest cash prices. Mr. Monahan is a native of Ireland, having been born in that country in 1836. He emigrated to this country in 1846, and with indomitable perseverance he soon amassed quite a competency, and embarked in the enterprise herein mentioned. He is a gentleman of fine social qualities, and has creditably represented his constituents in the City Councils two years.

George S. Hatch, Manufacturer of Boots and Shoe Heels of all Sizes and Heights, Belt, Card, Harness, Kip, and Split, Factory, No. 164 Front Street.—The preparation of the materials used in the manufacture of boots and shoes is an industry that is appropriately divided into many branches, and among the most important of such is the production of boot and shoe heels. In Worcester this interest has reached large proportions, giving employment to a great number of hands and representing the investment of extensive capital. A prominent and leading house so engaged is that of Mr. George S. Hatch, at No. 164 Front street. He established himself in business here in 1876, and at once received a lucrative trade, which has steadily increased until now it aggregates a heavy amount in value per annum. The factory occupies the three upper floors, giving abundant space for all the mechanical operations. It is equipped with splitting, rolling, and all other necessary machinery, and gives work to about seventy expert artisans. The concern is devoted exclusively to the manufacture of all kinds of boot and shoe heels, and they are in active demand throughout New England. They are made of all sizes and heights and from the finest quality of belt, card, harness, kip, and split leather. A full supply of these goods are kept in stock and all orders are expeditiously filled. The house invites correspondence and is in a position to offer superior inducements to the trade in the way of terms and prices. Mr. Hatch also deals extensively in leather remnants. He has resided in this city for the past sixteen years, and is so well known in connection with the enterprise he conducts as to make personal comment unnecessary. In directing attention to the manner in which the business is prosecuted and the amplitude of the facilities, it may be properly added that the house commands the respect and support of the trade at large.

Ball & Merrick, Provision Dealers, Waldo Block, No. 269 Main Street.—The business interests of Worcester are of a varied and highly important character. There is scarcely an industrial pursuit that can be mentioned which is not more or less conspicuously represented in the city, and on a scale of considerable magnitude. The provision trade is one of these interests, and some exceedingly fine goods are kept constantly on hand by Messrs. Ball & Merrick, Waldo Block, No. 269 Main street. This business was established in 1872 by Mr. A. F. Whittemore, who conducted it till September, 1885, when he was succeeded by the present copartners, Messrs. A. S. Ball and C. V. Merrick. The premises occupied are centrally and conveniently located, and are arranged and fitted with special reference to the trade, which involves the handling of a large quantity of meats and provisions. It may be safely asserted that in freshness, quality, and variety, the stock carried by this reliable firm has no superior in the city. The improvements that have been devised of late years for the preservation of perishable provisions are found here in successful operation, and these inventions insure at all times freshness and excellent quality. The store is a model of cleanliness and neatness, strict supervision being given to every detail by the partners. Mr. Ball is a native of Balston, Mass., while Mr. Merrick was born in Princeton, Mass. They are favorably known to the trade and public as excellent judges of provisions, while to their

hosts of personal friends, their geniality of temperament and inflexible integrity are proverbial. The equitable manner in which the business is conducted, as well as the excellent quality of the stock, are guarantees sufficiently obvious why dealers and the public would favor their own interests by giving their orders to this responsible house.

Fuller & Delano, Architects, No. 452 Main Street, People's Savings Bank Building.—The development and progress of the material resources and wealth of the city of Worcester have created a demand for architectural talents of the highest order. Prominent among those architects who have made a special study of this ennobling art is the well-known and reliable firm of Fuller & Delano, whose offices are centrally located at No. 452 Main street, in the People's Savings Bank building. This business was established in 1866 by Mr. James E. Fuller, who conducted it till 1877, when he admitted Mr. Ward P. Delano into partnership, the firm being known by the style and title of Fuller & Delano. They are both thoroughly qualified architects, and have executed some of the most important commissions in their profession, not only in Worcester and its vicinity but in all parts of the Eastern States, designing and superintending the construction of many prominent buildings. Many of the edifices erected by them are much admired for their beauty, while the elaboration of detail and care bestowed on every department of their work reflect the utmost credit upon the ability and skill of this reliable firm. Messrs. Fuller & Delano transact a general line of business, including all branches of the profession, and possess commodious offices and draughting rooms, where a number of able assistants are employed in the preparation of plans. They are at all times prepared to give estimates and cheerfully furnish plans. Mr. Fuller was born in Warwick, Mass., while his partner, Mr. Delano, is a native of Marion, Mass. Both partners are highly esteemed by the community, and are personally conversant with the growth and wants of Worcester.

Mann & Knight, Dealers in Coal, Offices, Nos. 426 Main Street, corner Pleasant, 69 Grafton Street, corner Winter; Yard, Groton Street.—One of the liveliest business houses in Worcester is that owned and conducted by Messrs. Mann & Knight, who are extensive dealers both wholesale and retail in coal. The firm established this business in 1878, and have ever since met with a large public recognition and patronage. Their business premises consist of two offices, one at No. 426 Main street, corner of Pleasant street, and the other at No. 69 Grafton street, corner of Winter street, and the coal yard itself, which covers an area of two acres. The office at the corner of Main and Pleasant streets is the head office of the firm, and is 25x50 feet in dimensions. Employment is given to eighteen hands, and the firm enjoy a large city and county trade. All the best kinds of coal are sold by Messrs. Mann & Knight, and all orders are attended to promptly and satisfactorily. They are enabled, with their excellent facilities, to offer inducements which are readily appreciated by their patrons. The members of the firm, Messrs. Charles F. Mann and Henry A. Knight, are both natives of Worcester. Both are well known in the city as reliable and substantial merchants.

McDermott & Boland, Staple and Fancy Dry Goods, Furnishing Goods, etc., No. 96 Front Street.—Among the prominent and reliable dry goods establishments in Worcester, that of Messrs. McDermott & Boland takes important rank. It was opened to the public in 1879, and has steadily grown in popularity and strength, its trade now being widely distributed through the city and surrounding territory. They occupy the whole of the first floor, 100x24 feet in dimensions, with a basement of corresponding size used for purposes of storage. The salesroom is handsomely and appropriately fitted up, and every convenience has been provided for the exhibition of stock and the benefit of visitors. The lines carried embrace dry goods, silks, dress goods, hosiery, gloves, laces, embroideries, notions, furnishing goods, and articles of a kindred character in great abundance and variety. The firm have the best and most profitable arrangements where they can procure a superior quality of goods at exceedingly low rates, which advantages are freely divided with customers. The assortments include all the choicest novelties in the market, and great activity is manifested in securing the newest and richest productions as soon as the manufacturers and importers are ready to place them in the hands of dealers. The members of the firm, James McDermott and Thomas B. F. Boland, are gentlemen of energy and perseverance, whose close and scrupulous attention to business has caused the house to take rank with the leading representative establishments of the city.

Samuel Parker, Importing Tailor, Chambers, Taylor's Building, No. 476 Main Street.—A prominent and representative house is that of Mr. Samuel Parker, who established this business in 1846. He is a skilled, practical cutter of great experience, and since he has catered to the wants of the citizens of Worcester has gained a prominence and reputation placing him in the front rank of merchant tailors. The premises occupied are very commodious, and are well equipped with every convenience for the display of the choice stock and comfort of customers. In his store there is always a superior selection of fine suitings and broadcloths, cassimeres, vestings, in all fashionable styles of seasonable and desirable goods, so that no one, not even the most fastidious, can fail to find something that will please him. Mr. Parker is well known for the marked good taste displayed in the selection of his stock, which cannot be surpassed in the city or elsewhere for quality, figure, and style, giving customers an unrivaled assortment of foreign goods from which to choose, either for business or dress suits, at the lowest possible prices. The proprietor is not a mere figure head, but a most active man in the business, personally attending to the cutting and fitting of all garments made, while no garment has ever left this establishment that Mr. Parker knew to be wrong in any particular. All trimmings, satins, silks, etc., used in the production of the garments are imported direct from the most famous manufacturers. This business is patronized by the refined and educated classes of Worcester and its vicinity. Mr. Parker was born at Leominster, Mass., in 1824, and during the Civil War was a member of the Home Guards. The history of this responsible house is a pleasant proof of the certainty with which probity and energy will win their way.

Fred. W. Wellington & Co., Wholesale and Retail Dealers in Coal, General Office, No. 416 Main Street.—In this city numerous firms and individuals are engaged in the coal traffic, and in some instances have developed a capacity for its management that has led to an extraordinary growth of facilities and greatly enhanced the commercial thrift of the city. Prominent among such we must rank the firm of Fred. W. Wellington & Co., which was organized in 1877 (though Mr. Wellington was a member of the firm of T. W. Wellington & Co., established in 1854), since which period its facilities have been greatly augmented, and a large trade has been established. This firm are both wholesale and retail dealers in anthracite and bituminous coals, and their annual transactions are among the largest of the coal houses of Worcester. The relations of this firm with the mining corporations are such that all orders received meet with prompt fulfillment, and all the operations of the house are conducted in such a manner as to constantly enlarge its usefulness. The general office, located at No. 416 Main street, is 25x50 feet in dimensions, and is handsomely furnished and admirably arranged. The firm have coal pockets at Norwich, Conn., at which place a large portion of the wholesale business is transacted, and have a retail yard on the corner of Southbridge and Hammond streets, in this city. This yard is contiguous to the Norwich railroad, and is an acre in extent. It is fitted up with shedding for the storage of coal, and with every appliance and convenience for the handling of stock. Thirty hands are employed in the business, and both wholesale and retail orders are promptly filled at the lowest market prices. Mr. Fred. W. Wellington is the sole proprietor. He is a native of Shirley, Mass., has resided in Worcester since 1854, is a gentleman of large experience in the business, to which he devotes his personal attention—advantages well worthy the consideration of dealers and private consumers, who will find the house a most desirable one with which to form business relations of a pleasant and enduring character.

Stephen C. Earle, Architect, Jonas G. Clark's Building, No. 492 Main Street.—One of the most prominent architects in Worcester, whose name is widely and favorably known through the New England States, is Mr. Stephen C. Earle. He established himself in business here in 1866, and has pursued a successful and prosperous career, each year adding materially to the volume of business. Mr. Earle has done some very important and valuable work in Massachusetts and adjoining States, and he has reared many imposing structures that attest his skill, judgment, and taste. The following is a partial list of buildings erected by him, namely: All Saints' Church, Central Church, Technical School, all in Worcester; the Slater Memorial Building, Norwich, Conn.; Park Church, Norwich, Conn.; the Goodnow Memorial Library, Princeton, Mass.; the Slater Library, Jewett City, Conn.; the Rogers Free Library, Bristol, R. I.; the Lynn Library, Monson, Mass.; Lincoln Square Baptist Church, Worcester. Mr. Earle makes plans and specifications, and gives estimates for work of any magnitude, and is reasonable in his prices. He is a native of Leicester, Mass., but has lived in this city for many years.

John F. Crowell, Insurance, No. 344 Main Street.—The fire insurance companies of the United States must always take a prominent place as institutions beneficent, practical, and indispensable to the present state of civilization. One of the leading houses engaged in this business in the city of Worcester is that of Mr. John F. Crowell, whose office is located at No. 344 Main street. This business was established in 1876, and during the present year Mr. Crowell purchased the interest of Mr. S. A. Howland in the insurance business (established 1855), and also the interest of Mr. K. P. Rawson, and united the business of their agencies with that of his own, succeeding them by appointment as agent for Worcester and vicinity for other first-class companies. He is thus prepared by these increased facilities to offer safe and reliable insurance in the best stock and mutual companies. Mr. Crowell represents the following first-class companies, viz.: Middlesex Mutual, of Concord; Merimack Mutual, of Andover; Dorchester Mutual, of Boston; Norfolk Mutual, of Dedham; Dedham Mutual, of Dedham; Worcester Mutual, of Worcester; Merchants' and Farmers' Mutual, of Worcester; West Chester, of New York; Rochester German, of Rochester, N. Y.; Clinton, of New York; Girard, of Philadelphia; Fire Insurance Company of the County of Philadelphia, of Philadelphia, and several others. As a practical and experienced underwriter Mr. Crowell offers substantial inducements and advantages to the public, including low rates and liberally drawn policies, while all losses sustained are equitably adjusted and promptly paid through this agency. Mr. Crowell is prepared to take the entire charge of the insurance of large mill and factory properties, mercantile and dwellings, placing and distributing risks among sound companies only, renewing policies when expired, and generally relieving the business community of all care and trouble in this important respect. He is a native of Waterville, Me., and a member of the Board of Underwriters of the city of Worcester.

E. G. Higgins & Co., Art Wall Papers, No. 284 Main Street.—The trade in wall papers necessarily holds a very important place in the business interests of every city. The leading house in Worcester engaged in this industry and one of the prominent members of the local mercantile fraternity is that of E. G. Higgins & Co. Founded in 1873, the career of the concern has been remarkably prosperous, heavy orders now being received from all portions of the State, together with a very extensive city patronage. A commodious four-story brick building is occupied, 18x80 feet in dimensions, and supplied with every necessary facility. The experienced judgment of the proprietors is well illustrated in the high character and quality of the goods carried, distinguished for a uniform superiority in design and finish. Consignments are received from the best American and European sources, the most novel and artistic productions being displayed in abundance. Messrs. Higgins & Co. carry at all times a full stock of the latest patterns and novelties, which they offer to patrons at the very lowest market prices. The members of the firm are E. G. and F. E. Higgins, natives of Worcester county, and gentlemen of energy, progressiveness, and liberality.

Duncan, Goodell & Co., Wholesale and Retail Dealers in Hardware, No. 404 Main Street.—The house of Duncan, Goodell & Co. is one of the oldest, best known, and most extensive wholesale and retail hardware establishments in Worcester that have been all powerful in building up its large and ever-increasing trade. The business was founded by C. Foster & Co. as far back as 1840, and its subsequent history is an even and unbroken record of success. The present firm, which consists of H. P. Duncan and John B. Goodell, was organized and assumed control in January, 1881, having been members of the original firm for twenty years previous. The premises occupied comprise the salesroom and basement, each 28x128 feet in dimensions, together with three large rooms on the upper floors, which are used for purposes of surplus storage. The stock embraces builders' and general hardware, shelf goods, locksmiths' and bucketers' supplies, mechanics' tools, table and pocket cutlery, etc. The firm handle heavy quantities of both home and imported goods, and in consequence of their extensive purchases have been able to effect special arrangements with manufacturers whereby the assurance is given that the quality of the productions is the best and the prices always the lowest. Both the retail and wholesale departments are conducted with judgment and ability. The trade comes from all parts of the tributary territory, and its volume is being steadily augmented. Mr. Duncan was born in North Brookfield, and Mr. Goodell is a native of Halden, Mass. They are prominent, responsible men, and have earned and enjoy the confidence of the trade.

The Sanitary Improvement Company, Proprietors of Howe's Patent Automatic Filters, Faucets, and Improved System of Water Appliances, Worcester Office, No. 33 Pearl Street, E. W. Bemis, Agent; Chas. N. Prouty, President.—Special attention is directed in this industrial review to the "Sanitary Improvement Company," proprietors of Howe's Patent Automatic Filters, etc. This company was duly incorporated in 1885 under the laws of Maine, with a capital of \$250,000. The following gentlemen are the officers, viz.: Chas. N. Prouty, president; Joseph W. Temple, secretary and treasurer; Henry M. Tower, superintendent; E. W. Bemis, Worcester agent. The works at Spencer, Mass., are equipped with all modern machinery, tools, and appliances. The company has opened an office in Boston, at No. 27 Devonshire street. As sole proprietors of Howe's Patent Automatic Filters, Faucets, and Improved System of Water Appliances, the Sanitary Improvement Company has gained an enviable reputation, owing to the ease and efficiency with which all impurities, such as lime, clay, chalk, etc., are removed from water by its superior specialties, making it absolutely pure and free from deleterious substances. This system and the appliances are constructed upon new and most approved sanitary principles, and have no superiors in this country or Europe. Seeing the advantage of a representation in Worcester, the company opened a branch in this city under the able management of E. W. Bemis, who is a thoroughly practical mechanic, and promptly supply all necessary plans and specifications. Those interested entering into business relations with the "Sanitary Improvement Company" will find all transactions not only pleasant but profitable.

The People's Savings Bank, No. 452 Main Street.—The People's Savings Bank is one of the strongest, most useful, and prosperous institutions in Worcester. The bank was incorporated May 13th, 1834, and by the energy, faithfulness to the interests of the depositors, and the sound and judicious business principles governing its management, has achieved wide popularity and reared a superstructure of symmetry and power. It is plainly a savings bank, free from the varied and complex transactions appertaining to the character of other financial concerns, and the close personal attention of all who exercise executive authority is given to the preservation of the rights and interests of those whose money it holds. Deposits are received in sums from \$1.00 to \$1,000. Dividends are payable on February 15th and August 15th of each year, and where they are allowed to remain are credited as deposits. The statement of the People's Savings Bank, as published in February of the present year, 1886, shows it to be in a most flourishing and substantial condition. The figures are as follows: Statement; Liabilities—Deposits, \$4,396,737.86; Dividend No. 43, \$32,599.22; guarantee fund, \$33,537.54; profit and loss, \$10,663.43; suspense account, \$3,919.94; total, \$4,598,557.99. Assets—Public funds, market value, \$485,742.00; railroad bonds, market value, \$502,545.50; bank stock, market value, \$318,515.33; loans on real estate, \$1,571,193.03; loans on personal security, \$335,535.00; loans to cities and towns, \$53,600.00; all other loans, \$1,025.00; real estate, bank building, \$37,303.24; real estate, by foreclosure, \$13,529.67; interest, \$52,303.10; cash in banks on interest, \$103,471.57; cash on hand, \$14,473.57; total, \$4,696,294.89. Excess of assets, \$37,736.90; guaranty fund, \$33,537.54; profit and loss, \$10,663.43; surplus, \$233,937.87. The officers, managers, and Boards of Auditors and Investment are: President, Samuel R. Heywood; vice-presidents, Calvin Foster, Aug. N. Currier, William W. Rice, Sumner Pratt, Thomas M. Rogers, Philip L. Moen; managers, Henry A. Marsh, Warren Williams, Harlan P. Danan, James P. Hamilton, Charles B. Whiting, John S. Baldwin, Edward W. Vaill, Horace Wyman, Samuel D. Nye, Francis A. Gaskill, Theodore C. Bates; clerk, Henry C. Rice; Board of Investment, Samuel R. Heywood, Calvin Foster, Aug. N. Currier, Thomas M. Rogers, Edward W. Vaill, Warren Williams, Samuel D. Nye; Board of Auditors, James P. Hamilton, Francis A. Gaskill, John S. Baldwin; C. M. Bent, treasurer; Frederick Kimball, teller and bookkeeper; Fred. W. White, asst. bookkeeper; H. B. Fairbanks, clerk. They are severally men of ability, honor, and integrity. The building occupied is a splendid four-story marble front structure, and one of the most eligible sites in the city. The office hours are from nine to one, and two to four on all days except Saturdays, when the bank is open from nine to one and six to eight.

George W. Shillaber & Co., Jobbers and Retailers of Wall Papers, Curtains, etc., No. 34 Front Street.—Among the houses engaged in the above important business in this city may be presented the establishment of Messrs. George W. Shillaber & Co., whose premises are located at No. 34 Front street. This house was founded in 1876 by Mr. George W. Shillaber, who was born in Peabody, Mass., in 1842, and died in March, 1884.

Since his death the business has been successfully conducted by his widow, Mrs. Shillaber. The premises occupied comprise the first floor and basement, each of which has an area of 33x130 feet. The store is fitted up in a rich and highly artistic manner. The line of goods carried cannot be surpassed, and include all the present staples and novelties in the trade. Among those may be particularized the fashionable gold, silver, and bronze styles at present in vogue, as well as many other styles too numerous to mention. The stock carried is replete with the best and most reliable papers in the trade. The business done is very large and widespread. It is not only the headquarters for wall papers of all descriptions, but for everything novel and choice in the line of window shades, Scotch and American Hollands, opaque cloths, etc., all of which are offered at the lowest market prices. The careful and perfect hanging of wall papers, and the fixing of window shades, etc., form an important feature in the business, and prompt attention is given to all orders. Twelve experienced hands are employed, and the success achieved by this house has been justly merited.

T. D. Gard, Manufacturing Jeweler and Manufacturer of all kinds of Regalias, Jewels, Charms, Rings, etc., Room 2, No. 393 Main Street.—The growth of the manufacture of the jewelry trade of the United States has of late years been as substantial and steady as that of any other of our great industries. Our people are all the time adding to their worldly wealth, and coincident therewith is a refined and correct taste in the matter of personal adornment. Hence the productions of the better class of jewelry houses meet with a steady appreciation, and both old concerns and new ones find that larger demands are made upon their resources. Rich and beautiful jewelry is always attractive—in fact, there is nothing manufactured for personal show which is so much sought after and in which there is so great and charming a variety. One of the principal houses engaged in this trade in the city of Worcester is that of Mr. T. D. Gard, Room 2, No. 393 Main street. The business was established in 1837, almost a score of years ago, and from the date of its inception has always received a liberal and solid patronage. The premises occupied are spacious and commodious, admirably arranged, and thoroughly equipped with every appliance necessary for the successful transaction of business. Mr. Gard manufactures to order breast and scarf pins, sets, collar, cuff, and sleeve buttons, rings, bracelets, chains, etc. He makes a specialty of society goods for Masonic, Knights Templar, Odd Fellows, Knights of Pythias and other organizations' presentation-jewels, charms, rings, badges, etc., all of which he manufactures in the most admirable manner, and by their diversity and beauty render it easy to select here the finest and latest designs at prices that cannot be duplicated elsewhere. He also makes a specialty of manufacturing regalias of every description in the most artistic manner. Mr. T. D. Gard is a native of St. John's, N. B., and has resided here for many years, having established this business nearly twenty years ago, while the equitable manner in which he conducts business, as well as the admirable quality of the goods manufactured, are reasons sufficiently obvious why patrons would do well to place their orders with this house.

H. C. Earle, Machinist, Fine Machine Jobbing a Specialty, No. 195 Front Street.—This business was established several years ago by Messrs. Earle & Davis. The latter gentleman withdrew from the business in 1883, since which time it has been conducted by Mr. H. C. Earle alone, and from the date of its inception has received a liberal patronage, and has achieved a reputation for the excellent quality of the work executed. The premises occupied are equipped with the latest machinery and appliances for the prosecution of the business. Mr. Earle is prepared to manufacture all kinds of electrical apparatus to order at the shortest notice and most reasonable prices, and makes a specialty of all branches of fine machine jobbing. He also makes an improved Bunsen burner for heating small tools for forging, tempering, etc., and for heating small quantities of liquids, soldering, or for other uses where a small flame and intense heat are wanted. These burners are admirably suited for dentists, jewelers, machinists, laboratories, etc. The facilities of this reliable house for the production of first-class work in these lines are unsurpassed. He employs none but the most skillful and proficient mechanics, and being an experienced and practical man, he carefully supervises all the work. The trade is large and extends throughout the New England States. Mr. H. C. Earle is a native of this city, and maintains a high reputation for honorable, straightforward dealing.

W. J. Judge, Hats and Gents' Furnishing Goods, No. 166 Front Street.—An important house engaged in the hat and gents' furnishing goods business is that of Mr. W. J. Judge, No. 163 Front street. Although but recently established (June, 1886), he has been the recipient of a very large and influential support, and his establishment has gained a very enviable popularity for the excellence of its goods and the extremely low prices at which they are sold. The premises occupied are conveniently located, spacious and commodious, very handsomely fitted up, and thoroughly equipped with every convenience and accommodation for the large and finely selected assortment of goods, embracing white and fancy colored dress shirts, neckwear of the very latest and most fashionable designs and styles, underwear, hosiery, night and *negligée* robes, collars, cuffs, handkerchiefs, canes, umbrellas, scarf-pins, studs, collar, cuff, and sleeve buttons. He also carries a full line of hats and caps of the latest and most fashionable patterns, soft, fur, wool, etc. Mr. Judge makes it a special feature of his business to charge no fancy prices for his goods, but marks everything down to the very lowest price consistent with fair dealing. He is a native of Massachusetts, and held in the highest estimation for his straightforward and honorable business methods.

L. Guerrin, Carriage Manufacturer, No. 8 Warren Street, near Front Street.—Mr. Guerrin was born in Canada in 1850, and in 1876 took up his residence in this city, and founded his present enterprise in 1880. Since its inception the business has largely increased, attaining very handsome proportions. The premises occupied for the business comprise a two-story building 32x48 feet in dimensions. The workshops are equipped with the most improved tools and appliances, and from six to eight men are constantly employed. Carriages of

every description are built to order, and repairing and painting are promptly attended to. Sign painting is also executed with promptness and dispatch. Mr. Guerrin is a practical carriage builder of long experience in the business. He exercises a close personal supervision over all departments of his establishment. Good work, reasonable charges, and promptness in the execution of all orders are the lines upon which this business is conducted, and, as a result, the house enjoys a prosperous trade.

Dr. Hicks Lugin, No. 554 Main Street.—By the use of magnetism in its various forms, either by application of a battery or the wearing of magnetic garments, shields, or belts, as needed, all forms of chronic as well as acute diseases may be prevented. Among those prominently engaged in this department of medical science in the city of Worcester is Dr. Hicks Lugin. He established this business about five years ago on Main street, but removed to his present quarters about a year ago. He occupies a fine suit of rooms—four in number—which are luxuriously furnished and fitted up in the most elaborate manner, and the number of his patients are daily increasing. His laboratory is supplied with all the latest improvements that science has produced, and the greatest care is observed in the manufacture of his appliances. The Doctor is a regular Eclectic graduate, which enables him to bring into his scope of practice a full knowledge of *materia medica* and surgery with his knowledge of galvanism, electricity, and their effects upon the human system. He is also the inventor of a process—for which he is about to apply for a patent—which prevents the magnets from corroding and yet not diminishing their power. Dr. Hicks Lugin was born in St. Johns, N. B., and has been a resident of this city thirty-five years. He has had a wide and valuable medical experience, devoting especial attention to magnetic subjects.

F. E. Goodwin, Boots, Shoes, and Rubbers No. 534 Main Street.—A prominent house engaged in this trade is that of Mr. F. E. Goodwin, who has been in business for thirty-one years, except about four years, when he served in our late civil war. After honorable discharge he settled in Rochester, N. Y., in the shoe business, and came to Worcester in 1881, after an absence of twenty years. In quality, style, and finish, Mr. Goodwin's goods have obtained an enviable reputation, especially with the best and most refined classes of our citizens. In his stock will always be found a complete assortment of fine and medium grade of boots, shoes and gaiters for gentlemen, youths, and boys, and in the line of articles for ladies, misses, and children, everything that is new, fashionable, and stylish, from the strong walking-boot to the dainty kid slipper. Mr. Goodwin makes a specialty of the improved welt shoe, which, for durability, elasticity, and comfort to the foot, cannot be excelled, and are rapidly superseding all other shoes in the market. His assortment of goods is unexcelled as to quality, style, and finish, and his prices will be found even lower than those of any similar establishment. The premises occupied are spacious, and fitted up in the most attractive and comfortable manner, while the attendance upon customers is prompt, polite, and courteous. Mr. Goodwin is a native of Sterling, Mass.

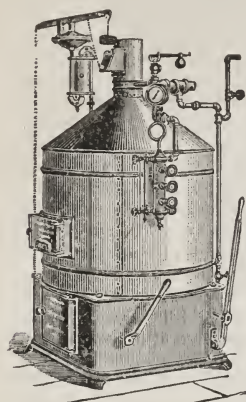
John Kendall, Hats, Caps, Furs, and Horse Blankets, No. 315 Main Street.—The substantial and progressive character of the mercantile fraternity of Worcester is evidenced by the many houses that have for long years labored in the great thoroughfares of trade and still remain full of their original vigor. A notable example is the veteran house of John Kendall, No. 315 Main street. It was founded in 1846 by J. H. Knights, to whom Mr. Kendall succeeded in 1862. The career of the concern has been a continuous and unbroken record of success and expansion, and a business is now transacted which foots up many thousands of dollars per annum. The building occupied is a three-story granite structure, 120x25 feet in dimensions, with spacious basement, giving ample room for all the multiplied operations of the establishment. An immense stock is carried of hats, caps, furs, and horse blankets, which in quality and variety is not equaled by that of any competitive house in the city. Mr. Kendall manufactures all the silk hats he handles except the makes of celebrated producers, which he is compelled to handle out of regard for the wishes of his customers. Furs of all descriptions for ladies and gentlemen are manufactured, and these productions are widely preferred on account of their reliable quality and the elegance with which they are made. Mr. Kendall is prepared to fill all orders expeditiously and at the very lowest prices. Born in Boylston, Mass., in 1820, Mr. Kendall has been a resident of Worcester since 1848, and is a most valuable member of the commercial community.

Division No. 42, N. E. P. Union, Fine Groceries, No. 21 Front Street; Samuel A. Pratt, Agent.—This enterprise was founded in 1847 by Mr. Samuel A. Pratt, as the agent of the New England Protective Union, and it represents one hundred and thirty members of the Union. The business was started with a capital of \$700, in Newton's Block, on Front street, and it was removed to its present location at No. 21 Front street in January, 1878. The house has a trade amounting to over \$150,000 a year, and this is constantly increasing. The premises occupied comprise the first floor and basement of the building, together with a storehouse in the rear 150x33 feet in dimensions. The store is very tastefully fitted up and admirably arranged, and the exigencies of the business require the constant services of nine competent assistants. The stock embraces a full and complete line of staple and fancy groceries, teas and coffees of the finest brands, canned goods in great variety, table delicacies of every description, etc.; and a specialty is made of handling all the leading patent medicines of acknowledged merit. The facilities of the house for promptly filling orders are of the most ample character, and the house has the reputation for dealing in the best quality of goods at the lowest prices. The house has a large patronage and its business relations are widespread. Mr. Pratt was born in Shrewsbury, Mass., in 1822, and he has been a resident of Worcester since October, 1846. He is widely known and is very popular in the community. In conclusion we may say, that the business is conducted upon principles of liberal and fair dealing, and our readers can rest assured of meeting with such treatment at the hands of Mr. Pratt and his assistants as is in keeping with an honorable record of nearly forty years.

Charles S. Redding & Co., Dealers in Wool Waste, Woolen Rags, etc., No. 2 Bigelow Court, Front Street.—In every manufacturing industry there is always unavoidably more or less waste, or, at all events, material useless for that particular industry. It is, therefore, collected and sold to those who may put it to some good use. In the manufacture of woolen goods there is much of this waste which is entirely useless to spin into yarn, and if an attempt should be made to do so the fabric would be of the most poor and valueless description. There is also much of the wool waste which, if well worked and spun with wool, will make smoother and better yarn than wool alone, and give a better finish and feeling to the goods. Among those who receive this wool waste and flock are Messrs. Charles S. Redding & Co., who founded their enterprise in October, 1885, and have since built up a large and prosperous business. The firm receive consignments of wool waste from the many mills in the New England States, and sell the same on commission to manufacturers of shoddy, felts, etc. Goods made up from this material enjoy a popularity and command a large sale all over the country. The firm are also the New England agents for G. W. Patton & Co., for the sale of woolen rags. The premises occupied for the business comprise the third floor, which is 75x40 feet in dimensions, of the building No. 2 Bigelow court. Three clerks are employed, and the house has every facility for promptly and satisfactorily filling all orders. The firm have quickly secured a leading position in this particular business. Mr. Redding, the acting member of the firm, is a native of this city, and a young man of great energy and enterprise.

Cutting & Bishop, Building Contractors, Foster Street, formerly No. 31 Central Street.—The field of enterprise for the erection of extensive buildings and public works is of great dimensions in the United States. American building contractors have fully kept pace with the demand, and prominent among the comparative few in Worcester who have by force of merit become noted for the success with which they have invariably accomplished every undertaking is the reliable firm of Messrs. Cutting & Bishop, whose office and workshops are located at Foster street, formerly No. 31 Central street, 50x70, and four stories with basement. This business was established in 1876 by Mr. J. W. Bishop, who conducted it till 1881, when the present firm was organized under the style and title of Cutting & Bishop. The partners, Messrs. G. H. Cutting and J. W. Bishop, have had great experience as building contractors, and have carried to a successful completion many important edifices, including some of the finest mills in New England and elsewhere. They possess every facility and give employment constantly to two hundred skilled workmen. Messrs. Cutting & Bishop are prepared at all times to contract for the repair and alteration of old premises, and the erection of new buildings of every description, and can always be relied upon to spare no time or pains to fulfill the expectations of their patrons. Mr. Cutting is a native of Vermont, while his partner, Mr. Bishop, was born in Rhode Island. As building contractors they undertake the erection of the most extensive and difficult works, and no more honorable, reliable, and successful builders can be found in the ranks of the profession.

Pentecost Steam Generating Company, No. 156 Union Street; Wm. H. Sawyer, President; L. L. Whitney, Secretary and Treasurer.—The use of steam for warming buildings has latterly



become well understood. The old fire-place, though a valuable auxiliary for ventilation, cannot be depended on for warming purposes. The hot-air furnaces, with their long train of evils, are giving way rapidly to steam. Special attention is directed to the Pentecost Steam Generating Company, which was founded in 1884 by Mr. W. A. Pentecost, who retired in 1885, when the present company was duly incorporated, the following being the officers, viz.: Wm. H. Sawyer,

president; L. L. Whitney, secretary and treasurer. The Pentecost steam generator is made from the best materials, simple in construction, durable, and economical. It has been the aim of the proprietors not to produce the cheapest heater in the market, but the best, and those intending to use steam for heating cannot do better than give a thorough examination to the Pentecost steam generator, which is absolutely unrivaled for efficiency and excellence. The first cost of such an apparatus is small compared with the cost of a building, and when put into the scale against other items of show every prudent man will decide in favor of steam warming by means of the Pentecost steam generator. Messrs. Sawyer and Whitney, the officers of the company, are highly esteemed for their business capacity and integrity. Those desirous of securing a steam generator will find that the Pentecost will give better satisfaction than any other in the market.

Reinbold & Marsh, Manufacturers, Wholesale and Retail Dealers in Pure Confectionery, No. 511 Main Street and No. 21 Allen Court (Franklin Square).—Probably no business has had a more rapid growth during the past fifty years than the manufacture of confectionery, and this is mainly due to the energy and enterprise of the manufacturers of the article. The leading house engaged in this business in Worcester is that of Messrs. Reinbold & Marsh, manufacturers, wholesale and retail dealers in pure confectionery, located at No. 511 Main street and No. 21 Allen court. This house was founded in 1876 under its present style, and the business has been conducted with the greatest ability, enterprise, and skill, resulting in a large and influential trade throughout the city and county. They occupy a fine, large store and basement, 25x90 feet each, the manufacturing department being equipped with all the latest appliances known to the trade and furnishing employment to ten skilled hands. Purity has ever been the main essential with the goods of this house, and the advantages of dealing with an establishment where none but the purest and best goods are manufactured or sold are at once manifest to both dealers and consumers. The largest and best

assortment of candies and confectionery in the city is always to be found here, and sold at prices which add greatly to the popularity of the house. A specialty is made of Tar Cough Drops and Peerless Cough Drops. The members of the firm are Messrs. A. J. Reinbold and C. F. Marsh, both able, practical business men, enterprising and honorable in all their mercantile transactions, and well worthy of the confidence and patronage of the general public.

H. T. Farrar, Real Estate and Mortgages, No. 387 Main Street.—No financial interest of Worcester is of such paramount importance as that involved in real estate, which has more than held its own with conservative capitalists as the best form of investment security—which depends, however, upon the choice of eligibly situated property, and there is no safeguard better for investors than the securing the benefit of the sound judgment and practical experience of one of our responsible real estate houses. Prominent among the number thus referred to is that of Mr. H. T. Farrar, No. 387 Main street. This business has only recently been established by Mr. Farrar, who is a thoroughly practical business man; and having been a resident of Worcester for the last twenty-one years, possesses an intimate knowledge of the residential and business sections of the city and its vicinity. Mr. Farrar gives careful attention to the sale, exchange, purchase, and letting of properties, and to the collection of rents. He likewise makes a specialty of the care and management of estates, and gives them the closest attention, securing responsible tenants, effecting repairs in the most judicious manner, and generally maintaining all properties placed in his hands at the highest standard. As a negotiator of loans on bond and mortgage he has met with marked success. Merchants and manufacturers desirous of disposing of their business or persons wishing to purchase receive prompt attention. Mr. Farrar possesses ample facilities and connections for conducting all operations under the most favorable auspices, and is always prepared to render his customers every possible advantage. He is a native of Princeton, Mass., and is highly regarded in mercantile life for his ability and integrity. His varied experience, keen appreciation of values present and prospective, together with a large acquaintance with business men, render his services peculiarly valuable to parties dealing in realties, and any business intrusted to his care is always faithfully and honorably attended to in every particular. Mr. Farrar has been appointed agent for the Western Farm Mortgage Company of Lawrence, Kansas, a company with a capital of over a quarter of a million dollars, with a reputation as one of the most reliable institutions in the country for negotiating real estate loans in the West, the statement being made that they have been in business over ten years and have loaned millions of dollars in that time without losing a dollar for their customers. The investor holds all the papers, such as the application, abstract of title (from the government down to the borrower), mortgage deed and note; besides this the company guarantees the principal and interest at the rate of six per cent net to the investor, interest payable semi-annually. Investors can invest in these mortgages sums from \$200 upward. He is also agent for the Texas Loan Agency, which has a paid in capital of \$200,000 and guarantees eight per cent. to investors.

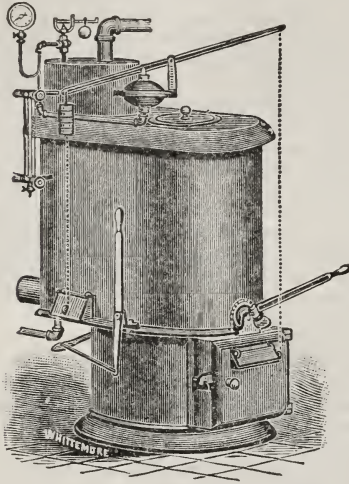
Richard Healy, New York Suit and Cloak Store, Manufacturer and Retailer of Ladies' and Children's Cloaks and Suits, No. 512 Main Street.—Worcester has long been noted for the enterprise and energy of its merchants and manufacturers, but in no branch of industrial activity has greater progress been made than in the production of ladies' and children's cloaks and suits. This is abundantly demonstrated to any one who inspects the fashionably manufactured specialties of Mr. Richard Healy, New York Suit and Cloak Store, No. 512 Main Street, and realizes from a practical test the exquisite style and elegant finish of all garments leaving this establishment. This business was established by Mr. Healy in 1882, since which period he has built up a large and permanent trade from the refined and influential classes of the city and its vicinity. The premises occupied comprise an extensive store and basement, 25x125 feet in dimensions, fully equipped with every appliance and facility for the accommodation and display of the large and valuable stock. The store is supplied with electric lights, and is one of the most elegant in the city. Mr. Healy manufactures largely ladies' and children's cloaks and suits, which are made after the latest Paris fashions, and for quality, style, and excellence are absolutely unsurpassed by those produced by the leading houses of Boston, New York, or Philadelphia. The latest novelties in ladies' walking-jackets are found here in great variety, all quoted at unusually low prices. Thirty experienced assistants, etc., are employed, and it is the earnest desire of the proprietor to merit by the strict principles of equity a continuance of the liberal support already accorded. Mr. Healy was born in Ireland, but has resided in the United States for many years. He is held in the highest estimation by the community for his strict integrity and sound business principles, and well deserves the large measure of success attained by his industry, skill, and energy.

Edward B. Clapp, Fashionable Hats and Fine Furnishings, No. 365 Main Street.—A popular headquarters for the gentlemen of Worcester in the line of hats, caps, and furnishing goods is the establishment of Mr. Edward B. Clapp, at No. 365 Main street. This gentleman established himself here in 1882, and has become well and favorably known as an extensive dealer in fashionable hats and fine furnishings of all kinds. He occupies a large and handsome store, 25x60 feet in dimensions, provided with elegant fittings and attractive in all its appointments. The stock is large and complete in all its departments, and consists of the latest styles and most fashionable patterns of hats, caps, gloves, neckwear, silk hosiery, dress shirts, Cardigan jackets, waterproof coats, silk umbrellas, wedding outfits, party outfits, undergarments, handkerchiefs, mufflers, puff scarfs, suspenders, braces, studs, bath robes, athletic goods, Pullman caps, traveling shirts, night shirts, Dejoinvilles, Pajamahs, silk wristers, seal wristers, driving gloves, four-in-hands, scarf pins, link cuffs, dress collars, canes, and a thousand and one other articles included in a gentleman's outfit and wardrobe, all of which are guaranteed to be as represented, and sold at prices which defy successful competition. Mr. Clapp was born in Worcester thirty-five years ago, is thoroughly enterprising and progressive in all his business methods, and very popular with the public.

Henry Walker, Dealer in Furniture, Carpets, Stoves, Ranges, and Housefurnishing Goods, Nos. 225 and 227 Main Street.—Prominent among the extensive houses in Worcester dealing in furniture, carpets, and other articles of household necessity is that of Mr. Henry Walker, Nos. 225 and 227 Main street. It was founded in 1866 by H. H. Ames & Co., who were succeeded by the present proprietor in 1880. The house is one of the most substantial and enterprising in the city, and has enjoyed twenty years of unbroken and continued prosperity, contributing with ability to the wants of the population and maintaining its high reputation as a most valuable source of supply. A four-story building is occupied 25x125 feet, together with a commodious and well-arranged basement. The entire premises are fitted up conveniently and attractively, and every facility is had for the display and inspection of the large stock, which embraces furniture, carpets, stoves, ranges, baby carriages, and general housefurnishing goods. The different lines, while including all the grades for which there is a regular demand, are selected with experienced judgment, particular attention being given to the quality of each article. Mr. Walker has the most favorable arrangements in force with manufacturers, from whom he makes his purchases direct, and buying in large lots he obtains such concessions as justify him in offering inducements in the way of prices that make his establishment a popular resort for all who seek the most reliable goods at the minimum of cost. The business is carefully managed and all possible advantages are secured to customers. The completeness and variety of the stock, the low quotations, and the liberal and honorable methods prevailing make the house a most desirable one with which to deal. Mr. Walker is an energetic and responsible trade representative, and deservedly holds the esteem and confidence of his patrons and the public at large.

Waverly House, Nos. 113, 115, and 117 Front Street, and No. 3 Trumbull Street, Henry Hay, Proprietor.—The Waverly House, of Worcester, Mass., was first opened to the public in 1876 by the present proprietor, Mr. Henry Hay. It is located at Nos. 113, 115, and 117 Front street, and No. 3 Trumbull street, and is a splendid six-story building, admirably arranged, and contains eighty rooms. The furniture has been selected with great taste, and the utmost care has been taken with regard to sanitary arrangements. Altogether no expense has been spared in any particular, and this, coupled with the experience and practical knowledge displayed in the general arrangements, has resulted in as near perfection in all details as can be desired. In the management of the Waverly everything has been reduced to a complete system, and the cuisine of the house leaves nothing to be desired. Everything of the best that the market can furnish is to be found in the menu, and the stock of wines and liquors is procured direct from the most famous houses. The halls and corridors are spacious and convenient, while the rooms are commodious, handsomely furnished, and complete in all their appointments. Horse cars to and from the depot pass the door, while the rates charged, two to two and a half dollars per day, are remarkably moderate. Mr. Hay is a native of Worcester, and has attained the highest reputation as a liberal-minded and attentive host.

Jennings & Harthan, Manufacturers of and Dealers in the Royal Steam Heater, No. 33 Pearl Street.—The royal steam heater has been in use now for some time, and gives entire satisfaction in every instance, proving to be the best, cheapest, and most efficient steam generator in use. It has been demonstrated by numerous severe tests to be the most economical as regards fuel, the most durable, and absolutely the safest, being as harmless as



the teakettle upon the cook-stove. It is positively free from dust and coal gas, which are inestimable advantages from a sanitary point of view. The warmth created by a steam heater is much the most healthful, the atmosphere being so different from the parched dryness peculiar to hot-air heaters and such a prolific cause of lung troubles. The royal steam heaters are manufactured of the very best materials, the boilers being made of the best rolled steel plate, and are tested to eighty or one hundred pounds' pressure before being put into use. The construction is simple, perfect, and the most satisfactory results have been obtained. The grate is of the most improved pattern, shaking the ashes from the centre as well as the outside edge, doing away with the use of any poker; thereby the fire can be better regulated, saving a large percentage of fuel, preventing the escape of coal gas, while the pressure of steam can be better regulated, and there is absolute safety at all times. These excellent and unequalled heaters are manufactured by Messrs. Jennings & Harthan. The business, although but recently established, has received a very liberal and substantial patronage from the date of its inception, and the trade extends throughout nearly all of the New England States. The premises occupied are large and commodious, and a number of skilled and proficient workmen are constantly employed. The proprietors are both practical and experienced, and devote their entire attention to every detail of their business, and are prepared to give estimates free to customers who may require heaters. The individual members of the firm are Henry J. Jennings, who is a native of Brookfield, Mass., and Warren P. Harthan, who was born in Guilford, Conn. They are noted for their honorable methods and sterling integrity, and whose equitable policy and splendid

heating apparatus are creating for them enviable reputations and an ever-widening range of substantial business prosperity.

A. H. Sears & Co., Ice Order, Office and Ice Depot, No. 55 Central Street; Order Office, No. 8 Pearl Street.—Among the active, energetic, and old-established business enterprises in Worcester, and which enjoy a high reputation in the commercial community, must be numbered that of Messrs. A. H. Sears & Co. The operations of this firm are very extensive, and necessitate the employment of over thirty hands and a large number of teams. The office and ice depot of the firm are located at No. 55 Central street, where they occupy a building covering an area of 40x125 feet. Their order office is situated at No. 8 Pearl street, and all orders left here will receive prompt attention. Messrs. A. H. Sears & Co. established themselves in business fifteen years ago, Mr. A. H. Sears commencing business in Worcester in 1846, and the firm have since steadily built up a large patronage, which extends to all parts of the city, and has, during the last ten years, increased fully two hundred and fifty per cent. The firm make a specialty of supplying pure, clean, and clear ice, drawing their supplies from the best sources. The prices charged are always reasonable, and customers can rely upon prompt and effective service. The firm also deals in well-seasoned wood, and sells the same at low prices. The members composing the firm are, Messrs. A. H. Sears and John A. Sears, father and son. The former was born in Sandwich, Mass., in 1822, and has lived in Worcester since his youth. He is a thoroughly practical business man. Mr. John A. Sears was born in this city in 1849, and has always lived here. He is an energetic business man. Both gentlemen are held in the highest estimation in commercial circles.

Worcester Collar Laundry, No. 13 Mechanic Street, C. B. Cook, Proprietor.—The Worcester collar laundry is the largest establishment of its kind in this city and a most useful and important adjunct to the conveniences enjoyed by the population. It was founded in 1873, and has been managed with such skill, judgment, and success that an extensive patronage is now ministered to in the city and surrounding country. The works are located at No. 13 Mechanic street, where the fourth floor is occupied, 50x160 feet in area. The mechanical equipment embraces the best machinery and devices that can be obtained, while employment is given to thirty expert hands. The work is carefully and systematically directed and the highest order of excellence is uniformly maintained. Collars and cuffs are laundried in the most perfect style and particular attention is devoted to shirts and gentlemen's underwear. The reputation of the house furnishes a guarantee that the highest results are always reached, and it is an inflexible rule with Mr. Cook to allow no goods to leave the establishment that are not done up artistically and in the most superior manner. Work is called for and delivered without extra charge in all parts of the city, and orders are executed promptly and satisfactorily. The prices are very moderate, and the concern may be depended upon as reliable and responsible. A native of Massachusetts, Mr. Cook has lived in Worcester since 1873. His name is that of an enterprising, progressive, and valuable citizen.

Towne & Co., Manufacturers of Perforated Sheet Metals, No. 81 Mechanic Street.—The manufacturing house of Messrs. Towne & Co. was founded by Mr. A. C. Beman in 1845. The present firm succeeded the founder in 1858, were the first to mechanically introduce the business in Worcester, were for many years the only manufacturers of perforated goods in the country, and have acquired a very enviable reputation throughout the whole country for the superior excellence of their productions. The premises occupied are commodious, fitted up with special reference to the trade, and thoroughly equipped with all the latest improved and best machinery and tools necessary for the business. The stock is large and contains a full assortment of perforated sheet metals, comprising brass, zinc, tin, sheet-iron, and copper. The trade is both wholesale and retail, and extends throughout the United States. Their facilities for producing these wares are unsurpassed, and they are prepared at all times to execute orders of any magnitude at short notice and most reasonable prices. The individual members of the firm are P. D. Towne, a native of Charlton, Mass., and Mr. J. H. Dodd, who was born in Holden, this State. They have resided many years in this city.

J. E. Hudson & Co., Proprietors of the Bargain Store, No. 319 Main Street, Mechanics' Hall Building.—A popular headquarters in the city is the bargain store of Messrs. J. E. Hudson & Co. This firm established themselves here in November, 1885, and are widely known as dealers in tinware, crockery, glassware, silver-plated ware, baskets, perfumery, toys, fancy articles, sheet music, etc. The store is large and attractive in all its appointments, 25x130 feet in dimensions. One of the most popular features of the establishment is the five-cent counter, the largest in the city, and presenting the greatest bargains in a large variety of goods, both useful and ornamental. Its claims to popular favor and public patronage are readily recognized on inspection, and are heartily appreciated by the host of patrons who throng the store from early morn till late at night. The patronage is large in both city and country. The goods are sold at astonishingly low prices. Mr. J. E. Hudson, the active member of the firm, is a native of Portsmouth, N. H., formerly in business in Boston, and is a young man very popular in the city.

James M. Odie, Jeweler, No. 219 Main Street.—With one of the best stocked and equipped establishments in Worcester, Mr. James M. Odie is carrying on an extensive business as a first-class jeweler. Since he founded the business of his house in 1871 Mr. Odie has met with much success. His store has a frontage of 25 feet and a depth of 75 feet, and it is most attractively arranged, while the business is conducted in the most energetic manner. A large cellar also forms part of the premises. Mr. Odie first started in business at No. 161 Main street, and moved to his present commodious quarters in 1885. He carries a large and superior stock of jewelry of all kinds, all his goods being of superior designs and workmanship, while the prices charged are strikingly reasonable. Old gold and silver are bought, and special attention is given to repair work. Mr. Odie is a native of this State, having been born in Wrentham, Mass.

Dr. H. W. Watkins, Dentist, Suite 115 Walker Building, No. 405 Main Street.—A representative dental establishment in Worcester is that of Dr. H. W. Watkins, whose handsomely furnished parlors are located in the Walker building. This gentleman was born at Grand Isle, Vt., in 1854, and on July 18th, 1874, he started business in this city at No. 22 Pearl street, where he remained until August 1st, 1878, when he took possession of his present suite of rooms in the Walker Building. He is now the only tenant in the building who occupied it prior to it being remodeled. Here he occupies three rooms, which are severally 25x25, 30x15, and 15x10 feet in dimensions. These are very handsomely furnished and are reached by an elevator. They are equipped with the latest improved operating-chairs and the best appliances and tools known to the profession. Dr. Watkins is regarded as an expert in his profession. He is a thorough master of every branch of the dental profession, and attends to the cleaning and filling of teeth, the extraction of teeth without causing pain to the patient, and he supplies artificial teeth of the finest and most reliable quality, ease of wear and comfort to the wearer being guaranteed in each case. He has built up a large patronage, not only in the city but in the surrounding districts. He is a gentleman of culture and refinement.

Prouty Brothers, Stoves, Ranges, Tinware, etc., No. 174 Main Street.—Messrs. Prouty Brothers are extensive dealers in stoves, ranges, tinware, etc., and manufacture all kinds of tin, sheet-iron, and copper ware to order. The business was first established in 1833 by Messrs. Locke & Anderson, who were succeeded by the present firm in January, 1886. The premises occupied by the business comprise a fine, large store 25x100 feet in dimensions, and a workshop 25x40 feet, possessing every facility for their large business. The firm aim to keep in stock a full assortment of stoves and ranges, embodying all the latest styles and most approved patterns, together with a varied line of kitchen furnishing goods, tin and copper ware, etc. All goods are purchased direct from the manufacturers at the lowest rates. In tin, sheet-iron, and copper work they accomplish the best and most thorough work to be found in any locality with entire success. Six hands are employed. The members of the firm are Messrs. A. W. and H. Prouty, natives of Bellows Falls, Vt., active, energetic, and practical business men.

C. A. Bartlett, Meats and Provisions, No. 636 Main Street.—One of the favorite and popular houses in this city engaged in the meat and provision trade is that of Mr. C. A. Bartlett. He occupies a fine store 25x70 feet in dimensions, and an office, neatly fitted up, 20x20 feet in size. This business was founded in 1877 by Messrs. Porter & Carlton, who were succeeded in 1883 by Mr. Bartlett, who has since built up a large and permanent patronage. His store is furnished in an excellent manner, has marble slab counters, etc., and presents a very attractive appearance. He at all times carries a splendid stock of meats and provisions, which he supplies at the most reasonable prices. He has a number of assistants, and every customer is assured of prompt attendance. Mr. Bartlett is a native of Shrewsbury, Mass., and is now in his thirty-first year.

Waldo House, R. N. Start & Co., Proprietors.—A perfect exponent of the truly American science of first-class hotel keeping is the Waldo House. Worcester is celebrated in every field of commercial enterprise and industry, and especially so as regards that complex and admirably managed institution—a first-class hotel. In every way the Waldo House is a representative establishment, sharing equally with two or three other houses the high reputation as standing at the head of the business in the city of Worcester. The Waldo House was first opened to the public by Mr. Charles Lamb, succeeded nearly a third of a century ago by Mr. R. N. Start & Co. The location of the Waldo House is eligible and central. The buildings are four stories in height, admirably arranged, and are so constructed as to be fire-proof, and contain one hundred and fifty rooms. The halls and corridors are spacious and convenient, while the rooms are commodious, comfortably and handsomely furnished, and complete in all their appointments. The cuisine of the Waldo House stands unrivaled. The catering for it is conducted on a basis of liberality that insures the best and choicest of everything that the market affords, while the culinary department is under the management of an experienced and distinguished chef, insuring satisfaction to the most critical. The individual members of the present copartnership are Messrs. R. N. and L. B. Start, both of whom are natives of Bakersfield, Vt. They are noted in hotel and commercial circles for their honorable methods and integrity, while in social circles they bear the highest reputation as genial and liberal-minded hosts, whose guests ever remember with pleasure their delightful and comfortable stay at the Waldo House. The proprietors in order to accommodate their growing patronage are now erecting an additional building, joining the present building, 22x90 feet, and four stories high. This building will be completed in the early fall, and will be specially arranged for the accommodation of families. With one hundred and fifty rooms, the Waldo has a capacity for two hundred guests. Guests at the Waldo know that the table is unsurpassed for its abundance, quality, and service, and with the very reasonable rates charged and the splendid accommodations to be furnished, it must become an attractive place for families seeking a substitute for home. To the traveling public the Waldo House has attractions in its rooms and at its table which are rarely enjoyed on the road.

C. R. B. Claflin, Artist Photographer, No. 377 Main Street.—To Mr. C. R. B. Claflin belongs the honor of conducting the oldest and best photographic studio in Worcester. It has been in great favor with the population of this city for over thirty years, and its popularity but increases as the years pass by. It was founded in 1854 by Mr. C. R. B. Claflin, and the premises are finely arranged to secure comfort for patrons and expedition in the work. All the latest appliances and devices are provided, the processes employed being such as have been approved and adopted by leading photographers throughout the country. Mr. Claflin devotes his attention to every branch of the art, photographs of every description being produced, from the carte de-visite to life-size. Large work is finished in India ink, crayon, or colored, and the very highest results are guaranteed. The prices

are fully as low as can be obtained in any first-class establishment, while the reliability of the concern furnishes a strong reason why it should be warmly supported. Mr. Claflin is a native of Hopkinton, Mass., and is accomplished in his profession.

Macullar & Son, Fine Clothing, Nos. 372 and 374 Main Street.—It is with pleasure that we present to the notice of readers of this work the well-known house named in the caption of this article, and it is but just to say that in the clothing interest of Worcester no concern wields a broader or more healthful influence. The business was inaugurated in 1879 by A. & F. R. Macullar, father and son, and from the beginning was accorded a prompt and generous recognition. The transactions are now very extensive, while in the trade in fine clothing the house distances all local competition. Mr. A. Macullar is the senior partner of the great Boston clothing firm of Macullar, Parker & Co., who manufacture an immense quantity of goods every year that are retailed by their three houses—one in Boston, one in Providence, and this house in Worcester. The Worcester concern receives its supplies direct from this mammoth establishment. The premises occupied are at Nos. 372 and 374 Main street, and have a frontage of 50 feet by a depth of 80 feet. Here an immense stock of every grade of clothing is displayed, all of which is choice, fresh, and stylish, and selected with special reference to the wants of the local trade. Messrs. Macullar & Son also operate a custom department, employing twenty skilled hands and turning out work of a high order of excellence. The garments made by them are generally favored on account of their perfect fit, correct style, and first-class workmanship. Both members of the firm are honorable and responsible gentlemen, keenly appreciative of trade requirements, and untiring in their efforts to further enhance the value of their establishment.

Claflin Dental Manufacturing Company, Manufacturers of Dental Instruments, No. 38 Front Street, C. R. B. Claflin, Jr., Manager.—In the city of Worcester the manufacture of dental instruments and supplies has attained a proficiency unequalled in any other city in the United States, a prominent firm engaged in it being the Claflin Dental Manufacturing Company. The business was established in 1881 in Exchange Building, and was conducted there for a short time—removing to Walker's Block—till 1883, when, in consequence of a rapidly increasing patronage, it was removed to its present commodious and spacious premises. The motto of the company has ever been, "To excel, not to compete," and the success which has thus far crowned its efforts has been most gratifying. It would be impossible to enumerate the various articles and instruments to be found at this extensive establishment. Suffice it to say, that dentists or students can here be supplied with everything required in the practice of surgical, mechanical, or operative dentistry. The repairing and repolishing department is also an important feature of this house under the immediate supervision of skilled, practical mechanics. Mr. C. R. B. Claflin, Jr., the manager, was born in Worcester, and is highly esteemed as an ingenious inventor, and is justly worthy of the success which has attended his career.

E. O. Knight, Machinist, Manufacturer of Engines and Boilers, No. 142 Union Street.—Mr. Knight is a machinist of established reputation, and is especially entitled to honorable mention as a manufacturer of steam engines and boilers. The business of this establishment was founded in 1878 by Messrs. Clark & Knight, the present proprietor succeeding to the sole control in 1884. The premises occupied are well adapted for the same, and are well equipped with all the modern machinery and appliances, operated by an upright engine manufactured by this house for facilitating the important work in hand. The leading specialty of the business is in the manufacture of upright steel engines. In the construction of these engines steel is exclusively used for all rods, shafts, and pins. The pins and screws are all hardened, the connection boxes are the best of gun metal, and the shaft-boxes are separate from the frame and bolted on, so in case of breakage they can be replaced with small cost compared to what they would cost if cast solid to the frame; the boxes are filled with the best of Babbitt metal, the bearings are all self-oiling, avoiding all possibilities of hot bearings, while for workmanship, durability of material, and economy of operation these engines have proved their superiority wherever introduced and tested. They are made in six sizes, ranging from seven to thirty horse power. These engines have a wide sale all through the New England and Southern States. The proprietor also builds special machinery, repairs engines, buys, sells, and exchanges second-hand engines, and is the agent here for the Waters governor, Gresham's patent automatic re-starting injectors, Detroit cylinder lubricator, and engineers' supplies. Mr. Knight was born in Lincolnville, Me., in 1845, settled here in 1864, and has been prominently identified with the material growth and prosperity of Worcester.

Hill Dryer Company, Manufacturers of Hill's Champion and Eureka Clothes Dryers, No. 26 North Foster Street.—The rapid advancement in the manufacturing arts which so distinguishes our American industries is a subject of interesting study. Prominent among the leading industries of this city is the establishment of Hill Dryer Company, manufacturers of Hill's champion and Eureka clothes dryers. The business was originally founded at Barry, Vermont, eleven years ago, but a year afterward was removed to this city by Mr. J. P. Hill, and the Hill Dryer Company succeeded to the proprietorship in 1882, and from the date of its inception has received a very large patronage. The premises occupied are spacious and commodious, and admirably fitted up with every appliance necessary for the business. The productions of this establishment consist of Hill's champion clothes dryer, which is the best and only self-fastening clothes dryer in use. It is for outdoor use, occupies very little space, and is quite ornamental. They are made up into three sizes. This company also manufactures very extensively Hill's Eureka dryer, which is intended solely for indoor use, and can be folded up against the wall. The trade is very large, and extends throughout the United States, Canada, Europe, and Australia. Employment is given to a number of skilled and proficient workmen. Mr. Hill was born in East Montpelier, Vermont, and has been a resident of this city for some years.

George S. Dixon & Co., Manufacturers of and Dealers in Lubricating and Illuminating Oils for Manufacturers' Use, No. 171 Foster Street.—The popular and flourishing house of Messrs. George S. Dixon & Co. carry on an extensive trade as manufacturers of and dealers in lubricating and illuminating oils for manufacturers' use. The business was founded in January, 1882, and starting with a capital of \$5,000, the firm have rapidly built up a very extensive trade, which they have yearly largely increased. The firm occupy a well-appointed store, 20x100 feet in dimensions, and in addition to this a large warehouse. They carry at all times an extensive stock of lubricating oils of all kinds, and make a specialty of cylinder and engine oils. The facilities of the house for promptly filling all orders are ample and complete, and the exigencies of the business, which represents an annual value of \$50,000, requires the permanent services of seven hands. The trade of the house extends to all parts of the New England States. Mr. George S. Dixon, who is the sole proprietor, was born in this State.

George C. Blanchard, Beef, Pork, Veal, etc., No. 218 Main Street.—A popular supply depot in the line of meats of all kinds is the establishment of Mr. George C. Blanchard. This gentleman is an extensive dealer in beef, pork, veal, lamb, poultry, sausages, lard, butter, vegetables, etc., and is widely known for the uniform excellence of the articles which he sends out. The business was first established in 1883 by Messrs. Flagg & Blanchard, who were succeeded by the present proprietor in May, 1884. He occupies the ground floor and basement, 25x80 feet each, in a handsome three story brick building, and has one of the largest markets of the kind in the city, as well as one of the most popular. His meats are invariably fresh and desirable in every way, received direct from the best and most reliable sources of supply, and are offered at prices which defy successful competition. A sufficient and efficient force of hands are employed to assist in the business, and every patron is assured of prompt attention and fair prices. Mr. Blanchard is a native of Worcester county, and a gentleman of high reputation.

Charles R. Stobbs, Poster and Show-Card Printer, No. 16 Mechanic Street.—One of the best known and most liberally patronized job printing establishments in Worcester is conducted by Mr. Charles R. Stobbs. The business was inaugurated in 1877, and during the nine years that have passed since its foundation a large and influential trade has been built up. Mr. Stobbs has supplied himself with a complete outfit of type, machinery, and other accessory conveniences, and is in a position to minister with perfect success to the most exacting demands. He gives his attention to every description of commercial and general job work, such as business cards, bill-heads, circulars, catalogues, price-lists, etc., and makes a specialty of poster and show-card printing, and the productions of the house are distinguished for neatness and taste. The prices obtaining are low and attractive. The trade of the establishment is distributed throughout the State, and shows steady increase from year to year. Mr. Stobbs is a native of Canada, and has resided in this city since 1876, and is reliable and responsible in every way.

Cady, Hendrick & Co., Grocers, No. 584 Main Street.—There are in all large communities establishments whose reputation for selling only pure and superior goods is well known, and in reviewing the grocery trade in Worcester special mention should be made of the house of Messrs. Cady, Hendrick & Co., located at No. 584 Main street, as being an establishment of the class referred to. This house was founded in 1833, and has been conducted by the present proprietors ever since with large and steadily increasing success. They occupy a fine, large store and basement, 25x100 feet each, and possess the requisite capacity for carrying on their extensive trade, in all its various details and departments, with perfect satisfaction to customers and with great credit to themselves. They carry an immense stock and transact a large business, especially in flour, teas, coffees, spices, sugars, syrup, butter, cheese, eggs, and in everything that pertains to the staple grocery and provision trade. In flour they carry a select stock of Haxall and fancy family flour, which they guarantee equal to the best, and offer at prices safe from successful competition. Their goods are highly esteemed by the community for their freshness, absolute purity, and reasonable prices, and customers have the satisfaction of knowing that nothing inferior or adulterated will be offered them. The aim of the firm has always been to give to each and every customer full value for money expended, which is easily attained by their large sales, direct purchases, and low prices. The growth and prosperity which has characterized the career of this house are only commensurate with the energy and enterprise of its proprietors, who are earnestly engaged in maintaining their prestige in the trade, and thereby meeting all demands of patrons promptly, efficiently, and satisfactorily. The members of the firm are Messrs. H. Cady and H. W. Hendrick, both natives of Connecticut, and gentlemen of large experience and business capacity.

Charles E. Grant, Fire Insurance Agency, No. 352 Main Street.—Prominent among the insurance agents of Worcester is Mr. Charles E. Grant, who has been established in business here since 1875, and represents some of the best stock and largest dividend paying mutual companies in the country. Having the advantage of long experience in fire insurance business, and being thoroughly acquainted with every department, from the framing of contracts to the adjustment of losses, he is eminently fitted to serve his patrons with intelligence and ability, and deservedly enjoys a high reputation. He is the agent in Worcester county for the following well-known companies, viz.: the Continental, of New York city; the Commerce, of Albany, N. Y.; Glenn's Falls, of Glenn's Falls, N. Y.; Niagara, of New York city; the Citizens' Mutual, of Boston; the Holyoke Mutual, of Salem, Mass.; the Quincy Mutual, of Quincy, Mass.; the Traders' and Mechanics', of Lowell; the Fitchburg Mutual, of Fitchburg, Mass.; the New Hampshire, of Manchester, N. H. Mr. Grant occupies fine, large offices in a business centre of the city, and is prepared at all times to place risks in such companies that his patrons may feel indemnified against any loss that they may sustain. He is prompt, reliable, and trustworthy in settling and adjusting all losses and in furthering the interest of policy holders in every legitimate way. Mr. Grant is a native of Boston, a

member of the Board of Underwriters, and prominently known as a reliable authority upon all matters appertaining to fire insurance.

The G. G. Burbank Pharmacy, No. 235 Main Street, A. E. Worthen, Manager.—This city may justly boast of its many fine drug stores and the skill and intelligence of the proprietors and employees. The oldest and one of the most extensive and most popular drug establishments in the city is that of the G. G. Burbank pharmacy, located at No. 235 Main street. This establishment was originated in 1822 by Mr. Green, who, in 1840, was succeeded by the late Mr. G. G. Burbank, and he conducted the business with remarkable success until his death in 1881. Since then the enterprise has been continued by his widow, Mrs. L. O. Burbank, under efficient and responsible management. The store is very centrally located, and has a frontage of 25 feet and a depth of 80 feet. It is very tasteful in its fittings and appointments, and has a very attractive and inviting appearance. The establishment enjoys a very high and well deserved reputation, and the excellent manner in which it is managed is very creditable to all concerned. Since September, 1885, Mr. A. E. Worthen has held the position of manager, and he is a duly qualified and practical pharmacist. The stock embraces a full and complete line of the purest drugs, medicines, chemicals a complete assortment of all the improved popular preparations, toilet articles of every description, a full line of pure wines and liquors for medicinal purposes, cigars, etc. The specialties of the house include the following preparations, which are of acknowledged merit: Dr. Green's stomach drops, anti-cholera mixture, alterative powders, condition powders; Burbank's cough mixture, No. 2, extract Jamaica ginger, and Burbank's benzoated lotion, superior article for chapped hands, lips, etc. Particular attention is given to the compounding of physicians' prescriptions and family recipes, this department being personally attended to by Mr. Worthen.

Watson & Belcher, Meats and Provisions, Butter, etc., No. 8 Pearl Street.—A leading source of food supply in the city is the establishment of Messrs. Watson & Belcher, widely known as dealers in meats and provisions, butter, cheese, poultry, etc., and all kinds of game in its season. The business was established in 1855 by Mr. C. Belcher, and, after some changes in proprietorship, the present firm succeeded Messrs. C. Belcher & Co. in 1879. The premises occupied for trade purposes consist of a large store and basement, 25x80 feet in dimensions, which are fitted up with every convenience and facility for properly handling a large stock of dressed meats, game of all kinds, poultry, butter, cheese, eggs, early vegetables, fruits, and every conceivable delicacy that can be classed under these headings. These goods are kept fresh and sweet, being received direct from the most reliable producers, and are sold at prices which defy successful competition. All the details of the business are under the personal supervision of the firm, assisted by four competent clerks. The trade is large and active, both wholesale and retail, throughout the city and county, and the house can be cordially commended for its fair and honorable dealing. The members of the firm are Messrs. J. B. Watson and H. B. Belcher, both natives of Spencer, Mass.

Heron Brothers, Manufacturers, Wholesalers, and Jobbers in Fine Cigars, and all the leading brands of Plug and Fine-cut Tobaccos, Nos. 104½ Front Street and 25 Green Street.—Among the various industries of Worcester none deserve more prominent mention than that of the cigar and tobacco business. It is one that gives employment to a large number of operatives and in many ways forms an important item in estimating the manufacturing and commercial importance of this enterprising and prosperous city. One of the most prominent houses engaged in this line of trade is that of Messrs. Heron Brothers, which has become a well-known establishment not only in Worcester, but throughout the New England States. The house was founded in 1877 by the present firm, and since its inception at that date, has built up a prosperous trade. The aim of the proprietors has always been to secure an honest cigar, worthy of the good opinion of smokers, and to scrupulously maintain the excellence of their brands. That they have been successful in their efforts is already manifest, as is evidenced by the steady and rapidly increasing demand for their goods wherever they have been introduced, while the business shows that dealers recognize the reliable character of their productions. The premises occupied are large, conveniently located, handsomely fitted up, and supplied with every convenience for the transaction of business and comfort of customers. They also carry in addition to their choice assortment of cigars, a full and complete line of cigarettes, smokers' materials, choicest brands of plug, fine-cut, and smoking tobaccos, also snuff of the finest qualities, and make a particular specialty of all the leading grades of plug tobacco. The individual members of the firm are Frank and James W. Heron, the former being a native of Uxbridge, Mass., while the latter was born in this city. They are well known to the trade as gentlemen of strict integrity and honorable in all their dealings, and these traits of character, combined with ample facilities, have placed this house in a prominent position, and have gained for it a large and growing business, with every assurance of increased prosperity in the future.

C. H. Greenleaf, Wholesale Dealer in Foreign and Domestic Fruits and Vegetables, No. 171 Front Street.—Among the leading representative houses engaged in the fruit and vegetable trade of this city is that of Mr. C. H. Greenleaf, which was originally founded by Mr. E. A. Fossett on Main street in 1861, and subsequently it was acquired by the present proprietor and transferred to its present location. The premises consist of the first floor and basement of the building, and each have an area of 35x70 feet. The store is neatly fitted up, and here at all times is to be found a large and varied stock of foreign and domestic fruits and vegetables and country produce of every description. The business, which is exclusively wholesale, has increased fully two hundred per cent. since it came under the control of the present proprietor, who now commands a trade representing \$75,000 per year. The trade of the house extends to all parts of the State, and calls for the constant employment of five to seven hands. Mr. Greenleaf, who was born in Bolton, Mass., in 1847, has been a resident of Worcester since 1861, and his house is a most desirable one with which to form business relations.

J. R. Jannery, Druggist, No. 70 Front Street.—The drug store of Mr. J. R. Jannery possesses every requisite that make it one of the finest in the city. The proprietor is a practical pharmacist of established reputation, and is specially known to fame as the manufacturer and proprietor of Jannery's cough syrup, pills, pearl tooth powder, and dyspepsia remedy, and also as general agent for the United States for Dr. Coderre's infant's syrup, McGale sprucine, and McGale butternut pills. The business was established here first in 1873, by Mr. J. G. B. Primeau, who was succeeded by the present proprietor in 1882. The store is one of the largest and finest of its kind in the city, being 18x100 feet in dimensions. The stock embraces a full and complete assortment of drugs, family medicines, and chemicals, besides an elegant line of toilet articles and perfumery. The prescription department is managed with scrupulous care. The trade is large and active, and, in the specialties enumerated extends all through New England. The proprietor owns a branch establishment at Millbury, Mass. Mr. Jannery was born in Canada, near Quebec, in 1860, and came here in 1879.

E. S. Knowles, Dealer in Sporting and Blasting Powder, Shot, Caps, etc., Wholesale and Retail, No. 1 Pleasant Street.—This business was commenced in 1872 by Mr. R. R. Shepard, to whom the present proprietor succeeded in March, 1885. A large and influential patronage has been built up and the affairs of the concern are in the most prosperous condition. A large and complete stock is carried of sporting and blasting powder, shot, caps, wads, cartridges, metallic and paper shells, fishing tackle of all grades, and sportsmen's materials in general. He makes a specialty of fine goods, including fine split bamboo rods, fine silk lines, and artificial flies in great variety, and while keeping everything in his line is careful that each article comes up to the highest standard. Thus a reputation has been earned for reliability that has been largely instrumental in attracting to the house an extended and desirable list of patrons. Both a wholesale and retail business is done. Mr. Knowles is a native of Auburn, Mass., and has been a resident of Worcester for nineteen years.

A. Medina, Importer of Human Hair, and Manufacturer of Wigs, Switches, Curls, Frizzes, Crimps, Puffs, etc., No. 292 Main Street.—A leading and reliable house engaged in the manufacture of human hair goods is that of Mr. A. Medina. The business has been in existence here since 1870, and has reached a position of importance in the mercantile activity of the city. The proprietor has become widely known throughout all this section as an extensive importer of everything in the human hair line and every article belonging to the hair trade. The store is large and commodious, 25x90 feet in size, with a basement of the same dimensions, and fitted up with every convenience. A fine and complete stock is carried, and the trade is large, both wholesale and retail, extending throughout the city and county. Eight skilled hands are constantly employed, and all work is guaranteed. The prices which prevail are such as to add to the popularity of the house among all classes. Mr. Medina is a gentleman of valuable experience, enterprising, and reliable, and very popular with the trade.

William E. Minturn & Co., Dealers in Gents' Furnishing Goods, Hats, Caps, etc., No. 64 Front Street.—A representative establishment in the city of Worcester is that of Messrs. W. E. Minturn & Co., No. 64 Front street, gentlemen who have exhibited a marked degree of enterprise in the line of strictly the best class of gentlemen's furnishing goods. The house was established fifteen years ago by the present proprietors, and from the date of its commencement it has enjoyed a first-class and lucrative support, and has acquired a reputation and standing in the community that has long placed it in the van of that line of business. The premises occupied are spacious, conveniently located, and very handsomely fitted up, and supplied with every convenience for the display of the hand-ome stock and comfort of patrons. The assortment of goods, consisting of gentlemen's fine furnishing goods, embracing underwear, neckwear of the most beautiful and latest fashionable styles, foreign and domestic hosiery, handkerchiefs, gloves, collars, cuffs, plain and fancy night robes, gentlemen's jewelry, such as solid and plated studs, scarfpins, collar, cuff, and sleeve buttons, watch chains, sun and storm umbrellas. Messrs. Minturn have long realized that there is no part of a gentleman's wardrobe more important than a well made and perfect-fitting shirt, and in this specialty they have attained well-deserved pre-eminence. Their white and fancy colored dress shirts embody the finest materials, perfection of finish, and fit. They also keep a large assortment of hats and caps, embracing all the different styles and shapes made by the best manufacturers and in all the most fashionable designs. Their goods are of the very best quality and sold at remarkably low prices. The copartners are Messrs. W. E. Minturn, who is a native of New York State, and W. H. Minturn, who was born in Massachusetts, who are very popular in social and commercial circles, and are noted for their honorable business methods and sterling integrity.

Aaron Hammond, Wholesale and Retail Dealer in Beef, Pork, Mutton, Veal, and Poultry, Butter, Cheese, Eggs, Vegetables, etc., No. 596 Main Street.—One of the largest and most successful dealers in meats and country produce in the city of Worcester is Mr. Aaron Hammond, at No. 596 Main street. This gentleman is widely known as a wholesale and retail dealer in beef, pork, mutton, veal, and poultry, butter, cheese, eggs, vegetables, etc. He established himself in business here in 1871 at the old Adams market, removing to his present location eleven years ago. Here he occupies a fine, large store, 25x90 feet in dimensions, in a handsome four-story brick building provided with two show windows, marble-slab counters, and every convenience that good taste can suggest and money can supply for the successful carrying on of the business upon a large scale. His store is a popular source of supply for a large and influential patronage throughout the city and surrounding country, who find here everything desired in this important line of trade always of the best and most reliable character, and sold at prices which greatly add to the popularity of the house among all classes of people. Six clerks and salesmen are employed and customers are accorded prompt and courteous attention, fair prices, and honorable and satisfactory treatment in all respects. Mr. Ham-

mond is a native of Charlton, Mass., born in 1846, and is a merchant of high standing in the business community.

Charles M. McFarland, Dealer in Fine Diamonds, Watches, Clocks, and Jewelry, No. 8 Front Street.—By virtue of its enterprise and honorable business career the jewelry establishment of Mr. Charles M. McFarland possesses peculiar claims upon the notice of the reviewer. The proprietor has been favorably known to this community since 1875, when he assumed control of the house which he has since conducted with such eminent ability and success. The trade which his energy has developed comes from the best classes of society, and its rapid augmentation is indicative of the popularity of Mr. McFarland and the advanced stage of culture and refinement reached by the people of this city. The location is at No. 8 Front street, where the salesrooms occupy the entire first floor, 60x17 feet in area. A large, attractive, and well-selected stock is carried of watches, clocks, jewelry, diamonds, and other precious stones, bronzes, charms, and all those elegant specialties that lend such interest to an establishment of this character. Mr. McFarland handles both home and imported goods freely, and has given his agents and correspondents at the various centres of receipt and production carte blanche to ship to the house the choicest novelties so soon as they are ready for the market. The assortments are always replete with the newest and most artistic designs, and the reliability and integrity of the productions engage the best efforts of the proprietor. The prices are always the lowest that can be legitimately offered, and all demands are ministered to with accuracy, skill, and taste. Mr. McFarland has been in Worcester since 1875, his native place being Rockland, Maine. He is a most useful and responsible merchant, and a courteous and affable gentleman.

W. Hyland, Manufacturer of and Dealer in Curled Hair Mattresses, Beds, Feathers, etc., No. 13 Park Street.—The important enterprise so successfully conducted by Mr. W. Hyland was established by him in 1877 on Main street. In 1878 he removed to his present address at No. 13 Park street. At this address he is carrying on an extensive business as manufacturer of and dealer in curled hair mattresses, beds, excelsior, palm leaf, feathers, husks, etc., and Sheldon's latest invention for renovating feather beds, making them exactly as good as new. The business premises consist of the second and third floors of the building named, each floor covering an area of 50x100 feet. Employment is given to twenty hands, and a large quantity of goods are manufactured. These goods are all of superior quality, and have a market all over the United States. A specialty is made of curled hair mattresses and live feathers, and only first-class goods are sold by the firm, as the facilities for producing fine goods are the best in the city. Mr. Hyland, the enterprising proprietor of this industry, is a native of Ireland, born in July, 1843. He came to Worcester in 1863, and during the eighteen years he has lived here and in Boston. His business has increased over two hundred per cent. in volume during the last nine years since he has been in business for himself, while the ever-increasing patronage is full of good augury for the future.

Reed & Page, Electricians and Dealers in all kinds of Electric Supplies, No. 23 Pearl Street.—The wonderful uses to which electricity is put nowadays renders any apology unnecessary for any notice in these pages of an establishment which is engaged in manufacturing and supplying all kinds of electrical apparatus. We refer to the concern of Messrs. Reed & Page, whose business premises are centrally located at No. 23 Pearl street. The business of this firm was originated some years ago by the Boston Electric Company, who were succeeded by the present proprietors Messrs. Frank Reed and Charles H. Page, in 1884. The firm occupy the first floor and basement of a four-story brick building, covering an area of 25x40 feet. The working department, where six hands are employed, is equipped with all the latest improved machinery and tools, and the salesroom, which is very tastefully fitted up, is stocked with a large variety of electrical goods, embracing electric, automatic, and ratchet gas burners (best practical electric burners in this country), electric burglar alarms for residences, banks, and vaults; hotel, elevator and kitchen annunciators; speaking tubes and mouthpieces; acoustic and electric telephones; watchman's electric clocks; electric bells; skeleton form and vibrating bells; single stroke and electro-mechanical bells; magneto and tap bells; all kinds magnet wire; medical batteries, etc. Anything in the way of electric supplies can be had here at prices which cannot be excelled by those of any other establishment in New England. The firm undertake the construction of all systems of electrical apparatus. Finished and furnished houses are fitted with electrical apparatus without removing the furniture or carpets, or disfiguring the walls or ceilings. Wires are concealed at the back of the plastering, and only the most experienced and trusty electricians are employed. This is the only house of its kind in the city, and the firm have a large and influential patronage. Their store is connected by telephone, No. 45—5, and all orders receive prompt and careful attention. The proprietors are both practical electricians. Mr. Reed is a native of Merrimack county N. H., and Mr. Page was born in Schnyler county, N. Y. Both have long resided in this city, and are widely known and deservedly respected for their ability and integrity.

J. D. Sisson, Plumber and Gas Fitter, Nos. 19 Southbridge Street and 531 Main Street.—Plumbing has of late years almost become a science, and upon its proper study and application depends the solution of many questions of drainage, ventilation, and sanitary conditions. In these days of the complexities of city living, the plumber has become in the highest degree essential to our comfort and health. A prominent house in Worcester engaged in this business is that of Mr. J. D. Sisson, Nos. 19 Southbridge and 531 Main streets. This business was established in 1873 by Messrs. Sisson & Tucker, and was conducted by them until 1881, when Mr. Tucker retired and Mr. Sisson became sole proprietor. Mr. Sisson makes a specialty of sanitary plumbing, and attends to everything pertaining to that important branch; he also puts in gas fixtures and brackets. Mr. Sisson is the patentee and inventor of a superior water-closet cock, which is the most perfect device ever offered to the public. He is a native of Providence, R. I., and is highly es-

teemed by the community for his mechanical ability and sterling integrity, and justly merits the influential and liberal patronage attained by his energy and industry.

George A. Pearson (formerly Houghton & Pearson), Dealer in Flour, Grain, Feed, Hay, Straw, and Fertilizers, No. 592 Main Street.—Among the old established and ever-popular houses in the city of Worcester is that of G. A. Pearson, formerly Messrs. Houghton & Pearson, the well-known dealer in flour, grain, feed, hay, straw, and fertilizers, at No. 592 Main street. This house was founded in 1868 by Messrs. Farley & Cheney, who were succeeded by Messrs. Lovell & Garland, and, after some changes, by Houghton & Pearson in 1880, and in 1886 Mr. Pearson became sole proprietor. He occupies a very handsome store, 20x100 feet with basement of the same size, in a four-story brick building supplied with every convenience and facility, including a hydraulic freight elevator, for the successful prosecution of the business in all its departments. The trade is large and influential, both wholesale and retail, throughout the city and country. He carries a large stock of all the goods mentioned above, received from the best and most reliable producing sources, and sold at prices which are eminently fair and reasonable. Four clerks and salesmen are employed in the store, and every patron is accorded prompt attention, fair prices, and honorable, business-like treatment in all respects. Mr. George A. Pearson is a gentleman of wide acquaintance in business affairs and of excellent reputation and standing in the business community. He was born in Norwich, Conn., in 1851, and has been in Worcester some nineteen years.

Isaac Fiske, Manufacturer of Musical Instruments, Crompton's Block, No. 13 Mechanic Street.—One of the principal manufacturers of musical instruments in the city is Mr. Isaac Fiske, whose manufactory is located in Crompton's Block, Mechanic street. Established in 1840, he has since then developed the business until it has achieved the important position it now occupies in the trade. The factory is located on the third floor of the building, and has an area of 100x30 feet. It is equipped with all necessary mechanical appliances, and several skilled and experienced hands are employed. Musical instruments of a large variety are made, a specialty being made of fine cornets. For the latter class of instruments the models have recently been considerably improved, and the aim of the proprietor is to produce the best cornet on the market. He does not compete in price with a large number of instruments imported or made in this country, but he asks for a comparison of his instruments and their prices with the best instruments in the market. He does not put his by the side of those that are imported for from six to twelve dollars each, and sold here at from fifteen to thirty dollars, and pronounced superior. He defies competition, and guarantees his instruments to be perfect. The trade of the house extends over the United States and Canada, where Mr. Fiske's manufactures are well known for their superior character. Mr. Fiske was born at Holden, Mass., sixty-four years ago, and he has resided in Worcester since 1837. Mr. Fiske has an enviable reputation for superior musical instruments.

Comerford & Daly, Teas and Coffees, No. 102 Front Street, corner Church, Worcester; No. 418 Main Street, Springfield; No. 96 High Street, Holyoke; Manager, P. C. Comerford.—Among the largest and most prominent importers and dealers in teas and coffees in Worcester is the reliable and honorable firm of Comerford & Daly, at No. 102 Front street, corner of Church street. This house was established here in 1833, and is now one of the leading tea and coffee houses in the city. The firm occupy a fine, large, and commodious store at the address indicated, its frontage being 25 feet and depth 120 feet in dimensions. The store is thoroughly appointed throughout and is filled with a very large stock. The firm sell the choicest and most delicately flavored teas that come to the American market, and of such superior excellence are they, that they command a ready sale not only in this city, but throughout the State. The coffees sold by them are equally remarkable for their unsurpassed qualities, and are in large demand. Five clerks are employed and are constantly kept busy in attending to the numerous patrons of the establishment. The members of the firm are, Mr. Phil C. Comerford, a native of New York State, and Mr. James M. Daly, who was born in Massachusetts. During the time that they have been engaged in the large business which their enterprise and energy has built up, they have secured a reputation for fair dealing and commercial honor that reflects most creditably upon the house. Messrs. Comerford & Daly also conduct similar establishments at No. 418 Main street, Springfield, and at No. 96 High street, Holyoke, this State.

O. A. Kelley, Auctioneer and Dealer in Horses, City Stock Yards, No. 216 Summer Street.—One of the most interesting and useful institutions in Worcester is that conducted by Mr. O. A. Kelley, at No. 216 Summer street. The house was founded about ten years ago by a Mr. Tarbell, and continued by him with the greatest success until January, 1885, when the present proprietor took possession. He is an auctioneer and deals largely in horses, cattle, swine, fowls, carriages, harness, and goods of a kindred character. His place is a favorite resort for large numbers of purchasers who repose implicit faith in the correctness of his methods and find that his energy and enterprise supply in abundance such articles as they may require in their best forms. Mr. Kelley gives his personal attention to all the details of the business, carefully guards the interests of his patrons, and puts within their reach many desirable opportunities that cannot be obtained elsewhere. Consignments are solicited and liberal cash advances are made on the same. A specialty is made of horses and cattle, and a full and choice stock is kept on hand at all times. As an auctioneer, Mr. Kelley has established a valuable reputation. He knows the business thoroughly, has the best class of buyers to attend his sales, and always secures for his patrons the highest possible prices. Fair dealing has been placed in the foreground of his transactions, and the promptness with which he makes returns is in keeping with their reliability. Regular sales are held every Saturday, beginning at ten o'clock A. M. They are generously patronized, and the public may depend on obtaining superior bargains in every line disposed of. Mr. Kelley is a purchasing agent for horses, stock, carriages, etc.,

and fills all orders with expedition and acceptability. Auction sales of real and personal property are made in any part of the country. Possessing every necessary facility, and pursuing a strictly honorable course, the proprietor has not only materially added to the volume of trade, but has made his house a most important one with which to form business relations.

J. H. Whittle, Manufacturer of Tin Cylinders, Slasher Cylinders, Cotton Cans, and Rub-Rolls for Woolen Cards, No. 37 (formerly 84) Southbridge Street.—No invention of modern times has given its manufacturers a wider reputation than that which forms the leading specialty of manufacture of the well-known house of Mr. J. H. Whittle. This gentleman has become widely known throughout the country as a manufacturer of tin cylinders, slasher cylinders, cotton cans, and rub-rolls for woolen cards, and has been established here since 1880. His premises, located at No. 37 (formerly 84) Southbridge street, comprise finely equipped shops, each 40x22 feet in dimensions, and furnish employment to a large force of skilled hands. His products consist of tin cylinders for mules and spinning-frames, drawing-cans, filling-boxes, condenser-rolls, slasher cylinders, drying-cans, etc.; he also makes and repairs all kinds of mill work, as well as immersion rolls of copper. The proprietor uses every effort to produce a perfect article in every essential respect. The goods of this house go all over the State, and have everywhere given a reputation to this house, which is the best possible guarantee for its continued success and prosperity. Mr. Whittle is a native of Pawtucket, R. I., and a young man of pluck, push, and business ability of a high order.

Kyes & Woodbury, Designers and Wood Engravers, No. 98 Front Street.—The ancient fashion of a man conceiving the idea of his own house or a piece of machinery, drafting out the same on paper, employing labor or laboring himself, and being in all this "the Jack of all trades and the master of none," and producing imperfect work, is gone, and each department of labor performs its own function. The department of designing is an apt illustration. Designing and engraving on wood is a profession giving employment to thousands of scientific, skillful workmen scattered throughout the country. Locally one of the most prominent firms engaged in this branch of enterprise is that of Messrs. Kyes & Woodbury, whose establishment is located at No. 98 Front street. This concern was organized in 1880, and until April, 1885, the business was located at No. 352 Main street. In their new premises the firm have every needful accommodation and convenience, and they have at command the best appliances and facilities known to the trade. They make a specialty of mechanical and commercial work, but execute all kinds of designs and wood engraving. Eight hands are employed in the business, and the firm are experiencing an annual increase of trade. The copartners are Messrs. John F. Keyes and John C. Woodbury. The former was born thirty years ago in Maine, and the latter is a native of Charlton, Mass., and was born in 1856. Both have resided in Worcester since 1866, and they have proved themselves engravers of ability and estimable citizens.

J. J. Beaumont, Dealer in Fancy Dry Goods, Hoop Skirts, Corsets, Ruchings, Small Wares, Ladies' and Gents' Furnishing Goods, No. 122 Front Street.—The city of Worcester has a number of first-class houses dealing in dry goods, etc., that for extent of stock and quality of articles are not surpassed in any city in the Union, with the exception of the very largest cities. The cultivated and refined tastes of the people of this city demand the very finest and best fabrics that the world can produce, and prominent among those who have catered to these wants of our public is Mr. J. J. Beaumont, whose extensive establishment is located at No. 122 Front street. This house was established thirteen years ago by the present proprietor, and from the date of its inception has been the recipient of a very liberal and influential patronage. The premises occupied are spacious, conveniently located, and commodious, very handsomely and attractively fitted up with every convenience for the comfort of customers as well as for the accommodation of the elegant and finely selected assortment of goods, comprising all the finer grades of cloths, cassimeres, plushes, brocades, foreign and domestic dress goods, white goods, gingham, linens, damasks, worsteds, flannels, percales, prints, muslins, etc., also a full line of ladies' and gents' furnishing goods, such as white and fancy colored dress shirts, underwear, neckwear of the latest and most fashionable designs, collars, cuffs, corsets, hoop skirts, gloves, hosiery, umbrellas, parasols, also notions of every known variety, while the fancy goods and dress trimmings departments are replete with an assortment of the very latest styles and designs known to the trade. The success which has attended this house since its establishment has caused the proprietor to buy exclusively from importers and manufacturers, thereby giving patrons the benefits previously acquired by jobbing houses. Popular prices prevail, and the attendance upon customers is always prompt, polite, and intelligent. The stock is always complete in every department, and is being renewed constantly by fresh invoices, and something new, beautiful, and useful can always be found upon the shelves or counters. Mr. J. J. Beaumont is a native of England, and has resided here for over thirty years. He is a wide-awake, clear-headed, and thoroughgoing business man, and has always been held in high regard for his probity and sterling integrity. He served in the late Civil War in Company K, Tenth Regiment Massachusetts Volunteers, three years, and was honorably discharged at the expiration of his term of service.

Hermann Lücke, Watchmaker and Jeweler, Dealer in Watches, Clocks, Jewelry, and Optical Goods, No. 281 Main Street.—The house of Mr. Hermann Lücke is well known and appreciated for the artistic character of its various productions. This business was established by the present proprietor in 1871, and since its inception at that date Mr. Lücke has obtained a liberal patronage. The premises are spacious and commodious, and are admirably equipped with every facility for the display of the large and valuable stock. The assortment comprises gold and silver watches of the best American and foreign manufacture, diamond goods, jewelry of every description, rings, bracelets, lockets, clocks, optical goods, silverware, and pocket cutlery, which are offered to customers at the lowest

possible prices. A specialty is made of Elgin watches, while the repairing of watches and jewelry is carefully attended to by competent workmen. Mr. Lücke was born in Germany, but has resided in the United States for the last nineteen years.

C. Rebboli, Confectioner and Caterer, and Dining-Parlors on the European Plan, No. 6 Pleasant Street.—A representative house in its line of trade is that of Mr. C. Rebboli, the popular confectioner and caterer, at No. 6 Pleasant street. This is a noted house all over the city and county, and has been established here since 1874. The premises occupied by the business comprise a fine double store 50x60 feet in dimensions, divided into salesroom, dining-parlor, and confectionery. These are all very handsomely fitted for the reception of patrons, while the culinary department is a model of cleanliness and good taste. A staff of twelve skilled hands are constantly employed, and an extensive patronage is supplied with pure and fine confectionery, wedding, plain, and fancy cakes, pastry, jellies, ice-cream, and sherbets, etc., etc. The dining-parlor is supplied with the best the market affords, on the European plan. Purity is the main essential with the creams and confectioneries of this establishment, while promptness, efficiency, and scrupulous care are the characteristics of the proprietor in catering to the tastes and wants of his host of patrons in city and county. The business in all its branches is conducted with the greatest ability, skill, and energy, while for purity, flavor, freshness, and general excellence the goods of this house cannot be excelled by any similar establishment in the country. Large or small parties are accommodated at all times, and the trade is brisk and lively. Mr. Rebboli is a native of Italy, a resident here for twenty years, and is recognized as a thorough master of his trade.

Davis, Reid & Co., Manufacturers of Cutting Dies of all descriptions, No. 170 Mechanic Street.—The most prominent establishment in Worcester concerned in making cutting dies is that whose name forms the heading of this article. This concern was founded in 1871, and has succeeded in establishing a reputation for fine, reliable work, second to that of no other house in this line of trade in the country. The business was started on Cypress street and was removed to its present location in 1881. The firm occupy commodious premises, which are provided with all the latest and improved appliances, and constant employment is given to from fourteen to eighteen hands. In addition to the establishment the firm have an office in the Shoe and Leather Exchange, Boston, which one of the members of the firm attends on Wednesdays from one to two o'clock in the afternoon. The products of the concern embrace cutting dies of every description, and these are of a very durable quality. A most extensive trade is now transacted in all parts of the United States and Canada. The individual members of the firm are Messrs. John A. Davis, Thomas Reid, and D. M. Savels. Mr. Davis was born in this State fifty-five years ago; Mr. Reid is a native of Prince Edward Island, and thirty-eight years of age, and Mr. Savels, who is thirty-eight years old, was born in this State. All these gentlemen have long resided in Worcester, and are esteemed for their enterprise and integrity.

Lucius P. Goddard, Printer and Publisher, No. 425 Main Street, corner of Front Street.—In the “art preservative of all arts,” it is safe to say that the house of Mr. Lucius P. Goddard is unexcelled, having kept abreast with the times and the improvements of the age, and to-day is admittedly one of the best equipped printing establishments in the city. No house has been more successful in this line of enterprise, and no house has produced a more superior class of work than that of Mr. Lucius P. Goddard. This gentleman is a native of Londonderry, Vt., and comes of an old Massachusetts family, many distinguished members of which have resided in the county of Worcester and in other parts of Massachusetts and in Vermont, etc. A genealogy of his family has been published, and is a very interesting volume. Mr. Goddard has been a resident in Worcester for the past thirty-four years, and in 1867 he founded his present enterprise. The premises occupied for the business comprise two rooms, each 25x30 feet in dimensions on the fourth floor of a four-story brick building. These premises are admirably arranged and equipped with every facility and convenience for the business, with a fine equipment of presses and machinery and every description of type. The finest mercantile and book work is executed promptly, satisfactorily, and cheaply. In mechanical execution the work of the establishment cannot be excelled. His paternal ancestry came from London, England, in 1665, and his maternal ancestry came from Englanl, 1630. This ancestry is traceable back to the twelfth century in Robert and Edward Goddard. Mr. Lucius P. Goddard, the subject of this sketch, was born June 13th, 1834, at Worcester, Mass., edited *Barre Gazette* in 1833-4, and '65-7; *Our Paper* in 1873; *Y. M. C. A. Monthly* through 1874 and '75, President of Y. M. C. A. of Worcester for 1869-70. Has been superintendent of Plymouth and Park Sunday-schools, etc.

John J. White, Dealer in Boots and Shoes, Gents' Furnishing Goods, Warren Block, No. 10 Washington Square.—Largely engaged in the trade in boots and shoes and in gents' furnishing goods of every description is Mr. John J. White. Mr. White, who is a native of Ireland, has been a resident of this city since 1857, is widely and favorably known, and has been a member of the City Council for eight consecutive years, and is now senior member of that body. He founded his present enterprise in 1872, and from its inception to the present has been accorded a large and influential patronage. The fact that the business has been increased fully fifty per cent., and that a trade amounting to over \$25,000 a year is transacted, is a sufficient testimony of the popularity of the establishment. The store, eligibly located at No. 163 Forbes Block, Front, formerly No. 10 Washington Square, is 20x30 feet in dimensions, very tastefully fitted up. The stock embraces a very fine assortment of boots and shoes in all grades and sizes and in all the latest and popular styles. Mr. White has been a shoemaker by trade for thirty years, and his customers enjoy the benefit of his long and valuable experience. In the furnishing goods department all the latest novelties, both foreign and domestic, are to be found, and while all the goods are of a very superior character, a strong recommendation to customers is their cheapness.

Henry W. Eddy, Builder and Contractor, Office No. 8 Norwich Street, Residence, No. 7 Ashland Street.—In the extensive and enterprising circle of mechanical industry where energy and skill are combined as essentials to success, we find Mr. Henry W. Eddy, the well-known builder and contractor. The business now so successfully conducted by him was established in 1861 by Messrs. H. W. Eddy & Co., the present proprietor succeeding to the sole control in 1866. He occupies a large and well equipped shop and pleasant office, covering an area of 80x25 feet, and gives employment to some forty hands. He is prepared to make estimates and take contracts for building churches, school houses, and other public buildings, stores, dwellings, etc., of stone, brick or wood, and all his work in this line is of the finest and most durable kind. Jobbing of all kinds is promptly attended to, and promptness, efficiency, and reliability characterize all his dealings. He is well patronized by the best class of property-owners in the city, and has steadily won their confidence by his devotion to their interests. Mr. Eddy is a native of Massachusetts, in the prime of life, and a gentleman of experience, skill, and eminent popularity.

Worcester Molding Works, Manufacturers of Curtain Poles, Picture Frame and Cornice Molding, No. 92 Foster Street, H. L. Savage and F. W. Brigham, Proprietors.—These works are widely known for their superior productions in curtain poles, picture frame and cornice molding. This concern was established in 1830 at No. 19 Cypress street, and in 1834 it passed into the hands of the present proprietors, Messrs. H. L. Savage and F. W. Brigham, who removed the business to its present location on Foster street. Here the firm occupy the first and the third floors of the building, and which has a capacity of 100x45 feet. It is fitted up with the latest improved wood working machinery, and a staff of twenty hands are permanently employed. The firm enjoy a large and brisk trade, and their manufactures are shipped in large quantities to all parts of the United States and to Canada. Their facilities for promptly filling all orders are of the most ample and perfect character. Both members of the firm are natives of Massachusetts and men of extended experience in their business.

D. H. Putnam, Piano Tuner and Repairer, No. 13 Mechanic Street.—With a thorough knowledge of his business Mr. D. H. Putnam established himself in Worcester in 1832 as a practical piano tuner and repairer, and has met with much success. He occupies a commodious workroom and office, 40x30 feet in dimensions. Here all orders in his line may be left, and every order is given the promptest attention and is executed in the most workmanlike manner. Mr. Putnam does not believe in extortionate charges, but all work done by him is performed at the most moderate prices. Besides piano-tuning and repairing, Mr. Putnam is an accomplished violinist, and gives instructions upon that “king of instruments” at very reasonable terms, and pupils find that they rapidly advance in their studies under his valuable tuition. Mr. Putnam is a native of New York city, born in 1850, and has lived in this city since 1852. He is prominently connected with the Order of Odd Fellows.

Hugh McDonagh, Merchant Tailor, No. 537 Main Street.—If popularity be a measure of worth, assuredly Mr. Hugh McDonagh, of No. 537 Main street, may be fairly said to be not wholly deficient in this respect. Indeed, since starting his business in 1869 he has won for himself a host of patrons who have all their garments made solely by him. While all work is cut out with the greatest precision, and the figures in the measurement book are faithfully followed, particular attention is paid to adapting the garment to the requirements of the form of the person for whom it is made. This necessitates the quickest perception, the greatest ingenuity, and a skill which none but a thorough master of his art possesses. Mr. McDonagh possesses all these qualifications, and consequently has built up a large trade. He has had thirty-seven years' experience in the business, and no more practical tailor is to be found within the city's limits. He occupies a two-story frame building, covering an area of 25x90 feet. The salesroom is very tastefully fitted up and arranged, and for the convenience of his patrons Mr. McDonagh keeps on hand a very carefully selected stock of the finest imported woolen goods, suitable for entire suits, pantaloons, coats, and overcoats, and he also has the necessary trimmings of a quality to correspond to the elegance of the fabrics just mentioned. With the assistance of a competent and experienced staff of workmen, he is thus prepared to meet all exigencies of his business. Mr. McDonagh, who is a native of Ireland (though he was eighteen years in Manchester, England, where he learned the business), and fifty years of age, has been located in this country since 1852, and, personally, is very much esteemed for his many fine qualities both in mercantile and private life.

T. M. Woodward, Sign Painter, No. 424 Main Street.—In these days of scientific and attractive advertising, when the best talent is called into requisition and genuine works of art are utilized in publishing to the world the superior excellence of goods, the business of manufacturing the various devices must of necessity be an industry of importance. A leading and popular exponent of this branch of commercial industry in the city of Worcester is Mr. T. M. Woodward, located at No. 424 Main street. This business was established almost forty years ago by the present proprietor, and ever since the date of its inception has received a liberal and substantial patronage, and has achieved a very enviable reputation for the excellence of its work and the honorable methods in which the business is transacted. The premises occupied are ample and commodious, thoroughly equipped, and occupy a most desirable business location. Mr. Woodward's establishment is the oldest and largest in the city, and employs a force of none but the most skillful and proficient workmen in producing the different grades of articles in his line of business, which comprise all kinds of signs on wood, glass, metal, or show cards. His trade is very large and extends throughout the city, the New England States, and, indeed, the United States and Australia, as his house is noted for the fine and artistic quality of its work. Mr. Woodward, the proprietor, is a gentleman thoroughly practical and experienced in his line of business, and devotes his entire attention to every detail, and allows no work to leave his place that does not come up to the highest

standard of excellence. He is a native of Rutland county, Vt., and has resided in this city the greater portion of his life, and enjoys the highest esteem among his business acquaintances for his many eminent principles, and is popular in both social and commercial circles.

William Ross, Dealer in Sash, Blinds, and Window Frames, Painting, Graining, Paper-hanging, and Whitening done to order, No. 138 Main Street.—One of the best known business houses in the city of Worcester is that of William Ross, situated at No. 138 Main street. Mr. Ross is an extensive dealer in sash, blinds, and window frames, and is also very popular as a painter, grainer, and paper-hanger. The business was founded in 1830 by Messrs. Holman & Ross, succeeded by Ross & McGregor in 1840, succeeded by the present proprietor in 1877. He occupies a large and handsome store, 25x60 feet, with a basement of the same size, and gives constant employment to a skilled force of ten hands. His stock is kept large and complete in all departments, and all goods are first-class in quality, received from the best and most desirable sources of supply, and never fail to recommend their own merits on inspection. Great pains are now taken by the painter and paper-hanger to secure complete effects in every respect, and the advance made in this direction in recent years is a marked and gratifying one. In hangings and curtains better taste is prevailing, and greater care is exercised by dealers in these goods to suit the requirements of patrons. These are some of the characteristics that govern the management of the house in question, and which have caused it to be so liberally patronized by intelligent and cultivated people all through this section. All work performed by Mr. Ross and his assistants is done promptly, thoroughly, and well, and every want of the public in this particular line of goods is readily supplied at the lowest possible prices. Mr. Ross is a native of Winchendon, Mass., still in the prime of life, whose liberal and enterprising policy has made his house a desirable one with which to form business relations.

Frank H. Stoddard, Druggist and Apothecary, No. 493 Main Street.—The popular and reliable drug store of which Mr. Frank H. Stoddard is the proprietor was established in 1869 by Messrs. Shattuck Bros. They were succeeded by Mr. J. M. Ballard, and the business finally passed into the hands of the present owner in 1883. The house has always held a leading place in its special field of activity. The salesroom measures 20x100 feet. It is elegantly and attractively fitted up, and a full and complete line is carried on of pure drugs, medicines, and proprietary remedies, all of which have been selected with care and judgment from the products of the best manufacturers in the country. The assortments of toilet and fancy goods are very choice, embracing everything for which there is the least demand. Particular attention is given to wines and liquors for medicinal use and their quality is always the highest known to the market. A specialty is made of the compounding of physicians' prescriptions, and the fine technical knowledge of Mr. Stoddard makes his services of the greatest value. He is a pharmacist of skill and ability, and understands every detail of his profession most thoroughly.

Exchange Hotel, No. 93 Main Street, opposite Court-House, E. L. Kenne, Proprietor.—In a volume of this kind that treats of the resources of the city of Worcester, and which is destined to be read elsewhere, it is of course our duty to speak of an establishment where visitors repairing to this city for business or pleasure will be enabled to find all the comforts of home in addition to every attention, civility, and convenience possible to a residence and sojourn in a public hotel. This hotel, now one of the best in Worcester, was originally founded and established in 1784—one hundred and two years ago—by Mr. Patch, and from the date of its inception has always maintained the reputation of being one of the best hostels in the State. Numerous changes have occurred in its management, and various additions, alterations, and extensions have been made both in its interior and exterior. In 1877 the present proprietor assumed charge, and the Exchange Hotel has never been better conducted, in its more than a century existence, than at the present time. It is centrally located, opposite the Court-House, of easy access to the business centre, and adjacent to the principal places of interest in the city. The building is large and commodious, with fine and suitable accommodations for the traveling public, the sleeping-rooms are well lighted, properly ventilated, and comfortably furnished. The halls and corridors are spacious and cheerful, while the parlors, reception, and dining-rooms are luxuriously and handsomely furnished. The cuisine is all that can be desired by the most fastidious epicure, and the bill of fare contains everything of the very best that the market can furnish, while the attendance upon guests is prompt, courteous, and intelligent. The offices, reading, and writing rooms are complete in their appointments, and the bar and smoking rooms are filled with the choicest and best brands of foreign and domestic wines, liquors, ales, and cigars. Especial attention is given to commercial trade, and drummers will always find everything at this popular house to make their sojourn pleasant. Mr. Kennen, the proprietor, is a native of Holden, Mass., and has already made hosts of friends in consequence of his kind and courteous manners and strict integrity, and visitors to this house will at all times find here prompt attention and care, a pleasant home, cultivated society, and everything to make them comfortable.

F. F. Phelps, Furnaces, Ranges, and Stoves, No. 151 Main Street.—The house of F. F. Phelps is one of the oldest established houses in Worcester, and has had a long, useful, and prosperous career. It was founded by Mr. Phelps in 1845, and has been a leader in this line of trade ever since. The premises occupied for the purposes of the business are located at No. 151 Main street, and consist of a fine store, having a frontage of 25 feet and a depth of 80 feet, and a completely equipped workshop back of the store 25x40 feet in dimensions. The store contains a large stock of furnaces, ranges, stoves, and heating apparatus of every conceivable description, and for every late improvement, elegance of design, and excellence of finish these goods cannot be surpassed. Mr. Phelps gives employment to seven hands and carries on a large trade, having many permanent patrons throughout the city and in near-by towns. He has a particularly good trade as a tin and iron worker, and executes all

kinds of work in this line. His prices are always reasonable, and all orders are carried out promptly and satisfactorily. Mr. Phelps is a native of Glastonbury, Conn., and is enjoying the prime of life. He is an able, practical business man, courteous, enterprising, and honorable in his mercantile transactions, and sustains an excellent status in business and social circles.

Hair Brothers, Plumbers and Bell-Hangers, Steam and Gas Fitters, and Bronzers, No. 1 Maple Street.—The plumbing trade, as a sanitary measure for the promotion of health, occupies a position in the front rank of improvements, and has become a necessity in this utilitarian age of progress. In these days of the complexities of city life the plumber has become in the highest degree essential to our comfort, and a few remarks concerning one of the most reliable houses engaged in this industry cannot but prove of interest to the readers of this volume. We refer to the well-known and popular house of Messrs. Hair Brothers, No. 1 Maple street, which was established in 1869, and since its foundation has always made it a rule to do nothing but first-class work, for the accomplishment of which the most skillful and proficient workmen are employed, and the best procurable materials are used. The premises occupied are commodious, and comprise a suitable office and workshops, where a full and complete stock of plumbers', steam, and gas fitting appliances are kept. Everything in the way of plumbing, ventilating, steam and gas fitting, is executed, contracts are entered into, and the complete fitting up of buildings of all kinds is satisfactorily performed. In sanitary engineering, the specialty of the house, on the perfect performance of which so much of the health and comfort of the community depends, an active and practical experience is certainly an element to command confidence. Such an experience is that of this house, which, being combined with all necessary facilities, readily accounts for the popularity of this concern. They are also prepared to make gas fixtures and every description of fittings to order, and make a specialty of bell-hanging and all kinds of house-smithing. The individual members of the firm are Andrew and William Hair, both natives of Scotland. The former has resided in this country since 1869, while the latter came here two years afterward. They are popular in social and commercial circles, and are held in the highest estimation for their probity and strict integrity.

W. A. Cheney, Mercantile Printing, No. 418 Main Street.—Mr. W. A. Cheney is unexcelled in the city in producing a superior class of work in all kinds of mercantile printing. The premises comprise a fine large office, 25x80 feet in dimensions, admirably arranged, and equipped with an entire new equipment of presses and machinery and every description of type, embracing all the latest styles and designs, four job presses, etc., all operated by steam power. The specialty of the business is fine mercantile printing and job work, in which a large patronage is enjoyed throughout the city and county. In mechanical execution their work cannot be excelled, and the house has achieved an enviable reputation for the artistic merits of its work. Mr. Cheney established his business here in 1870. He is a native of this county, and a young man of enterprise and reliability.

A. D. Sampson & Co., Manufacturers of Side-Seam Welting and Shoe Heels, and Dealers in Remnant Leather, No. 195 Front street.—This house represents an important branch of the great boot and shoe industry of the New England States, and it commands a very extensive patronage from all the leading boot and shoe manufactories in New England. The enterprise was founded by the present proprietor, Mr. A. D. Sampson, in 1879, and from its inception to the present it has enjoyed a marked and encouraging success. The premises occupied for the business comprise the second floor of the building, equipped with the latest improved mechanical appliances incident to the business, and the machinery is operated by a steam engine of eighty horse power. Twenty skilled and experienced hands are permanently employed, and the products of the house consist of side-seam welting and shoe heels, and upper and sole leather splitting-blades are ground to order promptly and satisfactorily. The house also deals in remnant leather, and in this department has a large and growing trade. Mr. Sampson was born in Maine forty-four years ago, and is a gentleman of great experience in this line of business.

Dr. F. Barnard, Botanic Depot and Pharmacy, No. 176 Main Street.—No historical review of the various manufacturing and commercial industries of the city would be complete without a suitable reference to Dr. F. Barnard's famous old botanic depot and pharmacy, which is a veritable landmark in the history of the drug trade of this city. The business was established no less than a half century ago by the present proprietor, who is now over seventy seven years of age, and is a very active and enterprising business man, and preserves a wonderful degree of energy for the carrying on of his establishment. The doctor has for many years been preparing his stomach bitters, also his celebrated cough medicine, which have made his name famous throughout the whole United States. These preparations are wonderfully efficacious, and the cures they have performed number into many thousands. He believes that permanent and radical cures of diseases are better performed by the use of botanical remedies than with the chemical results of minerals. He takes special pride in alluding to his own physical condition as an example of the uses of vegetable medicines over those of the chemical laboratory. He was never sick a day, and at his age he is fine, able-bodied, hale and hearty, full of activity, and is quite large and stout, while his entire appearance indicates that there are many years of this life in store for him yet. The premises occupied are large, conveniently located, and are thoroughly supplied with appliance necessary for the business. His trade is very extensive and covers the whole United States. Dr. Barnard is a native of this county. He is one of its most exemplary citizens.

Hubley & Company, Wholesale Dealers and Graders of Cotton and Woolen Rags, Mattress Shoddies and Flocks, Cotton and Wool Waste, Peddlers' Supplies and Tin Manufacturing, Brackett Court.—This firm, which started business in 1875 with a capital of \$5,000, have since built up a very extensive trade, representing fully \$50,000 a year, and having its ramifications in all parts of the New England States. The premises occupied

comprise a building of three stories and basement, the dimensions of the structure being 125x200 feet. Every appliance and convenience are at command for the successful operation of the business, and about thirty hands are employed. The firm carry at all times a large stock of cotton and woolen rags, all grades of mattress shoddies and flocks, cotton and wool wastes, peddlers' supplies, and manufacturers of tin goods of all kinds for peddlers. They are prepared to offer to their customers the best advantages obtainable in the trade. The members of the firm are Messrs. Z. A. and E. Hubley, and both are natives of Nova Scotia, the former being thirty-six and the latter thirty years of age. Mr. Z. A. Hubley is a prominent member of the Independent Order of Odd Fellows.

J. L. Burbank, Apothecary, No. 376 Main Street, corner of Elm.—Among the business establishments of Worcester which are interesting landmarks is the drug store belonging to the estate of the late J. L. Burbank, which is under the popular management of Mr. H. L. Fisk. This house was established as far back as 1815 by Messrs. Green & Haywood, succeeded by Messrs. James Green & Co., then by Messrs. M. B. Green & Co., and finally by Mr. Burbank in 1871. The latter gentleman died in 1878, and the estate has carried on the business in his name up to the present time. The store is 25x60 feet in dimensions, located in the Lincoln House block, and very finely fitted up and arranged. Purity in drugs and medicine compounds has been the characteristic of the management from its inception. The stock includes a full line of chemicals, patent medicines, drugs, and all other articles looked for in a well stocked drug store. The compounding of physicians' prescriptions and family recipes is a feature in which this house takes pains to excel. Nothing but strictly pure and fresh drugs are ever permitted to enter into any prescription or compound. The stock is bought only from the most reliable houses, and as the manager, Mr. Fisk, has had an experience of many years in the business, he is thoroughly capable of making his selections intelligently, and is very popular and successful in meeting every requirement of the trade.

James Broadbent, New and Second-Hand Furniture, and Furnishing Goods of all kinds, No. 326 Main Street.—This enterprise was originated thirty-eight years ago, and during its long career it has become one of the best known and best patronized furniture houses in the city. The founder, the present proprietor, Mr. James Broadbent, is a native of England and his fair dealing and business ability have given him a standing in the mercantile community second to that of no other dealer in his line of trade in the city. His premises comprise the second floor, which is 60x60 feet in dimensions, of the Brindley Block. The stock is a very extensive one and includes new and second-hand furniture of every description. Mr. Broadbent is at all times prepared to offer to his customers serviceable second-hand goods, new furniture in walnut, mahogany, imitation mahogany, cherry, ash, oak, and maple, ordinary grades and elaborately finished parlor, bed-room, dining-room, and kitchen furniture. Mr. Broadbent pays the highest price for second-hand furniture, and his distributing trade extends throughout the city and for a radius of twenty-five miles.

James G. White, Dealer in Upholstered Furniture, Fine Custom Work a specialty, No. 398 Main Street.—There is no branch of the mechanical industries in which such rapid progress and improvement has been made within recent years as in the production of artistic household furniture and decorations. Among the leading and representative establishments in this line in the city of Worcester is that of Mr. James C. White, located at No. 398 Main street. This business was established only a little over a year ago, but since the date of its inception has received a liberal and substantial patronage, and has achieved a prominence and widespread popularity for the excellence of its productions and honorable methods of transacting its business. The premises occupied are spacious and commodious, and are very handsomely and attractively arranged, possessing every appliance and convenience for the transaction of the already large and rapidly increasing trade. The stock carried is very large and complete, comprising fine parlor and library furniture, consisting of plain and upholstered sofas, chairs, lounges, parlor, library, bed and dining-room suites of the very latest and most fashionable designs. Mr. White is prepared at all times to do all kinds of upholstering and house decorating at the shortest possible notice in the very highest style of workmanship known to the trade, and at most reasonable prices. He makes a specialty of fine custom work, and for this purpose employs none but the most skillful and proficient workmen. Repairing and re-upholstering receive the most careful attention. Mr. White is an experienced and practical man and devotes his entire attention to the business. He is a native of Boston, and has resided here for some time. He is very popular in social and commercial circles, wide-awake, clear-headed, and energetic business man, and justly merits the success he has attained by his unswerving devotion to straightforward and sound principles of mercantile probity.

William L. Davis, Druggist, No. 579 Main Street.—A reliable place for obtaining medicine in time of sickness is a desirable desideratum. The house of William L. Davis, No. 579 Main street, is thoroughly reliable and first class in every respect. He carries a very large stock, and his store is one of the finest to be found in Worcester. He thoroughly deserves the extensive city and country trade which he commands. His store is handsomely finished in oak, and has four commodious show windows. It is provided with handsome show cases in which are a choice assortment of the description of goods usually found in a first-class retail drug store. The business was established in 1877 by Mr. H. Fairbanks, the latter being succeeded in 1882 by Mr. Davis, the present proprietor. Mr. Davis was born in Worcester twenty-nine years ago, and he has had quite an extensive and valuable experience in the drug business.

Centennial Cafe, F. M. Marble, Ladies' and Gents' Dining-Rooms, No. 9 Mechanic Street.—The Centennial Cafe represents the largest, best equipped, and most popular dining-rooms in Worcester. The enterprise has been in operation since 1876, the founder being Mr. F. M. Marble, whose experience, taste, and energy, has developed it into a permanent and substantial success. The rooms measure 90x25 feet. They are handsomely and

attractively fitted up, and furnished with every accessory calculated to add to the comfort and pleasure of guests. The table is well supplied with all the delicacies that the markets afford, special attention being given to quality and variety. The cuisine is in charge of skillful and accomplished cooks, and the utmost care and cleanliness is observed, and the service is excellent. To take a meal at the "Centennial" is a source of genuine pleasure. High prices are eschewed, and it will be found that, considering the character of the house, the rates are uniformly lower than can be obtained elsewhere. The ladies and gentlemen's toilet rooms connected with this establishment afford hotel accommodations and conveniences without hotel expense.

John A. Rice, Worcester Agricultural Warehouse and Seed Store, No. 588 Main Street.—The popular source of supply in the line of farming tools and agricultural seeds of all kinds in the city of Worcester is the establishment of Mr. John A. Rice, known as the Worcester Agricultural Warehouse and Seed Store, and was established in 1857 by Mr. John D. Lowell, who was succeeded in 1875 by Messrs. J. & J. A. Rice, the present proprietor assuming sole control in 1885. He is a wholesale and retail dealer in grass, field, and vegetable seeds, farm implements and tools, agricultural hardware, dry-measures, flower-pots, cucumber wood pumps, fertilizers, baskets, etc. He occupies a fine, large store and basement, 25x100 feet each, in a handsome four-story brick block, and has a very large and active trade throughout the city and surrounding country. The stock carried is one of the largest to be found in the State, and embraces every article of utility and value to the farmers. The stock of seeds is always large and complete and just what are most desired by agriculturists and gardeners. Four clerks are employed in the store. Mr. Rice is a native of the city and a representative business man.

Smith & Imlah, Dry Goods and Notions, No. 294 Main Street.—A leading dry goods establishment in Worcester is that of Messrs. Smith & Imlah, which is a popular resort for those in quest of stylish goods for ladies' wear, and gents' furnishings of all kinds. This house was established in 1883 by Mr. P. G. Imlah, the present firm being organized in September, 1885. They occupy a fine, handsome store 25x90 feet, with basement of the same size, and furnished in a most thorough manner, combining every facility for the display and arrangement of stock for inspection and sales. The business comprises a general line of dry goods, silks, cashmeres, dress goods, fancy goods and notions, including all the popular styles and most fashionable designs of both European and domestic manufacture, which are purchased direct from the leading manufacturers and importers of this country. The house makes a specialty of fine dress goods. Gentlemen's furnishing goods of the latest and most fashionable styles are also displayed in profusion. A large and flourishing trade is enjoyed in the city, and for a radius of twenty miles in the country. A competent corps of clerks are employed, and prompt attention is accorded every visitor, while the lowest prices rule. The members of the firm are Messrs. W. L. Smith and P. G. Imlah, both natives of this city.

C. J. Richards, Manufacturer of all kinds of Brass Edge Patterns for Boots, Shoes, Corsets, Shirts, Overgaiters, etc., Nos. 424 Main Street and 5 Pleasant Street.—The old-established house of Mr. C. J. Richards was originated in 1842 by Mr. G. Valentine, who was afterward succeeded by Mr. C. J. Richards. The latter took his son into partnership, and for a time the style of the house was C. J. Richards & Son. The son died in 1884, and Mr. Richards has since continued the business in his own name. He is a native of Southboro', Mass., and has resided in Worcester for the past thirty-nine years. He occupies a room 25x50 feet in dimensions on the third floor of Rogers' Building, and this is equipped with every requisite mechanical appliance. Four hands are employed, and this house is the only one of its kind in the city. The products of the concern embrace all kinds of brass and steel edge patterns for boots, shoes, corsets, shirts, overgaiters, pocket-books, mittens, etc. Patterns are also cut of sheet-iron, zinc, tin, or paper, modes cut and fitted to lasts, and full sets of patterns drafted from any one size. All styles, in paper, are kept on hand. Orders by mail or express are promptly attended to, and all work is guaranteed to give satisfaction. The trade of the house extends to all sections of the country, and all transactions with this house will be found in every way satisfactory.

Joslin House, No. 66 Front Street, L. M. Drury, Proprietor.—In the number and excellence of its hotels Worcester is probably second to no other city in the world of the same population. All conditions and necessities of life can here be duly accommodated. One of the finest, and probably the most popular with the traveling public, is the Joslin House, No. 66 Front street, opposite the Common, of which Mr. L. M. Drury is the esteemed proprietor. The Joslin House was opened to the public in 1866 by Mr. D. B. Williams, who was succeeded by L. G. Joslin, who conducted it till 1880, when he was succeeded by Mr. Drury, who has since greatly improved and extended the business. The building is centrally and conveniently located, and is a substantial four-story building, 150x75 feet in dimensions. It is admirably arranged, and is so constructed as to be absolutely fireproof, and contains about fifty rooms. The cuisine of the Joslin House stands unrivaled. The catering is conducted on a basis of liberality that insures only the best and choicest that the market affords, while the culinary department is under the management of an experienced and distinguished *chef*, thus insuring satisfaction to the most fastidious. The halls and corridors are spacious and convenient, while the rooms are commodious and handsomely furnished. Altogether, no expense has been spared in any particular, and this, coupled with the experience and practical knowledge displayed in the general arrangements, has resulted in as near perfection in all details as can be desired. Mr. Drury is a native of Reeds-borough, Vt., and is highly regarded in commercial and social circles for his business capacity and sterling integrity. With all its advantages the rates of the Joslin House are very reasonable, and are duly appreciated by numbers of our leading business men, who have often experienced Mr. Drury's genial hospitality, and this accounts for the fact that the house is always well patronized at all seasons of the year.

E. H. Hammond, Practical Repairer and Jobber of Pumps, Lead and Iron Pipes, No. 18 Church Street.—Mr. Hammond has by his industry and push succeeded in building up one of the most prosperous trades in this city. He established his business about fourteen years ago at No. 432 Main street, and removed to his present location in 1883. From the date of his establishment he has been the recipient of a very liberal and substantial patronage, and now he has sufficient to tax all his resources. In these days, when all the modern inventions are in practical use by everybody, they are liable to get out of order, and to make the necessary repairs it requires as much or even more skill than that of the inventor or original constructor, and to supply these wants Mr. Hammond established this house. The premises occupied are spacious and commodious, comprising two floors, conveniently located, admirably fitted up, and thoroughly equipped with all the latest improved machinery and tools necessary for the successful prosecution of the business, among which is a handsome and powerful steam engine to supply the motive power. He is a practical repairer and jobber of pumps, lead and iron pipes, and is prepared to put stoves, heaters, and furnaces in perfect order at short notice, also does all kinds of stove-pipe work, key-fitting, lock repairing, bell-hanging, both electric and common; shear and knife grinding, razor honing, and wringer repairing made a specialty. He also makes a special feature of grinding and repairing lawn mowers, making of saw filing a specialty. He employs none but the most skillful and competent workmen, and being a practical man, he devotes his entire attention to the details of his business. He does his work faithfully and conscientiously, and his services are in constant demand all over the city. Mr. Hammond is a native of Vermont, and served for one year during the late Civil War in the Sixteenth Regiment, Vermont Volunteers. He is competent, industrious, and in every respect thoroughly qualified for his business, besides being a clear-headed, wide-awake, energetic man, who enjoys the fullest confidence of the entire community.

Worcester Slipper Company, Carpet and Web Slippers, No. 13 Mechanic Street, J. P. Grosvenor, Proprietor.—As in all other great and important industries in these days, so in the manufacture of footwear of every description there are divisions and subdivisions, and the productions of these divisions contribute to make a satisfactory and perfect whole. The Worcester Slipper Company devotes its attention exclusively to the manufacture of machine-sewed carpet and web slippers, also turned slippers, and in this line has acquired a widespread reputation for the superiority of its manufactures, which are shipped to dealers in all parts of the United States. The enterprise was originally established in 1874 by Mr. William Cooper, who disposed of his interest to William Holmes, who disposed of it to J. P. Grosvenor in December, 1883. Mr. Grosvenor was born in Paxton, Mass., in 1853. He is a gentleman of fine commercial ability, and since he took control of this business he has largely developed the trade, so that his concern now ranks among the foremost in the trade. The factory is spacious and thoroughly equipped with the best mechanical appliances known to the trade, and thirty-seven hands are permanently employed.

Shaffer & Webber, Manufacturers of Building Finish, and Jobbers in all kinds of Wood Work, No. 163 Union Street.—The firm of Shaffer & Webber is an important representative of the building interests of Worcester, and although one of the youngest concerns engaged in its special line of manufacture, has risen to a position that gives the greatest promise. The business was inaugurated in May, 1884. In July of the following year Mr. Webber retired on account of failing health, leaving Mr. Stillman L. Shaffer the sole owner and manager. He has retained the original firm name. The premises occupied comprise the entire first floor, 150x40 feet in dimensions. Here every facility is present for the prosecution of a large trade. The range of manufacture embraces building finish of all kinds. From ten to fifteen expert hands are regularly employed, Mr. Shaffer personally supervising their labors. The house has a valuable reputation for the standard quality of its goods, and is growing steadily in favor, frequent shipments now being made to all parts of New England. Messrs. Shaffer & Webber deal heavily in wood-work of every description, and keep constantly on hand a large and complete stock, and offer important inducements to customers in the way of prices. Mr. Shaffer was born in New York, but has been a resident of Worcester since 1863. He is an active, aggressive, and liberal-minded man.

George G. Hildreth, Undertaker, and Dealer in Coffins, Caskets, Plates, Trimmings, and Grave Clothes, and Metallic Burial Cases, No. 36 Foster Street.—The well-known undertaking establishment of Mr. George G. Hildreth was founded by the present proprietor in 1855, and from that time has been an important factor in the trade. The nature of the business requires the possession of peculiar talents, an even and engaging disposition, and full knowledge of the proprieties incident to the last rites of burial. Mr. Hildreth is singularly fitted in these respects for discharging the delicate duties incumbent upon him and addresses himself to his tasks in such manner as to give the utmost satisfaction. He furnishes hearses, carriages, and horses, and takes full charge of the dead, relieving the burden of sorrow of the relatives by his quiet and unobtrusive methods. A large and complete stock is carried of coffins, caskets, plates, trimmings, and grave clothes, and he is prepared to furnish at all times metallic burial cases from the plainest to the most elaborate and costly designs. Mr. Hildreth caters with acceptability to every class of society, the poor, the conservative, and the wealthy, and is always moderate and attractive in his prices. Mr. Hildreth was born in Brattleboro, Vermont, in 1825, and has resided in Worcester continuously since 1842. He is a widely and favorably known citizen.

Daniel Seagrave, Book and Job Printer, No. 442 Main Street.—The first newspaper ever published and the first book and job printing office ever established in this country was in Worcester. The founder was Isaiah Thomas, LL. D., the patriot editor, printer, and publisher, who established the Worcester *Spy* and the largest book and job printing house in the United States in 1770. Mr. Thomas was born in Boston in 1749 and died in Worcester in 1831. The book and job printing office established by him came into the possession

in 1861 of Mr. Daniel Seagrave. The enterprise is carried on in the *Spy* Block in a four-story brick building. The place is fully equipped with presses, types, and every facility for the artistic execution of book and job printing of every description. All work is performed with promptness, in the neatest manner, and at the fairest prices. A large city and country patronage is given the house. Mr. Seagrave was born in 1831 in Uxbridge, Worcester county, Mass., and is a member of the Worcester Society of Antiquity, and is deeply interested in archæology, local history, and genealogy, and has every facility for printing genealogical works and others of like character.

L. Merrifield, Agency for the celebrated Weber, Vose & Sons', and Calenberg & Vaupel's Pianos, Mason & Hamlin, and New England Organs, Sheet Music and Musical Merchandise, No. 148 Main Street.—One of the principal headquarters for pianos, organs, and musical goods of all kinds in the city of Worcester is the establishment of Mr. L. Merrifield, at No. 148 Main street. This gentleman has the agency for Worcester county for the celebrated Weber, Vose & Sons' pianos, the Mason & Hamlin and New England organs, and is a large dealer in musical merchandise and sheet music. The business was established in 1860, and has been conducted with good success during all these years. Mr. Merrifield started in business in the Waldo Block on Main street, removing to his present location in February, 1886. Here he occupies very fine quarters in Ormsby's Block, consisting of the ground floor and basement, each 25x80 feet, with a storeroom in the rear 25x30 feet, and is very attractive in all its appointments. The stock of pianos and organs is always large and complete, comprising many of the most celebrated and popular makes in the world, and sold at prices which are astonishingly low when compared with those in our larger cities. Mr. Merrifield is a native of Worcester, born in 1836, is a thorough musician, and a sound and reliable business man, with whom it is always a pleasure to deal.

M. R. Colvin, Steam Gas and Water Piping, etc., No. 16 Exchange Street.—There is perhaps no house in Worcester that has fairer claims on the notice of the reviewer than that of Mr. M. R. Colvin, No. 16 Exchange street. Established in 1881 at No. 22 Exchange street, the present premises were occupied in 1884. A very generous patronage has been built up, Mr. C. doing a larger gas piping business than all the shops together in Worcester, and the affairs of the concern are conducted liberally, skillfully, and judiciously. A heavy and complete stock is carried of steam, gas, and water piping, plain and galvanized iron pipe and fittings, and all goods usually handled by first-class establishments of this character. Mr. Colvin secures the best productions in the market, the superior quality of the specialties having earned for him a valuable reputation. The proprietor fits churches, public buildings, and private residences for gas machines in any part of New England. The best workmen only are employed, and all work is satisfactorily done. Gas fixtures are made to order and old ones re-bronzed. The house is a reliable one in every way, and fully deserves the support it receives. Mr. Colvin was born in Troy, N. Y., and came to Worcester in 1865.

M. McClellan, Dealer in Crockery and Glass Ware, Novelties, Five and Ten Cent Goods, Toys, etc., Nos. 256 and 282 Main Street.—This concern is a representative one in its line, and was founded in 1879 by Mrs. M. McClellan, who is a native of New York State, and who has demonstrated successfully that the gentler sex can maintain their own positions when pitched in competition among the hard-headed merchants of the male persuasion. Mrs. McClellan has two stores, one located at No. 256 and the other at No. 282 Main street. She inaugurated the first "Boston Five and Ten Cent Store" in Worcester, and to the display and sale of five and ten cent goods of every description the store at No. 256 Main Street is devoted. The premises occupied here comprise the first floor and basement of a three-story brick building, covering an area of 25x90 feet. The stock is a large and varied one, and it is a very popular resort for people when out "shopping." At No. 282 Main street Mrs. McClellan occupies the entire building of four stories and basement. This is 25x100 feet in dimensions, is very tastefully fitted up and arranged, and here is to be found the largest stock of crockery and glassware and novelties of all kinds in the city. While there is a five and ten cent counter here, the goods displayed embrace all kinds of crockery, glassware, lamps and lamp goods, fancy articles, etc., from the cheapest to the most expensive. Courteous and attentive assistants render prompt service to customers. While prompt, decisive, and energetic in all her business engagements, Mrs. McClellan is a most amiable and pleasant lady.

Henry W. Miller, Hardware, Nails, and Glass, Marbled Mantles and Grates, No. 156 Main Street.—A business that has been over a hundred years in existence is now owned by Mr. Henry W. Miller. It is the oldest business house in the city and was founded in 1782 by Mr. Daniel Waldo, Sr., who was succeeded in 1821 by Miller & Rice, and in 1831 by Mr. H. W. Miller, who has since conducted it and is now the oldest man in business in Worcester, yet he is still active and attends personally to his business, in which he is assisted by five experienced employees. Mr. Miller does an extensive trade in hardware, nails, and glass, and marble grates, cooking and parlor stoves. He also manufactures stoves and hot-air furnaces. Mr. Miller has always been a resident of Worcester since 1804, born in 1800 in Westminster, Mass. He has worked in the hardware business since he was fifteen years of age. He is owner of the four-story building which bears his name, one store of which he occupies, in addition to three large cellars used for storage purposes. The building has a frontage of 50 feet and is 100 feet in depth. The store is 25x100 feet, and has two large show-windows. Mr. Miller carries on one of the largest businesses done in Worcester, and he has customers all over that county.

O'Haire & Mead, Architectural and General Wood Carvers, Patterns cut for Castings, No. 90 Foster Street.—Among those who are engaged in a truly art mechanical industry are Messrs. O'Haire & Mead, No. 90, formerly 86, Foster street. Although the house has been established but little more than a year, it has been the recipient of a liberal patronage, and has achieved an enviable reputation throughout the city and surrounding country. The

premises are spacious, especially adapted, and thoroughly equipped with everything required for the business. They are prepared to execute all kinds of architectural, ornamental, and general wood engraving at the shortest notice and most reasonable prices, and make a particular specialty of cutting and carving patterns for castings. They employ a full force of the most skilled and proficient workmen. They are both practical and experienced men, and carefully supervise every detail of their business. The individual members of the firm are Daniel O'Haire, who was born in Ireland, but has resided here for many years, and Ezra Mead, a native of England. They are full of energy and ability, and enjoy the fullest confidence of the entire community.

C. W. Wilson, Designer and Engraver, Steel Letter and Stencil Cutter, No. 438 Main Street.—Among the many industries to which the city has given prominence is that of the engraver, and among those in this line none is better known than Mr. C. W. Wilson, who embarked in this business in 1865, over a score of years ago, and by strict attention, good work, and reasonable prices and promptness, has acquired a large patronage, and has achieved a reputation not only in this city and State, but throughout the United States. The premises are commodious and thoroughly equipped with all necessary appliances to conduct the business. The workmen are selected with the greatest care, and their work is such as cannot be excelled. Mr. Wilson is a practical and thorough engraver, and devotes his entire attention to his business, and is much of the time engaged in the conception and perfecting of intricate and elaborate designs, and is prepared at all times to design and engrave coats-of-arms, crests, monograms, seals, inscriptions, letter and note heads, private and business cards, invitations to balls, parties, receptions, weddings, etc., steel letter and stencil cutting, seal presses, rubber stamps, door-plates, brands, etc. He also makes a specialty of piano and organ stencils. His trade is very large and extends over the United States. Mr. Wilson is a native of Killingly, Conn., and has had thirty years' experience in his business.

Thayer & Co., Custom Shirts, Collars, and Cuffs, Clark's Block, No. 492 Main Street.—Among the new and deserving enterprises lately established in the city, none are more worthy of extended notice than that of Thayer & Co., the manufacturers of the "unxld" custom shirts. This business was located for a number of years in Rutland, Vt., and was established in this city in 1885. The firm are manufacturers of shirts, collars, and cuffs, in any style to order, and are making a specialty of "the coat shirt." This is a new and novel invention for comfort, style, and fit. It is ahead of any style of shirt ever introduced, is made coat-fitting, and is convenient to put on or take off. The firm also manufacture any style of shirt. They have in stock a fair line of French percales, Madras, and Cheviot shirtings for fancy shirts. All these goods made here are unsurpassed, and in prices are reasonable. The highest prices are paid for work, and all shirts are reinforced, double-stitched throughout, and laundered in the best manner. Mr. S. T. Thayer, the active member of the firm, is a native of Rutland, Vt., and a gentleman of experience, enterprise, and reliability.

J. W. Plaisted & Co., Fruit and Produce at Wholesale, No. 151 Front Street.—Messrs. J. W. Plaisted & Co. have been prominently identified with this trade for the past decade, Mr. J. W. Plaisted having been in business in Worcester for twenty-five years. Starting in this business in 1876, the trade of the house has had a steady growth and has been well sustained in the community. The premises occupied consist of the first floor and basement, each of which is 20x75 feet in dimensions, and contains a stock of all kinds of foreign and domestic fruit and produce in its season. The business is of a wholesale character entirely. The members of the firm are Messrs. J. W. and S. W. Plaisted. The former was born in Maine in 1828, and the latter in Massachusetts in 1853. Mr. J. W. Plaisted came to reside in this city in 1849, and for six years was a member of the City Council.

Mrs. N. A. Boutwell, Dealer in Fancy Goods, Confectionery, Toys, Pictures and Frames, Artists' Goods, etc., No. 250 Main Street.—There are certain houses in each line of trade that stand pre-eminent, and have, by close attention to the wants of their customers, built up a liberal patronage. Such an establishment in the city is that of Mrs. N. A. Boutwell, dealer in fancy goods, confectionery, toys, artists' materials, etc., etc. This house was founded only two years ago, and, although not long established, has received a very large and influential patronage, and won an enviable reputation for the excellent and liberal manner in which the business is conducted. The premises are spacious, and very handsomely fitted up with two large windows, elaborate counters, elegant show cases, and thoroughly equipped with every convenience. The stock carried is quite large, and comprises a full line of fancy goods and a full assortment of everything that can be classed under that heading of merchandise. She also carries a full line of confectionery, pure and unadulterated, from the most famous manufacturers in the country, also toys of every description, besides pictures, consisting of paintings, etchings, photographs, chromos, oleographs, etc., also picture frames and mats, in stock or made to order. She makes a specialty of artists' materials, such as canvas, stretchers, colors, brushes, palettes, easels, etc., etc. The trade is retail, and extends throughout the city and country. Mrs. Boutwell is a native of Fitchburg, Mass., and enjoys the fullest confidence of the business community.

Walter H. Twichell, Successor to H. J. Jennings, Nickel Plater, No. 13 Mechanic Street.—One of the most popular and successful artisans in the city is Mr. Walter H. Twichell, the well-known nickel plater. The business was founded in 1866 by Mr. H. J. Jennings, who was succeeded by the present proprietor, March 1st, 1886. The premises occupied consist of one floor, 80x40 feet in dimensions, thoroughly equipped with all the necessary facilities for the business. Employing an efficient force of workmen, Mr. Twichell has already established a fine reputation for promptness, skill, and reliability in all his work. He is prepared to execute all orders for fine nickel plating with the utmost dispatch and to guarantee satisfaction. He is fast building up a fine trade with manufacturing houses, as well as doing a fine jobbing trade in replating, etc. The patronage extends all through New England. The constant aim

of the proprietor is to improve the standard and quality of work, and at the same time placing his prices at the lowest possible figure. Mr. Twichell is a native of Brookfield, Mass., of valuable experience, and very reliable and popular.

Liscomb, The Hatter, No. 407 Main Street.—A popular and well-equipped establishment is conducted by Mr. N. S. Liscomb. The business was started in 1853 by F. A. Eldred, and in 1854 the present proprietor entered the business. The premises occupied are 25x150 feet in dimensions, and furnished with convenience for the satisfactory prosecution of affairs. The stock carried includes hats, caps, furs, trunks, bags, and gentlemen's furnishings. It is complete and varied, comprehending all the late styles and novelties, and a uniform superiority in quality that prevails in but few similar establishments. Mr. Liscomb gives his personal attention to the selection of goods, and his fine practical knowledge enables him to secure the finest in the market at low rates. Mr. Liscomb devotes close attention to his business, and has the unlimited confidence of the community.

Mrs. M. J. Horne, Millinery Rooms, No. 370 Main Street.—One of the most popular shopping-places for the ladies of Worcester is the millinery establishment of Mrs. M. J. Horne. The business was first established in 1872 by Mrs. L. A. Forme, who was succeeded by the present proprietress in 1881. The store is very eligibly situated for business purposes, is 20x75 feet in size, and is a model of taste and attractiveness. It is fully stocked with the most desirable millinery goods, including the latest novelties and finest foreign and domestic trimmings. Mrs. Horne is prepared to supply first-class millinery of the most correct and fashionable styles. The goods are all received direct from the most reliable sources of supply, and are guaranteed as to style and quality. Prompt, obliging, and reliable, Mrs. Horne has established herself in the general esteem of a large and first-class patronage throughout the city and surrounding country. Mrs. Horne has resided here since 1878, is perfectly informed as to all the requirements of her trade, and employs none but first-class assistants.

Dr. F. E. Cassidy, Dentist, Office, No. 288 Main Street.—Taking a prominent position in the dental profession is F. E. Cassidy, D.D.S., who established his business in this city in 1884. This gentleman is one of the few thoroughly trained and highly educated professional surgeon-dentists of this city, who, through their skill, have reached a prominent position in their profession. Dr. Cassidy's offices are located in the well-known Flagg Building, and comprise two commodious apartments, each 25x25 feet in dimensions. His parlors are very handsomely furnished, including the latest improved dental chairs, and in both the apparatus peculiar to the profession are well supplied. Dr. Cassidy attends to every branch of the dental profession, and administers anesthetics if desired, either in cleaning, extracting, or filling of teeth. He enjoys an excellent city and country patronage. Dr. Cassidy is a native of this city, having been born here on June 5th, 1856. He graduated at the Philadelphia Dental College, and is thoroughly trained and competent.

George C. Dewhurst, Manufacturer of and Dealer in Fine Carriages of every style and grade, Nos. 22 and 24 Foster Street.—Twenty years ago this city had no general repository and nearly all the carriages used in Worcester were bought in Boston and New York. Among the first to open a general repository was Mr. George C. Dewhurst, who started business in the place he now occupies, Nos. 22 and 24 Foster street, in 1866. Then his stock was but six or eight carriages as samples, while to-day he carries a stock of one hundred and fifty, comprising all the leading styles in the market. Mr. Dewhurst has enlarged his storage room from time to time from seven hundred square feet to twenty thousand. This large increase in room is partly owing to the greater number of styles and different grades of carriages that are made now but were not made twenty years ago. Mr. Dewhurst had ten years' experience in the carriage business before coming to Worcester, having learned his trade as a wood-workman in 1853. At that time the old thorough brace two-wheel chaise was largely built. Mr. Dewhurst started the manufacture of carriages in 1859 in his native town, Amesbury, and for some years built the two-wheel chaise for the Boston trade. About that time the two-wheeler began to go out of use and the four-wheel carriage soon took its place as the leading vehicle. Mr. Dewhurst in 1861 dropped the manufacture of chaises, and for five years before coming to this city built carriages in great variety for the New England trade. Mr. Dewhurst has in connection with his repository a full set of workmen for each branch of the business. Mr. Dewhurst's expenses in rent are reduced to about one-quarter the usual cost of rents in storing his stock, having a hydraulic elevator that runs to the fourth story of his repository. He has the reputation of carrying in stock some of the best styles and best-made carriages in the country. Carriages that Mr. Dewhurst made twenty-five years ago are yet in use. His stock will always be found full and complete in variety, and we do not hesitate to assure buyers that Mr. Dewhurst can and will offer his customers greater inducements to purchase of him than can be extended to them elsewhere.

G. K. Mellor, Pharmacist, No. 430 Main, corner of Pleasant Street.—The establishment of which Mr. G. K. Mellor is the enterprising proprietor is one of the finest drug stores in Worcester. This house was established in 1877 by the present proprietor, is one of the largest in the city, and controls an extensive trade. The store is 20x60 feet in dimensions, two show windows, and finely fitted up with elegant show cases, fine soda fountain, and attractive appointments throughout. The stock of goods is large and complete, embracing the purest and freshest drugs in the market, all the standard proprietary medicines, and a fine line of chemicals, while in toilet articles and perfumery the assortment includes everything of both foreign and domestic preparation and manufacture. The most important feature of the business is the physicians' and family prescription department, which is under the immediate supervision of Mr. Mellor, whose long experience, thorough skill, and painstaking care combine to insure absolute accuracy and reliability. Mr. Mellor is a native of England and recognized throughout this community as a practical and skillful pharmacist.

H. O. Adams, Oysters and Fish, Nos. 212 and 214 Front Street.—Among the most prominent and successful shell-fish dealers in this city is H. O. Adams, at the above numbers, where he occupies commodious quarters, which he keeps well stocked with oysters, clams, quahaugs, and fish. The house was founded in 1879, and rapidly came into public favor because of the superior quality of the stock kept on hand and the facility with which all orders are filled. Nine clerks are employed, and there are two departments, one devoted exclusively to the sale of fish, both from fresh and salt water, which can be supplied fresh every day. Mr. Adams owns extensive oyster beds in the celebrated Barrington river, and as a consequence he possesses exceptional facilities for supplying the large demands for these bivalves. These oysters are opened fresh from the shells, and orders are taken and delivered to any part of the city free of charge, in large or small quantities or in the shell. He is also an extensive dealer in clams, quahaugs, a delicious clam very popular in New England and commanding a large sale. Mr. Adams is a native of Blackstone, Mass., and is a live, energetic business man. Besides dealing in oysters, clams, etc., Mr. Adams has connected with his business a meat market where he supplies all kinds of fresh meat of the choicest qualities.

American Awl Company, Manufacturers of and Dealers in Raw Hide Mallets, Awls, Heeling Drivers, etc., No. 195 Front Street.—In the manufacture of mallets, awls, drivers, pegging-awls, wax thread, and McKay needles, etc., the leading house, not only in this city, but in New England, is that of the American Awl Company. This enterprise was originated by Mr. H. A. Southwick, the present superintendent of the works, in 1875, and from small beginnings the business has been built up to one of large proportions, with ramifications throughout the New England and Western States. Associated with Mr. Southwick in the business is Mr. C. A. Hardy, both of whom are natives of Massachusetts and gentlemen of long, practical business experience. The premises occupied are spacious and are equipped with the best mechanical appliances, the machinery being operated by steam power. A complete force of workmen are employed, and the products of the concern comprise raw-hide mallets, wax-thread needles, Bigelow heeling-awls, McKay needles, New Era pegging-awls, Varney pegging-awls, Varney drivers, Champion pegging-awls, shoe-knives, and cast-offs. The concern has a high standing in commercial circles.

Troy Laundry, D. Lynch, Proprietor, No. 26 Pleasant Street.—The Troy laundry was established by the present proprietor, Mr. D. Lynch, in October, 1880, and met with immediate and generous recognition. The trade now extends all through the city and surrounding country. A full equipment of the latest and most improved machinery has been provided in every department, and a large force of skilled hands employed. Only first-class work is turned out, and the most delicate materials are treated without injury. The greatest care is taken in every detail, and nothing is allowed to leave the house that contains the least blemish or imperfection. All orders are executed promptly. In quality and price the Troy laundry is the peer of any similar concern in the country. Mr. Lynch is an enterprising and reliable gentleman.

F. C. Bigelow & Co., Real Estate Agency, No. 460 Main Street.—Prominent among those who have largely contributed to the material development of Worcester in the real estate business is the firm of F. C. Bigelow & Co. The business was first established in 1869 by Messrs. L. A. Ely & Co., who were succeeded soon after by Messrs. F. C. & H. Bigelow, the present firm assuming sole control in 1883, with Mr. F. C. Bigelow as the sole proprietor. This gentleman has now been actively identified with the real estate interests of the city for many years, and includes among his customers many of our leading capitalists and investors. He is a recognized authority as to the values of realty in all sections of the city and county. He devotes special attention to the purchase, sale, and exchange of property, and his lists are among the most complete in the city, affording an ample opportunity to choose from as regards location, size, price, etc. He possesses unsurpassed facilities for success in all branches of the business, is prompt, efficient, and faithful in the execution of every trust. Mr. Bigelow is a native of Sherborn, Mass., has resided here since 1849, is still in the prime of life, enterprising, and reliable in all his business relations.

A. S. Cohn & Co., "The Laboring Man's Clothing Company," Ready-Made Clothing of all kinds to suit the pockets of all classes, Hats, Caps, and Gents' Furnishing Goods, No. 513 Main Street, Franklin Square Clothiers.—This house was founded but a little more than a year ago, and has received a very substantial patronage, and achieved a very high reputation for its goods, and the extremely low prices at which they are sold. The premises occupied are spacious and commodious, and thoroughly equipped and furnished. The stock has all been carefully selected and is attractively arranged. An inspection of the stock manufactured reveals the fact that Mr. Cohn is using the finest productions of American and foreign woolen mills. They sell the same quality of goods cheaper than any other house in the city, because they buy their goods exclusively for cash and sell for cash. Their business is adapted principally for the laboring trade to give them a good article at a low price; their expenses being small, they can afford to do it. They don't mislead the public by giving away presents, but give the purchaser honest goods for the value of their hard-earned money. An examination of their mammoth stock will show a large assortment of men's, youths', boys', and children's suits at astonishingly low prices for the quality of the goods. The trade will find its wants in this line of commerce fully realized by placing their orders with this establishment. Mr. A. S. Cohn was born in Germany, and has resided in the United States eighteen years.

Pevey's Dental Rooms, corner Main and Pleasant Streets.—Taking a prominent position in the dental profession in this city is the firm of Drs. Pevey & Townsend. This firm are widely known as among the few thoroughly trained and highly educated surgeon dentists in the city, who by years of study and practical experience have reached a prominent position in the profession. The business was founded in 1870 by Dr. C. K. Pevey, the present firm being organized in 1883. They occupy three large rooms in a four-story brick block, the

reception-rooms being very handsomely furnished and fitted up for patrons, and the operating-rooms being equipped with the latest improved dental chairs. The long experience of Dr. Pevey, and the excellent training received by Dr. Townsend, has given them the rarest advantages for satisfactory work. The finest of artificial work is turned out, and special attention is given to the painless extraction of teeth, and filling, cleaning, etc. Prices are placed at a very reasonable figure. Dr. Pevey is a native of Schaghticoke, N. Y., in the prime of life, and a resident here since 1870. Dr. A. F. Townsend is a native of Taunton, Mass., a graduate of the Boston Dental College.

Harrington & Brother, Metropolitan Stables, and Metropolitan Shops for Horseshoeing, Carriage Building and Repairing, Nos. 31, 33, and 35 Central Street.—It is now twenty years since this well-known and popular establishment was founded under the firm style of Denny & Harrington. When this partnership had subsisted for five years it was dissolved in 1871, and after some changes the present firm, consisting of Messrs. F. A. and D. A. Harrington, was then organized. Both these gentlemen are natives of Worcester, and the former is Commander of the Worcester County Commandery of Masons. The premises utilized for the business comprise two buildings, 140x50 and 120x50 feet in dimensions. The firm carry on a general livery, hack, and boarding stable business, and also the trade of horseshoeing, carriage building, and repairing. The stables and workshops are very eligibly located, and they are severally well equipped. The firm have, by careful management and by an energetic desire to meet the wishes of their patrons, built for themselves an enviable reputation. The stables are well ventilated and lighted, provided with drains arranged upon sanitary principles, and every attention is given to the care and welfare of the stock. Horses are taken to board by the day, week, or month, and a fine stock of horses and handsome hacks, coaches, landaus, coupés, etc. In this line a specialty is made of supplying carriages for weddings, funerals, etc., and as the stables are connected by telephone all orders receive prompt attention. Twenty-five hands are employed, and the firm is one of the most substantial in the city.

George E. Thayer, Commercial Job Printer, No. 154 Front Street.—Among the leading job printers of the city is the house of Mr. George E. Thayer, who established his enterprise about eleven years ago, and from the date of its inception has received a very flattering support and patronage. The premises occupied are commodious, and thoroughly equipped with the latest and most approved fonts of type, material, etc., besides several presses, and constant employment is given to a number of skilled and proficient workmen. Mr. Thayer is prepared to execute all kinds of composition and presswork, but makes a specialty of fine jobbing, having every facility for the production of work of the most artistic and intricate character. He is a thoroughly practical and experienced man, and gives his entire attention to the business. Mr. George E. Thayer is a native of Charlton, Mass., and has resided in this city since 1875. He is well known to the trade and is considered a leader in his line.

Sanford & Davis, Book and Job Printers, No. 33 Front Street.—One of the oldest and most reputable houses engaged in the printing business in this city is that named in the caption of this article. It was founded thirty years ago by Mr. Edward R. Fisk, who continued the business until 1884, when Mr. George L. Sanford succeeded to the enterprise, Mr. Gilbert G. Davis entering the business in 1886. Mr. Sanford was born in Boylston, Mass., in 1838, and has been a resident in Worcester since 1857. Mr. Davis was born in Paxton, Mass., in 1859. The premises occupied for the business are spacious and commodious. The operating departments are provided with cylinder and job presses, operated by steam power, numbering and cutting machines of the most improved patterns, by means of which the work produced is accomplished with dispatch and in the best manner. In mechanical execution the printing of this establishment cannot be excelled, while the proprietors keep the most extensive supply of new type, comprising all the latest styles, and are constantly adding thereto as new designs are produced. Constant employment is afforded to eight skilled hands, in all departments neatness and order exist, and nothing is lacking to facilitate the transaction of the business here conducted. Every class of printing is executed here, from a small business card to a large volume, and perfection, promptness, and integrity are the rules under which the business is conducted. Mr. Sanford is a prominent Odd-Fellow, and both are widely known and deservedly respected.

Charles N. Scott, Watchmaker, Jeweler, and Optician, Nos. 573 Main and 5 Southbridge Streets.—The house of Mr. Charles N. Scott has been intimately associated with the Worcester jewelry trade since the year 1869. The house was originally founded by Messrs. Benjamin Goddard & Co., and was succeeded in January, 1875, by Mr. Charles N. Scott. In 1883 the firm style changed to Messrs. Scott & Stickney, Mr. Scott again resuming the entire proprietorship in November, 1885. This business was first started at the corner of Main and Walnut streets, removing to the Lincoln House Block in July, 1876, and later on to the corner of Main and Elm streets. On May 1st, 1883, the business was removed to the present address, in the Scott Block, which is owned by Mr. Scott. Here his business is carried on in a fine store, having a frontage of 25 feet on each street and a depth of 60 feet. It has four fine show windows. The store is filled with a large, handsome stock of watches, clocks, jewelry, and optical goods, embracing everything desirable in those lines. Two skilled hands are employed. Mr. Scott is a native of Worcester, having been born here in 1846. He is well worthy of the extensive patronage he enjoys.

Richard O'Flynn, White Star, Cunard, and Inman Steamship Agency, and Antique and Modern Book Store, No. 244 Front Street.—This is virtually Worcester's most noted and most popular "curiosity shop," for here are gathered books ancient, books rare, books modern, coins antique and curious, relics of past ages, etc. The store has a frontage of 25 feet and a depth of 40 feet. It is neatly fitted up and is heavily stocked. The business was started in a small way in 1877, and it has since yearly increased very many per cent. In

addition to conducting a large and important trade in antique and modern books, coins, and relics, Mr. O'Flynn is the agent in this city for the White Star, Cunard, and Inman lines of steamships. Tickets and every information desired in respect to terms, etc., of these different shipping lines is courteously afforded by Mr. O'Flynn, who also undertakes the arrangement of monetary remittances between this country and the different nations of Europe. Mr. O'Flynn was born in Ireland in 1830, and in 1851 he took up his residence in Worcester, and has been connected with the Father Mathew Temperance Society of Worcester for upward of thirty years.

David Welch, Glass-Cutter and Engraver, and Manufacturer of Cut and Ground Glass for Doors, Churches, and Cars, Nos. 8 and 10 Manchester Street, formerly 86 Foster Street.—In this age of refinement, wealth, and enterprise, the demand for the productions of the glass-cutter and engraver for the last few years have been inordinately great. Prominent among those engaged in this enterprise in this city is Mr. David Welch, glass-cutter and engraver, etc. (No. 86 Foster street formerly), Nos. 8 and 10 Manchester street. Although established only about a year, he has received a very liberal patronage, and has attained a wide reputation for the excellence of his productions. The premises occupied are especially arranged and thoroughly equipped. He is prepared to execute all orders at the shortest notice, in glass cutting and engraving, manufacturing of cut and ground glass, for doors, churches, partitions, club-rooms, carriages, and cars, also leaded work done, all of which is finished in the most artistic manner known to the trade. He makes a specialty of engraving initials, monograms, and designs to order. He also carries a very large stock of rolled cathedral glass, and makes a specialty of ornamental glass for church windows. He employs none but the most expert and skilled workmen. Mr. Welch is a native of England, and has resided in America some time.

George A. Willard, Manufacturer of Supporter Trusses, No. 418 Main Street.—This business was established nearly eight years ago by the present proprietor, and has a large patronage, principally from the most learned and skillful medical men in this city and the New England States. The premises occupied are spacious, admirably fitted up, and contain a fine assortment of trusses of all kinds, supporters, etc. Mr. Willard brings to bear vast practical experience and scientific knowledge, which, with his great ingenuity, enabled him to bring out his invention of the supporter truss, for which a patent was issued to him in May, 1880. The best recommendation of his trusses is their extensive and permanent use, and the fact that our leading physicians indorse them as scientifically accurate and send their patients to his establishment to be fitted. The Willard truss conduces directly to the permanent reduction and cure of the rupture, can be worn with comfort constantly in any position, and has the advantages of lightness, durability, and freedom from chafing. He has an abundance of testimonials both from the medical fraternity and customers. Mr. Willard is a native of this city.

Newcomb Brothers, Market and Oyster House, No. 223 Main Street.—The leading establishment of the kind in Worcester is the well-known market and oyster house conducted by the Messrs. Newcomb Bros. The business of this house was inaugurated in 1863 by Mr. A. S. Newcomb, and was successfully carried on alone by him until 1875, when he admitted his brother, Mr. E. L. Newcomb, as a partner in the enterprise. The firm deal extensively in fresh and salt fish of all kinds, and always have a large stock on hand of the best fish obtainable. They also deal in choice grades of oysters and are heavy planters and shippers of the famous seaside and Cherrystone oysters, which are justly celebrated for their fine quality and delicious flavor. The business premises consist of a fine store in a three-story brick building, 20x80 feet in size, and a neatly furnished office 10x15 feet in dimensions, also a large, cool, and well-ventilated cellar. Both a wholesale and retail business is enjoyed by the Messrs. Newcomb the year round. The members of the firm, Messrs. A. S. Newcomb and E. L. Newcomb, are both natives of Wellfleet, Cape Cod, Mass.

E. M. Moers, Graded Woolen Rags, Paper Stock, Metals, and Rubber, Storage and Commission, No. 195 Front Street.—This is one of the most extensive concerns in New England engaged in the handling of graded woolen rags, paper stock, metals, and rubber. It was originated in 1881 as a branch establishment, the headquarters being at No. 21 East Second street, Cincinnati, Ohio. The business in Cincinnati was founded in 1854, with a small capital, and the volume of trade done by the firm is now of the representative value annually of \$325,000. The premises occupied comprise three floors, each 40x60 feet in dimensions. The business is divided into four departments—rags, paper stock, rubber, and woolen rags. Here and in Cincinnati the firm employ from seventy-five to eighty hands, and a specialty is made of handling graded woolen rags. Goods are bought and sold on commission in extensive quantities, and goods are also stored at reasonable rates. The proprietor, Mr. E. M. Moers, was born in Germany, in 1817, and has long been a resident in this country.

Elmer G. Tucker, Practical Watchmaker, Dealer in Fine Watches, Clocks, Jewelry, No. 340 Main Street.—This gentleman is well and favorably known to this community as a practical watchmaker and jeweler, and a dealer in watches, clocks, jewelry, silverware, spectacles, etc., and has been established in the business here since 1880. The store is 25x60 feet in size, located in a three-story brick block, handsomely fitted up with two show windows and attractive appointments throughout, and displaying a large and valuable stock of goods. The thoroughness in watch-making and repairing has served to bring this house at once into public favor. The stock comprises a large and elegant assortment of gold and silver watches, French and American clocks, diamonds, rings, and other articles of jewelry, sterling and plated silverware, spectacles, eye-glasses, and opera-glasses, and fancy goods of various kinds, all of which are offered at attractive prices. In the repairing department special attention is given to French clocks and music boxes, while all work is executed promptly and well. Mr. Tucker is a native of this city.

Frederick G. Stiles, Carriage, Sign, and Ornamental Painter, Carriage Repairing in all its branches, No. 15 North Foster Street.—The business of Mr. Frederick G. Stiles, the well-known carriage, sign, and ornamental painter, was first established in 1818, at No. 19 School street, and removed to the present location in 1875, and has achieved a very enviable reputation for the excellence of his work and low prices. The premises occupied are spacious and thoroughly equipped with all the necessary tools, etc. As a painter in all its various branches Mr. Stiles is well known to be thorough, and his services are in constant demand. He is also prepared to do all kinds of carriage repairing, upholstering, trimming, etc., while coach and omnibus work receive the most especial care. He gives his personal attention to the business, and, being a practical man, sees that everything is done in a satisfactory manner. Mr. Stiles was born in this city sixty-one years ago, and has resided here ever since. He served as major of the Forty-second Regiment Massachusetts Volunteers during the war, and is one of the most prominent and active members of the Masonic fraternity in Worcester.

M. T. Greene & Co., Fine Millinery, No. 496 Main Street.—One of the most attractive and popular shopping-places in the city is the millinery establishment of M. T. Greene & Co. The business of this house was first established in 1860 by Mrs. T. J. O'Brien, who was succeeded by the present proprietress in 1883. The store is 20x100 feet in size and is a model of attractiveness. It is fully stocked with the most desirable first-class millinery goods in the market, including the latest novelties and finest foreign and domestic trimmings. With large experience and a force of twelve hands Mrs. Greene is prepared to supply first-class goods in this line of trade at a cost one-third less than they can be procured for at the counters in our larger cities. Her stock is always large and complete in all departments, fresh goods and new styles being constantly received from the best and most fashionable sources of supply. Prompt, obliging, and reliable, Mrs. Greene has established herself in the esteem of a large and influential patronage.

J. H. Murphy, Ransom Stove Company's Stoves, No. 559 Main Street.—Among the business houses that occupy a leading position in their special lines that of Mr. J. H. Murphy deserves honorable mention. This gentleman is a well-known dealer in stoves, ranges, furnaces, tinware, etc., and has been established in the business here since 1867. He occupies a fine, large store and basement, each 70x30 feet in dimensions, and has every facility for carrying on the business. His stock is always complete in every department, comprising the latest improved and most modern styles of cooking and heating stoves, furnaces, ranges, including the celebrated Ransom range, together with a full line of kitchen furnishing goods, tin, sheet-iron, Britannia and Japanned ware. Mr. Murphy is the inventor and patentee of Murphy's utility coal hod, which has met with great success and large sale since it was put on the market in 1875. Tin roofing and pump work, copper, sheet-iron, and tin work are features of the business to which particular attention is paid. Mr. Murphy is a native of Ireland, but has resided in this country since 1846.

Ira G. Blake & Son, Watches, Diamonds, Jewelry, Optical Goods, etc., No. 432 Main Street. — This firm stand very high as watchmakers and jewelers, and are extensive dealers in watches, diamonds, jewelry, optical goods, etc. The business was founded in 1867 by Messrs. Blake & Robinson, who were succeeded by Mr. Ira G. Blake some years after, the present firm being organized in 1876. They occupy a very desirable location and display a very artistic and complete assortment of goods of the finest and most desirable quality, all of which can be relied upon as being in all grades the best to be obtained in the city, while the variety is such that the tastes and means of all classes can be readily suited. The firm are manufacturers of the "Ira G. Blake & Son" watches, and sole agents for the Vacheron & Constantin Geneva watches, and maintain a high prestige in the handling of fine watches of all kinds. They are also importers of fine French clocks, bronzes, etc., give special attention to repairing, and in addition to their local business they make the inspection and repair of time locks on bank safes a specialty, and have business connections with a majority of the leading banks in New England, who consult them as experts in this class of work. The members of the firm are Messrs. Ira G. and Fred. H. Blake. The senior is a native of Peacham, Vt, the son of Plymouth, N. H., and both are practical and successful watchmakers.

Oliver B. Wood, Blank Book Manufacturer, Publisher, and Mercantile Printer, No. 3 Maple Street.—Few houses of the kind enjoy a more extended popularity or a more prosperous trade than that of Mr. Oliver B. Wood. The business was originally established in 1874 under the firm style of Sanford & Co., and subsequently the firm became Sanford & Wood. In 1884 Mr. Wood became proprietor of the entire business and has conducted it with increasing success ever since. The headquarters of the enterprise comprises the entire first floor, which covers an area of 25x100 feet. The place is furnished with every facility and equipped with all the most improved apparatus and appliances. There are four job presses and a fine cylinder press, a twelve-horse power engine and boiler, and a full assortment of the finest types, etc. Employment is given to ten skilled workmen and the finest work is executed. All kinds of mercantile and fine letter-press printing are performed, and special attention is given to legal printing. Mr. Wood is a native of Winchendon, Mass., born in 1857, and has resided in Worcester for ten years.

I. Davis & Co., Wholesale and Retail Dealers in Fresh, Salt, and Pickled Fish, etc., No. 624 Main Street.—Engaged in the wholesale and retail fish trade of Worcester are many extensive houses, among which that of Messrs. I. Davis & Co. is entitled to marked attention. This is one of the leading houses in its line in the city, and was founded in 1877 by the present enterprising proprietors, Messrs. I. Davis and J. P. Smith. Both gentlemen are natives of Massachusetts, the former having been born at Charlton and the latter at Barnstable. The premises occupied have a frontage of 25 feet and a depth of 70 feet. The salesroom is splendidly lighted and attractively fitted up. All modern conveniences for promptly filling orders are at hand in both the wholesale and retail de-

partments. Every description of fresh, salt, and pickled fish is always to be found in stock, and this of the freshest and choicest quality. The firm also handle sardines of all kinds, and Baltimore, Norwalk, New Haven, and Providence river oysters. A full line of canned goods is also kept in stock and the house has a very extensive patronage.

Burbank Brothers, Watches, Clocks, Jewelry, Sporting Goods, etc., No. 301 Main Street.—One of the most attractive stores in Worcester is that owned by the Burbank Brothers, at No. 301 Main street, corner of Exchange. Here may be seen a profuse display of elegant watches, gold chains, silver and plated ware, and a large stock of diamonds; also a large stock of jewelry, clocks, and spectacle., and a superior stock of guns, pistols, ammunition, fishing-tackle, and sportsmen's articles generally. The store is large and well arranged for carrying on the business, measuring 80x30 feet. The Burbank Brothers are natives of Maine. A. F. Burbank established himself in Boston in 1841. Here he remained in business on Washington street for twenty-nine years, when, in 1871, he removed to Worcester, where his brother, A. L. Burbank, had been some years established as a jeweler. The business has been conducted under two departments, A. L. Burbank owning and managing the jewelry, clock, spectacle, gun, fishing-tackle, and sporting goods department. A. F. Burbank owns and manages the watch, diamond, solid silver, and plated ware department. They were situated for several years at No. 341 Main street, until the Burnside Building was destroyed by fire in the winter of 1886, when they removed to No. 301 Main street. This house is one of the leading ones of the city, where is done a very large business which extends all over Worcester county. The stock carried in this store is a very large one and necessarily a very valuable one. Intending purchasers of anything in this line of goods will make no mistake in calling on the Burbank Brothers and inspecting their stock.

C. F. Lawrence & Co., Fine Book and Commercial Printers, No. 195 Front Street.—A prominent house engaged in the printing trade is that of Messrs. C. F. Lawrence & Co., which was founded over fifteen years ago by the present proprietors. The premises are well located, fitted, and furnished with the latest improved machinery, presses, type, and printing materials. Job work of every description is executed in the best style of the art at the lowest prices consistent with equitable business. Mr. Lawrence, the sole owner of the business, furnishes estimates for printing books, also blank books, such as journals, day-books, ledgers, etc., of the very best quality, also for all kinds of commercial job printing, bill and letter heads, statements, cards, programmes, circulars, and legal blank forms of every description. He makes a particular specialty of doing reports, catalogues, etc., for towns, all kinds of secret society and other fine work of the best quality known to the trade. He employs skillful and proficient workmen, and being a practical and experienced printer he devotes his personal attention to every detail of his business. Mr. Lawrence is a native of Canada, and has resided in this city for nearly twenty years. He is a consistent and persistent enemy to the nefarious liquor traffic, and is held in high estimation by all who know him.

Chase & Tapley, Heel Manufacturers, No. 154 Front Street.—Messrs. Chase & Tapley's factory is located at No. 154 Front street, where they employ a staff of thirty skilled workmen exclusively in the manufacture of heels for boots and shoes. The premises they occupy for the business are spacious and convenient, and are equipped with all necessary improved mechanical appliances for the successful operation of the business. The firm have a large trade both locally and throughout the State. The house, which was established in January, 1886, has a first-class reputation for the excellence of its products. The copartners are Messrs. Charles E. Chase and Walter H. Tapley. Both these gentlemen are natives of Massachusetts, and are young, active, and enterprising.

TOWN OF WEBSTER.

Webster, so called in honor of the eminent statesman, Daniel Webster, was incorporated as a town March 6th, 1832. The territory was formerly part of the towns of Oxford and Dudley, with a tract of land known as Oxford South Gore, at that time not included in any township. The boundaries of the town, after much controversy, were finally established in 1841. The township is about four miles in length and three and one-half miles in width, with an area of about nine thousand acres. The town is fifty-five miles west southwest from Boston, and sixteen miles south from Worcester, its latitude being $41^{\circ} 56'$ and its longitude $5^{\circ} 10'$ east from Washington. Near the centre of the town, at the base of a range of hills, is Lake Chaubunagungamaug ("the boundary fishing place"), the unpronounceable name given it by the Indians being still retained. At the North Village, the waters are discharged into the French, or, as named by the Indians, Maänext river, which rises in Leicester and forms the dividing line between Webster and Dudley. It furnishes water power for the extensive woolen and cotton mills along its banks. The town is divided into four villages, viz.: "North," "South," "East," and "Depot," all within a radius of a mile, and containing a population of nearly seven thousand.

Webster is celebrated for its excellent roads, substantial bridges, and the beauty and variety of its natural scenery. The town was formerly divided into five school districts, until the system was abolished, in 1867, by the Legislature. There are twelve graded and two mixed schools, with an average attendance of eight hundred pupils. In 1855 the High School was established and a large building was erected, the second floor being used for school purposes and the ground floor as a Town Hall. The building was burned down in January, 1870, and the town authorities immediately erected the elegant and imposing stone building now occupied by the High School at a cost of \$18,000.

The town furnished three hundred and sixty-seven men during the War of the Rebellion, a surplus of fifty-seven over its quota.

Samuel Slater, the "Father of cotton manufactures of the United States," established the first mills in Webster, and the Slater Woolen Company and the H. N. Slater Manufacturing Company, employing in the aggregate seventeen hundred persons, are the outgrowth of his enterprise.

The other important manufacturing interests of Webster at present writing are B. A. Corbin & Son, shoe manufacturers, employing several hundred hands; Murdock & Botham, manufacturers of shoes; the Stevens Linen Works, the largest enterprise of its kind in the county, furnishing employment to five hundred operatives, and, in the adjoining town of Dudley John Chase & Son operate a very extensive woolen manufactory, with five hundred employees.

There are three lines of railroads in Webster: The Southbridge branch of the New York and New England railroad, the Worcester branch of the Boston and Albany, and the Norwich and Worcester railroad, giving every desirable facility for travel and transportation, and with twelve trains daily to Boston and Worcester.

The municipal affairs of Webster are managed by the following town officers: Selectmen—Asher T. Moore, chairman, Charles A. Hodge, Patrick Condon; town clerk—Edward P. Carter; town treasurer—Oscar Shumway; tax collector—Aug. E. Day; overseer of the poor—E. N. Bigelow; school commissioner—Henry F. Thompson, three years, Chas. B. Kendrick, two years; assessors—Wm. F. Gale, John W. Dobbie, R. B. Putnam, Wyman E. Phetteplace, Jos. P. Lowe; auditors—Jas. Maguire, Jas. Cocks, Jno. B. McQuaid; fire engineers—Jno. F. Hinds, Lyman R. Eddy, Elmoine D. Clemens, Sam'l J. Leavans.

The Fire Department has a fine steam-engine, a hand-engine, hose-carriages, hook and ladder trucks, and is in an excellent condition.

The appropriations for school purposes are, for the current year, \$7,150. The tax rate for all purposes is one and one-tenth per cent.

There are two weekly newspapers published in Webster: The Webster *Times*, established in 1859. Mr. John Cut is the present editor and proprietor. The Webster *Eagle* was established about four years ago by Messrs. Nichols & Johnson. Mr. E. C. Nichols is at present sole proprietor. Both of these newspapers are ably edited, influential in municipal affairs, and have largely contributed to the prosperity and progress of the town.

The attractive surroundings, healthful climate, railroad facilities, low rate of taxation, rents, and cost of living make Webster one of the most desirable resident points in Western Massachusetts, and combining, as it does, especial facilities for manufacture, it gives promise of future substantial growth and prosperity. Among its natural attractions the town can safely boast of a climate entirely free from miasmatic influence, the health record of the place giving as favorable a showing as that of any other section of the State. Epidemics are unknown, and the climatic conditions are in every way favorable to long life and its fullest enjoyment.

In the matter of well-paved and graded streets, Webster is exceptionally favored, and the roads centering in the town are kept in most thorough repair and well macadamized, affording every facility for transporting merchandise to points remote from railroads, and advantages for pleasure driving unsurpassed for comfort, ease, and charming scenery.

The site is most advantageous for drainage, and the enterprise and policy of the municipal authorities, ably seconded by the people, have given to the town a perfect sanitary condition, exceptional even among the towns of Massachusetts, proverbial for the attention paid to this important subject.

The moral tone is of a high character, and the churches, which include those of the Episcopal, Congregational, Baptist, Methodist, Universalist, and Roman Catholic denominations, are well sustained, and are all in a flourishing condition. Most of the church buildings are imposing and substantial structures.

Ample accommodations are afforded by the graded schools of the town for the education of the masses, and the High School gives every facility for a thorough preparation of pupils for admission to any college or university in the country, and for qualifying the young for the successful prosecution of all business outside the learned professions.

The First National Bank of Webster was incorporated in 1875, and with a capital of \$100,000 gives all the required facilities for discount, deposit, and exchange, while the Webster Five Cent Savings Bank, incorporated in 1868, affords abundant opportunities for savings.

The supply of water for domestic purposes and in case of fire is abundant. The source of supply is the beautiful Lake Chaubunagungamaug, the water of which is of a high standard of purity.

An excellent quality of gas is supplied from the plant of the Webster Gas-Light Company at low price, the works being under the control of the Stevens Linen Works.

The social elements of Webster are not wanting, the Masonic, Grand Army of the Republic, and other secret and beneficial organizations having a strong support in the town.

A drive in any direction from the town gives to the observing most delightful views of mountain, valley, and lake scenery. From Ide's Hill a view of the beautiful lakes is obtained, and beyond the water the wooded hills and vales present a charming picture, the view being limited by the far mountain range beyond Southbridge to the West.

At Point Breeze, Union Point, Elliot Shore, Bates Grove, the Narrows, and other points on the lake

buildings have been erected for excursion and pleasure parties, dancing, boating, sailing, fishing, etc., and at nominal prices the greatest amount of pleasure is here obtainable for camping parties.

The advantages of Webster as a manufacturing centre are apparent to the most casual observer, and no town in the State offers greater inducements for investment in industrial pursuits than this section. The town has no debt, and the low rate of taxation, being but one and one-tenth per cent., makes a showing creditable to the thrift of the people and the prudent and efficient management of municipal affairs. In this regard the history of the town is perhaps without a parallel in the State. Already famous in the manufacturing world, its rapid growth and progress in the past foretell a bright future, and the successful conduct of momentous enterprises here for generations is most encouraging to those contemplating the inauguration of manufacturing operations here.

With two competing lines of railroad, the New York and New England and Norwich and Worcester, and the Webster Branch of the Boston and Albany reaching the great business centres of New England, Boston and Worcester, giving twelve trains daily to each point and securing, by reason of competition, the lowest rates for merchandise, and giving an unlimited supply of coal for steam purposes at minimum prices, the motive power for manufactures is obtainable here at as low a price as that of any town in New England, the low prices of land for desirable factory sites, the cheap rents and cost of living, healthful climate and other considerations, point to Webster as the scene of future operations which will give the town pre-eminence among the great sources of supply of manufactured articles of every description in Massachusetts.

There is no advantage possessed by any town of its size in the State which Webster does not command, and the public spirit of the people, and particularly of the leading citizens and property owners of the town and vicinity, is a standing invitation to those who seek profitable investments and pleasant homes, and is a guarantee of cordial welcome.

S. R. Barton & Co., General Insurance Agents, Offices, Nos. 13 and 14 Shumway's Block, Main Street.—The principal agency for fire insurance in Webster and vicinity is that of Messrs. S. R. Barton & Co. This agency was established by Mr. S. R. Barton in 1874. In 1880 he was succeeded by Messrs. R. J. & C. C. Williamson, who conducted the business until June, 1886, when they disposed of it to the present firm, which is receiving the support and patronage of property holders generally. The firm now represent the following powerful and conservatively managed corporations, viz.: the Middlesex Mutual, of Cambridge; the Merchants' and Farmers' Mutual, of Worcester; the Holyoke Mutual, the Fitchburg Mutual, the Citizens' Mutual, of Boston; the Royal, the London and Lancashire, the North British and Mercantile, the Phoenix Assurance Company, and the Sun Insurance Company, all of England; the Continental, the Niagara, the Commercial Union, the Merchants' and the American, of New York; the Phoenix, of Brooklyn; the Phoenix, of Hartford; the Pennsylvania, and the Fire Association, of Philadelphia. Representing, as they do, many millions of dollars of assets and resources, this firm are prepared to promptly place the largest risks, distributing the same in the most judicious and satisfactory manner, and guaranteeing a prompt and liberal adjustment of all losses. They control the insuring of many of the choicest lines of business and residence property in Webster and Oxford, and in some portions of Connecticut, and are deservedly popular and respected, both as reliable underwriters and adjusters, and as sound and substantial business men. They are also prepared to place life and accident insurance with the most responsible companies. There are few if any insurance agencies outside the largest cities of the country who have placed larger mill risks than the firm of Barton & Co. The members of the firm are

Messrs. S. R. Barton and C. B. Kendrick. Mr. Barton is a native of Oxford, Mass., and the secretary of the Manufacturers' Mutual Fire Insurance Company, of Worcester, and both he and Mr. Kendrick are recognized authorities in fire insurance. The junior member of the firm is one of the most promising of the junior members of the Worcester county bar, and has his office in Webster. He pursued his law studies under the most disadvantageous circumstances, and has by energy and hard work in the mills attained a prominent position among the younger members of his profession. He was prepared for admission to the bar in the office of Messrs. Rice, King & Rice, of Worcester, and is held in unusual confidence by the bench and bar of this, his native, county.

John J. Love, Webster Marble and Granite Works, Shop on Chase Avenue, H. D. Sanford, Agent.—This gentleman manufactures monuments, tablets, headstones, and curbing from any description of marble, granite, or brownstone, and deals in every variety of marble and granite for monumental, building, or curbing work, carrying in stock the finest assortment of monuments and designs to be found outside of our larger cities. His shop comprises two floors 40x100 feet each, and nine skilled workmen are constantly employed in the business. Every design of monument or gravestone is made to order at the shortest notice, and at prices which are eminently reasonable. All work is guaranteed to be first-class and thoroughly satisfactory in all essential respects, and every operation of the works is under the immediate supervision of the proprietor, whose long experience and perfect skill and taste insure accuracy in every detail. The business was founded in 1854 by Mr. H. D. Sanford, who still remains in the establishment as its agent. Mr. Love succeeded to the proprietorship in 1875.

H. N. Slater Manufacturing Company.—The works of the Slater Manufacturing Company are among the leading cotton manufacturing of the United States, and in connection with the Slater Woolen Company's establishment, a sketch of which is found in this work, constitutes one of the leading industries of the country. The company's works cover an area of several acres in East Village and South Village, the cotton mills proper being located at the latter place. In this immense establishment the finest cotton goods are manufactured, and in these works and the Green Mills, situate in East Village, where the dyeing, bleaching, and finishing is done, a force of seven hundred and fifty hands are employed. The company manufacture immense quantities of all kinds of cotton goods, such as cambrics, silesias, wiggins, jaconets, and cotton dress goods, and at the Green Mills not only all the product of the works at North Village are dyed, bleached, and finished, but the company purchase and finish at the East Village works three times as much more, finishing two thousand pieces per day. The mills at North Village have fifty thousand spindles in constant operation, and with those in use in the woolen mills the company have in service about twenty steam-engines, with an aggregate of one thousand five hundred horse power, and with the same amount of water power. For their purposes the company use the entire available water power of the lake, having the right to use four and a half feet of the water. Mr. H. N. Slater, the president of the company, is a son of Mr. Samuel Slater, who inaugurated the business here in 1815. He, Mr. Samuel Slater, was the first to introduce the Arkwright system of spinning cotton into the United States. The inventor of this process was dubbed a knight for his important invention. Mr. H. N. Slater, Jr., is the treasurer of the company, and father and son are alike noted for their zeal and enterprise, not only in the important work in which they are personally interested, but in all things which tend to promote the welfare of their employees and the growth and progress of the town. The New York office of the company is at No. 46 Leonard street, New York. The treasurer has an office in Providence, No. 64 North Main street, where he is to be found six months of each year. The pay-rolls of the Slater companies aggregate \$10,000 per week.

Cyrus Spaulding, Hardware, Iron, and Stoves, Woodenware and Agricultural Tools.—This gentleman is an extensive dealer in hardware, iron, stoves, woodenware, and agricultural tools, and stands at the head of the trade in each of these lines in this community. The business was founded by his father, Mr. Erastus Spaulding, in 1834, and has been in possession of the present proprietor some twenty years. The premises occupied by the business comprise the ground floor, 20x100 feet in front, and in rear 37 feet in width, divided into salesrooms, office, and shop, and a room on the second floor 20x40 feet. The general stock here displayed is large and varied. The assortment of hardware is carefully selected, and is all of the best makes and most improved patterns. The line of stoves embodies all the modern inventions for cooking and heating, and the agricultural implements for sale include everything necessary or useful on or about the farm. The diversity of the goods is such that an enumeration of the different

articles would be impossible. All the goods are purchased from first hands and manufacturers, and are offered at the lowest market prices. In the shop every description of tinware is manufactured and repaired. The trade of the house is large and influential. Mr. Spaulding is a native of Webster, and one of its representative business men.

G. H. Redman, Photographer, Shumway's Block.—The leading photographer in this town is Mr. G. H. Redman, who established himself in business here in June, 1885. He occupies a fine operating gallery and reception room, each 60x20 feet in dimensions and fitted up in artistic style. The reception room is filled with specimens of the proprietor's artistic skill. Mr. Redman is a native of Massachusetts, and formerly was engaged at Antwerp, Germany, in following his profession as a landscape painter. He has produced many superior paintings, which have fully established his merits as an artist of high order. He learned the photographer's art under able teachers, and understands thoroughly every branch of the calling. He is prepared to execute all kinds of artist work in India ink, pastel, crayon, and water colors, making a specialty of fine portraits and photographic work of all styles. He uses the instantaneous process, and guarantees the best results. Mr. Redman was for a year the principal operator of James W. Norton, of No. 99 Boylston street, Boston, and was for four years successfully engaged in business prior to his removal to Webster.

Hotel De Witt; B. F. Sibley, Proprietor.—This popular hotel was established some twenty years ago by Mr. Lyman Sheldon. The present proprietor, Mr. B. F. Sibley, came into the management four years ago, and has succeeded in making the place more popular than ever. The hotel building is a two-story structure, 110x40 feet in dimensions. From top to bottom the house is well appointed, neatly and cleanly kept, and the cuisine is all that could be desired, the accommodation being of a first-class character. There are accommodations for more than twenty guests, and every convenience and comfort has been provided for parties stopping at the hotel. The prices charged are reasonable. One of the attractive features is a bar stocked with an assortment of choice liquors, with a polite attendant to serve them. Mr. Sibley, the genial proprietor of the "De Witt," is a native of Massachusetts. He is a popular host and valued citizen. Among the traveling public he is esteemed a model host in all that the term implies. Steam heating apparatus has lately been introduced.

J. M. Rawson, Clothing, Hats, Furnishing Goods, etc., No. 27 Main Street.—This gentleman is a native of Rhode Island, and has resided for thirty-five years in Massachusetts, the cities being Boston, Worcester, and Webster. In June, 1861, he established his business in the last-named place, and has become one of the most prominent citizens of the town. His store is finely appointed, and is filled with a superior stock of clothing, hats, caps, and gentlemen's furnishing goods of all kinds, the assortment being complete in every particular. The stock comprises all the latest styles and fashionable novelties. Two clerks are employed in the establishment, and customers are assured of prompt and courteous attention.

Slater Woolen Company.—There is probably no better proof of present prosperity or future greatness of any community than is shown by the organizations of men and capital for the purpose of conducting heavy manufacturing upon a scale which not only involves the investment of large sums of money, but also requires the most extensive commercial relations in the transaction of its business and the most profound financial ability to manage its affairs. Worcester county is fortunate in possessing many institutions of this important character, prominent among them being that of the Slater Woolen Company in Webster. The business of this great corporation was founded here in 1815 by Mr. Samuel Slater, who came from England in 1789, and is known as the man who made the first satisfactory attempt to manufacture cotton in this country, and who caused to be built a large number of factories on all the streams which centre in Providence. The Slater Woolen Company was incorporated in 1865, and has as its president Mr. H. N. Slater, who is the son of Samuel Slater, and now in his seventy-ninth year. The treasurer of the company is his son, Mr. H. N. Slater, Jr.; superintendent, Amos Bartlett. The capital stock of the company is \$500,000. The manufacturing plant is one of the largest devoted to the purpose in the country. The main mill is two stories high, 200x100 feet in dimensions, and built of brick in a very thorough and substantial manner. This contains forty sets of cards, two hundred and fifty-three broad looms, and otherwise thoroughly equipped with modern machinery and mechanical appliances, and operated by steam power. There are also the weaving shop, containing four floors, the dye-house, finishing-room, and other necessary buildings, making a large community by itself. Seven hundred and fifty hands are employed in this factory, the work of which is divided into several general departments, and all under the most experienced and competent supervision and management. The operations of the factory are principally confined to the manufacture of a great variety of fine woolen goods, such as indigo flannels, police cloths, suitings, ladies' dress goods, broadcloths, and doeskins. As may be inferred from the magnitude of the plant, the outfit is proportionately large, while the goods have a national reputation for their superiority in quality and fine finish, and are sold throughout the entire country on their own acknowledged merits. The company has its own offices at the following points: No. 64 North Main street, Providence, R. I.; No. 23 Kingston street, Boston, Mass.; No. 46 Leonard street, New York city; No. 267 Franklin street, Chicago, Ill. In connection with their extensive operations and for the benefit of their employees and those of the H. N. Slater Manufacturing Company, and for the general public as well, the Slater Woolen Company conduct an extensive general merchandise store in Webster, occupying a large two-story building 70x150 feet in size, this branch of the business being under the management and supervision of Mr. C. K. Labaree. There are four separate apartments, and thirty-seven clerks are employed in the conduct of the large trade. The merchandise consists of dry and fancy goods, notions, small wares, shawls, cloaks, dress goods, gloves, hosiery, furnishing goods, ready-made clothing, trunks, valises, boots, shoes, rubbers, furniture, carpets, hardware, stoves, ranges, produce, groceries, meats, provisions,

flour, and everything required for household or personal use or adornment. The sales in this establishment aggregate almost \$1,000 per day, and the manager makes two trips to Boston weekly to purchase the supplies required. This store was established in 1867, and the project, like most of the many enterprises which the Messrs. Slater have inaugurated here, was inspired by the most disinterested motives. The goods are purchased in large quantities for cash, and are sold at the lowest possible margin of profit sufficient to cover expenses, and the army of nearly one thousand seven hundred employees of these companies, as well as the general public, gratefully appreciate the unselfish efforts of the Messrs. Slater in their behalf. The employees, it should be stated, are at liberty to purchase supplies wherever they desire. Of Mr. H. N. Slater it may well be said that he is the leading spirit in anything looking to the general good in Webster. His enterprise has made the town what it is, and from the industries which he has inaugurated more than one-half of the people of Webster obtain their livelihood. He is the largest taxpayer in the town, the amount aggregating more than one-third of all the taxes assessed, and, on the verge of his fourscore years of life, he is foremost in all that goes to foster the welfare of the people, promoting by his means, counsel, and encouragement every deserving public and private enterprise. He is the president of the H. N. Slater Manufacturing Company, a notice of which appears in this connection.

A. J. Bates, Stoves and Hardware, School Street.—This gentleman is an extensive dealer in hardware and stoves, and has been established in the business here for a period of twenty-two years. He occupies a fine, large, double store, 40x65 feet in dimensions, admirably adapted for the business, and thoroughly equipped. The display of goods embraces a full line of builders' and housefurnishing hardware, and house and kitchen furnishing goods, such as stoves, ranges, and furnaces, tin, Japanned, and hollow ware, stamped and wooden ware, and all other articles usually found in a first-class establishment of this kind. The line of stoves embodies all the latest patterns and most improved methods for both cooking and heating, all of which are received from the best and most reliable manufacturers in the country, and are offered at prices which are safe from successful competition. The trade is large in Webster and throughout all the surrounding towns. Mr. Bates is a native of Connecticut.

W. H. Hinchliffe, Crockery, Glassware, Tinware, Lamp Goods, Woodenware, Hardware, etc., Stockwell's Block, Main Street.—The house of Mr. W. H. Hinchliffe was established in February, 1883, by the present proprietor, and is one of the most popular shopping places in the town. The two handsome stores occupied have a front measurement of 20 feet, with a depth of 40 feet. Both stores are completely filled with a large and varied assortment of all kinds of crockery, glassware, tinware, lamp goods, woodenware, hardware, baskets, stationery, toys, and fancy goods of every description. The stock contains everything imaginable in novelties and fancy goods. These goods are offered at prices that cannot be called else than bargains. Mr. Hinchliffe is a native of Dudley, but has lived in Webster since his boyhood.

John Chase & Sons, Manufacturers of Woolens.—Although the extensive plant of the Chase Woolen Mills is situate outside the corporate limits of Webster and within those of Dudley, being located on the west side of the French river, the enterprise is essentially one of Webster's industries, and has for many years largely contributed to the growth and prosperity of the town, and the history of the concern has long been closely identified with its interests. The vast water power belonging to the Chase Mills was, prior to the incorporation of Webster, the property of the Nichols cotton factory, and was subsequently known as Fenner's. These works were formerly located within the limits of Webster. The cotton mill was burned June 1st, 1855, and the franchises of the proprietor were, in 1857, purchased by Messrs. John Chase & Sons, who erected extensive buildings on the present site in 1860. These from time to time have been enlarged, and at present writing they cover an area of several acres, and the industry is recognized as one of the leading woolen mills of the country. Since the death of Mr. John Chase in 1871 the important work has been conducted by Mr. Frederick T. Chase, under the old name of John Chase & Sons, Mr. Geo. Tracy being associated with Mr. Chase and having an interest in the business. Additions were made to the present mill in 1870, and again in 1878 and 1882. Sixteen sets of cards, or one hundred and two broad looms, are now in operation, consuming three thousand pounds of scoured wool per day, producing nine thousand yards of light and seven thousand five hundred yards of heavy fabrics per week. The value of the output aggregates one million dollars per year, and comprises over four hundred patterns of medium, light and medium chevots, suitings, and plain and fancy worsteds, for men's wear, embracing all the latest designs and styles demanded by the trade, and of more than standard excellence of workmanship and finish. The main building is a substantial stone structure, four stories high and 45x300 feet in dimensions. The weave sheds are 106x180 feet in dimensions, and in this building all the looms are located. Over one hundred workmen are employed in this department. The roof and sides are principally of glass, and it is doubtless the only building of the kind for weaving purposes in the country. The works are admirably arranged and adapted for the purposes, and as now operated constitute one of the most complete and ably managed woolen mills in New England. The product of these works find a ready market in all the large trade centres of the country. The machinery is operated by water-power, supplemented by a Hains Corliss steam engine of one hundred and fifty horse power, for use as a reserve in dry seasons, and a force of four hundred and fifty operatives is employed in the works, the pay-roll aggregating three thousand dollars per week. Every department of this extensive industry is under the management of skilled master workmen, and the great success of the firm is the logical result of the executive ability of the proprietors. This firm was the first to adopt the system of weekly payments, and the cordial relations of the employers and employees has long been a marked feature in the management. Mr. F. T. Chase is a resident of Webster, and is one of her foremost influential, public-spirited citizens. His counsel and advice are always sought in everything looking to the general welfare, and his influence in

behalf of deserving enterprises, public or private, is never wanting.

F. R. Child & Co., Biscuit and Cracker Manufacturers, Nos. 11 and 13 Mechanic Street.—The biscuit and cracker bakery of Messrs. F. R. Child & Co. is one of the oldest industries of Webster and is one of the most importance. The business was inaugurated in 1835 by Mr. Hall Pervin, and under his management and that of his successors the establishment has for over half a century largely contributed to the trade of the town and vicinity. Messrs. Child & Co. occupy a large building thoroughly equipped, operated by steam, and a large force of skilled workmen are employed. The output of the concern comprises biscuits, crackers, bread, and pastry of every description and of standard excellence. Dealers and the general public are supplied with all kinds of hard and soft bread, biscuit, crackers, and pastry fresh from the ovens, and in prices, as in quality of merchandise, Messrs. Child & Co. successfully compete with any house in Massachusetts. The present firm succeeded to the business about two years ago. Mr. F. R. Child, the active member of the firm, is a native of Webster.

G. H. Morse, Hotel De Witt Livery Stable.—One of the best patronized livery stables in Webster is that conducted by Mr. G. H. Morse, in the rear of the Hotel De Witt. This stable was opened here some twenty years ago by Mr. Lyman Sheldon, the founder of the hotel, and has never been in better hands than it is to-day. The stable is large in size and commodious in all its appointments, having the capacity for eighteen horses, with excellent facilities for boarding. Mr. Morse has been in charge for the past three years, has eleven horses for livery purposes, with a goodly number of carriages, buggies, hacks, and carryalls for all uses, and his turn-outs in all essential respects compare favorably with those to be seen anywhere in this locality. His patrons from the hotel and the town are unanimous in praise of the excellence of the service which he renders and of the reliable and liberal treatment always received at his hands. His terms are invariably fair and reasonable, and his teams are noted for both speed and safety. Mr. Morse is a native of Webster.

E. N. Bigelow, Druggist, McQuaid's Block, No. 44 Main Street.—The establishment of Mr. E. N. Bigelow is recognized as one of the most reliable drug stores in the town. The business has long been under the management of its enterprising proprietor. The store is 25x60 feet in size, and finely fitted up for the accommodations of patrons and the display and sale of its goods. The stock is very full and complete in all departments, and embraces the purest drugs, the most popular and standard proprietary medicines, the best chemicals, and surgical instruments and appliances, while in toilet goods and perfumery it includes every novelty of domestic and foreign manufacture and production, also soda and mineral waters, cigars, etc. The leading specialty of the trade is in the preparation and compounding of physicians' prescriptions, which important branch is under the most competent supervision, and absolute accuracy is invariably assured. The patronage of the house is large. The proprietor, Mr. Bigelow, is prominent in the management of town and village affairs.

John Gunn, Steam Fitter, etc.—With over thirty years' practical experience, Mr. John Gunn established himself in business as a steam fitter in 1860 in Webster, and his services have always been in active demand among the manufacturers of Central Massachusetts. He learned the business under instructions from his father, Mr. Alexander M. Gunn, one of the most eminent successful gas-works engineers and contractors of Glasgow, Scotland, who was brought to this country to engineer the gas-works in Providence, R. I., and who, with his headquarters in Boston, was employed in similar work in Massachusetts, Maine, and all parts of New England and the Southern States. Not only in the specialties in his line is he an acknowledged expert, but in mechanical appliances of every description within the wide range of steam piping and mill work. Mr. Gunn has invented and manufactures the best automatic sprinkler in use. The Gunn automatic sprinkler is simple in construction, readily attached to any place desired, and the attachment which keeps the valve closed is so adjusted as to securely confine the water to the pipes to which it is adjusted, and yet, at a heat of one hundred and fifty degrees Fahrenheit, the valve is opened in fifty seconds, and the full force of water in the pipes is relieved and falls in a heavy shower, covering an area of twenty feet in diameter. The piping in the Manville Mills, Rhode Island, the largest mills under one roof in the world, and that in the Woonsocket Mills, Rhode Island, and others in New Hampshire, Connecticut, Maine, and Massachusetts, was done by Mr. Gunn, and marks him as the leader in his special line.

R. J. Kennedy, Dry Goods, No. 78 Main Street.—One of the most popular dry goods establishments in Webster is that of Mr. R. J. Kennedy, who opened his business here on March 1st, 1886, and quickly stepped into an excellent popularity and a large and steadily increasing trade. His store is large and commodious, 20x60 feet in dimensions, and finely situated. There is nothing known to the dry goods, fancy goods, and notions trade which is not represented here in a full and complete assortment, including always the latest styles and most approved patterns, and purchased in such quantities as enables Mr. Kennedy to place them before his customers at such low prices as to defy successful competition. Dress goods, fancy goods, and notions, hosiery, gloves, and ladies' furnishing goods of every kind, are all to be obtained here, with a fine, large stock of each from which to select. Mr. Kennedy was for twenty years in the dry goods business in Ireland, and is thoroughly experienced in all its needs.

F. E. Atkinson, Dry Goods, Main Street.—Mr. F. E. Atkinson occupies one of the most desirable locations in the village. He established his business here in 1882, and has since conducted it with marked ability and steadily increasing success. His store is 20x100 feet in size, and is the best lighted and largest store of the kind in Webster. The fine display of dress goods, consisting of silks, velvets, cashmeres, prints, and all the new styles and designs of both foreign and domestic production, are in such variety as to leave nothing to be desired. In linens, muslins, laces, hosiery, underwear, gloves, ribbons, trimmings, edgings, etc., the stock is especially attractive and includes all the latest and most

fashionable styles and novelties known to the trade, which are offered at the lowest possible prices. A competent corps of clerks and salesmen is employed, and prompt and courteous attention is accorded to the wants of every patron. The trade is large and active throughout Webster and the adjoining towns. Mr. Atkinson is a native of Maine and a live, wide-awake business man.

Joslin House, Main Street, H. S. Munson, Proprietor.—The Joslin House was first opened to the public some forty years ago by Mr. Nathan Joslin, who was succeeded in the management by his son, Mr. H. I. Joslin, who remained as its proprietor until his death in December, 1885. The property was then purchased by Mr. H. S. Munson, who gave the hotel a thorough overhauling with paint, paper, and interior decorations, enlarging the office, adding a reading-room, a bar, and various modern conveniences, and re-opened it in May, 1886. He has already made himself and the new Joslin eminently popular with the traveling public. The house is two and one-half stories high, and 85x92 feet in dimensions, and contains thirty-three rooms. No luxury afforded in situation, surroundings, cuisine, and modern conveniences in any hotel in this section is lacking in the Joslin. It is situated within two minutes' walk of the depot, and is convenient alike to the permanent patron, the commercial tourist, or the transient visitor. The dining-room has a seating capacity of fifty persons, while the menu is thoroughly first class in all respects. A fine barber shop is located in the building, and a first-class livery and boarding stable is connected with the house, also a good sample room for the use of commercial men. Terms are fixed at the low price of two dollars per day. The proprietor, Mr. Munson, was for eight years at the head of the Berkshire House in Pittsfield, Mass., and is a model landlord, prompt, obliging, and considerate in caring for the wants of his guests. His clerk in the office, Mr. G. N. Smith, is thoroughly experienced in the duties of his position, and is very popular with the patrons of the house.

J. B. Prescott, Iron and Brass Foundry, Dudley.—Situate on the west side of French river, opposite Webster, the iron and brass foundry formerly known as Colvin's, and now under the management and proprietorship of Mr. J. B. Prescott, may properly be considered one of the industries of the town last named, as well as one of her important business enterprises. The foundry was established by Mr. J. Colvin in 1863, and for almost fourteen years, and until 1882, the business was under the management of the present proprietor as foreman. In 1882 Mr. J. B. Prescott leased the establishment, and has for four years successfully conducted a large trade. The establishment is located at the junction of the N. Y. & N. E. and the Munich and Worcester railroads, and is admirably arranged with all the appliances and facilities for foundry work. A force of ten or twelve skilled workmen is employed in the manufacture of every description of light and heavy brass and iron castings, and Mr. Prescott's experience of many years in the practical work enables him to turn out first-class work at reasonable prices, and to guarantee satisfaction. Orders have prompt attention. Mr. Prescott is a native of Maine, and is a business man of integrity, energy, and push.

TOWN OF SOUTHBRIDGE.

Southbridge, including, of course, the busy South Village, is unquestionably one of the live, progressive towns of Massachusetts, and the stranger is forcibly impressed by the push and enterprise which are evidenced by the people and municipal authorities in the improvements, public and private, the handsome and substantial business blocks, and elegant residences seen on every side.

The town of Southbridge was taken from the towns of Charlton, Dudley, and Strawbridge, largely from the former, the territory north of Quinnebaug river formerly constituting part of Charlton, the portion south of the river having been about equally divided between Dudley and Strawbridge.

The town of Southbridge was incorporated in 1816. Prior to 1825 the town was sparsely populated, but since that date it has rapidly increased in importance and population. Since the date named, the travel from Worcester to the southwest has been largely through Southbridge, by the New York and New England railroad, to Webster, and thence by the Norwich and Worcester railroad. The town has also direct railway communication with Boston, via Webster and Blackstone, by the New York and New England railroad.

The cause of education has, since the incorporation of the town, received that support which its importance deserves.

An excellent system of graded schools has been adopted and is in successful operation, with an admirably conducted High School, which affords every facility for obtaining sufficient education to qualify graduates for admission to colleges, or for any of the pursuits of life.

A valuable adjunct to the schools of Southbridge is the fine public library, which was established in March, 1870, and was opened for the public February 4th, 1871. It is free to all residents over fourteen years of age, and has a fine reading-room and a valuable collection of over eight thousand volumes.

The first newspaper published in Southbridge was the *Reformer and Moralist*. The first number was issued January, 1828. The name was changed to *Moralist and General Intelligencer* in 1829. It subsequently became the *Southbridge Register*, and



in 1832 it was again changed to the *Village Courier*.

The *True Republican* was established September 1st, 1832, and supported General Jackson. Both these last named publications were short lived.

The *Ladies' Mirror*, a literary paper, was published in 1830, and was discontinued after one year.

The *Southbridge Journal* was started in 1861, and recently passed into the hands of Mr. George M. Whitaker. It is devoted to the cause of education, temperance, and good morals, and has a large circulation and is influential for good in local affairs.

The population in 1860 was three thousand five hundred and seventy-five, and five years later was four thousand one hundred and thirty-one. By the census of 1880, it numbered six thousand five hundred and one. At present writing it has reached nearly eight thousand.

The town furnished four hundred volunteers for various terms of service during the war, being

nineteen more than its quota, and the record of the soldiers of Southbridge is highly creditable to the town.

From a small beginning the manufacturing interests of Southbridge have grown to most important proportions.

As early as 1811, George Sumner began the manufacture of woolen fabrics in Southbridge. He had for years before been engaged in dressing woolens made by hand.

The manufacture of cotton goods was inaugurated here in 1813 by Mr. William Sumner on a small scale, and in 1814 the Charlton Manufacturing Company was organized and purchased the Sumner property. This company was incorporated in June, 1816, as the Southbridge Factory Company, which failed in 1818, and the property returned to the Marcy estate. After several changes in ownership the Central Cotton Mills Company came into possession, and in 1837 it was incorporated. It was reorganized in 1845, and in 1858 the plant was sold to Messrs. Dresser and Leonard. It is now operated under the corporate name of Central Cotton Mills Company. It has one hundred and fifty looms, and an immense water power, with a fall of twenty-nine feet.

The manufacture of cotton cloth was begun in Globe Village in 1814, when the Globe Manufacturing Company was incorporated and built a large mill. In 1816 the Messrs. Wolcott Brothers and S. A. Groves formed a new company for the manufacture of woolen goods, and in 1820 the Wolcott Woolen Manufacturing Company was incorporated. The Wolcott Brick Mill was built in 1823. The following year the power broad looms for broadcloths were introduced. The giving way of the large dam in 1831 seriously crippled the company, and the Hamilton Woolen Company was this year incorporated as its successor, with a capital stock of \$200,000. This company built the large buildings and made extensive improvements, and the immense operations of the company now mark it as one of the largest in the State. The Hamilton Company have established a fine library for the use of the employees, and, as before stated, built at a cost of \$20,000 a fine church, which they donated to the Free Evangelical Church.

The large brick mill built by the company was burned in 1850, but was at once rebuilt, and the corporation now have several four and five story buildings, and employ fifteen hundred hands. They manufacture the celebrated Hamilton delaines, worsted dress goods, prints, and cassimeres. The Columbia Company was formed in 1821, and their cotton mill was destroyed by fire in 1844. After several changes the property was sold to Henry T. Grant, of Providence, who in 1866 erected additional mill buildings and successfully manufactured print cloths. Ashland Mills were built in 1848 by Larkin Ammidown, at Saundersdale, and burned in 1849. In 1834 the Quinnebaug river and Lebanon Hill brook was raised by a dam. In 1847 the village was known as Ashland. In 1864 the property was bought by John Saunders, and is now known as Saundersdale. Extensive buildings for print works were built in 1867 and 1869. It is now leased to T. & J. H. Saunders, who manufacture superior styles and qualities of prints. The Litchfield Shuttle Company was incorporated in 1868, and the Bay State Button Company manufacture buttons from vegetable ivory, and is one of the recent industries of the town.

The Mutual Gas Light Company was incorporated in 1870, and at fair prices supplies an excellent quality of gas, with which the streets and buildings are lighted.

The Hyde Manufacturing Company and the Messrs. T. Harrington and S. Richards are successfully engaged in the manufacture of knives on a large scale.

The Southbridge National Bank was incorporated by the Legislature of Massachusetts in 1836, and was reorganized under the national banking act in 1865, with a capital stock of \$150,000. The Southbridge Savings Bank was incorporated in 1848.

The Fire Department has two steamers, two engine companies, two hose, and two hook and ladder companies.

The town officers are: Selectmen—William D. Morse, Albert H. Wheeler, John Ryan; town clerk—Edgar D. Morse; town treasurer—Francis L. Chapin; assessors—Victor M. Lamoraux, James Lyon, Charles W. Weld; auditors—Fred. W. Eaton, Charles W. Johnson, Augustus Cook; Library Committee—Joseph Jagger, William H. Wilson, Cary C. Bradford; School Committee—Charles Hyde, A. J. Bartholomew; Cemetery Committee—J. O. McKinstry, George W. Wells; highway surveyor—Austin H. Shapard; superintendent of schools—John T. Clark.

American Optical Company, Manufacturers of Spectacles and Eye-Glasses, in Gold, Silver, and Steel.—An examination of the industries of Southbridge reveals the fact that there are several extensive enterprises carried on here which demand special attention at our hands, and which will arouse the interest of the reader not only by their magnitude, but by the pre-eminence which they have achieved. Foremost among such is the enterprise of the American Optical Company, known throughout the entire Union as manufacturers of lenses, spectacles, and eye-glasses, in gold, silver, and steel. The character of the business and the impetus which its prosecution has given to the general thrift of this community make it a fit theme for comment, and entitle it to a prominent place in the pages of this volume. The business was first inaugurated in 1833 by Mr. William Beecher, who is still an honored resident of Southbridge. About 1850 he disposed of the business to Messrs. Ammidown & Putney, which firm was soon after succeeded by Messrs. Ammidown & Son. In 1856 Mr. Beecher returned to his first love, and in company with Mr. R. H. Cole, now the president of the company, formed the firm of Beecher & Cole, who conducted it till 1862, when the firm of R. H. Cole & Co. was organized, remaining as proprietors until 1869, when the present company was incorporated. The officers of the company are Mr. R. H. Cole as president; G. W. Wells, treasurer, and H. C. Cady, superintendent. The main factory, used for the manufacture of spectacle and eye-glass frames, is a three-story frame building, with finished brick basement, which was erected in 1872. The lens factory was built in 1865, and is four stories in height, comprising, together, some fifty-eight thousand feet of floor space, which is utilized in the business. Here are employed over five hundred workmen, all proficient in their work and experienced in the art of manufacture. The machinery, much of which is extremely ingenious, and a large proportion of which was designed by Messrs. Wells and Cady for the special uses to which it is applied, is operated by water power, aggregating one hundred horse power, with steam auxiliary of sixty horse power. Every valuable improvement known to the manufacture of these goods in metal is utilized by this company, while they possess the exclusive control of the Opdyke patent on cork-guards for eye-glasses in all metal goods; also using the Bausch patent on eye-glass guards, and several other patents of Mr. Wells and others connected with the concern, securing by these enterprising and progressive methods an excellence in the output that is beyond successful competition in the United States. Although the capital stock is but \$60,000, the company have already invested in the business over \$400,000, and, with all their unsurpassed facilities, the output aggregating three hundred and sixty dozen per day, they are unable to supply the demand made for their goods. This demand comes from all parts of this country, and also from many foreign countries, and is in itself the best evidence of the superiority of the goods manufactured by this company. They make nothing but metal goods and lenses, and the product includes the finest grades known to the trade. The management have brought the business to a wonderful degree of elaboration and system, and have the proud satisfaction of knowing that their goods are not excelled by any in the markets of the New

or the Old World. Mr. Cole, the president, has now been connected with the business for upward of thirty years, and has witnessed many a revolution in the methods of manufacture. He is the president of the Southbridge Savings Bank, and prominent in every good work for the advancement of the interests of this community. Mr. Wells, the treasurer, a native of Connecticut, has been connected with the business for twenty-two years, and has seen it increase from twelve hands to the present colossal proportions. He is one of the proprietors of the Hyde Manufacturing Company, of Southbridge.

Southbridge National Bank, Main Street.—The Southbridge Bank was incorporated in 1836, and reorganized under the national banking laws in 1865. It has a capital of \$150,000, and is officered as follows, viz.: President, Jacob Edwards; cashier, F. L. Chapin; assistant cashier, F. W. Eaton. Directors—Jacob Edwards, C. A. Paige, J. O. McKinstry, R. H. Cole, C. D. Paige, G. W. Wells, F. L. Chapin. From its organization this bank has retained the confidence of the public in a marked degree. Its founders were men who had the foresight to recognize the possibilities of such an institution and who laid the foundations sufficiently strong and deep to bear any superstructure that time, experience, and wealth might rear. They builded well, and their successors have been eminently worthy of the succession. A general banking business is transacted, including the receiving of deposits, the discounting of approved commercial paper, the collection of drafts, and the dealing in first-class securities. Under its present wise and conservative management this bank is doing a large and safe business, all of its movements being marked by prudence, caution, and honorable business methods, and it is generally recognized as one of those solid, ably conducted institutions which reflect credit alike upon their officers and the community in which it is located. It has a surplus of \$67,000, and is liberally patronized by the people of Southbridge and all the surrounding country. Its executive officers are men with whom it is always a pleasure to do business.

William C. Barnes, Watches, Silverware, and Fine Jewelry, Fine Watch Repairing, No. 111 Main Street.—Mr. Barnes is widely known as a dealer in watches, silverware, and fine jewelry, and also in books, periodicals, and stationery of all kinds. In watches and jewelry a very fine stock is carried. The goods have been selected with care and judgment, exhibiting a wide range in value and calculated to meet the wants of the greatest possible number of buyers. The house makes a specialty of fine watch repairing, and is well prepared to give the best satisfaction in all its work, being thoroughly consistent in its determination to furnish only first-class goods and thoroughly satisfactory work on the most advantageous terms that can be afforded. The book and stationery department is well stocked and liberally patronized, containing the best works of standard authors, all the most popular magazines and periodicals, the Boston, county and State papers, and an elegant line of fine stationery. Mr. Barnes is president of the Southbridge Optical Company, and is prominently identified with the growth and prosperity of this community.

Hyde Manufacturing Company, Sole Manufacturers of "I. P. Hyde" Knives and Blades, and "A. E. Johnson" Heel and Edge Shaves.—There are certain enterprises located in Southbridge which cannot be regarded as of secondary importance to the continued growth and prosperity of the community, and prominent among them is that conducted by the Hyde Manufacturing Company. This house is widely known as the sole manufacturers of the "I. P. Hyde" knives and blades and the "A. E. Johnson" heel and edge shaves, and has been established in the business here since 1875, when it was started Mr. I. P. Hyde, now president of the company. Commencing upon a modest scale, the business has grown gradually year by year, the management paying more attention to the excellence of the wares manufactured than to the amount of sales or monetary returns. The company was incorporated in 1881, and has devoted its endeavors to the production of edged tools, especially those known as shoe knives, which should be at least equal to any manufactured in this country, and of superior excellence to imported goods, and the reputation they have acquired in the production of their specialties is such as to have created a steady and permanent demand for them wherever they have been introduced. The premises occupied for manufacturing purposes comprise a well-equipped shop, having a frontage of 40 feet on Main street, operated by steam power from a twenty-four-horse power engine, and give constant employment to a force of from twelve to fifteen hands. The products comprise the Hyde and Johnson patents above named, and a large variety of belt knives, corset knives, cigar knives, whip knives, shirt and collar cutter blades, knives for cutting paper, a full line of shoe knives and extension blades of every description, and a special line for cutting rubber goods. The quality of these goods can be implicitly relied upon, and are guaranteed to be flawless in every respect. The standing of this house is so well known throughout New England as to need no commendation at our hands; suffice it to say that it has ever maintained a reputation for commercial integrity that entitles it to the highest esteem and consideration of the trade.

Carpenter & Co., Dry Goods, Nos. 97 and 99 Main Street.—The chief dry goods establishment in Southbridge is that of Messrs. Carpenter & Co. This firm are extensive dealers in dry goods, carpets, shawls, cloaks, woollens, hosiery, gloves, and small wares. The business was founded in 1860 by Messrs. Edwards & Co., who were succeeded in 1870 by Messrs. Carpenter, Irwin & Co. In 1881 Mr. C. V. Carpenter, the senior partner, withdrew from the firm, returning in 1885, when the present firm was organized. Mr. Carpenter was a member of the firm of Edwards & Co., and has therefore been in the business here since 1860, with the exception of the four years above noted. As a dry goods emporium this house has but few equals in the State outside of Boston. The store is some 50x100 feet in dimensions, and elegantly appointed throughout. There is nothing known in this line of trade that is not represented here, including always the latest styles and most approved patterns received direct from the most reliable and fashionable sources of supply, and purchased in such large quantities as to enable the firm to place

their goods upon the market at the lowest possible figures. A trade of great volume is transacted throughout this section, necessitating the constant employment of nine clerks and salesmen. The members of the firm are Messrs. C. V. Carpenter and C. D. Paige. Mr. Carpenter is a native of Connecticut, and Mr. Paige is a native of Southbridge.

P. H. Carpenter & Co., Staple and Fancy Groceries, Flour, Grain, and Provisions.—Among the important industries of Southbridge, the trade in groceries, flour, grain, and provisions is represented by P. H. Carpenter & Co. The business was founded many years ago by Messrs. Edwards & Co., and has been in possession of the present firm for a period of twenty years. The premises occupied for trade purposes comprise three floors 25x100 feet each, affording ample accommodations for conducting the business upon the largest scale. Here is carried a very full and complete line of staple and fancy groceries, including the finest teas, the purest coffees and spices, the best sugars, syrups, canned goods, and choicest condiments and table delicacies known to the trade, the leading brands of flour, including Washburn & Crosby's and other well-known makes, a full line of meats and provisions of all kinds, and grain, feed, and meal of the best quality. All these goods come direct from manufacturers and producers, are thoroughly fresh, first-class, and desirable, and are offered to consumers at the lowest market prices. The entire reliability which may be placed upon all goods sold by this firm, as well as upon every representation made in reference to them, may be regarded as a prominent feature in the trade of this house, and one that has largely contributed to its permanent success. The patronage is large and influential throughout this community and the surrounding country, necessitating in its transaction the employment of a large force of salesmen in the store and two teams upon the road. Mr. Carpenter, the active member of the firm, is a native of Connecticut, and universally recognized as a reliable, substantial, and representative business man.

Paige & Co., Clothing, Hats and Caps, Gents' Furnishing Goods, Boots and Shoes, No. 101 Main Street.—This firm are highly esteemed as dealers in clothing, hats, caps, and gents' furnishing goods, and boots and shoes, and command a liberal and permanent patronage from the best classes of the community. The business was originally founded some fifty years ago by Edwards & Co., and has been in possession of the present firm since 1875. The store is very convenient, measuring 20x100 feet, and is stocked with an elegant assortment of goods, and the judgment and taste displayed in the selection of stock prove that the proprietors are acquainted with the wants of a critical trade. All goods are purchased direct from the best and most reliable manufacturers, while with regard to prices this responsible house is known as one of the cheapest emporiums of trade in this community. Five clerks and salesmen are in attendance, and trade is brisk and lively all the year around. The firm is composed of Messrs. C. D. and F. S. Paige, both natives of Southbridge, and gentlemen of large experience and deserved prominence, who merit the popularity they enjoy.

The C. A. Dresser House, J. F. Parker & Son, Proprietors.—The C. A. Dresser House in Southbridge fills a niche in the esteem and popularity of this community peculiarly its own. The hotel was first opened to the public in 1872 by Messrs. Dresser & Plimpton, who were succeeded in the management in 1874 by the present proprietors, Messrs. J. F. Parker & Son. The hotel building is one of the finest and most substantial structures in the town, built of brick, four stories high, and has the capacity for the accommodation of seventy-five guests. No luxury afforded in situation, surroundings, cuisine, and modern conveniences in any hotel in this section of the State is lacking in the Dresser House. The menu of the Dresser is especially worthy of mention, being under the most competent management and kept steadily up to a high standard of excellence. The dining-room has a seating capacity for one hundred and fifty guests, and is a model in all its appointments. A fine billiard-room and barber-shop are among the necessities of modern life which are at hand, and free busses furnish transportation to and from the depot. The house is lighted by gas and heated by steam, gives steady employment to some fifteen people, and fixes its terms at the low price of two dollars per day. A fine hack, livery, and boarding stable is also owned by Messrs. Parker & Son, where they keep from thirty-five to forty horses for livery purposes, and possess unequaled facilities for boarding. Messrs. J. F. and F. E. Parker are Massachusetts men by birth and education, and as landlords are eminently popular with the traveling public. The office is presided over by Messrs. F. E. Parker and J. M. Olney, who extend the hospitalities of the house with efficiency and grace. (See descriptive article of village.)

P. M. Clarke, Sole Agent for the Atlas Ready-Mixed Paints, also Wetherill's Calcite, a Superior Substitute for Calcimine, House, Sign, and Carriage Painter, and Dealer in Paints, Oils, Glass, Varnishes, and Paperhangings, Central Street.—Mr. Clarke has been established in the business here since 1862, and is widely known as a house, sign, and carriage painter of excellent reputation, and as a dealer in wall paper and paints of all kinds at wholesale and retail. His shop and salesroom are located on Central street, where he displays one of the finest and best selected stocks of house paper in this vicinity. He is the sole agent in this section for the famous Atlas ready-mixed paints and Wetherill's calcite, making a specialty of the former, and carries in stock a very large assortment of paints, oils, glass, varnishes, etc. Mr. Clarke is possessed of a wide range of experience in all branches of house, sign, and carriage painting, and paperhanging, and has built up a large and active trade that extends throughout all this portion of the State. He gives constant employment to some thirteen hands, and in every branch of his business will be found prompt, efficient, and reliable in fulfilling every engagement. Mr. Clarke is a native of Pennsylvania.

J. W. Robinson, Chemist and Druggist, corner of Main and Elm Streets.—This house was established in 1873, by Dr. V. A. Clement, who was succeeded in the ensuing year by the present proprietor. He occupies a handsome and commodious store with basement, 20x60 feet each, and pos-

sesses every modern convenience and facility. The stock of goods embraces the finest drugs and chemicals in the market, all the standard proprietary medicines, and a very fine assortment of toilet articles, perfumery, and fancy goods, besides a choice line of cigars, and soda and mineral waters of all kinds. Mr. Robinson also makes a preparation of wine of iron which is much sought after and highly prized by his patrons. His leading specialty is in the compounding of physicians' prescriptions, which is under the most competent supervision, which insures accuracy in all cases. The lowest prices prevail in all branches of the business. Mr. Robinson is a native of Maine, and responsible in all his business relations.

W. C. Lewis, Agent for Magee Furnace Company, Averill Prepared Paint, and Oliver Chilled Plow, and Dealer in Stoves, Hardware, Oils and Glass, Kitchen Furnishings and Agricultural Goods, Pumps, Nails, and Cordage, Poultry, Supplies, etc., Globe Village.—Mr. Lewis, the well-known stove dealer and hardware merchant of Globe Village, deals largely in stoves, hardware, oils and glass, kitchen furnishings, agricultural goods, pumps, nails, and cordage, and is the agent here for the Magee Furnace Company, for Averill's prepared paint, and for the Oliver chilled plow. The business was first established by Mr. E. P. Lewis many years ago, the son, who is the present proprietor, succeeding Messrs. Duffy & Lewis in 1884. The premises occupied comprise a store and basement, some 40x40 feet each, and include a workshop for the manufacture of tin and sheet-iron ware. Here is always to be found everything needed in the line of stoves, furnaces, and ranges, embodying the best cooking stoves, the praises of which the cooks will repeat; the handsomest parlor stoves, the praises of which are sung to the music of the piano, and Magee's celebrated furnaces, which are a thing of beauty. The line of hardware comprises everything needed in that line by the housekeeper, the builder, the mechanic, and the farmer, while in agricultural tools the assortment is one of the finest in town. Devoting his entire time and attention to the benefit of his customers, prompt and reliable in all his undertakings, the large trade which Mr. Lewis enjoys has followed as a natural result.

Globe Village House, William E. Horton, Proprietor, Globe Village.—The town of Southbridge is well favored, having in the Globe Village House "an old-time hostelry" that commends itself unreservedly to the favor and patronage of the general traveling public. This hotel was opened for the entertainment of guests some forty years ago by Mr. Abiah Healey. The present proprietor, Mr. W. E. Horton, has been at its head for the past six years and has proved himself a popular and successful landlord. The house has the capacity for accommodating thirty guests, all its rooms are handsomely furnished, pleasant and homelike in all appointments and surroundings, and fitted up with special reference to the comfort of guests. The cuisine is first class, and a fine livery stable is connected with the hotel, which is so situated as to be easy of access to all points, and free carriages furnishing transportation to and from the depot. The patronage is large and influential, while with all its excellencies, its rates are placed at a very low figure and are fully appreciated by its host of permanent patrons.

Bernard Silk, Wholesale Dealer in Wines and Liquors, Hamilton Street.—The leading wholesale dealer in wines, liquors, beer, and ale in South-bridge and its vicinity is Mr. Bernard Silk, who has been engaged in the business here since 1874. He occupies two floors, one measuring 130x20 feet, the other 160x20 feet. Mr. Silk is a recognized authority in the trade, and there is no better judge than he of imported and domestic goods in his line. He has established superior connections in the European markets, and imports the choicest ports, Burgundies, Madeiras, sherries, Champagnes, and clarets, which include numerous rare vintages of an old date. The wines sold by him are celebrated for their high quality and purity, as are also his fine assortment of brandies, gins, rums, and whiskies. He makes a specialty of fine old whiskies, matured to a degree that is not often found in our wholesale trade. Mr. Silk is also the exclusive agent for the sale of Jones' ale, Yuengling's ale, and George Ehret's lager beer. His prices are invariably as low as the lowest. Mr. Silk has resided here for the past twenty-one years, and is well and widely known.

TOWN OF MILLBURY.

This town is located in the fertile Blackstone Valley, about six miles from Worcester and forty-five miles from Boston.

The village has few equals as a desirable manufacturing site, the water-power being ample for the extensive operations now successfully carried on and for prospective increase in industrial enterprise.

The commercial part of Millbury is on the left bank of the river, and is composed of Armory and Goddell Villages as they were formerly known. The streets are wide, regular, clean, and well shaded. All the churches but one are in this part of the town, as are the High School, Post-Office, banks, railway stations, and most of the elegant dwellings.

Bramanville, one mile westward, was named in honor of Dr. Braman, an early settler. The western part of the town was formerly called Singletary Village, from John Singletary, whose mill was the first one erected in this part of the town. The eastern portion of the town was at one time called Burbankville, after General Caleb Burbank, who built a large paper mill here. The First Congregational Society have their church in this part of the village, and there are several large cotton and woolen manufactories.

West Millbury was formerly known as Grass Hill, and is so called to this day, on account of the richness of its verdure. A post-office is located here, and the inhabitants are nearly all devoted to agriculture, for which the soil is admirably adapted.

Park Hill, in the eastern part of the town, and Highland Hill, to the south, are commanding elevations, and the land yields abundant harvests.

The town of Millbury was taken from the northern part of Sutton in 1743, and was known as North Parish; on June 3d, 1813, it was incorporated as the town of Millbury. At this time it had a population of one hundred and sixty families, less than five hundred persons. The old Armory and a

grist mill were the only mills then in operation. For ten years the growth of the town was slow, but the prospects of the early completion of Blackstone canal, giving communication with the seaboard, in 1824, gave an impetus to its growth. The canal was finished in 1828, and activity continued till 1840. On the completion of the Boston and Worcester railroad to Millbury, the most of the mills now in operation had been built. Since 1846, when the Providence and Worcester Railroad Company began operations, great energy has been manifest, and Millbury has become one of the important manufacturing towns of Worcester county.

The second church in Sutton and the first in Millbury was organized September 10th, 1747. The building of the first house of worship was begun in 1774, but was not finished for several years. It had neither belfry nor steeple, and from its resemblance to a barn was called the "Lord's Barn." The second church edifice was completed in 1804, on the site of the former, and was removed to Bramanville in 1832, where it now stands, having been handsomely remodeled and enlarged in 1866. The Second Congregational Church was organized August 23d, 1827, as the First Presbyterian Church in Millbury, the name being changed in 1834. The Methodist Episcopal Church was formed in 1822 by Rev. William Archer, a local preacher from England, and in 1840 the present fine church edifice was erected. The Baptist Society was established December 16th, 1836, and in 1864 they erected their house of worship. The Catholic church was erected in 1850. The public schools, composed of a High School and sixteen graded and mixed schools, are liberally supported. The appropriations aggregate nearly \$10,000 annually, and the value of school buildings is estimated at over \$30,000.

Millbury possesses a fine public library, which was established in 1864. It is supported by the town and contains over five thousand valuable books.

The Town Hall is one of the finest in architectural beauty in this section of this State. It was erected in 1878 at a cost of \$32,500, and is built of brick, with sandstone trimmings. On either side of the corridor are memorial tablets in memory of the soldiers who died in the Union service during the War of the Rebellion. The building contains the offices for the municipal officers, a reading-room, and the public library.

The Millbury National Bank was incorporated as a State bank in 1825, with a capital of \$100,000, and was reorganized under the national banking act in 1864, with capital stock of \$200,000.

The Millbury Savings Bank was incorporated in 1854.

Cordis Mills, Manufacturers of all Grades of Tickings.—The company controlling the Cordis Mills and its products was incorporated under the laws of the State of Massachusetts in 1875, with a capital of \$120,000. The president of the company is Mr. George F. Fabyan; the treasurer, Mr. Peder Olsen; and the resident agent, Mr. John Gegenheimer. The mill premises comprise six buildings. The three main buildings are very commodious. One is of brick, three stories high, and 185x36 feet in dimensions, and the other is a two-story building 60x25 feet in size. Another is two stories high and 25x100 feet in dimensions. These are equipped with the best and most efficient appliances known to the trade, and they embrace five thousand eight hundred and fifty-six spindles and one hundred and eighty looms, which are operated by water power, with steam engines supplementing. One hundred and fifty operatives are permanently employed in the manufacture of all grades of ticking, in the production of which eighteen hundred bales of cotton are annually consumed. Messrs. Bliss, Fabyan & Co., of Boston, New York, and Philadelphia, are the selling agents of the company. The largest orders can be filled at the shortest notice.

M. N. Cartier, General Manager for Perfection Cooking Pots and Steamers.—Among those discoveries which affect the domestic economy there are none more important than the "Perfection" cooking pots and steamers. These valuable articles have become a household necessity for thousands who have used them. By use of these pots and steamers, burned hands and scalded arms are avoided. No cloth is required in handling, nothing can burn in them, and they are positively acid proof. The thousands of accidents happening daily by draining off boiling liquids could certainly be avoided by using the "Perfection" cooking pots, and sauce pans, which absolutely prevent such accidents, and give absolute safety against burning and scalding. With a small amount of water, meats and especially hams are prepared for the table, and retain all their exquisite flavors, the steam being used in boiling by the use of these popular utensils. The pots are made of gray or white agateware, and are in five sizes, holding four, six, eight, ten, and twelve quarts respectively. Reliable agents wanted, and those out of employment will find it to their advantage to write to Mr. Cartier, the general manager for Worcester county.

Riverlin Edge Tool Works, Buck Bros.—For an entire generation this house has held an important place among the industrial interests of Worcester county, and in their special line of manufactures Messrs. Buck Brothers have long maintained a leading position with the hardware trade

and as well for the standard excellence of its chisels and products generally, is world-wide. Mr. Buck is an Englishman by birth, and his many years practical experience in this field of industry enables him to compete with American or foreign manufacturers, both as to quality and prices. To every



of the United States. The Riverlin Works are located on Riverlin street, and the buildings are the handsomest in Millbury devoted to manufacturing purposes. They are built of pressed brick with granite trimmings, alternated with glazed and colored brick work, and in every detail of arrangement and appointment the establishment is complete. The machinery is operated by two water-wheels and a steam engine of fifty-horse power, and forty expert workmen are employed. The firm manufacture chisels, gouges, plane irons, carving tools, and all kinds of edge tools of superior quality, and such is the reputation of their goods that a steady demand for them comes not only from all parts of the United States but from foreign countries as well. The business was inaugurated in 1853 by the Messrs. Buck Brothers in Worcester, and was removed to Millbury in 1864. On the death of one and the retirement of the other partner, Mr. R. T. Buck became sole proprietor in 1872, and under the old firm name, on a greatly increased scale and with marked success, the business has since been carried on. The new works were erected in 1878. The main building is two stories in height, 35x120 feet in dimensions. The house is the only one in the United States that makes complete sets of carving tools, and its fame for superior goods of this description,

detail of this important business Mr. Buck gives his undivided personal attention and supervision, and it is to his own energy, tact, and worth that the house early gained and has steadily maintained its prominence among similar manufacturing concerns at home and abroad.

S. R. Parker & Son, Manufacturers of and Dealers in all kinds of Light Carriages, etc., South Main Street.—This enterprise was inaugurated in 1853 by Mr. S. R. Parker, who is a native of Douglass, Mass., and in 1875 took his son, Mr. C. S. Parker, who was born in Millbury, into partnership. The building occupied for the business is a four-story frame structure, 86x26 feet in dimensions. An abundant supply of machinery is provided, embracing every late improvement and device. A corps of fifteen skilled workmen here find employment, and every variety of carriage and wagon is manufactured, equal in elegance and strength to any made. In their construction the best material in wood, iron, and steel is used. All new work is warranted for one year, and a thriving business is done in repairing. Horseshoeing and jobbing of all kinds are undertaken, and a good assortment of second-hand, as well as new, carriages is always on hand.

Tourtellott House, John M. White, Proprietor.—The Tourtellott House was established thirty years ago by Charles Tourtellott, and has ever since been the leading hostelry in the town. In November, 1877, Mr. Tourtellott was succeeded in the management by Mr. John M. White, who has had an experience of thirty years of the hotel business, and understands thoroughly and practically its every detail. Mr. White was born in Oxford, Mass., and has for years been a worthy and much esteemed resident of Millbury. The Tourtellott House is a three-story building, having dimensions of 80x80 feet. It is fitted throughout in a first-class style, and nothing is wanting that will add to the comfort of travelers. There are thirty-six sleeping-apartments, all furnished in first-class style and supplied with elegant beds and bedding. There are two finely equipped dining-rooms, one having accommodations for thirty-five, the other for one hundred and fifty persons at one time. The table is well supplied with finely prepared dishes, embracing all the delicacies of the market. The rates charged are but two dollars per day. Mr. White is a model in all that constitutes a genial, courteous host, and there is not in the State a hotel where, at the most reasonable, popular prices, better accommodations are provided. He makes a specialty of accommodating private dancing and pleasure parties, and is famous for the entertainment he provides for guests. His large dining-room is admirably adapted for dancing, and his ability to cater to the wants of pleasure-seekers in every particular is unsurpassed.

D. A. Powers, Hack, Livery, Sale, and Boarding Stables, Main Street.—This large and well-appointed livery and sale stable, the principal establishment of the kind in Millbury, has for ten years been ably conducted by Mr. D. A. Powers, and is the popular resort for those desiring reliable and stylish teams for any purpose, or for first-class boarding and care of horses and teams. Mr. Powers occupies a large two-story building, 36x100 feet in dimensions, keeps twenty-one horses for hire and supplies elegant and serviceable turn-outs at most reasonable prices. Horses are kept and cared for in the most satisfactory manner at low rates. Mr. Powers is a native of Massachusetts, is an extensive dealer in horses, and supplies the best stock in the market at lowest possible prices, while his uniform integrity and worth make his stables the favorite resort for those in this section who desire first-class horses for any specified purpose.

St. Charles Hotel, E. R. Bartlett, Proprietor, Main Street.—This fine hotel was opened to the public about twenty years ago by Mr. Lovell, who was succeeded by Chas. P. Pratt, Mr. E. R. Bartlett becoming proprietor in 1884. The St. Charles is a handsome frame structure, with twenty-nine large and desirable rooms, and the furnishing of the house throughout is in keeping with its excellent reputation for all that goes to make it a pleasant stopping-place. The menu is in every respect first-class, and at the reasonable prices charged there is not a hotel in the State where better accommodations are provided. Mr. Bartlett is a genial, courteous host. He is a native of Worcester county. A spacious sample-room is provided for traveling salesmen. Mr. Bartlett has a fine livery stable in connection with the hotel.

C. D. Morse & Co., Manufacturers of and Dealers in Doors, Window Blinds, Window Frames, Finish of all Kinds, etc.—Among the successful business men of Millbury is the firm of Messrs. C. D. Morse & Co., who have for more than a third of a century been identified with the improvements that have been going on in the town. The business was founded in 1851 by the present proprietor, Mr. C. D. Morse, who is a native of Woodstock, Conn., and who as a contractor and builder has achieved a wide reputation for the substantial and reliable character of his work. The manufacturing premises are very commodious; and are well supplied with all the latest improved woodworking machinery, which is driven by water, with steam power for use in dry seasons. Doors, windows, blinds, window frames, are manufactured, and also casings, door jambs, base boards, Southern pine thresholds, moldings, brackets, etc., and all kinds of ornamental woodwork for buildings, a specialty being made of hardwood doors, sash, blinds, panel work and finish of all kinds, and surface planing and sawing and matching receive prompt attention. Sixty hands are permanently employed. The products of the establishment are shipped to all sections of the country.

Crane & Ferguson, Hardware, Stoves, Furniture, Housefurnishing Goods, Plumbing, etc., Main Street.—Prominent among the late business enterprises of Millbury is the house of Crane & Ferguson, which was inaugurated about one year ago, and has from the first been conducted on those sound methods and tact which have merited and achieved decided success. Messrs. Crane & Ferguson occupy a large store, which is admirably adapted for intended purposes. A very fine and complete assortment of shelf hardware, cutlery, stoves, paints, oils, housefurnishing goods, and furniture composes the stock. They are the local agents for the celebrated Longman & Martinez paints, and supply everything in the artists', painters', and glaziers' line. Furniture and housefurnishing goods are supplied at low prices, on the installment plan when desired. The firm are the local agents for the Weir Stove Company, Richmond furnaces, stoves, and ranges, the Boynton Furnace Company, and supply at low prices powder, shot, dynamite, cartridge fuse, etc. Orders for plumbing and tin roofing are filled with dispatch and in the most satisfactory manner. Messrs. Rufus Crane and James Ferguson compose this representative firm. Both are natives of Rhode Island.

Samuel E. Hull, Cotton Waste, Paper, and Paper Stock.—A foremost enterprise which has done much to attract attention to Millbury is that conducted by Mr. Samuel E. Hull, dealer in all kinds of cotton waste, paper, and paper stock, and whose trade extends to all parts of New England. This enterprise was founded in 1850 by Mr. J. H. Merry, followed by Briggs & Co., Mr. Hull succeeding to the management in 1883. He occupies a warehouse two stories in height, each floor having dimensions of 50x35 feet. The place is completely filled with a large stock of cotton waste, paper, and paper stock of all kinds, and Mr. Hull offers the best advantages to buyers, wholesale or retail. Mr. Hull is a native of this town, is possessed of fine business qualifications, and is one of the selectmen of Millbury.

TOWN OF SPENCER.

The town of Spencer, in Worcester county, is one of the most noticeable and important members of this group. The township itself is a long and narrow strip of country, comprising three postal centres, the Centre, North Spencer, and Hillsville. The land about it is uneven and broken, lifting itself here and there into round-headed hills which command delightful views of the adjacent region. Green, Flat, and Moose hills are the most conspicuous of these, and near the latter is a fine sheet of water some sixty acres in extent, the hill and pond taking their names from the large number of moose that formerly frequented the spot. The site of the town is elevated, being about one thousand feet above tidewater, on the water-shed between the eastern seaboard and Connecticut river. Springs and brooks abound, which render the soil somewhat cold and wet, though it is nevertheless highly productive of the various cereals, grasses, and fruits common to this section of the State. These streams empty into the Quinebaug, Blackstone, and Chicopee rivers, affording on their way a very considerable hydraulic power which is made available in the operation of several mills and factories, whose various manufactures contribute very materially to the industrial importance of the town and the prosperity of its people.

The entire territory now covered by the township of Spencer was formerly part of Leicester, being included in the original charter of the latter. Leicester was settled about the year 1713, and Spencer was constituted a separate parish of it in 1744, under the name of the West Parish. In the same year the first church was organized, the Congregational, with Rev. Joshua Eaton as its first minister. The Baptists were the next to form a society, in 1819; the Universalists became an incorporated body in 1830; the Methodists built a meeting-house in 1845, and the Catholics in 1853.

Spencer was settled somewhere about 1740, and in April, 1753, was incorporated a town and given its name in honor of Spencer Phips. It is situated on the line of the Boston and Albany railroad twelve miles west by south from the city of Worcester. The handling of the agricultural products of the contiguous country constitutes the principal feature of its business transactions, many of the farms hereabouts having been brought to a very high condition of cultivation, improved agricultural methods extorting from the soil abundant crops that find a ready and lucrative market. Its natural advantages and resources have been made the most of by the energetic spirit of a progressive people, which has also found expression in those public and private improvements of a modern character that every New England community finds necessary to its comfort and content. Conspicuous among these, of course, are its common schools, whose educational advantages are free to rich and poor alike. In its High School youth may be fully prepared to enter any college in the country. A conveniently housed, well arranged, and amply endowed public library is practically free to all its citizens, young and old, the extent of whose patronage is indicative of a flattering appreciation of the privileges it offers. Prominent among the most sightly structures that lend dignity to the place is the Town Hall, and a walk through the streets brings to view not a few fine private residences and substantial business blocks that evidence the general thrift and prosperity for which Spencer is noted. A national and a savings bank, an excellent hotel, and an ably edited newspaper should also be mentioned.

Spencer wears the distinction of being the town where Elias Howe, Jr., the inventor of the sewing-machine, first saw the light. In coming by rail from Charlton to Spencer his birthplace may be seen. Born here in 1819, he died in Brooklyn, Long Island. It was here that his infancy, childhood and youth were passed, here that he worked in his father's mills, on Cranberry river, going hence to a cotton factory at Lowell, and afterwards to Boston. His sewing-machine was first patented when he was twenty-six years old, in 1845, but it was not until several years subsequent to this date that capitalists and money floated it into popular use and favor, Howe meanwhile supporting himself by working as engineer on a railroad.

Among the manufacturing industries of Spencer, the production of boots and shoes occupies the first place in respect to the amount of capital invested, the number of hands employed, and the annual output. This involves the manufacture of leather to a large extent, in addition to which there are factories for the manufacture of woolen goods, wire goods, boxes, and many other articles.

The present population of Spencer is about eight thousand.

George P. Ladd, Woolen Manufacturer.—For the best part of fifty years New England has led the trade of the United States in connection with the manufacture of woolen textile fabrics, and during that period the business has assumed proportions that can only be described as colossal. One of the most extensive establishments engaged in this trade in Massachusetts is that of Mr. George P. Ladd, of Spencer. The business now conducted by Mr. Ladd was founded in 1845 by the Hon. William Upham, who started with one set of machinery in the manufacture of satinet goods. He was well known in the political history of this section of the State, and died in June, 1882. Mr. Ladd succeeded to the sole proprietorship of the establishment soon after, and the business has been brought up to its present magnitude by an assiduous application of business tact and energy, and by a diligent observance of those principles of commercial honor and business integrity, in the absence of which no enterprise can be placed upon a lasting foundation. Through all the vicissitudes, all the inflations and depressions of trade embraced within a quarter of a century, this house has been steadily lengthening and strengthening its stakes, enlarging its commercial relations, extending its premises, increasing its facilities, and expanding its popularity with the trade until it has gained an eminence in this particular line of industry of which its proprietor may well be proud. The plant, as now operated, comprises three distinct mills, all substantial and convenient structures, thoroughly equipped with modern machinery and appliances, operated by water power and steam auxiliary, and giving employment to two hundred and seventy-five hands. The product is among the most popular in the market, always proving uniform in quality and of excellent workmanship and fine finish. The product aggregates one hundred thousand yards per month, and the goods go to all parts of the country, the principal selling house being that of Messrs. Bacon, Baldwin & Co., at No. 92 Franklin street, New York. In conclusion, it is but just to say that the prosperity that has attended this house is the natural result of the high quality of goods manufactured, coupled with a business policy that has ever been regulated by enterprise, liberality, and integrity.

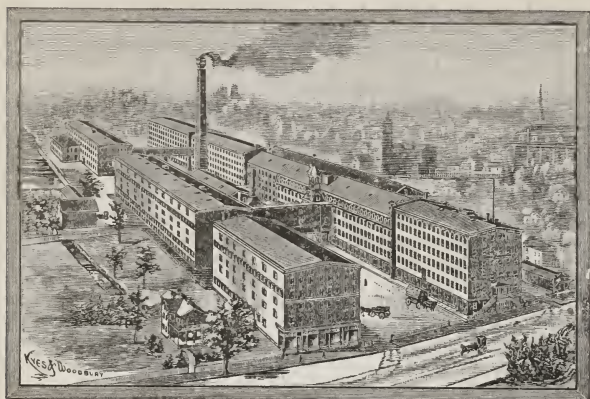
John N. Grout & Son, Groceries.—The house of J. N. Grout & Son ranks among the most enterprising in Spencer. This is the oldest store on Main street, having been established over fifty years ago by Mr. Jeremiah Grout, the grandfather of the present proprietor, in the same building now occupied. The firm of J. N. Grout & Son succeeded the founder, and the present proprietor, Mr. A. E. Grout, became the sole proprietor on the death of his father in 1883. He occupies a store and basement, 25x40 feet each, both of which are filled to overflowing with choice family groceries of all kinds, including the finest teas, the purest coffees and spices, canned goods in endless variety, and flour, butter, cheese, eggs, sugars, syrups, etc., all of which will be found fresh and desirable, and are offered at eminently reasonable prices. No house here that deals in the miscellaneous commodities of the grocery industry handles a higher standard of goods, or stands higher in the estimation of its patrons. Mr. Grout is a native of Spencer.

Ira E. Lackey, Central Lunch and Dining-Room, No. 130 Main Street.—A prominent and favorite resort is that of Mr. Ira E. Lackey. This house was originally established by Mr. Russel Walton in 1882, who was succeeded in April, 1886, by the present proprietor. The premises occupied are spacious and commodious, comprising three floors each 20x100 feet in dimensions. The sales-room and dining-room occupy the first and second floors, while the third is fitted up into large, well-ventilated, and cheerful sleeping-rooms, which are comfortably furnished and kept in the neatest and most cleanly manner. The house is centrally located and of easy access to the business portion and all points of interest in the town. The store and office are fitted up in a very handsome manner, in which can always be found a finely selected assortment of pure and unadulterated confections, also foreign and domestic fruits. The dining-room is elegantly and appropriately furnished and has a seating capacity of fifty. The bill of fare contains everything of the very best to be found in the markets, while the attendance is polite and prompt, and the scale of charges is very low. Mr. Lackey is a native of Spencer.

E. E. Dickerman, Dealer in Stationery, Blank Books, Newspapers, Periodicals, Magazines, and Fancy Goods, No. 126 Main Street.—A prominent house in Spencer is that of Mr. E. E. Dickerman, which was established by him in 1884. The store is handsomely fitted and amply stocked with the latest editions of all the favorite literature issued by the prominent publishing houses of the country, fancy and plain stationery for ladies' and gentlemen's use, blank books of all descriptions, legal blanks, and a great variety of beautiful and useful fancy goods, as well as toys, confectionery, and holiday articles. Mr. Dickerman keeps a full stock of all the leading weekly and daily papers of New York, Boston, Worcester, and State papers, and delivers them to the residences of customers if desired. He receives as soon as published the monthly magazines and periodicals, and has peculiar facilities for obtaining back numbers or full sets when required. He is also agent for Madame Demorest's celebrated patterns. Mr. Dickerman is a native of Spencer.

Mrs. A. T. Cowen, Dry and Fancy Goods, Mechanic Street.—Among the most popular establishments in Spencer is that of Mrs. A. T. Cowen. The business was established in October, 1885, and has grown to gratifying proportions under the enterprising management of the proprietress, who has spared no pains to supply her patrons with everything desired in dry and fancy goods at the lowest possible prices. The store is finely appointed, and displays a diversity of goods, and includes ladies' furnishings, hosiery, linens, woolens, cottons, and mixed articles of every texture and description, and fancy goods in endless variety. The principle on which the business is conducted is that of just dealing, giving full value for money received. All the operations of the house are conducted with a scrupulous regard for the interests of all patrons. A splendid assortment of holiday goods will be found on sale here, including albums, pictures, dressing-cases, satchels, etc., which are especially suitable for presents, and command the attention and admiration of every visitor.

Isaac Prouty & Co., Manufacturers of Boots and Shoes; Boston Offices, Nos. 105 and 111 Summer Street, Room 1.—One of the very oldest business establishments in the boot and shoe industry in this country, one which existed before the great



revolution was effected in the manufacture of boots and shoes, and one which has been prominent in developing the industry from small dimensions to its present enormous proportions, is that of Messrs. Isaac Prouty & Co., of Spencer. All the changes effected in this trade during the present century the house of Isaac Prouty & Co., which was established in 1820, has passed through. The business was founded by Mr. Isaac Prouty, who conducted it with steadily increasing success in his own name, aided by his five sons, Messrs. John G., Lewis W., George P., Charles N., and Jason W. Prouty, until 1856, when the present firm name was adopted, on the admission of Messrs. Lewis W. and George P. Prouty to partnership. In 1864 Mr. Charles N. Prouty, and in 1872 Mr. Jason W. Prouty, became members of the firm, and in the latter year the founder of the business, Mr. Isaac Prouty, and his son, Lewis W., both died. The house has since that time been under the proprietorship of Messrs. George P., Charles N., and Jason W. Prouty, who have conducted the business under the old firm name. The plant of this firm is one of the most extensive, devoted to this branch of industry, in the country, and discloses a business which, in its magnitude, is rarely equaled in the trade. The factory grounds cover five acres in area. The main factory, known to the residents here as the "big shop," is from four to six stories in height, and measures 485 feet in length and 42 feet in width. The storehouse is six stories high, and 400x60 feet in dimensions, to which another building has recently been added, of brick, 300 feet long. The machinery and appliances with which this immense factory is equipped embrace all the modern improvements known to the trade. When in operation this establishment is a veritable bee-hive of useful industry, in which are constantly employed from twelve hundred to fifteen hundred operatives. The productions of this house comprise men's, boys', and youths' calf, kip, and grain, thick split boots, mining and Hungarian boots and brogans, and women's, misses', and children's calf, kip, buff, and split pegged shoes. These are manufactured in a great variety of styles, shapes, grades, and

sizes, from the delicate and perfect-fitting shoe to the heavy mining boot for use in the mining States and Territories. The facilities possessed by this house for filling orders at short notice are rarely equaled by any of their contemporaries, while

the goods have long had a national reputation for superior workmanship, great durability, and fine finish, the pre-eminence which they enjoy being clearly shown by the fact that the annual product of this house reaches the enormous sum of \$2,000,000. With a production of such magnitude a corresponding trade is enjoyed, extending throughout the United States, pushing the factory to its utmost capacity, and necessitating a continual increase in capacity and facilities to supply the growing demand. With reference to those who have contributed to found an interest of such importance to the industrial thrift of this community, and who are steadily maintaining its prominence in the trade of the country, it is scarcely necessary to make any extended personal mention. The mem-

bers of the firm are types of New England enterprise in its best and truest sense, gentlemen of broad culture and public spirit, whose works in the promotion of the welfare and prosperity of this community are "known and read of all men." Pre-eminent in its own particular line of manufacture, and conducted with enterprise, sagacity, and great liberality, the house of Isaac Prouty & Co. may well be regarded as one of the first industrial institutions of the country, and is justly entitled to the esteem and consideration which it so largely enjoys.

E. E. Stone & Co., Wholesale and Retail Dealers in all kinds of Lumber and House Finish, Window Frames, Sash, Blinds, Doors, Moldings, Brackets, etc., Office, Yard, and Manufactory, Wall Street.—This enterprising and responsible firm are extensive wholesale and retail dealers in all kinds of lumber and house finish, window frames, doors, sash, blinds, moldings, brackets, etc. The business was established here many years ago by Mr. Temple, and the firm of Mullett & Stone was organized in 1862, as successors to Barnes & Mullett. In 1865 Mr. E. E. Stone became the sole proprietor, and was burned out in 1868. The present firm was organized in April, 1885, succeeding Messrs. Barnes & Horr. The planing-mill comprises three stories 40x60 feet each, and is fully equipped with wood-working machinery of all kinds necessary for the business, operated by a forty-five-horse power engine, and furnishing steady employment to six skilled hands. The products above named are furnished both in their own designs and to order. The lumber yard of the firm is located on both sides of the railroad track, with the best possible facilities for transportation. Every description of building lumber can be obtained here, ready-dressed for use. Mr. Stone owns in his personal right a large and valuable timber property, in which he employs some forty men, with a portable steam mill, producing two million five hundred thousand feet of lumber per year. The members of the firm are Messrs. E. E. Stone and E. V. Prouty, both gentlemen of reputation and standing.

Spencer Savings Bank, Bank Block.—The Spencer Savings Bank was incorporated in 1871, and from the beginning its officers and trustees have included many of the best men in the community. Its officers in 1886 are as follows, viz.: President, Erastus Jones; vice-presidents—David Prouty, Henry R. Green, Isaac L. Prouty; treasurer, C. T. Linley; trustees—Nathan Hersey, David Bemis, John L. Bush, Thomas A. Prouty, E. H. Howland, George A. Craig, David Prouty, H. R. Green, Isaac L. Prouty, Erastus Jones; investment committee—Erastus Jones, Nathan Hersey, David Bemis, E. H. Howland, George A. Craig. This institution is purely a savings bank, conducted wholly in the interest of the people who with small means desire to secure a safe investment and interest upon their savings. Its last annual statement shows upward of seventeen hundred open accounts, and over \$450,000 aggregate deposits. The president holds the same capacity in the Spencer National Bank, is at the head of the well-known firm of E. Jones & Co., boot and shoe manufacturers, in Spencer, and is prominently identified with the material welfare of the community. The treasurer is a gentleman of marked financial ability, and the board of trustees comprise much of the business element of the town.

F. M. Knowlton, Books, Stationery, Newspapers, Periodicals, Fruits, Confectionery, Cigars, and Tobacco, No. 141 Main Street.—One of the best patronized business establishments is that conducted by Mr. F. M. Knowlton. The business was established here some fifteen years ago by Mr. E. M. Bliss, the present proprietor assuming possession in 1886. The store is well stocked with books, stationery, periodicals, fruits, confectionery, cigars, tobacco, toys, sporting goods, and holiday articles of every description. It is a popular headquarters for the Boston dailies, county and State newspapers, and during the holiday season will present unsurpassed attractions in the line of presents, both useful and ornamental, for both old and young, including the latest styles and novelties in Christmas and New Year's cards, toys, dolls, games of all kinds, albums, bric-a-brac, and various articles that are looked for in every first-class establishment of this kind. Mr. Knowlton is a native of Vermont, but has resided in Spencer for thirty-five years.

B. C. Dustin, Plain and Fancy Baker, No. 7 Wall Street.—The popular bakery of Mr. B. C. Dustin was established here in June, 1879, and has always enjoyed an excellent reputation and a liberal patronage. The premises occupied for the business are large and commodious, and every facility is at hand for carrying on the business successfully. The store is well arranged and appointed, and an air of cleanliness pervades the entire establishment, while the inviting display of merchandise is as tempting as that of any similar store in this section. Delicious bread and cakes fresh from the oven, in both plain and fancy styles, are always to be obtained here at reasonable prices. Five skilled and experienced hands are constantly employed. The patronage of the establishment is large and influential, extending throughout the towns of Spencer, Leicester, all the Brookfields, and the surrounding country. Mr. Dustin is a native of Massachusetts, enterprising in all his business methods, and very popular with all his patrons.

A. G. Pease & Co., Hardware, Paints, Oil, Brushes, Glass, etc., No. 166 Main Street.—This firm established their business here in January, 1885, and have since become widely and favorably known as extensive dealers in hardware, stoves and tinware, ranges and furnaces, paints, oils, and glass, cutlery, plumbing goods, steam and water-piping, etc. The firm occupy a fine, large store and basement 35x78 feet each. Having acquired an intimate knowledge of the wants of the public in their line, they study to please their patrons in every essential respect. They carry a very large and varied stock of hardware suited to the wants of the housekeeper, the builder, the mechanic, and the farmer, while in stoves, furnaces, and ranges the assortment comprises all the latest improvements for both heating and cooking. In tin and sheet-iron work the firm are abundantly able to execute the best and most thorough work known to the trade, every facility being at hand for the prompt fulfillment of all orders. Eight clerks and workmen are constantly employed, and the trade is brisk and lively. The members of the firm are Messrs. A. G. Pease and C. S. Ayres.

W. M. Maynard, Druggist, Heyward's Block, Main Street.—The establishment of Mr. W. M. Maynard is one of the finest and best patronized drug stores in Spencer. It was established in 1872, by Messrs. Hall & Raymond, and conducted by Dr. Marcus Hall from 1873 to 1879, when the present proprietor assumed possession. The store is 20x40 feet in dimensions, and attractive in all its interior arrangements and appointments. The stock of goods comprises the purest and freshest drugs, all the standard family medicines, and an elegant line of toilet articles, perfumery, and fancy goods, choice brands of cigars, confectionery, and soda and mineral waters. Special attention is given to the preparation of physicians' prescriptions, the laboratory being under the most competent supervision, and absolute accuracy being assured in all cases. Mr. Maynard is also well known as the manufacturer of Dr. W. M. Moses' never-failing ointment, Dr. Hall's cough syrup, and other remedies. Mr. Maynard is a native of Massachusetts and an accomplished pharmacist.

John J. Mulcahy, Clothing, Hats, Caps, and Gents' Furnishing Goods, No. 47 Mechanic Street.—One of the most popular clothing establishments in Spencer is that of Mr. John J. Mulcahy, who established his business here in 1885, and has built up a large and active trade in ready-made clothing, hats, caps, gents' furnishing goods, trunks, and valises. The line of goods carried is such as to meet the wants of the most fastidious and fashionable, as well as those of small means, and comprises ready-made suits, both domestic and foreign, which are offered at very low prices; the latest styles of hats and caps, and all the novelties and standard goods in gentlemen's neckwear, underwear, white and colored shirts, hosiery, gloves, handkerchiefs, collars and cuffs, and valises, trunks, and bags. To those desiring a splendid grade of clothing, equal to the best custom-made, this house commends itself as one that can be implicitly relied on, and the best inducements are offered to all classes of purchasers. Mr. Mulcahy is very successful in meeting the popular demand in his line of trade.

Bemis & Allen, Manufacturers of Men's, Boys', and Youths' Thick and Kip Boots, Maple Street.—For a long number of years this house has been favorably known to the trade, and its products have an established reputation for uniform good quality that gives the firm a prestige of high character wherever it is known. The present firm was organized in December, 1879, as successors to Messrs. David Prouty & Co., and are known to the trade as extensive manufacturers of men's, boys', and youths' thick and kip boots. The premises occupied for manufacturing purposes consist of a five-story building 84x40 feet in dimensions, specially adapted for the business, and furnished with every requisite and modern appliance for manufacturing first-class goods. Fifty hands are employed in the factory, and some sixty are given employment at their homes, all the bottoming being done outside. By long experience in the business, with efficient superintendence and with ample facilities for production, the firm can offer special inducements and advantages to the consideration of the trade, and rely solely upon the merits of their output for continued success and permanent patronage. Their trade is large and active, particularly throughout the Western States. To those of our readers who are buyers of the class of goods here manufactured we would cordially commend this house as one with whom it is always a pleasure to do business. The members of the firm are Messrs. C. A. Bemis and C. H. Allen, both of whom are experienced manufacturers, enterprising and reliable in all their business relations.

Wm. A. Barr & Son, Manufacturers of Women's, Misses', and Children's Kip Shoe Heels, and Dealers in Remnant Leather, Wall Street.—This firm are well and widely known as manufacturers of women's, misses', and children's kip shoe heels. The business was first established in 1865, by Mr. Wm. A. Barr, the present firm being organized October 1st, 1883. The premises comprise a factory three stories high, and 60x40 feet in dimensions, and thoroughly equipped with rollers, presses, and the latest improved machinery for the business, and furnishing employment to fifty skilled hands. By devoting their attention entirely to the manufacture of shoe heels, this firm are enabled to produce superior goods at prices which at once command the attention of manufacturers in the light shoe trade, and their products find a ready market, heavy sales being made in Lynn and Haverhill. The firm also deal in leather remnants, and extract oil from skirtings at the lowest rates. The members of the firm are Messrs. Wm. A. and A. H. Barr, both natives of Spencer and well known in the community.

Lovell & Potter, Imported "Retsel" London and Paris Hats, Bank Block.—The popular clothing house in Spencer is that of Messrs. Lovell & Potter, located in Bank Block. The business was first established in 1875 by Messrs. S. Packard & Co., who were succeeded by the present firm in 1880. The store is one of the finest and best appointed in the town, is 20x60 feet in size. The stock includes ready-made clothing, hats, caps, gents' furnishing goods, trunks and valises, embracing all the latest styles and most approved fashions, and are offered at prices that defy successful competition. The line of ready-made clothing is of

the most reliable character as to material and make-up, and is warranted to be as represented. The assortment of gents' furnishings embraces all the latest novelties in neckwear and standard supplies of underwear, hosiery, gloves, and white and colored shirts. The members of the firm are Messrs. E. H. Lovell and W. H. Potter, both Massachusetts men.

J. S. Richard, Dealer in Choice Family Groceries, Flour, Produce, Meats of all kinds, and Shoe Findings.—This business was founded in 1875 by Messrs. Methien and Charon. The latter gentleman retired during the same year, and the firm title became Methien & Dufault, and in 1879 Mr. Methien retired and was succeeded by Mr. Richard, the style of the firm remaining as Richard & Dufault until 1885, when Mr. Richard became sole proprietor. The premises occupied are large and commodious, and comprise a store and meat market, and contain a large and carefully selected assortment of choice staple and fancy groceries, such as pure and fresh teas, coffees, spices, foreign and domestic fruits, canned goods, flour and other cereal foods, bakers' and laundry supplies, butter, cheese, eggs, vegetables, and other farm and dairy products. He also carries a full and complete line of shoe findings. In the meat department he always has on hand choice cuts of beef, veal, mutton, lamb, and pork, also all kinds of cured meats, fish, etc., and all kinds of poultry and game in season. The store and market are models of neatness and cleanliness, and popular prices prevail. Mr. Richard is a native of Canada, and has resided here for fifteen years. He has been selectman and overseer of the poor for two years each.

Dr. I. Verner, Druggist, Chestnut Street.—Dr. Verner is a native of Canada, and a medical and pharmaceutical graduate of the Victoria College, of Montreal. His fine establishment is completely stocked with an assortment of pure drugs and chemicals, proprietary medicines of well-known merit and reputation, a full line of mineral waters, perfumery, toilet articles, druggists' sundries, etc., while the Doctor pays special attention to the compounding of physicians' prescriptions, filling all orders with promptitude and the greatest care and accuracy. As a physician he is well qualified to diagnose and prescribe for every class of disease. In addition to his fine stock of drugs he has a very elaborately constructed soda-water fountain, and carries a carefully selected stock of choice brands of foreign and domestic cigars, and a choice assortment of pure and unadulterated confectionery.

E. D. Marchesseault, Confectionery, Fruits, Nuts, Cigars and Tobacco, No. 24 Mechanic Street.—This gentleman established himself here in August last, and has built up an excellent trade in fruits, confectionery, nuts, cigars, and tobacco. He occupies a neat and commodious store, with a smoking-room in the rear, and has a tempting display of goods in all departments of his trade. His stock of fruits comprises peaches, pears, apples, oranges, lemons, bananas, cocoanuts, figs, sardines, all in their respective seasons, while his stock of candies and confectionery is always fresh, and comprises every delicacy and novelty known to the trade. His line of cigars and tobacco is one of the best in town, and is liberally patronized.

Bacon, Kent & Co., Manufacturers of Boots and Shoes.—Prominent among the exponents of the boot trade in Spencer is the firm of Bacon, Kent & Co., who are widely known as manufacturers of boots, and recently of shoes, making a specialty of men's, boys' and youths' heavy, fine kip, veal calf, split, and miners' goods. The plant of the firm comprises a substantial five-story brick building, 40x85 feet in dimensions, and discloses a system and completeness in every department worthy of the highest commendation. The establishment in operation is a perfect bee-hive of industry, no less than two hundred and fifty hands being employed. The machinery and appliances with which the factory is equipped are new and effective, embracing all the modern improvements for the accomplishment of first-class work. The product comprises boots and shoes made in a great variety of sizes from the perfect-fitting shoe for boys' wear to the heavy mining boot for use in the territories. The facilities of the firm for filling orders at short notice are unsurpassed, while the output is in great favor with the public and the trade, ever maintaining a high reputation throughout the country for superior workmanship and fine finish. The business is conducted with great enterprise, thorough judgment and skill, and with such success in all respects as to entitle the house to a well-merited prominence in the trade and the respect and consideration which it has long enjoyed. The members of the firm are Messrs. J. E. Bacon, V. R. Kent, I. L. Prouty, and M. A. Young, who have been associated together in the business since 1881, and whose combined experience in and thorough knowledge of the trade have built up an enterprise of great magnitude.

Spencer National Bank, Bank Block.—The Spencer National Bank was incorporated in 1875 with a capital of \$150,000, and is officered as follows, viz.: President, Erastus Jones; vice-president, David Prouty; cashier, C. T. Linley; assistant cashier, A. T. Jones; directors—Erastus Jones, David Prouty, Isaac L. Prouty, Charles N. Prouty, Richard Sugden, Henry R. Green, Frank E. Dunton, John L. Bush, and J. E. Bacon. Under its present wise and conservative management, this bank is doing a large and safe business, all of its movements being marked by prudence, caution, and honorable business methods, and it is to-day recognized as one of those solid, ably conducted institutions which reflect credit alike upon its officers and the community in which it is located. A general banking business is transacted, including the receiving of deposits, the discounting of approved commercial paper, the collection of drafts, and the dealing in first-class securities. The president, Mr. Jones, is the head of the well-known shoe firm of E. Jones & Co., and is prominently identified with the growth and prosperity of this community. The cashier, Mr. Linley, is a gentleman of marked ability and worth.

Goddard Brothers, Blacksmiths and Wheelwrights, Chestnut Street.—The establishment of Messrs. Goddard Brothers is well deserving of more than passing notice. The business was originally founded in 1878 by Mr. C. T. Goddard. In 1882 the brother, J. D., was admitted into partnership, since which period the business has been conducted under the present firm title. The prem-

ises occupied are spacious and commodious, comprising two floors, which are thoroughly supplied with every convenience, tools, and the best improved machinery. They are prepared to do all kinds of blacksmithing and wheelwrighting, and use nothing but the very best materials. They employ none but the most skillful workmen, and devote their entire attention to every detail of their establishment. All kinds of repairing is executed in the promptest and most workmanlike manner at most reasonable prices. The Messrs. Goddard are both natives of Spencer.

Emerson Stone, Spencer Insurance Agency, Post-Office Block.—Mr. Stone established his agency here in 1867, and his long experience and thorough knowledge of insurance have made him a recognized authority upon the subject and given him the reputation of being one of the best-informed underwriters in this section. His facilities for successfully conducting the business are shown by the following list of companies which he represents, viz.: Continental Insurance Company, of New York; Insurance Company of North America, of Philadelphia; Fire Association, of Philadelphia; Citizens' Insurance Company, of Pittsburg; Phoenix Insurance Company, of Hartford; Orient Insurance Company, of Hartford; Merchants' Insurance Company, of Newark; North British and Mercantile, of London; Phoenix Assurance Company, of London; Northern Assurance Company, of London; Western Assurance Company, of Toronto, Canada; Washington Insurance Company, of Providence; Firemen's Fund Insurance Company, of California; Traders' Insurance Company, of Chicago; Citizens' Mutual Insurance Company, of Boston; Merchants' and Farmers' Mutual, of Worcester; State Mutual Life Insurance Company, of Worcester. The benefits and advantages which he is prepared to present for the consideration of property-holders are such as to entitle him to the extensive patronage which he enjoys. Mr. Stone has been postmaster of Spencer since 1869, and enlisted in 1861 in the Twenty-fifth Massachusetts Infantry; was commissioned a captain in a United States colored regiment, but was wounded and taken prisoner on the James River, suffering the amputation of his left arm, and remaining in prison for three months, when he was paroled and exchanged, serving in all three years and six months.

Dustin & Clark, Manufacturers of Hand and Power Stamping and Boning Machines, No. 11 Wall Street.—This firm are widely known as manufacturers of hand and power stamping and boning machines, also C. S. Dwyer's patent heel trimmers, and as repairers of sole and upper leather, splitting machines, Varney peggers, and wax thread stitching-machines. They occupy a fine, large shop 40x60 feet in dimensions, with an attic for storage, and possess a complete equipment of machinery and appliances for the business. The machines manufactured here have met with great favor with the shoe trade, as being the best, strongest, most simple, and easily operated machines of the kind on the market. They are constructed with unusual care and accuracy, of the best and most durable materials. A large force of expert mechanics find employment here, and both members of the firm, Messrs. J. J. Dustin and W. T. Clark, are experienced and practical mechanics.

E. Jones & Co., Manufacturers of Boots and Shoes.—This house has an old and intimate connection with the advancement of the boot and shoe trade during the last forty-five years. The business was founded in 1841 by Mr. Asa T. Jones, who commenced the manufacture of boots in what is now known as the Livermore house, still standing on the corner of Main and North streets, opposite the Congregational church. Three years afterward he removed to his own premises where he had built a house and shop, on the site now occupied by the residence of his son, Mr. A. T. Jones, the treasurer of the Spencer Savings Bank. In 1846, Mr. Erastus Jones, the senior partner of the present firm, who had been employed in the shop for some years, was admitted as a partner, under the firm name of A. T. & E. Jones, which lasted until 1862, when the senior member retired, and the present firm name was adopted on the admission of Mr. H. P. Starr to partnership. The business was conducted without change for the succeeding ten years, when Mr. F. E. Dunton, who had been in the business for three years previous with D. A. Drury, was admitted, making the membership of the firm as it stands to-day. The main factory of the firm, erected in 1860, contains three stories and a basement, 80x38 feet in dimensions, with an L measuring 36x54 feet. The storehouse is four stories in height, and 60x40 feet in size. The factory is equipped with all the late improved machinery and appliances for the production of first-class work, operated by steam-power, and furnishing employment to one hundred and seventy-five hands in the shop—seventy-five others being employed in bottoming the goods at their homes. The principal products of this house are men's, boys', youths', and children's heavy, fine kip, veal calf, split, and miners' boots and shoes, and which are particularly adapted for the Western trade, for use in the saddle, the mines, and in the cities and towns, and the reputation they enjoy for a superior class of work is unsurpassed by any of their compeers. The trade of the house extends throughout the country, being very heavy in the Western States, and the annual output averages some sixteen thousand cases of goods. The caution, method, and progressive enterprise which mark the business transactions of this house distinguish it as a model one. Mr. Erastus Jones, the senior member of the firm, was born September 11th, 1825; is the president of the Spencer National Bank, the Spencer Savings Bank, and prominently identified with the financial, commercial, and manufacturing interests of this entire community. His partners, Messrs. H. P. Starr and F. E. Dunton, are experienced manufacturers and sound business men.

R. M. Kane, Hats, Caps, and Gents' Furnishing Goods, Boots, Shoes, and Rubbers, No. 33 Mechanic Street.—Mr. R. M. Kane is an extensive dealer in hats, caps, and gents' furnishing goods, and boots, shoes, and rubbers, and has been established in the business here since January, 1879. His store is large and spacious, being 25x80 feet in dimensions, and is thoroughly stocked with goods in every department of the trade. The stock of hats and caps embraces always the latest styles and newest and most seasonable goods, while in gentlemen's furnishings the assortment includes the latest novelties in neckwear, and the most desirable styles of white and colored shirts, underwear, hosiery,

gloves, handkerchiefs, collars, and cuffs, all of which are of the most stylish pattern, and are offered at the very lowest prices. The stock of boots, shoes, rubbers, and slippers includes all the latest styles, and various sizes and grades, for men, women, and children. Mr. Kane is a native of Spencer.

Orlando Weatherbee, Drugs, Medicines, Chemicals, Nos. 23 and 25 Mechanic Street.—The drug trade has no more enterprising or popular exponent in Spencer than Mr. Orlando Weatherbee. The store is large and attractive, and has long been the centre for a large trade in pure drugs and chemicals, standard family medicines, fancy and toilet articles, soda and mineral waters, cigars, confectionery, etc. Mr. Weatherbee is also widely known as the manufacturer of several superior pharmaceutical preparations and remedies that have a wide sale and great popularity. Among these may be mentioned Weatherbee's improved compound cathartic pills, Weatherbee's compound extract of sarsaparilla, Weatherbee's mixed bird food, Murdock's liquid food, King's juniper tar cough balsam, Parker's hair balsam, etc. Special attention is paid to the compounding of physicians' prescriptions, which is under the personal supervision of the proprietor. He is supplied with the purest and freshest drugs in the market, and the inducements he offers, as regards both excellence of stock and economy of prices, are not excelled by any contemporary in this section of the State. Mr. Weatherbee is a Massachusetts man by birth and education.

Mrs. T. M. Johnson, Millinery and Hair Goods, No. 9 Mechanic Street.—Mrs. T. M. Johnson, the well-known dealer in millinery and hair goods, established her business here in 1880, which has grown to large proportions under the enterprising and experienced management of its proprietress. The store is 20x40 feet in size, and contains an ample, well-assorted, and carefully selected stock. This embraces a complete assortment of hats, bonnets, straw goods, ostrich tips, flowers, feathers, plumes, ribbons, satins, velvets, silks, and hats and bonnet frames, received from the best and most fashionable sources of supply and offered at moderate prices, also the finest stock of human hair goods in this section, including switches, double Langtrys, water crimps, etc., etc. Stamping for embroidery and braiding is also performed here in the best style of the art.

Philip Moreau, Dry and Fancy Goods, Green's Block, opposite Depot.—The well-known establishment of Mr. Philip Moreau was established here in April, 1885, and has gained the favor and patronage of a large and discriminating class of customers. His store is large and commodious, neatly fitted up and admirably arranged throughout. Mr. Moreau deals extensively in dry and fancy goods and ladies' and gents' furnishing goods of every description. The stock here displayed includes dress goods in silk, satin, woolen, velvet, cotton, etc., in all the latest styles and patterns, gloves, hosiery, ribbons, laces, embroideries, trimmings, linen goods, cotton fabrics, small wares, and notions, and a full line of underwear, neckwear, and other furnishings for both ladies and gentlemen. Four clerks and salesladies are in attendance.

C. S. Trahan, Dry and Fancy Goods, Boots, Shoes, Rubbers, and Gents' Furnishing Goods, Mechanic Street.—This gentleman is an extensive dealer in dry and fancy goods, boots, shoes, and rubbers and gents' furnishing goods. The business was founded in 1879 by Mr. J. B. Quevillon, who was succeeded in April, 1885, by the present proprietor. The store is 28x60 feet in size, elegantly appointed throughout. The fine display of dress goods in silks, velvets, woolens, cottons, etc., embracing all the new styles and designs, of both American and European production, is in such variety as to leave nothing to be desired. In linens, muslins, hosiery, gloves, underwear, laces, embroidery, ribbons, trimmings, edgings, etc., the stock is particularly attractive, as is also the gentlemen's furnishing department. The line of boots, shoes, and rubbers comprises every size, style, and grade of footwear for men, women, misses, youths, and children, received direct from the best manufacturers in the State, and offered at prices which are safe from successful competition. Mr. Trahan knows the exact requirements of his trade, and is always prepared to meet its every demand.

W. F. Comins, Meats, Provisions, Poultry, Vegetables, Fish, Oysters, Lobsters, etc., No. 8 Wall Street.—This gentleman is an extensive dealer in meats, provisions, poultry, vegetables, fish, oysters, lobsters, and clams, and is liberally patronized by the entire community. The business was founded seven years ago by Mr. W. C. Bemis, who was succeeded by the present proprietor in March, 1886. The premises occupied for trade purposes comprise a store and basement 20x40 feet each, which are fitted up expressly for the business, including refrigerators for keeping the stock fresh and sweet, and affording ample accommodations for a large and growing trade. Mr. Comins kills some beef and veal, and sells Chicago dressed beef, pork, hams, hog products, pigs' feet, sausages, tripe, poultry, dried beef, and oysters, clams, and lobsters in their season. His trade in fish is also large, aggregating about one thousand pounds on Fridays, and necessitating the assistance of four men, two carts, and one order wagon. Mr. Comins has resided here for the past thirty years, and is very popular in the community.

Spencer Marble and Granite Works, D. Parent, Corbett & Co., Proprietors, No. 33 Chestnut Street.—This firm are extensive manufacturers of and dealers in monuments, tablets, headstones, etc., and are prepared to execute all kinds of cemetery work neatly and promptly. They established the business here in January, 1886, and have quickly gained an excellent reputation for the originality of design and elaborate finish of their output. They occupy a large and commodious shop, with a spacious yard in the rear. A large number of monuments, tablets, and headstones are kept in stock, any design is promptly made to order, and every demand of the business is readily met to the satisfaction of all patrons. Six skilled and experienced workmen are employed, and the trade is large and steadily increasing, extending to Worcester, Holyoke, Fall River, and other portions of the State. The prices which prevail are eminently fair and reasonable. The members of the firm are Messrs. D. Parent and James Corbett, of Spencer, and William Bombriant, of Gilbertville.

The Spencer House, L. N. Moreau, Proprietor, No. 106 Main Street.—The Spencer House, now one of the best in Spencer, was built about forty years ago. Numerous changes have occurred in its management, and various additions, alterations and extensions have been made, both in its interior and exterior. In 1885 Messrs. Moreau & Dineen took charge of it, and in April, 1886, the latter gentleman retired, leaving Mr. Moreau sole proprietor. The house has never been better conducted during its forty years of existence than at the present time. It is most eligibly located, of easy access to the business centre, and adjacent to the principal places of interest in the town. There are accommodations for forty guests, and the dining-room has a seating capacity of thirty. The bedrooms are large, well lighted, and comfortably furnished, and kept in the neatest and cleanliest order. The parlor, reception, and dining-rooms are handsomely and appropriately furnished, while the cuisine is all that can be desired. Especial attention is given to transient custom, and every effort is made to make guests comfortable and contented. The rates are very low for the accommodations given. Mr. Moreau is a native of this State, and is very popular with all classes.

Edward E. Kent & Co., Manufacturers of Light, Stoga, Kip, and Split Boots and Shoes, No. 126 Main Street.—Of the principal houses engaged in the manufacture of boots and shoes attention is called to that of Edward E. Kent & Co. This firm are extensive manufacturers of light, stoga, kip, and split boots and shoes, principally of the heavy and medium grades, for the Western trade. The business was founded in 1868 by Messrs. Proutys, Kent & Co., who were succeeded by Mr. Edward E. Kent in 1874, who has since conducted the business under the present firm name. He occupies three floors and a basement, 40x90 feet each, and gives steady employment to forty hands. The factory is equipped with all the latest improved tools and appliances necessary for the work, and the product, comprising heavy goods for mining use, and hand-made goods of various grades, is made from the best materials and warranted to be first-class workmanship, finish, and wearing qualities. The patronage is large and influential throughout all the West. Mr. Kent is a native of Massachusetts, and is the chief engineer of the Fire Department.

Isaac Slayton, Dealer in Crockery, Hardware, Fine Groceries, Fruit, etc., Bank Block.—This gentleman is an extensive dealer in fine groceries, fruit, crockery, and hardware. The business was first established here some ten years ago by Mr. Harris Howland, the present proprietor succeeding to the same in 1879. He occupies a large and commodious store, measuring some 40x40 feet in dimensions, and transacts a large business, especially in flour, teas, coffees, spices, sugars, canned goods, butter, cheese, and eggs, and Colton's select flavors. The goods of this house are highly esteemed by the community for their freshness, absolute purity, and low prices, and customers have the satisfaction of knowing that nothing inferior or adulterated will be offered them. The growth and prosperity enjoyed by this house are but the natural result of the energy and enterprise of the proprietor.

E. M. Bliss, Dry Goods, Notions, Boots and Shoes, etc., Bank Block, No. 170 Main Street.—This gentleman is one of the best-known merchants in Spencer, and is a large dealer in both dry goods and notions and in boots and shoes. The business was established here some twenty years ago by Messrs. T. A. Prouty & Co., who conducted the same until two years ago, when the firm of E. M. Bliss & Co. was organized, the present proprietor succeeding to the sole control in 1886. The store is one of the handsomest in the town, and is some 20x60 feet in size. The stock of staple dry goods includes silks, satins, velvets, prints, and dress fabrics in all textures, white goods, linens, domestic cottons, flannels, blankets, bedspreads, damasks, napkins, towelings, table covers, and every kind of housekeeping goods, ribbons, laces, trimmings, embroidery, edgings, and notions in great variety, and offered at prices that preclude successful competition. The assortment of boots, shoes, rubbers, and slippers comprises all styles, sizes, and grades, suitable for men, women, misses, youth, and children, received direct from the best and most reliable manufacturers. Mr. Bliss has resided in Spencer for the past twenty years, and has justly merited the business success which he now enjoys.

Bacon & Sibley, Manufacturers of Boots and Shoes.—In Spencer the house of Messrs. Bacon & Sibley can justly lay claim to the careful attention of the trade everywhere. As manufacturers of boots and shoes they make a specialty of men's, boys', and youths' wax and fine kip, veal calf, grain and split goods, made by hand, in which particular lines they have won a wide reputation, and built up a large and steadily increasing trade. They established the business here in February, 1875, and their goods are noted throughout the country for superior workmanship, great durability, and fine finish. They occupy four floors and a basement, 30x80 feet each, equipped with all the latest machinery and appliances for the business, and furnishing steady employment to thirty-five hands. They make heavy, durable goods, particularly adapted for the Western trade, and in which section they find a ready sale and a permanent demand. The work of bottoming the goods is largely performed outside the factory, and necessitates the extra employment of some seventy more workmen, thus adding, in an important degree, to the industrial thrift of Spencer and surrounding country. The members of the firm are Messrs. A. B. Bacon, and E. F. Sibley, both prominently identified in the mercantile activity of the community.

NORTH BROOKFIELD.

About the year 1687 the old town of Brookfield was divided into three parishes, the first being the present West Brookfield, the second North Brookfield, the town with which we are now concerned, and Brookfield. The original town is one of the oldest in Worcester county, having been settled in 1660, some ten years prior to the occupancy of the site of the present city of Worcester by the white people. Considering the now populous and thriving condition of the cities and towns of this county, it is interesting to reflect that when the original territory of the city of Worcester—some eight miles square—was laid out, it was thought that this area might support thirty to sixty families.

Brookfield was an overflow from Springfield, twenty-nine miles away, and dates from 1660. In 1665 the settlers, that they might have an indisputable right to the soil, purchased the tract granted them from Shattoquis, chief of the Indians hereabouts, who considered himself the "sole and proper owner" of a very indefinite area of country. Quoboag was the Indian name of this territory. For many years the settlement was the only one in this locality, the nearest places being Springfield on the west and Marlborough on the east. To say that the Indians were "troublesome" is to mildly state a grim, hard fact. This was especially the case during the period of King Philip's War. In 1675 the town consisted of twenty families, and it was in that year that the Indians fell upon it, burned twenty houses and barns,

and then assaulted the people, who had taken refuge in a fortified house. For three days the siege continued after the ferocious manner of savage warfare, and for three days the gallant little garrison defended itself with the courage and persistence common to the pioneers of that period, being finally relieved by a troop of light horse from Lancaster, under Major Willard. The Indians burned the only dwelling that remained, together with the meeting-house, and instantly decamped.

The General Court of Massachusetts, recognizing its inability to afford suitable protection to so isolated a settlement, ordered the abandonment of it. After the lapse of ten or a dozen years, however, Indian hostility had become practically discouraged, and many of the people returned to carry out the original intention of building a town upon this spot. And they built it.

The town of North Brookfield was set off and incorporated in the year 1812. At that time it had a population of about twelve hundred persons. The occupation of the people was almost exclusively that of farming. The soil was strong, well watered, and gave a generous yield under cultivation; these are still its characteristics. For many years the pursuit of agriculture engrossed the attention and energies of the inhabitants in this locality; but after awhile the establishment of one manufacturing enterprise and then another introduced a new element and the artisan classes, until North Brookfield is now become a distinctively manufacturing town. It is true that agriculture is still largely followed, and some of the finest dairy farms in the State are located in this immediate locality; but the manufactures of the town are paramount, and give complexion to all its business pursuits and operations.

Less than three-quarters of a century ago the site now occupied by North Brookfield contained but three or four houses, and not one of its few inhabitants could have forecast its bright and prosperous future. Occupying elevated ground, the town is finely laid out, is surrounded by a beautiful country, is twenty-nine miles east-northeast from Springfield, ample railway facilities for passenger and freight traffic being provided by the Boston and Albany railroad.

The village of East Brookfield is of modern growth and lies partly in Brookfield and North Brookfield, having the advantage of a very considerable water-power, which is employed to good and profitable purpose by various mills and factories.

Quoboag Pond, in this vicinity, is a charming bit of water about six hundred acres in extent, and was as inviting to the Indians of the early days as it is now to the people hereabouts. Wickaboag Pond, in another direction, is also noticeable for its beauty, while Batchelor's Hill, not far away, lifts itself to an eminence whence one may sweep a delightful landscape.

The internal improvements of North Brookfield leave nothing to be desired. It is a live, handsome town, filled with an intelligent, hospitable people, who are noted for their industry, enterprise, and public spirit, and the hearty fashion with which they are wont to support every movement that is calculated to make their town a desirable spot for residence and a profitable point for business. They have an excellent common school system and good churches; benevolent and beneficial societies are liberally sustained; healthy sanitary and wholesome social conditions are an assured fact; the town is well policed, and its protection against fire is ample; it is economically and prudently governed, and an air of general content and prosperity everywhere prevails.

Miss E. E. Bemis, Fashionable Milliner and Dressmaker.—One of the most popular shopping places in North Brookfield is the millinery and dressmaking establishment of Miss E. E. Bemis. This house was established some twenty years ago by Mrs. Mead, who was succeeded in 1873 by the present enterprising proprietress. It is the oldest store in this line of trade in town. It is known as a reliable source of supply for artistic millinery merchandise, including fine French flowers, ostrich plumes and tips, rich ribbons and laces, straw and silk goods, velvets, kid gloves, buttons, fringes, and an excellent assortment of fancy articles. In prices, as in quality and styles of new goods, Miss Bemis successfully competes with any house in this section. She employs a force of skilled and experienced assistants, and is always prepared to execute all orders for work promptly and to the perfect satisfaction of all her patrons. The store is attractive in all its appointments, and is presided over by the proprietress with an ease and grace that betokens a thorough knowledge of the business in all its departments.

Alfred Burrill, Furniture, Carpets, etc., Summer Street.—Mr. Burrill established himself here in 1855, and year by year the trade has increased until now the business transacted is one of large volume. The premises occupied comprise three floors 43x33 feet each, with an attic for storage, and these are stocked with a general variety of carpeting, parlor suits, sofas, lounges, easy chairs, rockers, walnut, chestnut, and painted chamber sets, carpeting, feathers, mattresses, spring beds, extension tables, and other designs and patterns in upholstery, and common and medium priced furniture received direct from the most reliable and enterprising manufacturers in the country and offered at the lowest possible prices. All kinds of upholstering and repairing are executed promptly to order, and a corps of salesmen and workmen are kept constantly busy. Mr. Burrill is also a furnishing undertaker, keeping in stock a full line of coffins and caskets, and is prepared to furnish all supplies necessary for burial rites. Mr. Burrill is a native of Winthrop, Mass.

E. & A. H. Batcheller & Co., Manufacturers of Men's, Boys', and Youths' Boots and Shoes.—One of the very oldest business establishments in the boot and shoe industry in Massachusetts is that of Messrs. E. & A. H. Batcheller & Co. This house is one of the few in this section which existed before the great revolution was effected in boot and shoe making, and also participated in developing the industry from small dimensions to its present magnitude. Its history is replete with industry, enterprise, honesty, and success. The business was founded here in 1819 by Mr. Tyler Batcheller, and conducted by him until 1825, when his brother Ezra became a partner under the firm name of T. & E. Batcheller. On January 1st, 1830, Mr. Freeman Walker was admitted under the style of T. & E. Batcheller & Walker, the latter retiring in 1834. On January 10th, 1852, Messrs. Chas. Adams, Jr., Alfred H. Batcheller, Wm. C. King, and Hervey J. Batcheller were admitted under the firm name of T. & E. Batcheller & Co., Messrs. Adams and H. J. Batcheller retiring in 1860 and Mr. King in 1865. The founder of the business, Mr. Tyler Batcheller, died in October, 1862, and Mr. Ezra Batcheller in November, 1870. Mr. Alfred H. Batcheller successfully conducted the business as sole proprietor until 1881, when, on the first day of January, his son, Francis Batcheller, was made a partner, and the business has since been conducted by them under the old firm name. The plant is the largest devoted to the shoe industry in the country. The main factory comprises four floors and a basement, 180 feet front on Grove street and 200 feet on School street, with numerous additions for office, storage, warehouse, and other purposes, the entire establishment having a floor surface of some two and a half acres. The factory is completely equipped with the best improved machinery and appliances, operated by a one hundred and fifty horse-power steam engine, and furnishing constant employment to eleven hundred hands. The principal product is stoga work, comprising heavy boots, shoes, and brogans for working classes, which find a large sale in all parts of the country. The firm make their own lasts and their boxes. Their office in Boston is located at No. 106 Summer street. The members of the firm are widely and honorably known in the shoe trade, and are foremost in every good word and deed for the upbuilding of this community.

Miss R. Howard, Millinery and Fancy Goods, No. 3 Town House Block, Main Street.—The millinery establishment of Miss R. Howard is fully stocked with the most desirable millinery goods, including the latest novelties and finest foreign and domestic trimmings. Miss Howard assumed possession of the establishment September 1st, 1886, as successor to Mrs. Geo. C. Lincoln. The store is 20x60 feet in dimensions, and very liberally patronized by the ladies of this and adjoining towns. The goods are new and seasonable, and include the most fashionable hats and bonnets, ostrich plumes and feathers, fancy wings, felts, plush, and velvet trimming, foreign and American flowers, ribbons, trimmings, straw, and silk goods, and fancy articles in endless variety. Prompt, obliging, and reliable in all her dealings, fair and reasonable in her prices, Miss Howard has quickly established herself in the general esteem of a large and first-class patronage.

C. A. Pepper, Confectionery, Fruits, Cigars and Tobacco, and Holiday Goods, Adams Block.—The increasing popularity of the house of Mr. C. A. Pepper is sufficient evidence of its merit as a source of supply. Mr. Pepper is a large dealer in fruits, confectionery, ice-cream, cigars and tobacco, crockery and glassware, books and stationery, and makes a leading specialty of holiday goods. He succeeded to the business here seven years ago, and occupies an attractive store, which is stocked to repletion with fine goods in every branch of the trade. It is a popular headquarters for confectionery, toys, games, albums, portfolios, pocket-books, pocket cutlery, fancy articles, colored glassware, and for the best brands of cigars, all the goods being selected with a view to suit the tastes and the means of the greatest possible number of buyers. It is always liberally patronized at holiday time by both old and young, and offers inducements to all which can not be easily overlooked. Mr. Pepper believes in large sales and small profits, and is a gentleman with whom it is always a pleasure to deal.

D. J. Pratt & Co., Drugs, Medicines, Perfumery, Toilet Articles, etc., Walker Block, Sign of the Golden Mortar.—The drug store over which Mr. D. J. Pratt so successfully presides was established in 1878, and has always been eminently popular. The stock of goods here displayed consists of the purest and freshest drugs, all the standard proprietary medicines, all the novelties in toilet articles and perfumery, and fine stationery, music, and musical instruments. The pharmaceutical preparations are all selected with special reference to strength and freshness. In the line of novelties in perfumery, toilet articles, and holiday goods the enterprise of the proprietor has placed within the reach of his patrons the best articles that can be purchased. The house is perfectly equipped for its specialty of prescriptions. Being the only music store here, it is liberally patronized, and every facility is afforded to supply the music-loving public with everything they desire, the proprietor being the agent here for the Loring & Blake organ, and keeping a good stock of musical instruments constantly on hand. Mr. Pratt is a native of South-bridge.

A. G. Stone, Dry Goods and Groceries, Small Wares, Notions, Curtains and Fixtures, Crockery and Glass Ware, Stone's Block, opposite Depot.—This gentleman is an extensive and popular dealer in dry goods, groceries, small notions, curtains and fixtures, crockery, glass, tin, and earthen ware, and has been established in the business here since November, 1878. He occupies a large and commodious store 25x50 feet in dimensions. By sparing no pains to satisfy his patrons in both quality and price, he has built up a trade that is constantly on the increase. The business methods are straightforward and reliable in every particular. His stock of dress goods, housekeeping goods, cotton and woolen fabrics, small wares, and notions embraces all the latest novelties and standard productions, while his family supplies in the line of staple groceries are fresh and desirable, and all his patrons speak in the highest terms of the excellence of the teas, coffees, spices, flour, canned goods, and other commodities secured at this establishment. Mr. Stone is a native of Massachusetts.

Sumner Holmes, Dry Goods, Fine Groceries, Crockery, Boots, Shoes, etc., Clark's Block, School Street.—Mr. Sumner Holmes is an extensive dealer in dry goods, fine groceries, crockery, boots, and shoes, etc., and has been engaged in this business since 1831. He occupies a fine large store, basement, and attic, 50x50 feet each, which are stocked to repletion in all departments. In fine family groceries the aim of the proprietor has always been to supply every demand of a first-class trade, and families can find here at bottom prices everything they can possibly desire in this line. He is offering all the finest brands of flour, including Haxall, St. Louis, and Pillsbury's, at prices which are safe from successful competition, while in cereals he keeps a complete line, and in teas his assortment is the best in the market for flavor, delicacy of aroma, and strength. His stock of old Government Java coffee is fresh, pure, and ground while you wait, and is too well known by connoisseurs to require comment. The stock comprises canned goods, spices, sugars, syrups, etc. In dry goods the stock includes dress goods, housekeeping goods, cotton and woolen fabrics, notions and small wares in endless variety, while the different lines of crockery and glassware, boots and shoes, paints, oils, and glass, paperhangings, etc., are all well represented by new and desirable goods. Four clerks and two teams are steadily employed in the transaction of the business, and the trade is at all times brisk and lively. Mr. Holmes is a native of North Brookfield, and a gentleman with whom it is a pleasure to deal.

George R. Hamant, Druggist and Pharmacist.—An establishment where the high character of its management renders mistakes absolutely impossible is that of Mr. Geo. R. Hamant, which was founded some thirty-five years ago, and has been in possession of the present proprietor for the past fifteen years. The house has maintained a high reputation for the character and quality of its pharmaceutical preparations. The store is one of the most attractive and elegant in its appointments in this section, and contains at all times a large and varied stock of the finest drugs and medicines of acknowledged merit and reputation, fancy toilet articles, perfumery, stationery, and holiday goods, and, indeed, every article that may be thought of in connection with a first-class pharmacy. There is no department of the drug business so important as the careful, conscientious, and intelligent compounding of physicians' prescriptions and family recipes, and this branch holds a paramount position in this establishment. Mr. Hamant is a Massachusetts man by birth and education, and has held the office of town treasurer over ten years and town clerk for the past four years.

Charles W. Delvey, Dry Goods, Fine Groceries, Small Wares, etc.—This gentleman is an extensive dealer in dry goods, fine groceries, paints, varnishes, small wares, etc. This business was founded twenty-five years ago by Messrs. Knight & Delvey, the latter being the father of the present proprietor. It was afterward operated as a Union store for some ten years, and has been in possession of Mr. Delvey since 1880. The store is large and spacious, and well stocked with goods in every department. In groceries the proprietor transacts a large business, especially in teas, coffees, spices,

flour, canned goods, and staple commodities of all kinds, and these goods are highly esteemed by the community for their freshness, absolute purity, and low prices. In dry goods the stock is large and carefully selected, and embraces dress goods of the latest designs and patterns, white goods of all kinds, silk, woolen, and cotton fabrics, hosiery, gloves, handkerchiefs, ribbons, laces, and small wares. Mr. Delvey is a native of Spencer.

Abe Gainsborg & Co., Boston Clothing Store, Summer Street.—This is one of the most extensive houses in this line of trade in this section, and was established in April, 1886. The store is handsomely appointed and arranged, is 20x60 feet in dimensions, and affords every facility for conducting the business successfully in all departments. The house carries a full and complete line of men's and boys' clothing in all the latest styles, and which for excellence of material, accuracy of fit, and thorough workmanship equal the productions of the average merchant tailor. Here is also to be found the latest fashions in hats and caps, and all the novelties and standard goods in gentlemen's furnishings, embracing the newest designs of both domestic and foreign manufacture, also a full line of trunks, valises, and traveling bags. The lowest possible prices invariably prevail. Mr. Gainsborg, who is the sole proprietor, is a gentleman of large experience in the business, knowing every requirement of the trade.

George A. Jenks, all kinds of Fresh and Salt Meat, Vegetables, and Farm Produce, School Street.—A popular headquarters for both fresh and salt meats, vegetables, and farm produce is the market of Mr. George A. Jenks. Mr. Jenks has been established here for the past five years, and has won a high reputation for the excellence of his goods. His market is provided with every requisite for the preservation of all perishable articles, and the stock will always be found fresh and desirable, guaranteeing at the same time the prompt and satisfactory fulfillment of every order. The family trade is large and active throughout this community, as the house has one of the largest and most complete assortments of goods in this line to be found in this section. Popular prices prevail. Mr. Jenks is a gentleman of large and valuable experience in catering to the tastes of the public, and is very successful in meeting all its demands.

S. J. Pepper, People's Market, Main Street.—One of the most popular markets in North Brookfield is the "People's Market." Mr. Pepper became the proprietor of this stand early in 1886, and has rapidly built up a large and increasing patronage throughout the village of North Brookfield, New Braintree, and West Brookfield. His market is stocked at all seasons of the year with a fine assortment of meats and provisions, including Chicago dressed beef, pork, poultry, game, veal, lamb, tongues, sausages, pigs' feet, lard, butter, eggs, fruit and vegetables in their season, and farm products of various kinds, which are always kept fresh and sweet, and are sold at prices that are invariably satisfactory to patrons. Goods are delivered by wagon, and every order is filled with promptness and dispatch. Mr. Pepper is a native of Braintree, and is an enterprising and straightforward business man.

H. E. Cummings, Dry Goods, Boots and Shoes, Groceries, Flour, Provisions, etc., No. 17 Summer Street.—This gentleman is an extensive dealer in dry goods, boots and shoes, groceries, flour, and provisions, and has been established in the business here since March, 1883. The premises comprise a store and basement, 20x60 feet each, with a storehouse in the rear, and are admirably arranged. The stock of dry goods embraces dress fabrics of both foreign and domestic production, in silk, velvet, cottons, and woolens, housekeeping goods in great variety, and hosiery, gloves, corsets, ribbons, trimmings, laces, etc. The line of boots and shoes embraces every style, grade, and size, for both men, women, and children, received from the best manufacturers in the State, and sold at the lowest prices. The stock of family groceries consists of teas, coffees, spices, flour, canned goods, sugars, and table delicacies in great variety; also choice creamery butter, cheese, eggs and provisions of all kinds. Four clerks and salesmen are employed, and goods are delivered promptly by wagon. Mr. Cummings is a native of Massachusetts.

C. A. Bush, Boarding and Livery Stable, Rear of Walker Block.—The largest and most popular livery establishment in North Brookfield is that of Mr. C. A. Bush. The business was founded some fifty years ago, and has been conducted by the present proprietor since 1884. The stable is large and spacious, well ventilated, drained, and lighted, and in charge of careful and experienced grooms. Thirty horses are kept for livery purposes, in which stock will be found those suitable for ladies to drive, as well as some splendid roadsters noted for speed and staying qualities. There is large capacity for boarding horses, and every care and attention is given to all horses intrusted to the charge of Mr. Bush. His stock of hacks, carryalls, single and double carriages, open and top buggies, is large and select. Some of the finest equipages to be seen in this section, and the best of driving horses, can be hired for business or pleasure and upon the most reasonable terms. Mr. Bush has been in the business for the past twenty-five years, and is an authority upon the care and treatment of horses.

Brainerd H. Smith, Dry Goods, Trimmings, Fancy Goods, etc., Main Street.—This is a leading and popular emporium in the dry goods line, and has been established here since April, 1882. The premises occupied for trade purposes comprise a store and basement, 20x50 feet each, well appointed in every department, and stocked to repletion with new and desirable goods, which are unsurpassed by any of its contemporaries in this section, and embrace dress goods ranging from the cheapest prints to the most expensive silk and velvet fabrics, and including ladies' furnishings, hosiery, underwear, linens, cottons, woolens, and mixed articles of every texture and description, ribbons, laces, trimmings, embroideries, edgings, and fancy goods, notions and knick-knacks for both use and ornament, all in lavish array, procured from the best and most fashionable sources of supply, embracing all the latest styles, novelties, and designs of both domestic and foreign manufacture, offered to the public at prices which preclude successful competition. Mr. Smith is a native of North Brookfield.

Batcheller House, Thomas Kendrick, Proprietor.—This popular hotel was opened to the public in 1870, and has been in charge of Mr. Thomas Kendrick since the spring of 1885. The house is finely built and attractive in appearance, both in its interior and exterior. No luxury afforded in situation, surroundings, cuisine, or modern conveniences in any hotel in this section is lacking at the Batcheller. It is situated within easy reach of the depot and the business centre of the town, and is convenient alike to the permanent patron, the commercial tourist, and the transient guest. The house has accommodations for one hundred people, is heated by steam throughout, and is handsomely appointed. The menu is always kept up to a high standard of excellence. The dining-room has a seating capacity for over one hundred guests. A fine billiard hall is also provided, and busses and carriages furnish free transportation to and from the depot, and a fine livery stable is connected with the hotel. Terms are fixed at the low price of two dollars per day. The proprietor is ably assisted in the conduct of the hotel by Messrs. Thomas Guertin and Charles DeLand.

R. E. & E. S. Chesley, Clothiers and Tailors, No. 13 Main Street.—Messrs. R. E. & E. S. Chesley are widely known as both tailors and clothiers of large experience and established reputation. They have been engaged in the business here since 1874, and by the exercise of enterprise and skill of the highest order have built up a large and influential trade extending from Worcester to Boston. Their store is large and spacious, being 20x80 feet in dimensions. Six skilled and experienced hands are employed in the workshop on the second floor, where the best fitting garments, made and and trimmed in the most stylish manner and accurate in cut and fit, are furnished at short notice. The firm keep on hand an elegant stock of domestic and imported woolens from the best looms of Europe and America. The firm also carry a large and valuable stock of ready-made clothing, hats, caps, gents' furnishing goods, trunks, and valises, which embrace all the latest styles and novelties. The members of the firm are natives of Worcester, energetic, enterprising, and eminently popular with their hosts of patrons.

Buffington Brothers, Meats, Vegetables, Fruits, and Produce, No. 2 Summer Street, Town House Block.—An old-established and reliable source of supply for meats, vegetables, fruits, and produce is the establishment now conducted by Messrs. Buffington Brothers. It was established here in 1864, and has been under the proprietorship of the present firm since August, 1885. The market is neat and well ordered, and always fully stocked with goods in every department of the trade. The firm kill beef, pork, lamb, and veal in large quantities, and also are extensive dealers in Chicago dressed beef and all kinds of meat, possessing the best possible facilities for keeping the stock fresh and sweet. The stock comprises everything coming under the head of fruits and vegetables in their season and they receive their produce from the best sources. They employ four clerks and salesmen, run three teams, and have a large and thriving trade throughout North Brookfield, New Braintree, and Oakham. The members of the firm are Messrs. F. D. and R. H. Buffington, both natives of Ware.

TOWN OF WARREN.

Located in Worcester county, near its western line, and about midway between the cities of Springfield and Worcester, flourishes the striving and sterling town of Warren. As a distinct, individual community it was not born quite as early as some other towns in this section of the State, but it nevertheless boasts a tolerable age. In the year 1742 parts of Brimfield, Brookfield, and Palmer were set off, and the territory thus detached was duly incorporated as a town and given the name of Western. Under this name it grew and prospered, after the fashion of growth and prosperity in those early days, until the year 1834, when it had a second christening and has since been known as Warren. This in memory of General Joseph Warren, who was killed at the battle of Breed's, or Bunker, Hill.

It is situated on both banks of the Quoboag river, that part on the yonder side being called West Warren, and having a separate post-office. The above-mentioned river is not allowed to pass through this locality without paying the customary tribute that the shrewd dwellers in these parts extort from the streams and rivers that run through their domain. Its waters are caught and made to turn machinery of one kind or another in answer to the demands of the various manufacturing enterprises here in progress. The establishment and operation of these latter are a very material source of profit to this active town and are doing much to keep it moving upon the strong tide of a progressive prosperity.

Warren is also favored in its railway connections, the Boston and Albany railroad running through the heart of the town and providing its people with ample means of transportation to and from all the principal trade centres.

The adjacent country is uneven and somewhat rough, but to the eye all the more picturesque and romantic by reason of that. It is channeled by several streams of water, and a large part of it is rich and productive, responding kindly to the tickling hoe and the persuasive plow, and spreading out into nutritious grazing areas. Many of the farms in this vicinity will compare favorably with the best in the State, and the natural fertility of much of the soil has been greatly heightened by scientific methods of agriculture under the hands of an enterprising class of farmers.

For many years the inhabitants of Warren, like those of all the towns in this section of country, found their principal business and profit in the cultivation of the soil. Grist mills there were, and saw mills; these were absolute necessities to the pioneers; but manufacturing in its proper sense, as Warren people and other people know it to-day and carry it on, was unthought of and undreamed of. All these towns that now constitute the geographical heart of Massachusetts made slow and somewhat uncertain growth until the introduction into them of manufactures and the advent of railways. These events set their resources and advantages in order, and gave a steady stride to their pace and assurance of success to enterprising endeavor.

Cotton and woolen goods are now extensively made in this town, while the annual output of boots and shoes, gas machines and steam-pumps, cassimeres and iron castings, bluing, writing ink, and other articles aggregates large figures.

Warren is located in the midst of charming scenery, and from Mark's mountain, near the heart of the town, delightful views of the latter and its surroundings may be had.

Here are schools, than which there are none better in this section, a High School among them, churches inviting to religious worship, well-kept hotels, a bank for savings, and every necessary and desirable provision for the moral, social, and material advancement of a community of four thousand people.

M. K. Whipple, Manufacturer of Satinet Warp.—The M. K. Whipple Cotton Mill in Warren is a prominent exponent in this section of the country in the manufacture of satinet warp, producing, as it undoubtedly does, much of the best satinet warp made in the United States. The business was first established in Spencer in 1846 by Messrs. Knowles & Sibley, who removed to Warren in 1848. In 1860 Mr. L. J. Knowles became the sole proprietor, and was succeeded, on his death in 1883, by Mr. M. K. Whipple. His mill comprises three floors, 60x40 feet each, and is completely equipped with the best machinery and appliances for manufacturing purposes, running eleven thirty-inch cards and twelve hundred and ninety-six Whitney gravity spindles, all operated by water-power aggregating forty-horse power. Twenty-two hands are employed, and all the details of the business are under the personal supervision of the proprietor, who has had a long experience in the practical art of manufacture. Every enterprising, progressive, and legitimate effort is made to improve the standard and enhance the value of the product, and a general overhauling of the mills, with the addition of a new water-wheel and new-flume, has been made the present year. His trade is large and influential throughout the towns of Spencer, Millbury, Charlton, Warren, and vicinity, and a permanent demand is created for his goods wherever introduced. Mr. Whipple is a native of Hardwick, Mass., and has worked in a cotton-mill continuously since 1848. There is no detail of the business that he is not an authority upon.

W. E. & G. E. Tarbell, Warren Clothing Company, Men's, Boys', and Children's Clothing, Gents' Furnishing Goods, etc., No. 44 Main Street.—The Warren Clothing Company is widely known as extensive dealers in men's, boys', and children's clothing, gents' furnishing goods, hats, caps, trunks, traveling bags, umbrellas, rubber goods, etc. The business was established under its present name some three years ago by Messrs. Willis & Fairbanks, who were succeeded by the present proprietors in March, 1885. The store is one of the finest in town, 20x60 feet in dimensions, and very finely fitted up. The assortment of ready-made clothing is the largest in Warren, carefully selected at the best sources of supply. The firm also operate a custom tailoring department under competent supervision, where measures are taken and the best fitting garments, made in style and trimmed in an elegant manner, are promptly furnished at the lowest rates. The line of furnishings includes all the latest novelties in neckwear, white and colored shirts, underwear, hosiery, gloves, handkerchiefs, cuffs, collars, etc., while in hats and caps the assortment includes all the latest styles. Competent and courteous salesmen are in attendance. The members of the firm are both natives of Massachusetts.

D. Edward Penfield, Artist Photographer, Main Street.—Mr. D. Edward Penfield is an artist of acknowledged natural ability, and has received that cultivation and training so necessary in the practice of the profession of the photographer. He has been established in the business here since 1868. He has one of the finest studios in the State, with unsurpassed facilities for producing

first-class work. The building was erected for the special purpose by Mr. Penfield, is two stories in height, 25x40 feet in dimensions, handsome and attractive in exterior and interior, metropolitan in all its accessories and appointments, with splendid light, new backgrounds, and every modern appliance for the work in hand. Mr. Penfield is prepared to make all styles of photographs in the finest and most artistic manner, and at prices as low as the lowest. By the use of the new instantaneous process he is enabled to obtain portraits of children, groups, and other difficult subjects with ease and certainty, and makes also a leading specialty of copying old pictures. In general photographing he has few equals.

L. Harwood & Son, Pharmacists, and Dealers in Pure Drugs, Chemicals, Watches, Jewelry, Fancy Goods, etc.—The pharmacy and jewelry establishment of Messrs. L. Harwood & Son is one of the oldest as well as finest business houses in Warren. The business was founded in 1842 by Mr. L. Harwood, the present firm being organized in 1870. In 1883 the founder of the business died, since which time it has been conducted by Mr. F. L. Harwood under the old firm name. The store and business premises consist of the ground floor, basement, and fourth floor, each 25x60 feet in dimensions, and finely stocked with goods in all branches of the trade. The store has long been the centre of a large and influential trade in pure and fresh drugs, all the standard proprietary medicines, toilet articles, perfumery, soda and mineral waters, the finest American and foreign watches, and jewelry of every description. A leading specialty of the trade is in the compounding of physicians' prescriptions, the long experience and thorough practical skill of the proprietor insuring absolute accuracy. Mr. Harwood was born in Warren in 1847, is a member of the National Pharmaceutical Association and of the Massachusetts Pharmaceutical Association. The house makes a specialty of Robiquet's carbolized glycerine salve, L. Harwood & Son's cough syrup, Robiquet's asthma cure, and Williams' catarrh cure.

William Combs, Furniture, Paperhangings, and Undertakers' Supplies, Shepard's Block, Main Street.—The headquarters in Warren for fine furniture, paperhangings, curtains, etc., is the establishment of Mr. William Combs. This gentleman is also the principal undertaker and dealer in undertakers' supplies in this vicinity, and occupies handsome coffin and casket warerooms on Crescent street. Mr. Combs established his business here in 1830. Although in active business for over half a century he is still hale, vigorous, and hearty. His store comprises three floors and basement, each 40x60 feet, which are filled with a fine stock of furniture for both chamber, parlor, dining-room, hall, library, and kitchen, in fine and medium grades, to suit all tastes and the means of all classes of buyers. As a furnishing undertaker Mr. Combs has had large experience, having assisted in burying over two thousand persons, and possesses every facility for conducting the business properly and with the utmost consideration and care, while his charges are invariably fair and reasonable. Mr. Combs is a native of Warren, and thoroughly experienced in every branch of his business.

John M. Drake, Fine Groceries, Fruit, etc.—In Warren the house of Mr. John M. Drake ranks among the most enterprising and popular in the grocery line. The business was established here many years ago by Messrs. Brigham & Drake, the present proprietor succeeding to the sole control in 1871. He is an extensive dealer in fine groceries, fruits, crockery, lamps, and glassware, agricultural tools, etc., etc. He occupies large and commodious premises, comprising a store on the ground floor 20x40 feet, and the second floor, 40x60 feet, for storage and warerooms. The stock of goods carried includes choice family groceries of all kinds, teas, coffees, spices, canned goods, sugars, syrups, flour, butter, cheese, and eggs, foreign and domestic fruits, all of which are fresh and desirable. No house in this section that deals in the miscellaneous commodities of the grocery industry handles a higher standard of goods or is more reasonable in its prices. The line of crockery, lamps, and glassware includes every novelty known to the trade, while in agricultural tools the assortment comprises everything necessary or useful in or about a farm. Five clerks and salesmen are employed, and goods are delivered by wagon. Mr. Drake is a native of Holland, Mass.

J. & I. E. Moore, Manufacturers of Moore's Merchants' and Bankers' Writing and Copying Ink, Excelsior School Ink, etc.—One of the best equipped establishments in Massachusetts devoted to the manufacture of inks and laundry bluing is that of Messrs. J. & I. E. Moore. This business was established in 1853 by these gentlemen, who conducted it till 1878, when, on the death of Mr. John Moore, his son Mr. I. E. Moore, became sole proprietor. The factory is a spacious building, two stories in height, with basement 30x90 feet in dimensions, fully equipped with every appliance and facility for the successful prosecution of the business. Mr. Moore manufactures largely "Moore's" merchants' and bankers' writing and copying ink, Excelsior school ink, violet writing and ebony black ink, and laundry bluing. The ink manufactured by this reliable house is unequalled for quality, flows freely, and is absolutely permanent and unfading. Millions of bottles are sold annually and the demand is constantly increasing in all sections of the United States. Mr. Moore is constantly adding new goods and inks to his list. He has been an assessor of Warren for two years.

N. R. Moore, Lumber and Shingles.—The leading source of supply for building lumber of all kinds is the establishment of Mr. N. R. Moore. He occupies two floors, 25x75 feet each, as a warehouse for lumber and shingles, as well as large yard with abundance of storage capacity. Here is always to be found a full supply of spruce, pine, hemlock, and chestnut lumber, both dressed and in the rough, which he offers at the very lowest prices. He also keeps a large stock of shingles, fence posts, pickets, etc., which are well protected from the weather. Mr. Moore established himself here in 1875, and has ever since conducted the business with steadily increasing success. Having the best possible facilities for railroad transportation, he is at all times prepared to fill all orders promptly and at the lowest rates. He is a native of Warren, in the prime of life, and closely identified with the best interests of the community.

Warren Savings Bank, Maple Street.—The Warren Savings Bank, which was incorporated in 1882, has gained the confidence and patronage of a large circle of friends in this and adjoining towns. From the beginning its officers and directors have included many of the most substantial men in the community. Its officers for 1886 are as follows, viz.: President, John W. Chadsey; vice-presidents, W. B. Ramsdell, J. B. Lombard; treasurer, S. E. Blair; clerk, E. C. Sawyer; trustees, J. W. Chadsey, W. B. Ramsdell, S. B. Richardson, S. E. Blair, J. W. Tyler, E. F. Strickland, Cutler Moore, Charles Heritage, M. K. Whipple, William A. Smith. This is purely a savings bank, conducted entirely in the interests of the people who, with small means, wish to get interest on their savings. There were at the time of the last annual statement nine hundred and eighty-five open accounts, and the deposits aggregated \$122,556.68. The methods in vogue are practically the same as those of the great savings banks of the country, and the management of the affairs of the institution has been characterized by a degree of ability, soundness, and financial wisdom which has retained the esteem of all its patrons.

Mrs. J. P. Lincoln & Miss M. L. Johnson, Dressmaking and Millinery, over Boston Store, Maple Street.—The millinery and dress-making establishment of Mrs. J. P. Lincoln and Miss M. L. Johnson is one of the most deservedly popular shopping places in Warren. The business was inaugurated by these ladies here September 11th, 1885, and is a favorite source of supply for artistic millinery merchandise, including fine French flowers, ostrich plumes and tips, rich ribbons and laces, hats, bonnets, straw and silk goods, and ornaments of the most desirable pattern, also for stamping embroidery and for Taylor's popular system of dress-cutting. The store is large and commodious and is noted for the taste displayed in the arrangement of goods. In prices, as well as in quality and styles of goods, they successfully compete with any house in this line in this section, and the large and influential patronage which they enjoy is a deserved tribute to the enterprise and cultivated taste of these ladies. They employ only the best assistants and can assure their patrons prompt fulfillment of every order and first-class work in all cases.

J. W. Hastings, M. D., Druggist and Apothecary.—A prominent house engaged in the drug trade is that of Mr. J. W. Hastings, M. D., which was established in 1868 by Dr. Hastings. His stock of goods is one of the largest and finest in this line in town, and comprises the purest and freshest drugs, all the standard proprietary medicines, and a fine assortment of toilet articles and fancy goods. Dr. Hastings has had a large and active experience as a pharmacist and also as a physician, and none can realize more fully than he the responsibility resting upon him while engaged in preparing prescriptions. For that purpose he has the best drugs in the market, and the laboratory and prescription department is under his own personal supervision. Dr. Hastings is a native of Berkshire county, Mass., but has resided here since 1858. He served during the war as assistant surgeon of the Twenty-first, and afterward as surgeon of the Thirty-third Massachusetts Regiments.

Sayles & Jenks, Manufacturers of Fancy Cassimeres.—Messrs. Sayles & Jenks are extensive manufacturers of fancy cassimeres, and have achieved a national reputation for the superior excellence of their output. The business was founded in 1875 by Messrs. Sayles, Owen & Brownell, as successors to Mr. S. H. Sibley, who had previously consolidated the two manufactories of Knowles & Sibley and Ellis & Co. In 1880 the firm was changed to Sayles, Owen & Co., Mr. W. A. Jenks being a member, and in January, 1885, the present firm was organized, who have since conducted the business with increased facilities and success. The manufacturing plant comprises a nine-set mill, built of brick, five stories high, 114x52 feet in dimensions, with an L on the east side, three stories high, 56x36 feet, for casing, weaving, spinning, and pattern-room, also an L for dressing and picking on the west end, three stories, 35x40 feet; a dye-house, 58x30 feet; a wool-room, three stories high, 71x37 feet, for storing and sorting wool; a dry-house, 97x31 feet, and boiler-house, 26x36 feet. The machinery and mechanical appliances, with which the mill is thoroughly equipped, are operated by water-power with steam auxiliary, and include twenty-six looms, three thousand eight hundred spindles, besides fourteen looms and two jacks in the casing-room. The operations of the factory are confined exclusively to the manufacture of fancy cassimeres and suitings, and constant employment is given to from one hundred and seventy-five to two hundred hands. The goods made by this firm are celebrated for their superior quality and fine finish, and are sold throughout the United States. The reputation of this firm for commercial honor is too widely known and firmly established to need comment at our hands. The members of the firm are A. L. Sayles and W. A. Jenks, the latter being sole manager.

Mrs. C. A. Metcalf, Choice Confectionery, Tobaccos and Cigars, Stationery, Artists' Supplies, etc., Main Street.—Perhaps the most frequented business establishment in Warren is that of Mrs. C. A. Metcalf. It is the general news depot of the town, and a favorite headquarters for choice confectionery, tobacco and cigars, stationery, artists' supplies, toys, fancy articles, and holiday goods of every description. The business was founded many years ago by Mr. Samuel Robbins, and was conducted by Mr. E. C. Morgan for some eighteen years previous to June, 1885, when he was succeeded by Mr. C. A. Metcalf, who died in October of the same year, since which time Mrs. Metcalf has prosecuted the business in a very successful manner. It is one of the largest and handsomest stores on the street, well-appointed and finely stocked. The large and varied assortment has been carefully selected, especially that relating to holiday goods, Christmas and New Year's presents, for both old and young, in which branch this store is unsurpassed. The list of novelties in toys and games is worthy of notice at this season, and is liberally patronized.

S. Wetherbee & Son, Ready-Made Clothing, Hats, Caps, Gents' Furnishing Goods, etc.—Few mercantile houses in Warren are better known or more highly respected than that of Messrs. S. Wetherbee & Son, the clothing merchants, which was founded here twenty-six years ago by Messrs. S. & J. Wetherbee, the present firm succeeding to

the business in 1876. They are widely and favorably known as extensive dealers in ready-made clothing, hats, caps, gents' furnishing goods, hardware, paints, paperhangings, trunks and valises, shoe kits, cutlery, etc., and carry a well-selected stock of goods in every branch of the trade. The diversity of the stock is such as to please all classes of customers. The line of ready-made clothing commends itself to all who inspect its quality, and comprises well-made and stylish garments for both men's and boys' wear. In hardware the stock embraces everything in that line needed by the house-keeper, the mechanic, the builder, and the farmer, and every line is well stocked with goods at the lowest possible prices. The members of the firm are Messrs. S. and E. F. Wetherbee.

Edward Fairbanks, Choice Groceries, Dry Goods, Carpets, Boots, and Shoes.—Mr. Edward Fairbanks is widely known as an extensive dealer in dry goods, choice groceries, carpets, and boots and shoes. In these four important departments of trade Mr. Fairbanks presents claims to public patronage that cannot be surpassed by any of his contemporaries. He occupies a fine, large store, 28x108 feet in dimensions, and a storehouse containing two floors, 24x30 feet each. In dress goods the assortment includes all the latest styles and patterns in both domestic and foreign productions, and of every texture and material known to the trade. The line of carpets comprises the products of the best looms of America and Europe, and is sold at prices which are safe from successful competition. The stock of fine family groceries is large and carefully selected, embracing the finest teas, the purest coffees and spices, the leading brands of flour, and canned goods in great variety. The boot and shoe department displays a fine stock of footwear for men, women, and children, of all styles, grades, and sizes, in sufficient variety to suit the tastes and means of all, and received direct from the best and most reliable manufacturers in the State. Six clerks and salesmen are employed. Mr. Fairbanks is a native of Massachusetts, and established his business here in 1860.

Tyler & Towne, Groceries, Provisions, Crockery, Boots and Shoes, Main Street.—Messrs. Tyler & Towne are extensive dealers in groceries, provisions, crockery, boots, and shoes. The business was established in 1872 by Mr. J. W. Tyler, and after some changes the present firm was organized in 1883. They occupy two stores connected, for meat market and grocery store, covering an area of 40x60 feet. Even the most casual observer cannot fail to be impressed with the quantity, quality, freshness, and variety of the stock carried here. The arrangements adopted for the perfect preservation of perishable articles insure to purchasers invariable purity and freshness in the goods, and are effective in securing a large and permanent patronage. The stock comprises meats of all kinds, fine family groceries, teas, coffees, spices, flour, butter, cheese and eggs, early vegetables, fruits, cigars, tobacco, and confectionery. Six clerks and two delivery teams are employed. The members of the firm are Messrs. J. W. Tyler and Stewart H. G. Towne, both of large experience in the business. Prompt, efficient, and obliging in all their dealings, they are amply deserving of the prosperity that has attended their efforts.

F. H. Moore, Boots and Shoes and Fine Groceries.—Mr. Moore established himself here three years ago, and has become well and favorably known as an extensive dealer in boots and shoes and fine groceries. His store is large and commodious, and well stocked. The line of boots, shoes, and rubbers here displayed embraces all the various styles, grades, and sizes, suitable for men, women, and children, and at prices to suit the means of all.

The stock is received direct from the best manufacturers in the State. The assortment of fine family groceries is one of the best in town, and includes the finest teas, the purest coffees and spices, the leading brands of flour, and sugars, canned goods, and everything pertaining to the staple grocery trade. The store is well patronized by citizens of the town and surrounding country, the varied stock meeting all demands.

TOWN OF WESTBORO.

This thriving manufacturing town is on the line of the Boston and Albany railroad, twelve miles east of the city of Worcester. Formerly a part of Marlboro, it was separated from it and incorporated in 1877.

Its early history is very similar to that of other towns in this part of the State, and contains many features of local interest and importance.

The town presents a fine appearance, its well-kept streets being overhung by fine trees and flanked by substantial business houses and private residences that indicate the excellent material and social condition of its people.

The educational and religious advantages afforded are exceptionally good, the schoolhouses are modern in build and equipment, and several of the church societies have very attractive edifices.

The State Reform School for boys occupies an elevated site, overlooking Chauncy Pond and commanding pleasant views. The buildings are ample in size, convenient in arrangement, and the institution is prudently managed.

Among other noticeable features of a public character are the Town Hall and the handsome marble monument in memory of the Westboro soldiers who sacrificed themselves in the late war for the preservation of the integrity of the Union.

Westboro has two banks—the First National, organized in 1864, and a Savings Institution, a public library, a young men's debating society, the Reform Club, Village Improvement Society, and a branch of the Woman's Christian Temperance Union are prominent instrumentalities in the promotion of the welfare of the town.

Westboro is renowned as the birthplace of Eli Whitney, inventor of the cotton gin, and of Hon. Horace Maynard, "of Tennessee."

The manufactures of this town comprise, among many other things, boots and shoes, carriages, wagons, and sleighs, and straw goods.

Northboro.

This beautiful and thriving town is situated on the eastern boundary of Worcester county, thirty-two miles west from Boston by the Boston and Albany and the Fitchburg railroads.

It was incorporated in 1766. The first settler was John Bingham, who built a saw-mill in 1672, which he operated until driven away by the Indians. The first school, opened in 1772, was a private one. In 1826 the first School Committee was elected. There are now at the Centre a high and a grammar school presided over by excellent teachers and having a good attendance. The annual appropriation for school purposes is about \$5,000.

The first church building was erected in 1756. In addition to the society that constructed this there are the Baptist and the Evangelical organizations.

Among the public buildings the Town Hall is prominent. It is a fine, substantial structure, conveniently arranged and appointed.

The free public library was opened in 1867, the people are proud of it, and evince their pride and appreciation by giving it a liberal patronage.

Northboro is distinguished as the birthplace of John Davis, a celebrated and conspicuous lawyer of his day. He served as a member of Congress and was also governor of Massachusetts.

J. T. Fay & Co., Manufacturers Rubber.—This business was inaugurated fifteen years ago by Mr. Streeter, and for two years the industry has been successfully carried on by Messrs. J. T. Fay & Co. The premises occupied comprise a large two-story building, 40x125 feet in dimensions, to which they are building an addition, 40x80 feet in dimensions, the increasing demand for the firm's product necessitating greater facilities for their work. The most valuable improved machinery and appliances are used, operated by steam, and a force of thirty-five employees are constantly at work in the establishment. Messrs. Fay & Co. are now putting in the necessary machinery to utilize their valuable water power, and, when completed, steam will be used as auxiliary during the low stages of water. Messrs. Fay & Co.'s operations are confined to reclaiming, grinding, and devulcanizing old rubber, and preparing it for use a second time, and in creating a good market here for old rubber goods and producing from this almost worthless matter a valuable article of commerce, the firm are accomplishing a great and beneficent work. The product of this factory is standard, and both in quality and prices the firm successfully compete with any establishment in the country. Messrs. J. T. and Louis E. Fay and Fred. S. Rice, comprise this reliable firm. They are all natives of Worcester county.

A. W. Colburn & Co., Manufacturers of Violin, Guitar, and Banjo Pegs, Piano and Organ Sharps, etc.—This enterprise, one of Northboro's leading, representative industries, was inaugurated in 1880 by Messrs. Brooks & Colburn, the firm, as at present constituted, succeeding to the business in January, 1884. The premises consist of a large two-story building, where twenty skilled workmen find employment, and the machinery, with which the establishment is thoroughly equipped, is operated by steam power. Messrs. Colburn & Co. are among the leading manufacturers of piano and organ sharps in the United States, and are the only firm in this country who manufacture violin, guitar, and banjo pegs. Their work is made in boxwood, cocoa wood, cocoa bole, rosewood, black walnut, and other hard woods, and for quality and excellence is unsurpassed by any goods in the market. Messrs. Colburn & Co. manufacture guitar bridge pins, violin end pins, bones, violin finger boards, guitar and banjo bridges, etc., and their trade extends to all parts of the country. Messrs. A. W. & G. F. Colburn are the individual members of the firm.

Whitaker & Proctor, Manufacturers of Fine Tortoise Shell and Horn Goods, Buffalo, Raw Horn, Shell, Ball, and Pearl Inlaid Buttons.—The firm of Yates, Whitaker & Kaighn founded this enterprise in September, 1876, and, after several changes, in 1880 Messrs. Whitaker & Proctor became proprietors, and have since conducted their important work with marked success. The firm occupy a large three-story building, 35x65 feet in dimensions, admirably equipped with steam as the motive power. They employ forty operatives in the manufacture of the finest tortoiseshell and horn grade, including the latest novelties in ball, and

other styles in buttons, combs, jewelry, charms, chains, etc., and for the originality, beauty of designs, perfect workmanship, and general excellence of their manufactures, Messrs. Whitaker & Proctor are surpassed by none and equaled by few of their craft in the country. The elegant and fashionable ball buttons, and pearl inlaid work of the firm is a special feature of their business, and there are few houses in the country more zealous of maintaining the high reputation of their goods, both as to artistic styles and general excellence. Messrs. Whitaker & Proctor supply the trade with their goods at lowest possible margin above cost of manufacture, and the demand for their work is steadily increasing and extending to all parts of the country. Messrs. N. C. Whitaker and J. Proctor are the individual members of this enterprising firm.

Whitney House, C. Whitney, Proprietor, West Main Street.—The "Whitney" is a first-class house in every respect. It is provided liberally with all the modern hotel comforts and conveniences, and has fifty comfortable sleeping-apartments, bathrooms with hot and cold water, a fine billiard-room, neat business office, reading and writing room for gentlemen, a fine ladies' parlor, and electric bells connect all the rooms with the office, and guests are given the most satisfactory attendance. The table is unsurpassed, being always liberally supplied with the finest cooked dishes and all seasonable luxuries. The rates charged are but two dollars per day, and travelers, especially commercial men, find this a very superior stopping-place. Guests are conveyed to and from the depots free of charge. This creditable establishment was first opened in 1882 by Ira L. Reed, who was succeeded by Mr. H. L. Chase. A few months ago Mr. C. Whitney, the present manager, assumed the control and is greatly augmenting its popularity. The hotel is a very attractive and popular resort during the summer season, and is filled with guests from the cities during the heated term.

George E. Fitch & Co., Chicago Dressed Beef, Pork, and Sausage, No. 16 South Street, Branch Establishments in South Framingham and Marlboro.—A wholesale dealer in meat in this town, one whose supplies can always be relied upon to be of the best quality, is Mr. George E. Fitch, proprietor of the business carried on under the firm style of George E. Fitch & Co. Mr. Fitch was born in Westboro, and established his business here in 1883. His trade has since grown to large proportions. He occupies the store at No. 16 South street, which has a frontage of 25 feet and depth of 50 feet, and has a branch establishment at South Framingham. The store contains a very large refrigerator, which can hold forty tons of ice and twenty dressed cattle. Mr. Fitch is agent for the celebrated Armour Company, of Chicago, and is in constant receipt of fresh supplies of Chicago dressed beef. He keeps a full supply of pork and sausage and meats of all kinds, and has the best and very freshest of goods. Seven hands assist him in handling his trade. Mr. Fitch deals fairly with all who patronize him.

TOWN OF MILFORD.

This town is notably one of the most energetic and progressive communities in Worcester county. Formerly a part of Mendon it was designated as its East Parish. To the Indians it was known as Wopowage, and was called Mill River by the whites. The northern part, bought of the Indians, is still known as "North Purchase."

Eighteen miles southeast from the city of Worcester, Milford occupies a favorable site on Charles river, and takes its present name from Mill river, which runs through Hopedale, one of its postal villages. These two streams furnish extensive water-power, which is not permitted to go to waste, though many years elapsed after the settlement of the town before it was put to any considerable employment. The town is plentifully watered throughout its whole extent, the surface is undulating, and the soil strong and productive.

Three villages are comprised in the town—Milford, South Milford, and Hopedale. It was in the latter place that a fraternal community was attempted, and carried on for awhile, in the year 1840. It is conspicuous for its many beautiful residences.

Situated on a branch of the Boston and Albany railroad, and the railroad from Ashland to Woonsocket, R. I., the transportation facilities of this place are ample, whether for passenger travel or freight traffic.

Milford is a handsome town, as well as a busy one, is beautifully laid out, and its people take a deal of pride in keeping it in presentable and excellent condition.

Its free schools, of which there are a score, and its schoolhouses are of a high order. Its religious organizations and church buildings will compare favorably with those of many larger towns, and the patronage accorded an excellent public library is a characteristic feature.

The Town Hall and other public buildings are architecturally noticeable. Two banks furnish financial accommodations to business men and others. Two or three ably conducted papers disseminate the news of the day, and its "God's Acre," Pine Grove Cemetery, is a tastefully planned spot.

Milford is essentially a manufacturing town, and has fairly earned its title to that designation. The major portion of its population of eleven thousand persons has been built up and is sustained by its manufacturing industries. Of these the making of boots and shoes is the principal one, there being some thirty establishments, provided with machinery of the most improved description. The capital invested in this industry alone touches \$1,000,000. Furniture, iron castings, boot and shoe nails, straw goods, clothing, leather belting, spindles, and spinning rings are also prominent articles of manufacture.

This town is the birthplace of Alexander Scammell, a gallant officer of the Revolution, adjutant-general of the army at Yorktown, where he was fatally wounded in 1781. Here was born, too, William Claflin, governor of Massachusetts and member of Congress.

H. A. Greeley, Apothecary, No. 182 Main Street.—A prominent house engaged in the drug trade is that of Mr. H. A. Greeley, who has been established in the business here since 1883, and has gained an excellent standing as an apothecary, and built up a large and steadily increasing trade. His store is pleasantly located, is 20x50 feet in size, and very handsomely appointed. It has long been the centre of an extensive trade in pure drugs, standard medicines, toilet articles, perfumery, soda and mineral waters, etc., and offers unsurpassed inducements to its customers, both as regards excellence of stock and economy of prices. Special attention is given to the compounding of physicians' prescriptions, and for that purpose the purest and freshest drugs in the market are used. Absolute accuracy and complete satisfaction are guaranteed. A corps of clerks are in attendance. Mr. Greeley is a native of New Hampshire, and has achieved an enviable reputation in this community for reliability and integrity.

Cyrus Noyes, Dealer in Doors, Sash, and Blinds, Paints, Oils, Window Glass, Putty, also Painting, Graining, Paperhanging, etc., corner Main and Court Streets.—This gentleman, though a native of Vermont, is an old settler in this town. He established himself in business here about thirty years ago, and has ever since been conducting a steady, successful trade. His store and workshop covers an area of 40x20 feet. Here he is carrying on an extensive business as a dealer in doors, sashes, blinds, paints, oils, window glass, putty, and paperhangings of every description. Giving employment to six experienced workmen, he pays particular attention to all orders for painting, glazing, and paperhanging, executing all branches of the business in the most workmanlike and satisfactory manner. Graining and imitations of woods are also performed in artistic style by him. Mr. Noyes has a trade extending to all parts of Milford and its vicinity. He is a prominent member of the F. A. M. Lodge.

The Milford Mutual Fire Insurance Company, George L. Cooke, President.—The Milford Mutual Fire Insurance Company was incorporated in 1851, and immediately entered upon a career of usefulness which has been continued until to-day with increasing prosperity. The chief executive officers of the company are as follows, viz.: President, Geo. L. Cooke; treasurer, J. P. Daniels; secretary, Geo. G. Parker. These officers are assisted by a board of directors, consisting of the following gentlemen: Geo. L. Cooke, B. E. Harris, I. N. Davis, E. Mann, J. Wilmarth, S. Mathewson, L. H. Cook, J. P. Daniels, Geo. Beatty, J. H. Barker, G. G. Parker, Albert Wood, H. L. Patrick, J. Whittemore, and T. B. Bailey. The affairs of the company are most zealously guarded by its officers, who have made a record which has gained the confidence of all with whom they have had business relations. Conservatism rather than haste, carefulness rather than impulsiveness, final profit rather than present volume of business, have been the leading mottoes of their insurance creed. The business transacted is distributed throughout the State of Massachusetts principally, insurance being written upon dwellings, furniture, barns, and farm property at the lowest rates. It also includes all damage by lightning in all risks. Its low rates on policies when insured, and its large dividends at expiration—fifty per cent. on five years, and twenty-five per cent. on others—combined with the fact that it has made no assessments on its policy-holders since its organization, has met all its liabilities promptly and honorably, and has never resisted claims by litigation but in a single instance, serve to commend the company unreservedly to the confidence and patronage of the public. The company has at present about one million dollars at risk, and is now writing on the best class of dwelling-houses and their contents at the rate of one per cent. for five years.

Simonds & Adams, Foreign and Domestic Dry Goods and Small Wares, No. 112 Main Street.—The popular dry goods emporium of Messrs. Simonds & Adams was first established in Milford in 1868, the founders being Messrs. Simonds & Knowlton, who were succeeded by the present firm in 1874. The store is very eligibly situated and is 22x90 feet in size, and is admirably arranged with modern conveniences, including a money railway and other appointments for facilitating the transaction of its large business. Here is gathered an extensive stock of dry goods and small wares, embracing dress goods in silk, satin, velvet, woolen, cotton, etc., in all the latest patterns and designs, gloves, hosiery, ribbons, laces, embroideries, handkerchiefs, linen goods, cotton fabrics, white goods, housekeeping goods, dress trimmings, underwear, and notions of various kinds too numerous to mention here. The store is eminently popular and the business transacted is not only large in volume, but is conducted in such a manner as to make every customer a permanent patron. With close and careful buying from importers and manufacturers and being ever on the alert for the latest and most desirable novelties, the facilities of this house for pleasing its customers are not surpassed by any of its contemporaries. The members of the firm are Messrs. E. P. Simonds and E. T. Adams, the former a Vermonter by birth, the latter a native of Milford.

W. H. Bourne & Co., Dry and Fancy Goods, Dress Trimmings, etc., No. 106 Main Street.—This establishment is one of the most popular resorts in the "shopping district" of the town, and its popularity has been won by honorable and enterprising business methods. The house was founded some years ago by Mr. A. A. Colburn, and has been in possession of the present firm since April, 1884. The store is 20x60 feet in dimensions and admirably arranged. The stock comprises every description of dry goods of both foreign and domestic manufacture, embracing hosiery, gloves, corsets, ribbons, cottons, and white goods of all kinds, and a specialty is made of dress trimmings. The assortment of these goods, and other articles too numerous to mention, is large and comprehensive, and comprises everything usually looked for in a representative dry goods establishment. The stock is kept up to a very high standard of excellence, and new goods and late styles are continually arriving from the most reliable and fashionable sources of supply. The prices which rule are fair and equitable, and the patronage is large and influential in Milford and its surrounding country. Mr. Bourne, the active member of the firm, is a Massachusetts man, born and bred.

J. Allen Rice, Druggist, No. 116 Main Street.—A reference to the drug trade of Milford suggests at once the house of Mr. J. Allen Rice, which was founded in 1846 by Mr. E. L. Hilliard, who was succeeded in 1854 by Mr. L. J. Wilson, who conducted the business until the accession of the present proprietor in 1870. The store is one of the most attractive in town, 25x60 feet in dimensions, while the stock carried embraces a great variety of drugs and chemicals for various uses, as well as a complete assortment of family medicines, tinctures, extracts, toilet goods and perfumes, while specialties are made of the sale of Williams' liniment and Dr. Flatley's cough syrup. A specialty is also made of the compounding of physicians' prescriptions and family recipes, every care and accuracy being exercised, and only the purest and freshest drugs being employed. The house commands a first-class and influential patronage. Employment is given to two clerks. Prices are placed at the lowest figure, and prompt attention accorded to every patron. Mr. Rice is a Massachusetts man by birth, and an accomplished pharmacist.

G. W. Stacy, Books and Stationery, No. 86 Main Street.—The leading book and stationery store in Milford, as well as the oldest, is that of Mr. G. W. Stacy. Mr. Stacy established himself here in 1830 as a printer and publisher, and is a good practical printer. In 1846 he embarked in the book and stationery trade. Being a literary connoisseur and a gentleman of liberal education, he was successful in catering to the tastes of the public in that direction. He occupies a commodious store 20x60 feet in size, and carries a fine and well-selected stock of literature, including many of the standard works of English and American authors, and a line of fine stationery, albums, holiday goods, etc., all of which are patronized by the general public. His trade is large and influential throughout Milford and the surrounding towns. Mr. Stacy, although in his seventy-seventh year, is still hale, hearty, and vigorous.

TOWN OF LEOMINSTER.

One of the pleasantest towns in this section, Leominster, is situated in the northeastern part of Worcester county, on the line of the Old Colony railroad four miles southeast from Fitchburg ; it is twenty miles north from Worcester and fifty-three miles northwest from Boston via the Boston and Fitchburg railway. It was erected into a town in 1740, and was set off from Lancaster. The first houses here were built by Gershon Houghton and James Boutell in 1725. Rev. John Rogers was the first minister to be ordained, in 1743.

The town comprised Leominster and North Leominster. Through the former runs the Old Colony railroad, and through the latter the Fitchburg and the Hoosac Tunnel lines, giving the town superior transportation facilities in every direction.

Excellent hydraulic force is furnished by the Nashua river, Baker's brook, and several smaller streams. The surface of the township is, for the most part, regular, a dozen hills individualizing themselves here and there. Of these North and South Monoosnock are the principal ones, the latter lifting its head ten hundred and twenty feet above tidewater, and ribbed with granite of a superior quality. The southerly section of the town is rugged, and, taken as a whole, Leominster is agriculturally strong and productive, especially in grass and the hardier fruits.

Monument square is located in the heart of the business portion of Leominster, and from this inclosure rises the granite shaft that commemorates the valor of the soldiers that went hence into the late war. This square is also the converging point of the five principal streets, Main, West, Pleasant, Central, and Mechanic. Contiguous to it is that distinctive feature of all New England villages, the "Common," and clustered about the latter and the square are the Town Hall, several churches, and the representative business establishments of the town.

Public schools abound in Leominster, and are of the best. General interest in education has always been a marked characteristic of our people, the result of which is observable in a high average of intelligence. The legal division into school districts common to the State of Massachusetts has never been adopted in this town, but this fact has by no means interfered with the systematic instruction and education of our children. The schools are numbered from one to eighteen, and, exclusive of the High School, comprise grammar, intermediate, primary, and ungraded schools. A conscientious and efficient system is pursued, whose results are every way comparable with those achieved under the district method.

The public library is exceptionally large, when the number of the population is considered, containing, as it does, more than ten thousand volumes. Excellent apartments in the Town Hall are devoted to it. The privileges of the library are free to all. The reading-room is well supplied with the current newspapers and periodicals, and not the least interesting and creditable feature of the institution is the museum.

Leominster people are a church-going community, as is fully evidenced by the number of religious societies here and the manner in which they are supported. Following is the list: Central Baptist, First Congregational (Unitarian), Methodist Episcopal, Orthodox Congregational, St. Leo's (Roman Catholic), and the Congregational, the latter at North Leominster.

A national bank, with a capital of \$150,000, a savings institution, with a liberal list of depositors, and a generously maintained weekly newspaper are important adjuncts that should not be forgotten.

The humane and social qualities of our people find expression in the operation of several societies and associations. Freemasonry and Oddfellowship, Knights of Honor, and American Order of United Workmen, the Sons of Temperance, and the Hibernians are severally represented by lodges, the Women's Christian Temperance Union and the Ladies' Auxiliary Society are prominent among the organizations successfully carried on by women, while the veterans of the Grand Army of the Republic have their post. Besides these there are several smaller societies whose work is equally honorable and useful in its results.

The town is well lighted, and the supply of water is abundant and the quality good. The water-works have been in operation since 1873. Morse brook, a mile and a half from the business centre, is the source of supply. The storage capacity of the reservoir is one hundred and fifty millions of gallons, the pressure seventy-nine pounds to the square inch; fire hydrants are located in every part of the town, and water is distributed through some nineteen miles of pipe, the service being thoroughly efficient and satisfactory.

We have already referred to the agricultural resources of Leominster, but its manufactures are even more noticeable and notable. More than a quarter of a century ago they were very considerable, and during that period their extent and value have very materially appreciated.

The beginning of manufactures dates back more than one hundred years, since we find that the making of horn combs was inaugurated in 1775. This industry, in conjunction with the manufacture of jewelry and a great variety of fancy goods from horn, has done more than any other to bring about the present condition of Leominster as a business centre. The toy factory located here is said to be the largest in the world, and that for the manufacture of children's carriages enjoys a similar distinction in its line. Paper and furniture, linen and woollens, leather board and piano cases, are also extensively produced, together with shirts and machinery.

Leominster is still growing, new buildings are going up all the time and are occupied as soon as completed, manufacturers and merchants are continually extending their resources, and it would be impossible to find a community of six thousand persons more really contented, prosperous, and hopeful.

Edward M. Rockwell, Manufacturer of Fancy Cassimeres, Silk Mixed, and Wool Suitings.—The concern of which Mr. Edward M. Rockwell is the head is one of the most extensive and important in Leominster, and occupies a leading position in its particular line. The business was inaugurated in 1877, and has attained a high degree of prosperity. The principal mill is located on Pond street, occupying a four-story brick building 50x100 feet in area, which is equipped with a full complement of the finest machinery and devices, the outfit including in part nine sets of cards, thirty-five hundred spindles, and thirty-four broad looms. The range of production embraces worsteds and fancy cassimeres, silk mixed, and wool suitings. A force of one hundred and thirty hands is given constant employment, an average of eight hundred yards being turned out daily. The washing and removal of the animal oil are thorough, and the spinning is carefully adjusted to the nature of the wool and the quality or grade into which it is to be brought. The reputation of the cassimeres and worsteds made at these mills is of the highest character. They are unsurpassed in the compactness of the fabric, in the shortness of the nap, in the smoothness of finish, and in that remarkable quality of the best English goods, the freshness of their appearance after months of constant wear. The trade of the establishment is confined to no particular territory, orders being received from all parts of the Union. The superior merits of the cloth have created a heavy demand not only from the dealers throughout the country, but also a local demand for ends and remnants, which are sold at the mill. Mr. Rockwell is a native of Massachusetts, a prominent and representative man.

E. F. Pierce, Furniture, Bedding, and Carpets, Nos. 6 and 8 Monoosnock Block, Monument Square.—This house, which bears the marks of enterprise and judicious management, was established in 1885, and, although not so old as some others, it has become a favorite resort for those who desire first-class furniture, bedding, and carpets at the most moderate prices. The premises occupied are very spacious and admirably arranged, and contain an extensive stock of parlor, library, reception, dining-room and bed-room furniture, also domestic carpets of the very latest and most fashionable designs from the best domestic looms, bedding of every description, etc. The great feature of this establishment lies in the fact that any of these goods, which are all of a superior

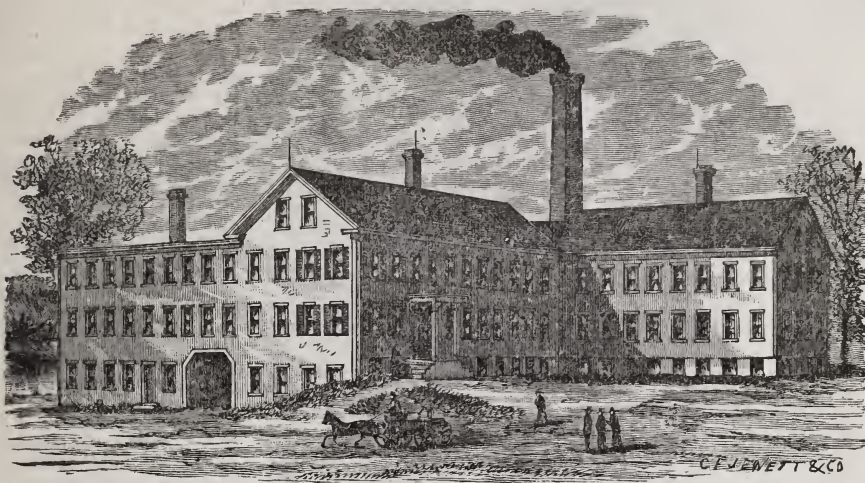
quality, may be had here at lower prices either for cash or on installment plan than are asked elsewhere for inferior goods. Mr. Pierce was born in Arlington, Mass.

Railey & Burrage (Successors to E. R. Knapp), Dealers in Stoves, Ranges, Furnaces, Monument Square.—Prominent among the business firms of the town, and the most extensive in its particular line, is that of Messrs. Railey & Burrage. The house has had a long career of usefulness, having been founded as far back as 1858, by E. R. Knapp. Messrs. J. J. Railey and H. E. Burrage formed the present copartnership and assumed control and ownership January 1st, 1885. The store is 25x50 feet in dimensions, conveniently arranged for the exhibition and inspection of goods, and provided with all facilities calculated to bear favorably upon the conduct of the business. The firm deal largely in stoves, ranges, furnaces, and general kitchen furnishings, carrying a very complete stock, and prosecuting a heavy and growing trade. The display is very attractive, and the variety, extent, and quality of the goods shown account fully for the popularity and prosperous condition of the concern. Messrs. Railey & Burrage have effected most advantageous arrangements for the purchase of supplies, such, indeed, as justify them in offering very strong inducements to customers in the matter of prices. The establishment is one of the most progressive and responsible mentioned in these pages. Jobbing of all kinds is promptly attended to, and tin roofing is thoroughly and artistically done.

A. M. Polley & Son, Boots, Shoes and Rubbers, No. 4 Monoosnock Block.—One of the oldest and most successful concerns in this line of trade is that of Messrs. A. M. Polley & Son. The business was founded in 1848 by Mr. A. N. Polley, who afterward associated with him Mr. F. W. Polley, his son, who has since succeeded to the entire proprietorship. Mr. F. W. Polley is a native of Leominster. With the assistance of a competent clerk he is conducting an excellent trade which is constantly increasing in proportions. His finely furnished store is 40x25 feet in dimensions, and is filled with a large, superior stock of boots, shoes, and rubbers, for men's, women's, and children's wear. The goods are the best in the market, and are purchased direct from the most reliable manufacturing centres. The prices are as low as could be desired.

A. W. Williams (Successor to Joslin & Williams), Manufacturer of Imitation Jet, Rubber, and Shell Jewelry, Combs, and Novelties.—Prominent among the flourishing establishments in Leominster is the widely known concern of Mr. A. W.

success, the trade being exceedingly heavy. The premises occupied comprise a lumber yard 100x300 feet in dimensions and a commodious two and three story structure used as a saw and planing mill, supplied by a one-hundred-horse power engine



Williams, the salesroom of which is under the capable and efficient management of Mr. E. B. Kingman, at No. 419 Broadway, New York. This prosperous enterprise was started in 1870, and from its inception has been continued with the most gratifying success, the products being in steady and extensive demand throughout the whole of the United States, owing to the uniformly high standard of excellence they have always maintained, all these goods being made of real S. A. H., and for which Mr. Williams received the award from the United States Centennial Commission of the International Exhibition, Philadelphia, 1876. The factory is a substantial 45x100 two-story frame structure, supplied with a thirty-horse power engine, and completely equipped with the most improved machinery and appliances, and employment is afforded to upward of seventy-five expert hands. The products include hair-pins, combs, bracelets, brooches, and a variety of useful and ornamental articles in imitation jet, rubber, and shell for the coiffure, the neck, and hand wear, and some fifty gross of hair-pins are turned out daily. Mr. Williams, who was formerly of the firm of Joslin & Williams, who established this business, is a native of this State.

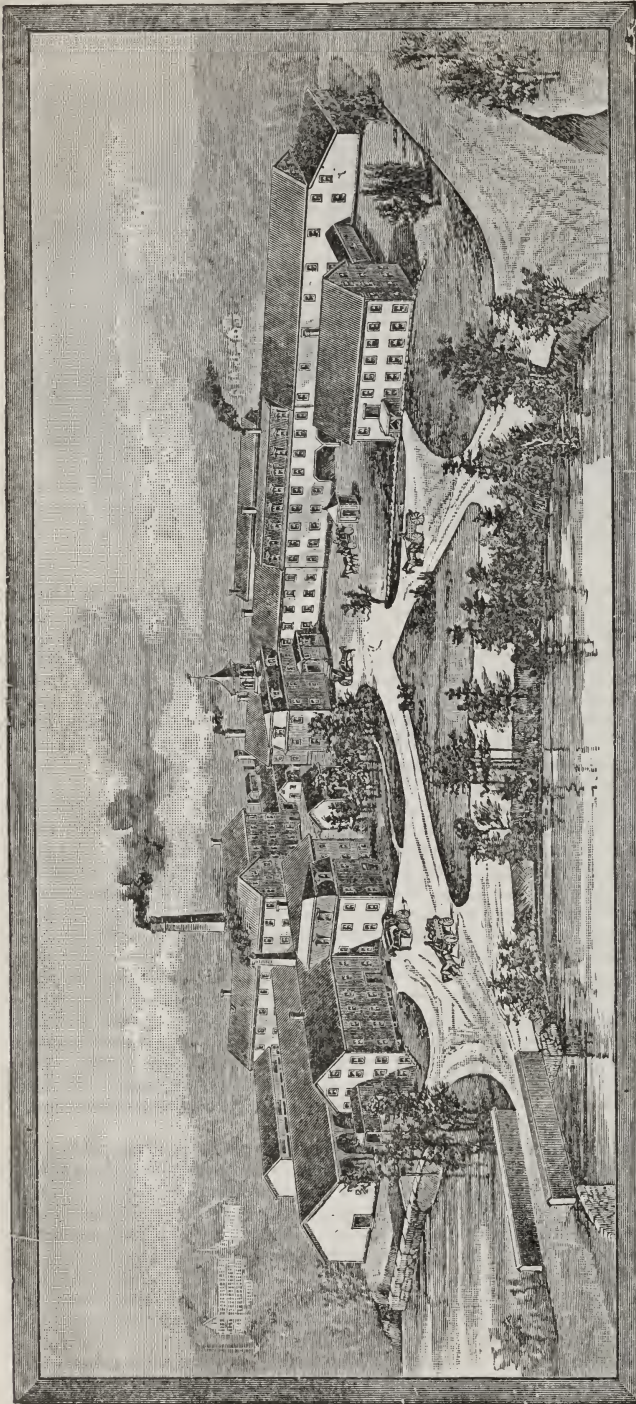
Tenney & Kenney (Successors to Stratton Brothers & Co.), Manufacturers of and Dealers in Lumber, Building Frames, Shingles, Clapboards, Laths, etc.; Office, Yard, and Steam Mills on Mechanic Street.—A leading and noteworthy firm is that of Tenney & Kenney, manufacturers of and dealers in lumber, building frames, shingles, lath, etc., whose capacious and well-equipped establishment has been in continuous and successful existence nearly a quarter of a century. This prosperous concern was started in 1862 by Stratton Brothers & Co., and by them conducted up to 1874, when they were succeeded by the enterprising and popular firm whose name heads this sketch, and who have since continued the business with eminent

and boiler, and thoroughly equipped with the best machinery, together with large sheds, office, etc., and a large force of hands are employed. An extensive stock is constantly carried, embracing rough and dressed lumber of all kinds, building frames, clapboards, shingles, laths, moldings, etc., and planing, matching, and job work are done to order. The individual members of the firm are Messrs. J. G. Tenney and Clesson Kenney.

O. A. Taft, Dry Goods, Notions, Hosiery, White Goods, etc., Hotel Block.—Mr. Taft established himself in business in 1880, and has by untiring energy and endless enterprise acquired a large trade, has found favor at the hands of the public, and is recognized as a leader, when fine goods and low prices are concerned. Mr. Taft is a native of Uxbridge, Mass. His store covers an area of 60x25 feet and is furnished in excellent style. An immense assortment is carried of dry goods, notions, hosiery, white goods, and small wares of every description, every line being replete with the freshest goods and latest novelties. Three clerks are employed, and Mr. Taft sees to it closely that every patron is given the best of attention.

A. L. Clark, Flour, Grain, Meal, Baled Hay and Straw, Cook's Block.—Mr. A. L. Clark is carrying on an extensive wholesale and retail business as a general dealer in flour, grain, meal, baled hay and straw. The business of this responsible house was established in 1884 by Mr. R. M. Flint, Mr. Clark succeeding to the proprietorship in November, 1886. This gentleman is a native of Massachusetts. He is located in Cook's Block, where he occupies a store 100x25 feet in dimensions. The store is filled with a large stock of the finest and medium grade flour, and the best grain, meal, salt of all kinds, graham and oat meals, baled hay and straw. Two clerks are employed, and a good trade is carried on.

F. A. Whitney Carriage Company, | well-directed establishments whose operations have
Manufacturers of Children's Carriages.—The F. A. | for years contributed largely to the advancement of

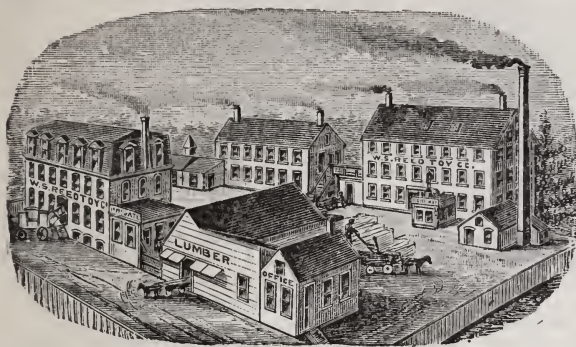


the commerce and reputation of the town. This valuable enterprise was started in 1858 by Messrs. F. W. and F. A. Whitney, under whose progressive management it grew steadily in influence and proportions. In June, 1871, the better to facilitate the conduct of the business it was changed to a stock company, with F. A. Whitney, president; F. W. Whitney, treasurer, and a capital of \$84,000. It now ranks as one of the largest and most important concerns of its kind in the United States. The premises occupied are located near the Old Colony railroad, and consist of five buildings, varying from one to three stories in height, together with yards, lumber sheds, and minor conveniences. Four acres of ground are covered. The outfit of machinery and appliances includes all labor-saving devices that can be advantageously used to increase production, economize cost, and at the same time secure the best mechanical results. The company are manufacturers of children's carriages of every description, an immense number being turned out annually and shipped freely to all parts of this country, Canada, Europe, and Australia. The goods hold a strong place in the favor of the trade. They are made in many different styles, combine strength and durability with artistic construction, and possess various excellencies peculiar to themselves. A handsome catalogue, fully illustrated, is published by the company. In the several departments of the factory one hundred and fifty hands are employed, many of whom have been with the house for years. A very large and complete stock is kept on hand, from which the heaviest orders are filled with ease. All of the extraordinary facilities of the company enable it to place goods on the market at prices that cannot be afforded by competitive houses whose situation is less favorable. The establishment is prompt, reliable, and responsible, and its officers are among our prominent, substantial, and public-spirited citizens. Its already wide usefulness and trade are being rapidly advanced through the enterprising efforts of the management in bringing

Whitney Carriage Company represents one of those | its claims properly before its extensive constituency. | intelligently organized, thoroughly equipped, and |

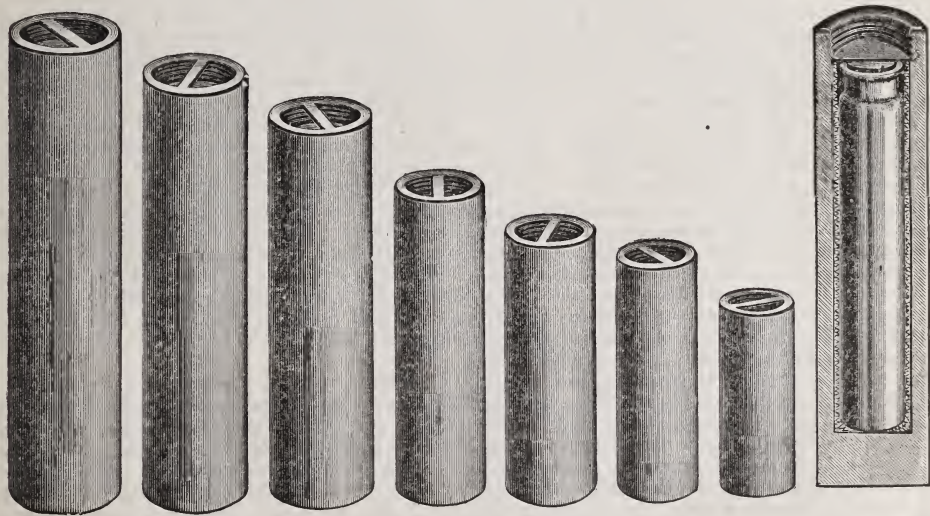
W. S. Reed Toy Company, Inventors, Manufacturers, and Exporters of Toys, Novelties, and Games, also the "Universal Tricycle;" Factories, near Depot.—Much of the credit for the prosperous condition of the toy interests in this country is due to the representative house of the W. S. Reed Toy Company, of this town. The company was incorporated in 1881, with a capital of

of every description, and also the "Universal Tricycle." The factory is connected by telephone, and orders are given prompt attention. The company have an office and salesroom at No. 241 Broadway, New York, where a fine line of samples is always kept on hand. Mr. W. S. Reed and Mr. C. E. Dresser compose the United States Mailing Case Company, which is of recent origin. They are the sole manufacturers and agents of the only patent liquid mailing case approved by the Postmaster General, having begun operations in the month of September, 1886, for sending liquids and other articles in the mails. The Davis is the only case patented complying with the regulations of the Postmaster General, and has been approved by him. It is made of wood, lined with cork, and has a tight-fitting screw lid, with rubber cushion, and accommodates glass bottles, in which the liquid to be transmitted is placed. These cases are made in sizes from one dram to four ounces, the limit which can be sent, and are especially adapted for oil dealers, druggists, perfumers, patent medicines, etc. The en-



\$25,000. The manufacturing plant comprises three buildings, the main one being a five-story frame structure 60x25 feet in dimensions. This is equipped with specially designed machinery, which is operated by a forty-horse power steam engine and boiler. The president of the company and the founder of the business, Mr. W. S. Reed, is a native of Sterling, Mass., and the treasurer, Mr. C. E.

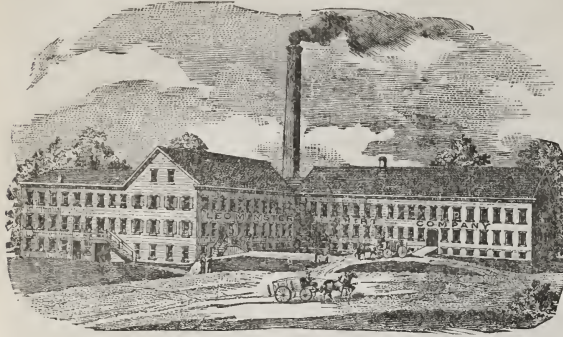
graving presented in connection with this article will give the reader an intelligent idea of the "Davis patent case." The United States Mailing Case Company are well equipped for turning out these cases, and are already driven with orders. Special sizes are made as required. The company issue a descriptive price-list, which is sent free to all applicants. Parties interested in transmitting



Dresser, was born at Lee, Mass. Both these gentlemen are educated to their business. In the manufacture of toys they exhibit that fertility of conception and grasp of what are novelties that will readily take with the public. As a result the company have secured not only a large domestic trade in all parts of the Union, but have built up an extensive export business with Germany, England, Holland, and Australia. From seventy-five to one hundred hands are employed. The manufactures of the concern embrace toys, novelties, and games

liquids, powders, etc., as samples to customers, will greatly serve their own interests by corresponding with the United States Mailing Case Company, Leominster, Mass. The extent of the trade already built up in this direction shows that this is an important and continually appreciating branch of commercial activity. All orders receive prompt and faithful attention, this house possessing every possible facility and convenience for the most efficient prosecution of its large and widely extended business.

Leominster Shirt Company, Manufacturers of Gentlemen's Fine Shirts.—A representative firm engaged in the manufacture of gents' fine shirts is the Leominster Shirt Company, manufacturers of gentlemen's fine shirts, whose products



whose products maintain a high reputation for general excellence, and as a consequence are in steady and extensive demand, the dynamo finding favor all over the United States, as well as the Cheney lawn mower, which is on a new principle and one of the best in the market. This flourishing enterprise was started in 1877 by Mr. John Mather, the present senior member, who conducted it alone up to 1885, when he associated with him Mr. G. W. Todd, thus constituting the popular and prosperous firm whose name heads this sketch, and who have since continued the business with uninterrupted success. The shop, which is situated on Mechanic street and is connected by telephone, is supplied with steam power and thoroughly equipped, and some half a dozen expert workmen are employed. Messrs. Mather and Todd, who are respectively natives of England and Concord, Mass., and old residents hereabouts, are both practical and skillful workmen themselves.

maintain a uniformly high standard of excellence in the trade. This flourishing enterprise, which includes a comprehensive system, with factories in Provincetown and Sherborn, Mass., besides the concern at Leominster, was started in 1881, and, being conducted on sound business principles, the company may be said to have virtually bounded into public favor at the very inception of the business, the trade growing and extending steadily and rapidly from the first, until now it is exceedingly heavy, the annual transactions reaching a very handsome figure. The establishment in this town, which is situated on Water street, is a two-story 30x100-foot structure, operated by ample steam-power, and completely equipped with the most improved appliances and the best facilities, upward of seventy-five expert hands being here employed, and sixty-five sewing-machines, which are to be increased soon by fifty additional machines, are in constant use, the daily average production now running above fifty dozen fine dress shirts. In the Provincetown factory, which is a two-story building 30x150 feet in superficial dimensions, one hundred and fifteen operatives find employment, and one hundred and ten machines are in service, the capacity being one hundred and fifty dozen shirts of a cheaper grade per day. At the Sherborn factory the company employ one hundred hands and average thirty-five dozen per day. The main office is located at Leominster, is spacious and finely fitted up, and, altogether, this is one of the leading and most noteworthy concerns of the kind in the country, the trade being fully commensurate with the capacity of the establishment. A first-class laundry is connected with the establishment, making a specialty of stock work. The copartnership consists of Messrs. E. A. Buffinton and C. C. Foster, natives, respectively, of Massachusetts and Maine, both men of tremendous energy and unmistakable business ability.

Mather & Todd, Machinists, Model Makers, and Manufacturers of Bowers' Dynamo and the Cheney Lawn Mower, Mechanic Street.—A well-known and enterprising firm engaged in the construction of machinery and its kindred branches is that of Mather & Todd, machinists, model-makers, and manufacturers of Bowers' dynamo,

The Bay State Shirt Company, Manufacturers of Fine White Shirts, No. 16 Water Street.—Although a comparatively recent enterprise, being established in June, 1886, the positive and permanent success that has attended the Bay State Shirt Company, manufacturers of men's fine white shirts, this town, abundantly attests the wisdom that inspired it, to say nothing of the excellence of its products, which are in steady and extensive demand throughout the entire country, these goods maintaining a deservedly high reputation in the trade, owing to their general superiority in every feature—in cut, finish, and material. The factory comprises two floors and basement, each 25x60 feet in dimensions, the premises being supplied with heavy steam power, and completely equipped with the most improved machinery and appliances, including seventy sewing-machines, and employment is afforded to upward of sixty expert hands. Only fine grades of white shirts are made, and the daily average output runs above sixty dozen. An A 1 stock is constantly carried on hand to meet the requirements of the extensive demand. The firm is composed of Messrs. A. G. Morse and George H. Priest, natives, respectively, of Leominster and Sterling, Mass., both men of energy and enterprise.

C. Puffer & Co. (formerly of J. Puffer & Co.), Commission Merchants, and Dealers in Horns, Tips, Waste, etc., Office and Storehouse, Mechanic Street.—This business was originally established in 1875 by the present proprietor. Mr. C. Puffer was formerly connected with the well-known house of J. Puffer & Co., and consequently has had great experience in this particular branch of the business. The house is prepared to execute all orders that pertain to the commission business, while it deals very extensively in the purchase of horns, tips, waste, etc., from slaughter houses and butchers, also general country produce. The premises occupied are commodious, and fitted up with all the latest improved appliances. Mr. Puffer is a native of Leominster. The policy on which this business has always been conducted has been characterized by liberality and probity and the careful fostering of the interests of all patrons.

Tenney & Porter, Manufacturers of Fancy Back Combs, Jewelry, Bracelets, Hair-Pins, etc., Shop, Mechanics' Lane.—Although founded as late as 1872, a combination of enterprise and business talent has given the concern a position where it is recognized as a powerful and permanent addition to the industries of the city. The manufacture embraces fancy back combs, jewelry, bracelets, hair-pins, imitation jet, shell, and amber, and similar goods of various kinds. The delicate processes of production are carefully and skillfully handled, a complement of from twelve to eighteen artisans being constantly employed. Ten gross of back combs and twenty gross of hair-pins can be turned out in a single day. The interests of the house on the road are looked after by efficient traveling men. The premises occupied are in Mechanics' lane, and consist of a two-story frame building 25x80 feet in dimensions. The mechanical equipment is complete, and the preparation is in every way thorough. The resources possessed enable Messrs. Tenney & Porter to compete on even terms with all rivals in the matter of prices, while the standard quality of their goods are too well and widely known to require notice at our hands. The members of the firm are C. H. Tenney and C. H. Porter, both natives of Massachusetts.

J. Smith & Co., Manufacturers of Ladies' Fancy Combs and other Horn Goods, Earl Street.—Among the leading establishments engaged in the manufacture of ladies' fancy combs and other horn goods is that of Messrs. J. Smith & Co., whose factory is located on Earl street. This, too, is the oldest concern in its line in the district. It was founded in November, 1836, by the present proprietor, Mr. Joel Smith, and during its career of half a century its record has been a meritorious one. Mr. Smith is a native of Leominster. The factory is a one-story frame building 25x50 feet in dimensions, and part of a floor 25x60 feet in area of the adjoining building is also utilized in connection with the business, his large shop having been recently burned. The best and latest improved machinery operated by steam power is in use, and fifteen skilled and experienced hands are employed in manufacturing horn jewelry of every description, ladies' fancy combs, etc. The house controls a large trade, which is entirely of a wholesale character. Mr. Smith is a native of Leominster.

W. H. Upham, Clothing, Hats, and Furnishings.—Although only established since April 10th, 1886, this house has already acquired eminent success and a town trade that has placed it upon a solid and paying basis. Mr. W. H. Upham, the gentlemanly and enterprising proprietor, is a native of Amherst, N. H., and has had an extended business experience. His store is handsomely furnished and provided with fine show-cases and attractive store fixtures. The stock comprises a full variety of ready made clothing of all kinds, stylish hats and caps, and a complete line of gentlemen's furnishing goods of every description. Two clerks are employed. Mr. Upham personally superintends all the operations of the establishment, and adopts the plan of treating all patrons honorably and equitably, giving the best value for any outlay expended.

W. J. Winch, Dealer in Saddlery Hardware, Horse Clothing, Lap Robes, Blankets, Woodworth's Enamel Dressing, etc., Mechanic Street.—One of the most flourishing commercial concerns in the town is that of which Mr. W. J. Winch is the enterprising proprietor. This establishment was founded in 1879 by Mr. H. Gardner, Mr. Winch succeeding to the proprietorship in January, 1886. His commodious place of business is centrally situated on Mechanic street, and covers an area of 40x25 feet. The store is complete in all its arrangements, and is filled with an excellent stock of saddlery hardware of every description, also a full assortment of horse clothing, lap robes, blankets, etc., of superior workmanship and excellent quality. A full supply of Woodworth's enamel dressing is also always kept in stock, and is a very valuable preparation for the purposes for which it is intended. Mr. Winch is thoroughly enterprising in his business methods. His prices are satisfactorily low, and his dealings are always honorable and liberal. He employs two competent assistants, and all the operations of the house are conducted systematically. Mr. Winch is a native of Mason Village, now known as Greenville, New Hampshire. He has had fifteen years' experience in his line of trade, and is a business leader in this town.

W. D. Earl & Co., Manufacturers of Horn Buttons and Combs, Fancy Horn Goods, Chains, Bracelets, Jewelry, etc., Earl Street.—This business was founded in 1867 by Mr. T. A. Earl, who in 1870 took into partnership his brother, Mr. W. D. Earl, when the style of the house was changed to its present one of W. D. Earl & Co. These gentlemen are both natives of Attleboro, Mass., and are thoroughly practical business men. Their factory is a brick building, large and spacious, and it is fitted up with the best mechanical appliances incident to the trade. Sixty hands find permanent employment here in the manufacture of horn buttons and combs, fancy horn goods, chains, hair-pins, bracelets, etc. These goods are to be had wholesale from dry goods and tailors' trimming houses in all parts of the country, and large quantities are exported. The firm have an office at No. 202 Church street, New York, where a full line of samples is always kept on hand.

A. B. Merrill, Agent for Page Belting Company, also Wholesale and Retail Dealer in Hardware, Cutlery, Paints, Oils, Varnishes, etc.—This progressive establishment was founded in 1881. The proprietor, Mr. A. B. Merrill, is a native of Haverhill, Mass., and has had long and valuable experience in his line of business. Mr. Merrill occupies a store and basement, each 65x25 feet in dimensions, and also four storehouses furnished with every facility for the handling of a large volume of trade. A very large stock is carried, embracing a fine assortment of hardware of every description, cutlery, paints, oils, varnishes, etc., all purchased direct from the most reliable manufacturers at home and abroad. Mr. Merrill is also agent for the products of the Page Belting Company, and supplies their leather belting, Hercules, rawhide, and tanned cut-lacing in any desired quantities. His business partakes of both a wholesale and retail nature. Three clerks are employed. Mr. Merrill has built up his trade upon a foundation at once solid and enviable, and his prosperity is well assured.

Dr. A. H. French, Pure Drugs, Medicines, Perfumery, Toilet and Fancy Articles, No. 22 Wood's Block.—One of the best qualified, as he is certainly one of the most careful and attentive, druggists in the town of Leominster is Dr. A. H. French, who is a native of New Hampshire. He is both a medical and pharmaceutical graduate, and brings to bear upon his business trained skill and a wide range of practical experience. His fine establishment is completely stocked with an assortment of pure drugs and medicines, all proprietary remedies of acknowledged merit and reputation, a full line of foreign and domestic mineral waters, which are dispensed from a handsome fountain or in bottles, toilet and fancy articles, perfumery, physicians' and surgeons' requisites and druggists' sundries—in short, everything that can be properly thought of in connection with a first-class pharmacy, while the doctor pays especial attention to the compounding of physicians' prescriptions, filling all orders with promptitude and the greatest care and accuracy. As a physician he brings to bear a class of knowledge than which there is no more valuable adjunct in a pharmacy. He is a graduate of the University of Vermont, and opened the present establishment in 1883.

L. A. Richardson, Photographer.—A popular and well-known house is that of Mr. L. A. Richardson, which was established by him in 1873. The premises occupied are elegantly fitted up with special reference to the business. The whole of the appliances and apparatus are of the newest and best, and, indeed, comprise as perfect an establishment of the kind as can be found in this portion of the State. All photographs are taken by the instantaneous and dry-plate processes, and thus patrons are enabled to obtain accurate and perfect pictures of themselves, and especially the young folks. Portraits are executed in all sizes, from the small locket size to the largest, and are finished in the very best style of the art, and he makes a specialty of his cabinet imperial sizes at very low prices, and satisfaction is guaranteed in every particular. He also copies and enlarges photographs, in which branch of the business he is very proficient. Mr. Richardson has had thirty years of practical experience and employs none but the most skillful and proficient workmen. He was born in Leominster.

J. H. Lockey, Manufacturer of Piano-Forte Cases.—In the manufacture of piano-forte cases prominent mention should be made of J. H. Lockey, whose products in this line are in steady and extensive demand, owing to the high reputation they have always maintained for general excellence, and which to-day fully sustain their old-time claim to superiority in every feature, quality of material, construction, and finish. This flourishing concern was originally established in 1861 by the firm of J. H. & J. P. Lockey, who conducted it up to 1875, when the business passed into the sole control of the senior member, the present proprietor, who has since continued it alone with eminent success, the trade being exceeding large. The factory is a commodious three-story frame structure, supplied with heavy steam power, thoroughly equipped with the most improved machinery and appliances, and employment is afforded to upward of forty skilled and expert workmen. Over one hundred cases are

turned out per month, the same finding market principally in New York and Boston. Mr. Lockey is a native of the Province of New Brunswick, Canada, and an old and respected resident of Leominster.

W. K. Richardson, Fine Groceries, Crockery, Fruit, Glassware, etc., No. 3 Allen's Block.—An establishment that has been highly popular since it was first founded is the house of Mr. W. K. Richardson. This gentleman is a native of Leominster, established his enterprise here in 1879, and has built up a large local trade. His store is a leading one in its line and is deservedly held in high repute. The store is large and commodious and is very attractive in its fittings and furnishings. It contains a large and very superior assortment of fine groceries of every description, crockery, fruit, glassware, etc., each line carried being complete in every respect. Four clerks are employed in the store, and two delivery wagons are kept busy carrying goods to their buyers' homes.

Leominster Coal Company, corner Mechanic and Water Streets, M. N. Hadley, Agent.—The Leominster Coal Company was founded here in 1872 by James Hadley, and conducted by him until May, 1886, when Mr. M. N. Hadley succeeded to the management. The coal yard is located on Middle street, and covers an area of one hundred feet square. A large stock of the best grades of anthracite and bituminous coal is constantly kept on hand and in sufficient quantity to meet any order, however large. Mr. Hadley gives employment to six hands, and gives prompt attention to all orders intrusted to him. He is a native of Lunenburg, Mass., and is well known as a business man who is honest in all his dealings and thoroughly to be depended upon.

T. E. Kendall, Tin-Plate, Sheet-Iron, and Copper Worker, Water Street.—A popular headquarters for stoves, ranges, and other heating apparatus is to be found in the establishment of Mr. T. E. Kendall. Mr. Kendall, who is a native of this town, is one of the most esteemed of Leominster's merchants. He started his business in 1879, and, as was predicted, he has met with much substantial prosperity. His business premises comprise a store 40x40 feet in size, and a workshop 15x10 feet in dimensions. The store is filled with a fine assortment of stoves, ranges, etc., of very superior manufacture, also a full variety of tin-plate, sheet-iron, and copper ware. Two hands are employed in the workshop, and jobbing of all kinds is executed in prompt and satisfactory style.

George M. Powers, Boots, Shoes, and Rubbers.—This house, although established as late as 1882, has built up a profitable trade and acquired a reputation for enterprise and substantial worth that would do credit to many older establishments. The location of the store is central and desirable, and the arrangement of the stock is such as gives to customers the best opportunities for making appropriate selections. The display includes footwear of every description for men, ladies, misses, and children. The range in quality and value is wide and attractive, nothing being omitted from the substantial boot to the dainty slipper. The prices quoted are as low as can be legitimately afforded. Mr. Powers is a native of Leominster.

O. A. Balch, North Leominster Steam Grist-Mill, Nashua Street.—This industry was established here in 1875 by Mr. W. F. Howe, and remained under his management until May, 1885, when Mr. O. A. Balch, the present proprietor, succeeded to the ownership. The enterprise is located in a two-story building 30x50 feet in dimensions. The mill is equipped with two sets of grindstones, which are set in motion by steam power supplied from a sixty-five-horse power engine and boiler. Corn is the only article ground here, and the mill has a capacity for turning out six hundred bushels per day. Mr. Balch employs two assistants and grinds grain in transit to order and solicits custom grinding. He carries a large stock and is a general dealer in flour, feed, hay, and grain, etc. Mr. Balch was born in the State of Massachusetts.

CITY OF FITCHBURG.

The mere name of this representative Massachusetts city has an honest Saxon ring. It is a strong, wholesome word upon the lips and in the ear, and fits the town and the people it stands for. Fitchburg has always seemed to us a place of strength and substance. Many a time, years ago, when the writer of this hasty and imperfect sketch was a boy, has he passed by and through the Fitchburg Passenger Depot, in Boston, and he used to wonder if the town was as substantial and strong as that structure. And afterward, when he came to know somewhat of the people who made the town at the other end of the rails that terminated within this massive granite building, the latter stood as a type of the former.

Location.

The city of Fitchburg is situated in the northern part of Worcester county, of which it is one of the capitals, forty miles northwest from Boston. The city of Worcester is twenty-six miles to the south, and Lowell thirty miles distant on the east. The north branch of the Nashua river runs through the heart of the town, giving a water-power whose employment has been largely operative in building up this highly prosperous community. It is divided into Crookerville, Rockville, South Fitchburg, Traskville, and West Fitchburg, and was erected into a city in the year 1872.

The present population rises fourteen thousand.

A Bit of History.

The territory now covered by the city of Fitchburg was formerly part and parcel of the town of Lunenburg. The latter was originally settled about the year 1728; at any rate, it was in this year that a church was formed, and the organization of a church was one of the first things with the pioneers of that period and this State. "Turkey Hills" was the popular name by which the place, or the spot, rather, was spoken of, because of the immense number of wild turkeys that frequented the neighborhood. Not a few of the first settlers were Scotch and Irish, and a touch of some of their best qualities may yet be felt in some of those who to-day walk the streets and carry on the business of the modern city. More than a touch has been exhibited in the forces that have built it up and given it the commercial and social stamina by which it is distinguished.

February 3d, 1764, is the date of the birth of the town of Fitchburg, for then it was duly set apart from Lunenburg and constituted a distinct corporation. Its history is uneventful, and its growth was slow until stage-coaching gave way to steam.

It would seem that the first white visitor to the soil of Fitchburg was Mrs. Rowlandson, wife of the minister of Lancaster, who was brought from that place by the Indians after they had destroyed it, and spent the second night of her captivity on Rollstone Hill, February 11th (O. S.), 1676.

Rollstone Hill, by the way, is a practically inexhaustible deposit of granite, and of the best quality, too. It has not only been very generously used here for building purposes, but immense quantities have been forwarded throughout the State and beyond.

Railroads.

Few cities of its size are equally well provided with railway connections. The Boston and Fitchburg Railroad Company was incorporated in 1842, and the road went into operation in December of the

next year. By it these two cities are directly connected. In addition to the main road there are several branches: The Watertown, seven miles in length; the Marlboro division, from South Acton to Marlboro, a distance of twelve miles; Peterboro and Shirley branch, from Ayer Junction to Greenville; the Boston and Fitchburg. The capital stock of the company is \$5,000,000.

In 1848 the Vermont and Massachusetts road was completed, and includes the following lines: Fitchburg to Greenfield; Turner's Falls branch, from Greenfield to Turner's Falls; Troy and Greenfield, from the latter place to North Adams. On January 1st, 1874, this road was leased to the Boston and Fitchburg road for a period of nine hundred and ninety-nine years. The total number of miles operated is one hundred and ninety.

The Cheshire road was organized in 1844. It runs from this city over the track of the Vermont



RESIDENCE OF HENRY A. GOODRICH, HIGHLAND AVENUE, FITCHBURG.

and Massachusetts to South Ashburham, and from the latter point to Bellows Falls, Vt., the number of miles covered being sixty-four. In addition to these is the time-honored Old Colony.

Common Schools.

No better public schools are to be found in any inland town or city than those which the people of Fitchburg have provided for the education of their children. The system in vogue is a judiciously graded one, and it is the aim of the school committee and teachers to secure to the pupils a thorough and systematic course of practical instruction. There are now four grammar, seven intermediate, eleven secondary, twelve primary, and eight ungraded schools, besides the High School. To the latter, youth from every part of the city are eligible, and here may be gained a full preparation for business life or entrance upon a college course. A school committee composed of three citizens from each ward is elected by the people, the mayor being ex-officio chairman, and the president of the Common Council a member. A superintendent of schools has direct supervision of their ongoing. Salaries of teachers range from \$500 to \$1,800, per annum. Drawing and singing are taught by special instructors.

Churches.

Fitchburg does not lack earnest and efficient church organization and attractive houses of worship. The First Congregational Church (Unitarian) was formed in 1768, and the Calvinistic Congregational

Church in the following October—a contiguity of dates and names suggestive of an interesting bit of theological history. The first Baptist Church was organized in 1831, the first Methodist Episcopal in 1834, the first Universalist ten years subsequently; Christ Church (Episcopal) in 1863, Rollstone Congregational in 1868, St. Bernard's and the Church of the Sacred Heart (both Roman Catholic) in 1847 and 1878 respectively. Besides these there are a Second Advent Society and the West Fitchburg Methodist Episcopal Church.

Public Library.

A good public library is one of the indispensable features of every Massachusetts community. That in this city was formed in 1859, when the Fitchburg Athenæum presented its carefully selected collection to the town. This has been added to from year to year by the city and private donors, until the number of books has now reached some eighteen thousand volumes. It is in charge of a board of twelve trustees, whose members are chosen annually by the mayor and aldermen. The number of yearly patrons is about five thousand, and the books annually taken out number not far from forty thousand.

Beneficial and Secret Societies, etc.

Fitchburg people are noted for their philanthropic and benevolent spirit, as well as their social and hospitable temper. The large number of beneficial, secret, and similar societies that are in successful operation here attests the prevalence of the qualities indicated above.

The Masonic Order is represented by four lodges and the Odd Fellows by two. Besides these may be mentioned societies of the Knights of Pythias, Knights of Honor, American Legion of Honor, Knights and Ladies of Honor, United Order of the Golden Cross, Royal Arcanum, Ancient Order of Hibernians, Railroad Men's Christian Association, Railroad Men's Relief Association, Firemen's Relief Association, Grand Army of the Republic, Sons of Veterans, Order of Railway Conductors, Sons of St. George. There are four clubs—the Fitchburg Reform, Fitchburg Congregational, Fitchburg Literary, and the Windsor. The Fitchburg Benevolent Union and the Home for Old Ladies are active and useful institutions in their line of work, while the Fitchburg Society for Medical Improvement is an influential body of physicians. The temperance cause has a strong and earnest following in this city and the work is well organized. St. Bernard's Total Abstinence Society is but one among several similar associations, and a number of temperance schools is carried on under the auspices of the Woman's Christian Temperance Union.

The Fitchburg Board of Trade is an association of business men that has made itself felt in public as well as commercial affairs.

Public Buildings.

Lack of space precludes an enumeration or description of the numerous public edifices that adorn the streets and avenues of this attractive city. The municipal buildings are noticeable examples of substantial architecture, thoroughly adapted to the purposes for which they were constructed, conveniently appointed, and well kept.

The City Hall is supplemented by the Opera-House, Music Hall, and ten or eleven other audience-rooms for entertainments, lodge and society meetings, etc.

There are many business buildings and blocks that challenge the attention of the visitors, the most conspicuous of which are the following: American House, Belding & Dickinson's, the Central, Coggeshall & Carpenter's, the Crocker, Fitchburg Hotel, Fitchburg Savings Bank, Goodrich's, Hatch's, Post-Office, Rollstone Bank, Stiles, Torrey & Wood, Union Wachusett Bank, Whitney's, and the Wallace Library and Art Building.

Banking Institutions.

The character and condition of the financial institutions of any given community are a pretty fair index as to the prosperity and thrift of its people, and its general commercial strength and importance.

Six banks testify to the high standing of Fitchburg in these respects. Four of them are national and two savings.

Of the former, the Fitchburg National Bank is the oldest, having been chartered in 1832, under the State Banking laws. It was reorganized in 1865 under the National Banking Act, and has a capital of \$250,000, with a surplus of \$140,000.

The Rollstone National Bank received its first charter in 1849, was reincorporated in 1865; its capital is \$250,000, and its surplus \$125,000.

The Safety Fund National Bank began business in 1874, with a capital of \$200,000, and shows a surplus of \$15,000.

In 1875 the Wachusett National Bank opened its doors, and its surplus now equals its capital stock \$250,000.

The Fitchburg Savings Bank was incorporated in 1846, and the North Worcester Savings Institution in 1868. Both of them do an excellent business, the deposits of the latter amounting to about \$2,250,000.

City Government.

The administration of municipal affairs is committed to the hands of a mayor, Board of Aldermen, and Common Council. The annual election is had on the first Tuesday in December, and the city government is formally organized on the first Monday of the following January. Six aldermen—one from each ward—compose the Board, and the Common Council consists of eighteen members—three from each ward.

Police, Fire, and Water Service.

The police force of Fitchburg is not large as compared with the size of the population. It consists of a chief, captain, and ten patrolmen, all appointed by the mayor.

The Fire Department is efficiently organized, and is always kept in good working condition, ready for instant and zealous service. It is managed by a Board of Engineers, who have charge of a good set of new and a modern equipments, the latter consisting of three steam fire engines, one hook and ladder and four hose companies.

Every part of the city is supplied with an excellent quality of water, abundant in quantity, and furnished to the inhabitants at reasonable rates.

Industries.

The manufactures and general business interests of Fitchburg are valuable and extensive. Conspicuous among the former is a large number of machine shops devoted to the production of steam engines, mowers, reapers, and other agricultural implements, machinists' tools, etc. There are several iron and brass foundries in active operation, and paper, lumber, and chairs, edge tools, cloths and cassimeres, files, cotton duck, boots and shoes are also prominent items.

Garfield & Proctor, Wholesale Dealers in Anthracite and Bituminous Coal.—A business house that stands prominently forward in its respective field of commercial enterprise, and which is of far-reaching importance to the city of Fitchburg, is that of which Messrs. Garfield & Proctor are the proprietors and active managers. This house was founded in 1864, and has achieved prominence in the mercantile world through the extent of its operations. Messrs. Garfield & Proctor are general wholesale and retail dealers in anthracite and bituminous coal and in hay. Their headquarters are at No. 21 Water street, where they occupy a handsomely equipped office and direct all the operations of their extensive business. The firm have two large coal yards in Fitchburg, one located on the Fitchburg railroad covering an area of 300x40 feet, the other on the Old Colony railroad, having similar dimensions. These yards are always kept well stocked with the best quality of coal, and ten hands are kept busy in handling it. The stock of hay carried by the firm is kept in an iron-clad storehouse located on the track of the Fitchburg railroad, having dimensions of 60x50 feet. They have unrivaled facilities for supplying their extensive wholesale trade, having a wharf at New Bedford for receiving and storing coal, which is delivered as wanted to cars of the Old Colony railroad for transportation to the various points on that road and its connections, while cargoes designed for distribution on the line of the Fitchburg railroad are received and discharged at the wharves of that corporation on Charles river, Boston. They

have also special arrangements with the Delaware and Hudson Canal Company for the supply of their celebrated Lackawanna coal by all-rail shipment direct from the mines to all points on the Hoosac Tunnel line. By similar arrangements with operators in the Clearfield region of Western Pennsylvania, they have equal facilities for the supply of bituminous coal. This method of supplying coal by all-rail shipment saves to dealers and consumers a large amount of waste and expense in handling, which is unavoidable by the usual method of water transportation. Messrs. Garfield & Proctor's Boston office is located in one of the Hub City's finest architectural structures, the Mason Building on Liberty square. With every facility for handling goods and with such an extensive field of operations, Messrs. Garfield & Proctor are in a position to offer unexcelled advantages to parties dealing in or using, in small or large quantities, coal or hay. Mr. J. F. D. Garfield is a native of New Hampshire, but has long been a resident of Massachusetts. He has had large experience in the business in which he is engaged, and is well known for his enterprise and energy. He is possessed of staunch moral principles and sterling integrity of character, and is much esteemed by all who know him. His worthy partner, Mr. George N. Proctor, was born in Fitchburg, and has a wide circle of friends and acquaintances, by whom he is universally esteemed. As a business man he has no superior, and it is largely through his push and energy that the house of Garfield & Proctor has become one of the foremost mercantile institutions of the place.

James McTaggart, Jr., Manufacturer of Fancy Cassimeres, Berwick Mill, West Fitchburg.—This enterprising concern was started in 1880, and from its inception to the present it has been attended with the most marked and encouraging success. The products of the establishment consist of a fine line of fancy cassimeres for men's wear, and these are very much appreciated by dealers and consumers everywhere for their uniform wearing qualities and their general excellence. The manufacturing plant comprises three buildings, the main one being a three-story frame and brick structure 40x100 feet in dimensions, and equipped with six sets of cards, twenty-four broad looms, each ninety-two inches wide, and other necessary machinery. The driving force is furnished by water to the extent of forty-horse power, and steam up to sixty-horse power. The Berwick Mill cassimeres make up very serviceable and even handsome suitings, and, being unexceptional in finish, weight, color, and stock and very durable, they form the most economical goods that a man can purchase. For this reason the Berwick Mill cassimeres have become exceedingly popular, and, indeed, may be said to have taken rank as the national business suiting of the day. Dry goods dealers and clothiers find them very salable, and Mr. McTaggart is kept busy meeting the demand. In January, 1886, he found it necessary to increase his resources for coping with the demand for his manufactures, and he acquired possession of Baltic Mills, located about a quarter of a mile from Berwick Mill. The Baltic Mills consist of five buildings, which cover an area of 100x100 feet. The main building is two stories high, is equipped with three sets of cards, sixteen ninety-two inch looms, etc., which are operated by both water and steam power. Fifty hands are employed, and the products of these mills embrace a fine class of cassimeres. Mr. McTaggart is a native of Scotland. The selling agents of the concern are Messrs. J. M. Valentine & Co., No. 97 Franklin street, New York.

D. G. Wallace, Dealer in Boots, Shoes, and Rubbers, No. 170 Main Street.—Among the most popular and leading establishments in this branch of mercantile activity in Fitchburg can be named that of D. G. Wallace. This well-known concern was started in 1871, and from its inception down to the present day has been conducted with uniform success, the superiority of the goods, coupled with honorable dealing, being the special features contributing to the large and liberal patronage he has always enjoyed. The store is 25x60 feet in dimensions and fitted up and arranged with excellent taste, handsome and attractive walnut fixtures, two fine show windows, etc., rendering a splendid display, and a heavy and A1 stock is always carried on hand, including fine and medium boots and shoes for ladies, gentlemen, misses, boys, and children, also rubbers of all sizes, two polite and attentive clerks being employed, and popular prices prevail. Mr. Wallace is a native of Maine, and an old resident in this city.

C. L. Fairbanks, Coal, Office No. 11 Day Street.—A leading and noteworthy concern in the city is that of C. L. Fairbanks, wholesale and retail dealer in coal, whose capacious and well-stocked yards are situated on the Fitchburg Railroad on Crocker street. This flourishing business was

started in 1866, and is now exceedingly heavy and grows steadily apace with years. Handling a first-class and reliable article, of strict integrity in his dealings, the result could hardly have been any other than the large measure of prosperity he deservedly enjoys. The premises occupied comprise yards and sheds 200x100 feet in superficial area, with spacious and handsome office on Day street and a heavy and carefully assorted stock is constantly carried on hand to meet the requirements of the large demand, some ten or more hands being in regular service—coal exclusively being handled. Mr. Fairbanks is a native of Ashburnham, Mass., and is an old resident of this city.

American House, George H. Cole & Son, Proprietors.—One of the landmarks in the rise and progress of this city is the well-known and popular hostelry, the American House, which has been conducted as a hotel since 1846. The American, which is in all respects one of the leading hostelries in Fitchburg and first-class in all its appointments, is an imposing four-story brick structure, irregular in its architectural construction, and contains ninety-five rooms, well aired, lighted, and ventilated, and is completely equipped with all modern improvements and conveniences, including electric bells, hot and cold water, sanitary appliances, bath-rooms, telephone connection, and every arrangement that can minister to the comforts of guests. The entire building is finely furnished and well ordered, the dining-room possessing a capacity to seat one hundred and twenty-five persons at the same time, some twenty in help being employed, and hacks attend on the arrival and departure of all trains for the free transportation of guests to and from the hotel, although the House is situated directly opposite the depot. The cuisine also is, par excellence, the very best the market affords, every delicacy and table luxury in their season being provided, the rates, two dollars and two dollars and fifty cents, being extremely moderate for such excellent fare and superior accommodations. The proprietors, Messrs. G. H. and W. A. Cole, father and son respectively, are formerly of Leominster, this State, and well and favorably known in the community.

E. B. Macy, Commission Merchant, and Wholesale Dealer in Foreign and Domestic Fruits and Produce, No. 186 Main Street and Nos. 31, 33, and 35 Day Street.—This stable and reliable house was established in 1875 by Mr. Macy, who has carried on the business with the most gratifying success. He occupies two stores, one 40x60 feet on Day street, and the other 25x65 feet on Main street, with electric light in front (this being used as a retail department), and a heavy and varied stock is constantly carried, including, besides foreign and native fruits and produce of all kinds, also fine dairy products and vegetables, choice Vermont butter being a specialty. Heavy consignments are constantly being handled, foreign fruit being received by every steamer, and early southern produce coming direct weekly, and, altogether, an exceedingly fine trade is done, telephone connection and every facility being at hand for expediting business. Mr. Macy is a native of this State, and an excellent representative of the progressive New England merchant.

H. A. Goodrich & Co., Clothiers, Hatters, and Furriers, Nos. 149 and 151 Main Street.—The well-ordered and flourishing emporium of H. A. Goodrich & Co., clothiers and gents' furnishers, is in all respects one of the leading and most reliable

was for years a worthy resident of Lowell, removing to Fitchburg to establish business here. His respected partner, Mr. Charles Irish, has resided in the United States for five years. The firm occupy a fine store, its dimensions, 100x25 feet, allowing



establishments in this line in the city, having been in continuous and successful existence for a period extending over thirty-one years. The house was founded in 1855 by the present senior member, who has since admitted into partnership W. L. Humes, thus constituting the popular and prosperous firm of H. A. Goodrich & Co., who have since continued the business with eminent success. The premises occupied comprise a 40x100-foot store, and basement of equal dimensions, in an attractive and substantial three and four story brick and freestone building, the interior being artistically and handsomely fitted up, the walls being elegantly frescoed, the woodwork mainly of cherry, and the floor of birch, while two massive plate-glass show windows, containing samples of the stock to be found within, render a splendid effect, and altogether an exceedingly fine display is made. An extensive and admirably selected stock is constantly carried, embracing, besides a full and fine line of men's, youths', and boys' clothing, and an elegant assortment of gents' furnishing goods, neckwear, scarf pins, and jewelry articles, undergarments, furs, trunks, traveling bags, and kindred articles in endless variety, also male headwear of every description, including fine silk hats, Derbys, soft hats, caps, etc., and seven or more active and efficient assistants attend to the wants of customers. Messrs. Goodrich and Humes, who are natives respectively of this city and Shirley, Mass., are both gentlemen of unmistakable business ability, enjoying a deservedly high reputation.

Girard & Irish, Dry and Fancy Goods, No. 212 Main Street.—The important house of Messrs. Girard & Irish was founded in this town in 1884, and is to-day a leader in its line of business. The members of the firm, Messrs. P. E. Girard and Charles F. Irish, are both natives of Canada. Mr. Girard

the handling and display of an immense stock. The store contains a superior stock of choice dry and fancy goods of every description, which are displayed to the best advantage. The elegant assortment comprises the latest and most fashionable fabrics of all kinds from foreign and domestic sources of manufacture, and the most fashionable goods can be found here in all seasons. This house is noted for selling fine goods at extraordinarily low prices. A staff of nine clerks is employed, and a large trade is constantly carried on.

J. F. Chaffin, Dealer in Pianos, Organs, and General Musical Merchandise, No. 157 Main Street.—This admirably conducted concern was established in 1873, and by the uniform satisfaction rendered to patrons and purchasers, coupled with the foresight and energy that from the start have characterized its management, Mr. Chaffin steadily pushed his way to popular favor and prosperity, numbering to-day among his patrons many of the wealthy and foremost residents of Fitchburg and environs. He occupies an elegant 25x100-foot store, handsomely and attractively fitted up and appointed, and carries constantly on hand an exceedingly fine assortment of pianos and organs, brass, string, and reed instruments of all kinds, sheet music, music books, piano stools, covers, and kindred articles of every description, in short, the largest and most varied stock ever offered in or around Fitchburg, including the Henry F. Miller, the Hallett & Davis, Chickering & Sons, the W. H. Jewett & Co., and New England pianos, and the Mason & Hamlin, the Smith American, and the New England organs. The establishment has a telephone. Pianos and organs are rented at moderate rates, and instruments are tuned and repaired in the most superior and expeditious manner. Mr. Chaffin is a native of this State.

U. E. Cleveland, Dealer in First-Class, Ready-Made Clothing and Furnishings for Men, Youth, and Boys, No. 354 Main Street.—Among the largest business interests of the country there are few that represent larger capital or wield a stronger influence than the clothing trade. In glancing over the houses engaged in this business in Fitchburg one is naturally attracted to the fine store of Mr. U. E. Cleveland, in the Fitchburg Savings Bank Building. This house, although not established as long as others, has already attracted to it a large patronage from the best classes of citizens, who find everything reliable and as represented, and the satisfaction that is guaranteed in every garment that leaves the store. The business was established on March 1st, 1886, and by the energy and ability of the proprietor he has pushed his enterprise to a successful issue. He occupies a store 25x100 feet in size, which is fitted up in the most attractive manner, with handsome show-cases and fixtures and every appliance for the successful transaction of business. He carries one of the largest and finest assortments of ready-made clothing and gents' furnishings to be found in this section, which for quality, fit, style, and novelty of pattern are not surpassed by any competing house in the city. The stock is full and complete, embracing a full line of men's, youths', and boys' ready-made clothing, cut from the latest imported London fashions and patterns, and made from the best materials and finished in the finest manner; also a complete stock of gents' furnishing goods, including all the latest novelties in neckwear, handkerchiefs, hosiery, gloves, underwear, etc. These goods are sold at astonishingly low prices, and from the inducements offered to purchasers the trade is rapidly increasing. Mr. Cleveland is a native of Massachusetts, has resided in this city for the past twenty-five years, and is a gentleman of enterprise and push, eminently popular, and deserving the success that has attended his venture.

Hartwell & Reed, Marble Manufacturers, No. 279 Main Street.—This is claimed to be the oldest established marble works in the country. Its origin dates back to a period of fifty-six years ago, and was founded by Mr. Isaac Hartwell and conducted by him alone until 1848, when he formed a partnership with Mr. George Reed, under the firm style of Hartwell & Reed. Mr. Hartwell has since died, and the surviving partners, Messrs. George and E. H. Reed, are now the proprietors. The former was born in Sterling and the latter is a native of Fitchburg, Mass. The firm have commodious, well-equipped premises. They make a specialty of fine marble statuary and carving, in which the most competent artists and sculptors are employed. The firm are prepared to furnish anything from a simple grave mark to the largest and most elaborate description of monumental work. Marble statuary of the most artistic value and marble work of all kinds in special designs are supplied at the lowest possible rates. They also furnish artistic bronze statuary, reliefs, etc. They are now engaged upon a monument in Italian marble to the late ex-mayor of the city, Mr. William H. Vose, which is to cost \$500, and upon a \$900 monument in Italian marble for Caldwell & Lawrence, Leominster, Mass. In their show rooms they have a fine display of finished monuments and tablets.

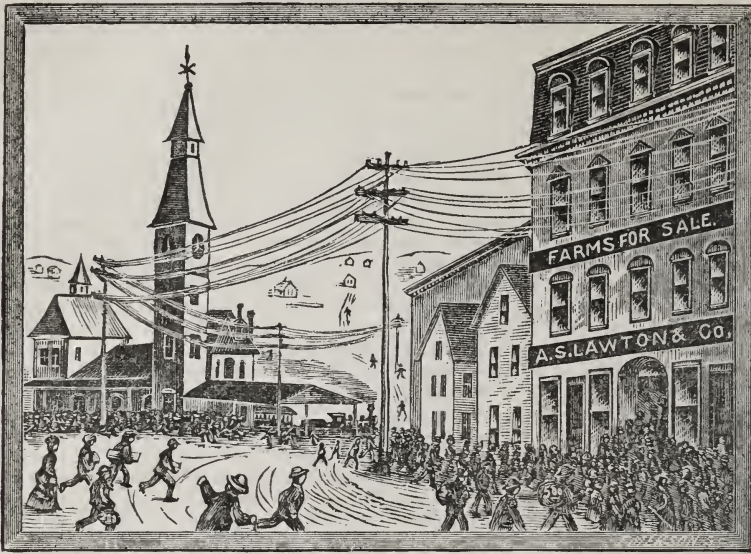
Fitchburg Gas Company, Office, No. 331 Main Street; H. F. Coggeshall, Treasurer and Manager.—Fitchburg's only gas company was incorporated under the laws of the State of Massachusetts in 1852 with a capital of \$60,000. The company's plant is located on the Old Colony and Fitchburg railroad, about a mile from the town, and consists of the necessary works with two gasometers, one having a capacity of sixty-five thousand and the other of twenty-eight thousand cubic feet, with twelve miles of street mains. The company have under contract the lighting of a part of the city, which is done by means of sixty-seven street lamps. They also supply stores, dwellings, etc., on the most reasonable terms, and the illuminating power of the supply is all that can be desired. The company have a well-furnished office at No. 331 Main street, and all communications received there are given immediate attention; they also show their liberality to their consumers in supplying gas fixtures and the most approved burners at mere cost. The president of the company is Hon. Rodney Wallace, who is a native of Ringe, N. H., and the treasurer and manager, Mr. H. F. Coggeshall, was born in Connecticut.

B. M. Pitts, Manufacturer of Carpet Warps, Fitchburg Cotton Mill, No. 527 Main Street.—An important branch of industry is that of the manufacture of cotton and carpet warps, batting, twine, etc., and a prominent concern in this line is that of Mr. B. M. Pitts, of the Fitchburg Cotton Mill. This enterprise was founded in 1867 by Mr. H. W. Pitts, who, on the fourth of February, 1882, was succeeded by his son, the present proprietor, Mr. B. M. Pitts, who is a native of Vermont. The plant comprises five buildings, the main one being a four-story brick structure 50x100 feet in dimensions, and these contain five thousand one hundred and twenty spindles and all other necessary mechanical appliances. The machinery is operated by water power, and an engine and boilers, each of one hundred-horse power, are brought into service when the water supply proves deficient. The mill has a capacity for producing sixty thousand pounds of warp per month, and ninety hands are needed to carry on the operations of the concern. In addition to its mill buildings the concern owns three dwellings for the use of operatives. The products are shipped to all parts of New England.

Hardy & Pinder, Manufacturers of Patent Cast Metal Screen Plates, No. 115 Water Street.—This enterprising concern was founded in 1881 by the present proprietors, Messrs. William A. Hardy and Charles Pinder. The works of the firm consist of a two-story brick building 25x80 feet in dimensions, and these are equipped with the most efficient mechanical appliances. The firm make a specialty of manufacturing patent cast metal screen plates, and their trade is principally with paper-makers in all parts of the country. The firm make it a point to employ only the most skillful and reliable workmen, of whom there are at present six engaged. Everything connected with these works and all the products reflect the highest credit on the proprietors for the ingenuity, skill, and attention to details, and the executive ability displayed in successfully carrying on the enterprise. Mr. Hardy is a native of New Hampshire, and Mr. Pinder was born in Massachusetts.

A. S. Lawton & Co., Real Estate Agents, Rollstone Bank Building.—In Fitchburg we find the leading real estate agency is that conducted by Messrs. A. S. Lawton & Co., who are carrying on an extensive business. Messrs. A. S. Lawton and

lathes, horizontal boring mills, traverse drills, patternmakers' lathes, slide or compound rests, planer centres, planer chucks, shaft-straightening machines, and lathe chucks. The products of the establishment are shipped not only to every section of the



J. L. Perkins, the members of the firm, are both natives of Massachusetts, and are widely known as well-informed, thoroughly practical, and enterprising business men, whose knowledge of mercantile and real estate values is extensive and thorough. They established their business here in 1871, and by sound, liberal, and reliable business methods have acquired a large number of permanent patrons. They employ two efficient assistants, and conduct all operations in the most systematic manner. Messrs. Lawton & Co. execute every branch of the real estate business, negotiate mortgages, rent tenements and other houses, buy, sell, and lease property of all kinds, and have a large variety of farms, city, village, and country residences, mill property, and timber lands for sale.

Fitchburg Machine Works, Manufacturers of Machinists' Tools, Iron Working Machinery, etc., Nos. 13 to 21 Main Street; **J. L. Chapman**, **Harrington Sibley**, and **Joseph S. Wilson**, Proprietors.—An old-established and notable concern engaged in the manufacture of machinists' tools and iron-working machinery of all kinds is the Fitchburg Machine Works, founded in 1864. This establishment is the largest of its kind in Fitchburg, and comprises a three-story brick building 150x60 feet in dimensions and four other frame buildings. The mechanical equipments of the establishment are as perfect as they can be made, and from seventy-five to one hundred and twenty-five hands are permanently employed. They manufacture engine lathes, shafting lathes, special engine lathes, iron planers, upright drills, shaping machines, speed lathes, chucking lathes, special chucking lathes, gap bed chucking lathes, pulley turning lathes, car axle lathes, wagon axle lathes, milling machines, screw machines or turret

country, but to England and Germany. The individual members of the firm are Messrs. **J. L. Chapman**, **Harrington Sibley**, and **Joseph S. Wilson**; **Mr. J. L. Chapman** is the superintendent and treasurer, and all are natives of Massachusetts.

C. H. Caldwell, Flour, Grain, and Feed, No. 421 Main Street.—The business of this house was founded in 1873 by **W. S. Wetherbee**, **Mr. Caldwell** succeeding to the proprietorship in 1879. The store and basement, each 60x25 feet in dimensions, are occupied for the purposes of the business, together with a portion of the store at No. 423 Main Street. A large stock is carried and three hands employed. The finest grades of flour, also medium grades, and the best grain and feed are always kept in store and are sold at the lowest cash prices. Both a wholesale and retail trade is carried on, the extent of which is constantly increasing. All orders are filled with promptness. **Mr. Caldwell** is a native of Fitchburg, and in his business life here has always enjoyed a reputation for fairness and liberality in all his dealings.

Shedd & Gordon, Dealers in Hardware, Cutlery, etc., No. 350 Main Street.—One of the latest and most creditable hardware establishments in Fitchburg was opened in September, 1886, by Messrs. **Shedd & Gordon**, who have a fine store covering an area of 100x25 feet. The members of the firm, Messrs. **G. F. Shedd** and **G. A. Gordon**, are both natives of Keene, N. H., and are active, enterprising, and experienced businessmen. They have filled their handsome store with a large and very superior stock of hardware of every description, cutlery, paints, oils, varnishes, glass, etc.—in fact, everything that is usually to be found in a first-class establishment of this description.

Lyman H. Goodnow, Rollstone Iron Foundry.—This well-known foundry, which is under the proprietorship of Mr. L. H. Goodnow, was established here in 1875 for the manufacture of fly wheels, pulleys, gears, segments, and other heavy machinery, and engine work of all kinds. He is also furnishing wire-drawing machinery for drawing all sizes of steel and iron rods, from five-eighths inch to the finest sizes, and with the latest and most desirable improvements. The works are very extensive, and are thoroughly equipped with all the latest improved machinery, tools, and appliances, and furnish employment to from fifty to seventy hands. In the list of products will be found as good an assortment of fly wheel and pulley patterns as is in this country. These are made from three inches to twenty feet in diameter, any number of inches in face, and any weight desired. Here also are produced the greatest assortment of bevel, spur, and mortise rim gears, boxes, hangers and couplings. Particular attention is also paid to iron fronts for buildings, and estimates are promptly furnished from plans given for everything adapted to millwrights and manufacturers, such as lamp posts, hitching posts, boiler fronts and grates, shop stoves, etc., etc. The facilities Mr. Goodnow has for making and finishing pulleys and balance wheels of any weight, from three inches to twenty feet in diameter, any desired number of inches in width, made whole or in halves, turned, bored, and slotted ready for shaft, are unsurpassed. Having the facilities at his command for turning large pulleys, Mr. Goodnow can give you prices beyond competition. Mr. Goodnow is a native of Worcester, Mass., and highly regarded in commercial and manufacturing circles.

William A. Hardy, Brass Founder and Manufacturer of Refined Babbitt Metals and Car Axle Boxes, etc., No. 115 Water Street.—Mr. William A. Hardy has for a period of thirty-six years been conducting a brisk and prosperous trade at his present stand. He is a native of Massachusetts, and his long experience in the business has qualified him as an expert in every branch of his art. The foundry is a two-story brick building, with a frontage of 25 feet and a depth of 60 feet. It is fitted up in the most approved style for the carrying on of the manufacture of brass goods of every description and of refined Babbitt metal, for which the house has gained a widespread reputation. The house enjoys a large railroad patronage, and the trade relations of the concern extend to all parts of the New England States. Seven hands, skilled in the business, are permanently employed. A specialty is made of machinery castings. As a business man of ability and enterprise, Mr. Hardy has always been held in the highest esteem.

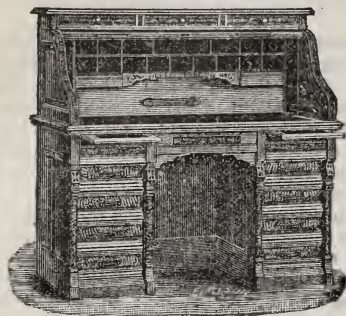
Geo. Robbins & Co., Plumbers and Steam and Gas Fitters, Dealers in Furnaces, Stoves, Ranges, etc., No. 13 Water Street.—Among the best known and leading firms engaged in this line in Fitchburg can be named that of George Robbins & Co. This widely known and flourishing concern was originally established in 1853 by J. W. Allen & Co., they conducting it up to 1868, when it passed into the control of the enterprising and popular firm whose name heads this sketch. They occupy ample and commodious premises, and carry a large and excellent stock, comprising, besides

plumbers' materials, gas fixtures, pipe, and fittings, also furnaces, stoves, ranges, etc., a specialty being made of contracting for plumbing and heating by steam, hot water, and air all classes of buildings, and upward of fifteen hands altogether are employed. The copartnership consists of Messrs. George Robbins and Willard Dennis, the former a native of Leominster and the latter of Barre, Mass.

Charles A. Priest, Dealer in Lumber and Manufacturer of Doors, Sash, Blinds, Moldings, etc., No. 45 Rollstone Street.—The reliable and enterprising concern of Mr. Charles A. Priest was founded in 1871, and throughout its career has been accorded considerable and influential support, and it now controls a business of large proportions. The works are conveniently situated near the Fitchburg railroad, and comprise five buildings and an extensive lumber yard. The main buildings comprise the molding factory, a two-story frame structure 40x100 feet in dimensions, lighted by electric lights, and an office and storage house two stories high and measuring 30x100 feet. The manufacturing department is equipped with the latest improved wood-working machinery, which is operated by water power and a steam engine and two boilers, each of eighty-five-horse power. Fifty hands are permanently employed, and the concern manufactures extensively sash, doors, blinds, moldings, brackets, trimmings, etc., and makes a specialty of fine hardwood work, such as stairs and interior furnishings, including mantels and store fixtures. All these productions are unsurpassed for quality, workmanship, and general excellence by those of any other first-class house in the trade. Mr. Priest enjoys excellent facilities, and can always quote satisfactory prices for all branches of work. Mr. Priest, who is a native of Hillsborough, N. H., has been a resident in the city for the past sixteen years.

A. L. Williams & Co., Proprietors of "Cobb's Boston Branch," Staple and Fancy Groceries, No. 153 Main Street.—Through the enterprise of Messrs. C. D. Cobb & Brothers the people are enabled to purchase goods all over the State at Boston prices. Cobb's Boston Branch is under the able and efficient management of Mr. A. L. Williams, their partner here, and where purchasers can always find a full assortment of staple and fancy groceries, pure and fresh teas, coffees, spices, prime dairy butter, delicacies, and table luxuries at popular prices. This flourishing concern was started here in 1876, and from its inception has been a positive and permanent success, the trade growing and extending steadily and rapidly from the first until now it is exceedingly large, the annual sales reaching a very handsome figure. The premises occupied comprise a store and basement, each 25x100 feet in dimensions, handsomely fitted and admirably arranged, a heavy and carefully assorted stock being constantly carried, including, besides fine teas, coffees, spices, and general family groceries, also dried fruits of every variety, sauces, canned and bottled goods, condiments, preserves, cereal products, sugars, molasses, and staple commodities of every description. The trade is both wholesale and retail, and six efficient and capable assistants are employed, while three delivery wagons are in constant service. Mr. Williams is a native of Vermont.

Parker & Co., Manufacturers of Black Walnut Furniture.—In the city of Fitchburg no house takes a higher position in the manufacture and sale of furniture than Messrs. Parker & Co., who are widely known as proprietors of the Fitchburg Furniture Company, of No. 335 Main street, and also retail dealers in furniture, bedding, etc. The busi-



ness was founded in 1850 by Mr. C. M. Parker, who has since conducted it under the above name. It is, naturally, one of the landmarks of the furniture trade in this city. The premises occupied in the business comprise a factory two and three stories high, 80x100 feet in dimensions, and five ware-rooms 25x150 feet, and employment is given to forty hands. The stock is very large and complete in fine and medium furniture. The specialty of the house is in the manufacture of black walnut furniture; they also manufacture office and parlor desks, hall stands, pillar extension tables, centre tables, folding cribs, swing cradles, etc., in mahogany, cherry, ash, and all fancy woods now in use, all of the work being done under the most careful supervision. The commonest materials, when used by this house, assume unique and pleasing shapes, in styles both in unison with the modern and the antique. Much of the ware is matchless for costly elegance and tasteful composition. Suffice to say, the house can be commended as offering the best possible inducements as regards both excellence of stock and economy of prices. Mr. Parker, the proprietor, is a native of Reed's Ferry, N. H., and has built up a large and first-class trade throughout New England, New York, and Pennsylvania, by honest, enterprising, and legitimate endeavor.

H. E. Urann, Dealer in Fine Boots and Shoes, No. 116 Main Street.—Although a comparatively new enterprise in the city, being established in November, 1885, the neat and well-kept shoe emporium of H. E. Urann has secured a firm hold on popular favor not often accorded, handling an excellent and reliable class of goods, and honest and upright in his dealings, and an extensive and superior stock is constantly carried, embracing a complete assortment of fine and medium grades of men's, women's, misses', youths', and children's boots and shoes, two efficient and polite assistants attending to the wants of customers and patrons. The store is ample and commodious, being 25x100 feet in dimensions, handsomely fitted up and tastefully arranged; altogether a large and rapidly increasing trade is done. Mr. Urann, who is a native of Boston, is a man of energy and excellent business ability.

F. C. Currier & Son (Curriers' Ticket Agency), General Ticket and Insurance Agents, No. 210 Main Street.—Special mention should be made of that useful and virtually indispensable institution, "Curriers' General Ticket and Insurance Agency," where travelers and tourists can be furnished with tickets by railroad or steamboat for all lines of travel at current rates, and those desiring to become insured in most of the leading companies in the world can be accommodated. This flourishing enterprise was started in 1869 by F. C. Currier, who conducted it alone up to 1880, when he admitted into partnership his son, Fred. A. Currier, thus constituting the popular and prosperous firm whose name heads this sketch. Railroad and steamer tickets to all the principal points by any of the leading lines are sold, also tourist and excursion tickets to all summer and winter resorts and points of interest, and information as to rates, routes, etc., is cheerfully given, time-tables and folders being furnished free and parlor and sleeping car accommodations are promptly secured. Cabin and steerage passage tickets to and from Europe via Cunard Line, Allan Line, Inman Line, Anchor Line, State Line, Rotterdam Line, Guion Line, American Line, Red Star Line, White Star Line, and North German Lloyd Line are also for sale at Boston and New York rates, and cabin plans can be seen at the office. Sight drafts, payable without charge, on England, Ireland, Scotland, France, Germany, and Sweden are issued at lowest rates, all orders or inquiries by mail receiving prompt attention, and United States passports are furnished. They also represent the following stable and reliable insurance institutions: Insurance Company of North America, Philadelphia; Orient Insurance Company, of Hartford; Equitable Fire and Marine, of Providence; Merchants' Insurance Company, of Newark; Traders', of Chicago; Lancashire, of England; Phoenix, of London, Eng.; also first-class mutual companies and steam-boiler, plate-glass, life and accident insurance, and marine risks being placed to any part of the world at same terms as prevail in Boston and New York. Messrs. Currier are natives of Hollister, Mass.

Albee, Lyons & Co., Ready-Made Clothing, Hats, Caps, and Gents' Furnishing Goods, Trunks, Bags, etc., No. 158 Main Street.—The establishment of Messrs. Albee, Lyons & Co. was founded in 1875, and holds a commanding position among the principal mercantile institutions of the city. The premises occupied are large and handsomely appointed. Each department is complete within itself, while the most thorough system prevails. The firm devotes itself to the sale of clothing of all kinds for men, boys, youth, and children, everything being made in the latest style, of the best materials, and selected with the greatest care and judgment. The stock embraces every variety of such goods, and the finer lines are equal in every respect to the best custom work in fit, finish, elegance, and fashion. The stock of hats embraces all the latest styles, and the assortment of gents' furnishings includes all the novelties in neckwear and standard goods in white and colored shirts, underwear, hosiery, gloves, handkerchiefs, collars, and cuffs. A competent corps of clerks is employed, and the trade is brisk and lively. The firm is composed of Messrs. L. C. Albee and William J. Lyons, both Massachusetts men by birth.

Mack & Jennison, Plumbers, Steam and Gas Fitters, Sheet-Iron and Copper Workers, Agents for the Magee Furnace Company, Nos. 243 and 245 Main, and No. 1 Putnam Streets.—In the mechanical arts there is no branch of more importance than plumbing, gas, and steam fitting. This work is of the utmost importance to every house and building in the city of Fitchburg, and for health and comfort it is necessary that it should be well and carefully performed. Health and happiness depend in a great measure on this work, and too much care cannot be exercised in selecting a suitable and intelligent engineer. Among those who stand prominent in the trade, and who possess the largest institution of the kind in the city, is the firm of Mack & Jennison. This house was founded in 1870 by Mr. A. A. Spear, and, after some changes, the present firm succeeded to the business in July, 1885. They occupy two large stores, 25x80 feet each, and give steady employment to twenty-five skilled and experienced hands. The premises are fully stocked with all kinds of stoves, ranges, and furnaces, plumbers', steam and gas-fitters' supplies, and all the demands of the public in these different lines of trade are met in every instance. The stock of stoves and ranges comprises every improvement made in the line of cooking and heating, and all the varieties manufactured by the Magee Furnace Company, who have appointed Messrs. Mack & Jennison their agents in this city. Sanitary plumbing being a specialty of this house, its patrons can always implicitly rely upon the skill and faithfulness of every job performed. The members of the firm are Messrs. James H. Mack and Herbert E. Jennison, both natives of this city, and recognized in this community as representative, reliable, and successful business men.

D. Cross, Merchant Tailor, No. 357 Main Street.—Mr. D. Cross, the veteran merchant tailor, has for more than a half century been sustaining a splendid reputation which he made over two generations ago. Mr. Cross was born in New Hampshire, and came to Fitchburg in 1833 and established himself in business. He started in a small way, but his industry and worth soon gained for him an excellent patronage and his business has ever since been growing in proportions. To-day he gives employment to fifteen skilled hands, and is enjoying a large and lucrative patronage. His spacious store and workshop are furnished and equipped in first-class style. The store is filled with a large stock of foreign and domestic fabrics for suitings, from which an excellent choice can be made. The goods are very superior in quality, and embrace all the latest fashionable patterns and colors. Mr. Cross is an artist tailor and makes a specialty of supplying to order the most perfect-fitting garments at the lowest prices.

G. M. Faulkner, Bookseller and Stationer, No. 244 Main Street.—Among the younger concerns that have recently sprung into prominence in this city is that of G. M. Faulkner, bookseller and stationer, which, although established only since April of the present year, has already secured a hold on public favor such as is not often accorded to much older establishments. He occupies a spacious and commodious store, neatly fitted up and arranged, and carries a large and excellent stock, embracing blank books, literature and school books,

pictorials, periodicals and magazines, wedding and Christmas cards, novelties, fancy articles, and a full and fine assortment of stationery of every description, and an efficient and capable assistant is employed, the trade, which is chiefly retail, with some jobbing, giving evidence of steady and material increase. Mr. Faulkner is a native of Walpole, N. H.

Parkhill Manufacturing Company, Manufacturers of Gingham, Circle Street Mills.—The fine dress and plain gingham bearing the trade-mark of a triple star and the motto "Toile du Nord" are extensively known, and are the product of the Parkhill Manufacturing Company, at the Circle Street Mills, Fitchburg. This company was incorporated under the laws of Massachusetts in 1880, with a capital of \$100,000. The president, Mr. John Parkhill, is a native of Scotland, and the resident treasurer and agent, Mr. Arthur H. Lowe, is a native of Rindge, N. H. The manufacturing premises consist in all of four buildings. The main mill is a three and four story brick building, covering an area of 50x285 feet. Another mill of brick is three stories high, and has a frontage of 55 feet and a depth of 145 feet, and the third largest building is a two-story frame structure 50x110 feet in area. These mills are equipped with the best modern improved machinery, which embraces six hundred and thirty-four looms of the newest patterns. The plain and fancy gingham manufactured here are standard goods in the market, and they rank among the most salable and popular of all the brands. Over four hundred hands are permanently employed, and some eighteen thousand yards of cloth are produced daily. The selling agents for the goods of the Parkhill Manufacturing Company are Messrs. Denny, Poor & Co., of No. 114 Worth street, New York, and No. 268 Devonshire street, Boston.

Walter P. Guy, Wholesale and Retail Dealer in Groceries, Flour, Crockery, etc., corner Main and Blossom Streets.—Among the oldest and most stable and reliable concerns engaged in this line here can be named the well-known establishment of Walter P. Guy, which is the best stocked and leading store of the kind hereabouts. The house was founded in 1863 by the present proprietor, the trade growing and expanding with years, until now the annual sales reach a very handsome figure. A heavy and well-selected stock is constantly carried to meet the requirements of a steady and extensive demand, including a full and fine line of staple and fancy groceries, teas, coffees, and spices, canned goods, and cereal and other food products, prime dairy butter, preserves, sauces, condiments, and table luxuries, and flour (the latter being received direct from the mills in carload lots), and an excellent assortment of crockery, glassware, etc., and three active and efficient clerks are employed. Mr. Guy was born in Dedham, Mass., and is an old and highly respected resident of Fitchburg. He owns a large furniture and crockery store in Brockton, the largest and leading grocery and crockery store in Spencer, also a large grocery and grain store in Southbridge, and a furniture and crockery store in the same town. Mr. Guy uses so many goods that it enables him to buy of first hands, thereby saving the jobbers' profit, which benefit he gives to his customers.

Cleghorn Mills, Manufacturers of Dress Gingham, River Street.—The Cleghorn Mills, located on River street, in this city, are among the very best models of our manufacturing establishments. The corporation was organized in 1885, with a capital of \$100,000, and were enabled to erect elegant and capacious buildings and stock them with the best improved machinery. For the construction and running operations of this establishment long experience in the old manufacturing centres of New England was availed of, and the best engineering talent was employed to construct machinery which American experience and European observation had shown to be most effective and economical. There are in all three buildings. The main mill is a four-story brick structure, 60x200 feet in dimensions, and the dye house, a frame building, covers a like area, and is two stories high. There are three hundred and twenty-five looms and other machinery in operation, the motive power being furnished by a Brown engine and boilers, each with a capacity of two hundred and fifty-horse power, made in Fitchburg. The employees in the various departments number two hundred and twenty-five. The concern devotes its energies to the production of a fine class of dress ginghams, which are finely woven, of clean material, and go upon the market in beautiful and attractive style. These goods, wherever introduced, have found great favor, and a very brisk demand for them is being experienced by the company, whose policy is an energetic and progressive one. The president and manager is Mr. Andrew Cleghorn, and the treasurer Mr. Arthur H. Lowe. The selling agents for the company are Messrs. Denny, Poor & Co., Nos. 114 and 116 North street, New York.

Edward Connor, Fashionable Tailor, No. 236 Main Street.—Among the foremost exponents of the tailor's art in this city can be named Edward Connor, fashionable tailor, No. 236 Main street, who maintains a position in the fore front in his line hereabouts, his work being not surpassed in any feature that goes to make elegant apparel—cut, fit, finish, or material—by any one engaged in the business in Fitchburg. Mr. Connor, who is a man in the prime of life and a native of St. John's, N. F., embarked in business on his own account here in 1876, and at once bounded into popular favor and prosperity well deserved. Being an expert cutter and a thorough workman in every respect, and withal a man of push and energy, and devoting close personal attention to every detail of his business, the result could scarcely be any other than the positive and permanent success he has achieved. He occupies neat and commodious quarters, and carries on hand a large and finely selected stock, including the finest imported and domestic fabrics—cassimeres, cloths, worsteds, plaids, checks, etc.—and employment is afforded to some twelve to fifteen skilled hands, this being by common consent the tailoring establishment par excellence in Fitchburg.

George H. Randel, Dealer in Provisions of all kinds, No. 304 Main Street.—A prominent house engaged in the provision business is that of Mr. George H. Randel. This business was established by the present proprietor in 1872. The premises occupied are commodious, and thoroughly

equipped with all appliances necessary to conducting the business. The stock is full and complete and embraces a carefully selected assortment of poultry, game, fresh meats, canned goods, fruits, smoked and salt meats, choice creamery butter, lard, cheese, eggs, vegetables, and other farm and dairy products—in short, everything usually found in a well-regulated provision establishment. The goods of this house are noted for their freshness, absolute purity, and extremely low prices, and customers can always rely upon the excellent character of the goods they receive. The store is a model of neatness and cleanliness, and the proprietor devotes his entire personal attention to every detail. Mr. Randel was born in Vermont, and has resided here for many years.

A. B. Lawrence & Co., Hardware and Iron Merchants.—Not in many branches of mercantile activity in this country has the march of progress wrought such a veritable revolution during the past quarter of a century as in the general hardware trade, as the multifarious assortment of useful and ingenious devices, appliances, tools, and household articles to be found in a leading establishment in this line to-day abundantly attests. In this connection special mention should here be made of the flourishing concern of A. B. Lawrence & Co., hardware and iron merchants, this town, which is by common consent one of the best-equipped and most reliable stores in this branch of business in Fitchburg. This well and favorably known house was established in 1870, and from its inception down to the present day its career has been a record of steady progress and prosperity, and owing entirely to the superiority of the goods, coupled with upright and honorable dealing. The premises occupied are ample and commodious, the store being 25x100 feet in dimensions, with handsome office, and a heavy and carefully selected stock is constantly carried, comprising a full and fine line of general hardware, wagon stock, wheel stock, sleighs and sleigh woods, iron and steel goods, nails, builders' supplies, mechanics' tools, farm and garden implements, cutlery, housefurnishing articles, paints, oils, varnishes, putty, glass, etc., phosphates and land fertilizers, and four competent and efficient clerks are employed, the trade being both wholesale and retail. Mr. Lawrence, who is sole proprietor (the "Co." being nominal), is a comparatively young man, being about forty years old, and was born in Brimfield, Mass.

L. Sprague & Co., Crockery, Cutlery, Glass and Plated Ware, Carpets, Feathers, Paperhangings, etc., No. 382 Main Street.—This business was established by L. Sprague & Co. in 1851, and for thirty-five years they have been conducting a most prosperous and successful trade. Their spacious place of business has a frontage of 25 feet and a depth of 146 feet, and is fitted up in first-class style. The store contains an immense stock of all kinds of crockery, cutlery, glass and plated ware, carpets, feathers, paperhangings, etc., every article having been carefully selected from the best-known and most reliable sources of supply, and being fully warranted to be the best obtainable. The firm employ five active and courteous assistants. The members of the firm are Mr. L. Sprague and Mr. F. H. Colburn, the former a native of Richmond, N. H., the latter of Leominster, Mass.

National House, J. E. Jacques, Proprietor, Nos. 393 and 400 Main Street.—What is now known as the National House is an institution that has for forty years been a leading hostelry in this town, and was formerly known as the Rollstone House. The present management succeeded to the control in April, 1885, Mr. C. L. Demers being the previous proprietor. Mr. J. E. Jacques, the present manager, is a native of Canada and has resided in the United States for twenty-five years, and has had a large experience in hotel management. The hotel is an L-shaped building, having dimensions of 100x75 feet. It is three stories in height, and is furnished throughout in excellent style. There are ninety-two sleeping-apartments, well ventilated, lighted, and models of cleanliness. Hot and cold water and baths add to the comforts of the house. On the first floor are located the business office, the reading and writing room, and the barroom, which is filled with choice, pure liquors of all kinds. The parlor and dining-room, which has seating accommodations for one hundred persons, are on the second floor. The table is always furnished with the choicest edibles, embracing all the latest delicacies of the season. The rates charged are but one dollar and a half per day and the commercial trade in particular is catered to. A fine livery stable is connected with the house and fine teams can be had at moderate prices.

Geo. B. Knowlton, Agent for the Page Belting Company; also, Dealer in Hardware and Cutlery, Savings Bank Block, No. 348 Main Street.—A recognized leader in his field of enterprise is Mr. George B. Knowlton, wholesale and retail dealer in hardware, stoves, kitchen furniture, plumbing, and cutlery, and agent for the Page Belting Company. Since he established his enterprise here in 1869, he has developed a trade of considerable and still increasing magnitude. The headquarters of the business are in the Savings Bank block, in a store 100x25 feet in dimensions. It is completely filled with a large and superior stock of hardware and cutlery, kitchen goods, and stoves of all kinds, arranged in excellent style. A full supply of Page's standard belting and lacing is also always kept in stock, and is sold in large or small quantities. Five hands are employed in the various departments. All orders for plumbing and stove work are promptly filled. Mr. Knowlton is a native of Massachusetts, his birthplace being in Lowell.

Hiram A. Goodrich, Flour, Groceries, etc., No. 133 Main Street.—This house was established in 1882, since which time it has always enjoyed a large and steadily increasing trade. The store is 25x75 feet in size and fitted up with every facility for the transaction of business. The stock is attractively displayed, the store well kept, and an air of neatness and cleanliness pervades the establishment. The stock is always large, and embraces all staple and fancy groceries, flour of the best brands, first-crop teas and most fragrant coffees, hermetically sealed goods, and American table delicacies. These goods are all noted for their freshness, absolute purity, and low prices, which are beyond competition. Two courteous clerks are in attendance, and prompt service is rendered and orders are filled at the shortest notice. Mr. Goodrich is a native of Vermont.

J. C. Sanborn, Pictures, Picture Frames, Stationery, Newspapers, Magazines, etc., Nos. 371 and 373 Main Street.—A prominent house engaged in this line of business is that of Mr. J. C. Sanborn. This business was established in 1875 by the present proprietor, and from the date of its commencement has been the recipient of a flattering patronage. The premises occupied are large and commodious, are under the Fitchburg House, and are fitted up in the most elegant manner. The stock is thorough and complete, and embraces everything in the line of pictures, picture frames, stationery, consecutive books, flexible memorandums, day books, ledgers, journals, legal and foolscap, letter and note papers, envelopes of the latest designs, inks, inkstands, pens, pencils, paper weights, etc., also cards, toys, novelties, school supplies, etc. He likewise is in receipt of all the principal daily and weekly papers as soon as published, and the leading magazines and periodicals are always to be found here fresh from the press. In addition to this he has established a circulating library, which contains all the standard and popular works of the day. The trade is both wholesale and retail, especially in fireworks in their season. A specialty is made of the manufacture of picture frames to order, and he is the regular selling agent for Roger's celebrated pastels. Mr. Sanborn was born in Washington, Vt., and has resided here since 1873.

W. H. Chandler, Dealer in Boots, Shoes, and Rubbers, No. 367 Main Street.—A prominent house engaged in the boot and shoe industry is that of Mr. W. H. Chandler, which was established by the present proprietor in July, 1886. The store is spacious and commodious, elegantly and handsomely fitted up, and supplied with every convenience. The assortment of boots and shoes has been carefully selected, and embraces boots, shoes, and gaiters for gentlemen, youths, and boys, and in the line of articles for ladies, misses, and children everything for footwear, from the strong walking-boot to the dainty kid slipper, besides a full and complete line of rubbers, sandals, and arctics. These are all of the best quality, made in the best style of workmanship, and of the latest and most elegant fashionable patterns, and are offered to customers at the very lowest prices consistent with a living business. Mr. Chandler was born in Sterling, Mass., and is very popular with all who have entered into business relations with him.

Geo. W. Wright, Printer, No. 360 Main Street.—This establishment dates its existence from June, 1877. Mr. George W. Wright, the proprietor, is a native of this town, and has by his enterprise achieved well-deserved success. He occupies three commodious rooms, two 25x25 feet in dimensions, the other 15x10 feet, the latter being used as the business office. The workrooms are splendidly equipped with a fine cylinder press and two jobbing presses, operated by a four-horse power engine and boiler, also by water power. The assortment of type is complete in every respect, and a profuse variety of printing-office furniture is at hand. Mr. Wright executes all kinds of mercantile and general job work, and a specialty in wedding work, and in mechanical finish and perfection the house is unexcelled, while the prices charged are invariably reasonable. Mr. Wright gives employment to four experienced hands.

Safety Fund National Bank, No. 232 Main Street.—This is not only one of the most popular banks in the city, but also one of the best managed. From its organization in April, 1874, to the present time it has retained the confidence of the public in a marked degree. Its founders were men who had the rare foresight to recognize the possibilities of such an institution, and who laid the foundations sufficiently strong and deep to bear any superstructure that time, experience, and wealth might rear. The bank has a capital of \$200,000, a present surplus of \$20,000, and is officered as follows, viz.: President, Henry Allison; cashier, George K. Tapley; Directors—Lyman Patch, F. F. Woodward, Henry Allison, J. F. D. Garfield, Frank Leighton, Charles F. Putnam, E. M. Dickinson, R. R. Conn, George R. Wallace, George Hall, B. M. Pitts, Wilder P. Clark. A general banking business is transacted, including the receiving of deposits, the discounting of approved commercial paper, the collection of drafts, and the dealing in first-class securities. Under its present wise and conservative management, this bank is doing a large and safe business, all of its movements being marked by prudence, caution, and honorable business methods, while it is generally recognized as one of those solid, ably conducted institutions which reflect credit alike upon its officers and the community where its influence is felt. The president, Mr. Allison, is a native of Rome, N. Y., and has filled his responsible position since 1874 with the utmost satisfaction and credit. The cashier, Mr. Tapley, is a native of Lowell, Mass., and a gentleman well known for financial ability and sterling worth, while the directors comprise much of the business element of the city and its surrounding towns.

H. J. Lacey, Groceries, Dry Goods, Flour, Grain, Crockery, Glassware, and Farming Implements, also Commission Merchant, West Fitchburg.—Among the finer stores devoted to the grocery and dry goods trade in this section a very popular one is that of Mr. H. J. Lacey, who has been before the people of West Fitchburg in this line of business since 1883. The premises cover an area of 60x200 feet, and afford unexcelled facilities for the storage and display of a large stock of goods. Mr. Lacey carries a first-class assortment of goods, the stock embracing a complete variety of choice staple and fancy groceries, dry goods of every description, flour, grain, crockery, glassware, and farming implements, etc. Mr. Lacey also conducts a good business as a commission merchant, and solicits consignments. He finds a ready market for all goods sent him, and makes prompt and satisfactory returns. He employs three experienced clerks, and runs a delivery wagon. His store has an enviable reputation for selling superior goods at very low prices. Mr. Lacey is a native of England, but has resided in the United States for the last forty-one years.

J. E. Thompson, Stationer, under American House.—Among the flourishing and most popular mercantile establishments in Fitchburg may be mentioned the well-ordered and attractive emporium of J. E. Thompson, stationer. The business was established in 1874 by the present proprietor, and from the first has been conducted with the most gratifying success. The store is 25x100

feet in dimensions and tastefully fitted up and arranged, and an extensive and admirably assorted stock is constantly carried, embracing a full and fine line of commercial and school stationery, blank books, pictorials, periodicals and magazines, novelties in cards, artistic and fancy articles, small wares, albums, and everything that is to be found in first-class establishments of the kind, and the trade, which is both wholesale and retail, is very extensive, two polite and capable assistants attending to the wants of purchasers and patrons. Mr. Thompson is a native of Lunenburg, this State, and a resident of Fitchburg twelve years.

Fitchburg Mutual Fire Insurance Company, Savings Bank Block, Main Street.—The Fitchburg Mutual Fire Insurance Company is one of the most ably managed institutions of its kind in the United States. The company was incorporated in 1847. As an indication of the growth of the company's business and the steady increase in prosperity which has attended its career, it may be stated here that it has the snug surplus of \$111,790 standing to its credit, and assets amounting to \$258,794. The Board of Directors embraces a select list of conservative, yet enterprising, clear-headed business men, who merit the appreciation substantially shown by the yearly increasing list of policy holders. The president and treasurer of the company is Mr. L. H. Bradford, who is a native of Providence, R. I., and who has held his present office for a period of thirteen years, and has been elected a director forty times. The secretary, Mr. E. P. Downe, is a native of Fitchburg. In the conduct of the business of the company these gentlemen have always manifested a high degree of ability, enterprise, and intelligence, which, combined with fair dealing, have gained for them an enviable reputation. The company insure all classes of insurable property at the lowest rates compatible with security, and as the business is conducted on the mutual plan all policy holders are partners in the business and share in the profits. The company have a fine suit of offices in the Savings Bank Block.

J. C. Moulton, Photo. Artist, No. 368 Main Street.—A gentleman who has been prominently before the public for more than the years comprised in an average lifetime as a leader in his line of business is Mr. J. C. Moulton, the popular photo. artist. He originally came from Sandwich, N. H., and in 1848 established himself in business in Fitchburg. He has had forty years' valuable experience at his calling, and substantial evidences of his skill can be found in thousands of homes throughout the country. His rooms are models of completeness, and his facilities for turning out first-class work are unsurpassed. He is prepared to make all styles of pictures in oil, crayon, and pastel true to life, and in finish and general excellence thoroughly up with the most advanced state of the art. He furnishes the finest cabinet imperials at five dollars per dozen, and other styles at correspondingly low rates. Four assistants help Mr. Moulton in attending to the work of the establishment. Persons desiring pictures true to life would do well to visit this popular establishment and examine the handsome specimens there displayed.

Fitchburg Steam-Engine Company, Manufacturers of and Dealers in Steam-Engines, No. 106 Water Street.—The Fitchburg Steam-Engine Company as manufacturers of and dealers in steam-engines and boilers ranks among the largest in this section. The company was incorporated in 1876, and has as its officers Mr. Hale W. Page, president; Frederick Fosdick, treasurer, and Charles Fosdick, superintendent. The premises occupied by the business are large and spacious, while in the matter of mechanical equipment the works compare favorably with the best in the country. Sixty hands are employed, the greater number of whom are skilled and expert mechanics. The product comprises steam-engines, with or without automatic cut-off, and boilers of all sizes and styles. All of the machinery turned out here is of great durability and perfection of finish. These goods are shipped to all parts of the United States, and are held in high favor wherever introduced. A large export trade has also been established with Germany. This company may well be considered as entitled to distinguished consideration for the prominent part it is taking in building up this industry, which affords employment to so many worthy workmen. The management is composed of men thoroughly grounded in the knowledge of the business, of large experience and established reputation, the treasurer being the mayor of the city.

H. G. Greene, Wholesale and Retail Druggist, under American House.—The house of which Mr. H. G. Greene is the enterprising proprietor is one of the oldest drug establishments in the city, it having been in existence since 1865. The fine store fixtures, handsome show-cases, elegant soda fountain, and charming distribution of stock present a claim for beauty and finish unsurpassed in the city. A splendid line of goods is shown in every branch of the business. The pure and superior assortment of drugs, medicines, and pharmaceutical preparations are supplied from the most reputable sources, and are selected with special reference to strength and freshness. In the line of novelties, perfumery, and toilet articles the enterprise of the proprietor has placed within the reach of his patrons the best articles that can be purchased. The house is perfectly equipped for its specialty of prescriptions, and extraordinary safeguards have been adopted to prevent mistakes. Mr. Greene is a native of Westboro, Mass., an accomplished pharmacist, and a successful business man.

Drs. Parker & Ross, Dentists, No. 166 Main Street.—These gentlemen established their enterprise here in 1885, and they have since succeeded in building up a large practice and in establishing for themselves a high reputation as expert, reliable dentists. At the address indicated they have nicely furnished parlors, which are equipped with the latest improved and most efficient dental appliances. The firm undertake every description of dental work, the cleaning, filling, and extracting of teeth, and the supplying of artificial teeth of the finest quality on the best English and American rubbers, a perfect, easy fit being guaranteed in all cases. They manufacture their own gas for extracting, so it is always fresh and pure. Charges are at all times fair and reasonable. The members of the firm, Drs. L. J. Parker and James Ross, are

both natives of Massachusetts and dentists of long experience, having been for fourteen years connected with the well-known Thresher Dental Rooms, of Boston, with full charge of the artificial department of that extensive business.

L. Patch, Wholesale and Retail Dealer in Stoves, Tin, Brass, and Japanned Ware, Glass, Britannia, and Wooden Ware, No. 390 Main Street.—The history of this reliable house covers a period of thirty-five years, and is one of the commercial landmarks of Fitchburg. It was established in 1852 by Mr. L. Patch, who is a native of Richmond. His headquarters consist of a store, 60x25 feet in dimensions, and a workshop having an area of 25x15 feet. The store is filled with a complete assortment of fine stoves of all kinds, tin, brass, and japanned ware, glass, britania, and wooden ware. These goods are positively of the best grades of manufacture, and cannot be excelled for quality or for cheapness. Mr. Patch employs two experienced workmen, and executes all kinds of job work in tin, sheet-iron, and copper in the promptest and most finished manner. Mr. Patch is practically acquainted with all the details of his business. All orders given this old and representative house may be relied upon to be carried out with exactitude.

J. F. Stiles, Fancy and Dry Goods, Millinery, etc., No. 355 Main Street.—The old and popular house of Mr. J. F. Stiles was established in 1845, and has always maintained a pre-eminent position among the business houses of the city. The premises occupied are handsomely and thoroughly equipped with every convenience for the display of goods and comfort of customers. The stock is very full and complete, consists in part of silks, satins, plushes, velvets, flannels, linens, damasks, worsteds, prints, muslins, etc., also all kinds of underwear, millinery, hosiery, gloves, parasols, laces, crape, plumes, tips, ribbons, laces, dress trimmings, buttons, fringes, patterns of all descriptions of the very latest and most fashionable designs, also a full variety of materials for Kensington work, crewels, silks, chenille, etc., Macrame thread, and other articles for Honiton lace, etc. Mr. Stiles makes it a special point to charge no fancy prices for goods, but to mark everything as low as can be done consistently with a living business. Mr. Stiles was born in Vermont, and has resided here since 1845.

B. W. Eddy, Dealer in Wrapping Paper and Paper Bags, also Twine, Envelopes, Toilet Paper, etc., No. 28 Day Street.—The reliable house of Mr. B. W. Eddy was established by him in May, 1886, and although of recent origin has built up a very flourishing trade. The premises occupied are thoroughly equipped with every appliance necessary for the business. The stock comprises a full assortment of book, cover, and manilla, also express and hardware papers, from the best manufacturing houses in the country. He also carries a full line of the different twines used for packing purposes, from the finest druggists' cord to the largest sizes of hemp or jute, also all kinds and sizes of envelopes, either for package or mailing heavy or light articles, and are sold at the lowest market prices. The trade is both wholesale and retail, and extends throughout the city and surrounding country. Mr. Eddy is a native of this State.

Merriam & Rolph, Wholesale and Retail Dealers in Flour and Grain, and Proprietors of the "Arabian" Food for Horses and Cattle, No. 47 Main Street.—One of the most energetic and enterprising firms in the flour and grain trade of this city is that of Messrs. Merriam & Rolph, doing business at No. 47 Main street. The firm was organized in 1874, the copartners being Messrs. J. W. Merriam and F. L. Rolph. Both gentlemen are natives of Westminster, Mass., and both have had long practical experience in the flour and grain trade. The firm occupy a two-story frame building 50x100 feet in dimensions, and have a grain elevator with a capacity of fifteen thousand bushels. They are now engaged in building another elevator with a capacity of twenty-five thousand bushels. The premises are connected with the main line of the Old Colony railroad by a switch track, and the best of facilities for the unloading and reloading of grain and flour are enjoyed. The premises are also connected by telephone, and immediate attention is given to all orders. The business is of both a wholesale and retail character, and five hands are permanently employed. The firm control a large and growing trade, and the business is conducted with an ability which has placed this house in the front rank in its line of trade in this city. Both members of the firm are well known and respected, and they enjoy the entire confidence of the business community. They also manufacture the "Arabian" food for horses and cattle, a vegetable compound for which there is a large demand, it being recommended by all horse owners as the best food put on the market.

J. F. Bruce, Staple and Fancy Groceries, Foreign and Domestic Mineral Waters, No. 370 Main Street.—This fine grocery establishment was founded in 1871. The proprietor, Mr. J. F. Bruce, is a native of New Hampshire, but has long been a worthy citizen of Fitchburg. His store covers an area of 60x25 feet. The assortment to be found at this reliable establishment embraces a full line of staple and fancy groceries of every kind, teas, coffees, spices, family flour, domestic fruits, choice butter, canned goods, condiments, etc., etc., all fresh and reliable. A special feature is a fine stock

of foreign and domestic mineral waters of all kinds, which Mr. Bruce has a large call for and always keeps a full supply. A splendid trade has been developed, and three assistants are employed in the store.

Citizens' House, Thomas Lunan, Proprietor, corner Main and Laurel Streets.—The Citizens' House, which has been under the efficient and capable management of the present proprietor since 1883, is conveniently located close to all lines of travel converging in the city, and is altogether a well-equipped and admirably conducted hotel, the appointments, service, and attention being excellent, while the solids and the refreshments are first-class in every respect, the table being supplied with the best the market affords. The building is a three-story, 75x80 feet (part brick and frame) structure, containing forty well-aired and furnished rooms, including spacious dining-room, fine parlor, well-ordered billiard-room and reading-room and barber shop, is lighted by gas, and some twelve in help are employed, the rates, \$1.25 per day, being exceedingly low considering the excellent fare and solid comforts provided in this hospitable hostelry, and altogether a flourishing business is done. Mr. Lunan, who is a native of New York State, is a fair representative of the ideal Boniface—pleasing, obliging, and attentive to his guests—and fully merits the large measure of prosperity he enjoys.

Edwin M. Read, Staple and Fancy Groceries, No. 370 Main Street.—Mr. Read, who hails from New Hampshire, has been a worthy resident of Fitchburg for the past five years. In November, 1885, he established himself in business and has met with much success. His store, covering an area of 60x25 feet, is a very attractive place, and is filled with a first-class assortment of staple and fancy groceries, teas, coffees, spices, sugars, flour, canned goods, etc. Mr. Read also keeps a full line of confectionery and runs a soda-water fountain, but gives his principal attention to the grocery department. Strict attention is given to all patrons of the house. Mr. Read is a man of the highest integrity and business enterprise, and entirely worthy of the success which he is achieving.

TOWN OF GARDNER.

This active, wide-awake town is entitled to a centennial celebration, for it was just one hundred years ago, in the year 1786, if the records are accurate, that its people got together and formed themselves into a church. Five years subsequent to that date, in 1791, the Rev. Jonathan Osgood was ordained as its minister, and not only looked after the welfare of souls, but was the schoolmaster as well, and as physician attempted the cure of bodily ailments. For almost thirty years, we are told, he filled this triple capacity, and filled it faithfully and well.

The town was named in honor of Colonel Thomas Gardner, a native of Cambridge, in this State, an officer of the Revolution, who fell in the battle of Bunker Hill. It was formed from parts of Ashburnham, Templeton, Westminster, and Winchendon. Gentle hills and well-watered, fertile valleys are the prevailing natural features of its surface, and the soil is generous in the growth of those grains and grasses for which this immediate section of country is noted. Otter river, a branch of Miller's river, threads its way through the town, and, in conjunction with several smaller streams, furnishes not a few excellent mill and factory sites.

Gardner is the junction of the Boston and Fitchburg and the Boston and Barre railroads, is fifteen miles west from Fitchburg and twenty-six from Worcester. It is known as the principal seat in this county for the manufacture of chairs. This industry is the real basis of its prosperity. An adequate conception of the extent of its production may be formed from the fact that in a population of fifty-five hundred, nearly one-half the men, women and children are employed in the several factories where this manufacture is carried on. The value of the annual production in this one branch is considerably more than \$2,000,000.

The town comprises Gardner, West Gardner, and South Gardner, and is one of the busiest and most prosperous places in Worcester county.

The public improvements are modern and substantial, embracing, as they do, all those elements and features which an intelligent community in this State find necessary to rational contentment and a wholesome growth. Schools and churches, literary and beneficial societies, excellent gas and pure water, and everything calculated to promote proper sanitary, moral, mental and religious conditions are to be found here in full and efficient operation.

The First National Bank offers abundant accommodation to business men, and has a capital of \$150,000, with a surplus of about \$30,000.

A more thoroughly live, active town than Gardner it would be difficult to name, with its energetic, alert, growing population. The sketches hereto added will indicate to the general reader the character and compass of the manufacturing and other business interests which give it commercial prominence and stability.

S. K. Pierce & Son, Manufacturers of and Dealers in Cane and Wood Seat Chairs.—A veritable landmark in the rise and progress of industrial activity in this town is the widely known and capacious establishment of Messrs. S. K. Pierce & Son, manufacturers of and dealers in cane and wood seat chairs of every description, which has maintained a record of uninterrupted prosperity during a period extending over fifty-six years, and which is in all respects a representative concern in this line, and the oldest and leading one in this section of the country. This flourishing business was founded in 1830 by Stephen Taylor, who was succeeded by J. & S. K. Pierce, the style being subsequently changed to Pierce & Derby, they being in turn succeeded by S. K. Pierce, he conducting it up to January, 1883, when he admitted into partnership his son, F. J. Pierce, thus constituting the firm of S. K. Pierce & Son, who have since continued the business with the most gratifying success. They manufacture chairs of all kinds, including boxed chairs for shipping, cane-seat and back-rocking, cane-seat and back nurse, Continental cane and spindle-back office, Victoria cane and spindle-back nurse, brace-arm nurse, walnut-trimmed Grecian and nurse, St. James nurse, bent-top dining, ladies' dining, Douglas arm office cane-seat, Douglas arm office wood-seat, null-top spindle Grecian; carved-top Grecian, Franklin Grecian, maple and walnut; Davis Grecian, maple and walnut; all kinds of children's chairs, chairs for chamber suits, maple or walnut; cane and wood seat stools, and all styles of settees, their products reaching every part of the United States, with a large export trade to Liverpool. The factory is very extensive, comprising one five-story, two three-story, and two two-story buildings, besides storehouses, supplied with water and steam power, and completely equipped in every respect with the most improved machinery, appliances, and appurtenances, and employment is afforded to upward of one hundred hands. Mr. Pierce, the elder, was born in Westminster, Mass., and the younger Mr. Pierce is a native of Gardner, both of them experienced business men.

A. & H. C. Knowlton, Manufacturers of Cane and Wood-Seat Chairs.—Special mention should be made of the capacious and admirably conducted establishment of A. & H. C. Knowlton, manufacturers of cane and wood seat chairs, West Gardner, whose products are in steady and extensive demand, not only throughout the American continent, but also in Europe and the Antipodes. This prosperous enterprise was started in 1856 by A. H. White & Co., who were succeeded by Derby & Knowlton, by whom it was conducted up to 1868, when it passed into the control of the present proprietors. The factory, which is connected by telephone, is very commodious, comprising a three-story and basement building, with a two-story frame structure extension and office supplied with ample motive power, a one-hundred-horse power engine and boiler being in service, and completely equipped in every respect with the best machinery, appliances, and appurtenances known to the industry, and employment is afforded to upward of fifty expert workmen, the average production being above one hundred dozen chairs per day. A siding from the Fitchburg railroad running to the factory gives them unsurpassed transportation facilities. A branch house is maintained also at No. 139 Vine street, Philadelphia. The firm is composed of Messrs. A., H. C., and A. E. Knowlton, son of H. C., all natives of Ashfield, Mass., and old and respected residents here of fifty-one years.

Gordon & Drenning, Dry Goods and Millinery.—A prominent and leading establishment is that conducted by Messrs. Gordon & Drenning, retail dealers in dry goods and millinery. This enterprise dates its inception from 1879, when it was established by C. W. Conant and W. J. Gordon. In the spring of 1882, Mr. W. J. Drenning was admitted and Mr. Conant retired, the firm style changing to its present form. Both members of the firm are long residents of Gardner. Their store is fitted up in superior style. Its size, 80x25 feet, gives ample room for the advantageous display of the handsome stock. An elegant showing is made in both foreign and domestic dry goods and millinery of every description, comprising all the latest styles and most seasonable novelties. The firm have a reputation for selling the finest quality goods at the lowest prices, and their establishment is a popular headquarters for bargains. Ten clerks are employed, and Messrs. Gordon & Drenning have the entire confidence of those with whom they have business transactions.

G. W. Black, One-Price Clothier, Hats, Caps, Trunks, and Gents' Furnishing Goods, Stevens Block.—Mr. Black is a native of Holden, Mass., and founded his business in this town in 1874. He occupies a very commodious store in Stevens Block, having dimensions of 60x25 feet. The store is fitted up in a tasteful manner, having a very inviting and attractive appearance. The stock carried embraces a large and extensive assortment of fine ready-made clothing, a full variety of fashionable hats and caps, gentlemen's furnishing goods of all kinds, trunks, valises, and traveling bags, and a splendid line of foreign and domestic fabrics from which a fine selection for suitings and single garments may be made. A specialty is made of the custom work department. Mr. Black employs five assistants.

L. B. Ramsdell, Manufacturer of Boys' Iron and Wood Axle Wagons, Baby Carriages, Toy Chairs, etc.—L. B. Ramsdell is a manufacturer of boys' iron and wood axle wagons, baby and doll carriages, children's and toy chairs, gearing, etc., whose products maintain a deservedly high reputation in the trade for general excellence, and are in steady and extensive demand throughout the land. This flourishing concern was started in 1877, and from its inception has been conducted with the most gratifying success, the superiority of the goods turned out and the enterprise displayed in the management of the business being the chief features contributing to the large measure of public favor and prosperity Mr. Ramsdell has from the start enjoyed. The factory is a five-story frame structure 50x25 feet in superficial dimensions, with commodious lumber shed and handsome and spacious office, the works being supplied with ample water power, and thoroughly equipped with the most improved machinery and appliances, and employment is afforded to upward of thirty-five skilled hands. A heavy and A 1 stock is constantly carried. The trade extends throughout the whole of the United States, shipments being made regularly to Liverpool, England. Mr. Ramsdell is a native of Wardsborough, Vt.

Conant & Bush, Manufacturers of Rattan and Reed Chairs, Chair Cane, etc., Chestnut Street.—A notable concern engaged in the manufacture of rattan and reed chairs, chair cane, etc., on an extensive scale is that of Messrs. Conant & Bush. This enterprise was founded by the present proprietors in 1882, and by diligent attention to business, and pursuing a policy of honorable and fair dealing, they have succeeded in building up a trade which has its ramifications in every section of the country. The firm occupy commodious manufacturing premises, consisting of two buildings. One of these is a five-story building 110x35 in dimensions, and the other is three stories high and covers an area of 100x35 feet. The factories are equipped with the best and most efficient machinery, and the driving force is supplied by a steam engine and boiler of forty-horse power. From eighty to one hundred and twenty-five hands are employed, and the productive capacity of the concern is about one hundred to two hundred and fifty chairs per day. These are produced in the most elegant and elaborate designs. The business is entirely wholesale.

William Barratt, Fine and Common Paperhangings, Painters' Supplies and Artists' Materials, Glass of every Description, Doors, Windows, and Blinds, North Main Street.—Mr. William Barratt founded his enterprise here in 1875, and has met with much success, his house now being a recognized headquarters for all kinds of fine and common paperhangings, painters' supplies, and artists' materials, glass of every description, doors, windows, and blinds. He is the largest dealer in this section of the country in doors, windows, and blinds. His business premises consist of a store 60x25 feet in dimensions and a wareroom 40x20 feet. The store is filled with an extensive stock of goods in the lines above mentioned, and the assortment is complete in every particular. The largest and best variety of paperhangings and window shades to be found in the town is here displayed. Mr. Barratt does his own glazing in a very superior manner.

Monadnock Clothing House, S. Despeaux, Proprietor, Bank Block.—One of the most popular and successful mercantile concerns in Gardner is the Monadnock Clothing House, of which Mr. Samuel Despeaux is the proprietor. The establishment has been in operation since 1868, during which period it has accumulated an influential patronage and acquired a high name for the honorable and liberal spirit characterizing its dealings. The store is located on Pearl street, in the bank building, and measures 25x80 feet. It is conveniently arranged for the exhibition of goods, and all necessary facilities are at hand for the prompt and satisfactory manipulation of business. The stock embraces clothing of every description for men, youth, boys, and children, every quality and style being carried. The finer grades are made up with the care of custom tailors, the materials are the choicest and most reliable, and it is possible for one to array himself in the most elegant and appropriate garments at a very small expense. The productions handled by the house are of their own manufacture, and they have a reputation for turning out only the best goods of every class, while the judgment and taste of Mr. Despeaux are shown in the uniformly superior character of the selections. Every metropolitan advantage is held out to customers in the matter of prices, and the strong support the concern receives is entirely deserved. Mr. Despeaux has been in the clothing business for thirty-five years, and he has won the confidence of the community by liberal and just methods and his uncompromising integrity. Mr. William Bixby is the general manager. He was formerly of Athol, and is a general favorite with the patrons of this establishment.

Conant, Ball & Co., Chair Manufacturers.—Messrs. Conant, Ball & Co. are manufacturers of chairs of an extra pattern. This firm have a national reputation, and have a large and permanent patronage throughout the country. Their business was established in 1846 by Messrs. A. White & Co., the present firm succeeding to the proprietorship in 1866. The extensions and out-buildings cover an area of 100x300 feet, while the plant is completely equipped with all the latest improved machinery and appliances for the business, operated by a fifty-horse power engine, and giving employment to from thirty-five to forty hands. The productions embrace rockers, easy chairs, and settees, with cane-seat and cane-back, which in elegance and durability are typical of the limit of mechanical excellence. The materials entering into the construction of these goods are the choicest that money can purchase, and not one article is placed on the market that is marred by a single defect or imperfection. The firm quote prices far below those obtaining with manufacturers less thoroughly prepared and organized. The goods are sold exclusively at wholesale, being in great favor with dealers by reason of their salability and peculiar merits, and the trade of the house reaches every part of the country. The main office and selling-house are at Nos. 138 and 140 Richmond street, Boston. The firm is composed of Messrs. J. R. Conant and C. E. Ball. The superintendent, Mr. E. L. Brooks, has been with the firm thirteen years, and is thoroughly capable of taking active charge of the factory in all its branches.

George E. Utley, Wholesale and Retail Dealer in Michigan and Canada Pine Lumber, Shingles, Clapboards, Laths, Lime, Cement, Hay, Straw, etc., corner of Main and Mechanic Streets.—The well-known and extensive concern of Mr. George E. Utley was founded in 1882. The premises occupied for the business comprise an extensive yard, a lumber shed 140x20 feet in dimensions, another shed 65x35 feet, also another shed 125x16 feet in area, and a one-story frame building, used as an office. The stock carried is at all times large, and embraces a full and complete line of Michigan and Canada pine lumber, spruce dimensions, shingles, clapboards, laths, black walnut, whitewood, Southern hard pine, lime, cement, hair, plaster, baled hay and straw, etc. The business extends, in a wholesale way, over a great part of New England, and is a large one among local builders and contractors. As the house receives all its goods direct from the manufacturers, it is in a position as well qualified for business as any house in the town, having railroad tracks so located as to unload lumber from the cars for the retail trade, also to the sheds. The office is connected by telephone, and all orders receive prompt attention. Mr. Utley is a native of Ware, Mass.

J. A. Dunn, Manufacturer of Cane-Seat Chairs, North Main Street.—One of the principal concerns engaged in the manufacture of chairs is that of Mr. J. A. Dunn. This enterprise was founded by the present proprietor in 1864, succeeding to one of the oldest manufacturers in town, and during its career of twenty-two years it has built up a business of vast proportions, the products of the establishment being shipped not only to all parts of the Union, but, through commission merchants and shippers, to foreign countries. The manufacturing plant comprises a three-story factory, 40x170 feet in dimensions, several smaller buildings, and an extensive lumber yard. The mechanical equipments of the manufacturing department are of the latest improved and the most efficient kind, and the machinery is operated by a steam engine and boiler, each of one-hundred-horse power. About seventy hands are employed, and the house produces daily about one hundred dozens of cane-seat chairs, in one hundred and forty different designs. Mr. Dunn is a native of this State, and his reputation in business circles is of the highest.

G. W. Garland, M. D., Registered Pharmacist, corner of North Main and Parker Streets.—The leading pharmacy in West Gardner is that of Dr. G. W. Garland. This house was founded in 1870, and has always been liberally patronized. The store is 25x60 feet in size, and is attractively fitted up. The stock includes the freshest and purest drugs, and all the standard proprietary medicines, surgical appliances, pure wines and liquors for medicinal use, perfumes, brushes, and toilet articles of all kinds, and druggists' sundries generally, while in prices and quality of merchandise Dr. Garland successfully competes with any house in town in this line. The prescription department is managed with scrupulous care to insure accuracy, two experienced assistants being employed. The trade is active all through the town and surrounding country. Dr. Garland is a physician of experience, and a pharmacist of established reputation. He is a native of New Hampshire.

T. T. Greenwood & Son, Dealers in Furniture, Carpets, Crockery, etc. Manufacturers of White, Painted, and Ash Furniture, North Main Street.—This enterprise was founded in 1883 by the Messrs. Greenwood, and under their able manage-

room containing two tables, bar, ladies' parlor, etc. A staff of five assistants are employed in the house, and every courtesy and attention is extended to guests. The house caters to the commercial trade, maintains a substantial table, and charges each of



ment has proved a successful venture. The factory is located at East Templeton, the main building being a three-story structure, 80x60 feet in dimensions, and fitted up in the most approved style, and furnished with all necessary machinery, which is set in motion both by water power and by steam power, the latter being supplied from a forty-five-horse power engine and boiler. Twenty-eight hands are employed, and a large wholesale business is conducted, the firm having a trade that extends to all parts of the United States. The salesrooms in West Gardner consist of three floors, each 60x50 feet in dimensions, which are fitted up in tasteful style, and are filled to repletion with a large and very superior assortment of furniture of every description, crockeryware, glassware, and all kinds of household utensils in variety, and a very superior assortment of carpets of all kinds. Both a wholesale and retail trade is conducted. The members of the firm, Messrs. T. W., F., L. A., and H. Greenwood, are well known as thoroughly practical business men.

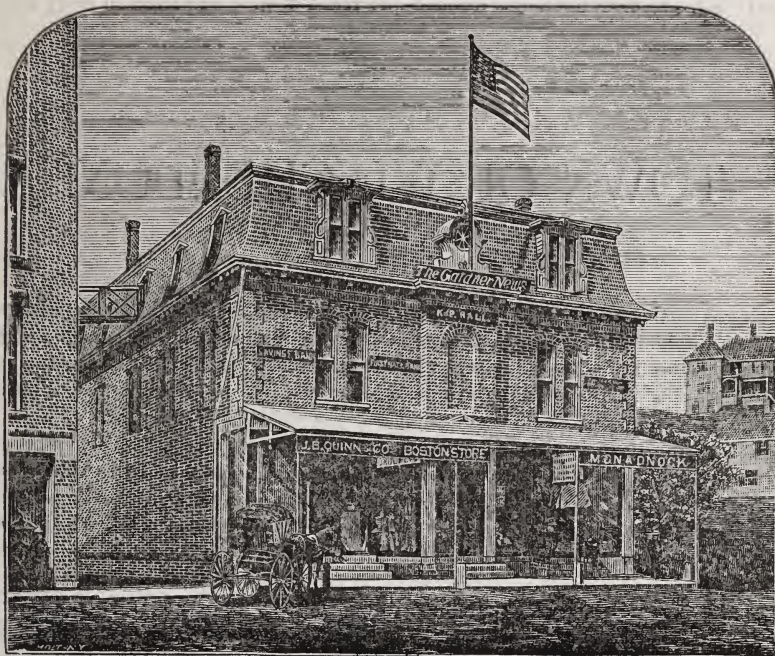
Gardner Hotel, Opposite Fitchburg Depot, Frank Rafferty, Proprietor.—This is a recently established, comfortable inn, equipped with all modern improvements, including steam, hot and cold water, bath-rooms, etc. It was opened in May, 1885. The location is a central one, being immediately opposite the Fitchburg Depot. The hotel is a frame building, two and three stories high, and 50x98 feet in dimensions. It contains forty rooms, a dining-room capable of seating forty guests, office, gentlemen's reading-room, a billiard-

its guests the popular price of two dollars per day. Connected with the hotel is a livery stable, equipped with a general line of fine carriages. The proprietor, Mr. Frank Rafferty, was born in Canada and is forty-five years of age.

South Gardner Carriage Company, Manufacturers of and Dealers in Fine Open and Top Carriages and Sleighs of every Description.—Foremost among the business enterprises of this town stands the South Gardner Carriage Company, manufacturers of and dealers in fine open and top carriages and sleighs of every description. This establishment was founded in 1869 by Mr. L. Sawin, the first man to establish the business in town, who conducted it alone until 1880, when his son, Mr. W. O. Sawin and A. H. Barron became partners, and the present firm style was adopted. The industry is located in a two-story building, 40x30 feet in dimensions, and eight hands are employed. The vehicles manufactured by this company are noted for their handsome appearance and general excellence. Particular attention is paid to repairing in all its branches. Mr. L. Sawin, the founder of the enterprise, was born at Ashburnham, Mass., and has resided in South Gardner since 1857. His son, Mr. W. O. Sawin, was born in Ashby, Mass., in 1854, and has been a resident of this town since 1857, coming here when a child. Mr. A. H. Barron was born in Westminster, Mass. Messrs. L. Sawin & Son also carry on an extensive business as trading blacksmiths, and building heavy wagons to order.

J. B. Quinn & Co., Boston Store, Dry Goods, Carpets, Millinery, and Dressmaking.—One of the leading concerns in Gardner is conducted by Messrs. J. B. Quinn & Co. The enterprise was founded in 1883 by Mr. Quinn, who has since

the head of this sketch. The factory comprises a capacious three-story frame structure with a four-story brick and frame warehouse 60x50 feet in superficial dimensions, and spacious and handsome office, the establishment being thoroughly equipped



operated it with increasing success. The store is a most popular resort. The premises occupied cover two floors, each 25x80 feet in dimensions. The dry goods department is on the first, while the carpets and millinery are kept on the second floor. The stock carried is complete and comprehensive, embracing all the standard goods of American and foreign make, together with the freshest and choicest novelties in every line so soon as they are ready for the market. Specially profitable arrangements have been effected for the purchase of supplies, and many inducements in the way of prices are offered to customers. The house is in all respects one of the most progressive, reliable, and responsible in Gardner. Mr. Quinn is a native of Worcester, a gentleman of integrity and high business reputation.

Wright & Read, Manufacturers of Cane and Wood Seat Chairs.—A record of steady progress extending over a period of half a century marks the career of the stable and reliable establishment of Wright & Read, manufacturers of cane and wood seat chairs. This ably conducted and prosperous concern was started in 1836 by David Wright, who, after several changes, continued the business from the year 1871, when he associated with him C. F. Read, thus constituting the enterprising and well-known firm whose name stands at

with the finest machinery and the most improved appliances known to the industry, and upward of thirty-five expert hands are employed. An extensive and superior stock is constantly carried on hand to meet the requirements of the trade, which extends all over the United States, with considerable export through a New York house. Mr. Wright was born in Gardner and Mr. Read is a native of Dunstable, Massachusetts. They are both men of foresight.

George R. Godfrey, Harnessmaker, Chestnut Street.—This house was established in 1869 by its present proprietor, Mr. George R. Godfrey, and is now the largest enterprise of the kind in this section. The store is 60x25 feet in dimensions. Twelve to twenty experienced hands are employed here and the output of their united labor amounts to a very considerable figure. Mr. Godfrey is a practical harnessmaker and superintends personally all the work of his employees, thus insuring the best results. The store is filled with a large stock of superior made trunks, valises, handbags, robes, harness, saddles, whips, etc. Mr. Godfrey manufactures all kinds of harness and has both a wholesale and retail trade, selling largely to retail dealers in harness goods. Every article manufactured by him is remarkable for its perfection of finish, neat appearance, and durability.

Henry L. Graham, Dealer in Watches, Clocks, Silverware, Jewelry, and Fancy Goods.—Mr. Henry L. Graham, the well-known jeweler of this town, is a native of Boxboro, Mass., and has resided in Gardner since he was but eight years of age. He established his business here in 1863, and has since pursued a career of unbroken and constantly increasing prosperity. His fine store covers an area of 30x15 feet. It is finely appointed through-

out, and the stock is kept in excellent order. Mr. Graham has had an experience of twenty-seven years at his present business, and is carrying an excellent trade as a general dealer in watches, clocks, silverware, jewelry, and fancy goods of the best lines of manufacture and all the latest novelties. He pays particular attention to the repairing department, and all work performed by him may be relied upon to be perfect in every respect.

TOWN OF WINCHENDON.

In the extreme northern portion of Worcester county, hugging the New Hampshire line, and about twenty miles from Fitchburg, flourishes the wide-awake town of Winchendon. Incorporated in the year 1764, its territory had been previously known as Ipswich Canada, from the fact that it was a grant to the heirs of soldiers who had participated in the expedition to Canada in 1690. It was originally settled about 1752, and its first minister, Rev. Daniel Stimpson, was ordained in that year.

The location of the town is elevated a thousand feet or more above tidewater, and the surface is broken into gently sloping hills and broad valleys, bubbling with springs and threaded by brooks and streams, of which Miller's river is the largest. The abundant water-power at hand has been the chief source of its commercial prosperity. Denison Pond is a delightful sheet of water within the limits of the town, and Monomonaug Lake, which lies mostly in Rindge, N. H., extends its southern quarter hither.

Four towns of its size possess such admirable railway facilities. These are afforded by the Cheshire railroad and the Monadnock, which is operated by it; the Worcester Division of the Boston and Fitchburg, giving direct connection with Worcester, and the Ware River branch of the Boston and Albany, thrown off from Palmer, forty-nine miles to the south.

Winchendon is a busy community, but its people have always been quick to recognize the demands of education and religion. The number of schools is ample for the population and they are carefully and ably looked after. They are divided into primary, intermediate, and grammar—these leading up to the High School. In this connection the Murdock School challenges special attention. Mr. Ephraim Murdock, Jr., died in 1881, willing the remainder of his estate in trust, after the fulfilling of certain bequests, for the endowment of a school which should bear his name. The residue amounted to \$250,000. The schoolhouse, which will be completed next spring, is located in the neighborhood of the High School, and is a fine specimen of architecture, both as to its external appearance and its interior arrangements. It is intended for pupils of the age of ten years and over, is to be under the direction of the town school committee, subject to the supervision of the trustees of the fund, and the expenses incident to its conduct are to be defrayed by the income of the bequest. The building will cost not far from \$125,000, and by the time it is ready for occupancy the endowment fund will amount to not less than \$175,000.

There are seven church organizations, representative of half a dozen different religious denominations.

Free-masonry, Odd-fellowship, the Good Templars, and Ancient Order of Hibernians are represented here, as well as the Grand Army of the Republic and the Sons of Veterans.

An excellent public library is a very popular institution, while two weekly newspapers cover the ground of local happenings and events.

A private hospital for the treatment of persons of either sex afflicted with mental or nervous diseases, alcoholism, or the opium habit is located here.

Two banking institutions are in operation in Winchendon. The First National Bank was incorporated in 1864, and has a capital of \$200,000, with a surplus almost a third as large. The Winchendon Savings Bank began business in 1850, and its deposits now amount to nearly \$700,000.

For many years Winchendon has been noted for its productions of woodenware of various kinds, and has fairly earned the extensive reputation it enjoys in this regard. Numerous other industries, however, notably cotton goods, are in active and successful operation here, concerning which, and its trade interests in general, the following sketches will convey very considerable information. As a manufacturing point it possesses many advantages, and its four thousand people have reason to congratulate themselves upon their present prosperity and its promise of a still greater future.

Tremont House (formerly the Monadnock House), P. C. Sawyer, Proprietor.—Of the many hotels that have made our New England towns popular with the tourist and transient visitor the Tremont House is justly celebrated. It was originally built and conducted for a long period as the Monadnock House, and is the leading hotel in Winchendon. The house is a neat four-story structure with a three-story wing attached, and has a frontage of 60 feet and a depth of 100 feet. It contains sixty rooms, all of which are well heated, lighted, and furnished in good taste, and the house has all the modern improvements. There is a dining-room capable of seating one hundred guests, office, gentlemen's reading-room, ladies' parlor, etc., all pleasant and cheerful. The luxury afforded in situation, surroundings, and management is unsurpassed. There is an excellent livery stable connected with the house, and this is well equipped with fine turnouts of every description. A free carriage is run to and from the depot. The cuisine is all that can be desired, the attention courteous, and the rates two dollars per day. The proprietor is a very genial gentleman and makes the house as homelike as possible for the guests.

C. T. Stearns, Clothing, Hats and Caps, Furnishing Goods, Trunks, Bags, etc., near Depots.—This is an old-established and popular concern, and was founded by Mr. C. T. Stearns in 1872, and has been conducted by him ever since with continued success. His store covers an area of 60x50 feet, and is fitted with neat show-cases and store fixtures. The stock carried comprises a complete assortment of clothing of every description for men's, youths', and boys' wear, hats and caps of all sizes and styles, a fine line of trunks and bags, and an exhaustive assortment of furnishing goods of all kinds, embracing all the latest styles and novelties, which are sold at remarkably low prices. Efficient clerks are employed in the store and customers are assured prompt and courteous attendance. Mr. Stearns is a native of Winchendon.

G. N. Goodspeed, Manufacturer of Tub, Pail, Chair, Bobbin, and Spool Machinery.—A noteworthy and widely known concern in this line in Winchendon is that of G. N. Goodspeed, manufacturer of tub, pail, chair, bobbin, and spool machinery, whose products maintain a uniformly high standard of excellence, and as a consequence are in steady and extensive demand, not only throughout this country but in Europe and the antipodes. This flourishing enterprise was started in 1849, and from its inception its history has been a record of unbroken prosperity, the concern to-day fully sustaining its old-time reputation for the reliability and superiority of the machinery produced. The factory, which is ample and commodious, is supplied with heavy water motive power and thoroughly equipped with the most improved appliances and appurtenances, and employment is

afforded to upward of twenty-five hands. Besides tub, pail, chair, bobbin, and spool machinery, jack, card, and dresser spools are manufactured, Park's improved star spool being a specialty, also wood-working machinery other than that before referred to, and the products find market all over the United States and Canada, with a large export trade to South America, Europe, Australia, and New Zealand, and, altogether, an exceedingly fine business is done. Mr. Goodspeed is a native of Hubbardston, Mass., but an old and highly respected resident of this town, having lived here over fifty years.

Orlando Mason, Manufacturer of and Wholesale Dealer in Woodenware.—A notable and representative concern engaged in the manufacture of woodenware is that of Mr. Orlando Mason, manufacturer of and wholesale dealer in woodenware, which has been in continuous and successful existence for upward of thirty-three years, and whose products maintain a strong hold on popular favor all over the country and in Europe. The factory is very capacious, comprising a three-story frame structure 120x40 feet in superficial dimensions, and two-story 25x40-foot building, besides a neat and commodious office, the mill being supplied with ample water power, and completely equipped in every respect, and some fifty or more hands are employed. A heavy and superior stock is constantly carried on hand to meet the requirements of the demand, the business extending throughout the United States, with a fine export trade. The annual transactions reach a very handsome figure. Mr. Mason makes a leading specialty of the manufacture of the well-known Weston cylinder churn, with improved float. This churn is sure to be appreciated by all butter makers. It is strongly built, easily operated, and is heartily recommended by those who have used it. Mr. Mason was born in New Hampshire, and has been a resident of Winchendon over forty-two years. A gentleman of integrity, as well of ability and sound judgment, he stands deservedly high both in business circles and in social life, being the popular and esteemed president of that admirably conducted financial institution, the Winchendon Savings Bank.

E. Loud, Manufacturer of Cork-Lined and all other kinds of Wood Faucets.—Forty odd years of continuous and successful existence marks the record of the well-known concern of E. Loud, manufacturer of cork-lined and all other kinds of wood faucets. Mr. Loud, who is a native of New Hampshire and a practical and expert workman, started this thriving enterprise here in 1846, and has continued it ever since with uniform prosperity, his trade reaching every section of the United States. The factory consists of a three-story frame structure 25x60 feet in superficial dimensions, supplied with full water power and completely equipped with the most improved machinery.

Q. S. Backus, Sole Manufacturer of Backus' 1880 Patent Bit Brace, Ratchet Brace, Angular Borer, Adjustable Socket Wrench, Patent Portable Cabinet, etc.—Mr. Q. S. Backus, of this town, is sole manufacturer of Backus' 1880 patent bit brace, ratchet brace, angular borer, etc., and his products are in steady demand in every country on the globe where civilization has left its mark, these articles being in all respects the most complete and perfect of anything of the kind yet introduced to the public, being excellent in every feature, simple and easy of adjustment, effective in execution, and durable. This flourishing enterprise was started in 1872, and the positive and permanent success that has attended it amply attests the excellence of the products. The works are capacious and thoroughly equipped with the most improved machinery and appurtenances, comprising a three and four story 45x100-foot structure, supplied with heavy water power, and employment is afforded to upward of twenty-five expert workmen. Besides the patent bit brace, ratchet brace, and angular borer, the products also include the adjustable socket wrench, the combined bit brace and breast drill, and the patent portable cabinet bathtub and commode (the latter an exceedingly useful and ingenious contrivance). Mr. Backus manufactures the portable open reflecting fireplace and steam heater, which requires neither stovepipe, chimney, or steam piping, and produces no smoke, ashes, or gas, and is a unique and economical steam heater, which is very popular. The trade extends all over the United States, Canada, and South America, besides a fine export business with Europe, Australia, New Zealand, and all progressive countries throughout the world.

G. Q. A. Bryant, Dealer in Flour and Choice Family Groceries, Dry Goods, Notions, etc., No. 29 Central Street.—This business was originally established in 1860 by the present proprietor, and has always maintained a pre-eminence among its competitors. The premises occupied comprise a large and finely appointed store, with storage room in the rear. The store is handsomely fitted up and thoroughly equipped. The stock consists of a carefully selected assortment of fancy and staple groceries, such as pure teas, coffees, and spices, foreign and domestic fruits, canned goods, choicest brands of flour and provisions, bakers' and laundry supplies, sugars, syrups, molasses, salt, choice creamery butter, cheese, eggs, vegetables, and other farm and dairy products. The dry goods and notion department is full and replete with a fine line of foreign and domestic dress goods, cloths, cassimeres, gingham, flannels, prints, muslins, blankets, bedding, etc. These goods are offered to customers at the very lowest prices consistent with a living business. Mr. Bryant was born in Orange, Mass., and has resided here since 1840.

Hill & Bosley, Iron Foundry.—Messrs. Joseph Hill and Andrew Bosley are both practical iron founders and machinists, and understand thoroughly every branch of the business. They established their enterprise in this town in the fall of 1883, and have built up an important local trade for their superior products. Their foundry is a one-story building, covering an area of 50x25 feet, and they also occupy a building 25x20 feet in dimensions. The works are thoroughly equipped

with all the needful appliances and apparatus used in iron founding, and the firm manufacture iron castings of every description, also castings made of other metals and composition. The castings are made in the most finished manner, and none but the most perfect work is allowed to leave the foundry. Messrs. Hill & Bosley employ three experienced workmen, and are prepared to execute all orders for anything in their line at the lowest prices. Mr. Hill is a native of Springfield, N. H., and Mr. Bosley of Keysville, New York State.

S. A. Greenwood, General Insurance Agent, Front Street.—We have to commend the well-known and popular insurance agent, Mr. S. A. Greenwood, who for the past ten years has been conducting an active business to the entire satisfaction of his clients and the substantial and responsible insurance companies which he represents. He has a handsome, well-equipped office at the address indicated, and his long experience qualifies him to afford the most valuable advice to persons seeking to insure all classes of property. He is the resident representative of the Aetna Insurance Company, Hartford; Insurance Company of North America, Philadelphia; Phoenix Insurance Company, New York; Providence Washington Insurance Company, Providence; Guardian Assurance Company, England; Lancashire Insurance Company, England; Meriden Insurance Company, Meriden; Merchants' Insurance Company, Newark; Citizens' Insurance Company, Pittsburg; First National Insurance Company, Worcester; Worcester Mutual Fire Insurance Company, Worcester; Merchants' and Farmers' Mutual Fire Insurance Company, Worcester; Holyoke Mutual Fire Insurance Company, Salem; Cambridge Mutual Fire Insurance Company, Cambridgeport; Dorchester Mutual Fire Insurance Company, Boston, and the Norwich Union, of London. Mr. Greenwood is a native of Hubbardston, Mass.

Amos S. Lamb, Agent for Thomas Rice & Co., Tannery and Dealer in Hides, Skins, Tallow, Wool, and Pelts, River Street.—As a representative concern dealing in hides may be mentioned that of Mr. A. S. Lamb, agent of Thomas Rice & Co., who for more than a score of years has conducted an extensive business in the manufacture of leather, and in dealing in hides, skins, tallow, wool, and pelts. This gentleman is a native of Phillipston, Mass., and he has had a long experience in this line of trade. His premises on River street comprise three buildings, the main one being a two-story structure 100x75 feet in dimensions. Finishing and currying of leather are executed here, and a staff of twelve hands is employed. Mr. Lamb has a large tannery at Shrewsbury, where employment is provided for a large number of hands. The Winchendon establishment is equipped with the best mechanical appliances, and the machinery is operated by water power. A specialty is made of grain leather, and this commodity is of such uniform excellence as to have won for the concern a vast patronage in all parts of the country. A brisk trade is also done in skins, tallow, wool, and pelts, and Mr. Lamb's wide experience and thorough knowledge in all pertaining to the business are of great value to his patrons. He holds the office of selectman of Winchendon and is highly esteemed.

Baxter Robinson & Son, Dealers in Beef, Pork, Ham, Home-made Sausages, Home-tried Lard, etc., Union Block, Central Street.—This business was originally established in 1878 by Messrs. Buckminster & Knight. In 1884 the present firm succeeded the original, and since then the business has been conducted under the present firm title. The premises occupied are thoroughly equipped with all the latest improved appliances for the proper and systematic transaction of the business, including refrigerators for the preservation of perishable articles for an indefinite period, which insure to customers at all times freshness of meats of the very best quality. The stock carried is always full and complete, and embraces the choicest cuts of beef, pork, veal, mutton, lamb, etc., also hams, home-made sausages, pure home-tried leaf lard, choice fresh and pure creamery butter, cheese, eggs, vegetables in season, canned goods, sweet cider, and jellies, fruits, and other products of the farm and dairy. The store is a model of neatness. The individual members of this representative firm

are Baxter and P. E. Robinson, respectively father and son.

W. D. Plummer, Apothecary, Pure Drugs and Chemicals, Fancy Goods, Toilet Articles, etc., Central Street, near Depots.—Mr. Plummer is a native of New Hampshire, and founded his business here in September, 1878, and has built up a fine reputation since that period. His spacious store is filled with a first-class stock of fine drugs and chemicals, fancy goods, and toilet articles, trusses, shoulder braces, pocket cutlery, stationery, and a fine line of cigars and tobacco. These goods are strictly first-class in every particular. The store is neatly arranged and is made attractive with handsome show-cases, soda-water fountain, and tasteful fixtures. Mr. Plummer is assisted by two competent clerks, and commands a first-class retail business. He pays particular attention to the dispensing department and fills physicians' prescriptions with care and absolute accuracy. Mr. Plummer is thoroughly experienced in his profession.

TOWN OF ATHOL.

Worcester county is the largest county in the State of Massachusetts, and, in the broadest sense one of the best and most prosperous. There is a vast deal of real Yankee quality in and all through it—three different streams, indeed, filtered in from as many different States. Crossing Massachusetts north and south, its head is against the New Hampshire line, and its feet upon Rhode Island on the one side and Connecticut on the other. It is thick with bright, progressive towns, whose natural advantages of location have not been allowed to go to waste, and whose people believe in subduing the forces of nature and turning them to serviceable and good account.

The town of Athol is one of these busy communities, and has made itself known and felt in a commercial way beyond the county and beyond the State. Its earliest name, like that of many another town hereabouts, was bestowed by the Indians, who called it Paquoig or Peyquage. Its present name is Scotch, being that of a mountainous and picturesque district in the northern part of Perthshire, Scotland. The location of the town is beautiful in respect of natural scenery, and fortunate exceedingly as to the water power at the command of its industrial enterprises.

In the northern part of the county, Athol is situated on Miller's river, not far from the southern line of the Granite State. The city of Boston is but seventy miles away; Worcester is only twenty-eight miles distant on the southeast, while Springfield is forty-eight miles to the southwest. It is at this point that the Boston and Albany and the Boston and Fitchburg railroads meet, and the passenger and freight transportation facilities afforded by these two lines are a significant factor in the upbuilding of the town as the seat of numerous and successful manufactures.

This town comprises Athol, Athol Centre, and Upper Village. As a whole it is attractive and handsome, being well laid out, substantially improved, and presenting everywhere those practical evidences of thrift and contentment for which the progressive towns of the Bay State are distinguished.

There is no town of its size in New England that has a better or more efficient system of common school instruction, none where the education of its children and youth receives more careful or intelligent attention.

The moral and religious sentiments of the community find expression in churches representative of all the principal phases of organized belief common to the State.

Two well-supported weekly newspapers are published, and several benevolent and secret societies have a good membership.

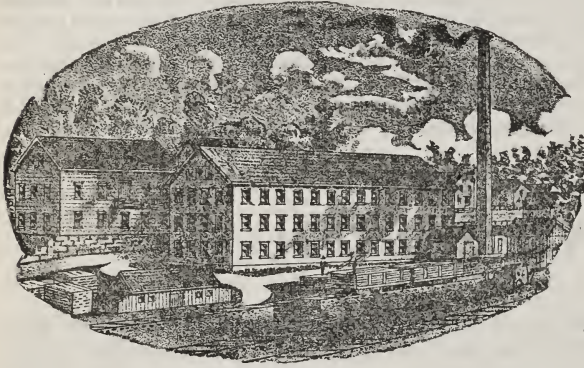
An excellent index to the business activities of this town is found in its banking institutions, of which there are three. The Athol National Bank has a capital of \$100,000; Miller's River National Bank has a capital of \$150,000 and a surplus amounting to \$100,000; while the Athol Savings Bank list of depositors is a flattering comment upon the general frugality of this community. The manufacturing

industries centered here are numerous, and in their kind important. The largest items consist in mechanics' tools, boots and shoes, though cotton and woolen goods and sewing-silk are also prominent among other articles of production.

Athol now has a population of nearly or quite five thousand, but is by no means done growing. Its people are energetic and ambitious, and some idea of the extent and character of the business enterprises that engage their capital and attention may be formed by a perusal of the sketches that follow.

Arthur F. Tyler, Manufacturer of Sash and Blinds, Window Screens, Screen Doors, etc., Factory and Office, Main Street.—A well-known and prosperous concern is that of Arthur F. Tyler, manufacturer of sash and blinds, window screens,

and make a specialty of the manufacture of horse blankets and satinets, for which they have a large trade throughout the United States. The selling agents of the company for satinets are Messrs. Bacon, Baldwin & Co., of Franklin street, New York. The horse blankets are sold direct to the trade by the company themselves. The company have neatly furnished offices on the second floor of the Millers' River National Bank, on Main street, and the concern ranks A 1 in the trade.



screen doors, painted blinds and trimmings, and whose products are in steady and extensive demand, owing to the deservedly high reputation they maintain in the building trade. This flourishing enterprise, was started in 1876. The factory and premises, comprising a three-story 32x100-foot mill, a three-story 35x50-foot frame structure used as a warehouse, a 200x100-foot lumber yard, sheds, commodious office, etc., are supplied with heavy steam power, an eighty-horse power engine and boiler being in service, and completely equipped with the most improved sawing and planing machinery and other appliances, and employment is afforded to upward of forty skilled hands. An extensive stock is constantly carried on hand to meet the requirements of the large and increasing demand, and the trade extends all over the New England States. Mr. Tyler is a native of the historic town of Lexington, and a man endowed with the native characteristics that invariably lead toward success.

Millers' River Manufacturing Company, Manufacturers of Horse Blankets and Satinets, Main Street.—The Millers' River Manufacturing Company, the well-known manufacturers of horse blankets and satinets, was incorporated in 1863 with a capital of \$40,000, which has since been reduced to \$30,000. The president of the concern is Mr. George T. Johnson, who is a native of Springfield, Mass., and the resident agent is Mr. William G. Johnson, who was born at Dana, Mass. The company's mill, located adjacent to the Fitchburg Railroad, is a three-story frame building 100x45 feet in dimensions, and is equipped with five sets of cards and other necessary machinery, which are operated by water-power. The company employ a staff of seventy hands,

F. V. Orcutt & Son, Merchant Tailors, No. 4 Exchange Street.—The enterprising and popular firm of F. V. Orcutt & Son, merchant tailors, are in all respects the leading exponents of the art in or around Athol to-day, the garments leaving this establishment being A 1 in every feature—cut, fit, finish, and material. This flourishing business was established in April of the present year, but Mr. Orcutt, Sr., was connected with J. D. Holbrook & Co. for fourteen years, and from the start Messrs. Orcutt & Son virtually bounded into public favor and prosperity by the general excellence of their work, and uniform satisfaction rendered to their patrons, among whom are many of the solid and wealthy citizens of Athol and environment, also a large trade from Boston and other cities of Massachusetts. They occupy neat and well-ordered premises, and carry an extensive and carefully selected stock, embracing a full and fine assortment of imported and domestic fabrics, cloths, cassimeres, woolen and worsted goods in the newest styles and most attractive designs, checks, plaids, suitings, etc., some ten or more skilled hands being employed. Messrs. Orcutt (F. V. and C. E.), who are natives of Ellsworth, Me., but long residents of Boston, are both thorough masters of their art.

Athol Boot and Shoe Store, A. S. Davis, Proprietor, Stockwell's Block, No. 105 Main Street.—The excellent shoe emporium of A. S. Davis, popularly known as the "Athol Boot and Shoe Store," sign of the "Golden Boot," Stockwell's Block, was established in 1871, and during the intervening fifteen years has been conducted with uniform and gratifying success, the trade growing with years, until now it is at once large and of a most desirable character. The store is neat and commodious, being 25x60 feet in dimensions, and a heavy and superior stock is carried, embracing a complete assortment of fine and medium grades of ladies', gents', misses', boys', and children's boots and shoes, and two competent and efficient assistants attend to the wants of customers. Mr. Davis, the enterprising and courteous proprietor, was born in Kingston, Conn., but has been long a resident of Athol.

Lucien Lord, "Post-office Book Store," Book-seller, and Dealer in Fine Stationery, Fancy Goods, Toys, Novelties, and Toilet Articles.—At the attractive emporium of Lucien Lord, popularly known as the "Post-office Book Store," is displayed an exceedingly fine selection of books, stationery, pictorials, magazines, periodicals, novelties in cards, fancy wares, toilet articles, and perfumery goods, besides a multifarious assortment of toys, games, and useful and ornamental articles in endless variety, purchasers and patrons being always assured of receiving reliable and excellent goods, honorable treatment, and prompt and polite attention in this well-equipped and deservedly popular store. This flourishing business was established in 1866, and at the very outset Mr. Lord may be said to have virtually bounded into public favor and prosperity by the superiority of the goods handled, coupled with untiring attention to the wants of customers. The premises occupied are spacious and commodious, the store being 25x75 feet in dimensions, fitted up and arranged with admirable taste, and a heavy and A 1 stock is carried, including, besides general literature, historical works, school and text books, fiction, novels, and miscellaneous books and Bibles, also blank books of every description, ledgers, journals, day books, etc., and a full and fine line of American, English, and French stationery, pictures, art goods, periodicals, and pictorials of standard merit, novelties in leather goods, albums, toilet articles, perfumery, toys, games, and fancy goods, two capable and efficient clerks being employed, and altogether a splendid business is done. Mr. Lord is a native of this town, his father, Ethan Lord, and his grandfather and great grandfather having all been born in Athol. His great grandfather was one of the first children born in Athol in the year of its settlement in 1736, his great great grandfather having been one of the five original settlers who came from Hatfield in that year. Mr. Lord has filled the office of postmaster here since 1869, in which capacity he has rendered eminent satisfaction.

H. R. Barber, Manufacturer of and Dealer in Harness, Robes, Blankets, Whips, Trunks, etc., Main Street.—Mr. H. R. Barber, manufacturer of and dealer in harness, robes, blankets, trunks, etc., has established a deservedly high reputation, and as a consequence he receives a large measure of merited recognition. This prosperous business (which is the only one of the kind in Athol), was started in 1864, and from the first has been conducted with uniform and gratifying success. Making and handling an excellent class of goods, the result could hardly have been other than the positive and permanent success he has achieved. He occupies a 25x60-foot store, with a 25x20-foot shop in the rear, located on Main street, and carries a heavy and first-class stock, including, besides harness of all kinds, robes, blankets, whips, brushes, chamois, sponges, horseclothing, trunks, traveling bags, etc., repairing in all its branches being a specialty, and four skilled workmen are employed. Mr. Barber is a native of Warwick, and a practical and expert workman.

Geo. A. Ellis & Co., Dealers in Coal.—Mr. Geo. A. Ellis is a wholesale and retail dealer in coal, and is in all respects the leading and most reliable dealer in the coal trade in Athol, and of

whom Mr. N. Whitcomb is the popular and efficient agent. This flourishing business was established in March, 1874. Handling a superior class of coal, upright and honorable in their dealings, and devoting close attention to the wants of the trade, the result could hardly have been other than the full measure of public favor they now deservedly enjoy. The yard is very capacious (five hundred tons), the coal sheds being 25x100 feet in dimensions, with a neat office, and a heavy and carefully assorted stock is carried, the carting being done by contract. Mr. Ellis is a native of the town of Ashland, Mass.

Geo. Gerry & Son, Manufacturers of Wool and Waste Dusters, Lumpers, Mill Gearing, etc.—Thirty odd years of continuous and successful existence is the record that marks the history of the well-known concern of Geo. Gerry & Son, of this town, manufacturers of wool and waste dusters, lumpers, mill gearing, etc., whose products are in steady and extensive demand all over the country. This flourishing enterprise was started in 1853 by George Gerry (deceased), who subsequently took into partnership his son, George M. Gerry, thus constituting the widely-known firm whose name heads this sketch. In 1879 the founder died, and the business has since been continued by Mr. Gerry the younger, still trading under the old style of firm, which is something equivalent to a well-established trade-mark. The shop is supplied with steam and water-power, and thoroughly equipped with the finest machinery and appliances, the trade extending to all parts of the United States. The products include, besides wool and waste dusters and lumpers, also rag and carpet dusters, nappers, mill-gearing, sharting, pulleys, bolts, etc., special attention being given to jobbing and repairing of all kinds. The lumper made by this concern is in all respects an excellent device, and invaluable to mill owners, taking the bits out of the stock and saving the card clothing. It will take out all bits and leave the stock light, clean, and free from anything that will injure the card clothing.

M. L. Lee & Co., Manufacturers of Men's, Youths', and Boys' Kip Boots, Brogan and Plow Shoes, Travis and South Streets.—This is a popular and old-established boot and shoe manufacturing concern, and dates its foundation from 1861, and during the quarter of a century of its experience it has taken a leading position in its special line of trade. The factory is a three-story frame building 50x50 feet in dimensions, and this is equipped with the latest improved boot and shoe machinery, which is operated by steam power. From sixty to eighty skilled and experienced hands are permanently employed, and the manufactures of the establishment comprise men's, youths', and boys' kip boots, brogans, and plow shoes. About one hundred cases, consisting of one thousand two hundred pairs of boots and three hundred pairs of shoes, are produced weekly. The firm cater for the Western trade, and in this have been eminently successful. The firm have an office and salesroom at No. 117 Pearl street, Boston, through which the bulk of the sales of the concern is effected. The individual members of the firm are Messrs. M. L. and J. H. Lee, both of whom are natives of Athol, and Edwin L. Sanborn, who was born in Boston.

Standard Tool Company, Manufacturers of Chaplin's Patent Try Square and Level, Centre Squares, Surface Gauges, etc.—Special mention should be made of the Standard Tool Company of this town, manufacturers of Chaplin's patent try square and level, centre squares, surface gauges, etc., whose products are in steady demand, owing to their unequivocal superiority, being in use in all civilized countries on the planet. This flourishing enterprise was started in 1881, and from the first has been a positive and permanent success, the trade growing and extending steadily and rapidly from its inception, until now it is exceeding large. The works are capacious and supplied with the best facilities and completely equipped in every respect, upward of thirty expert workmen being employed, and the trade extends all over the United States, a fine export business also being done with England, Holland, Denmark, Turkey, and Australia. Among the articles manufactured the Chaplin try square and mitre, spirit level and plumb, is "a tool needed by every workman," being one of the most ingenious and perfect appliances ever devised for mechanics' use, its construction with an adjustable blade enabling it to be used for an almost endless variety of purposes, only a few of which can be indicated here for obvious reasons. It consists of a mitre head or stock provided with a spirit level, a T or centre head and a sliding steel blade, firmly held to its seat by a clamp bolt. The blades are graduated on each of the four edges the entire length—on one side in sixteenths and thirty-seconds, and on the other in tenths and twelfths. As a try square, having a blade or tongue that can be instantly adjusted to any length, it supplies the place of an entire set of common squares at a small fraction of their cost. As a spirit level and plumb, its compactness makes it a great convenience in many places where an ordinary level cannot be used. The blade, when removed from the stock, forms a graduated steel rule and straight edge, which, of itself, is a tool in constant demand and use by all mechanics. Another excellent device is the standard try square, light, convenient, and warranted accurate; the improved surface gauge, patented October 7th, 1879, also being an article in universal demand, owing to its unequivocal excellence. This tool is provided with an adjustable attachment for the quick and accurate adjustment of work on a line with the bed of a planer, or parallel to its edge. Besides the articles mentioned, the company manufactures graduated steel rules, the Bellows patent caliper, the bevel protractor (with level attachment), the universal bevel steel caliper, rule, etc., and altogether, a very fine business is done. The copartnership consists of Messrs. D. A. Newton and S. H. Bellows, natives of this State.

Bennett & Van Valkenburg, Manufacturers of Cotton Warps and Yarns, River Street.—This establishment was founded in 1865 by Mr. W. A. Fisher, who was succeeded first by the Athol Mill Company, then by Mr. R. L. Jones, and next by the present proprietors in 1884. The copartners are Mr. A. G. Bennett, who is a native of Springfield, Mass., and for fourteen years was a conductor on the Boston and Albany railroad, and Mr. L. S. Van Valkenburg, who was born at Kinderhook, N. Y., and has resided in Athol since 1865. The mill is a four-story frame building, 75x100 in dimensions, and is equipped with suitable machinery,

which is operated by water power. From twenty-eight to fifty hands are employed, and the products of the concern are blanket and satinet warps and yarns. The firm conduct a brisk business, and their goods are shipped to all parts of the New England States promptly and at the lowest market rates.

J. Wesley Goodman (Successor to Hale, Goodman & Co.), Manufacturers of Billiard-Table Frames, Legs, etc.—Of the many noteworthy concerns contributing to the general sum of industrial activity in Athol special mention should be made of the well-known establishment of J. Wesley Goodman, manufacturer of billiard-table frames, legs, etc., whose products are in steady and extensive demand all over the country, owing to the uniformly high standard of excellence they maintain, being not surpassed in any feature, in design, workmanship, or finish. This flourishing enterprise was started in 1845 by the firm, Hale, Goodman & Co., by whom it was conducted for some time, and then passed into the sole control of Mr. Goodman, the present proprietor (and one of the former partners), who has since continued the business alone with eminent success, the trade being very large, and affording evidence of constant and material increase annually. The factory is a 25x100-foot brick building, with a two-story 40x150-foot frame structure extension, supplied with a forty-horse power engine and boiler, and completely equipped with the most improved machinery and appurtenances, and a large staff of expert workmen are employed. Billiard-table frames and rosewood, Grecian, fancy inlaid, and plain legs for piano-fortes and billiard tables are manufactured, Mr. Goodman being also general agent for Samuel May's steel combination cushion, and altogether a very fine business is done, the trade extending throughout the whole of the United States. Mr. Goodman is a native of this State, and a practical workman, with some thirty years' close experience.

O. Kendall & Co., Manufacturers of Calf, Kip, and Thick Boots and Shoes, Exchange Street.—Among the pioneer boot and shoe concerns in Athol is that of Messrs. O. Kendall & Co., manufacturers of calf, kip, and thick boots and shoes. This concern was founded over half a century ago, in 1834, under the firm style of O. Kendall & Son, and the present title, O. Kendall & Co., was adopted in 1870, the co-partners then being Messrs. Ozi Kendall, Ira Y. Kendall, and George S. Pond. The two latter are the only proprietors now. They are natives of Athol and Hubbardston respectively, and gentlemen of vast experience in their particular branch of trade. They have a well-equipped two-story brick factory, 50x50 feet in dimensions, and they provide constant employment for sixty skilled and experienced operatives in the manufacture of calf, kip, and thick boots and shoes for men, youth, and boys. The machinery is operated by a ten-horse power steam engine and boiler. The firm have a well-appointed warehouse on Exchange street, where they keep on hand a large stock of their manufactures ready for prompt shipment in response to immediate orders. The business is exclusively wholesale, and the trade relations of the house extend throughout the New England and Western States. The prices which prevail are invariably reasonable.

L. S. Starrett, Manufacturer of Fine Mechanical Tools.—The establishment of Mr. L. S. Starrett, the well-known manufacturer of fine mechanical tools, was founded in 1881, and immediately gained a wide repute for the superiority of its productions. The manufacturing plant is large and spacious, and fully equipped with the latest improved tools and appliances, operated by water power, and giving steady employment to twenty-five skilled mechanics. Of the productions of this house we would call special attention to Starrett's patent combination squares, steel rules from one to thirty-six inches, steel straight edge, Starrett's lock-joint transfer calipers, improved bevel protractor, Starrett's patent inclinometer, Starrett's combined caliper square and micrometer, improved screw pitch gauge, graduated scratch gauge, etc., etc. The success which has attended Mr. Starrett's efforts in devising and manufacturing improved tools has been such as to enable him to increase his facilities by a large new building, 72x40 feet, three stories, and to recently add several important inventions to his output, among them being larger combination squares, with eighteen-inch and twenty-four-inch blade, a line of lock-joint calipers and dividers, also to supply a line of the best iron levels made. This list combines to make a fuller line of superior fine tools than can elsewhere be found, and they are manufactured with special reference to their celerity and adaptability in the performance of all work for which they are designed. A large and steadily increasing trade has been established with dealers and machinists throughout the United States, England, France, and many European countries. Mr. Starrett is a native of Maine, an accomplished inventor, and a responsible dealer.

Lewis Sanders, Manufacturer of and Dealer in Half Barrels, Kegs, and Cooper Stock.—The ably conducted establishment of Lewis Sanders, manufacturer of and dealer in half barrels, kegs, and cooper stock, is the only enterprise of the kind in or around this town, and was established in 1882, the trade growing steadily and rapidly year by year until now it is very extensive. The premises occupied comprise, besides a two-story 25x50-foot structure, and a neat and commodious office in town, also a capacious two-story 25x160-foot factory, with saw and planing-mill, on the Fitchburg railroad, half a mile out of town, all thoroughly equipped with the most improved machinery and appliances, and employment is afforded to altogether upward of thirty-five workmen. A heavy and excellent stock is constantly carried to meet the requirements of the large and ever-increasing demand. Mr. Sanders, who is a native of West Townsend, Mass., is a man thoroughly conversant with every phase and feature of the business.

W. H. Kauffman, Manufacturer of Woolens, Freedom Street.—W. H. Kauffman, the proprietor of the woolen mill on Freedom street, was born in Canada thirty-five years ago, and for the past twenty-six years has resided in the United States. In 1880 he founded this mill, and has succeeded in building up a brisk trade. The mill is a three-story frame building, standing upon an area of 40x60 feet. It is equipped with the most recently improved machinery, which includes twelve looms, and these are operated by water power. Fifteen hands are employed, and the products of

the concern consist of satinets and cotton warps for cheap wear for men. The productive capacity of the mill is three thousand yards per week, and these, through the selling agents of the concern, Messrs. Bacon, Baldwin & Co., of Nos. 92 and 94 Franklin street, New York, are shipped to all parts of the Union. The products are valued for their uniform excellence.

Athol Silk Company, Sewing Silk and Machine Twist.—This company represents one of the most extensive silk-thread industries in the country. Having unsurpassed resources and facilities for production in that line, its brands are in large and increasing demand throughout the trade. The Athol Silk Company was incorporated under the laws of Massachusetts in 1881, with a capital of \$100,000. The officers are Daniel E. Adams, president, and Thos. H. Goodspeed, treasurer, both prominent men of ripe experience. The mill is in a two-story brick building, 40x100 feet in area. It is provided with a complete mechanical outfit, including the latest inventions and improvements available in the operations of the establishment. Seventy skilled hands find constant employment in the several departments. The range of manufacture embraces machine twist, sewing silk, and floss in all shades of color. The production in all lines is of the most superior character, being unexcelled in every desirable quality, and represents the highest standard in strength and finish. Another important item in connection with the conduct of the business is that the preparation is so thorough that goods of the finest and most reliable quality are produced at the minimum of cost, and are placed to the trade on the most attractive terms. Seven hundred pounds of raw silk are used every week. The demand for machine twist is greater in this country than in any other, since the sewing-machine, as a purely American invention, has become so much more generally adopted in factory and domestic use. The producers of silk in the various States where this interest is carried on are therefore entitled to much praise for the well-earned victory following their intelligent and efficient efforts. The Athol Silk Company is a factor of the greatest value in the prosperity and growth of the city.

Train & White, Dealers in Stoves and Ranges, Crockery, Tin and Wooden Ware, etc., No. 102 Main Street.—The well-ordered and excellent establishment of Train & White is by common consent the leading and largest concern of the kind in this town. This well-known and popular store was started in 1877 by E. W. Train, by whom it was conducted up to June, 1885, when he admitted into partnership W. A. White, thus constituting the enterprising and prosperous firm whose name stands at the head of this sketch, and who have since continued the business with the most gratifying results, the trade being at once large and substantial, and affords evidence of constant and material increase. The premises occupied comprise a 25x60-foot store, with a 25x15-foot shop, located in the rear of and separate from the store, and a heavy and superior stock is constantly carried on hand, furnace and job work being a specialty, and some half a dozen skilled and competent hands are regularly employed. Mr. Train was born at Crown Point, New York State, and Mr. White is a native of Massachusetts.



VIEW OF SPRINGFIELD FROM THE ARSENAL TOWER.

CITY OF SPRINGFIELD.

AN OUTLINE OF ITS EARLY HISTORY—THE CITY OF THE PRESENT DAY—ITS BEAUTIFUL LOCATION, MANUFACTURES AND GENERAL TRADE.

The original settlers of this country sought these shores for the sake of freedom, and, whether at first a component part of it or not, plenty of room to live in presently came to be essential to their idea of it. So it happened that what has since become popularly known as the "Western fever" attacked many of the early colonists, and it was this desire for more room, spiced, likely enough, with a spirit of adventure, that led to the settlement of Springfield.

The year was 1635. Boston was five years old and not very thickly inhabited, as we measure density of population in these days, but for several years the country thereabouts had been deemed overcrowded, and, as good old Cotton Mather expressed it, "The Massachusetts Colony is become like an hive overstocked with bees, and many of the new inhabitants entertain thoughts of moving into plantations extending further into the country." Indeed, the feeling was so strong that general permission was given to remove upon condition that those going thence should still hold allegiance to the Government of Massachusetts. Four Dorchester men—two of them Samuel Hall and John Oldham by name—had been dispatched westward to spy out the land. Striking the lovely valley of the Connecticut, they were charmed by its natural beauty, fertile soil, and their hospitable treatment by the Indians and had returned home laden with beaver skins and other presents, and taking with them samples of the hemp that grew so abundantly in the luxuriant meadows.

Early Settlement and History.

In the spring of 1635 William Pynchon, a patentee and magistrate under the Colony charter, had concluded to emigrate, and sent forward John Cable and John Woodcock to the "famous river," to make some preparation for the colony he proposed. Fascinated, doubtless, by the rich meadow lands on the west side of the river, they located upon a spot since known, in commemoration of the event, as "House Meadow," where they probably spent the summer; but, being advised by the Indians that it was subject to overflow, this site was abandoned in favor of one on the east side. Hither came Pynchon and his associates on May 14th, 1636, who were joined two days later by others, making twelve in all, and this was the original settlement of Springfield. A written agreement was entered into which, among other things, limited the new town to forty families, unless it should afterward be deemed advisable to increase the number to fifty. Land was duly allotted according to the "quality and estate" of the settlers, one of the stipulations being that no one but William Pynchon should have more than ten acres.

Whether this young town rapidly outgrew itself and became incontinently crowded does not appear; but it seems that at the end of three years only three of the original settlers remained, and not one was laid to his final rest beneath the sod. Some fifteen years subsequent to the planting of the colony Pynchon was charged with heresy—a capital sin in those days—and, failing to abjure his iniquity, fled to England in 1652, his son-in-law, Henry Smith, and Mr. Moxon, the minister, going with him.

No sooner were the colonists fairly settled than large tracts of land on both sides of the river were purchased from the Indians, that on the east bank covering most of the present site of Springfield. The virgin town was laid out in its western part, and Main street represents the original thoroughfare, Elm, York and Cypress streets are the widened lanes that then extended from it down to the river, while State street measurably marks the old eastern outlet. For two years the "Plantation of Agawam" was governed by eight commissioners appointed by the General Court of Massachusetts. A dispute

between the latter State and Connecticut as to its jurisdiction was settled in favor of the Bay State, and, pending the issue of a commission by the latter, Pynchon was chosen magistrate by acclamation. The General Court officially confirmed his election in 1641, and it was in this year that the name of the town was changed to Springfield—a mark of respect to its magistrate in memory of his old English home. His administration of public affairs seems to have been wise and judicious; the Indians were dis-



HAMPDEN COUNTY COURT HOUSE.

posed to be friendly, and he did everything in his power to keep them so, while the people gave themselves diligently to the cultivation of the soil and the few homely industries they had set in operation.

Witchcraft broke out, and prevailed in a mild form from 1649 to 1651, but was evidently too far away from its Salem home to do much harm.

In 1652 Magistrate Pynchon betook himself beyond the reach of his heresy hunters by returning to

England. In his place three magistrates were appointed—John Pynchon, his son, Elizur Holyoke, a son-in-law, and Samuel Chapin—who were empowered to try all civil and criminal causes, except very serious ones of the latter class, which were taken to the General Court. In 1654 this commission, in accordance with official instructions, laid out a new plantation on the west side of the river, and another on the east—respectively Northampton and Hadley—and in 1662 these, with Springfield, were erected into the county of Hampshire, with Springfield as the shire town.

The first brick house that Springfield could boast was built by John Pynchon in 1660. It was a fortified building, in anticipation of possible trouble with the Indians, and proved a most serviceable defense in the war that followed, fifteen years later. It remained in the hands of the Pynchon family till 1831, when it was displaced by a modern structure; but the old wooden house attached to it,

the original home here of William Pynchon, was at that time removed to the eastern part of Cross street, where it is used for dwelling and laundry purposes, and is still pointed out to visitors as one of the few surviving relics of the earliest days.

About 1662 a jail was constructed, and this with the church, built in 1645, were the only public buildings



THE HIGH SCHOOL.

for many years. Springfield apparently got on very well without an hotel for twenty-nine years, but in 1665 one Nathaniel Ely opened an "ordinary" under license, which he carried on ten years and then died. The tavernkeeper of those days was a person of no small importance, whose duties and immunities were carefully prescribed by the authorities, and while he enjoyed the privilege and emoluments of the position, was held to a strict fulfillment of its obligations. Nathaniel was, upon the whole, a good landlord, and during his career was haled before the magistrates only twice, being mulcted in the goodly sum of £16 for selling a gallon of cider to an Indian, and later on was indiscreet enough to furnish inferior beer to the honorable members of the court itself, sitting in his house, an imprudence that cost him forty shillings. The Ely tavern is still standing at the corner of Dwight and Sanford streets.

Nothing occurred to disturb the tranquillity of the little colony till 1675. The relations between the whites and the Indians had from the first been mutually amicable and profitable, but the Agawams were induced by King Philip to join the general league against the white population. The Indians

hereabouts numbered about two hundred, and one October morning in the above-mentioned year were reinforced by some three hundred hostiles, and raided the settlement, intending a general massacre of the people. The latter had been advised of the proposed attack, took refuge in the three fortified houses, and made such courageous defense that but three men and one woman were killed. Unhappily, they could not defend their property, and thirty-two of their forty-five dwellings were burned,



State St. M. E. Church.

Florence St. M. E. Church.

Church of the Unity.

SPRINGFIELD CHURCHES.

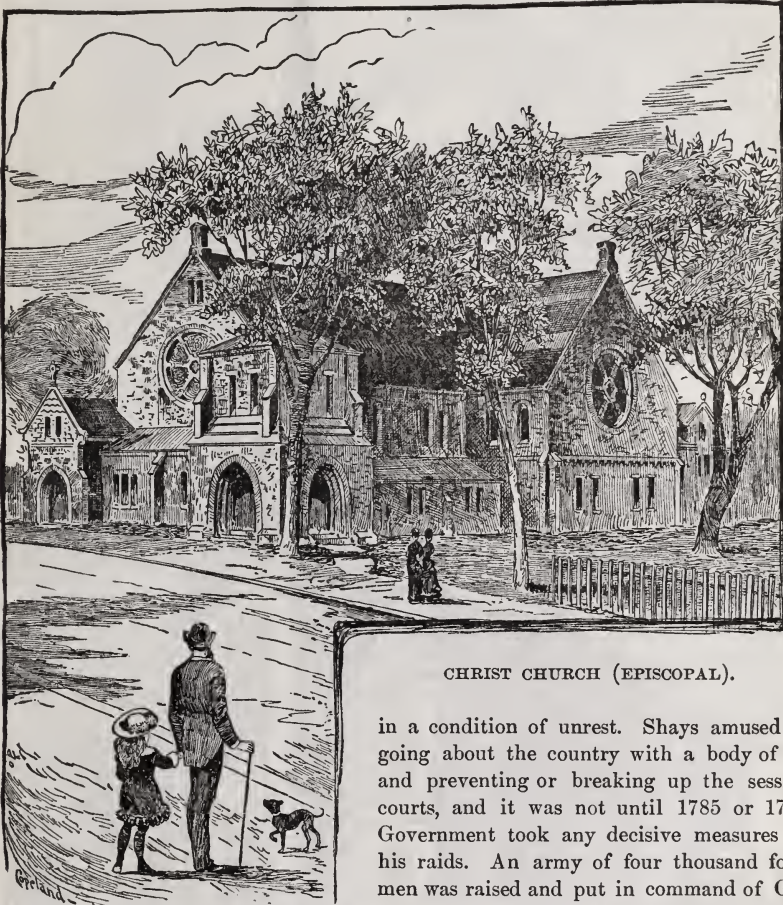
together with twenty-four barns filled with the year's harvest, and the corn and saw mill of Major Pyncheon. The disgusted redmen at once decamped, after awhile the war ended, and in a few years the town of Springfield was more than itself again.

The first Court-House was built in 1723, a simple wooden structure of two stories, which was not demolished till 1871.

During the period of the French and Indian War, 1744-60, in which the New England militia were so active, Springfield contributed its full quota of men, many of whom were slain.

At the opening of the Revolution the town consisted of one hundred and fifty dwellings, besides necessary outbuildings, one church, a school-house, and a Court-House, located mostly on the west side of the main street. Nowhere did the cause of Colonial independence find more zealous supporters than at Springfield, which was made a recruiting station and a military supply depot. The works opened here during the war ultimately determined the location of the National Armory.

Scarcely had its people settled into their accustomed pursuits, after the close of the Revolution, than Shays' Rebellion swept its raging mob of malcontents through the State and kept its shire towns



CHRIST CHURCH (EPISCOPAL).

in a condition of unrest. Shays amused himself by going about the country with a body of armed men and preventing or breaking up the sessions of the courts, and it was not until 1785 or 1786 that the Government took any decisive measures to suppress his raids. An army of four thousand four hundred men was raised and put in command of General Lincoln; one thousand two hundred of them were

Hampshire county men under General Shepard, and were stationed at Springfield. Shepard was a fighter, who thought the kid-glove policy had been tried long enough, and warned Shays on his approach to seize the Arsenal that there would be no trifling. The latter continued to advance, but a cannon-shot that meant business dispersed the insurgents and practically ended the rebellion.

When General Washington visited New England in 1789 he was entertained while at Springfield at the tavern of Zenas Parsons, the front of which was overhung by the old elm near the southeast corner of Court square.

Hampden county was formed in 1812 from the southern part of Hampshire, and Springfield made the seat of justice.

In 1848 the subject of a city charter had been agitated for some time, but the setting off of half the territory of the town and about two-fifths of its inhabitants to create Chicopee delayed the movement. On May 25th, 1852, however, Springfield's career as an incorporated city began, with Caleb Rice as the first mayor.

Springfield of the Present.

Springfield, the judicial seat of Hampden county and the commercial metropolis of Western Massachusetts, is beautiful for situation and in itself, on the east bank of the Connecticut river, ninety-eight miles west by south from Boston, one hundred and thirty-eight northeast from New York, and two hundred and two southeast from Albany. Northampton is seventeen miles to the north



TRINITY M. E. CHURCH, ON EAST BRIDGE STREET.

and Hartford twenty-five to the south. It is a manufacturing city, surrounded on all sides by manufacturing towns and cities, and in the heart of one of the most beautiful and fertile valleys on the continent. The city lies in the lap of the westerly slope of a plain that here drops gradually down to the river. It is for the most part regularly laid out, though some of the older streets still retain their original wayward course, and are a rather pleasant diversion from the rectangular character of the more modern ones. The chief business thoroughfare is Main street, which runs parallel with the river and is a broad, handsome avenue, lined with ample and substantial business houses and manu-

facturing establishments. This part of the city is level, but the ground gradually rises thence to the east, breaks into gentle elevations here and there, and furnishes a delightful site for the major portion of the city. Its one hundred and thirty miles of well-graded and well-paved streets are overhung by magnificent elms, maples and other trees, and as one looks down upon and over the town from the Arsenal tower before the frosty fingers of fall have stripped the trees it is embowered in a mass of foliage.

HOPE CONGREGATIONAL CHURCH.



It would be difficult to name a city of equal size that harmoniously combines so many features of rural beauty with so large a measure of prosperous business activity.

Railways.

This is an age of railroads, and as the handmaid of commerce they have exerted an almost immeasurable influence upon the development of the natural resources of this country. To those entering

Springfield its people owe a vast proportion of the prosperity and wealth they are enjoying. Its railway facilities put the city in direct and constant communication with all the commercial centres of the Union, and are competent to all the exigencies of its many manufacturing and mercantile interests. The number of these lines is sufficiently great to keep alive a wholesome competitive spirit that results in moderate freight and passenger rates and to give frequent and rapid transit in every direction.



CITY LIBRARY, READING-ROOM, AND NATURAL HISTORY MUSEUM.

The Boston and Albany railroad, with its \$20,000,000 capital, is an essential link in the great trunk-line chain that connects the Atlantic and Pacific seaboard, and runs through the heart of the city. This company also operates the Pittsfield and North Adams, the Ware river, and the old Springfield, Athol and Northeastern road.

The New York, New Haven and Hartford Line extends from Springfield to New York city, and also holds the franchise of the Harlem River and Port Chester road, that runs from the former point to New Rochelle. It has branches to Middletown, New Britain, and Suffield.

The Connecticut River road is fifty miles long to South Vernon, taps the through lines to the White Mountains and Montreal, and the Hoosac Tunnel at Greenfield, with branches to Chicopee Falls and East Hampton.

The Springfield and New London Line, operated under lease by the New York and New England railroad, extends to the State line, where it makes connection with the old Connecticut Central.

It is matter of wonder to many outsiders that the splendid water highway offered by the Connecticut river has never been utilized for heavy freighting purposes. Without doubt the tugboat and barge system might be introduced and operated to immense advantage, and the consideration of such an improvement by our business men is likely to eventuate in a very material addition to the transportation facilities already in hand.

United States Armory.

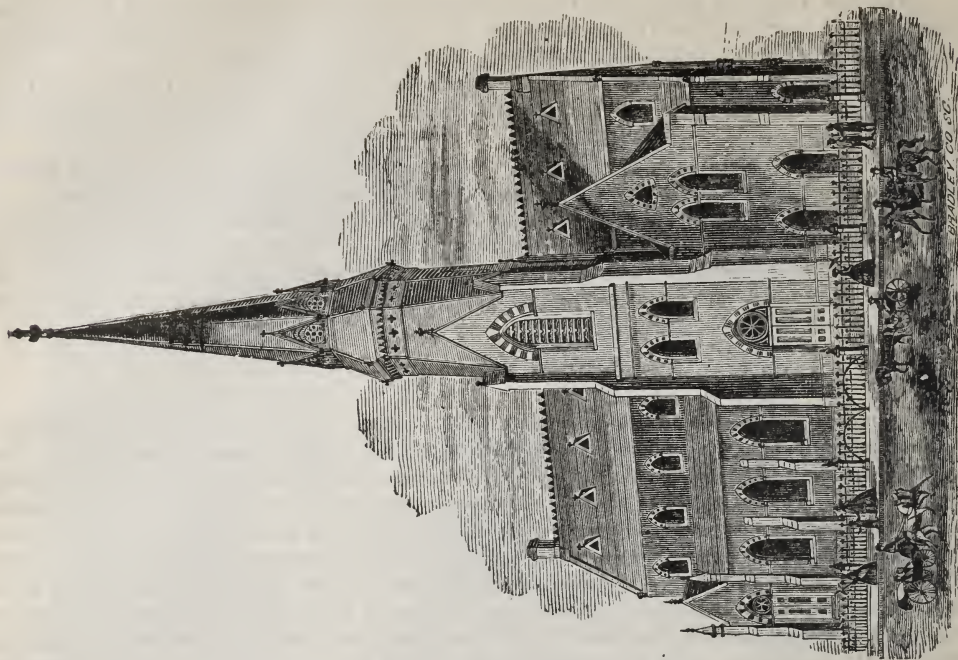
Perhaps the most striking of the many interesting features of this city, certainly that by which it is most generally known throughout this country and abroad, is the United States Armory. This splendid industrial institution is the outcome of the fire-arms and ammunition works that were located here during the Revolution. The Armory was formally established by Congress in 1794, and manufacturing operations were begun the following year. The heavy casting shops were located on Mill river, and the main building, erected in 1857, was greatly improved by important additions in 1862 and 1863. Twenty water-wheels and thirty forges are a prominent feature of the equipment. The Armory buildings proper are situated in the heart of three hundred acres of highly improved ground, and from the tower of the Arsenal stretches away in all directions a versatile and picturesque landscape of surpassing beauty. Humboldt, who saw it in its natural state, said of it: "This is one of the most beautiful landscapes I have ever seen in the whole world, and the most beautiful I have seen in America." The principal building is that where arms are stored:

"From floor to ceiling.
Like a huge organ, rise the burnished arms,"

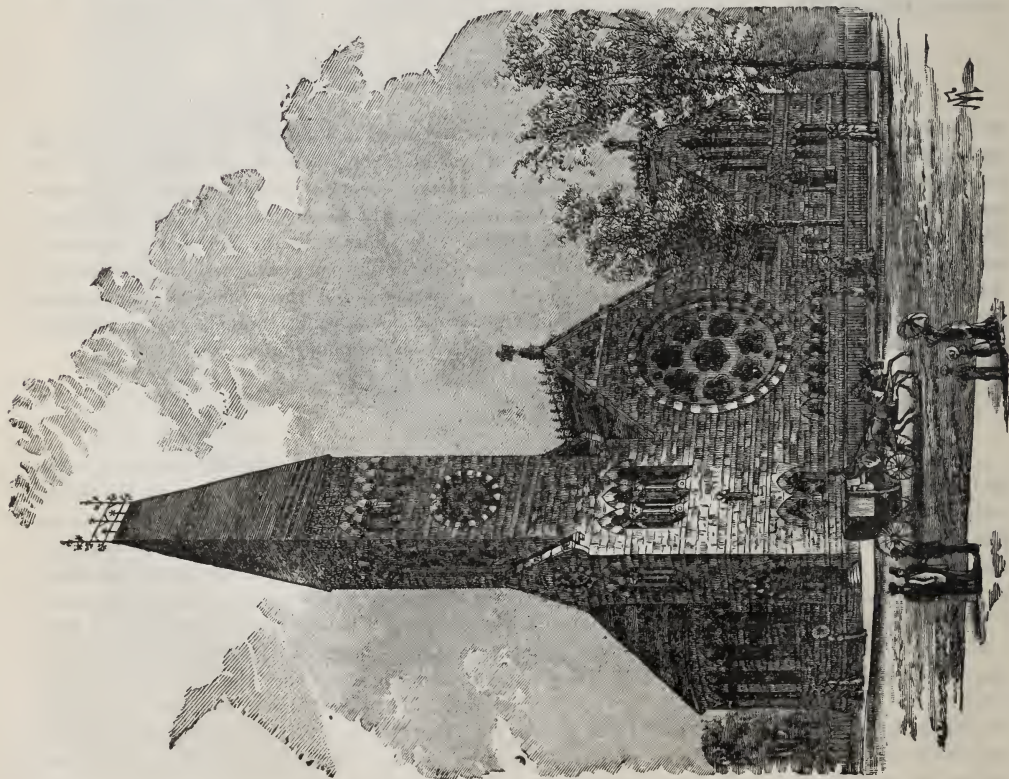
but capable of very different music. This structure was completed in 1846, and here two hundred and seventy-five thousand stand of arms are arranged in perfect order and ready for instant use. An average of one hundred carbines and rifles are made and finished every day, and these improved breech-loaders are to the old flint-locks manufactured at the outset what the locomotive is to the stage-coach. Every actual improvement anywhere invented has been at once adopted by the National Government, and Springfield fire-arms have always bristled in the van of all similar manufactures. The emergencies of the late war kept these works running at high pressure, day and night, three thousand four hundred men producing at the rate of one thousand muskets per day. No other business enterprise, railroads alone excepted, has been so great a factor in the industrial prosperity of our city.

Education.

It goes without saying, of course, that the people of Springfield have made most ample provision for the education of their sons and daughters, and the plan here in vogue is of a piece with the system common to the State. There are eighteen graded and almost as many ungraded public schools, whose general interests are carefully guarded and directed by a School Committee of ten members—one from each ward, one at large, and the mayor, who is *ex officio* chairman. This Committee is supplemented by a superintendent, a school-house agent, and two truant officers. The total value of school property is about \$700,000, the annual expenses approximate \$120,000, and teachers' salaries range from \$375 to \$2,700, the latter being the pay of the High School principal. Industrial instruction has for several years challenged marked attention, and the free evening draughting schools are the successful opening of a wide and productive field of important educational work. The school-houses have not, in general, the elegant architectural air of the churches, though the High School would be noticeable anywhere, but they are ample in size and number, thoroughly modern and convenient in every essential respect and provide accommodations for seven thousand five hundred pupils.



STATE STREET BAPTIST CHURCH.



THE SOUTH CONGREGATIONAL CHURCH, CORNER OF MAPLE AND HIGH STS.

Churches.

Religion and education go hand in hand, and side by side with the means that furnish the one are the organizations for religious work and worship. A church was uppermost in the minds of all New England settlers, and the first article of the agreement signed by William Pynchon and his associates in founding Springfield expressed their intention "with all convenient speede to procure some godly and faithful minister with whome we purpose to joyne in church covenant." Practically the same spirit has moved their descendants and followers, and the establishment and growth of religious organizations have kept fairly in line with the material prosperity of the town. There are six Congregational, five Methodist, two Baptist, and one each Advent, Episcopal, Unitarian, and Universalist, besides St. Michael's Cathedral, Chapel of the Sacred Heart, one French Catholic, and those at Indian Orchard. Springfield is justly celebrated for the richness of its church edifices. Many of them are of comparatively recent erection, all of them are invitingly and conveniently appointed, and not a few are artistic and elegant specimens of church architecture of which any city in the Union might be proud.

City Library.

Under the head of education, libraries naturally range themselves, and one of its most generally appreciated auxiliaries here is that founded and supported by the city. This beautiful building is located on Statestreet, is of brick, with Ohio stone and granite facings, and is one of the finest of the many notable architectural adornments of Springfield. The first floor is conveniently fitted up for the Museum of National History, which contains some fifteen thousand specimens of shells, insects, mounted birds, quadrupeds, fish, etc., besides an extensive collection of fossils, and coral, crustacean, and mineralogical cabinets, Indian relics, war memorials, etc. Above this are the library and reading-room, the former containing upward of fifty thousand judiciously selected volumes, in addition to pamphlets, while upon the tables of the reading-room are to be found the leading newspapers and current magazines and periodicals of the day. From the founding of the library up to May, 1885, a subscription fee of one dollar was charged, but since that date it has been absolutely free. Books are being placed upon its shelves at the rate of fourteen or fifteen hundred a year, and the number of persons who annually avail themselves of its valuable privileges is not far from twenty thousand.

The Press:

Among the educational forces of New England, as well as of every other part of this country, the newspaper is a recognized vital factor, and has its due weight and influence in Springfield. The only morning paper, the *Republican*, has a national reputation, is issued every day in the week, while the weekly edition is a favorite with multitudes of New Englanders in every part of the country. The *Union* and the *Daily News* are evening papers, the former being also a weekly. The *Homestead* is a Saturday visitor to its patrons, and the *Herald* and the *Herald of Life* complete the list of the principal papers that constitute the press of the city.

School for Christian Workers.

Springfield possesses one educational institution decidedly unique in character, and the only one of its kind in the world—the School for Christian Workers. It is an adjunct of the Young Men's Christian Association, was established in 1885, and the building formally and practically opened in the spring of 1886. Built expressly for the purpose, it is designed for the instruction of laymen in the duties of secretaries of Young Men's Christian Associations and to fit them for pastors' assistants in mission and Sunday School work.

City Hall,

Situated on Main street, is a very marked contrast to the first Town House dedicated in May, 1828. Less noticeable, perhaps, architecturally than many other public buildings, it is a most presentable and convenient structure, overlooking Court square. It contains the Council Chambers, the mayor's and other municipal offices, the lock-up and station-house being in the basement. The hall is the largest audience room in this part of the country, having a seating capacity of two thousand. A four thousand four hundred pound bell, the heaviest in the city, swings in the clock-faced tower, and, in addition to striking the hours, sounds the alarm of fire.



FIRST NATIONAL BANK.



AGAWAM NATIONAL BANK.

County Court-House.

The first County Court-House was built in 1723, and was conspicuous as a relic of early architecture till 1871, when it was torn down. The present structure, on Elm street, near Court square, is of beautiful design and proportions, was finished in the spring of 1874, and, with the ground, cost \$300,000. It is built of Monson granite, in conformity with the modern Italian style of architecture, the one-hundred-and-fifty-foot tower being a copy of that of the Vecchio Palace, Florence. The interior is admirably arranged, the first floor being divided into Police Court, Grand Jury, and Commissioners' rooms, and various county offices, while the Court Room proper, County Treasurer's offices, the Law Library, etc., are on the second and the Jury Rooms on the third floor.

Children's Home.

One of the most noticeable of the benevolent institutions of the city is the Children's Home. The homes for friendless women and children were formerly carried on in the same building, but the number of beneficiaries became so great as to necessitate a separation. The present Children's Home on Buckingham street was erected in 1871, and is provided with every comfort and convenience for the care of the little ones whom it is designed to benefit.

The Women's Home is a beneficiary to the extent of \$3,000 by the will of the late Mrs. Dorcas Chapin, of this city.

Among other charitable institutions are the CITY HOSPITAL, under the management of a Board of Trustees composed of ladies and gentlemen. There is now some reason to hope that this institution will be put upon a better basis. The late Mrs. Dorcas Chapin, of this city, has devised to it by will the generous sum of \$25,000, on condition that a like amount be subscribed, and that the city donate the present Hospital property.

The Insane Asylum was built about two years ago.

In addition to the public buildings above mentioned the following are prominent and specially worthy of mention: the Springfield Institution for Savings, Third National Bank building, Boston and Albany Railroad Company's offices, Massachusetts Mutual Life Insurance Company's building, Springfield Five Cents Savings Bank, Agawam Bank building, *Republican* and *Union* newspaper buildings, Opera House, Haynes' Hotel, Old Rockingham House, besides many elegant churches and handsome business blocks.

Beneficial Societies.

The Grand Army of the Republic, Masonic Order, Knights of Pythias, Knights Templar, and other secret societies are well represented and supported, together with several relief associations. Among the many organizations in which Springfield business men actively participate are the Art Association, devoted to the study of art principles as applied to industry and decoration; the Science Association, for the discussion of scientific subjects, and the Springfield Club, a distinctively business institution composed of manufacturers and merchants.

Public Grounds.

Springfield does not boast of the amplitude of its park system, nor has it need of the light and air spaces so essential to a crowded and densely built-up community. It possesses in itself, throughout its entire length and breadth, all those beauties and advantages to gain which parks are laid out in other cities. It is not, like scores of others covering no larger an area, a mere mass of stone and brick and mortar. There is nothing cooped-up or tenement-like about it. Light, air, ventilation are everywhere, and features lovely and attractive. In going over the city, however, one is charmed with the exquisite spots of public ground that here and there greet the eye and enlist his admiration. Court square, for instance, the central point of the city, beneath whose majestic elms stand the Soldiers' Monument and the Miles Morgan Statue; Benton Park, a recent acquisition on State street, with its old Boston Mile Stone one hundred and twenty-three years old, adorned with Masonic emblems and flecked with the scars of some of the bullets that routed the Shays rebels; that in the rear of the City Hall and the Stearns and Winchester Parks, are noticeable, while Hampden Park, sixty acres in extent on the river bank, is the largest, a famous and favorite resort in summer and fall, and the scene of annual fairs and other popular assemblages. Then there is the Springfield Cemetery, opened in 1841, charmingly located within half a mile of the City Hall, one of the loveliest cities of the dead in this valley.

Manufactures.

A city may be beautiful exceedingly in itself and its surroundings; it may stretch its goodly proportions along the luxuriant banks of a river of surpassing loveliness; it may possess unnumbered natural advantages, charming homes, intelligence, wealth, art, and all the improvements common to a high order of civilization, but the eminently practical spirit of the nineteenth century imperatively demands something other than these. Concerning a man, it asks: "What can he do?" and of a town or city very much the same question. Thanks to the thrift, activity and foresight of the people of Springfield, they can answer this question without a particle of embarrassment and in the most satisfactory fashion.

This city is the busy and prosperous mart and market of Western Massachusetts, and the products of its many manufactories go to every part of the known world. Springfield is widely and justly celebrated for the number, variety and prosperity of its skilled industries. The average intelligence of its people is exceptionally high. The symbols of culture and refinement are to be found on every hand, and there is no lack of æstheticism; but, fortunately, its inhabitants are utterly destitute of that overdone dilettanteism that affects abhorrence of "greasy mechanics." Ever since the town began to make real growth and history its people have been quick to encourage industrial arts and pursuits, and they have their reward in the annually aggregating wealth that flows from the multifarious manufactures that make the basis of the city's fame and fortune. The rifles produced at the National Armory have given the city a name in every part of the globe. The Mason Car Company's railway coaches have a more than national reputation. The Smith & Wesson revolver, the Bullard repeating rifle, the Barney & Barry skate, the sewing-machine needles of the National Needle Company—where are these not known and used? The variety of its manufacturing interests is marvelous, and we do not know of another city of its size in the Union that can make an equally handsome showing in this respect. Among other productions of its mills and factories may be mentioned the following: Paper collars, papeterie, sewing-machines, church organs, envelopes, paints and chemicals, iron buildings, iron bridges, steam boilers, cigars, clothing, watches, gold chains, flannel underwear and mittens are also made here. In addition, it may be stated that there are also manufactured artificial limbs, awnings and tents, confectionery, crackers, and fancy bread and biscuit, baskets, school desks and furniture, blank books, boats, brick, lager beer, braid, brackets, calendars, card-board, rag carpets, carriages, cigar-boxes, cloth-faced paper-collar stock, corrugated iron, cotton-waste, cutlery, stamps, doors, sash and blinds, edge tools, eave troughs, elevators, emery wheels, engines, folding paper boxes, and wood and paper boxes of all kinds, games and toys, glue stock, gold leaf, hosiery, harnesses, ink, iron cornices, iron railings, jack screws, jewelry, knit goods, knitting cotton, lawn implements, letter files, levels, mechanics' tools, monuments and other stone work, oil feeders, paper-makers' supplies, car boxes, patterns and models, picture frames, steam pumps, reeds and harness, reins, ruling machines, safety nuts, show-cases, seal presses and bank stamps, sewer and drain pipe, soap and candles, soda water and syrups, spices, spring beds, stencils, tape and webbing, window cornices, window sash fastenings, wire cloth and window screens, woolen goods, etc., etc.

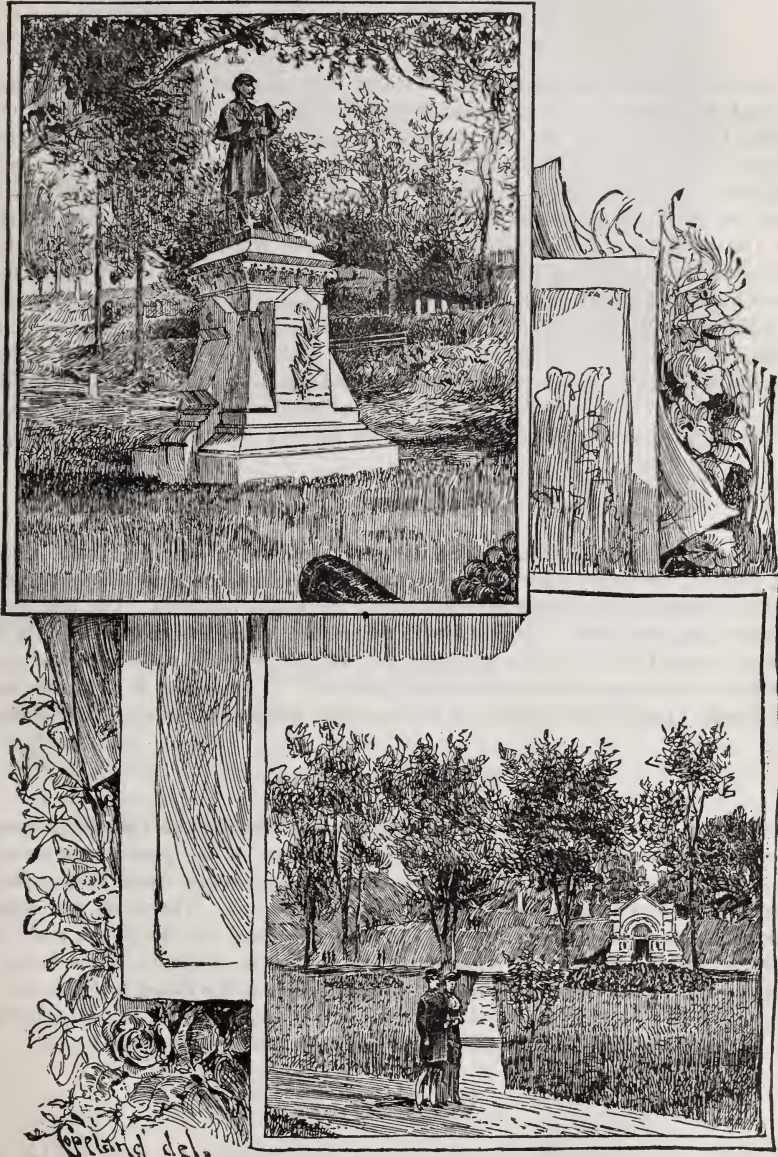
Rents are moderate, building material is cheap, water-power is abundant, the best skilled labor no higher here than anywhere else, while business men and capitalists are always ready and eager to give substantial aid and encouragement to the honest projectors of any and every legitimate enterprise.

General Trade.

Time was, and not very long ago, either, when the general trade of Springfield was insignificant enough as compared with its present generous proportions. Retailers in the outlying towns were wont to make annual or semi-annual jaunts to New York or Boston for the purpose of laying in their stock of goods. The enterprise of our business men, and the multiplication of manufacturing establishments have radically changed this order, and in not a few classes of goods our wholesale merchants and manufacturers can discount the most favorable figures offered in the larger cities. The wholesale trade alone of this city now amounts to upward of \$20,000,000 yearly, covers goods of almost every possible description, and is continually increasing. Springfield is the natural receiving and distributing station for the immense amount of produce of all kinds that is raised in the fertile agricultural country tributary to it, and the handling of this is the largest factor in its business. Closely following it is the trade in staple and fancy groceries, and that in paper, together with everything comprised under that head or manufactured from it. Then come boots and shoes, meats, tobaccos and cigars, candies and confections, dry goods and notions, clothing and furnishings, hardware in all shapes, paints, oils, glass, drugs, and paperhangings.

Financial Institutions.

As to its banking institutions, the business men of the city of Springfield have every reason to be proud of their number, strength, and stability. Well officered and prudently managed, every legitimate accommodation is offered to their patrons. In all there are nine national banks, with a capital of \$3,300,000, three savings banks, one private banking house, and a Clearing House, as follows: National banks—Agawam, Chapin, Chicopee, City, First, John Hancock, Pynchon, Second, Third; savings--



THE SPRINGFIELD CEMETERY.

Hampden, Springfield Five Cents, Springfield Institution; private banking house, J. G. Mackintosh & Co. The Clearing House was organized March 25th, 1873, and has proved of great convenience. Its membership comprises all the banks in the city and clearings are had every day.

And this brings us naturally to insurance interests, indigenous to this section, and so largely repre-

sented here as to form a distinctive feature of the business operations of the city. Three of the most reliable and responsible insurance corporations in the country have their home offices here. The Massachusetts Mutual Life, organized in 1851, the Springfield Fire and Marine, and the Springfield Fire Insurance Companies. In addition to these all the foremost insurance institutions in the United States and England have established agencies here in active operation. The natural competition for business in conjunction with a well-managed fire department and the general immunity of the city from fires has served to reduce fire insurance rates to the minimum.

City Government.

The administration of municipal affairs is vested in a mayor, board of eight aldermen, one from each ward, and a Common Council consisting of eighteen members. Following is a list of officers for the year 1886: Mayor, Edwin D. Metcalf; aldermen—president, Andrew Y. Beach; Ward One, James F. Bidwell; Ward Two, Andrew Y. Beach; Ward Three, George B. Holbrook; Ward Four, George W. Tapley; Ward Five, Joel H. Hendrick; Ward Six, Walter H. Wesson; Ward Seven, Richard W. Pinney; Ward Eight, George W. Miller; clerk, A. T. Folsom; Common Councilmen—president, Charles L. Long; Ward One, George E. Frink, Charles A. Fisk, R. Hale Smith; Ward Two, James A. Bill, Jr., Edwin F. Lyford, Samuel J. Whyte; Ward Three, John H. Clure, Claudis C. Margerum, William F. Callender; Ward Four, Charles L. Long, Henry H. Bowman, Alfred N. Mayo; Ward Five, Thomas S. Stewart, Edward S. Bradford, Marcus M. Kendall; Ward Six, William L. Dickinson; Ward Seven, George W. Hall; Ward Eight, Horatio E. D. Green; clerk, Elijah A. Newell; city clerk and treasurer, Albert T. Folsom. School Committee, the mayor; at large, James L. Johnson; Ward One, George H. Blelock; Ward Two, Edward H. Phelps; Ward Three, John R. Smith; Ward Four, Cornelius S. Hurlbut; Ward Five, Orlando M. Baker; Ward Six, James D. Safford; Ward Seven, Rawson Hathaway; Ward Eight, Charles J. Goodwin.

The Police Force

is composed of a city marshal, assistant marshal, captain, and twenty-nine patrolmen. It is well disciplined and efficient. Robberies or burglaries are of very rare occurrence within the corporate limits, and the cracking of banks and mercantile establishments is practically unknown. The cost of maintaining the force is about \$32,000 a year. In addition to the regular patrolmen there are nearly one hundred special officers, mostly janitors of halls, churches, etc., who can be called upon in case of emergency.

The officers of the department for the current year are: City marshal, E. C. Pettis; assistant marshal, C. M. Wright; captain of the watch, E. H. Boecklin; sergeant of police, J. J. O'Malley.

Fire Department.

The exemption of the city from disastrous conflagrations is in great part due to a thoroughly organized and prompt fire service. The report of the chief engineer for the present year gives the force as one hundred and forty men, and the main features of the apparatus four steam fire engines, with hose-wagons, hook and ladder trucks, besides other modern accessories. The steam fire engine and the eighteen men comprising the Armory force are also at the service of the city in the event of need, and also the steamer of the Boston and Albany railroad. There are forty fire-alarm boxes distributed throughout the city. Following are the names of the members of the Board of Engineers: Chief, A. P. Lesure; assistants, J. A. Stevens, W. A. Withey, O. N. Whipple, H. W. Keyes; superintendent of fire alarm, W. J. Denver. The annual cost of this service is a little more than \$40,000.

Water-Works.

The Water-Works are owned by the city, were originally constructed in 1864, and have been yearly improved, and their service extended to meet the constantly increasing demands incident to the growth of the city. Their cost up to the present time approximates \$1,500,000. The supply is abundant and the quality good. There are over seventy-five miles of high and low service mains, nearly half a thousand hydrants, and a score of fire reservoirs. The pressure in the city proper is so great that the fire engines are not often called in requisition, and a very considerable amount of machinery and many elevators are operated by hydraulic power.

Telephone System.

An illustration of the progressive spirit of our people is seen in the quickness with which they seize upon every practical improvement that is calculated to economize time, labor, or money. No sooner had the telephone opened its ears and lips than it was introduced here, and its use has now become so general as a medium for business and social purposes that its ramifications extend to every



A SUBURBAN SCENE.

section of the city. And not only this. The adjacent towns and cities on all sides, and those further away—Hartford, Worcester, and Boston—are included in this invaluable service.

Electric Lighting

is another salient example of this spirit of enterprise. All our public buildings, prominent business establishments, and thoroughfares are provided with electric lights, and the company having the matter in hand is continually multiplying its resources in answer to the popular demand. Improvements are being adopted as rapidly as they are introduced, and there are but few cities of its size in the Union where electricity is so universally used for illuminating purposes.

CITY OF SPRINGFIELD.

The sketches that follow are a fair exponent of the manufacturing and mercantile industries of this beautiful and prosperous city. They will be found generally accurate and reliable. While some of them have a national and more than national repute, all of them are representatives in their way of the progressive spirit that has operated to give Springfield its present commercial and social importance.

Gilbert & Barker Manufacturing Co., Manufacturers of the Springfield Gas Machine, dealers in "Pure Spirits" Gasolene for Gas Machines.—This is a progressive age, and, through man's ingenuity, we are blessed with many comforts and conveniences that were denied us even a few years ago. Among those improvements of the present day which are worthy of prominent intention are those relating to gas and its manufacture. A leading auxiliary in this line of invention is the Springfield Gas Machine, which is manufactured by the Gilbert & Barker Manufacturing Co., whose factory is located on Lyman street, in this city. As manufacturers of this celebrated invention they are widely and favorably known throughout the country, and, also, as dealers in "pure spirits" gasolene for gas machines, and in gas fixtures, argand and adjustable burners, and all supplies for gas machines. The company was incorporated in 1871, and is officered as follows, viz: president, J. F. Barker; treasurer, C. M. Pratt; secretary, W. C. Clark. The works of the company cover an area of 100 by 90 feet, and comprise a two-story brick factory, a two-story frame building, and a handsomely fitted-up office, provided with every facility for the successful prosecution of the business upon the largest scale, operated by a fifty-horse power engine and boiler, and affording employment to fifty hands. The Springfield Gas Machine is the result of many years application and experience, and represents in its construction all the acceptable features of previous machines with those that the genius and skill of the inventor have suggested, and put into successful operation here. It has developed a very simple idea into a thoroughly practical and useful apparatus, free from even a suspicion of danger. It has received the approbation of all communities, and a permanent demand has been created throughout this country, South America, Mexico, Australia and Cuba. It is in practical use in thousands of cases, and can be seen by any one desirous of inspecting its merits. The main salesroom of the company is at No. 75 Maiden Lane, New York, while offices are located at No. 51 Union street, Boston; No. 12 No. Seventh street, Philadelphia, and No. 42 Dearborn street, Chicago.

Holyoke Card and Paper Company, located at Brightwood on Conn. R. R. R.—The paper industry is one of the earliest, and, at the present time, one of the most prosperous of American manufactures, its history embodying many features incident to the rise and development of other industrial pursuits. During the last forty years, through the energy and ability of our manufacturers, American paper has driven the foreign article almost entirely away, and now occupies the post of honor. A leading representative of a prominent branch of this trade is the Holyoke Card and Paper Company, whose manufactory is located at Brightwood, near Springfield and on the line of the Connecticut River Railroad. This company is widely and favorably known to the trade as manufacturers of all grades and colors of Bristol card-board, railroad, restaurant and theatre tickets, and glazed paper for paper-box manufacturers and lithograph printers. The business was established in 1879, at Holyoke, Mass., under the name and style of the Holyoke Glazed Paper Works, and was removed to the present location and incorporated under the present name in 1885. Its capital stock is \$60,000, and its officers are W. M. Morrill, president; H. H. Bowman, treasurer, both of whom are thoroughly practical men and possess an intimate knowledge of every detail of the business and the requirements of the market. The factory is a four-story frame building, 55x100 feet in dimensions, equipped with all the modern apparatus, appliances and machinery known to the trade, operated by a one hundred horse power engine and boiler, and giving constant employment to fifty hands. The trade of this popular house extends all over the United States and is rapidly increasing, owing to the quality, excellence and finish of its productions, and it is able to meet the most exacting demands of the trade. The president and manager, Mr. Morrill, is a native of New Hampshire, and an enterprising, energetic and progressive business man. The treasurer, Mr. Bowman, is the cashier of the City National Bank, of Springfield, and both gentlemen are highly regarded in financial and commercial life for their sound business principles and inflexible integrity.

Wason Manufacturing Company, G. C. Fisk, President, Railway Car Builders.—The natural sequence to the enormous development of new railroad enterprises in all parts of the world and the extension and perfection of existing lines is an ever growing demand for railway cars. The oldest established manufactory in this line of industry in the United States is that of the Wason Manufacturing Company, of Springfield, who are also among the largest builders of railway cars in the country. A sight of this extensive establishment in full operation will convince any one of the magnitude of the business done therein, without further inquiry, but it will prove of interest to our thousands of readers all over the country to give an accurate review of the rise and progress of this great corporation, so creditable alike to its proprietors and to American energy and enterprise, and so materially beneficial to the community at large. The works were started originally in 1845, by Messrs. T. & C. Wason, who were succeeded by T. W. Wason, then by T. W. Wason & Co., and, in 1862, by the present company, which was incorporated at that time with a capital of \$300,000. Its officers are George C. Fisk, president; H. S. Hyde, treasurer, who, aided by efficient and experienced superintendents and foremen, have infused new life into every department and made it a power in the manufacturing world. The plant covers an area of 16½ acres, and comprises an immense lumber and timber yard, and twelve brick and frame buildings, one and two stories high, the largest of which are the following: A car wareroom, 50x500 feet; brick foundry, 40x200 feet; car building shop, of brick, 50x300 feet; blacksmith and machine shop, of brick, 40x200 feet; one and two-story car repository, 50x300 feet; office building, two-story frame, 40x60 feet, elegantly fitted up for business, counting room and private offices. The products of this mammoth establishment comprise drawing-room cars, passenger cars, sleeping cars and freight cars. This house built the first Pullman cars put on the road by the Pullman Company, who now build their own cars. Ample evidence of the high standard of excellence of these cars is afforded to every traveler by rail in this country, while a large export trade is had with Peru, Brazil and various countries of South America. They are built on the most approved and practical models, all are carefully tested, and are pronounced by skilled engineers, mechanics and railroad men as second to none in all the elements that go to make up a servicable, safe and easy railway car. The works are located at Brightwood, two miles from Springfield proper, directly on the line of the Conn. River R. R., with tracks laid throughout their yard, and employment is given to from three hundred to five hundred hands. The officers of this company are too well and widely known in this community to need any personal eulogy at our hands. They are known by their works throughout all New England, as representatives of that Yankee pluck and Massachusetts enterprise which have made this section the manufacturing centre of the country in nearly every branch of labor. Mr. Fisk, the president and manager, is the president, also, of the E. Stebbins Manufacturing Co. and of the Fisk Manufacturing Co., both of this city, and naturally prominent in commercial

circles. The treasurer, Mr. Hyde, is a native of this city, and one of its best-known men, being treasurer of the Springfield Power Company, also of the Springfield Electric Light Company, and connected as director with several of the banking institutions of the city. Under such auspices the prosperity of this enterprise is only commensurate with the energy, ability and zeal displayed in its management.

J. S. Marsh & Son, Wholesale and Retail Dealers in Fine Groceries, No. 398 Main Street.—It is a pleasure to notice a grocery establishment of such high character as that of Messrs. J. S. Marsh & Son, the oldest house of its kind in the city. The firm are well and widely known as wholesale and retail dealers in fine groceries. The business was founded in 1852, by Mr. J. S. Marsh, who was succeeded by the firm of J. S. Marsh & Co., in 1861, and by the present firm in 1876. They occupy a fine large store and basement, 25x150 feet each. The enormous amount of business transacted, and the low prices for all and every kind of groceries, impress the visitor with the fact that, rich or poor, they can save money on their purchases here, and at the same time obtain articles that are first-class in all respects. They are offering the finest brands of flour from all the principal producers in the country, at the lowest prices. In cereals they keep a complete line, and in teas their selections of Oolong, Japan, English breakfast and fine China green teas are the best in the market for flavor, delicacy of aroma, and strength. Their old Government Java coffee, fresh, pure, and ground while you wait, is too well known by connoisseurs of this beverage throughout New England to require any additional comment from us. The house deals only in pure spices, and sells nothing else, having no second quality. Ten clerks and salesmen are employed and goods are delivered in any part of the city free of charge. The members of this enterprising and popular firm are Messrs. J. S. and Chas. S. Marsh, who are recognized as representative business men of the city.

John O'Leary, Manufacturer of Brick, Riverside Steam Brick Yard, South Street.—In the line of brickmaking a leading manufacturer engaged in the business is Mr. John O'Leary, who, for the past forty-six years has been one of the most prominent business men in Springfield. He is a native of Ireland, and in 1840 he founded his present enterprise, which has since been developed to proportions of great magnitude. His brickyard covers an area of thirteen acres, and the mechanical equipments embrace all the most recent devices for the speedy and economical manufacture of bricks, and the machinery is operated by a thirty-horse power steam engine and boiler. From eighteen to twenty hands are employed, and the capacity of the establishment is the production of 30,000 bricks daily. Mr. O'Leary has built up an immense trade, which has ramifications throughout the States of Massachusetts, Rhode Island, Connecticut, New York, etc., and the sales are of both a retail and wholesale character. Mr. O'Leary's productions always give satisfaction to his many customers, the list of which is continually increasing.

Forbes & Wallace, Dry Goods.—The democratic industrial movement of the present progressive era tends towards the increase of the consumers of luxuries in dress, and the almost universal distribution of fine dress goods shows how much more general the industrial activity of the present day has made the ability for this enjoyment than was possible even half a century ago. The chief establishment in Springfield engaged in the dry goods trade is that of Messrs. Forbes & Wallace, located on the corner of Main and Vernon streets. This firm are extensive importers, manufacturers, and wholesale and retail dealers in dry goods, standing foremost in all branches of the trade in this section. The business was established in a small way, in 1866, by Messrs. Forbes & Smith, who were succeeded by the present firm in 1874. The business has been steadily increased year by year, through the enterprising and progressive methods of the proprietors, until it has attained to a size twelve times greater than it was twenty years ago. The success of the founders of the house was quickly felt by an expansion of trade which compelled an enlargement of premises and an increase of facilities, which has continued with the steady demands of patrons, until they now own the block in which they were formerly small tenants, and now known as Barnes Block, beside adding a new and mammoth warehouse which is a triumph of architectural beauty and artistic taste, and erected expressly for the purposes of the trade. The Barnes Block is a four-story structure, of brick, with a frontage of 50 feet on Main street and a depth of 80 feet. In the rear of this is the new building, separated by a yard, with an archway for teams, which is a four-story brick, and 60 feet square. The manufactory is on the second floor, entrance at No. 32 Lyman street, and comprises an area of 50x70 feet. The product consists of silk and cotton braids, of all colors, of narrow widths, and used mostly for underwear, necessitating the operating of eight looms. The wholesale department embraces the basement, the first floor of the new building, the third and fourth floors, the goods comprising blankets, flannels, prints, domestics, and notions; linens, millinery, cloaks and wraps, cloths, and every description of foreign and American dress goods. These various departments of trade are each replete with varied and extensive stocks of goods, received direct from the most reliable and fashionable sources of supply in this country and in Europe, and purchased in such immense quantities as to enable the firm to place them upon the market at the lowest possible figures. The retail department discloses one of the most elegant emporiums of fashion, and one of the most comprehensive lines of goods, to be seen outside of the largest cities. There is nothing known to the retail trade in dry and fancy goods which is not represented here in a full and complete assortment, including always the latest styles and most approved patterns, while the departments devoted to millinery, cloaks and ladies' suits, to gents furnishing goods, and to notions, are each stocked with the best invoices. The store is splendidly lighted by an immense skylight in the centre of the building, by two elegant show windows in front, and by numerous side windows, as well as an electric light in front; is heated by steam, provided with

a passenger elevator, Lamson's system of cash carriers, and connected by private telephone wire with the central office. From one hundred to one hundred and fifty people find employment in this mammoth establishment, the trade extending throughout the Connecticut Valley. The members of the firm are Messrs. Alexander B. Forbes and Andrew B. Wallace, both natives of Scotland and worthy sons of that honest, sturdy race; both of large and valuable experience in the business in Boston and elsewhere, and of the highest commercial standing in this city as gentlemen of reputation in private life, and of integrity, honor and enterprise in all their business relations.

A. F. Niles & Son, Groceries, Fish and Provisions, Fruits in their season, Nos. 130 and 132 Main Street—Such enterprise as characterizes some of the business houses of Springfield is not excelled in any other city in the Union, a notable instance of which is found in the establishment of Messrs. A. F. Niles & Son, who are ever on the alert to add every improvement and convenience to their place of business. This house was founded in 1856 by Mr. A. F. Niles and conducted under his sole management until 1873, when he admitted his son as a partner in the business, the firm style being changed to its present form. The business conducted by the firm is one of the largest in its line of trade in the city. The headquarters are at Nos. 130 and 132 Main street, and consist of two connected stores, each having a frontage of twenty-five feet and depth of eighty feet. One store is filled with a heavy stock of choice groceries, and the other with all kinds of meats. Messrs. A. F. Niles & Son are general wholesale and retail dealers in fresh and salt meats of all kinds, fish and provisions, groceries, and fruits in their season. Their stores always contain superb assortments of everything coming under those general heads, all the goods guaranteed to be absolutely the best that can be had in the market. The firm fry out their own lard, make their own sausages, cure their own hams, and salt their own pork, and keep everything connected with a first-class market, thus ensuring the very best goods to the purchaser. The "Welcome" soap, celebrated for its excellent qualities, is always kept in stock. The large trade enjoyed by the house necessitates the employment of twenty assistants and six delivery wagons. Orders are solicited and goods delivered free of charge to any part of the city. An extensive hotel, restaurant, boarding house and family patronage is enjoyed and the business is continually on the increase. The founder of this wide-awake house, Mr. A. F. Niles, is a native of New Hampshire, and a gentleman possessing the most commendable business characteristics, being enterprising, energetic, industrious, liberal in methods, and the soul of integrity. His son, Mr. O. W. Niles, was born in Springfield, and is now in his twenty-ninth year. He is a young man of exceptional business ability, prompt and reliable, pushing, popular, and praiseworthy and commands hosts of friends. There is no business house here more popular or more deserving of its success, and the host of patrons who have entered into business relations with it is increasing.

Downing, Sturtevant & Taylor, Wholesale Grocers, 14, 16 and 18 Lyman Street.—For almost half a century the house now conducted by Messrs. Downing, Sturtevant & Taylor has been in existence and during that whole time its history has been honorable and unimpeachable. It is the oldest and the largest establishment in its line of trade in Springfield. It was founded in 1839, the first proprietors being Messrs. Huntington & Avery. The firm subsequently became, in the order named, Huntington, Day & Co., Day & Downing, Day, Downing & Co., Downing & Sturtevant, and, in 1881, Downing, Sturtevant & Taylor, as at present constituted. This worthy trio form a partnership representing worth, wealth, prominence and influence. The business headquarters are located at Nos. 14, 16 and 18 Lyman street, where the firm occupy an entire three-story brick building, having a frontage of fifty feet and a depth of eighty feet. The establishment is complete in all its arrangements and possesses every convenience and facility necessary, the cars of the Boston and Albany Railroad coming direct to the warehouse. On the first floor is located the handsome office and sample room, 20x30 feet in dimensions, very comfortably furnished. The house has its every department heavily stocked at all times, the assortment including every article coming under the comprehensive head of groceries, and everything is of the best quality, and is guaranteed to be the best obtainable. The business of the house is wholesale only, the firm's trade extending into Connecticut, Massachusetts, Vermont and New Hampshire. Fifteen hands are given employment in the various departments and a number of traveling salesmen are constantly on the road. The methods employed by the firm are always liberal and satisfactory, and dealers find this a desirable house to have business with. The individual members of the firm are Messrs. H. F. Downing, W. F. Sturtevant and David E. Taylor. The first named is a native of Connecticut, while the other partners were born in Massachusetts. All three gentlemen are active, energetic and enterprising business men, of wide experience, and understand perfectly how to retain the patronage of their house, and the enviable reputation it has acquired.

Steer & Turner, Builders of Cathedral and Church Organs, Nos. 61 to 69 Lyman Street.—Distinguished among the eminent organ builders in this section of the country are Messrs. Steer & Turner, of Springfield. The business of this popular and flourishing house was started by Mr. John W. Steer in 1866, and in the following year he was joined in the enterprise by Mr. George W. Turner. The former is a native of Southwick, Mass., and has had thirty-five years experience in the business; and the latter, who was born at Dedham, Mass., has been identified with the trade for the past thirty years. During their history of twenty years the firm have placed organs in nearly every state of the Union and Canada. The firm have published a list of over 200 organs furnished to churches, cathedrals, etc., all over the country, and there is to be considered the fact that the list comprises a great proportion of large and noted organs. The firm have in Springfield placed organs in the Olivet Congregational Church, Sacred Heart Church, First Congregational Church, Hampden Lodge I. O. O. F., Hope Con-

gregational Church, Springfield Commandery, and Christ Episcopal Church. Unsurpassed in facilities and unexcelled in the desire, as well as the ability, to produce the best, the firm can point with pride to their record. The factory, is a one story brick and frame structure, 100x50 feet in dimensions. Twenty hands are permanently employed, the best seasoned wood only is used in the building of organs, and every care is taken to produce the very best class of instruments. Both members of the firm are practical organ builders and cabinet makers.

United States Spring Bed Company, Manufacturers of the Ne Plus Ultra Spring Bed, Corner of Lyman and Dwight Streets.—Very few articles of domestic requirement have been the subject of so many patents as spring beds and mattresses; but out of the multiplicity of these contrivances only a limited number possess the intrinsic merit of those manufactured by the United States Spring Bed Company. This house was founded in 1868, and has attained a connection throughout the United States and largely into foreign lands. The business was started on Taylor and Dwight streets, and in 1880 was removed to the present address, on the corner of Lyman and Dwight streets. The premises occupied are large and commodious and equipped with all necessary mechanical appliances for securing the best results. The company manufacture the far-famed Ne Plus Ultra Spring Bed, and deal in all kinds of iron and steel beds. These spring beds combine every possible element of comfort, durability and economy. Fifteen hands are employed, and the trade of the house extends to all parts of the Union, while large shipments are made to Mexico, Australia, West Indies, South America and Europe. The proprietor, Mr. J. F. Peck, is a native of Ontario county, N. Y., and for eighteen years has resided in Springfield. He is a gentleman of thorough business ability and integrity. His facilities for promptly filling all orders are of the most ample and complete character.

George M. Burnham, Carpenter and Builder, 150 Water Street.—Mr. George M. Burnham has long been one of Springfield's prominent carpenters and builders. He is a native of Massachusetts, and in 1868, as one of the firm of Joyce, Burnham & Goodell, became established in this city. Later on Mr. Goodell retired from the firm, and in 1878 Mr. Joyce followed suit, leaving the sole proprietorship of the business to Mr. Burnham. His headquarters are in a two-story building 25x50 feet in dimensions. He has made a study of his trade and is thoroughly versed in its veriest detail. Many of the handsomest business houses and dwellings in this city have been built by him. The Winthrop Club Building was erected by him and the work of remodeling the Wilson Building was also entrusted to his care, both of which undertakings were performed in masterly style. Mr. Burnham gives employment to a force of from thirty to fifty workmen and is prepared to attend to all orders for work in his line in the quickest and most satisfactory manner. Mr. Burnham's office and shops are at No. 150 Water street and his residence at Round Hill this city.

Haynes Hotel, Main Street, between Vernon and Pynchon Streets.—This comfortable hostelry was founded in 1866 by Mr. Bowman Curtis, who was succeeded by Mr. Tilly Haynes, whose name it continues to bear. The present proprietor, Mr. C. H. Goodman, came into possession in 1876. Recently the house has undergone through renovation and refurnishing, and the alterations effected have considerably enhanced the conveniences and comforts of the establishment. The hotel is very centrally located on the city's chief thoroughfare, and is a five-story structure, 107 feet wide, with a depth of 180 feet. On the first floor are the office, bar-room, billiard room, cafe, gentlemen's reading and writing room, barber shop, etc. On the second floor are parlors for ladies. There are two dining rooms. The main one has seating capacity for 150 guests, and a private dining room affords accommodation for 25 guests. In front of the hotel and in the office are three electric lights, and the house is lighted by gas and heated by steam throughout. There are 125 rooms all fitted up with modern conveniences, including electric call and returning call bells, and they are severally handsomely fitted up, strictly clean and inviting. One each floor are water closets, running water and baths. The house is first class, with all modern conveniences and each floor is reached by staircase and passenger and baggage elevators. All the rooms are well lighted, there being no dark rooms in the house, and the ventilation and sanitary arrangements are perfect. A high pressure water and hose apparatus is on hand which reaches every room in the house. The cafe, like the rest of the hotel, is open day and night, and here can be had all the delicacies of the season, cooked in a style to satisfy even the most fastidious, while the service is courteous and prompt. The house is the league hotel for American wheelmen. It is provided with fire escape in the rear of the laundry, and in case of fire there are four exits from the upper floors. The house is connected by telephone and in the equipments of the establishment nothing is lacking that can in any way add to its home-like comforts. The commercial rates are \$3 per day and transient rates from \$3 to \$3.50 per day. Thirty-five servants are employed. Mr. Goodman is a native of South Hadley, Mass., and is a most genial and kindly host.

A. O. Alden, Manufacturer of the Highest Grade Church, Chapel and Parlor Organs, Double Bank Pedal Organs, No. 352 Main Street.—A prominent house in this city is that of Mr. A. O. Alden, which was founded by him in 1879. The premises occupied are conveniently located, large and very attractively fitted up and contain a fine assortment of grand, square and upright pianos; church, chapel and parlor organs, also double bank pedal organs. The latter are made to order with elegant pipe tops when desired. He represents the celebrated Huner piano manufactory of New York, also the Dyer and Decker & Sons pianos of New York, and Hughes organs of Maine, and has a number of sub-agents throughout Hampden and Hampshire counties. In addition to the magnificent line of instruments he keeps constantly on hand a fine collection of sheet music, embracing the standard and popular selections that are in constant demand. Mr. Alden was born in Ludlow, Mass.

Newell Bro's. Mfg. Co., Manufacturers of Covered and Ivory Buttons; salesrooms, 25 Mercer St., N. Y.—In looking at the history of costumes, and comparing the style of dress used by the ancients and the moderns, we find that the chief distinction which divides the subject of clothing into two classes is difference of looseness. The reason of this difference is simply a question of buttons. The manufacture of this article is therefore an important industry in a country like ours. One of the largest manufacturers of covered, pearl and ivory buttons in the United States are the Newell Bro's. Mfg. Co. This house was founded in 1848, by Mr. D. Chandler, the present company being incorporated in 1879, with Mr. Nelson C. Newell as president and treasurer, and with a capital stock of \$100,000. The plant of this company covers an area of one and one-half acres, the main building being a three-story brick, 125x30 feet, with another three-story brick, 80x40 feet, with new building, 76x35 and handsomely furnished offices on the first floor. The works are equipped with the latest improved machinery and appliances, operated by a seventy-five-horse power engine and two fifty-horse power boilers, and furnish steady employment to from two hundred and fifty to three hundred and fifty hands. By the introduction of improved and progressive methods of manufacture this house has reached its pre-eminence among the leaders of this branch of national industry, and by steadily maintaining its prestige in superiority of output and magnitude of operations is continually meeting all the demands of a large and critical trade. The patronage extends throughout all the United States and Canada, as the product is of such excellence as to command a ready sale wherever it is introduced. Mr. Newell, who is the ruling spirit of the enterprise, is a native of Springfield, still in the prime of life, and possessed of all the elements of success in this line of trade.

Otis Mann, Veterinary Surgeon, Office at Massasoit Stable, Residence Hotel Gilmore.—Among those who are eminent in this profession in Massachusetts is Otis Mann, V. S. who was a member of the class of 1871 to 1874 of the New York Veterinary College, and since the latter year has been eminently successful as a practitioner. The Dr. is a specially qualified veterinary surgeon and has been bred to the profession and possesses a thorough knowledge of the anatomy of the horse and is familiar with their ailments and complaints and after making a diagnosis knows how and when to apply the proper remedies. He is always supplied with the various drugs, medicines and appliances requisite for the relief and cure of the diseases of all domestic animals, and it is a stubborn case indeed which fails to yield to his enlightened system of treatment. Dr. Mann is a native of Massachusetts and since 1874 has been located in Springfield, where he has established himself firmly in his profession, his patrons growing more numerous from year to year, after having witnessed many of his remarkable cures that horse-flesh is heir to. Their ills meet with prompt relief at the Doctor's hands. Dr. Mann's office is at the Massasoit stables and his residence at the Hotel Gilmore, and applies remedies always suitable.

Springfield Glue and Emery Wheel Company,

Patentees and Manufacturers of Automatic Knife Grinders and Tool Grinders, Nos. 33, 35, and 37 Taylor Street.—It is impossible for the reader to examine the contents of this work without being forcibly impressed with the wonderful diversity which the industries of the city of Springfield have assumed within the last quarter of a century. Within this period much has been done to construct avenues of trade hitherto unknown in this community. In this light the enterprise of the Springfield Glue and Emery Wheel Company must be viewed, and accorded such consideration as should be awarded the only manufactory of its kind in the county. The business of this company was first established in 1882, and the present company was incorporated in 1885. They have a capital of \$20,000, and are officered as follows, viz: President, C. L. Hyde; treasurer, E. R. Hyde; secretary, O. H. Hyde. This company are fast becoming widely known throughout the country as patentees and manufacturers of automatic knife grinders and tool grinders, with attachments for supplying water on the wheels, general emery wheel machinery, emery and corundum wheels and dealers in glue, raw-hide lace and belting, grinders and polisher supplies. Their establishment is located at Nos. 33, 35 and 37 Taylor street, and comprises three floors and a basement, 50x100 feet each, equipped with all the requisite machinery required for the business, and with ample accommodation at command for carrying on the business upon the largest scale. The emery wheels manufactured here are adapted for various purposes, from grinding the finest tools to the heaviest and hardest steel, iron and brass castings. Wherever they are introduced and tested a permanent trade is at once established, while the prices which prevail in all departments of the business are such as to preclude successful competition. From thirty to forty hands are constantly employed, their labors being greatly aided by machinery, and the trade of the house is large all over the United States. The officers of the company are all natives of Springfield, and are taking the most active interest in promoting the industrial welfare of Springfield, while achieving, at the same time, a reputation for themselves as manufacturers that assures to their house a brilliant and permanent success.

I. Harmon, Dye House, No. 361 Main Street.

—This house has been in existence for over half a century. Its original founder's name has become lost in obscurity. In 1867 Mr. I. Harmon succeeded Mr. H. Adams, who had been previously in possession, and has since conducted the enterprise with signal success. The premises consist of a dye house, 25x100 feet in dimensions, and a fine store, 18x75 feet in size. The dyeing department is equipped with all the most improved mechanical appliances, operated by steam power. Here dye work of all kinds is executed in the best style of the art; dress goods are dyed the handsomest colors known, gentlemen's garments are cleaned, color restored, or dyed and repaired, lace curtains and delicate materials cleaned, and feathers and furs dyed in an unsurpassable and marvelously superior manner. The steam power is afforded by a twenty-five horse power boiler. Mr. Harmon employs about twenty skilled assistants.

His store is fitted up in an excellent manner and in addition to the dyeing business he carries on a general business as a dealer in hair goods. Mr. Harmon is a native of Suffield, Conn.

Springfield Planing Mills, No. 99 Taylor

Street, near Chestnut Street; M. M. Goodell, Proprietor.—The business of this concern was originated in 1863 by Mr. A. D. Cutter, who disposed of his interest to Mr. C. S. Ferry. In January, 1885, the present proprietor, Mr. M. M. Goodell, succeeded to the enterprise. He is a native of Enfield, Conn., and has resided in Springfield for the past twenty-five years, and is a thoroughly practical man of extended experience in his line of trade. The business was formerly carried on at the corner of Dwight and Taylor streets; it is now located at No. 99 Taylor street. Here a one-story brick building, 40x80 feet in dimensions is used as a planing and sawing mill, and the first floor of an adjoining four-story brick building, 50x90 feet in dimensions is also utilized as a workshop. The mechanical appliances are of the most recently improved kinds, and the machinery is operated by steam power. The operations of the works consist in the manufacture of brackets, counters, window-frames, mouldings of all kinds; house, store and church finish; every description of planing and matching work; band and scroll sawing, turning, etc., and there are at hand unsurpassed facilities for drying and working lumber to order, and for the manufacture of special wood work for all descriptions of buildings. Fifteen skilled and experienced workmen are employed, and mouldings of all kinds are kept in stock for prompt delivery. The trade of the concern extends throughout the city and the State.

Job Dearnley, Dealer in Grain, Meal and

Feed of all kinds; Plaster and Ground Bone, 41 Mill Street and 957 Main Street.—In the handling of grain, and the manufacture of meal and feed of all kinds and of ground bone, etc., a leading concern is that of Mr. Job Dearnley, who succeeded to the enterprise in 1880. Mr. Dearnley is a native of England, and a thoroughly practical man in his line of business. He is the proprietor of two mills, a grain mill and bone mill. The grain mill is located at No. 957 South Main Street and was founded in 1850 by Mr. Chas. B. Rice, who sold out to Mr. Gardner M. Dean. The latter was succeeded by Mr. Dearnley in 1880. The building is a three-story frame 30x25 feet in dimensions, and the machinery is operated by water power. Here meal and feed of all kinds are produced and dealt in. At No. 41 Mill street is the bone mill, where bones are ground into fertilizers. This mill, known as Bangs' Mill, was founded in 1835 by Messrs. Robert and John Bangs, and Mr. Dearnley succeeded to the possession of it in 1880. This is a three-story brick building, 50x25 feet in dimensions; the machinery is operated by water power. A number of hands are employed at both mills. Mr. Dearnley controls a large trade in grain, meal and feed of all kinds, plaster, ground bone, etc., and he is also the agent for Adams & Thomas' bone fertilizers, the Market B. B. and Vallen F. B. brands. The trade is of both a wholesale and retail character, and the advantages possessed by Mr. Dearnley enable him to offer the most favorable inducements.



Hotel Warwick, Main Street. Wm. M. Bemis, Proprietor.—One of the best patronized hostelrys here is the Hotel Warwick, which is a consolidation of what once were two hotels, and combines the former Marshall House and a new building erected next to the Marshall in 1882, and named the Warwick. The Marshall was conducted under the proprietorship of Mr. Wm. M. Bemis and the Warwick by Mr. Hill. In 1884 the two great buildings were remodeled in the interior and made as one house and in this form, and under the sole management of Mr. Bemis the Hotel Warwick has been prospering and steadily gaining public favor. The former Marshall House is a five-story building with basement while the new building is six stories high, with basement, each building having a frontage of eighty feet and a depth of one hundred and twenty feet. At the entrance a large arc-electric light sheds a bright light at night. On the first floor is the handsomely fitted up office, a noticeable feature of which is the marble flooring; the gentlemen's reading and writing room, extensive billiard and pool parlor, barber shop, etc.; on the second floor we find the fine large dining room, which has a seating capacity of three hundred, the elegantly furnished ladies' parlor, show rooms for commercial travelers, etc., while the upper floors contain the sleeping apartments one hundred and fifty in number, which are all admirably furnished. The chambers are supplied with every modern convenience, lighted by gas, furnished with electric call bells, and many of them are provided with bath and closets, and running water. The beds are comfortable, the bedding clean, and ventilation has been especially provided for. A steam elevator carries guests to any floor in the building. The cuisine of the establishment is unsurpassed. Thirty-five hands are employed. The rates are reasonable, from two to three dollars per day, and the patronage of commercial men is especially catered to. Mr. Bemis, proprietor of this model establishment, is a native of Chester, Mass., is attentive to every want of his guests, and is as deservedly popular as the Warwick is attractive.

Springfield Door, Sash and Blind Co., Doors, Sash, and Blinds, Brackets, Glass, etc., No. 13 and 15 Market Street.—This house is one of the oldest commercial establishments in the city and is the oldest in its own respective line of trade. It was established in 1825 by David Warner and continued by him until 1874, when Mr. Taylor became the sole proprietor. The business is carried on in two three-story brick buildings, each having a frontage of twenty-five feet and a depth of sixty feet, which are thoroughly equipped throughout for the prosecution of the work. This company has a very large trade that extends throughout the city and its suburban towns. A large stock is carried, consisting of doors, blinds, sashes, glazed windows, door and window frames, brackets, etc., in all the regular sizes and styles and of the various kinds of wood. The facilities of the house are such that special sizes and kinds can be furnished on the shortest notice, and of a quality and at a price that can not be surpassed for cheapness. The goods are thoroughly and safely packed and may be depended upon to reach their destination promptly and uninjured. Mr. Taylor, who is a native of New York State, personally attends to his business and superintends the operations of his employees.

J. B. King, Manufacturer of Paper Boxes, No. 52 Taylor Street.—The establishment of Mr. J. B. King, manufacturer of paper boxes, was founded here in 1880, locating first on Hillman street, and removing to the present site in 1882. Here Mr. King occupies a fine large floor, 25 by 100 feet in dimensions, fully equipped with cutting machinery and other appliances, operated by steam power. The products of the house are noted for durability, fine finish and practical utility, and embrace all kinds of paper boxes known to the trade. Some twenty skilled hands are employed and the goods go to all parts of the New England States, finding a ready sale and a permanent demand wherever introduced. Prices are placed at the lowest figure, and the house is one of the most popular of its kind in New England.

James M. Cowan, Wholesale and Retail Dealer in Coal, Nos. 49 and 51 Worthington Street and 80 Lyman Street.—The coal trade is one of the first importance among the industrial enterprises of the city, and one of the most prominent and successful houses in this line is that of Mr. James M. Cowan, who has built up an immense and constantly growing patronage. He founded his enterprise in 1878, and his facilities for meeting the demands of the trade and consumers are of the most adequate character. His yard is admirably located for the successful prosecution of the business. Situated at Worthington and Lyman streets and adjacent to the track of the B. & A. Railroad, it has an area of 500x200 feet. A switch track runs from the railroad company's line into the yard, thus giving every facility for the reception and handling of stock. There is abundant shedding for the protection of stock from the weather, and a finely furnished office, which is connected by telephone. The stock embraces the finest qualities of Lackawanna, Pittston and Lehigh coals, English and American cannel coal, etc. Twelve hands and eight wagons are employed in connection with the business, and wholesale and retail orders are promptly and satisfactorily filled at the lowest market rates. Mr. Cowan has a large and growing business not only in Springfield, but in the neighboring towns, and the success which has been accorded to him has been fully merited. He is a native of this State and has been a resident of Springfield for the past twenty-one years. He is a straight-forward business man and sustains an excellent status in the community.

Charles W. Scott, (Successor to Brigham & Scott) Merchant Tailor, No. 387 Main street.—A thoroughly representative house as regards the finest of fashionable tailoring is the well and widely known establishment of Mr. Charles W. Scott. The business was originated in 1882, under the firm style of Brigham & Scott. Since the dissolution of this partnership the business has been carried on most energetically and successfully by Mr. Charles W. Scott, who is a gentleman of long practical experience in the first-class of trade, and who has every facility for carrying it on upon a constantly developing basis. He is a direct importer of all the latest styles and most fashionable shades of goods. Importing direct, having skilled cutters, and being himself a tailor of excellent judgment and correct taste, Mr. Scott is prepared to afford his patrons unusual opportunities for securing the very finest class of garments, in fresh materials, and finished as is proverbial with this noted house. There is a very large stock to select from here—another consideration—and the most fastidious can easily be satisfied. The premises occupied for the business are commodious and handsomely fitted up, and the house has a very large and influential patronage both in the city and suburbs. From fifteen to twenty-five hands are employed, and the most prompt attention is given to all orders. Mr. Scott is a native of Portland, Me., and is a worthy member of the community. His honorable methods and strict adherence to sound business principles have rendered him generally popular and respected, and his fine establishment is in every regard a credit to Springfield.

Geo. P. Geer, Expert Accountant, No. 3 Union Block and No. 359 Main Street.—One of the most widely known and prominent expert and consulting accountants in the country is Mr. Geo. P. Geer. This gentleman is the author of "Geer's Analysis of the Science of Accounts, a Counting House Manual and Book-keeper's Text-book." Mr. Geer established himself here in 1880 and has had fifty years' experience as a book-keeper and accountant. He occupies a suite of rooms for offices, writing room and commercial school, which are thoroughly equipped for the work, and affording ample capacity for success in every detail of the enterprise. As a skilled accountant, Mr. Geer has few equals anywhere, either theoretically or practically, being thoroughly conversant with the solution of the most intricate and perplexing problems and difficulties of private and public accounts. He is constantly employed by banks, insurance, railway, and other large concerns, in checking their books and initiating their officials in adopting a correct system of accounts. Should any serious defalcation occur in any corporation his services are of the greatest value. His publication, "Geer's Analysis of the Science of Accounts," takes up the science from its foundation theory, demonstrates the construction of that theory and the principles and laws which govern its operations; describes the arrangement and division of property into different heads or classes; defines the origin and purpose of accounts; their arrangement and division into classes; describes the different books of accounts used for their history and record, and the methods of auditing and proving them; and gives a full analysis of the origin, purpose, mode of opening, managing and closing each individual account; their relations to each other and to the capital stock account, and their practical application to the record, management and proof of the operations and changes of property and business in all their varied forms, connections and departments. The book will be sent to any address by mail or express, prepaid, for the regular price, \$3.00, on application to Mr. Geer. The Commercial School under his charge is open for Fall and Winter, and is at present attended by fifty students. The course of study includes a thorough drill, if needed, in business arithmetic; short method of calculations; the use of the four fundamental rules; fractions, analysis, interests, discounts, averages, etc., etc, a full and thorough course of study in all the various transactions of business; illustrated and exemplified by a practical set of mercantile books, in which the transactions are made up and carried through by the student, from the original entries to the final close, proof and division of profits. A full and complete oral training is also given, in the application of the laws and principles of the science to the record of other departments of business, such as manufacturing, mechanical, banking, etc., etc. The terms are for tuition, \$30; books and stationery, \$5.00—payable \$15 in advance, \$10 at end of first month and \$10 at end of second month. The time required for the course varies from thirty days to three or four months, according to the diligence and aptitude of the scholar. Mr. Geer is a native of Vermont, and a resident here since 1852.

The Mutual Life Insurance Company of New York, Z. C. Rennie & Son, Agents for the Counties of Hampden, Hampshire, Franklin and Berkshire, Massachusetts. Room 4, Gill's Art Building, corner Main and Bridge Streets.—The life insurance system has been for many years a positive force in the progress of civilization. It has been an important factor in the education of every community, which it has influenced in habits of economy and prudence. The insurance interests of this section are an essential element in its business activities. One of the soundest life insurance companies in the United States is the Mutual Life of New York. The agent for this company in Western Massachusetts is Major Z. C. Rennie. The agency was first established here in 1865, by Mr. J. N. Stebbins, and has been in charge of Major Rennie since 1878. He has the territory embraced in the counties of Hampden, Hampshire, Franklin and Berkshire, and employs an efficient corps of sub-agents in this field. From the forty-third annual report of the Mutual Life, made December 31, 1885, the assets of the company were shown to be \$108,908,967; its reserve against outstanding and terminated risks, computed by its own standard, was \$103,846,253; its surplus above all liabilities, present or contingent, was \$5,012,633 by the same standard; but, if computed by the legal standard of this State, the surplus would be more than \$13,000,000. During the year 1885 the company's assets were increased by \$5,032,789; its reserve by \$4,741,323; its surplus by \$268,863. The number of risks assumed during 1885 was 14,334; the aggregate amount of insurance assumed \$46,507,139. The number of policies in force at the end of the year was 120,952, insuring \$368,981,441, a net increase for the year of 6,087 policies, and of \$17,165,500 of insurance. The amount paid for death claims in 1885 was \$5,920,033.56; for matured endowments and purchased insurances \$5,270,116.34; and for dividends and annuities \$3,211,900; in all \$14,402,049.90; an average payment for each business day in the year of \$47,065. The work of the company for the forty-third year of its existence and its condition at the close of that year exhibit an uninterrupted progress. At the present time, therefore, the company is fulfilling the design of its founders, as a beneficent institution, under a perpetual charter, whose contracts run from generation to generation; which, in the outlines of its work and the general principles of its policy, is independent of the lives of individuals, and of the changing circumstances of the times; that having, at an early period, taken the foremost place among similar institutions, it still aspires to be their example and model; and that it remains to-day the first of its class, both in its past achievements and in its capacity for future expansion. Major Rennie is a native of Pittsfield, Mass., and was for twelve years connected with the Equitable Life, of New York. Mr. Harry M. Rennie and Mr. Henry S. Crossman, the copartners, are both young, active business men fully posted upon the subject of insurance and will be found courteous affable business men with whom to form relations. Mr. Harry M. Rennie is a native of Providence, R. I., and Mr. Henry S. Crossman, of Amherst, Hampshire Co.

New England Corset and Skirt Co., Manufacturers, Jobbers and Retailers of Corsets, Hoop Skirts and Bustles, Jerseys and Ladies' Cotton Underwear, 372 Main Street.—The largest establishment of its kind in the city of Springfield and a representative of an immense industry, is the branch house of the New England Corset and Skirt Company, situated at No. 372 Main street. The headquarters of the company are located on Chapel street, corner of Temple and Centre streets, and the factory is located on Franklin street, New Haven, Conn., and are so extensive as to necessitate the employment of eight hundred hands, turning out 3000 pairs daily, sold all over the United States, and foreign countries. The Springfield branch is under the management of Mr. C. Strouse, who is a native of Connecticut, and a business man of ability and experience. The store occupied is spacious and excellently appointed throughout. It is filled with a large and complete assortment of the products of the company, and comprises a full stock of superior quality goods in corsets, hoop skirts and bustles, jerseys and ladies' cotton underwear of all kinds. A handsome display of the goods is made in the two fine show windows that grace the front of the establishment. The goods are made in the most finished style of the best materials. Both a jobbing and retail trade is carried on, and a competent force of polite and experienced sales-ladies is employed in the different departments of the branch. The company have a large branch in New York city at 390 Broadway, where an extensive wholesale and retail trade is carried on. Both a city and country trade is enjoyed by the Springfield house, and the business, under the able and judicious management of Mr. C. Strouse, who is a young man of energy and enterprise, is steadily increasing and enlarging the field of its operations.

Carter & Cooley, Jobbers and Retailers of American and Foreign Dry Goods, Hosiery, Gloves, Fancy Goods, Small Wares, and Live Geese Feathers, 322 Main Street.—An old-established, prominent, and representative house engaged in the dry goods trade in this city is that of Messrs. Carter & Cooley. This popular house was founded in 1865 by Mr. H. N. Carter, and on Mr. H. N. Cooley's admission to the firm a year later the firm style was changed to Carter & Cooley. The business is carried on in a handsome store 25x120 feet in dimensions and a basement of the same proportions, the latter being used as a storeroom. The firm are general dealers in and jobbers of American and foreign dry goods, hosiery, gloves, fancy goods, small wares, and live geese feathers. The various departments of this well-appointed establishment are each replete with varied and extensive stocks of goods to suit all classes in the dry goods trade, including always the latest styles and most approved patterns received direct from the most reliable and fashionable sources of supply, and offered for sale at the lowest possible figures. The firm employ ten people in the various departments. A first-class wholesale and retail trade is enjoyed, the business of this house reaching within a radius of fifty miles in all directions from Springfield. Mr. Carter is a native of Vermont, while Mr. Cooley was born in Massachusetts.

C. N. Stimpson, Wholesale and Retail Dealer in Pianos and Organs, Sheet Music and Musical Merchandise and Manufacturer of Carved Piano Legs. Factory, 24 Canal Street, Westfield, Mass.; Warerooms, 396 Main Street.—Special attention is directed in this review of the industries and commerce of Springfield to the representative and reliable house of Mr. C. N. Stimpson, wholesale and retail dealer in pianos and organs, sheet music and musical merchandise and manufacturer of carved piano legs. The principal warerooms of the house are located at 396 Main street, Springfield, the factory at 24 Canal street, Westfield, with branch warerooms at Holyoke, Westfield, Greenfield and Northampton. This business was established by Mr. Stimpson in 1876, since which period he has built up an influential and liberal patronage in all parts of New England. The warerooms are very spacious and attractive, and are admirably fitted up with every appliance and facility for the accommodation of the splendid stock of pianos, organs, etc., and the comfort of patrons. Mr. Stimpson is agent in the various cities where his warerooms are located, for the instruments of the following celebrated houses, viz.: Pianos—Steinway & Sons, Henry F. Miller, Hazleton Bros., Woodward & Brown, C. M. Steiff, Guild, Church & Co., C. N. Stimpson, Francis Bacon, C. C. Briggs & Co., Norris & Co., Daniel Morris, Albrecht & Co., Marshall & Wendell, Wm. Knabe & Co., Hallett, Davis & Co., Behning & Son, Hardman, Behr Bros., Ernst Gabler, Hallett & Cumston, James & Holmstrom, Vose & Sons, New England Piano Co., Christie & Son, McCammon & Co., New York Piano Co.; Organs—Smith American, A. B. Chase & Co. These instruments are sold for cash or on the instalment plan, which latter arrangement allows of those of comparatively limited means procuring these almost indispensable articles on easy terms. The factory at Westfield is very extensive, and is supplied with all the latest improved tools and wood-working machinery necessary for the production of carved piano legs. One hundred skilful operatives are employed, and the machinery is driven by a thirty-horse power steam engine. The characteristics which regulate the business policy of this popular house are such as to entitle it to esteem and consideration.

L. W. Brown & Co., Manufacturers of Paper Boxes, Nos. 259 and 261 Main Street.—There are no articles manufactured that enter more directly into the uses of all branches of business than paper boxes, and among the manufacturers in this city Messrs. L. W. Brown & Co. occupy a prominent position. The business was originated in 1869 under the firm style of Messrs. Brigham & Brown, who were succeeded by Brown & Hutchinson, then by Seymour & Brown, and finally by the present firm of L. W. Brown & Co., in 1885. The firm occupy the fourth and fifth floors of the building Nos. 259 and 261 Main Street, the fourth floor having an area of 75x80 feet in dimensions, and the fifth 50x80 feet. The factory, which affords employment to about 75 hands, is a model one, and is completely stocked with every modern appliance known to the trade; and the firm are noted for their enterprise in adopting every possible improvement that will combine quick production and

economy in cost, without in any way lessening the good qualities of the products. The products of the house comprise all kinds of plain and fancy paper boxes, which are manufactured to order principally. Any desired style or shape is made; and the reputation attained for first-class workmanship and tasteful designs by this house is unexcelled. The firm have a large trade extending throughout New England. Mr. Brown is a native of Massachusetts.

Henry A. Shaw, Dealer in Boots, Shoes and Rubbers, No. 117 State Street.—Prominent among those engaged in this line of trade in this city is Mr. Henry A. Shaw, who established business in 1852 at the present location, after which he moved into No. 121 same street, but in April, 1885, returned to the old quarters. The house has always received a very liberal and flattering patronage, and is the oldest establishment of its kind in the city. The store is spacious and supplied with all the modern appliances necessary for the proper transaction of business. The stock is very large, bears evidence of being carefully selected by an experienced hand, and comprises almost everything in the line of medium and fine boots, gaiters and shoes for gentlemen, youth and boys, and a fine stock of footwear from the heavy walking boot to the dainty kid slipper for ladies, misses and children. He also keeps constantly on hand a large assortment of rubbers. These goods are all of the best quality, made in the best style of workmanship and of the latest and most elegant fashionable patterns, and the attendance upon patrons is always prompt, polite and courteous while prices are as low as the lowest. Mr. Shaw is a native of Belchertown, Mass., and has resided in this city for many years. His diligence, enterprise and honest treatment of customers have built him up a very large trade. Mr. Shaw is the oldest merchant in the boot and shoe trade in the city, having been longer in the trade than any others. He has always been located on State street and during a business career of thirty-three years has always enjoyed prosperity and the confidence of all who have dealings with him.

E. J. Piper, Practical Model and Pattern Maker, and Manufacturer of Improved Ruling Machines, Stamping Presses etc., No. 44 Hampden Street, near Depot.—Mr. E. J. Piper is a native of Acton, Mass., and when a young man came to this city and in 1863 established his present business in which he has achieved prominence and popularity. He occupies a two-story building 25x100 feet in dimensions, which is furnished with the finest turning, sawing, and other machinery, operated by steam power, and here constant employment is afforded ten skilled workmen. Mr. Piper, who has had many years experience at his business, is a practical model and pattern maker and also manufactures improved ruling machines, stamping presses, etc. He is the only manufacturer of ruling machines in this section of the State, and is enjoying a first-class line of custom. He makes promptly to order all kinds of models and patterns of the highest degree of finish and design, at the most satisfactory terms. Mr. Piper's long and honorable record is well known.

Bemis & Call, Hardware and Tool Co. Manufacturers of Dividers, Compasses, Callipers, Wrenches, Machinists' Squares, Bevels and Gauges, etc., Bemis Block, Near Railroad Depot.—This business was founded in 1884 by the late Mr. S. C. Bemis, who, in 1855, was succeeded by the present company, which was incorporated in that year under the laws of the State of Massachusetts with the title of the Bemis & Call Hardware Co., with a capital of \$26,400. The president of the company is Mr. Amos Call, who is a practical machinist of long experience, and superintends the operations of the factory. The treasurer is Mr. W. Chaplin Bemis, son of the founder of the business. The works, which are located on South Main street and on Mill river, consist of two buildings, the main one being a four-story frame and brick structure, 60x30 feet in dimensions. The mechanical equipments of the establishment are of the newest and most efficient kind, and the machinery is operated by water power. This is the largest concern of its kind in the city, and from thirty to forty hands are employed permanently. The company are manufacturers of the highly finished goods for which the founder of the business gained world-wide distinction and celebrity, comprising dividers, compasses, callipers, Briggs' patent steel face and head screw wrench, Merriek's pattern and cylinder wrenches, machinists' squares, bevels and gauges, steelyards, all of which are manufactured in superior style and warranted correct. Of recent years the energies of this concern have been largely directed to the manufacture of wrenches that combine the uses of a pipe wrench with that of a nut wrench; this style of wrench is known as a combination wrench. It has had and is now having an extensive sale throughout the United States, and its fame as a practical tool has reached foreign countries, from whence many orders are received. This manufactory has recently put a new pipe wrench on the market which is receiving marked commendation from mechanics on account of its simplicity, strength and ready adaptability to its work. The company also manufacture a large variety of other tools, price lists of which are published and forwarded to all in the trade who desire them. The company have a large export trade with England and Germany.

C. E. Rice, Manufacturer of Plain Tin Ware, and Tin Cans of every description, Oil, Oyster, Fruit, Syrup, etc., corner Market and Court Streets.—This house began operations in 1882 and has attained to a plane of prominence through the sheer merit of its productions. The factory consists of a large floor, 25x60 feet in dimensions, fully provided with improved mechanical implements. Five hands are afforded employment here and a large amount of work is turned out every week. All kinds of tin work are executed, particularly tin cans, including oil, milk, oyster, fruit, syrup and other cans. Contracts are solicited in tin work of all kinds. Mr. Rice also furnishes boilers at the lowest rates. All work coming from his establishment may be depended upon to be the best in the market. Mr. Rice is a native of Long Meadow, Mass., born in 1842, and has had an experience of twenty-seven years at his present business.

The Mill River Machine Shop, No. 964 Main Street, H. Ford, proprietor.—The proprietor of this well-known and popular machine manufacturing establishment, Mr. H. Ford, is a noted inventor of numerous labor-saving machines, and on patents alone has spent over \$30,000. He is a machinist of ability and vast experience, and in his line of business no one is better known or more respected in this city or State. He was born in Ireland in 1824, and since 1841 has been a popular resident in Springfield, with the exception of six years which were passed in Mexico and the South and in Connecticut. He started his present business in 1872, and he has secured a very large and influential patronage. His works comprise a one-story building 25x60 feet in dimensions, and this is equipped with the finest class of machinery, which is operated by water power. Six hands are employed. Mr. Ford manufactures and deals in all kinds of steam engines, boilers, pumps, shafting, pulleys, bangers, etc., hand and power elevators and hoisting machines, and he executes all kinds of mill work and iron and brass castings and forgings of every description. He is the inventor and manufacturer of the Springfield Brick Machine and brick moulds and green brick barrow and brick truck. This machine will make from thirty-five to forty thousand per day of ten hours; is made strong, and not liable to get out of order. Mr. Ford has always in stock brick moulds and trucks, wheelbarrows, etc., truss rods for kiln sheds, brickmaker's tools and plans and specifications for brickyards are cheerfully furnished upon application. He attends to all kinds of repairs of steam engines, machines, etc., and makes a specialty of shafting. Cylinders are re-bored and fitted with improved packing, and boilers set on improved plans; pipe and all kinds machine work; mortise gears filled; calendar rolls turned and ground; mill work of every description promptly attended to; steam engines indicated; power measured and valves adjusted; competent men sent to any part of the country to do work; columns and bolts for buildings; iron sash, etc., etc.

D. Frank Hale, Wholesale Dealer in Notions, Clocks, Watches, Sporting Goods, etc. No. 246 Main Street.—This is one of the oldest as well as the largest houses engaged in the jewelry business in Springfield, having been inaugurated in 1847. The original founder was Mr. William Patton, who was later on succeeded by Messrs. Hale & Oakes. In 1876 Mr. Hale became the sole proprietor. The store occupied is a model of attractiveness, and is in size 25x120 feet. The large, well kept, and excellently arranged stock comprises a complete assortment of notions, clocks, watches, sporting goods, spectacles, eye-glasses, and other optical goods, jewelry, etc., etc. All the articles are of the best grade of manufacture and material and could not be surpassed for general excellence. Mr. Hale carries on an extensive business as a wholesale and retail dealer. Watch, clock, and repairing of all kinds is executed by him in the most workmanlike manner. The trade of the house extends to all parts of the city and to all parts of the surrounding country within a radius of fifty miles. Mr. Hale is a native of West Springfield, Mass.

F. S. Newman, Architect and Superintendent of Construction, No. 159 State Street.—A leading, most active and enterprising member of the above profession in this city is Mr. F. S. Newman. His business premises consist of an office 20x20 feet in dimensions, and a draughting room 20x25 feet in size. Mr. Newman, who is a native of Bangor, Me., has been established in this city since 1883. During that time he has ably and popularly shown himself to be a worthy follower of his profession, and numerous public and private structures in this city are monuments to his genius and skill. Among these may be mentioned the City Asylum, Messrs. Metcalf & Luther's building on Main street, the Dickinson Block on State street, the Olmstead & Kirkham Block on State street, Mr. Whyte's residence on Florida street, Dr. Rice's house on Temple street, the State Street Baptist Chapel, the Catholic Church at Three Rivers, the Catholic Church at Turner's Falls, Mass., Mr. Tanner's residence on Vine street, the Massachusetts Mutual Insurance Company's vaults, the Unitarian parsonage on Temple street, and many other edifices. Mr. Newman possesses ability of the highest order, both in the general outline and exterior design, also in the interior as well, devoting the greatest care to secure the utmost advantages derivable from suitable internal arrangements. His specifications are full to the letter, and, keeping within the margin of estimates, have given entire satisfaction to his numerous patrons. For reference Mr. Newman is, by permission, allowed to name the following: Hon. H. M. Phillips, of Phillips Manufacturing Co.; James Kirkham, president First National Bank; E. W. Shattuck, carpenter and builder; D. J. Curtis, mason and builder; E. V. Tanner, superintendent of E. Stebbins Manufacturing Co.; J. W. Kirkham, assistant cashier First National Bank; E. A. Perkins, lumber dealer; J. S. Sanderson, mason and builder; Louis H. Orr, engraver, printer and publisher; W. P. Alexander, Internal Revenue collector; George C. McClean, M. D.; James & Marra, stone cutters and quarrymen.

A. F. Jennings, Stationery, Periodicals and Fancy Goods, No. 424 Main Street.—Mr. Jennings is a native of Vermont, and came to Springfield and started his present enterprise in 1853. During the thirty-three years he has been in business he has enjoyed the confidence, respect and a large patronage of the community. His store is one of the best known and most popular in the city. It is very eligibly located, has a frontage of 25 feet, and a depth of 90 feet, and it is very tastefully and attractively fitted up, and admirably arranged. The stock is large and varied, and embraces stationery, both fancy and plain, all the leading periodicals of the day, fancy goods in every variety, and dolls and novelties of every kind. Mr. Jennings is an excellent judge of what is likely to meet the tastes of his customers, and he is always abreast with the times in the introduction into his stock of all the novelties in his line of trade as soon as they are sent out from the manufactories. The business is wholesale and retail and is equitably conducted, and all who form business relations with this house will find themselves well and satisfactorily served.

Smith & Wesson, Manufacturers of Revolvers.—The works of Smith & Wesson are located in Springfield, and form one of the largest industrial establishments in the city. These works, which are owned by the firm, comprise several extensive buildings, covering an area of about two acres, and are bounded on three sides by Southbridge, Cross and Willow streets. The mechanical equipments are complete and perfect, and the driving power for the machinery is furnished by Corliss engines and boilers of 300-horse-power capacity. Between 225 and 250 hands are employed. All of Smith & Wesson's revolvers are made entirely of the best cast steel; all parts are subjected to a rigid and careful inspection for faults in stock or work; carefully tested for accuracy and penetration; all parts are made to gauge and are interchangeable, while the construction is simple and the action reliable; and all the various sizes of revolvers are fitted with the automatic shell extractor, by the action of which the exploded shells are ejected from cylinder by the simple motion of opening the arm, which is then in position for loading. All the chambers of cylinder being exposed at once, the process of loading is greatly facilitated. This concern has been doing an immense trade ever since its foundation in 1857, and in addition to supplying all parts of the Union it is continually exporting revolvers all over the rest of the world. The present proprietors are Mr. D. B. Wesson and his son, Mr. W. H. Wesson, both of whom are natives of Massachusetts. The firm's New York agent is Mr. M. W. Robinson, No. 79 Chambers street.

W. L. Barnard, (Successor to Long, Barnard & Ferre) Dry and Fancy Goods, No. 370 Main Street.—This popular and much-frequented store was founded in 1871, under the firm style of Long, Barnard & Ferre, and subsequently the title of the house was changed to W. L. Barnard & Co. In 1884 Mr. Barnard became the sole proprietor, and he has fully maintained the high reputation the house has always borne. The store has a frontage of 25 feet, expands in the rear part to a width of 40 feet, and it runs to a depth of 90 feet. It is lighted by two fine show windows; is handsomely fitted up, and is furnished with the Martin system money carrier, which is operated by water power. Each department of the business is replete with varied and extensive stocks to suit all classes of customers. Dress goods in every conceivable style and pattern are to be found here at all times in lavish array, fancy goods in profusion, housekeeping goods in endless variety, blankets, flannels, tidies, raw silk, table covers, antique lace, bed-spreads, stamped linen splashes and tray cloths for embroidery, Nottingham, tucked, and embroidered pillow shams, gloves, colored felts, handkerchiefs and miscellaneous goods suitable for gifts and festive occasions, all of which are offered at bargains beyond the reach of smaller competing houses. The ladies-furnishing goods departments are provided with everything the most fastidious would desire. Twelve assistants are in attendance. Every convenience is afforded to customers. Mr. Barnard, who is a native of Shelburne, has been a resident in this city since 1863, possesses large experience of this business and is every way reliable and popular.

Cooley's Hotel, J. M. Cooley & Co., proprietors.—Cooley's Hotel in Springfield fills a niche in the esteem and popularity of the traveling public peculiarly its own. The hotel was first opened to the public in 1850, by Mr. J. M. Cooley, the present firm of J. M. Cooley & Co. being organized in 1881. The main building is a four-story brick, 150x90 feet in size, while directly opposite is "Cooley's Annex," consisting of two floors, 30x100 feet each, which was added to the accommodations of the hotel in March, 1886. One hundred and fifteen rooms are provided for the entertainment of the public. No luxury afforded in situation, surroundings, cuisine and modern conveniences in any hotel is lacking. It is the favorite resort of the New England and New York commercial travelers, who never fail to find here all



the comforts craved by honest Jack Falstaff. In short, the first-class American hotel, such as Cooley's, is a complete miniature city, in which the guest can find everything to his comfort and satisfaction. The house inside is lighted by gas, with an electric light placed in front of the main entrance, is provided with a steam passenger elevator, bathrooms on every floor, a barber shop in the basement, a large billiard room on the second floor, a reception room for gentlemen who do not smoke, and a private ladies' entrance connected with the elevator. The menu at Cooley's is especially worthy of commendation, being under the most experienced supervision and kept up to a high standard of excellence. The dining room has a seating capacity for one hundred guests, and the entire establishment furnishes employment to forty persons. Terms are fixed at the low rate of \$2.00 per day. The proprietors of this popular hostelry are Messrs. J. M. Cooley and Henry E. Marsh, both Massachusetts men born and bred, brimful of energy, enterprise and pluck.

C. DeFrate, Boarding, Feed, and Sale Stable, also, Gurney Cabs Nos. 54 and 55. Stands at the Corner of Main Street and Harrison Avenue, 98 Dwight Street.—A popular and prominent livery stable is that conducted by Mr. C. DeFrate, who established his business here in 1881. His commodious stable is at No. 98 Dwight street, where he occupies a three-story brick building 100x50 feet in dimensions. Here he has ample room for accommodating forty horses and fifty carriages. He runs two Gurney cabs Nos. 54 and 55, and eight horses and enjoys a first-class city patronage. Mr. DeFrate employs five competent assistants, has every facility for boarding horses in the best manner, and he does so at very reasonable charges. He also buys and disposes of horses by private sale and is a

thorough judge of horseflesh. His establishment is furnished with telephone connection and all orders sent thus are promptly attended to. Mr. DeFrate is a native of Springfield, is popularly known here and has hosts of friends.

J. M. Currier, Architect, No. 227 Main Street.—The oldest established house engaged in the architectural calling in Springfield is that of Mr. J. M. Currier. This gentleman is a native of Vermont, having been born at South Troy on August 27, 1818. In 1844, having finished his studies, he opened an office in this city, and has for forty-two years been at the head of his profession here. Many of the finest buildings are mute monuments to his skill and ability. Among the structures that have been designed and superintended in building by him may be mentioned the residence of Dr. Brooks on Chestnut street, the Turner's Hall on State street, the public schools on Elm, Oak and Hooker streets, Mr. A. S. Dwelly's residence on Elliott street, Mr. George Dutton's residence on Wellington street, Mr. Henry Adams' dwelling at Rockville, Conn., Mr. Wright's and Mr. Snow's residences at Greenfield, Mass., and the Brooks Library at Brattleboro, Vt. He employs two competent assistants. All branches of architectural work are executed by him, and particular attention is given to superintending buildings. Mr. Currier superintended the erection of the Boston and Albany R. R. building and offices, also designed and erected the depot at Pittsfield and was the architect of the residence of Mr. Warner Studevant on Elliott street, one of the finest in the city. He is also the architect and is now building a residence for Mr. Charles Marsh at the corner of Mulberry and Maple streets.

Springfield Weaving Company, Manufacturers of Narrow Fabrics of Cotton, Silk, Worsted, Stay and other Bindings, Boot Webs, etc.—A prominent and extensive manufacturing establishment is that of the Springfield Weaving Company, which, in eight years, has built up a trade that reaches to every part of the Union. The company was organized in 1878 with a capital of \$45,000, and its president is Mr. John N. Stebbins, who is a native of New Hampshire, and its treasurer and secretary, Mr. George T. Bond, who was born in Massachusetts. The company's factory is a brick building of three stories and basement, covering an area of 50x100 feet. In addition to this the company occupy the first floor of the adjoining building, which is of equal dimensions. The premises are equipped with eighty-five looms and all other necessary machinery, which is operated by steam power. Seventy-five hands are employed, and the products of the establishment consist of narrow fabrics of cotton, silk and worsted, stay bindings, galloons, boot and shoe webs, bed lace, hoop-skirt tapes, oilcloth binding, prussian bindings, non-elastic webs, etc. These are shipped to all parts of the country, and the company has gained a high reputation and an active demand for its manufactures. The New York agents of the company are Messrs. Banning, Conover & Co., of No. 7 Mercer Street.

R. B. Currier, Wholesale Lumber Merchant, No. 332 Main Street. Office: Rooms 5 and 6 Kinsman's Block, cor. Main and Bridge Streets.—Of all the important branches of industry there are none so distinctly and radically American as the trade in lumber. The largest business in this line of trade is done by Mr. R. B. Currier, the wholesale lumber merchant, at No. 332 Main street. This gentleman has been established in the business here since 1873, and has a wide reputation as a successful merchant and an energetic, enterprising and wide-awake business man. His facilities for supplying the trade with first-class Western, Northern, and Southern lumber are such as can only apply to those thoroughly understanding the business. Mr. Currier is the agent in the New England and Middle States for the Nashville Lumber Company of Nashville, Tenn., and the Delta Lumber Co of Detroit, Mich., of which Mr. Currier is vice-president and selling agent. The Nashville Company makes a specialty of soft yellow poplar and Southern yellow pine, for flooring, ceiling, siding, finishing, base, casings, mouldings, box boards, etc. The Delta Lumber Company deals in Michigan pine. Mr. Currier is prepared to supply these kinds of lumber by carload lots; also, laths, shingles, planks and timber of all kinds. His business is conducted upon a policy that entitles him to the fullest confidence, and he invites correspondence from all interested in securing the best lumber in the market at the lowest prices. Mr. Currier is a native of Springfield and closely identified with the commercial advancement of this community. The officers of the Delta Lumber Company are as follows: E. L. Thompson, president, Detroit, Mich.; R. B. Currier, vice-president, and Eastern agent, Springfield, Mass.; John T. Rich, treasurer, Lapeer, Mich., and S. T. Slayton, secretary, Thompsons, Mich.

E. C. Robinson, Massasoit Livery, Feeding and Sale Stable, Office, 17 Railroad Street.—Among the establishments conducted for the accommodation of the public the livery stable occupies a foremost place. The leading stables in the city of Springfield are those conducted under the name of the Massasoit Livery, Feeding and Sales Stables, by Mr. E. C. Robinson. The stables, as well as being the largest, are also among the oldest established business enterprises of the city, having been founded in 1838 by Chester W. Chapin, who was followed by Mr. J. S. Robinson, father of the present proprietor forty-two years ago and was succeeded by his son, Mr. E. C. Robinson, in 1856. The premises occupied are situated to the rear of the Massasoit House and comprise an area covering an entire acre. On this large space is erected one two and three story brick building 35x100 feet in dimensions, another 25x60 feet in size, and also several other structures, which are used for the various purposes of the business. The stables have ample room for accommodating eighty horses and the same number of carriages, and a force of twenty-two hands are employed. The enterprise is eligibly located, being just opposite the B. & A., the N. Y., N. H., & H., and the Connecticut railroad stations. Mr. Robinson keeps on hand at the order of the public, on reasonable terms, seven fine coaches, five cabs, ten light wagons, and about fifty horses, and has every facility for furnishing

the most stylish turnouts. He boards horses by the day, week or month at uniformly reasonable rates and is enjoying a splendid business. He has a fine office at No. 17 Railroad street, where all orders may be left. He is given the entire patronage from the Massasoit House, Cooley's Hotel, Hotel Warwick, and the Haynes Hotel, for all work in his line and guarantees satisfactory services in every instance. Mr. Robinson is a native of Vermont and is a thoroughly reliable business man.

Chapin & Company, Solicitors of Patents in all Countries, No. 352 Main Street.—So much litigation has been the result of imperfectly protected patents that it is a matter of paramount importance to the inventor that the services of those should be retained whose reputation is well known for undertaking such cases having reasonable prospects of ultimate success. Of patent solicitors in this city, Messrs. Chapin & Co. have been established since 1876. The members of the firm are Mr. Henry A. Chapin, and his son, Mr. William H. Chapin, both of whom are natives of Massachusetts. They occupy handsomely furnished offices in Bill's Block. The members of the firm are exclusively patent attorneys, and Mr. Henry A. Chapin is also a notary public. The firm are acting solicitors and counselors in patent matters for upward of fifty corporations and manufacturing concerns in New England. Messrs. Chapin & Company have associated with them in Washington a gentleman of long experience, lately a principal examiner in the United States Patent Office, who personally attends to their business there, thereby insuring every possible care that all business shall be well and promptly done. Mr. H. A. Chapin, the senior member of the firm, practices in the United States Courts as mechanical expert in patent suits, and may be consulted at all times relative to infringements and the value and scope of patents. Special attention given to obtaining patents in Europe and other foreign countries, in all of which Messrs. Chapin & Company have their agents. A residence of several years in foreign countries gives Messrs. Chapin & Co. special advantages for successfully doing foreign patent business. The firm prepare specification drawings, assignments, caveats and re-issues. They also devote their attention to trade marks and copyrights.

A. P. Childs, Manager New York Life and Fidelity and Casualty Insurance Companies, No. 351 Main Street, Room No. 3, over Third National Bank.—A prominent house engaged in the insurance business is that of Mr. A. P. Childs, whose office is Room No. 3 in the Third National Bank building; and who is the manager and general agent of the New York Life and Fidelity and Casualty Companies for Western Massachusetts and the State of Vermont. The companies he represents are among the soundest and very best in the country and are noted for their reliability and careful, prudent management. Mr. Childs is a native of Bennington, Vt., has resided here for several years, and is well known and highly respected by all who know him. He is well versed in insurance matters, a wide awake, energetic and honorable business gentleman, who deserves the prosperity he has gained.

Evans House, No. 351 Main Street.—This favorite hostelry was first opened to the public, in 1856, by Mrs. C. F. Evans, followed later on by Messrs. Evans & Hutchinson, and since December, 1885, it has been under the sole control of Mrs. L. E. McLean, who has continued to conduct the affairs of the house with marked ability. The Evans House is a handsome five-story structure, built of iron and absolutely fire-proof. Business houses occupy the stores on the street floor, and, the space devoted to the hotel consists of one half of the second floor and the entire third, fourth, and fifth floors. Each floor is 100x100 feet in dimensions. There are seventy-five rooms in all, every one furnished in a tasteful and comfortable manner. Every room is provided with gas, steam heat, running water, etc., and furnished with



clean linen, fine beds and clean bedding. On the third floor is the business office, the ladies' parlor, dining-room, which can seat seventy-five persons. The table is a notable feature of the house, being liberally supplied with the best the market affords, excellently cooked in every variety and politely and attentively served by experienced waiters. Fifteen assistants are employed. A passenger elevator is one of the many conveniences of the house. A large number of permanent boarders are always quartered at the Evans. It being the family home for those retiring from house-keeping, or who have not yet entered upon it. There is also a goodly number of transient boarders seeking the comforts and conveniences of the Evans. The terms are very reasonable, being \$2 and \$1.50 per day. Mrs. McLean, proprietress of this home-comfort house, is a native of Massachusetts, and is an expert and experienced hotel manager. She is a pleasant, amiable lady and very attentive to the comforts and wants of her guests. The evidences of her wise and careful supervision are observable in every part of the house, and her happy faculty for making and keeping friends is rendering her management a popular and profitable one. Those who have once been Mrs. McLean's guests always return to the Evans with great pleasure.

Mill River Steam Carpet Cleaning Co., Wilson Frye, Manager, No. 1010 South Main Street.—The enterprising proprietor of this well known establishment, Mr. Wilson Frye, is a native of Louisville, Ky. He has been in the New England States since 1862 and a resident of Springfield since 1879. In 1881 he founded his present business and has met with a success that redounds much to the credit of his management. The industry is carried on in two large floors in the building at the address named. The place is furnished with new improved machinery operated by steam power, the latter being furnished by a five-horse power engine and boiler. Mr. Frye employs a corps of drilled assistants and is prepared at short notice to clean and steam carpets of all kinds, removing moths, bugs, etc., by an improved steaming process; and also renovates mattresses, featherbeds, hair mattresses, and pillows, steaming and making them over. Following are his prices for cleaning and steaming: ingrain, per yard, 3 cents; brussels, per yard, 3½ cents; taking up, 1 cent; renovating feathers, per bed, \$1.50; renovating feather pillows, per pair, 75 cents; steaming hair mattresses, \$1.00. Orders by mail promptly attended to and carpets called for and delivered in the city free of charge. Orders also may be left at G. Woodworth's 445 State street, or at Chapin & Tarbell's, 518 Main Street. Mr. Wilson Frye was a member of the 30th Connecticut Infantry Regiment in the army of the James, and was in many sanguinary engagements before Petersburg and Richmond.

C. W. Hutchins, Manufacturer of Band Instruments, Banjos, Drums, etc. Office, No. 402 Main Street; Factory, No. 335 Main Street.—Among the many firms who manufacture musical instruments there are few with greater facilities or who can produce better work than Mr. C. W. Hutchins. Mr. Hutchins was born in Greenfield, Mass., twenty-four years ago, and in 1883 he founded his present enterprise, which has been attended with most marked success. His factory comprises the second and third floors of the building, and these are each 25x90 feet in dimensions. The factory is equipped with the best mechanical appliances known to the trade, and the machinery is operated by water power. Several skilled and experienced hands are employed, and band instruments of all kinds, banjos, drums, etc., are manufactured on scientific principles, a specialty being made of patent light-piston valves for band instruments, fitted with C. W. Hutchins' patent water key, used and recommended by the famous cornetist, Mr. Walter Emerson. Mr. Hutchins carries a large stock of musical instruments, and his establishment is the largest of its kind in the city or this section of the State. The trade of the concern extends to all parts of the United States, and a brisk export business is done. Mr. Hutchins has a branch establishment at No. 37 Great Marlboro' street, London, and in England, as well as in this country, his manufactures are regarded as very superior by competent musical critics. Taken altogether, his factory and warehouses are one of the indispensable institutions of the city with which our music-loving people would not willingly dispense.

Ladd Bros. & Co., Insurance Agency, Room, No. 1 Opera House Block.—One of the leading fire insurance agencies in the city of Springfield is that of the firm of Messrs. Ladd Bros. & Co. This firm established their business here in 1874, and, by reason of their thorough knowledge of insurance matters, have become recognized as authorities upon the subject. They possess the finest possible facilities for conducting their agency under the most favorable auspices, and represent the following well-known and reliable companies, viz: The Etna, of Hartford; The North British and Mercantile, and the Commercial Union, of London; the Hanover, and the Niagara and Germania of New York; the Phoenix of Brooklyn; the Merchants and Farmers Mutual, of Worcester; the Merchants, of Newark, N. J.; the Providence-Washington, of Providence; the Atlantic, of Providence; and the Quincy Mutual, of Quincy. Representing corporations whose assets and capital amount to over forty millions of dollars, and having absolute control of the business of each company named, they are not only enabled to offer very superior inducements to property owners, but to guarantee a sure and prompt adjustment of all losses. The members of the firm are Messrs C. R. Ladd, A. Ladd and T. R. Weaver, all of them highly esteemed in commercial life for their ability and integrity.

H. C. Howard, Manufacturer of and Dealer in Choice Confectionery, Cigars, etc., Nos. 7 and 9 Market Street.—One of the leading houses engaged in the confectionery business in this city is that of Mr. H. C. Howard, which possesses many claims to popular favor and public patronage. The business of this concern was originated in 1862 by Mr. A. F. Coles, who was succeeded by the present proprietor, Mr. H. C. Howard, in 1878. This gentleman is a native of Vermont, and has become widely known as a manufacturer of and wholesale and retail dealer in confectionery of all kinds, making pure candies, both plain and fancy, and making specialties of Howard's and Colton's cough drops, lime, orange, ginger, raspberry, chocolate, lemon, and all kinds of fruit tablets, etc., which have gained a high reputation over a wide area for their purity. The premises occupied comprise a three-story brick building, with a frontage of forty feet and a depth of fifty feet, and it is thoroughly equipped. Fourteen hands are employed in the factory and six in connection with the selling department. A large trade has been established throughout Massachusetts, Connecticut, New Hampshire and Vermont, and the prices which prevail are reasonable. Mr. Howard also conducts a large wholesale trade in cigars.

Troy Steam Laundry, No. 88 Worthington Street.—Not many years ago the public washing was all done by the laborious process of hand rubbing, the only agencies employed besides being a tub and washboard. All this is changed, and by labor-saving processes, so that now nearly all work of the kind is sent out to be executed at some one of the many steam laundries in existence. The representative institution of this kind in Springfield, and the only steam laundry in the city, is that popularly and widely known under the name of the Troy Steam Laundry. This representative

industry was established in 1877, under the name of the Troy Custom Laundry, the name being changed afterward to the present form. The works are located at No. 88 East Worthington street, occupying a three-story brick building and basement, the dimensions of the place being 50x60 feet. The works are thoroughly equipped with improved machinery operated by steam power, the plant including two collar machines, one shirt machine, one collar-starching machine, four washing machines, one centrifugal machine, two shapers, one steam dampener, and one collar dampener. Employment is given to thirty-five hands, and a very large business is being done, a specialty being made of fine collar and cuff work. The laundry has a large patronage, receiving work from all parts of Massachusetts, Connecticut, and Vermont. Nothing but first class work is performed, and all goods are returned in good order at short notice. The proprietor of the enterprise, Mr. C. A. Royce, is a native of Vermont, and has resided in Springfield for eight years. He is a gentleman possessed of the most admirable business qualifications, and conducts business on methods that have not failed to commend his establishment to the public.

Geo. O. Kingsbury, House Builder and Real Estate Dealer, No. 438 Main Street.—The building and real estate interests of Springfield are most ably represented by Mr. George O. Kingsbury. This gentleman is a native of Connecticut, has resided in Springfield for the past twenty-six years, and since 1861 has been engaged in his present line of business. No citizen is better known in or more respected for his straight-forward business character and social worth than Mr. Kingsbury, who, in all building and real estate matters is regarded as an authority. He buys and sells and leases and rents real estate of every description, and makes a special feature in his business of building and selling houses. During his long business career he has built and sold over four hundred houses, has sold six hundred building lots and forty farms, and three-fourths of the dwellings erected by him have been sold on long time. A marked circumstance connected with all these transactions is that they have never given raise to any litigation. Indeed, Mr. Kingsbury never foreclosed a mortgage and never had a lawsuit in connection with any one of his many business transactions. He has a large business, not only in the city, but in the country districts.

C. M. Loring, Collateral Banker and Broker, No. 227 Main street, Room 6.—Mr. Loring was born in Worcester, in this State, about forty years ago, and he is well and favorably known over a wide territory. He opened his present office during the early part of 1886, and is prepared to advance money on real and personal security, stocks, bonds, business paper, etc., to any amount, and at immediate notice. The house can in every way be depended on for reliability, promptness, and for conducting its affairs with the least expense to clients; and all transactions can be relied on as confidential. This house is to be commended to the notice of those who wish to obtain advances on valuable property or notes of hand, assured as we are that no better terms can be obtained than are offered by Mr. Loring.

C. E. Seymour & Co., Hack, Livery, Boarding and Sale Stables, No. 65 Market Street.—These are among the most prominent and popular hack, livery, boarding and sale stables in the city.—The proprietors, Messrs. C. E. Seymour and W. R. Forrester, started business in 1877 at the Massasoit Stables, and removed to their present quarters, at No. 65 Market street, in 1882. Here they have a commodious three-story brick stable, 25x175 feet in dimensions, and this is thoroughly drained and well ventilated. It is provided with every convenience for the care of horses and storing of carriages, and a force of careful grooms are employed. There is accommodation for 60 horses and 125 carriages. The horses are located on the first floor and the second and third floors are used for the storing of carriages. Horses are boarded by the day, week, or month, special attention is given by the proprietors to buying and selling stock on commission and they are desirable agents through whom to effect either sales or purchases. The firm keep a fine stock of horses, hacks, carriages of all kinds, wagons, etc., for hire and they make a specialty of furnishing stylish turnouts for weddings, parties, funerals, operas, depot calls, etc., first-class single or double teams with competent and careful drivers being supplied at very moderate prices. The office, which is tastefully fitted up, is connected by telephone, and all orders receive prompt attention. Mr. Seymour is a native of this city, and Mr. Forrester was born at Orange, Mass.

Fuller & Houghton, Manufacturers of Mattresses, Lounges, and Easy Chairs, Dealers in Bedding, etc., Nos. 33 and 35 Market Street.—For many years the house of Messrs. Fuller & Houghton has been well and favorably known in New England as a leading one in its line of trade; and the products of the establishment have been considered first-class in every respect. The business was originated by the present proprietors, Messrs. Dwight Fuller and Edward D. Houghton, in 1872. The former is a native of Massachusetts and the latter was born in Vermont. The firm occupied a four-story building, but recently this was destroyed by fire. A new structure, specially adapted to the business, is being erected on the site, and will be equipped with all necessary facilities and appliances. From twenty to twenty-five hands are employed, and the firm are manufacturers of and dealers in lounges and easy chairs, mattresses, curled hair, feathers and bedding supplies generally. They carry at all times a large stock of these goods, and sales are made at wholesale to the furniture manufacturing trade throughout New England; and they also furnish hotels, hospitals and public institutions.

The P. Colby Manufacturing Co., Manufacturers of Photo Card Mounts, No. 291 Main Street.—Established in 1883, and making a specialty of manufacturing photo card mounts of every description, the P. Colby Manufacturing Co., of this city, has already secured an enviable reputation in the trade. Each year the company's trade has increased steadily, and now extends throughout Massachusetts, Maine, Rhode-Island, Connecticut, New Hampshire and Vermont. The headquarters of the concern are at No. 291 Main

street, where two rooms, each having a floorage area of 50x75 feet, are occupied for the purposes of the business. The place is thoroughly equipped with all necessary machinery, including three ruling machines and a cutting machine, which are operated by steam power, giving employment to a force of about ten hands. Mr. Colby manufactures photo card mounts of very superior quality and photographers would do well to obtain their supplies from him. He also makes fine wedding bristols, executes paper ruling, etc., performing all work in the most finished manner, and at the lowest prices. Mr. Phelias Colby, proprietor of this creditable enterprise, is a native of Canada, and has resided in Springfield for many years.

William C. Taylor, Dealer in Pianos, Organs and Musical Merchandise, Opera House Block, No. 416 Main Street—A prominent house in this city engaged in dealing in first-class pianos and organs, and musical merchandise of all kinds, is that of Mr. William C. Taylor. The business of this house was started in September, 1884, under the firm style of Whiting & Taylor. This partnership continued until June, 1885, since which date the business has been managed by Mr. Taylor alone, and with considerable success. The store has a frontage of 25 feet and a depth of 90 feet, and it is very tastefully fitted up and admirably arranged. Mr. Taylor, who is the agent for Hampden county for the Weber and Behning pianos and for the Clough & Warren and Sterling organs, has on hand a very extensive stock of these instruments. Every facility is offered purchasers for obtaining these first-class instruments at reasonable prices. These pianos and organs are unrivalled for purity, sympathetic quality, sweetness and volume, and are well known to be the most perfect, durable and reliable in the city. Mr. Taylor also deals in banjos, violins, and musical merchandise of every description. Two assistants are employed and prompt and courteous attention is shown to all patrons. Mr. Taylor is a native of Chicopee Falls, and is a young man of business push and energy.

C. P. Wilson, Carpenter and Jobber, also Millwright, Shop, No. 1010 South Main Street—The business which Mr. C. P. Wilson now controls was founded in 1880 by Mr. Eldridge Barton, Mr. Wilson succeeding to the management in 1882. His business premises cover an area of 25x60 feet, and are supplied with sawing and planing machinery which is operated by water power. Mr. Wilson gives employment to ten experienced workmen and has every facility for conducting his business in a satisfactory manner. Besides carrying on a general carpentering and jobbing business, he is also a millwright and manufactures to order brick moulds and brick machines. He performs all kinds of carpenter and jobbing work in the most thorough and workmanlike manner, and while his work is always of the best, his prices are always reasonable. Mr. Wilson is a native of Massachusetts, having been born in Worcester county in 1852, and has resided in Springfield since he was but three years of age. He has had eighteen years experience at his present business and understands it perfectly, and occupies a prominent position in the trade.

E. G. Washburn, Funeral Director, State and Dwight Streets.—The leading establishment in Springfield in the undertaking line is that of Mr. E. G. Washburn, who has been conducting an extensive business as an undertaker and funeral director since 1866. Mr. Washburn is a native of Williamsburgh, Mass., and has for many years resided in this city. He is one of the oldest of those engaged in his line of business in Springfield, and a large number of the funerals that take place here are conducted by him. Mr. Washburn's business premises consist of a handsome two-story brick building 25x100 feet in dimensions and a stable two-stories high and 25x60 feet in dimensions. His handsome office is twenty feet square and is attractively fitted out in oak fixtures. A fine wareroom at the rear of the office contains an artistic assortment of coffins, caskets, and funeral furniture of all kinds. Back of the ware-room is the workshop, which is furnished with a freight elevator and every possible convenience for the conduct of the business. Mr. Washburn owns and uses in connection with his business two hearses, one business coach, one coupe, one road wagon, one family carriage, and a number of fine horses. He has everything required for the most imposing funeral ceremonies. His office is connected by telephone, and all orders sent thus receive prompt attention. Perhaps Mr. Washburn is most widely known through his discovery of a most valuable embalming fluid. He appropriately named the discovery "Washburn's Embalmer," and introduced it to the public in 1881. The fluid may be obtained from his following agencies when not ordered direct from him: Stein Manufacturing Company, Rochester, N. Y.; Stein Manufacturing Company, Boston, Mass.; Stein Manufacturing Company, New York; W. L. Lockhart, East Cambridge, Mass.; Hornthal, Noble & Co., New York; Hamilton, Lemmon, Arnold & Co., Pittsburgh, Pa.; Chappel, Chase, Maxwell & Co., Oneida, N. Y.; G. W. Woolley & Son, Hartford, Conn. Every embalmer in the United States has knowledge of its being beyond a doubt the best preserving fluid manufactured.

Quilty Brothers, Merchant Tailors, Gents Furnishings, Fine Assortment of Foreign and Domestic Woolens to select from. No. 485 Main Street.—This establishment, since its inception in 1878, has been a popular headquarters for gentlemen's suitings, and everything pertaining to matters of dress and furnishings for the male sex. The handsome store occupied by the Messrs. Quilty, is large, commodious, attractive in its appointments, has two fine show windows in which a tasty display of goods may always be seen, and is a model establishment in every respect. The firm carry a large stock of foreign and domestic fabrics from which an excellent selection may be made, and a complete assortment of shirts, hosiery, gloves, scarfs, and other furnishing goods containing every novelty and latest fashion. Seven skilled hands are given employment. The members of the firm, Messrs. William J., and J. P. Quilty, are natives of London, Eng., and have resided in the United States since 1860. They are both practical, experienced cutters, and execute only the most finished work. Their prices are always reasonable.

O. W. Bullock, Manufacturer of Watch Tools, Watch Keys, and Light Metallic Goods, Cross Street, near Willow.—An enterprise creditable alike to the proprietor and to the city is that conducted by Mr. O. W. Bullock, on Cross street, near Willow street. The business was started in a small way in 1874, and by dint of steady application, ingenuity, and straightforward dealing it has grown to be the most extensive undertaking in its line in the country, the products of the establishment being shipped to every part of the Union, to London, Eng., Canada, Mexico, South America, etc. The originators of the business were H. W. & O. W. Bullock, and since the retirement of the former in May, 1879, the latter has continued the business on his own account with increasing success. The premises occupied for the business consist of the second and third floors of a four-story brick building, 25x100 feet in dimensions. These are equipped with the most efficient mechanical appliances, and the driving power for the machinery is furnished by an 80-horse power steam engine. From twenty to twenty-five skilled and experienced hands are employed. Mr. Bullock is the owner and manufacturer of numerous patented articles, embracing English's patent steel watch keys, Kay's patent roller removers, Fales' patent case spring pliers, Bullock's patent pliers for holding case springs to file and set, Bullock's patent pin vise and XC composition case springs, Bullock's patent case opener and tweezer combined, and a great variety of watch keys, watch and jewelers' tools, and light metal goods. In the line of tweezers for the use of jewelers, surgeons, printers, etc., no concern in the country produces so large a variety. Mr. Bullock is the sole owner and manufacturer of Spickerman's jewelers' cement chuck, a recent invention, and one which, while doing away with many objections, will fit any lathe and receive any wheel in a watch. Stereotypers and others will find many goods of use to them in their business. Mr. Bullock publishes a costly and valuable illustrated catalogue of his manufactures. He does a large trade through jobbing houses. Mr. Bullock is a native of Vermont, and a gentleman whose word in the trade is regarded as his bond.

Woods & Hosley, Jewelers, Opposite Court Square, 449 Main Street.—The business of this house was first established in 1871, by Messrs. Smith & Hosley, who were succeeded by the present firm in 1872. The store is 25x60 feet in size, and finely appointed throughout. The stock embraces the finest watches, clocks, silverware, optical goods, etc., of both American and foreign manufacture, and the display of valuable merchandise in every form of use and beauty that the taste and genius of masters of the art could suggest. The firm are practical watchmakers and jewelers, of large experience, fine taste and thorough skill, and are prepared to execute all kinds of work in their line in the best style of the art, and to warrant satisfaction both as to workmanship and prices. Repairing of watches, clocks and jewelry is promptly and neatly done. The firm is composed of Messrs. Geo. H. Woods and Charles D. Hosley, both gentlemen of untiring energy, and rare business qualifications, who are highly popular and respected.

N. J. Herrick, Seedsman and Florist, No. 306 Main Street.—The establishment of Mr. N. J. Herrick is a representative one in this line, having satisfactorily and skillfully catered to the people of Springfield for the last eight years. Mr. Herrick, who is a native of Canaan, New York, has resided in Springfield for the last nineteen years, and is well and favorably known. He established his present extensive business in 1873 and has since built up a patronage that now extends all over the United States. His well-kept and perfectly arranged greenhouses cover an area of 23,000 square feet of glass. He has twelve greenhouses on Plainfield street, two on Worthington street, and one in West Springfield. All branches of the horticulturists' art are carried on by Mr. Herrick, who is thoroughly accomplished in his calling. He is a general dealer in seeds and small shrubs, potted plants, large shrubs and trees, and cut flowers. Every tree, plant and flower that is valued and esteemed is handled by Mr. Herrick, whose business in this line is the largest, west of Boston, in New England. His store is 25x30 feet in size, and is arranged in a tasteful and attractive manner. Plants and flowers are furnished at short notice for funerals, weddings, banquets, balls, entertainments and other occasions. The artistic and elaborate designs in floral work for which this house has such an enviable name are marvels of exquisite workmanship, and the house has built up a large patronage. Orders sent by telephone receive prompt and satisfactory attention.

William P. Draper, Dispensing Pharmacist, No. 410 Main Street, (Haynes Hotel).—The establishment of Mr. William P. Draper is one of the most popular and reliable in the city. Mr. Draper was born in Salem, Mass., thirty-five years ago, and after graduating in pharmacy he founded his present business in 1873. The store is very commodious and attractive, 25x75 feet in dimensions, elegantly and tastefully fitted up, and it contains a full and complete stock of fresh, pure drugs and chemicals, proprietary medicines of well-known value, also a full line of all the latest novelties in toilet articles, perfumery, sponges, cigars, etc. Mr. Draper is a thoroughly educated druggist, and makes a special feature of compounding physicians' prescriptions and family recipes carefully and accurately. He is also the proprietor and manufacturer of Draper's toothache remedy, which effects an instantaneous cure. He is aided in the business by two competent and trained assistants, while the prices prevailing here are as low as those of any similar establishment in the city.

L. L. Fitts, Stair Builder; Manufacturer of Rails, Balusters and Newels; Job Turning and Scroll Sawing done to order, Nos. 27 and 29 Taylor Street.—This is an old established concern, and has an honorable record covering a period of forty-two years. Mr. Fitts was born in Chardon, Mass., seventy years ago. His works comprise a two-story brick building, 25x120 feet in dimensions, and these are equipped with the most efficient wood-working machinery, operated by steam power. From eight to twenty hands are employed, and the manufactures of the house embrace all kinds of stairs, plain and ornamental rails, balus-

ters, newels, etc., while every description of job turning and scroll sawing is done to order. This is the only concern in this line of business in the city, and the trade relations of the establishment extend for a radius of fifty miles. Liberality and a system of fair dealing have ever characterized the transactions of this house; and the success which has attended it has been well earned.

John Hamilton, Wholesale Dealer in Kerosene and other Oils, Gasolene, Benzine, Spirits Turpentine, etc., Commercial Row.—One of the first, and a noted house engaged in handling extensively a large variety of oils is that of Mr. John Hamilton of 51 & 53 Lyman Street. This is the most extensive concern in its line in the city. The business of this house was founded in 1863 by the present proprietor, who has succeeded in building up a flourishing trade. The premises occupied comprise a brick building of two stories and basement, and covering an area of 50x100 feet. Here is carried a very extensive stock of kerosene oils, including the celebrated astral oil, also machinery, manufacturers' and paint oils, gas oils, gasolene, benzine, spirits turpentine, etc. The house makes a specialty of kerosene oils, and has always in stock 115° standard white, 120° prime white, 150° water white and astral and other brands of highest safety oils. In these goods Mr. Hamilton conducts a large commission business, and he sells only to the trade and to large consumers. He handles a fine class of both illuminating and lubricating oils, and his trade relations cover a radius of seventy-five miles from Springfield, a large business being done in all parts of Massachusetts, Connecticut, New Hampshire, Vermont, etc., receiving his supplies direct from the manufactures and refiners at their lowest possible prices. Mr. Hamilton, who is a native of the old country, hails from Connecticut, and has resided in Springfield since 1839.

Morgan, Crossman & Co., Manufacturers of Rubber Stamps, Stamp Goods, etc., opposite Depot, 227 Main Street.—One of the most prominent and enterprising in their line is the firm of Morgan, Crossman & Co., in this city. This industry was established in 1874, and the headquarters of the concern are at No. 227 Main street, opposite the Union Depot, where the firm occupy commodious and well-appointed business premises. Their factory is located on Taylor Street, near Main street, and is furnished with steam power and mechanical appliances of all kinds used in the business. Messrs. Morgan, Crossman & Co. are general manufacturers of and dealers in rubber hand stamps and stamp goods of every description. The firm's catalogue, copies of which may be had on application, contains a description and list of the various goods made by them, and which includes rubber type, hand and self-inking stamps, ribbon stamps, numbering machines, check protectors, embossing seal presses, ink pots and other goods in great variety too numerous to mention. A number of skilled hands are employed, the house having a trade that extends to all parts of the United States. The members of the firm are Messrs. Henry Morgan and Charles P. Crossman. Mr. Morgan is a native of Lowell, and Mr. Crossman of Amherst, Mass. Both gentlemen are thoroughly experienced and reliable business men.

S. C. Warriner, Insurance Agent, No. 70 Worthington Street, Wight's Block.—A well known and reliable insurance house in the city of Springfield is that of Mr. S. C. Warriner, who represents and is the agent for ten millionaire companies besides some others whose assets do not reach to a million of dollars. The principal companies represented at his agency are the Guardian Assurance, London; Sun Fire Insurance of London; National Fire Insurance, of Hartford; Washington Fire and Marine Insurance, of Boston; American Fire Insurance, of New York city; Orient Fire Insurance, of Hartford; Westchester Fire Insurance, of New York; American Fire Insurance, of Philadelphia; Buffalo German Insurance, of Buffalo, N. Y.; New Hampshire Fire Insurance, of Manchester, N. H.; British-American Assurance, of Canada; also the popular Commerce Insurance, of Albany, N. Y.; People's Insurance, of Pittsburg, Pa.; Union Insurance, of Philadelphia, Pa.; Scottish Union and National Insurance, of Edinburgh, Scotland; Citizens' Insurance, of Pittsburg, Pa.; and the Massachusetts Mutual Fire Insurance Company, of Boston; which latter takes no notes and has the largest cash capital of any mutual company in the State. Mr. Warriner established this house over a score of years ago, and since its inception has enjoyed a remarkably successful career. He has had many years of experience in this business, has the confidence of the entire community, and in the selection of risks he displays an ability and judgment which cannot help but be advantageous to the reliable companies he represents, while the rates are as low as at any other office, and great care is given to the equitable adjustment of losses, which are paid at this office. Mr. Warriner was born in Monson, this state.

E. W. Clarke and Son, Seedsmen and Florists, Floral Decorations a Specialty, No. 311 Main Street.—This house was established by the senior partner, Mr. E. W. Clarke, in 1870, since which period it has enjoyed a very liberal and influential patronage. In 1885 the son was admitted into the business as a partner. The premises occupied are spacious and commodious, consisting of two greenhouses; one on Main street, and the other on Worthington street, which are thoroughly equipped and supplied with every appliance and convenience necessary for the trade, which consists principally of cultivating seeds of the choicest varieties of flowers, pot plants and cut flowers, and a very handsomely fitted up store at 311 Main street. Their trade is very large and extends throughout the New England States. They are also prepared to promptly furnish flowers in the most appropriate and ornamental devices, and in any quantity for balls, parties, receptions, weddings, funerals, etc., at the most reasonable prices. They also have a branch establishment at Eustis, Fla. In order to promptly fill all orders the firm gives employment to a number of skilled and professional assistants. The individual members of the firm are E. W. Clarke and his son, C. E. Clarke, both natives of East Hampton, this State, and thoroughly familiar with all the details of the business they are so successfully prosecuting.

Bullard Repeating Arms Company.—This company has taken a high position rapidly in furnishing the world with a superior class of repeaters, carbines, hunting and target rifles for military, target and sporting use. The business of this concern was originated in 1882 under the style of the Bullard Repeating Arms Association, and in 1883 the present company was organized with the title of the Bullard Repeating Arms Company, and was incorporated with a capital of \$500,000. Mr. George H. Ball, of Boston, is the president, and Mr. H. H. Bigelow, of Worcester, is the secretary and treasurer, Mr. S. K. Hindley, manager. The company's works are located contiguous to the N. Y. & N. E. R. R., and near State street, and comprise a three-story brick building, 30x120 feet, annex 40x60 feet in dimensions, with separate buildings for engine house and boiler room. The factory is equipped with the finest class of machinery, which is operated by a 150 horse power steam engine. From seventy-five to one hundred hands have been employed in the various departments. The rifle made by this company is safe in use, the action being positive, not dependent on springs; it can be fired with greater rapidity than any other rifle—twelve shots in five seconds; it can be loaded either top or bottom, leaving the magazine full at all times for an emergency. The quality of work on the Bullard is pronounced by the best judges to be superior to any other repeating rifle in the world. The material used is of the best throughout, no iron or malleable iron being used. All the parts are of forged steel except the carrier, which is composition or gun metal. Special care is taken in rifling and chambering the barrels. The company have a large trade in all parts of the Union and Canada, and do an export trade with Europe.

Dearden & Noble, China, Crockery, Glass and Silver Plated Ware, Lamp Goods, Wooden Ware, etc., No. 309 Main Street.—This is a live, enterprising business house, and was founded in 1885, when it quickly jumped into popular favor, and now commands an extensive and constantly growing trade. The proprietors are Messrs. K. A. Dearden and Gordon Noble. Mr. Dearden is a native of Lowell, Mass., has resided in Springfield since he was nine years of age, and formerly was a member of the firm of Harman & Dearden. Mr. Noble was born at Pittsfield, Mass. The premises occupied for the business comprise a salesroom, 25x150 feet in dimensions, and a basement of equal measurement. The salesroom is very handsomely and attractively fitted up, and the stock carried is one of the most extensive and select to be found in the city. All goods are of the firm's own importation, or come direct from manufacturers. The stock embraces pottery and glassware of English, French, Dresden, Canton, and Faience manufacture; French, Bohemian, Baccarat, Crystal, English and American table glassware; silver plated ware; lamps and lamp goods; Parian busts, statuettes, vases, etc.; wedding gifts in extensive variety; hotel and restaurant outfits; wooden ware of every description; and a general line of necessary and fancy wares appertaining to this branch of trade. The house is represented among the retail dealers of Massachusetts, Connecticut, Vermont and New Hampshire by traveling salesmen.

Hawes & Chapman, Attorneys-at-Law, Solicitors and Counsel in Patent Causes. Springfield office, Agawam Bank Building.—In view of the attitude of the United States Supreme Court towards re-issued patents, as evidenced by recent decisions, too much importance can not be attached by parties interested in inventions to the careful and comprehensive preparation of the original application and personal interviews with the attorney are very desirable for the inventor. The firm of Messrs. Hawes & Chapman, who have offices at Springfield and Holyoke, possess the best possible facilities for procuring patents, trademarks, and copyrights, and are very successful in establishing the claims of inventors and securing their rights according to the laws of the United States. No patent firm is better known at the Patent Office in Washington, and none can secure fairer treatment or more prompt consideration of their cases. Their practice relates to the preparation of specifications and drawings, to the making out of caveats, assignments, re-issues, designs, and cases in interference; also, to securing the registration of trade-marks, labels and copyrights; to making preliminary examinations as to the patentability of an invention-making searches in the office, and to every other item of service necessary to the successful prosecution of the inventor's application down to the time the patent is granted and issued by the office. All papers are prepared by them in a thorough, scientific and satisfactory manner, and are models of accuracy, wisdom and perfect understanding of the case in hand. The members of the firm are Messrs. H. K. Hawes and W. H. Chapman. Mr. Hawes has been in active practice since his admission to the bar in 1866. His attention is given particularly to the prosecution and defense of interference and infringement suits. Mr. Chapman has been a member of the Examining Corps in the U. S. Patent Office for the past eight years, and resigned the position to enter this partnership.

Haynes & Co., Fashionable Tailors and Clothiers, No. 348 Main Street.—A house which is of the greatest importance to the community in furnishing those evidences of taste in dress that are represented in fashionable and well-fitting garments, and which is the oldest and largest in the city, and which has ever been foremost in promoting the standard of elegance in gentlemen's attire, is that of Haynes & Co., the fashionable tailors and clothiers, located in Haynes' Block, No. 348 Main Street. This house was founded in 1850, by Mr. T. L. Haynes, who has ever since conducted the business as its sole proprietor under the above firm name. He occupies the ground floor and basement of one of the handsomest blocks in the city, elegantly fitted up with every appliance and convenience for the transaction of a large business, and metropolitan in all their appointments. Here are displayed two separate departments—the ready-made and the custom department. All sorts and conditions of men can here be suited with clothing and at prices which will meet the needs and the means of all classes. The house is well known for the marked good taste displayed in the selection of its stock of ready-made clothing, which is unsurpassed by the city for quality and style, giving customers ample assortments from which to choose, for either bus-

iness or dress suits. The goods comprise all grades and sizes for men, youth, boys and children. The custom department is finely stocked with both domestic and imported fabrics, including broadcloths, cassimeres and suitings, from the best looms of Europe and America, in stripes, plaids, checks, and mottled, all of which are made up to order in the latest fashion and at fair and reasonable prices. A large and influential trade is enjoyed, which extends for a radius of 150 miles outside the city. From sixty to one hundred hands are employed, and the work turned out speaks for itself in all cases. Mr. Haynes is a Massachusetts man born and bred, who by years of enterprise and well-balanced commercial methods has gained a pre-eminence in his line of trade, of which he has just reason to be proud.

S. F. Merritt, Originator and Patentee, Eye-Glass Holders and Eye-Glass Chains, in all Styles and Qualities, No. 181 Main Street.—Mr. S. F. Merritt is a native of Orange County, N. Y., and since 1850 has resided in Springfield. For fifty years he has followed his present trade, and since 1867 he has been established in business on his own account. He is the originator and patentee of eye-glass holders and eye-glass chains, and these he manufactures of every quality of metal and in the most unique and novel designs. For the purposes of his business he occupies 25x60 feet space on the upper floor of the building. Machinery especially constructed for the business is operated by steam power, and ten skilled and experienced work people are permanently employed. In his particular line of manufactures Mr. Merritt has established a wide reputation for the excellence of his goods and built up a patronage with the jobbing trade that extends throughout the United States and Canada. His prices are fair, his methods enterprising, and Mr. Merritt is a gentleman of energy and talent and thoroughly familiar with his business.

Tinkham & Rogers, Carpets, Drapery and Upholstery Goods, No. 430 Main Street.—Among the most prominent of the recently established business houses in this city that conducted by Messrs. Tinkham & Rogers must be given a foremost position. The members of the firm, Messrs. F. M. Tinkham and W. G. Rogers, are both natives of Massachusetts, and are widely known as gentlemen of integrity, honor, and sterling business capability. They formed their copartnership and founded their present establishment in January of the present year, and have already acquired an excellent line of custom, and built up a good city and country trade which is steadily increasing. Their fine store covers an area of 20x120 feet, and an L of 20x40, with basement of same size, and large work room on second floor. The store is excellent in all its appointments and contains a superb stock of carpets, drapery and upholstery goods of all kinds, window shades, bedding, table linens, etc., etc. The goods are all of a very superior nature, are very attractively displayed, and better value than these goods represent was never given for the prices at which they may be obtained. The firm employ three clerks and give their own personal attention to all the operations of their establishment, and thus insure satisfaction.

Springfield Cigar Manufacturing Co., Nos. 18 to 32 Hampden Street.—The leading cigar manufacturing house in this city is that named in the caption of this article; indeed the Springfield Cigar Manufacturing Co. has gained a widespread reputation and a large sale for its goods. The business of this concern was founded in 1883 under the firm style of Baer & Carruth, at Nos. 525 and 527 Main Street. In 1885 the business was removed to its present location. The title

Barker & Barnes, Saw, Planing and Moulding Mill, Sash, Doors, Blinds, and all kinds of Turning, Winchester Park.—The well known establishment of Messrs. Barker & Barnes in the line of wood-working machinery occupies a prominent position. This house was originally established by the senior member of the firm for the purpose of manufacturing skate wheels and roller-skate woods, which was abandoned. Mr. Barnes was admitted into partnership, and the



of the concern was changed to that of the Springfield Cigar Manufacturing Co. The proprietors are Messrs. G. Baer, J. W. Carruth and F. J. Carruth. Mr. Baer is a native of Springfield and the Messrs. Carruth were born in Boston. They are young, active, enterprising business men, and have built up a very prosperous business. Their factory premises cover eight city lots, embracing an area of 160x100 feet. The factory itself is a three-story brick building, 160x20 feet in dimensions. It is equipped with all necessary mechanical appliances and conveniences for facilitating the operation of the business of the concern. The firm manufacture the finer and medium grades of cigars, and make specialties of "K. of L." (5c.) "Straw Tips," (5c.) and the celebrated "G B" brands, (10c.) for which they have a large and growing trade throughout the entire country. Fair dealing, combined with ample facilities, has placed this house in a prominent position, and gained for it a large and growing business.

Henry W. Pearl, Dealer in Rags, Paper Stock, Cotton Waste, and all kinds of Book, News, Manila, Wrapping and Sheathing Paper, Nos. 3 and 4 Commercial Row, near the Depot.—An old-established and successful house which has gained distinction in the handling at wholesale of paper making materials and paper is that of Mr. Henry W. Pearl. Mr. Pearl is a native of Berkshire county, in this State, and for the past forty years has resided in Springfield, where he is widely known, very popular and highly esteemed both for his business ability and enterprise and for his many eminent social qualities. His premises comprise a three-story brick building, with a frontage of 25 feet and a depth of 60 feet; and he also occupies the two upper floors, each 25x60 feet in dimensions, of the adjoining building, and employment is furnished to several hands. Mr. Pearl carries an immense stock of page, paper stock, cotton waste, and all kinds of book, news, Manila, wrapping and sheathing paper. The business relations of the house extend to all parts of the New England States.

product was changed to the manufacture of sash, doors, blinds, mouldings, flooring and all kinds of wood turning. The premises occupied comprise a substantial two-story brick building, 30x50 feet in dimensions, fully equipped with the most modern machinery and appliances driven by a steam engine of twenty-five horse power. A large force of skilled workmen are constantly employed. The products of

this concern are in constant demand on account of the excellence of material and fine workmanship. The individual members of the firm are F. W. Barker, a native of Vermont, and F. A. Barnes who was born in Brookfield, Mass.

Henry & Marsh, Hampden Stables, Corner of Court and Market Streets; Oliver Marsh, Proprietor.—For the past thirty-six years these have been the leading and most popular livery and boarding stables in Springfield. They were established in 1850 by Mr. Horace Scott, who was succeeded in the proprietorship by Messrs. Smith, Henry & Co., then by Mr. Tim. Henry, and next by Messrs. Henry & Marsh. In December, 1884, Mr. Tim. Henry died and the business has since been conducted under the old firm style of Henry & Marsh, by the surviving partner, Mr. Oliver Marsh, who is a native of Hartford, Conn., but has resided in Springfield since early boyhood. The stables comprise two buildings. One of these, a two-story frame building, is 40x100 feet in dimensions; and the other is a two-story brick building, 50x100 feet in measurement. In each building the horses are located on the first floor and the carriages on the second. There is accommodation for fifty horses and one hundred carriages, and the stables are neatly and cleanly kept, well drained and thoroughly ventilated and lighted. Mr. Marsh takes horses to board by the day, week or month, and every care and attention is given them. He has always on hand for hire handsome coaches, landaus, coupes, etc., which are modern in style and in charge of competent drivers. A specialty is made of supplying carriages for weddings, funerals, etc., and, as the stables are connected by telephone call 13, all orders receive prompt attention, whether for day or night service, at most reasonable prices. Some of the finest turnouts in this section are the property of this stable and reflect great credit upon the judgment and enterprise of the proprietor. Mr. Marsh is an excellent judge of horses and is known as an authority in everything pertaining to them.

W. H. Lewis Co., Hack, Livery, Boarding and Sale Stables, Main and Franklin Streets.—This is the largest enterprise of its kind in Springfield. It was founded in 1874 by Messrs. Lewis & Lombard, and continued under their joint management until the Spring of the present year, when Messrs. W. H. Lewis & Co. succeeded to the entire management. The stables are located at the corner of Main and Franklin streets, an eligible situation, and being connected with telephone, all orders through which are promptly attended to, the stables are as conveniently located as could be desired. Messrs. Lewis & Co., conduct a general hack, livery, feed, boarding, and sale stable business, and also are extensive dealers in carriages, wagons, sleighs, and horses. The premises occupied comprise a two-story brick building 40x150 feet in dimensions, and a one-story high frame building 25x100 feet in area. The premises are divided into different departments, comprising the horse stables, carriage rooms, business office, and hay and feed storerooms. The entire stables are fitted up in admirable style and are always kept in the best of order and faultlessly clean condition. There is ample accommodation for taking care of eighty horses and one hundred carriages. The firm keep for hire at the disposal of the public at reasonable terms three hacks, four cabs, thirty-five light wagons, and fifty-four horses, all in prime condition. Horses are boarded by the day, week or month, at most reasonable rates, and have the best of care and attention, careful grooms being in constant attendance. Over fifteen hands are given employment in the various departments. The carriage repository of this firm is an especial feature which they keep in standard condition. It contains about seventy-five light carriages, wagons, buggies, etc., all of the best grades of manufacture. These are offered for sale at prices that are real bargains. The members of the firm are Messrs. A. H. G. Lewis and his nephew, W. H. Lewis, both natives of Massachusetts. Both gentlemen are widely and popularly known in this community and have an unblemished reputation for square and honorable dealing.

Julien & Co., (Successors to the Springfield Electric Co.), Dealers in Electric Gas Lighting Apparatus and all kinds of Electrical Supplies, No. 5 East Court Street.—This house was established in 1881 by the Springfield Electric Company, which in October, 1885, disposed of the business to Mr. N. P. Julien, a young, enterprising business man, and a native of the Province of Quebec. He is an accomplished electrician of considerable experience, and his business premises are equipped with all necessary manufacturing appliances of the most improved kind. This is the largest establishment of its kind in the city, and a staff of five experienced and competent workmen are employed. A large stock of electrical appliances is always kept on hand, including every description of battery, electric bells, house and hotel annunciators, burglar alarms, speaking tubes, mercurial fire alarms, electric watch clocks, jump spark system for lighting churches, stores, theatres and all public buildings. These are promptly fitted up where desired, private residences furnished with electric gas lighting and electric bells, and estimates furnished on application.

H. M. Smith, Commission Broker, Rooms 4 and 5 Wilson's Block, No 432 Main street, opposite Republican Building.—In making mention of the more prosperous and successful commission brokers of Springfield the name of Mr. H. M. Smith is entitled to prominence. He is a native of this city and though he founded his enterprise as late as March, 1886, he has had a wide range of experience in dealing in stocks, bonds, margins on grain, etc., and is known as a successful and shrewd operator in these lines. Mr. Smith has handsomely furnished offices, which are connected by a direct wire with New York city. He represents the well-known firm of Doran & Wright, of No. 10 Wall street, New York, and buys and sells on margin or for cash, stocks, grain, provisions and petroleum, in small or large lots. He receives daily by private leased wires the latest financial news, etc., from New York and Chicago, and also stock and grain letters. He is therefore kept posted on all the changes in the leading markets of the country. His commission charges are as low as those of any other broker, and he makes it a special feature in his business to effect settlements promptly the next morning after transactions have been closed. This is a representative house, and one whose influence is widely felt and acknowledged.

American Bicycle Co., Bicycles and Tricycles.—It is less than a decade since the first American built bicycle was turned out by the Pope Manufacturing Company, and to-day their productions have a world-wide celebrity. The principal headquarters for their machines in this city is at the American Bicycle Company's establishment, of which Mr. M. D. Gillett is the worthy proprietor. Mr. Gillett, who is a native of Colchester, Conn., founded his present business in 1880 and has built up a first-class, thriving trade. He is general agent for Western Massachusetts for the famous Columbia bicycles made by the Pope Manufacturing Co., and bicycle and tricycle furnishings of all kinds. He also sells the Star bicycles, and attends to repair work of all kinds. He gives employment to three hands and occupies a fine store 25x60 feet in dimensions and a large workshop. He carries a complete stock of bicycles, tricycles, and bicycle sundries of all kinds constantly, and makes a specialty of repairing and nickeling.

Wm. H. Dexter, Real Estate Agency, Office, No. 3 East Court Street.—As a reliable and successful real estate and insurance agent Mr. Wm. H. Dexter is most prominent, and at all times he is prepared to execute the commissions of his clients promptly and to their satisfaction. The business controlled by him was first founded in 1873, by Andrew Titus, the latter gentleman being succeeded on August 1, 1885, by Mr. Dexter, who was connected with the business of Mr. Titus for eight years. Mr. Dexter is a native of Hardwick, Worcester county, Mass., and has had ample experience of a valuable nature. While conducting all branches of the business he pays particular attention to renting property and collecting rents. He superintends the management of property at reasonable rates of commission, and makes prompt returns. A highly proficient and honorable gentleman in this business, Mr. Dexter can always be depended upon.

F. B. Wilder, Wholesale and Retail Dealer in Dress Trimmings, Buttons, Hosiery, Gloves, Underwear, Fancy Dry Goods and Novelties, Laces, Corsets, Small Wares, Yarns, Felts, etc., No. 344 Main Street.—One of the best known and most enterprising business men in the city is Mr. F. B. Wilder. This business was first established by Messrs. Brine & Norcross, in 1884, who were succeeded by Mr. Wilder. This gentleman is a native of Boston, and is a thoroughly experienced business man. His handsomely fitted-up establishment covers an area of 25x70 feet, and is attractively furnished throughout. It has two fine show windows, in which at all times may be seen exhibited a tasteful display of superior goods. The store is supplied with the Martin cash system, which is operated by water power. The store is filled with a heavy stock of goods comprising an exhaustive assortment of fancy dry goods and novelties, dress trimmings, buttons, hosiery, gloves, underwear, laces, corsets, small wares, yarns, felts, etc., etc., including all the latest styles and fashionable novelties. A force of about twenty-five hands are employed in the various apartments. All customers receive polite and satisfactory attention and are always delighted with the remarkably low prices at which all the goods are marked. Mr. Wilder carries on both a wholesale and retail trade, and has a large city and country patronage. He has made an enviable reputation for himself by being pleasant, prompt, reliable, and honorable in all his dealings.

Barr's Dining Rooms, No. 384 Main Street.—For twenty-three years this has been one of the leading establishments in its line in New England. It was founded in 1863 by Mr. E. C. Barr, who, in 1882, took into partnership his son, Mr. George E. Barr. Both these gentlemen are natives of Oakham, Mass., and the visitor to their magnificently appointed dining rooms readily appreciates the fact that both father and son know their business thoroughly and that they leave nothing unattended to that will in any way add to the entertainment and comfort of their guests. The basement, which has an area of 25x100 feet, serves as kitchen and bake shop, and here are produced the finest domestic bread, fancy cakes, superior ice cream, and hot dainty dishes for the tables. On the first floor is the retail store, and at the rear of this is a magnificently appointed dining room. On the second floor is a private dining saloon comprising two rooms. It is unmistakably the handsomest establishment in its line in the city. Twenty-six hands are employed. The firm make a specialty of catering to weddings and other parties, and in all matters they may be relied upon for performing their duties to the letter.

Henry Clark, Fire and Marine Insurance Agent, No. 266 Main Street.—Prominent among the fire and marine insurance agents of this city is Mr. Henry Clark, who for the past quarter of a century has been one of the leading insurance agents in Springfield. And we may say that persons seeking to place insurances upon their property will obtain entire satisfaction in the transaction of business through him, and that celerity in the adjustment of losses and the settle-

ment of all claims justly incurred may be implicitly relied upon. He is the representative of the Liverpool and London and Globe, England; Phoenix, Hartford; Imperial, England; Northern-England; Norwich Union, England; Lancashire, England; Scottish Union, Edinburgh; The Lyon, London; Hamburg-Bremen, Germany; City of London, England; New York Bowery, New York; Aetna, Hartford; Rochester German. Particular attention is given to placing all kinds of manufacturing property, business blocks, dwellings, and marine risks, at current rates. The house writes its own policies on behalf of the various companies heretofore mentioned, and adjusts all losses upon the same independent basis, assuming all risks and paying all proper claims without the delay usually attendant upon the transaction of ordinary agencies. Mr. Clark is a native of Amherst, Mass., and is one of our most popular citizens.

William W. Richards, Manufacturer of Blinds, Sashes, Doors, etc., Liberty Street.—The business of this establishment was founded in 1867 and since then has increased to proportions of importance. The premises comprise the second and third stories of a three-story brick building, each 25x60 feet in dimensions. The mill is well supplied with sawing, moulding and other wood-working machinery, all of which is of improved design, and is operated by steam power. One specialty of manufacture includes blinds, sashes, and doors. Another specialty is made of veneered handwork, to order, executed in the best style of workmanship. The trade of this house is large, extending throughout the city, also to Hartford, New Haven, and other cities near Springfield. The head of this enterprise, Mr. Richards, is a native of this state, having been born at Greenwich. He is a gentleman thoroughly familiar with the business in which he is engaged, takes an active part in all its practical details, is prepared to compete with any in offering substantial advantages to the trade and is highly esteemed as being prompt, reliable, and liberal in all his operations.

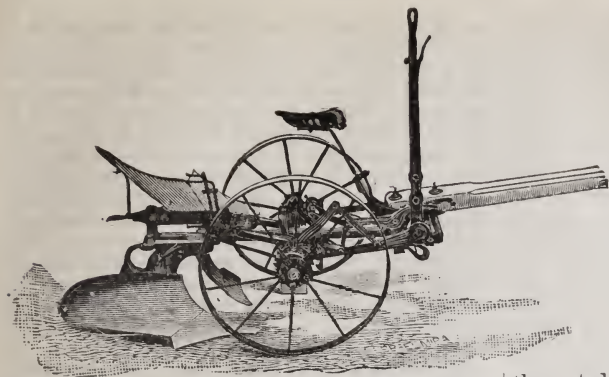
Marsh & Murray, Dealers in Lumber. No. 99 Lyman Street.—This house was founded April 1, 1879, by the present proprietors, Mr. W. S. Marsh, who is a native of Sunderland, Mass., and Mr. C. O. Murray, who was born in Nashua, N. H. The facilities of the firm embrace an office, 25x25 feet in dimensions, and two yards, one of which has an area of 200x100 feet and the other a capacity of 100x50 feet. The yards are located contiguous to the Boston and Albany railroad, from which a switch track runs into the yard, thus affording every convenience for the receipt, handling and shipment of lumber, etc. The firm carry constantly in stock about 1,500,000 feet of hard and soft lumber, together with large quantities of lath, shingles, etc. They handle all kinds of long and short Eastern and Western lumber, and are prepared to furnish lumber in any dimensions or shape to order. Besides filling orders from the stock on hand, the firm make shipments from the mills. The trade of the concern extends throughout the city and adjoining counties being large and steady.

F. L. Gunn, General Western Railroad and Steamship Ticket Office, No. 241 Main street, opposite Massasoit House.—In the various departments of industry in the city, that conducted by Mr. F. L. Gunn, on Main street, is deserving of special notice. It is the only railway and steamship ticket office dealing with all the principal railways in the country and the chief ocean steamship lines in the city. The business was founded in 1861 by the present proprietor. Subsequently he formed a partnership under the firm style of Stoddard & Gunn, then as Gunn & Merrill. The latter partnership was dissolved in 1876, and since then the business has been conducted by Mr. Gunn alone. He is a native of Connecticut, is well known throughout the district and is esteemed for his upright business character. He occupies a store, 25x75 feet in dimensions, and this is very tastefully fitted up and admirably arranged for business. Mr. Gunn deals largely in toys and baby carriages, but the leading feature of his business is the sale of railway tickets and passages on the ocean steamers, etc. Of the ocean steamship lines he represents the State, Cunard, Anchor and Monarch lines; of coastwise steamers, the Mallory line, the Ocean Steamship line, the Charleston, Old Dominion and International lines. He is the agent for the Boston & Albany Railroad, the Pennsylvania Railroad, the Western Railroad and all the lines running South and West.

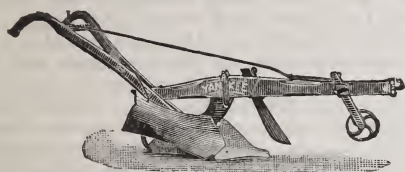
Chas. E. Maxfield, Manufacturer, Wholesale and Retail Dealer in Elegant Furniture, Upholstery Goods, Mattresses, etc., 101 and 103 East Bridge Street.—In the city of Springfield no house takes a higher position in the manufacture and sale of fine furniture and upholstery goods than that of Mr. Chas. E. Maxfield. This house was established in 1864, by Messrs. Colton & Maxfield, and, after some changes in the name of the firm, the present proprietor assumed sole control in 1876. The premises occupied for manufacturing and trade purposes comprise an entire building, built of brick, and containing four floors and basement, 50x95 feet each. The building is systematically divided into salesrooms, warerooms, cabinet making, upholstering and bedding departments, in which steady employment is furnished to eighteen persons. The stock of goods embraces fine and medium furniture, upholstery goods, mattresses and bedding of all kinds, embracing chamber sets, parlor sets, dining-room, hall and library furniture, and innumerable special pieces in rare and costly materials. A leading specialty is made of the manufacture to order of all kinds of artistic furniture. The commonest materials, when used by this house, assume unique and pleasing shapes in unity both with the modern and the antique. Much of the ware is matchless for costly elegance and tasteful composition, while the diversity of the stock is such as to make it impossible to enumerate all the different styles. The trade of the house is large and active in the city and for a radius of fifty miles outside. The lowest prices invariably prevail. Mr. Maxfield is a Massachusetts man born and bred, and of high standing in the city. He is in the prime of life, possesses every possible qualification for the successful prosecution of his business, and his prosperity and popularity are the just tribute to his ability and integrity.

Massasoit House, Main street: W. H. Chapin, proprietor.—There are few persons who have visited the enterprising city of Springfield during the past forty-three years to whom the Massasoit House is not known. For that period it has afforded excellent entertainment and home like comforts to guests at moderate charges. In every way the Massasoit is a representative establishment, and has ever the best of accommodation, the best of fare, the best of service, and it renews on its register year after year prominent citizens, tourists, business travelers, etc. The location of the Massasoit is absolutely eligible and central. It is situated immediately contiguous to the railroad stations, and no hack service is needed to reach it. Erected in 1843, the hotel has since been twice considerably enlarged, so that it is now three times its original size. The interior appointments of this noted hostelry are of the most luxurious character, and fully in keeping with its widespread reputation. The proprietor, Mr. W. H. Chapin, spares no pains or expense to keep it up to the highest standard of excellence. The sleeping rooms are spacious and airy, furnished with hot and cold water and all modern conveniences, and they are unexcelled by those of any other hotel in the country. The parlors, dining-room, etc., are superbly fitted up and furnished, and the office is a cheerful, inviting part of the hotel. The sanitary arrangements are of the most perfect character, and there is thorough ventilation throughout. It is in every respect a perfect establishment, the able proprietor bringing vast practical experience to bear in every department. This house is noted for its excellent cuisine. The catering for it is conducted upon a basis of liberality that ensures only the best and rarest of everything that the markets afford. The proprietor is personally very popular with the guests. The present proprietor, Mr. W. H. Chapin, who is a nephew of the founders of the hotel, Messrs. M. & E. S. Chapin, and who has been connected with the house for the past ten years, succeeded to the proprietorship on July 1, 1886. He is a native of Massachusetts, and in his hands the house will maintain its high reputation. The house has 135 rooms, and there are bathrooms on each floor. There are two dining-rooms, one with a capacity for seating 150 and the other 80 guests. The charges are \$3.00, 3.50 and 4.00 per day. Rooms with bath \$5.00 per day.

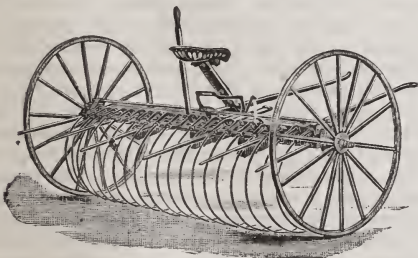
Leete, Pudan & Co., Jobbers and Manufacturers' Agents for Buttons, Braids, etc., No. 91 Worthington Street.—One of the best known firms engaged as jobbers and manufacturers' agents for buttons, braids, etc., is that of Messrs. Leete, Pudan & Co., of No. 91 Worthington street. The members of the firm are Messrs. T. W. Leete who was born in Connecticut, and F. M. Pudan, who is a native of England. This concern was founded in the Fall of 1885, and the premises occupied consist of a fine office and salesroom. Both members of the firm are young, enterprising business men, and were formerly engaged in the line of manufactures they now handle. They handle the goods of these lines for the largest and most popular manufacturers in the county. In buttons, braid and small wares their stock is always complete, containing the latest novelties and newest styles, and these are sold at bottom prices.



The Belcher & Taylor Agricultural Tool Company, Bullard's Improved Hay Tedder a Speciality. W. P. McFarland, President; Geo. S. Taylor, Agent.—The present age is undoubtedly one of great progress. Perfection is rapidly approaching in every article of manufacture, and nowhere is this more clearly to be seen than in the production of agricultural implements. In this



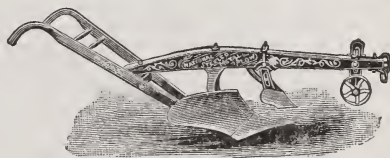
connection, special attention is directed to the reliable and progressive Belcher & Taylor Agricultural Tool Company. This business was established in 1852 by Mr. Bildad B. Belcher, who conducted it till 1863, when he was succeeded by Messrs. Belcher & Taylor. Eventually, in 1864, it was duly incorporated with a paid-up capital of



\$50,000, since which date it has obtained a liberal and influential patronage in all sections of the United States and Canada. The present officers of the company are: W. P. McFarland, president; Jas. E. Taylor, secretary; Geo. S. Taylor agent and treasurer. In regard to the general business of the company, it may be stated briefly to consist of the manufacture and sale of hay, straw and stalk cutters, haying tools, horse hoes, plows, root or vegetable cutters, tobacco tools, cultivators, corn-

shellers, harrows, pulverizers, trucks, wheelbarrows, whiffletrees, etc. These implements, without undue disparagement of the productions of other first-class makers, are unsurpassed for quality, utility, workmanship, finish and general excellence. The Belcher & Taylor Agricultural Tool Company makes a speciality of Bullard's Improved Hay Tedder. The Bullard is the only tedder made that has forks outside the wheels, consequently the wheels do not run over and press down grass that has been already tugged. Another advantage of this speciality is that, the wheels being much nearer together than

those tedders having all the forks inside, the draft is greatly lessened while it is much more readily handled by a light horse. From the peculiarity of its construction the Bullard will never clog, even in the heaviest grass, as is often the case with revolving tedders. The tedders of this responsible company are made of the best materials, with bearings nicely turned and fitted and interchangeable parts, being firm, strong and durable, while they never fail to give entire satisfaction. There are ten times as many of these splendid tedders in use as those of all other makers combined. It will be apparent that the greatest care and scientific researches of years have been exercised to bring the specialties of this representative company to their present point of perfection, they



are adapted to all kinds of service and have no superiors in the American or European markets. They also make a speciality of the Yankee swivel plow, which works perfectly on side hill or level, also the "National Reversible Sulky Plow," which is one of the most wonderful inventions of the age and the "Oncontia Clipper Reversible Plow," which is the only plow in the world with shifting handles, and was awarded the first premium at the great plow trial held at Pittsfield, Mass., September 10th, 1885. The National rake and National steeled metal plows are also manufactured by this company and are prime favorites with farmers everywhere. The premises occupied for manufacturing purposes are very spacious and commodious, and are equipped with all modern tools, appliances and machinery known to the trade. The machinery is operated by water power and an eighty-horse power steam engine, while one hundred and forty experienced mechanics and operatives are employed in the various departments. The officers of the company are held in the highest estimation for their business ability, integrity and enterprise, and fully merit the signal success achieved by them in this important industry.

L. S. Stowe, Jewelers, No. 360 Main Street.—The largest and finest jewelry store in the city is that of L. S. Stowe. This house was founded in 1863, by Mr. L. S. Stowe, who has since conducted it in a most successful manner. The store is 25x100 feet in size, and very elegantly fitted up with standing glass show cases, and other fixtures. A very large stock is carried in diamonds, watches, jewelry and silverware, and special effort has been made to preserve uniform excellence in quality and make. This has been made possible by the splendid connections of the house with manufacturers and dealers of the highest repute. In watches, clocks, bronzes, jewelry, and solid silver and plated ware, gold and silver ornaments, the assortment is unequaled in the city. Precious stones of all kinds, including a choice supply of diamonds, distinguished for purity, beauty and perfect shape, are kept in abundance. All these goods have been selected with the greatest care and judgment, exhibiting a wide range in value, and calculated to meet the wants of the greatest possible number of buyers. Ample capital is employed in the enterprise; and it is a leading factor in the mercantile development of the city. The trade is large throughout New England and New York. Seven hands are employed in the store and several on the road, and the house is popular with all classes of buyers. Mr. Stowe is a native of Lancaster, Mass., a member of the National Jobbers' Association, and a representative business man.

Felix Bareille, Manufacturer and Wholesale Dealer in Harness, and Saddlery Goods, 39 Taylor Street.—An establishment which enjoys the unique distinction of being the only one exclusively engaged in this line of trade in Springfield, is that conducted by Mr. Felix Bareille. Occupying the entire first floor, which covers an area of 30x100 feet, Mr. Bareille is carrying on an extensive industry as a manufacturer of and wholesale dealer in harness and saddlery goods. He has been engaged in this enterprise since 1881 and during the intervening time has built up a trade that reaches from Maine to Oregon, his goods everywhere being in popular demand. The exigencies of the trade demand the employment of six experienced workmen. The works are equipped with the finest machinery, the motive power being steam. Mr. Bareille sells to the trade exclusively and manufactures everything used in harness and saddlery goods. The products of his establishment are well known for their superior qualities. Mr. Bareille, who is a native of South America, has resided in Springfield for fifteen years. He has had an experience of nine years at his present calling, and understands its every detail perfectly.

W. S. Clark & Co., Wholesale and Retail Hats, Caps, Trunks and Bags, Men's Furnishing Goods, Main and Hampden Streets.—Prominent among the business houses of Springfield is that of Messrs. W. S. Clark & Co., who conduct a general business in the line of trunks, bags, hats, caps, and men's furnishing goods. This house has an area of 40x75 feet, and is handsomely fitted throughout. No house in Springfield carries a better class of goods or is better able to give bargains to its patrons. This establishment is

one of the oldest in the city, having been founded in 1850 by Mr. G. H. Roberts. In 1860 Messrs. W. S. Clark & Co. succeeded to the management and have since been conducting a steadily increasing trade. Mr. W. S. Clark, the proprietor, is a native of Sand Lake, and has long been one of the most esteemed of the merchants of Springfield. He gives employment to a corps of five competent assistants. Mr. Clark, it will be seen at once from his enterprise, has identified himself thoroughly with the industrial interests of the community, and in the special department of business to which he gives his attention he stands pre-eminent and largely aids in fostering the general good.

Richard Ivers, Hack, Livery, Boarding and Feeding Stable, between State and Stockbridge Streets. (Rear of Old Springfield Bank Building.)—One of the oldest established stables is that of Mr. Richard Ivers, who commenced business in 1865. He has well arranged stables and wagon houses, and, in its present condition, his establishment is one of the best systematized in the city. The stable is a two-story brick building, another, one story high, being used as a carriage house, while a third brick structure, one story high and 20x15 feet in dimensions, is used as a business office. Mr. Ivers' stock consists of ten driving horses, two hacks, and seven light wagons, all of which are in the most thorough condition. He has accommodations for fourteen horses and sixteen carriages, and has first-class facilities for boarding and feeding horses. Good carriages with careful and experienced drivers can always be had at this stable, also horses, carryalls, etc. Particular attention is given to furnishing carriages for parties, weddings and funerals, and for conveying passengers to and from the cars. Mr. Ivers is a native of Ireland, has resided in this city for thirty-three years, and is one of Springfield's most respected citizens.

John A. Burr, Manufacturer and Dealer in Spring Beds, Pillow Sham Holders, Sewing Tables, Domestic Novelties, Clothes Racks, Pie Lifters, Ironing Tables, etc., South Main Street.—This industry was founded in 1880 by Mr. George R. Wentworth, the firm becoming Wentworth & Adams in December, 1885, and again coming into the entire control of Mr. Wentworth on July 1st of the last year. He was succeeded by Mr. John A. Burr in September, 1886. The industry is carried on in a commodious three-story brick building, 50x30 feet in dimensions. The place is supplied with every necessary convenience and mechanical implements, the machinery being operated by water power. A force of skilled workmen are employed in the various departments, and all the operations of the house are conducted in a systematic manner. Mr. Burr's specialties in manufacture are domestic novelties and conveniences for the household, including spring beds, pillow sham holders, sewing tables, clothes racks, pie lifters, ironing tables, etc., etc., and he has a trade that reaches all parts of Rhode Island, Massachusetts, New Hampshire, Connecticut, Maine, Vermont, and elsewhere. He carries on both a wholesale and retail trade. Mr. John A. Burr is a native of Enfield, Mass., and every way qualified for succeeding in this business.

Winslow B. Morse, Dealer in Drugs, Medicines, Chemicals, Painters' Supplies, etc., Main Street.—A representative of this time honored and indispensable profession is Mr. Winslow B. Morse. This gentleman is a native of Oxford, Mass., is a graduate of the Rhode Island Pharmaceutical Association and holds a certificate of the same, and is also a member of the Massachusetts Pharmaceutical Association. He has been established in business in Indian Orchard since 1871, and is one of the best known and most popular business men and residents in the village. He occupies two contiguous stores, each 25x40 feet in dimensions, on Main street. One of these is devoted to the drug business and the other to the sale of dye woods, dye stuffs, oils, varnishes, and painters' supplies of every description. Both stores are very neatly fitted up and admirably arranged. The drug store is a model of attractiveness, and the stock is always fresh, standard and reliable, and includes everything desirable in the line of drugs, chemicals and popular remedies, toilet and fancy articles, perfumery, fine sponges, pure wines and liquors for medicinal use, and in druggists' sundries generally. An important feature of the business is the compounding of physicians' prescriptions and family recipes, and this is performed with care and from the purest drugs. Mr. Morse also carries the largest and most complete line of painters' supplies to be found in Indian Orchard, and the prices cannot be surpassed anywhere. The house is a pushing and enterprising one, and a success has been achieved that is fully merited. Mr. Morse was one of the founders of the Massachusetts State Pharmaceutical Association and has always been prominently identified with it from the date of its organization in 1882.

H. K. Wight, Dealer in Flour, Grain, Feed, Coal, Wood, Baled Hay and Straw, Grass Seed and Agricultural Tools, Corner Pine and Worcester Streets.—In this branch of enterprise Mr. H. K. Wight has been successfully engaged for fifteen years and to-day he controls a very large trade both in the village and surrounding section of country. For the purpose of his business he occupies a two-story frame building, 25x60 feet in dimensions, and at the rear of this a yard 200x300 feet in area. In the yard are two large sheds for the storage of coal, etc. The premises are owned by Mr. Wight. He carries a large stock of the best brands of flour, and an adequate supply of grain, feed, baled hay and straw, the best qualities of wood and coal, grass seeds and a full assortment of agricultural tools of all kinds, and makes a special business of baling and shipping rye straw. This house is the most extensive in its line in Indian Orchard. All orders receive prompt attention and the prices and goods handled are such as to warrant a repetition of orders. Mr. Wight is a native of Massachusetts. He has resided in Indian Orchard about fifteen years. He also owns and operates a grist mill at Ludlow, is part owner of several of the largest business blocks in the village, and is proprietor and manager of Wight's Hall, which is neatly and tastefully fitted up for concerts and dramatic entertainments. He is also the authorized agent for the Phoenix, Hartford and Home Insurance Companies.

James H. Losee, Pharmacist, No. 146 Main Street.—Prominent among the better class of drug stores in Indian Orchard is the popular pharmacy of Mr. James H. Losee, which was founded in 1877 by Mr. George D. Sheldon, who was followed by Mr. E. D. Chapman, who was succeeded by the present proprietor, Mr. L. See, in 1883. The store, which is 25x60 feet in dimensions, is very attractive and the interior surroundings indicate perfect order. It is finely finished and contains a line of well selected drugs of the purest and finest qualities. Mr. Losee also keeps a general assortment of fancy and toilet articles, druggists' sundries, proprietary medicines, natural mineral waters, etc. Special attention is paid to the prescription department, all prescriptions being compounded with the greatest accuracy and from the purest and best drugs. Mr. Losee is a representative gentleman in his profession, a practical chemist, and is assisted by expert, polite and competent assistants, who are also graduates of pharmaceutical colleges. Mr. Losee is a native of Mechanicsville, N. Y.

Indian Leap Hotel, No. 69 Main Street, Samuel Pease, Proprietor.—This hostelry was founded by its present proprietor, Mr. Samuel Pease, in the Spring of 1873, and it has the distinction of being the leading hotel in the village. It is a three-story frame building, 75x75 feet in dimensions. On the first floor are the bar, office, billiard room, reading and writing room and dining room; the bar and billiard room being 25x40 feet in dimensions, and the dining-room having a capacity for seating thirty guests. On the second floor is the ladies' parlor, and there are thirty-three sleeping rooms, thoroughly ventilated, comfortably furnished and provided with all modern conveniences, and connected by electric bells. The house throughout is cleanly and orderly kept, and the cuisine is of an excellent character, and attentive help are employed. The proprietor tries to make the house as homelike as possible. The charge is \$1.50 per day. Connected with the house is a livery stable, where first-class turnouts of every description may be had at reasonable rates. Mr. Pease is a native of Massachusetts.

Dr. C. W. Gelineau, Druggist.—This establishment is one of the finest drug stores in the village. The business was established in 1883, and from the outset it has met with a marked and encouraging patronage. The store, which is 25x40 feet in dimensions, is handsomely fitted up, the fixtures and show cases being elegant. Two clerks are employed. The stock is large and complete, embracing a full line of medicines and drugs of every description. Special attention is given to the compounding of physicians' prescriptions and family recipes. In toilet articles perfumery and patent medicines is included everything in these lines of foreign and domestic manufacture and preparation. Dr. Gelineau is a native of Canada and a graduate of the Medical College of Cincinnati, O. In connection with his drug business he practises as a physician, and is very highly spoken of for his professional ability. This affable and courteous gentleman lacks no facility or qualification necessary to the faithful and successful prosecution of his business and profession.

F. E. Howes, Wholesale Dealer in Meats, No. 86 Lyman Street.—A prominent successful merchant in this city is Mr. F. E. Howes, wholesale dealer and commission merchant in meats. Mr. Howes inaugurated the business of his house on September 15, 1883, and has met with much success in his calling. His commodious business headquarters comprise a one-story building, 50x50 feet in dimensions. The Boston & Albany railroad has a track running past the rear of this building and Mr. Howes receives meat in refrigerator cars direct from Chicago, and has every convenience for handling. He carries on an extensive business as a wholesale dealer and commission merchant in beef, veal, lamb and mutton, and enjoys a large patronage from the meat dealers of this city. Mr. Howes, who is a native of Plainfield, Massachusetts, is a young business man of much enterprise, and has met with a success that augurs well for his future prosperity.

George H. Gould, Boarding and Livery Stable, No. 152 Worthington Street.—This business was founded in 1883. The stables and carriage repository are very spacious and commodious, well lighted, drained and ventilated and free from noxious vapors. Mr. Gould has some of the best and most stylish equipages to be seen in Springfield and a number of finely bred horses, which can be hired for business or pleasure, night or day, on moderate terms. In the stock of horses will be found those suitable for ladies or invalids'

use, also others that are more speedy. He makes a specialty of boarding horses which receive the greatest care and attention from skilled and efficient grooms. The stable will accommodate thirty-six head of horses and fifty carriages. He is also prepared to buy and sell horses on commission and makes a specialty of good Northern horses of which he keeps a fine stock for sale. Mr. Gould is a native of this city.

Robert Bahl, Manufacturer of all kinds of Office and Eastlake Furniture, No. 39 Taylor Street.—This gentleman occupies an entire floor 30x100 feet in area, and is carrying on an extensive business as a manufacturer of French cabinet, office and Eastlake furniture. He engaged in this enterprise in this city in 1869, first opening business at No. 10 Sanford street, and removing to his present address in 1884. Mr. Bahl is by birth a German, born in 1837, and has for thirty-five years been engaged in his present calling. He has had an extensive experience, having practiced his trade in Berlin, Paris, London and New York. His factory is supplied with fine machinery operated by steam power and provided with every facility. He employs five hands and is enjoying a large and influential patronage. Mr. Bahl manufactures office, bedroom, and artistic dining-room and parlor furniture of all kinds. Mr. Bahl is the only practical furniture manufacturer in the city, and, although without competition, gives the trade the benefit of it.

CITY OF HOLYOKE.

THE YOUNG GIANT OF WESTERN MASSACHUSETTS—ITS STUPENDOUS WATER-POWER AND THE MANNER IN WHICH IT IS UTILIZED—THE RAPIDITY OF ITS GROWTH AND THE MAGNITUDE OF ITS DIVERSIFIED INDUSTRIES.

The young and prosperous city of Holyoke, brisk, busy and vigorous, has no past that can be properly dignified by the term history. It can celebrate no centennial, nor even a half-centennial. It has no pathetic memorials of Indian assaults and massacres, no ancient landmarks tumbling into picturesque ruin and decay, no descendants of first families that lived in the times which tried men's souls and bodies. True enough, it had an existence more than a century ago; the village was known as part and parcel of the old town of Springfield, subsequently of West Springfield, and just a round hundred years ago it was erected into the third parish of the town proper under the name of Ireland, or Ireland Parish. The site of it had been known to the Indians in the days when they held undisputed sway here and hereabouts, and the falls of the "Quonektacut," as the rapids were called by them, were a favorite rendezvous and fishing ground. In excavating for the foundations of the mills and factories that now loom up along the river banks the Indian fireplaces were blotted out, and where aforetime flared the fitful flame of savage life and license now throbs the strong and steady pulse of machinery whose ingenuity and productions are at once the test and fruit of the brainiest civilization in the world.

Granted that Holyoke has no history, yet has it a wider name and vastly greater commercial importance than many towns whose historic perspective is dim, distant and eventful. Its birth and growth are peculiar to itself and have no parallel or counterpart in that of any city in the Union. They were an inversion of the order common to other towns and cities. It was not a place of residence first and of business afterward; but, to all practical intents and purposes, it was a business venture, and its wonderful manufacturing resources are the palpitating centre around which its residence portion clusters and revolves. In every essential regard it is the most remarkable municipal example of deliberate Yankee grit and enterprise on the continent.

The Project.

Less than forty years ago Holyoke was unknown, and as to being, unsung—there was nothing to sing about. It was an insignificant New England hamlet. The soil of the country immediately around it was agriculturally unpromising and unproductive as compared with that which surrounded contiguous settlements, and there was apparently little or nothing to attract new-comers. Whether it ever occurred to any of its handful of inhabitants what a stupendous power was recklessly rushing past their doors, that only needed the bit and bridle with which human wit and wisdom break the wild forces of nature to human service, does not appear, and the rapid, untamed waters went on, as they had been going ever since the course was channeled for them, as though they were to go on in the same way forever. It would seem, however, that the enormous water-power here running to waste had challenged the attention of several New England business men to a greater or less extent for several years prior to that when its utilization was determined upon; but the cost of constructing a dam, even could one be built adequate to the intended purposes, was so great as to keep the project at bay. In the year 1831 nothing had been done save the erection of a small mill with its modest wing-dam. Nevertheless the eyes and hearts of some capitalists were set upon this spot, who presently determined that this unprecedented waste in the land of steady habits, where the frugalities and economies of life were revered and practiced as cardinal virtues, must not and should not go on.

The Dam.

In the summer of 1847, by direction of several gentlemen of substance who had become practically interested in the matter, measurement was made of the volume of water flowing in the river at this point at low-water mark. This measurement gave six thousand cubic feet per second, and a sum in simple arithmetic demonstrated that this was a thirty-thousand-horse power equivalent, or four hundred and fifty mill powers. A little more arithmetic was done and the demonstration carried still further. From statistics of American manufactures it appeared that every one-thousand-horse power in operation predicated an average population of five thousand persons, whether in cotton or other manufactures. Here, then, was a solid basis for profitable investment; the water-power of Lowell and Lawrence combined was not so great; capital and capitalists saw their opportunity, and in the following year, 1848, the first step on the direct line of actual business was taken by the formation and incorporation under State laws of the Hadley Falls Company. This was composed of Thomas H. Perkins, George W. Lyman and Edmund Dwight, had a capital of \$4,000,000, and was organized "for the purpose of constructing and maintaining a dam across Connecticut river, and one or more locks and canals, and of creating a water-power, to be used, etc."

Work was at once begun, eleven hundred acres of land were purchased, the dam was constructed, and with it canals were dug, mills went up, streets were laid out, dwelling-houses built; but when the test was made the waters, as if angry at their would-be tamers and in revenge for the check upon their natural freedom, swept away the dam and jumped onward, unimpeded in their course, to the sound and the sea. Yankee pluck and energy were not to be bluffed in this way, however. Having determined to do something, they meant to do it, and straightway set about the construction of a dam that would stay. It is here still, at the end of thirty-seven years, and likely to remain here, unless at some time the seismic forces that have recently been disturbing the soil and souls of some parts of the South should pull themselves together and attempt the disintegration of a magnificent piece of work almost as invulnerable as the rocky ribs of the earth itself.

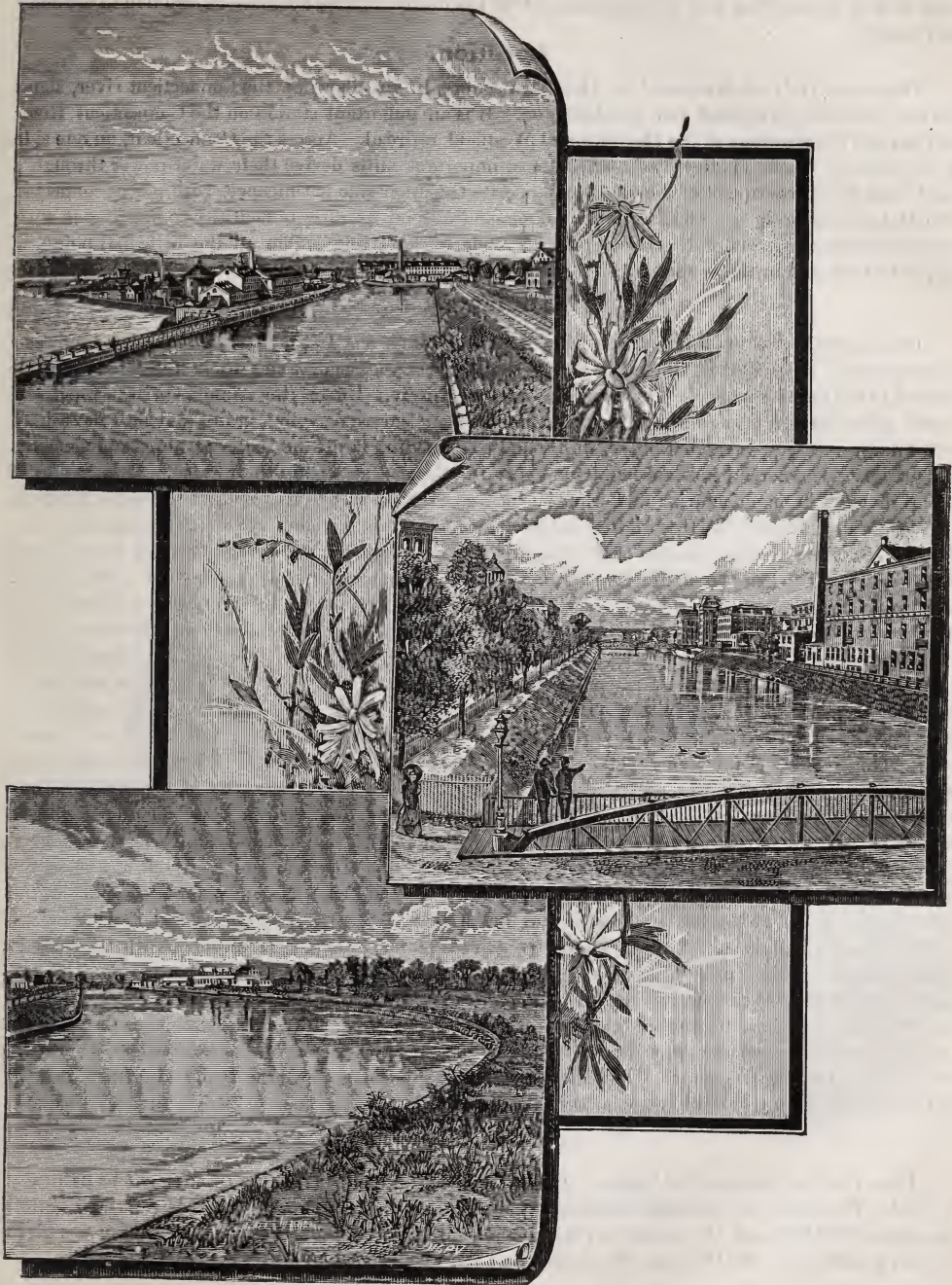
The new dam was completed October 22d, 1849. This splendid example of American enterprise and engineering skill is one thousand and nineteen feet long, with a fall of sixty feet; it has a base of ninety feet and lifts itself thirty feet above the original level of the river. Flanked by almost thirty thousand perches of solid masonry, it contains four million feet of large dimension sawn lumber, submerged and thus safe from decay. After a number of years the rocky bed just below the dam was found to be wearing away under the continual force of the falling water, and in 1868 the apron was constructed. This is more solid and massive, if possible, than the dam of which it is an integral part and into which it is built, and was completed in 1870, at a cost of \$263,000, by the Holyoke Water-Power Company, the successor to the franchises and property of the Hadley Falls Company.

Canals.

The series of canals is proportionate to the genius and magnitude of the vast scheme as a whole. Of these there are three, on as many different levels. The upper level canal begins on the river at a point opposite Maple street, with a width of one hundred and forty feet and a depth of twenty-two feet, runs in an easterly direction for one thousand feet, and then straight across the city for a mile. This is the main artery and the water supply for the upper tier of mills. Four hundred feet east from it and parallel with it for about one mile is the second canal, which at the end of this distance follows in the main the course of the river, some four hundred feet from it, around this section of the city for upward of a mile. This is the longest and most sinuous canal of the three. For two thousand feet it has a width of one hundred and forty feet, which gradually lessens to one hundred feet at either end; its average depth is fifteen feet. This and the first canal are spanned by several graceful iron bridges.

The third canal is three thousand five hundred and fifty feet long, one hundred feet wide, and ten feet deep, begins at the southern end of the second, and ends at a point near its other extremity.

Mills on the upper level have a head and fall of twenty feet; the difference between the second and third levels is twelve feet, and that between the marginal portions of these two and the river ranges from twenty-three to twenty-eight feet. The walls of the main canal throughout its entire length and those of many portions of the others are of solid stonework to the height of three feet above the water level. Three overfalls of cut granite, with proper waste-gates, permit the passage of the water from each canal to the next level, independently of the supply derived from the mills above. The inflow from the river and the outflow at the overfalls and waste-weirs are regulated, thus maintaining a uniform



HOLYOKE WATER-POWER COMPANY'S CANALS.

Top View—First Level from Gate-House. Second View—Second Level from R. R. Bridge. Third View—Third Level.

head in each canal, by a competent force of watchmen, who are on duty day and night. Whether the season be wet or dry, the time of spring freshets or summer droughts, with machinery in operation or at rest, the water-level in each canal is never allowed to vary an inch at any moment during the twenty-four hours. This stability is one of the most essential elements in the success of this magnificent enterprise, and is in startling and cheerful contrast to the uncontrollable fluctuations common to ordinary mill supply.

Location.

The city of Holyoke is situated in Hampden county, in an elbow of the Connecticut river, about midway between Springfield and Northampton. It is an important station on the Connecticut River railroad and the terminus of the Holyoke and Westfield railroad. Across the Connecticut, on one side of the town, is South Hadley Falls, whose most important mills derive their water-power through a canal from the northern end of the dam, and opposite the other side is Chicopee, both places connected with Holyoke by bridges. The location is a commanding one, its railway facilities connecting it with the manufacturing system of New England, and rendering easily accessible all the principal points of supply and demand in the country.

Manufactures.

Incorporated as a town on March 14th, 1850, and a city April 7th, 1873, Holyoke is a sonnet in manufactures. Its projectors intended it for a manufacturing centre, and their intention is being realized in the fullest manner. They builded well and wisely. Under the stimulus of a rational and liberal policy on the part of the Holyoke Water-Power Company, capital, brains and skill have here reared a city young in years, but brave, sturdy and commanding in all the material fibres and elements that predicate commercial substance and success and hold a future within their grasp. The amount of capital invested in manufacturing and other business enterprises here is enormous; the energy, practical knowledge, and industrial skill exhibited in their management and operation are of the highest order. But great as is the present outcome of the splendid resources in hand, the development of these is still in its infancy. The growth of the city has been constant and rapid, its present pace is strong and healthy, and people who come here come for a purpose and to stay. In 1850 our population was two thousand two hundred and forty-five; in 1860, four thousand nine hundred and ninety-seven; in 1870, ten thousand seven hundred and thirty-three; in 1880, twenty-one thousand nine hundred and sixty-one, and to-day it is closely crowding twenty-seven thousand. New mills, factories and workshops are in course of erection all the time. Every year is adding to the aggregation of capital that here finds profitable investment, and to the army of skilled artisans whose deft hands win ample wage. The diversity of the manufacturing interests represented is remarkable, and covers a wide range of productions that is annually extending. These are distributed to every part of the globe. They consist chiefly in cotton goods of almost every description, such as sheetings, lawns, prints, ginghams, ticking, shirtings, duck, warps, and similar staples; woolen and worsted fabrics, comprising fine beavers, doeskins, cassimeres, horse-blankets, etc., among the former, and alpaca lusters and poplins among the latter. Thread-of-all grades is a large item, paper of every kind, from the commonest wrapping to the finest writing, is one of the heaviest, and in the line of silk fabrics, organzines, silk and mohair braids, and serges are conspicuous. A great variety of tools and machinery, iron and steel wire, lumber in numberless forms, wood pulp, files, cutlery, wood screws, etc., form another important group, and still another might include rubber, carriages, steam and gas-pipe, water motors and boilers.

Within a few years the lumber trade has come to be very active and has assumed large proportions. Immense lumber drives are sent down the river from the thick forests on its headwaters, where the trees are felled during the winter. These logs are held in the booms above the dam, and furnish a cheap and convenient supply to the lumber mills in this section.

Banks.

From the vast extent of the business transactions, that of the banking facilities might be naturally divined. There are four national banks—the City, Hadley Falls, Holyoke, and Home—whose capital aggregates \$850,000 and the united surplus almost half that amount. Besides these there are three savings institutions—the Holyoke, Mechanics', and the People's.

Holyoke as a Home.

Let no one imagine, however, that the city of Holyoke is simply the seat of a thirty-thousand-horse water power and numerous extensive and flourishing manufactories. It is a delightful place in



SECOND CONGREGATIONAL CHURCH.

which to live. The city is self-contained and complete in all those things that make life rational and worth the living. In building up the great and prosperous business interests that have made it famous, its people have not been oblivious to the significant moral and social demands created and imposed by New England civilization. The city is new without being raw—though there is much that is rare. It is modern in every essential regard. Its streets intersect at right angles, all its improvements, public and private, are of a substantial and permanent character, and mushroomism is conspicuous by its absence. Extensive deposits of superior clay for brickmaking and the proximity of stone quarries have in great sort conduced to this condition. Brick and stone are the prevailing building materials, and some of the most slightly and solid specimens of architecture in the State adorn the thoroughfares of Holyoke, notable among them the elegant City Hall. The number of beautiful private residences framed by cultivated lawns is a distinguishing feature, and manifold signs of prosperity are matched by the countless symbols of intelligence, culture, and refinement that rise on every hand. These, with pure air and water, plenty of them, good gas, electricity, and the telephone, schools, churches, libraries, street railways, Springfield, Worcester, Boston, Albany, and New York easily accessible, what more does a rational man want in an abiding-place?

Public Schools.

The attention given by the people of Holyoke to education and the ample provision they have made for it are commensurate with the importance that has always attached to it throughout New England. The public-school system in vogue here is of a piece with that which generally prevails in Massachusetts, injected, perhaps, with a practical spirit and element superinduced by the pronounced industrial character of the city. It is in charge of a School Committee, of which the mayor is chairman, composed of one member from each of the seven wards and two at large; there are also a superintendent and two truant officers. The schools are carefully graded, presided over by earnest, competent teachers, are well attended and generously maintained. For the most part the school-houses are new, essentially modern in design and character, liberally furnished with the most approved apparatus, and their accommodations adequate to the requirements of the school population.

Churches and Benevolent Societies.

A New England town destitute of church organizations and edifices would be a strange anomaly, indeed, but this intelligent, progressive city does not present it. Its life and growth are along parallel lines that indicate the processes of an harmonious development, and the eager devotion of its inhabitants to business pursuits has not swamped nor dwarfed the nobler instincts that find natural expression in religious work and worship. All the principal religious denominations common to this part of the country are represented here and have reared their altars of worship. In point of architectural appearance and interior appointments, the most of these church buildings will compare favorably with similar edifices in any city of equal size in the State.

There is also a large number of societies of a benevolent, beneficial, and literary character, which are liberally supported, and whose unostentatious work is a valuable force in furthering the specific purposes for which they exist and in promoting the general welfare of the community.

Holyoke Public Library.

The educational equipment of no Massachusetts town is complete without its public library. It belongs in the same category as the church and the school-house, and one of the fixed and indispensable institutions is its library. The association was incorporated April 22d, 1870, and has cheerful and attractively furnished rooms in the City Hall building. It contains upward of twelve thousand judiciously selected volumes, which are being constantly added to, and is very generally patronized by our citizens, especially the younger generation. A nominal fee entitles members to take books to their homes, but the library is absolutely free for reference.

Water-Works.

The water-works system is confessedly one of the best and most efficient of any city in New England, the tariff is moderate, and the water is both pure and abundant. The works were completed in the summer of 1873, are constructed in the most thorough and substantial manner, the principal supply main and the permanent street mains being cast-iron, and the latter extending to every portion of the city. Ashley's and Wright's ponds, situated within the corporation limits, and but three miles

and a half from the City Hall, are the chief sources of supply, which was still further augmented in 1884 by turning Riley and Tannery brooks into the main pipe. It is estimated that the supply is adequate to requirements of double the present population.

Gas-Works.

The gas-works are owned and operated by the Holyoke Water-Power Company, and were originally constructed by the Hadley Falls Company. Material improvements have been made by the present



CITY HALL.

proprietors, and the plant is now an extensive and valuable property. Almost every section of the city is reached by its mains, the gas produced is excellent in quality; and some thirty million feet per annum are manufactured and consumed.

Fire Department.

The arrangements for the subjection of fire are complete, and the equipment is thorough and of the most improved character. A competent force of zealous and experienced men, three steam fire-

engines with the usual modern accessories, the system of city hydrants, together with that of the many mills and manufactories, in conjunction with a general telephone and fire-alarm service, render this department practically perfect.

City Government.

The administration of municipal affairs is vested in a mayor, Board of Aldermen, and Common Council. Election is had on the first Tuesday in December of each year, and the government is formally organized on the first Monday of the following January. The Board of Aldermen is composed of seven members, one from each ward, and the Common Council of three from each ward.

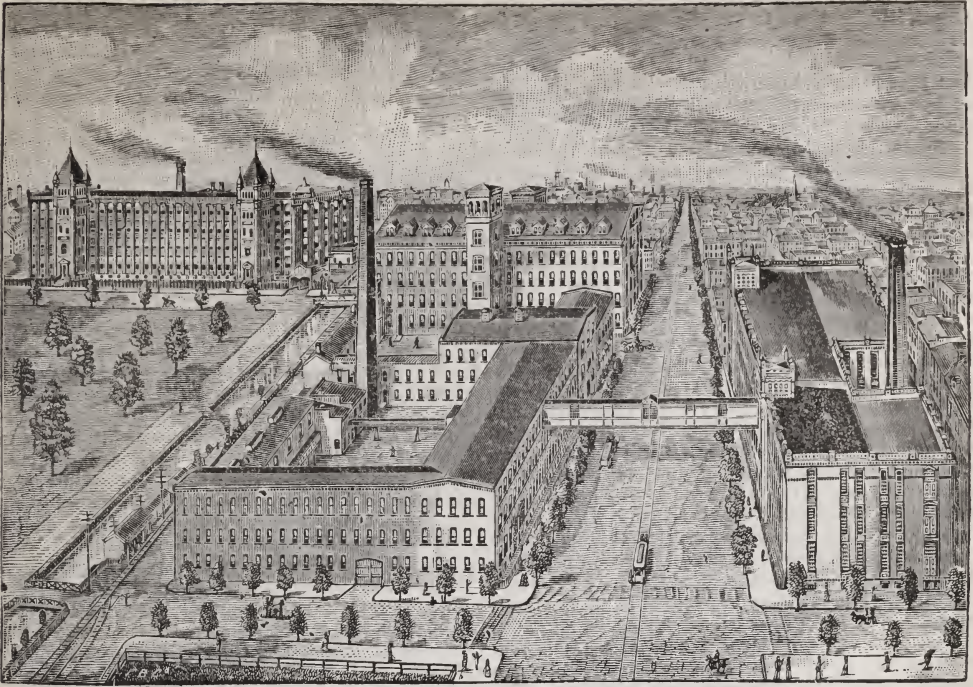
C. O'Leary, Dealer in Fresh and Salt Meats and Vegetables, No. 351 Main Street.—One of the best known and most popular houses engaged in the provision trade in this city is that of Mr. C. O'Leary. This gentleman, who is a native of Ireland, started business in 1878 at No. 167 Main street, and in 1885 he erected the building in which he is now located. His salesroom has an area of 25x70 feet, and it is very handsomely fitted up in oak fixtures, and admirably arranged and equipped for the business. It is very neat, clean and inviting in appearance, and the stock at all times is a large well selected and choice one. It embraces fresh and salt meats of every description, vegetables of all kinds in season, etc. The exigencies of the business require the constant employment of three hands, who give prompt and courteous attention to all patrons. Goods are delivered to any part of the city free. The goods are at all times reliable and as low in price as any other of the same quality in the market. Mr. O'Leary, who attends to every detail of his business, is a thoroughly practical and enterprising merchant, and is a director of the Mechanics' Savings Bank.

Richards & Thayer, Dealers in Groceries and Provisions, Crockery, Glass, Wooden Ware, Confectionery, Grain, Feed, etc., Corner of Main and Sargent Streets.—This is an old-established, enterprising and popular store. It was originally founded in April, 1866, under the firm style of Chapin & Thayer, and this partnership subsisted until April 5th., 1867, when Mr. Chapin retired, and the firm as at present constituted was organized. The copartners are Messrs. C. H. Richards and J. N. Thayer. The former is a native of Holyoke, and the latter of New Hampshire, and both have had a very extended experience in this line of business. Their business premises comprise a salesroom 25x40 feet in dimensions, and a storeroom in the rear 25x25 feet in measurement. The stock carried is a large and varied one, and embraces all kinds of staple and fancy groceries, teas and coffees of the finest brands, pure spices, fine confectionery, canned goods in great variety, table delicacies of all kinds, a full and complete line of provisions, flour, grain, feed, Yankee notions, etc. These are the finest goods to be found in the market, and the prices are such as to lead to a brisk and substantial trade. Four assistants give prompt and courteous attention to patrons, and goods are delivered free to any part of the city. The management of the business is characterized by energy and fair dealing.

S. Fitzgerald, Rags, Paper Stock and Old Metals, Nos. 105 and 107 Pine Street.—Conspicuous among the diverse business interests of the city is the establishment of Mr. S. Fitzgerald. He occupies a three-story brick warehouse, 75x25 feet in proportions, and here he is carrying on an extensive trade as a general dealer in rags, paper stock and old metals of every description, also wrapping paper, twine and paper bags. Mr. Fitzgerald founded this business in 1882 and has gradually built up a large trade, which extends to all parts of New England. He gives employment to five hands, and deals in all kinds of stock coming under the comprehensive head of "junk," paying the highest prices. Mr. Fitzgerald is a native of Massachusetts, and reliable in all his dealings.

Allyn & Kagwin, Fresh and Salt Meats and Produce, No. 168 High Street.—This business was inaugurated in March, 1885, and the customers and sales of the house have been steadily increasing ever since. The firm have their headquarters at No. 168 High street, where they occupy a handsome store 60x25 feet in dimensions. The store is most attractive in its appointments, everything always being kept in a faultlessly clean condition. A large stock of the choicest fresh and salt meats of all kinds, also game and poultry is carried, including beef, mutton, lamb, pork, veal, breakfast bacon, ham, etc., also all kinds of produce fresh and reliable. All orders are delivered without additional cost. Messrs. William A. Allyn and Dwight H. Kagwin, the members of the firm, are both natives of Massachusetts, the former having been born in Holyoke, the latter at Montgomery.

A. C. Judson & Williams, Manufacturers of Patent Screen Plates, Mosher Building.—This business was originally founded at Newark, N. J., by Mr. Howard Judson, in 1883. The death of this gentleman occurred sometime after and in June, 1885, the business was removed to this city and has since been carried on by A. C. Judson & Williams, the former being the widow of the founder of the enterprise. Mrs. Judson and her partner in business, Mr. Frank Williams, are both natives of New Jersey. They occupy an entire floor, 50x50 feet in proportions, which is equipped with the finest machinery, operated by water power, and here the firm manufacture, on an extensive scale, the well-known patent screen plates which have gained such a reputation on account of their superior qualities. These plates are used in paper mills for the purpose of screening paper. The trade extends to all parts of the United States.



MERRICK THREAD CO'S. WORKS, HOLYOKE, MASS.

Merrick Thread Co., Manufacturers of Merrick's Best Six Cord Soft Finish Spool Cotton and the Ready Wound Wooden Bobbins for Sewing Machines, Appleton and Main Sts. L. R. Hopkins, President; J. M. Dunham, Superintendent.—The first cotton sewing thread was made in Paisley, Scotland, in 1812. Silk and linen thread had been previously entirely used in sewing, but the wars of Napoleon cutting off the supply of raw silk, that then came to England from Hamburg, British manufacturers turned their attention to an efficient substitute, and found it in carefully spun cotton yarn. It was not at first by any means perfect, and yet its smoothness and reliability caused it to be preferred to linen thread, and from the above named date the progress in the perfection of its manufacture and its growing use continued to develop and increase in a wonderful manner. Eventually, about a quarter of a century ago, several firms began the manufacture of spool cotton in the United States, foreseeing the enormous demand, and have built an immense trade in all sections of the country. Prominent among the representative and progressive houses thus referred to is the far-famed Merrick Thread Company, whose offices and mills in Holyoke are located on Appleton and Main Streets. This company was duly incorporated in 1865 under the laws of Massachusetts with a paid up capital of \$500,000.00 and since its organization at that date has built up a trade that extends from Canada to Texas and from Maine to California. The mills are eligibly situated in this city, possessing all the benefits accruing from direct rail and water communication, and comprise a magnificent series of buildings specially erected, and containing the

finest equipment of machinery and other appliances for thread-making purposes in existence. One thousand operatives are employed, and the machinery is operated by both steam and water power. The following gentlemen, highly regarded and widely known in industrial and financial circles for their sound business principles, integrity, energy and enterprise, are the officers, viz: L. R. Hopkins, president; Timothy Merrick, treasurer; C. W. Rider, secretary and paymaster; J. M. Dunham, superintendent. The agents of the company are: H. F. Palmer, 23 & 25 Thomas St., New York; A. W. Burr, 276 Devonshire St., Boston; T. S. Hovey, 248 Chestnut St., Philadelphia; E. A. Still, 205 Fifth Avenue, Chicago. The Merrick Thread Company manufacture extensively the best three and six cord spool cotton, which is put up on two hundred-yard spools for family use and on five hundred, twelve hundred, twenty-four hundred, and twelve thousand yards spools for manufacturers' requirements. The patent ready wound bobbins for sewing machine shuttles are wooden bobbins filled with thread, complete to put into the shuttle, and as perfectly wound as on ordinary spool, giving a more perfect tension and better work than the ordinary iron bobbin filled by the operator. Merrick's best six cord soft finish and three cord satin finish spool cottons are now recognized by experts as equal to the best manufactured in this country or Europe, because they are smooth, elastic, strong and of uniform quality. The production of Merrick's spool cotton may justly be styled one of the greatest triumphs of American inventive genius, skill and labor, in competition with foreign talent and enterprise.

Whiting Paper Company, First Level Canal, Holyoke. L. L. Brown, President; William Whiting, Treasurer and Agent.—An examination of the leading industries of Holyoke reveals the fact that there are some houses which are entitled to be termed representative by the prominence they have achieved in their particular line of business. The paper industry of this city is one of the earliest and at the present time is one of the most prosperous of American industries, and in its history are embodied many features incident to the rise and development of their industrial pursuits. The manufacture of paper even after the war of the Revolution, though emancipated from the claims imposed upon it by British policy, did not flourish, and for many years especially for the finer grades we were compelled to look to Europe for our supply. Eventually, however, during the last quarter of a century through the energy, enterprise and ability of our manufacturers, paper is produced in the United States fully equal if not superior to the finest productions of France and England. Prominent among the leading manufacturers thus referred to in Holyoke, is the progressive and reliable Whiting Paper Company, whose office and mills are located at the First Level Canal. The company has likewise extensive warerooms at 45 Beekman St., New York, and at 18 South St., Philadelphia. The Whiting Paper Company was duly incorporated in 1865 with a capital of \$100,000 which sum has now been increased to \$300,000. This amount, however, is only one-fourth of the cash needed to carry on this extensive business. The officers of the company are Mr. L. L. Brown, president, and Mr. William Whiting, treasurer and agent; both of whom are thoroughly practical business men and possess an intimate knowledge of every detail of the manufacture, and the requirements of the market. The mills are among the finest in this country, equipped with splendid machinery, appliances and apparatus necessary for the systematic and successful conduct of the business. Six hundred and fifty experienced operatives are employed in these extensive mills, the machinery is driven by both steam and water power, and the monthly payroll amounts to \$20,000. The company manufactures largely wedding and envelope, Whiting antique parchment standard linen papers, which are now used by the leading high-class engraving and stationery establishments throughout the country, being absolutely unsurpassed for quality, finish, uniformity and general excellence, and have no equals in the United States or Europe. Since its inception the Whiting Paper Company has become the largest manufacturer of the finest qualities of writing paper of every description in the world, the capacity of its mills being twenty-one tons daily. Envelopes of every kind are also produced in vast quantities, and are general favorites with the trade and public wherever introduced. Mr. Brown, the president, is highly esteemed for his unswerving honor and sound business principles, and worthily presides over the rapidly increasing interests of the company. Mr. William Whiting, the treasurer and agent, after whom the company is named, is as widely known for his talents and inflexible integrity, as for the just manner in which he attends to the interests of customers. The standing of the Whiting Paper Company in commercial circles is too well known to require any further comments at our

hands, and, both as regards business ability and true American enterprise, it justly merits the high reputation to which it has permanently attained in this important industry.

F. D. Cordes & Co., Decorators and Painters, corner High and Suffolk Streets.—The above firm are representative of one of the leading industrial houses of Holyoke. Messrs. F. D. Cordes & Co. established their business in January, 1885, and the enterprise has proved to be a profitable and popular one from the start. The firm have their headquarters in Cordes Block, occupying the store and basement, each of them 80x28 feet in dimensions. A force of thirty-four hands are afforded employment and the firm are at all times amply prepared to execute all orders for decorating, painting and paper-hanging that may be entrusted to them, all work guaranteed to be performed in the most artistic and finished style. They carry a very large stock of wall-papers, mixed paints, varnishes, oils, brushes, etc., and also deal heavily in fine wall-papers, artists' materials, plastic centers, window-shades, oilcloths, etc., etc., every article entering into the composition of their stock being the best quality obtainable. Their store is very handsomely fitted up and furnished, and is an attractive place to visit. The individual members of this prominent firm are Messrs. F. D. Cordes and Robert Johannis, both natives of Germany, who are practically acquainted with every branch of the business in which they are engaged.

Nourse & McCammon, Clothing, Hats, Caps, and Gentlemen's Furnishing Goods, corner Dwight and Front Streets.—An establishment noted for its elegance and popularity in this city is that conducted by Messrs. Nourse & McCammon. The business house managed by these gentlemen was established in 1872 by Messrs. C. B. Harris & Co., the present proprietors succeeding to the control in 1881. Their store is located under the well-known Windsor Hotel, covers an area of 29x100 feet, and is very handsomely fitted up throughout. The fixtures are of cherry wood and the workmanship and taste displayed in the arrangements are of a very high order. A very extensive stock is carried by Messrs. Nourse & McCammon, comprising a complete variety of clothing for gentlemen's, youth's and children's wear, in all the latest styles and fashions, a full assortment of fashionable hats and caps, and a superb stock of gentlemen's furnishing goods of all kinds, embracing all the latest desirable novelties. A fine line of trunks, traveling bags, rubber goods and umbrellas is also carried, combining every excellence of superior manufacture. Five polite and active clerks are employed and patrons receive courteous attention. The members of the firm, Messrs. F. E. Nourse and Frank McCammon, are enterprising and energetic. The former is a native of Lancaster, Mass., while the latter was born in New York. They are wide-awake, experienced men of business, social, genial and agreeable with their patrons and the public, who hold them in high regard as merchants and citizens, and liberally patronize them.

Parsons Paper Co., Manufacturers of Bond, Bank Note and Parchment Papers, also Scotch Linen Ledger, etc., Upper Level Canal, Aaron Bagg, Jr., President.—Among the various interests which diversify the industries of Holyoke none deserves more prominent mention than that of the manufacture of paper. It is one that gives employment to a large number of operatives, and in many ways forms an important item in estimating the manufacturing and commercial importance of this enterprising and thriving city. In former years we were compelled to look to Europe, especially to England for our supply, of bond, bank note, parchment and linen papers, but now, thanks to the enterprise and skill of the progressive and reliable Parsons Paper Company, these specialties are now produced at Holyoke, equal if not superior to the most famous foreign importations. The English linen paper is likewise rapidly disappearing from the market, which fact is a credit and honor to American industry. The Parsons Paper Company was duly incorporated in 1853 with a paid-up capital of \$60,000. This sum, however, is only nominal, as the officers have often ten times that amount invested in stock, machinery, buildings etc. The paper mills, four in number, are located on the Upper Level Canal. They are very spacious, and are admirably equipped with all the latest improved appliances, apparatus and machinery necessary for the systematic conduct of the business. Three hundred and fifty hands are employed in the various departments and the machinery is operated by a three-hundred and fifty-horse power steam engine, and eight powerful water wheels. The monthly payroll amounts to upwards of \$10,000, and the total daily capacity of the mills is twelve tons. The following gentlemen, widely known and highly regarded in manufacturing and financial circles for their sound business principles, integrity and ability, are the officers, viz: Aaron Bagg, Jr., president; E. P. Bagg, treasurer; E. C. Weiser, secretary, J. S. McElwain, agent. The company manufactures extensively bond, bank note and parchment papers, also the celebrated Scotch linen ledger, and white and tinted writing and envelope papers, and Bristol boards. These various papers are general favorites wherever introduced, and are absolutely unrivalled for quality, finish, and general excellence by those of any other first-class house in the United States or Europe.

G. W. Ingalls & Co., Boots, Shoes, Trunks and Satchels, No. 59 Dwight Street; A. Van Tassel, Manager.—One of the most attractive establishments in the city is that of Messrs. G. W. Ingalls & Co., which was opened in May, 1885, and is a branch of a vast industry conducted by this firm, the headquarters being at Syracuse, N. Y., and other branches at Utica, Albany, Troy, and Boston. The manager of the branch in this city, is Mr. A. Van Tassel, who is a native of Syracuse, and an expert and honorable business man. The store covers an area of 25x90 feet, the interior appointments are attractive, and the place is always kept in neat and perfect order. A very large stock is carried, comprising a superb assortment of medium and fine quality boots and shoes of all kinds for both ladies', gentlemen's and children's wear, also a full line of

slippers and rubbers. The stock carried likewise includes a superior assortment of trunks and satchels, in which is shown every desirable variety. Five hands are employed. Mr. G. W. Ingalls, the proprietor, is a gentleman whose high reputation is best borne out by the extensive proportions of the enterprise controlled by him.

Fenno & Co., General Grocers and Tea Merchants, Dwight Street, under Windsor Hotel.—Among the best known business houses of this city is that of Messrs. Fenno & Co. This house dates its existence from 1877, when it was established by E. A. Fenno & Co. In May of the year 1886 the change in management occurred, Mr. F. A. Fenno, a brother of the founder, and Mr. C. H. Clary becoming the proprietors and changing the firm style to Fenno & Co. The firm occupy a fine large store having a frontage of twenty-five feet and running back a depth of 93 feet. The place is attractive and filled with a well kept stock embracing everything desirable in fancy and staple groceries, new invoices being received daily, direct from the leading importers and manufacturers. Five assistants are employed by the firm, including a lady cashier. Three delivery wagons are attached to the establishment and goods are delivered free of charge to all parts of the city. Messrs. Fenno and Clary are both natives of Massachusetts.

N. W. Quint, Undertaker, 207 High Street.—The oldest and most prominent undertaker in the city is Mr. N. W. Quint, who has been carrying on business here since 1854. Coming to the city in 1848 he has seen every brick building but one erected. Mr. Quint is a native of Maine and is a master of his profession. For nearly thirty years his name has been familiar to the population of this city. The founding of the establishment took place in 1854, and he has ever since been one of the leading and favorite men engaged in his calling in this community. Mr. Quint occupies a fine office and wareroom, 60x15 feet in dimensions, where he receives orders and carries an assortment of fine burial cases and burial clothing, coffin plates, hearses, and funeral carriages being furnished to order by him. Mr. Quint, in addition to his undertaking business, also attends to auctioneering of all kinds and his services are in frequent requisition in this line. One of Holyoke's most honored citizens, Mr. Quint is enjoying a prosperous patronage.

F. J. March, Dealer in Watches, Clocks and Jewelry, No. 308 High Street.—A notable new establishment is that conducted by Mr. F. J. March, who began business on his own account in January of the year 1886, bringing to bear an experience of five years at his trade. His store is a large, commodious place, 60x25 feet in dimensions, and fitted up in handsome style throughout, and supplied with a number of elegant show cases. The store is filled with a superb stock of diamonds, watches, clocks, jewelry, silver and plated ware etc., all of the best makes and quality. Watches, clocks and jewelry are repaired at short notice and at reasonable rates. Mr. March is a native of Massachusetts, having been born at Deerfield. He is a young man, full of enterprise and energy.

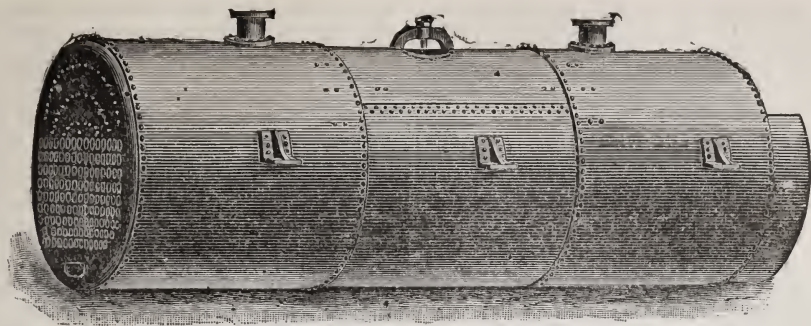
E. Whitaker, Manufacturer of Every Description of Loom and Dresser Reeds.—The importance and diversity of the manufacturing interests of Holyoke are well shown by the old and substantial concern whose name stands at the head of this review. The production of loom and dresser reeds has assumed such magnitude that no industry represented in this work is entitled to more careful consideration. Mr. E. Whitaker, the proprietor, established himself in business as far back as 1852, and during the thirty-four years he has been before the public has maintained the highest reputation for commercial integrity and so familiarized himself with the wants of the trade as to be able to meet all demands upon his skill and resources in the most perfect and reliable manner. The factory is 25x50 feet in area and provided with all the machinery that can be profitably used, no facility or convenience being omitted. The most expert and experienced hands are employed and the work is systematically conducted. The reeds manufactured by this house are in use in all parts of the Union and frequent shipments are made to Canada, the export business, indeed, being an important and growing feature of the establishment. The choicest selected materials are invariably used and every finished article is fully guaranteed for strength and entire satisfaction. Possessing unsurpassed facilities for the manipulation of its extensive business, the house of Mr. E. Whitaker is enabled to place its goods upon the market in such manner as to secure to buyers every legitimate advantage in the quality and prices known to the trade. The patronage of the house is increasing with the general growth of the city's traffic and its influence is exerted for the welfare of the commerce of Holyoke. Personally Mr. Whitaker has been long known as a man of usefulness and energy, always among the foremost in enterprises calculated to advance the material interests of the city.

Forest, Lafond & Co., Pharmacie Canadienne, No. 337 Main Street.—Though founded so recently as September, 1885, this establishment has had a most marked success. The house at first dealt in pianos, organs, musical instruments of all kinds, jewelry, silverware, stationery, etc.; and in July, 1886, the drug department was added. This department is under the management of Mr. P. L. Lafond, who is a pharmaceutical graduate, and his partners, Messrs. F. Forest and Alfred Bissonnette, superintend the other departments. All the members of the firm are natives of Canada. The premises are spacious, commodious and tastefully fitted up, and the drug department is finely stocked with a choice assortment of pure drugs and chemicals, proprietary remedies of value, perfumery, toilet articles, also artists' materials and paints etc., while special attention is paid to the compounding of physicians' prescriptions and family recipes, and all orders are filled with promptitude and the greatest care and accuracy. The firm also carry a large stock of pianos, organs, brass and stringed musical instruments, jewelry, silverware, picture frames, stationery, etc., and picture frames of all sizes, materials and quality are made to order. The firm are accorded an extensive French patronage, and the members of it have won for themselves a high and enviable reputation.

Max Cobe, One Price Clothier, No. 77 and 79 Dwight Street.—A leading house in this line is that of Mr. Max Cobe, which was established in 1878. The premises consist of a handsomely furnished store 88x29 feet in dimensions. It has a very attractive appearance and is equipped with every appliance and convenience for the accommodation of the splendid stock. The assortments of broadcloths, suiting, etc., of both foreign and domestic manufacture, are from the most fashionable and reliable sources of supply, and the most fastidious and critical cannot fail to be suited. Mr. Cobe employs a staff of eight hands, and has gained an enviable reputation for the superiority and artistic style and cut of the various garments made at his establishment. He also carries a full and complete assortment of ready-made clothing for men's youths' and children's wear, also a large line in gentlemen's furnishing goods, embracing all the latest foreign and domestic novelties. Mr. Cobe is a native of Germany and has been a resident of Holyoke for the last eight years.

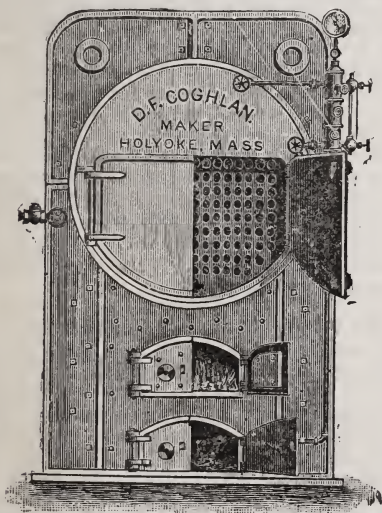
D. H. Smith, Dentist, No. 235 High Street.—The well-known and popular dentist rooms of D. H. Smith, located at No. 235 High street, were founded fifteen years ago. D. H. Smith is a native of Massachusetts, and attends to all department of dental art, and makes a specialty of filling teeth. Teeth are painlessly extracted, and artificial teeth, arranged on a new principle, are furnished at reasonable rates and warranted to give satisfaction. Gold crowns are fitted on to broken down teeth and roots, and full sets and part sets of teeth are made without plates and fastened in the mouth as firmly as the natural teeth. This bridge work is especially valuable in replacing one or two teeth. Prompt and courteous attention is given to all patrons. This firm take a leading position in the profession, and they have a large and substantial clientele.

Fitzgerald & Co., Booksellers and Stationers, No. 196 High Street.—For the past fifteen years the house of Messrs. Fitzgerald & Co., which was founded in 1872, by James Fitzgerald, who died in 1874, has been a noted one among the commercial enterprises of Holyoke. The firm's store is very eligibly located, its fittings and furnishings are of an attractive character, and the house is a leading one in its line of trade in the city. The store is commodious, being 25x80 feet in dimensions, and the stock is a large and varied one, embracing books upon every kind of subject, and including the works of all the standard authors; mercantile and fancy stationery, pictures, picture frames, and fancy goods in great variety. The house does a large and constantly increasing trade not in the city only, but throughout the surrounding districts. Three assistants are employed, and prompt and courteous attention is paid to all patrons, while in every department of the business the prices will stand comparison with those of any other establishment in the same line of trade. Picture-frames are made in any design to order. Mr. Daniel J. Fitzgerald who is the sole proprietor, is a native of Amherst, in this State, and is very popular.



D. F. Coghlan Holyoke Steam Boiler and Iron Works, Manufacturers of all kinds of Steel and Wrought Iron Steam Boilers, etc., Nos. 20 to 28 Crescent St., Junction of Park.—The annually increasing demand for steel and wrought iron boilers of all kinds throughout the United States necessitates correspondingly large facilities for their production, hence the construction of steam boilers, etc., constitutes a very important industry. A prominent and progressive house in Holyoke engaged in this business is that of Mr. D. F. Coghlan, whose works are located at Nos. 20 to 28 Crescent street. This house was founded by the present proprietor in 1865, since which period he has built up a liberal patronage. Mr. Coghlan is an experienced and practical mechanic, all the operations of his works are conducted under his personal supervision, thus insuring to the trade only such specialties as will withstand the most

kinds of steel and wrought iron steam boilers rotatory bleachers, penstocks, Barlow keirs, wheel-cases, tanks, smoke flues, and light and heavy plate-iron work, which are absolutely unsurpassed for quality of materials, durability, workmanship and general excellence by those of any other first-class house in the trade. A specialty is made of chemical wood-pulp digestives and rotatory bleachers. He is shortly to introduce several new patterns and controls several others that have not yet been put on the market. Repairs on boilers are promptly executed, while steam and gas fitting is carefully attended to in all its branches, at the lowest possible prices consistent with good workmanship and materials. Mr. Coghlan is a native of Boston, but has resided in Holyoke the greater part of his life, and the signal success attained by him is only the just reward of his probity, energy and industry.



critical tests, both in regard to material used in their construction, and the workmanship employed. The premises occupied are spacious and convenient, and are fully supplied with the latest improved machinery, tools, and appliances, including machines for dishing heads, plate plainers, steam riveting machinery, etc., all of which are operated by a forty-horse power steam engine. Sixty experienced boiler makers, mechanics, etc., are employed and the trade of the house extends all over the State. Mr. Coghlan manufactures all

Phelps & Tower, Housefurnishing Goods, Ranges, Furnaces, Tinning and Plumbing, 18 Main Street.—This well established enterprise has been in successful operation at its present location for sixteen years. The house was founded in 1870 by Mr. C. H. Tower, who conducted it alone until 1879, when he associated with himself Mr. G. A. Phelps and organized the firm of Phelps & Tower; throughout its career it has always had the confidence and received the support of the public. Three floors and a basement are occupied, and the premises are fitted up in the most convenient manner for the exhibition and storage of goods. The stock embraces housefurnishing goods, ranges, furnaces, and kindred articles. None but the best known and most meritorious productions are carried. The assortments are always complete and customers are sure of obtaining what they wish in its most attractive and acceptable form. Special attention is given to tin, copper and sheet iron. They are also large workers in mill copper work, ventilators and mill work of all kinds. Only the most expert workmen are employed, of whom from ten to fifteen are kept constantly busy. Plumbing in all its branches is carefully done, sanitary requirements being respected and followed. Before concluding it is proper to state that no similar concern in the city is prepared to offer more favorable terms, a result of the investment of ample capital and the purchase of supplies under the best conditions. Messrs Phelps & Tower are both widely known and recognized as men of energy and ability, prosecuting their affairs in a trustworthy and honorable way.

J. & W. Jolly, Machinists, Blacksmiths and General Jobbers and Manufacturers of Paper Making Machinery, First Level Canal, Between Appleton and Cabot Streets.—We desire to call special attention to the reliable and progressive firm of Messrs J. & W. Jolly, blacksmiths, machinists and general jobbers, also manufacturers of paper making specialties, whose works are located in Holyoke, on the First Level Canal, between Appleton and Cabot streets. This business was established in 1879 by the present proprietors, Messrs. J. & W. Jolly, who are thoroughly practical workmen; all the operations of the works are conducted under their personal supervision, thus insuring only such machines as will withstand the most critical tests. The premises occupied comprise a two-story brick building, 25x120 feet in dimensions, fully supplied with all modern tools and machinery known to the trade. The machinery is operated by water power, while fifty experienced mechanics, operatives, etc., are employed. Messrs. J. & W. Jolly manufacture with great care J. J. Manning's patent combination winder, Finlay's patent continuous paper cutter, also screens and vats for paper machines, Ferry's patent star duster, etc. They likewise promptly refill Jordan engines and engine rolls, and make elevators, power boiler pumps, paper calender rolls, stuff pumps, pulleys, shafting, hangers and gearing. Iron and steel forging, model and pattern making are likewise immediately attended to. The productions of this responsible firm are unsurpassed for quality of materials, workmanship, durability and general excellence and have no superiors. The following companies are now using Messrs. J. & W. Jolly's screens and vats, viz: Chemical Paper Co., Holyoke, Mass; Albion Paper Co., [4] Holyoke, Mass; Winona Paper Co., [4] Holyoke, Mass; Holyoke Paper Co., [3] Holyoke, Mass; Crane Bro's., Westfield, Mass; Chester Paper Co., Huntington, Mass; Parsons Paper Co., Holyoke, Mass; Riverside Paper Co., Holyoke, Mass; Beebe & Holbrook Paper Co., Holyoke, Mass; Newton Paper Co., [8] Holyoke, Mass; Southworth Co., Mittineague, Mass; Agawam Paper Co., Mittineague, Mass; Hampshire Paper Co., South Hadley Falls, Mass. Large numbers have been sold all over the country. Both partners are highly esteemed in manufacturing circles for their mechanical ability, skill and integrity. We may add in conclusion that those opening business relations with this trustworthy house may rely on the promptness and liberality of all transactions undertaken.

Holyoke Paper Company, Manufacturers of Superior Animal Sized Writing and Envelope Papers of every Variety etc., Second Level Canal, O. H. Greenleaf, President.—It is absolutely certain that in no country in the civilized world has paper making been brought to such a high degree of perfection as in the United States. Taking up this industry in detail, it becomes necessary to make special mention in this review of the Holyoke Paper Company, whose mills are situated on the Second Level Canal. This progressive and representative company was incorporated in 1857 with a nominal capital of \$50,000, present capital \$300,000, and since its organization has built up a permanent and influential patronage in all sections of the United States and Canada, owing to the

superiority of its productions. The officers of the company are Mr. O. H. Greenleaf, president and agent, and Mr. O. S. Greenleaf, treasurer. The foundation of the signal success of this reliable company lies undoubtedly in the complete knowledge of business possessed by the officers, who are thorough business men. From the commencement of its business the Holyoke Paper Company undertook to make goods of standard quality only, and has never wavered from that policy. The company manufactures extensively superior animal sized writing and envelope papers of every variety and description, which are unrivalled for finish, quality, uniformity and general excellence. The premises occupied comprise five spacious buildings, which are admirably equipped with all the latest improved apparatus, machinery and appliances. Two-hundred and fifty operatives are employed, and the machinery is drawn by water power. Eight tons of highly finished paper are daily produced, and the payroll amounts to upwards of \$11,000 monthly. Messrs. O. H. and O. S. Greenleaf, the officers, are highly esteemed in mercantile life for their unswerving honor and integrity and well merit the great degree of success which has rewarded their able and energetic efforts.

Holyoke Knife Co., Manufacturers of Paper Engine Bars and Plates, Rag Cutter, and Trimming Knives, No. 5 Mosher's Building.—Occupying a prominent position among the useful industries of the city is the Holyoke Knife Company. The premises occupied are large, commodious and thoroughly equipped with all the necessary machinery and mechanical appliances, operated with water power. The agent of the company, Mr. P. Frost, is a native of Maine, and has had long and valuable experience as an iron and steel worker, having for forty years followed the blacksmithing trade. In 1884, located at the above named place, he turned his attention to his present line of trade and has built up a large city and out-of-town trade. His trade with the paper mills is particularly extensive, the superior goods manufactured by him being in high favor. He gives employment to six experienced workmen. A specialty is made of grinding, and all orders in this line are attended to promptly and satisfactorily.

C. H. Prentiss, Tailor, No. 199 High Street.—The establishment of Mr. C. H. Prentiss is one of the most popular merchant tailoring houses in the city. The business is devoted exclusively to the manufacture of fine custom clothing. From ten to fifteen employees, expert in their various departments, are employed by Mr. Prentiss. The business was founded in 1871 by the present proprietor, who is a native of Acworth, N. H., and an accomplished and experienced cutter and workman. He occupies two rooms on the second floor of No. 199 High street, with a workroom in the rear. The rooms are very tastefully fitted up and heavily stocked with a fine and valuable assortment of the best class of foreign and domestic fabrics. Those who should conclude to deal at this establishment may depend upon a perfect fit, choice and tasteful fabrics, elegant styles and perfect finish; while the prices are governed by a high sense of moderation, for which the house has a thoroughly established reputation.

American Pad Co., Manufacturers of all sizes of Paper Pads, Animal Sized, Loft Dried and Manila Pads; Dealers in Flat and Ruled Papers, No. 32 Main Street.—If the enterprise and commercial advantages of a city are more clearly established by one fact than by all others, it is the rise of new houses of large dimensions on the great thoroughfares of trade and by the side of and to the battle for patronage with establishments whose junior members have grown gray in the period of the firm's existence. Among such concerns the American Pad Company at present occupies a most important place. This enterprise, though founded as late as January, 1883, possesses all the substantial qualities of its oldest competitors and is pushing toward the largest and best trade enjoyed by any house of the kind in Holyoke. The members of the company, both of whom have had a valuable business experience, are T. W. Halley and G. W. Brainerd. With a thorough knowledge of the paper manufacturing interest, progressive ideas, untiring energy and ample resources, the causes that have led to the exceptional success of the establishment are made manifest. The entire third floor, measuring 90x100 feet, is occupied, and is fitted up in an admirable manner. The mechanical equipment embraces all the newest and most improved machinery and appliances. The manufacture is confined to paper pads and tablets, and these are made in all the popular styles and from such materials as find the greatest favor in the market. They find ready sale wherever introduced and throughout the country the stamp of the company commands respect and confidence. Special pains are taken to preserve reliability and uniformity and no goods are shipped without undergoing rigid inspection. Sweeping changes are made at proper intervals, novelties are added and old patterns discarded, and thus buyers can always depend on finding in the stock the newest and most attractive designs. The most favorable terms are given to customers, and orders are filled without delay. The company takes an active and useful part in the upbuilding the line of production and trade in which it is engaged and contributes in no small measure to the industrial prosperity of the city generally.

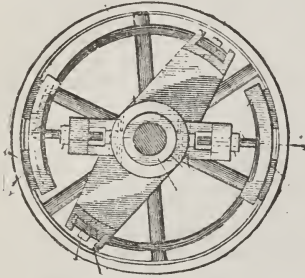
Munn & Baush, Founders and Machinists. —The manufacture of machinery and iron goods for the use of various trades constitutes a prominent and useful industry, and a leading and representative concern in that line is operated by Messrs. Munn & Baush. This flourishing enterprise was commenced in 1880 by the present members of the firm, J. N. Munn and Christian A. Baush, and from its inauguration has had a steady career of expansion. The commodious and well arranged premises are supplied with all the latest and best machinery used in the business and all other requisite appliances and facilities. An engine of ample power drives the machines and the entire establishment is systematically divided into appropriate departments. The lines of manufacture are varied and extensive, including iron castings of every description, bridge and other plates, cotton, paper and woolen mill work and, in fact, all specialties of a similar character. A force of forty experienced hands is constantly employed and the whole is under the active personal super-

vision of Messrs. Munn & Baush, who give their entire time and attention to the business. A large demand is supplied in Holyoke and frequent orders are received from this and surrounding States. The establishment does only first-class work and produces many new and valuable devices which are in great favor in the different trades for which they are designed. The firm is reliable and responsible, makes a point of filling all contracts promptly and in exact accordance with the terms.

Frank Octo & Co., Dealers in Stoves, Ranges, Furniture, Glass, Wooden and Crockery Ware, Bedding, Household Furnishing Goods, etc., Nos. 63 to 75 High Street.—Founded on the 27th of February, 1870, this house has become the most noted one in its line in the city, and it has a patronage of a very extensive and substantial character. The premises occupied for the business comprise two stores, and both of these are very commodious, and provided with every appliance and convenience for facilitating the transaction of business. The salesrooms are neatly fitted up and admirably arranged, and the stock is both large and of a very varied character. It embraces everything needed in the furnishing of a house, stoves, ranges, furniture of all kinds, glass, wooden and crockery ware, feathers and bedding, and housefurnishing goods of every description. There is ample choice here for those who are about to set up housekeeping, or who are replenishing their houses with newer goods. Goods are sold at the lowest market rates for spot cash or on the installment plan at reasonable rates. The house has a large trade among the French residents. The proprietors are Messrs. Frank Octo and Napoleon Desrosier. The former is a native of Quebec, and the latter was born in Montreal, Canada. They are pushing, enterprising business men.

Holyoke Steam and Gas Fitting Co., Dealers in Pumps, Gauges, Brass and Iron Fittings, etc., Shop, No. 120 Front Street.—This prosperous enterprise was founded in 1885 and, impelled by the thorough practical knowledge of the proprietors and the possession of ample manufacturing facilities and other resources, an extensive and increasing business has been built up, distributed broadly over Massachusetts, New York, Connecticut, Rhode Island and Vermont. The premises occupied are situated at No. 120 Front street. The supply of machinery and tools comprehends all that can be advantageously used. A force of fifteen skilled mechanics are given steady employment. The company also deals in pumps, gauges, brass and iron fittings, plain and galvanized iron pipes, coils and heaters. The stock represents the most meritorious goods that are produced and is selected with care and judgment. Mill repairing is promptly attended to and a specialty is made of house heating. The practical application of the laws of heat nowhere finds better illustration than in the apparatus put up and the methods adopted by this company, and have never failed to give the most complete satisfaction. The establishment is one of the prominent and valuable industrial institutions of the city. Messrs. M. F. Manning and G. Doran are both natives of Massachusetts, and men of energy and perseverance.

R. H. Hill Machine Co., Manufacturers of the Patent Friction Clutch Hercules; also R. H. Hill's Patent Safety Steam and Hand Power Elevators.—Although one of the most recent, the R. H. Hill Machine Co. is one of the most important and progressive accessions to the industrial and mercantile establishments of this city, dealing largely in machinery, tools and supplies for numerous useful lines of industry and manufacturing several special mechanical devices of peculiar merit. The enterprise was inaugurated in July, 1884, and commenced operations under the most auspicious circumstances, Mr. Hill having an extended acquaintance in the best circles and dating his experience in the business back sixteen years. The patronage accorded the house has steadily increased and the volume of trade now reaches a



very significant amount in value yearly. The works are amply supplied with new and approved machinery and appliances and the facilities and conveniences are of the most superior character. The range of manufacture includes the "Patent Friction Clutch Hercules" and R. H. Hill's patent safety steam and hand power elevators. The special points of excellence for which these widely known productions are distinguished are too familiar to the manufacturers and business men of the country to require any particular notice at our hands. Numerous voluntary testimonials from leading and reliable concerns throughout the Union attest their efficiency and commend them all who desire the best devices and appliances it is possible to procure, involving economy and perfect satisfaction in performance. The company furnish steam engines, boilers and wood and iron working tools and the prices obtained are always as low as the cost of manufacture and a reasonable profit will permit. The establishment is presented as one that enjoys the entire confidence of the trade and the public generally. It is enterprising, substantial and thoroughly reliable in every way.

J. T. Hunter, Manufacturer of and Dealer in Harnesses, Collars, Halters, Whips, Blankets, Fly-nets, Brushes, Curry Combs, etc., No. 42 Main Street.—Mr. Hunter is an extensive manufacturer of and dealer in saddles, harnesses, collars, halters, whips, blankets, fly-nets, brushes, curry combs, also nice line of horse-boots and turfgoods, etc., and has been established in business in Holyoke since 1879. He occupies a fine store and second floor, each 60x25 feet in dimensions, the second floor being used as a workshop. The store is neat in its arrangements and is filled with an immense stock of goods, which are always kept in excellent order and condition. Mr. Hunter manufactures both fine and cheap grades

of harnesses, and makes a specialty of producing a fine line of harnesses, saddlery goods and collars. All goods are made by hand, and the best class of work is turned out. A large city trade is enjoyed and prices are as low as the lowest. Mr. Hunter is a native of New York State, is a thoroughly practical workman at his business and gives employment to five workmen.

Dickieson & Morrison, Dry Goods, Delaney's Marble Block, No. 202 to 210 High Street.—The leading establishment in its line in this city is the house of Messrs. Dickieson & Morrison, the popular and well-known dry goods merchants. The firm established their business in 1877, starting in a small way, but possessed with that determination and pushing enterprise which invariably win success in the business. The firm occupy both the basement and the first floor of the building, the former being used as a ware room for the surplus and duplicate stock. The store is large and arranged throughout in handsome style. It has six fine large show windows, which are always artistically decorated with a choice assortment of goods. Every convenience and facility is provided for the successful carrying on of the business, including the Martin cash carrier system. The store is divided into two principal departments, dry goods and millinery, the latter being at the rear of the first floor, on a raised floor or platform 50x25 feet in dimensions. The stock carried comprises an immense assortment of every description of dry and fancy goods, notions, millinery, ladies' and gentlemen's furnishing goods of all kinds. About forty hands are employed and the firm enjoys a large city and country patronage, and very desirable bargains may at all times be had here. Messrs. A. E. Dickieson and William Morrison, the proprietors of this enterprising house, have a high reputation among business circles. The former is a native of Prince Edward Island, the latter of Scotland.

Dean & Wheelock, Wholesale and Retail Dealers in Paper Hangings, Paints, Oils, Glass, etc., 147 Main Street.—This well known house has for over thirteen years been one of the leading establishments of the city. The store is a model of taste in its arrangement, and the stock is always standard and select, comprising everything late and desirable in paper-hangings, window-shades at wholesale and retail, etc., also a full assortment of superior paints, oils, glass, oils, etc. A specialty is made of decorations and frescoing, in which the firm have made a widespread reputation, by reason of the finished, artistic manner in which all work is performed by them. The most marvelous effects in shades and combinations of colors, the most pleasing effects and harmonious blendings, and the boldest, most unique designs are carried out in a faultless manner. The firm give employment to a force of about thirty-five hands and are prepared to execute all work in their line at short notice and in the most satisfactory manner. Messrs. W. T. Dean and W. F. Wheelock, the members of the firm, are both practically acquainted with every detail of their business. Mr. Dean is a native of New York State, while Mr. Wheelock was born in Massachusetts.

Tuttle Rubber Works, Manufacturers of Jenkins & Frink's Pump Valve, Washers, Packing, etc., J. H. Tuttle, Proprietor, Bigelow Street, between Cabot and Appleton.—New England is the home of the rubber manufacturing interests of the country, and to the enterprise and ability of those engaged in this field of production must be ascribed the wonderful multiplication of valuable goods made from that important article of commerce. It was not until 1879 that Holyoke became represented in this branch of industry. In that year the Tuttle Rubber Works, now so widely and favorably known, were established, and the pronounced success of the venture furnishes abundant evidence of the advantages and prestige of this city as a centre of trade and manufacture. The long practical experience of Mr. J. H. Tuttle, the proprietor, in this particular business has given him a thorough knowledge of its wants and requirements, while his progressive methods and honorable reputation have brought the house into great prominence and given it an influence second to no concern of its character in the country. The premises occupied comprise a two-story brick building, 40x75 feet in dimensions, on Bigelow, between Cabot and Appleton streets. The internal arrangement is as near perfect as it is possible to make it, everything being reduced to the most exact system. The finest machinery is used, and thirty-five skilled hands are given constant employment. The goods made are varied in number and uniform in reliable quality, and include Jenkins & Frink's pump valves, washers, packing, solid rubber sponge and croquet-balls, hard and soft rubber pump valves. Nothing inferior is produced, every article coming up to the best standard of excellence and having special points of superiority that commend them strongly to the trade. The business extends to all parts of the United States, and some idea of its volume may be gained from the number of its employees and the amount of its pay-roll. The superintendent of the works, Mr. Chas. A. Tuttle, is an able director and thoroughly posted in all the intricate details of the manufacture, and under his efficient management the prosperity of the establishment has been steadily advanced. We submit the house to our readers as one in every way worthy of their patronage and confidence.

W. B. Miles, Photographic Artist, No. 151 High Street.—This is one of the popular photographic establishments of Holyoke. The proprietor, Mr. W. B. Miles, is a native of New York city and has had twenty-seven years experience at his profession and opened his present gallery in January, 1882. The pictures produced by him are in every sense first class, and in pose, style, likeness and natural appearance are not surpassed by any in his line. Mr. Miles occupies the entire second floor, which is divided into a reception room and office, gallery and operating room. The place is handsomely and tastefully furnished and is equipped with all the modern improved appliances of the art. Here he gives employment to two assistants. He furnishes first-class imperials for \$6 per dozen, or \$4 per half dozen. Nothing but the most finished, superior work is allowed to leave his place, and persons desiring truthful, artistic portraits could not do better than patronize this reliable establishment.

Callanan & Donoghue, Dealers in Groceries, Teas, Coffees, Spices, etc., The City Grocery, No. 203 High Street.—Among the most reputable firms engaged in the grocery trade in this city is that of Messrs. Callanan & Donoghue, of the City Grocery. This concern was founded in the Spring of 1883, and from its inception to the present it has been accorded a patronage both extensive and influential. The co-partners are Messrs. J. J. Callanan and R. P. Donoghue. The former is a native of Ireland and the latter was born in Holyoke. Their store has a frontage of 25 feet and a depth of 80 feet, with a room in the rear for the storage of surplus stock. The stock is always large and complete, and includes every kind of groceries known to the trade. A specialty is made of teas, coffees and spices, and the stock also includes a large assortment of fruits, nuts, confectionery, canned goods, bread, etc. The facilities of the house for supplying this class of merchandise either at wholesale or retail are of the most ample and complete character. All orders are promptly filled at the lowest market prices, and goods are delivered free to any part of the city. The exigencies of the business require the constant employment of three assistants.

Coolledge & Co., Wholesale and Retail Dealers in Remnants of all Kinds of Cotton Goods.—One of the most popular establishments in this city is that conducted by Messrs. Coolledge & Co., at No. 81 Dwight street, also a branch store at 137 State street, Springfield. The proprietor of this house, Mr. E. R. Coolledge is a native of Lowell and founded his present business in Holyoke in 1876, first starting in the Hampden Mills cloth room. He has been at his present address since 1882. Here he occupies a fine store, 100x25 feet in dimensions, and fitted up in first-class style. Mr. Coolledge is carrying on a splendid business as a wholesale and retail dealer in remnants of all kinds of cotton goods. He carries a very large and desirable stock of goods, embracing everything fashionable and in style, all of which are offered at astonishingly low prices. Every variety of muslins, prints, woollens and dress goods, sheetings, etc., may be had here at the lowest prices. Four clerks are employed in the establishment. The store is the only one in Holyoke engaged in this line of trade and is deservedly popular.

C. T. Fay, Boots, Shoes and Rubbers, No. 39 Dwight Street, Under Windsor Hotel.—Mr. C. T. Fay established himself in business in 1880 at the above address, and he brought to the enterprise a very extended experience. He is a native of Reading, Vt., and for many years has resided in Holyoke. His store is 25x100 feet in dimensions, is very tastefully fitted up, and completely stocked with a large assortment of boots and shoes in all sizes, shapes and quality, and adapted for both sexes. A specialty is made of the finest grade of boots and shoes, and the stock is liberally interspersed with handsome slippers and useful rubber goods. The business is of a retail character. Three assistants are employed, and all goods obtained at this establishment will be found to be exactly as represented. The prices are at all times reasonable and equitable, and patrons can always rely upon obtaining here full value for their money.

George W. Collins, Groceries, and Agent for Union Chemical Co. Spot King, No. 46 Ely Street.—One of the most popular and progressive houses in the grocery trade of Holyoke is that of Mr. George W. Collins. The business was started in 1881, and a large and lucrative patronage has been built up. The salesroom is 25x50 feet in dimensions, neatly and attractively arranged and well adapted for the rapid and satisfactory transaction of affairs. The stock embraces everything usually found in a first-class grocery establishment, such as fine teas, coffees, sugars, spices, condiments, canned and table delicacies of every

NOTHING ON EARTH LIKE

SPOT KING

For Easy Washing.

Costs but 10c. TRY IT.

ALL GROCERS HAVE IT.

description, both foreign and domestic. The special feature is the handling of pure goods in all lines, the assortments containing none but the choicest grades in the market. Mr. Collins aims to give the best for the least money and is the pronounced enemy of adulteration. No imitation or counterfeit articles ever find a place in his store and his personal guarantee goes with every sale. Experienced and courteous clerks are always in waiting and visitors are served with the utmost satisfaction and expedition. Orders are delivered to all parts of the city free of cost and every legitimate advantage is held out to patrons and the public. Mr. Collins is a native of England, but has resided in the United States since infancy.

—**Holyoke Coal & Wood Co.,** Coal of the Best Quality in all sizes, Hard Wood, Mill Wood and Kindlings, Yard 74 Crescent Street.—In all the principal lines of trade and industry which make up the bulk of Holyoke's material wealth and constitute the foundation of her prosperity and progress there are houses that stand prominently forward as leaders in their respective fields of energy. In the coal and wood trade of this city that position is unanimously assigned to the Holyoke Coal & Wood Co., and a brief sketch of its career and resources will suffice to show that it fully merits the distinction. September 3d, 1885, Mr. Gridley of Gridley & Moriarty, coal and wood dealers, sold his interest in the business to Mr. F. A. Whiting. Mr. P. J. Moriarty, who retained his interest in the business with Mr. Whiting, then purchased the office and business of the Holyoke Coal Company, and changed the concern to a stock company. The incorporation was effected with William B. Whiting, president, and F. A. Whiting, treasurer, and a capital of \$6,000. It is now by far the most extensive house of its kind in the city and has developed, both in the wholesale and retail departments, a heavy and constantly growing patronage. The yard is at No. 74 Crescent

street and covers a space 200x100 feet in dimensions. It is arranged in the most perfect manner and provided with every convenience and facility for the storage, preservation and manipulation of stock. There are fifty coal sheds, each having a capacity of from fifty to seventy-five tons. An immense supply is carried of anthracite and bituminous coal of the finest quality, in all sizes. No inferior goods are sold, the policy of the company being to furnish its customers with the best at the lowest prices that the market will justify. The stock of hard wood, mill wood and kindling is full and complete and orders of any magnitude are promptly filled. Five wagons are kept busy delivering coal and wood to all parts of the city. The Messrs. Whiting and Moriarty are enterprising, energetic and progressive and the establishment whose affairs they direct is one that reflects the greatest credit upon their ability and industry.

—**A. T. Tuttle & Sons, Staple and Fancy Groceries, No. 445 High Street.**—This firm was established in December, 1876, and during the ten years of its existence has built up a large and lucrative patronage. The store is located in a fine, large four-story brick building, having a frontage of thirty feet and running back a depth of 90 feet, and is attractive in every appointment. The firm carry a very large and complete assortment of fine family and staple groceries, and have special facilities for supplying families and the general public with the best merchandise in the market at the lowest possible rates. The teas, coffees, spices, sugars, etc., carried are of superior quality, are always fresh and reliable, and are sold at popular prices. A specialty is made of butter and eggs, and the house also carries a fine stock of fruits in their season. Five hands and a delivery wagon are afforded employment by the business of the house. The members of the firm are Messrs. A. T. Tuttle, his son, E. A. Tuttle, and H. W. Cooley. The two former are natives of Holyoke, while the latter was born in Greenwich, Mass.

—**P. Benoit, Dealer in Groceries, Provisions, Meat, etc., No. 350 Main Street.**—Among the manifold commercial concerns which distinguish Holyoke one of the most noteworthy is that of Mr. P. Benoit. He occupies an attractive store fitted up in oak fixtures, neatly kept and admirably arranged. In dimensions it is 25x75 feet, and it is replete with a choice assortment of staple and fancy groceries, teas and coffees of the finest brands, spices, flour, canned goods in great variety, condiments, table delicacies of every description, fresh and salt meats and provisions of all kinds, vegetables in season, etc. While the store is noted for the uniform excellence of the goods handled, it is popular on account of the bargains it offers to its customers. Courteous assistants attend promptly and intelligently to the wants of patrons, and the business is conducted on a basis of promptitude, liberality and integrity. The house has a large patronage both in the city and suburbs. Mr. Benoit, who is a native of Canada, has resided in the State for the past twenty-two years. He is one of the city's most energetic and honorable merchants. The facilities he possesses for securing supplies from the sources of production are unsurpassed and he is able to offer the most favorable inducements to customers.

F. P. Goodall, Wholesale and Retail Druggist, No. 11 Dwight, 45 and 47 Main Street.—Prominent among the business men of Holyoke is Mr. F. P. Goodall, the well-known wholesale and retail druggist. The business of this house was founded in 1856 by E. H. Flagg, who was succeeded by Messrs. Goodall & Flitch. Mr. Goodall became the sole proprietor in 1869. The store is large and commodious, being one hundred feet in length and having a frontage of fifty feet on Main street and twenty-five feet on Dwight street. The store is handsomely fitted up and elegant in its appointments. The floor is laid in marble, the counters bear fine show cases and an elegant soda water fountain, and the general furnishings of the place are attractive. The stock carried is very extensive and embraces a full assortment of drugs, chemicals, toilet and fancy articles, perfumery, paints, mixed oils, varnishes, brushes etc., etc. The goods are of the finest quality and are carefully selected. Three clerks are employed in the establishment, the trade extending a radius of fifty miles of the city. Mr. Goodall, the enterprising proprietor, is a native of New Hampshire, has been a resident of Holyoke for twenty years, and is a skilled pharmacist and druggist.

Boston Store, Clark & Richard, Dealers in Dry and Fancy Goods, Nos. 71 and 73 Dwight Street.—The excellent house of Messrs. Clark & Richard, proprietors of the well-known "Boston Store," was established in 1874 by Messrs. Clark & Williams, the change to the present firm style being effected in 1880. The business premises consist of a store and basement, each 90x60 feet in dimensions. The store is admirably fitted up, the fixtures being of ash, and the interior is perfectly arranged. The fine display of dress goods, consisting of silks, velvets, and all the new styles and designs of both European and American production, are in such variety as to leave nothing to be desired. In linens and muslins, hosiery, underwear, laces, edgings etc., the stock is particularly attractive, as are also the trimming, glove and other departments. A staff of about thirty-five assistants are employed by the firm, who give every attention to the numerous patrons of the house. The members of the firm, Mr. J. M. Clark, who is a native of Scotland, and Mr. A. F. Richard, whose birth place is in Canada, are live, wide-awake business men, understanding the exact requirements of their trade.

George H. England, Watchmaker and Jeweler, Marble Block, corner of Dwight and High Streets.—This is one of the finest and most attractive jewelry establishment in Holyoke. The proprietor, Mr. George H. England, is a native of Leominster, Mass., and has had an extended experience in his line of trade. He first started business on his own account at No. 233 High street, and remained there until March, 1886, when he removed to his present quarters in Delaney's Marble Block. The store has a frontage of 25 feet and a depth of 40 feet, and is tastefully fitted up with artistic fixtures, fine show cases, etc. The stock is one of the largest and finest to be found in the city, and embraces diamonds set in the latest artistic styles, of rich gold, gold-plated, and silver jewelry in elegant designs; Elgin, Waltham,

Hampden gold and silver watches, watch movements etc.; silver and silver-plated ware, optical goods, French clocks and stationery, etc., and popular prices prevail. A specialty is made of repairing jewelry and watches and all work is guaranteed to give the utmost satisfaction. Promptitude, liberality and integrity form the basis upon which the business is conducted.

Whitmore Manufacturing Co., Lithograph, White Plated and Chromo Papers, Card-Board of Every Description.—In no department of effort is the progress of productive industry in this country seen to better advantage than in the manufacture of paper. For many years, especially for the finer grades of paper, we were forced to look to Europe for our supply, but now American paper is produced quite equal, if not superior, to the imported article. The enterprise and energy of our manufacturers in this important field deserve the highest commendation, and it is with pleasure that we open the pages of this work for a relation of their resources and claims. Among the concerns that have risen to great prominence by reason of the ability and progressiveness of their management is the Whitmore Manufacturing Co., a comparatively young, but very powerful, rival of the oldest and strongest houses in the paper trade. This company was incorporated November 7, 1881, with William Whiting, president, F. D. Heywood, treasurer, and a capital of \$55,000. The mills are located on Cabot Street and fully equipped with all modern machinery and appliances that can be advantageously used. Employment is given to forty-five experienced operatives, the payroll footing up \$2,200 monthly. The range of manufacture embraces lithograph, white plated and chromo papers, card-board of every description and glazed paper. A specialty is made of fine wedding Bristols. These goods are unsurpassed for quality, finish and general excellence and are prime favorites wherever introduced. The capacity of the mills is four tons daily and, in consequence of the heavy orders reaching the company from all parts of the union, the limit is maintained the greater portion of the time. The business is steadily increasing, the capital and resources are abundant, and the manufactory is appropriately classed among the most useful and important institutions of the city.

S. B. Winn, Manufacturer of Soda, Ginger Ale, Tonic Beers, etc., and Bottler of Porter, Ale, and Champagne Cider; G. H. Winn, Manager.—A noteworthy and reliable bottling establishment in this city is that conducted by Mr. S. B. Winn. Mr. Winn, who is a native of Greenfield, N. H., and a resident of Holyoke since 1883, established his business here in 1884. He occupies a commodious store and basement, each 50x25 feet in dimensions, and supplied with three generators, one bottling machine and all the other appliances used in the bottling business. Mr. Winn employs five hands and manufactures soda, ginger ale, tonic beers, etc., bottles porter, ale and champagne cider, is agent and bottler of Schlitz Milwaukee beer, and deals extensively in imported ale and porter. The goods manufactured by him are first-class in every particular as well as are the articles imported and bottled by him.

Palatine Hotel, No. 402 Main Street, John Greim, Proprietor.—There is nothing which adds so much to the prestige of a city as first-class hotel accommodations. One of the most popular and successful hotels in the city is the Palatine Hotel. As to location, the Palatine is centrally and conveniently situated. And it is easy of access from any part of the city, while it is directly central to the principal business houses, etc. The hotel is finely built and attractive in appearance, inwardly and outwardly. The building has four stories and basement, 25x100 feet in dimensions, with a one-story addition on the side, measuring 25x100 feet. The halls, corridors, etc., are wide, spacious and convenient, while the rooms are all commodious, handsomely furnished, and elegant in all their appointments, fixtures and upholstery, the hotel having been recently thoroughly renovated. On the first floor are the office, bar-room, gentlemen's reading and writing room, and dining-room, the latter having accommodation for sixty persons at one time. On the second floor is a private dining-room, with sitting accommodation for forty guests, ladies' parlor, etc. The upper floors are devoted to sleeping rooms, and on the second and third floors are bathrooms. There are forty rooms, fitted with electric bells, and all the most modern conveniences. The hotel is heated by steam throughout, and cleanliness and method pervade the entire establishment. The cuisine is first-class, and the rates are from \$1.50 to \$2. per day. Since the hotel was opened in 1882 it has met with a most extensive patronage. It was founded by Mr. Jos. Andrews, who, in May, 1883, was succeeded by the present proprietor, Mr. John Greim. This gentleman is a native of Germany, and has been resident in the United States for the past eighteen years. He is a most genial host and very popular with his guests.

Syms & Dudley Paper Co., Manufacturers of Engine Sized Flat and Ruled Writings, Card Board and Book Papers; Second Level Canal, below County Bridge; William Whiting, President; Geo. E. Dudley, Treasurer.—The State of Massachusetts has great cause of congratulation from the fact that she has now become the centre of the paper industry of the nation. The natural advantages of this State, and especially of the flourishing city of Holyoke, are unrivalled for securing to manufacturers the utmost facilities. Prominent among the paper mills in Holyoke is the Syms & Dudley Paper Co. This company was duly incorporated September, 1880, with a paid up capital of \$150,000, since which period it has obtained a liberal, influential and permanent patronage in all sections of the United States and Canada. The company's ample resources, superior plant, and the experience and business capacity of its executive, all go to maintain it in the front rank of the paper industry. The following gentlemen are the officers, viz: William Whiting, president; George F. Dudley, treasurer; William E. Syms, manager. The mills are very spacious, and are admirably equipped with all the latest improved apparatus and machinery known to the trade, employment being given in the various departments to 180 skilled operatives. The capacity of the mills is thirteen tons daily, and the machinery is operated by six water powers.

The company manufactures largely engine sized, flat and ruled writings, card board and book papers. The processes by which the manufacture of the above named papers is conducted are of the most perfect character, and the utmost care is exercised by the officers to maintain the highest standard of excellence, consequently the paper of the Syms & Dudley Co. is in constant and rapidly increasing demand in all parts of the country. The industry and enterprise of the promoters of this and other similar companies have made America independent forever of foreign manufacturers of all grades and qualities of paper.

George Nightingale, Paper, Paper Stock and Woolen Rags, 24 & 26 Main Street.—There are now in the United States 1400 paper mills turning out \$100,000,000 of paper every year, and the whole of this immense business is based upon the utilization of what would be otherwise waste substances. As old paper is made again into new, so old woolen rags are worked into new cloth by the aid of ingenious and splendid machinery. In this connection, special attention is directed in this review of the industries and commerce of Holyoke, Mass., to the reliable and representative house of Mr. George Nightingale, wholesale dealer in paper, paper stock and woolen rags. This business was established by the present proprietor in 1879, since which period he has built up a liberal and permanent patronage. The premises occupied, comprise a superior four-story brick building with basement 25x100 feet in dimensions, fully equipped with all the necessary facilities for the accommodation of the large and valuable stock. Mr. Nightingale has intimate connections with many of the largest consumers of these goods in the country, and is conducting a rapidly increasing business throughout New England, New York and the neighboring States. All his paper stock and woolen rags are carefully graded, and ready for immediate use by manufacturers. Mr. Nightingale is a native of Boston, Mass., and is greatly respected in mercantile life for his business ability and sterling integrity.

F. C. Steele & Co., Wholesale Dealers in Dressed Beef and Provisions, Race and Cross Streets.—Established April 1st, 1886, this concern met at once with generous and gratifying recognition from the public and has since pursued a career marked by rapid and continued expansion. Messrs. F. C. Steele & E. S. Steele compose the firm, gentlemen of large and valuable experience. The building in which the affairs of the house are conducted is perfectly arranged for the reception and preservation of the heavy stock carried. The refrigerating apparatus has a capacity for fifty cattle, or eighty tons of meat, and the prime condition of the goods is thus always assured. Messrs. Steele & Co. make a specialty of Chicago dressed beef, and its popularity is illustrated in the fact that wherever introduced it takes precedence. Dealers will find this concern a most reliable one with which to enter into business relations, while the prices quoted are always low and attractive. All orders are promptly filled and delivered to any section of the city. The Messrs. Steele stand well in the community and their reputation for probity and personal worth is firmly established.

Kelly & Wesely, Stoves and Ranges, Plumbing, Sheet Iron and Copper Work to Order, Store and Workshop, No. 510 Main Street.—Established in 1883 the house of Messrs. Kelly & Wesely has occupied more than an ordinary position. The firm occupy a store 50x25 feet, and a workshop adjoining 40x25 feet in size. The store is commodious, well-fitted up and is filled with a large and well assorted stock of stoves and ranges, tin, sheet iron and copper ware in variety. And embraces a full line of everything belonging to its special head. The firm employs about six workmen and executes all kinds of plumbing, sheet iron and copper work to order, at short notice and in the most workmanlike manner. Special attention is given to mill work, all kinds being performed in skilled style. The members of the firm, Messrs. C. C. Kelly and H. P. Wesely, are both practically acquainted with every branch of their business and give their personal superintendence to all the operations of their house. Mr. Kelly is a native of Chicopee Falls, Mass., while Mr. Wesely was born in Canada.

John O'Donnell, Choice Groceries, Flour and Provisions, No. 215 Lyman Street.—A leading and at the same time one of the oldest houses engaged in the grocery trade is that conducted by Mr. John O'Donnell. This gentleman, who is a native of Ireland, has resided in this country for thirty-four years. In 1864 he established himself in business in Holyoke, and has since conducted a first-class trade as a general dealer in groceries, provisions and liquors. He disposed of his liquor business to his son, in May of the present year, and has since devoted his entire attention to the care of his grocery. He occupies the store No. 215 Lyman street, also the rear portion of No. 217, using the latter as a storeroom. His store is fitted up in first-class style and is filled with a large and exhaustive assortment of choice groceries, flour and provisions, all fresh, pure, and of the finest quality, and sold at the lowest figures. Mr. O'Donnell has ever enjoyed the reputation of being a reliable and enterprising merchant.

W. L. L'Esperance, Druggist, 289 High Street.—A thoroughly representative drug establishment is that conducted by Mr. W. L. L'Esperance. This business was established in 1883 by the present proprietor, who is a skilled pharmacist and has had long and valuable experience at the profession. His elegantly furnished store, 90x25 feet in dimensions, is filled with a large, superior assortment of pure and reliable drugs, medicines; chemicals, etc., toilet and fancy articles and a choice line of perfumery. At the rear of the store is the laboratory, which is equipped with all the improved appliances of the apothecary's art. Special attention is paid to compounding physicians' prescriptions and family recipes, care being exercised to guard against any possible errors, and the best material being used in preparing medicines. Mr. L'Esperance is a native of Champlain, N. Y. He employs two competent assistants and enjoys a large patronage, particularly from the French residents of this city, by whom he is held in deservedly high esteem.

H. H. Carter, Livery, Hack and Boarding Stable, Rear of Holyoke House.—Among the liverymen of Holyoke Mr. H. H. Carter has for fourteen years been prominent. His stables comprise several buildings, covering an area of 60x80 feet. In the front are two brick buildings, divided by an archway, and one of these buildings is used as an office and the other as a clipping department. In the rear are a one-story brick building and a two-story frame building enclosing a yard. The stables are thoroughly drained; well ventilated and equipped. There is accommodation for from 60 to 65 horses and for 40 carriages. Hacks, coupes, buggies, light wagons, etc., are kept for hire. Hacks are run to all the regular trains, and weddings, funerals and private parties are supplied at most reasonable rates, careful and experienced drivers being furnished. Telephone orders receive prompt attention. Horses are boarded by the day, week or month. Mr. Carter is assisted by a staff of thirteen hands. He is a native of New Hampshire, and a most genial gentleman.

B. F. Perkins, Machinist, Mill, Cabot Street, East Wing.—When Mr. B. F. Perkins, the well-known machinist, established his business here in 1873 he had, to begin with, the knowledge of his calling that had been acquired by long years of practical experience combined with energy of character and the determination to succeed. His success has been most sanguine and to-day he is one of Holyoke's representative business men. His machine shop is located at the east wing of Cabot street and covers an area of 100x70 feet in extent. It is fully equipped with the finest machinery, which is operated with water power. Mr. Perkins employs ten hands and repairs and builds all kinds of light machinery, giving particular attention to repairing paper machinery. Every description of work in this line is executed by Mr. Perkins, and all work is guaranteed to be first-class. Mr. Perkins is a native of New Hampshire and work entrusted to his care may be depended upon.

J. L. Ingham, Practical Wood Turner, Columns, Warp Beams, Bobbins, Shells, and Iron Cudgeon Rolls, etc., First Level Canal, between Appleton and Cabot Streets.—An important department of manufacturing enterprise is here represented. The business was inaugurated in 1873 by John Ingham, Mr. J. L. Ingham succeeding to the proprietorship in 1884. This gentleman, who is a native of Massachusetts, having been born at Conway, has had an experience of ten years at his present business and is a thorough master of his profession. His shop is fully equipped with improved appliances and is provided with water power. Mr. Ingham is a practical wood turner and an expert at all branches of the craft. He manufactures columns, warp beams, bobbins, shells, and iron cudgeon rolls, maple or basswood logs for size rolls, etc., etc. A specialty is made of mill work and the best workmanship and the most reasonable prices are made possible by the excellent facilities at the disposal of the concern. Mr. Ingham enjoys a first-class city and State patronage. He employs three competent assistants and is himself thoroughly trained in every branch of the business he is prosecuting.

P. J. Donnelly, Choice Family Groceries, No. 165 High Street.—The reputation of this establishment for selling pure and superior goods is well known. The business was founded in 1872 by Mr. E. P. Ford, who conducted it with remarkable success until 1885, when he disposed of his interest to the present proprietor, Mr. P. J. Donnelly, who is a native of Chicopee. He is a gentleman of extended experience in the business, having been engaged in the various departments of the trade for many years. The store has a frontage of 25 feet and a depth of 80 feet. It is very neatly fitted up, and admirably adapted for the purpose for which it is used. Three clerks and a delivery wagon are employed, goods being delivered free to the numerous customers of the house in all sections of the city. The stock carried is a very extensive and select one, and embraces staple and fancy groceries of every description, while a specialty is made of fine teas, pure coffees and spices. The finest flour, and butter, eggs and cheese from the farm, canned goods in great variety, condiments and table delicacies of all kinds are also to be obtained here at prices which cannot be excelled by any other establishment in the city. The patronage of the house is both large and influential, and a brisk trade is done.

H. C. Carrington, Steam and Gas Fitting and Plumbing, No. 9 Main Street.—This house was established in 1871 by Mr. H. C. Carrington, who is a native of Chester, Mass., and has been a citizen of Holyoke for a long term of years. His business quarters are at No. 9 Main street, where he occupies a store and basement each 50x25 feet in dimensions. The place is thoroughly equipped and is supplied with steam power by a ten-horse power engine and boiler. Mr. Carrington carries on a very large business as a steam and gas fitter and plumber, and he is accounted an expert at the trade. His services are largely employed by the building trade as well as by individual owners and tenants, and he has executed the plumbing, steam and gas fitting for many of the finest residences, hotels and public buildings in the city. He employs a staff of fifteen experienced hands, and closely supervises all the operations of the business, to which he gives the benefit of his long experience and practical knowledge. Mr. Carrington is also an extensive dealer in steam, gas and water pipes, valves, fittings, etc., and carries a large stock of all the requisites in these lines.

John J. Nugent, City Pharmacy, No. 138 High Street.—A popular establishment is that of Mr. John J. Nugent, who founded his present business in 1874, and his experience since has been a progressive one. The store in dimensions is 60x25 feet. The place is admirably arranged and is well stocked with a full assortment of pure, fresh drugs, chemicals, pharmaceutical preparations, patent medicines, toilet articles, and all those requisites that belong to the business. The place is furnished with handsome show cases and an elegant soda fountain. A particularly large stock of toilet and fancy articles and perfumery is carried. The prescription department is under the immediate supervision of Mr. Nugent, who has a full knowledge of drugs and medicines from long association with them,

knows the value and properties, and compounds with accuracy and care physicians' prescriptions and family recipes. Mr. Nugent employs two competent assistants and is enjoying a prosperous business.

Taber & Chapman, Jewelers, No. 183 High Street.—The house of Messrs. Taber & Chapman is deserving of special mention, inasmuch as it is the oldest establishment in its line of trade in the city. The house was founded in 1848 by Mr. L. A. Taber, the firm style afterward changing to Messrs. L. A. Taber & Son. In 1882, another change in the management took place, Messrs. Taber & Chapman assuming the control. The headquarters of the establishment is large, commodious, and excellently appointed throughout. The stock is the chief attraction and comprises an elegant assortment of fine gold and silver watches, diamonds, gold jewelry and silverware of all desirable designs, the variety shown being one of the principal features of the stock. Both a wholesale and retail trade is carried on, the firm enjoying a large city and suburban trade, and, selling nothing but first-class goods to their patrons, being fair and liberal in their prices, their business methods commend themselves to all. The members of the firm are both natives of Massachusetts, Mr. F. L. Taber having been born in Holyoke and Mr. E. M. Chapman at Southampton.

T. J. Morrow, Jeweler, No. 233 High Street.—A prominent house engaged in the jewelry business in this city is that of Mr. T. J. Morrow, who has been engaged in business since December, 1885, and has already attracted a large patronage by reason of the superior work performed by him, and the extra fine goods which he sells. Mr. Morrow is a practical watchmaker and has had ample experience in his trade, with the result of making him an expert at the business. He carries a moderately large assortment of fine Hampden, Waltham and Elgin watches, and a desirable stock of clocks and jewelry. A specialty dealt in by him is the Brooklyn Watch Case Company's cases, which are so justly celebrated for their superior qualities. Mr. Morrow is a native of Brooklyn, born in 1858, and has resided in this city for some years. His reasonable prices and honest dealing have been highly appreciated by all who have patronized him.

H. E. Gaylord, Wood and Coal, Wood Sawn and Split to Order.—For ten years, Mr. H. E. Gaylord has been conducting an extensive business as a general dealer in wood and coal. His office and yard cover a space of 150x50 feet. The yard is in connection with the Holyoke and Westfield railroad by a switch track and has every facility for shipment of orders. About seven hands are employed by Mr. Gaylord, and a large trade is done in supplying residents of Holyoke and South Hadley Falls with coal and wood. Franklin coal from Lykens Valley and all kinds of coal are furnished in any desired quantity. Mr. Gaylord is a native of South Hadley, and now resides at South Hadley Falls. He is an enterprising merchant, fully alive to the wants of the public, and knowing how to meet the demands of the trade. He is recognized as a representative merchant and valuable citizen and a gentleman of high standing,

Tremblay & Codaire, Dry Goods, Notions and Millinery, 345 and 347 Main Street.—Messrs. Tremblay & Codaire are prominent and representative business men of this city, and since they established their house here in March, 1883, have built up a large and influential line of custom that is steadily and continually increasing in volume. This firm have their headquarters at Nos. 345 and 347 Main street, where they occupy a handsome store fronting for thirty feet on the street and running back a depth of one hundred feet. The store is handsomely furnished throughout and is elegant in all its appointments. The stock carried is the chief feature; there is a complete assortment of fine dry goods, notions, millinery, and ladies' and gentlemen's furnishing goods. The goods have all been carefully selected direct from the best and most fashionable sources of supply, and which commend their own merits to the most fastidious customer, on inspection, while the prices asked are astonishingly low. The house has a wide trade, covering all parts within a radius of fifteen miles of the city. The members of the firm are Messrs. Joseph Tremblay, Jr., and Napoleon Codaire, both natives of Canada. These gentlemen are enterprising business men and popular merchants, and with their eight competent assistants are kept continually busy in attending to their numerous customers, who find the house one with whom it is pleasant to have business relations.

Mark Wood, Real Estate, General Business Agency, Office, No. 70 Dwight Street.—Prosecuting a successful enterprise in the real estate line with signal ability is Mr. Mark Wood, who established himself here in 1881, and deals in city and suburban property exclusively. He carries on a general real estate business, rents houses, collects rents, takes charge of estates, etc. His thorough knowledge of the laws and customs of real estate, his long experience in all the intricate details of his calling, and his intimate acquaintance with men and affairs in this community render him just the man who can be consulted upon all such matters with the utmost confidence. Mr. Wood is a native of England, has resided in Holyoke for fourteen years and has made hosts of friends here. His work is always performed promptly and faithfully, and his patrons are ever ready to recommend him as an authority upon all matters relating to this important branch of trade, and he has always enjoyed a liberal patronage from substantial property-holders in the city and its vicinity.

Pierre Bonvouloir, No. 103 High Street.—This enterprising gentleman, who is one of our most popular merchants and worthy citizens, established the business of this house in 1871, and commands a large and influential trade, having a large patronage from the first citizens of the community. His store is large, commodious and finely appointed in every particular. In size it is 25x100 feet, is finished in handsome oak fixtures, is always kept faultlessly clean, and presents an inviting appearance. The stock is superb, being carefully selected from the most reliable sources and is first class in every respect. It includes the finest teas, coffees, spices, and sugars, the best meats, the sweetest creamery butter and the

choicest table delicacies. The store is provided with new and improved refrigerators for keeping meat and butter, and the best qualities in these lines can always be had here. Eight competent assistants are employed and every patron receives courteous and prompt attention. Mr. Bonvouloir is a native of Canada and has resided in this city for fifteen years. He is partner in the firm of Bonvouloir & Moquin, importers of and wholesale dealers in liquors and wines at No. 120 High street, which business was established in May, 1886.

Palace of Fashion, No. 156 High Street, Importer and Manufacturer of Bonnets, Hats, Lace Goods, Ostrich and Fancy Feathers, Artificial Flowers, D. Rogers, Proprietor.—The attractive establishment of Messrs. Rogers and Schreier, although only opened in January of the year 1886, is already a leader in its line in Holyoke. The store has been appropriately named the "Palace of Fashion," for such it assuredly is. The establishment is handsomely furnished throughout, the floor carpeted, the counters made attractive by elegant show cases, and the entire place is a model of attractiveness. The rear part of the store is furnished with large mirrors and other conveniences for the use of ladies, and two commodious show windows always contain a handsome display of fine goods. A very large stock is carried, the firm being extensive importers and manufacturers of bonnets, hats, lace goods, ostrich and fancy feathers, artificial flowers, silks, velvets, ornaments, crapes and ribbons, also straw goods at wholesale and retail. Work is made to order in all the correct styles of art, on short notice and at reasonable prices. The proprietor of the establishment, Mr. D. Rogers, is a native of New York city, as is also the manager, Mr. A. Schreier. The house employs thirteen efficient assistants. A branch of the house located at Westfield, Mass., is also in a flourishing condition.

E. H. Allyn & Co., Clothiers and Furnishers, No. 253 High Street, Opposite City Hall.—The elegantly appointed store of Messrs. E. H. Allyn, opposite the City Hall, is one of the most notably attractive establishments in the city. It has a frontage of 25 feet and a depth 160 feet; and it is handsomely fitted up in cherry fixtures, and splendidly lighted by two fine show windows. The stock carried includes a large assortment of fashionable ready-made clothing of the finest material and best workmanship for men, youth, boys and children; hats and caps in the prevailing fashion; the latest designs in shirts, underwear, gloves, hosiery, and neckwear, and novelties of all kinds in gentlemen's furnishing goods. The business, which has attained important proportions, was established by the present proprietor, Mr. E. H. Allyn, in September, 1884, and he has built up a first-class trade and an enviable reputation. They are the agents for Burt's improved shield shirt, of which they keep on hand a large and varied stock. They are also agents for Miller's New York hats. The transactions of this house are characterized by liberality and fair dealing, which have resulted in securing for them a trade of creditable proportions, an excellent reputation and a list of patrons that is constantly increasing.

John Tilley & Co., Furniture, Carpets and Bedding, Nos. 111, 113 and 115 Main Street.—This business was established in 1872 by Messrs. John Tilley & Co., who occupy an entire three-story building and basement, 50x75 feet in dimensions, which is handsomely and attractively fitted up, and everything which may properly belong to the furnishing of a house may be found here. On the first floor is displayed a handsome assortment of centre tables, hall stands, buffets, carpets, etc., in the most varied and desirable designs. On the second floor may be seen an elegant showing in parlor furniture of artistic design and superior workmanship. On the third floor is contained bedroom sets and dining-room furniture, mattresses, bedding, and the goods are all offered at the lowest prices, customers having the privilege to purchase for cash or on easy instalment payments. A large trade is enjoyed by the firm, extending to all parts of the city and to within a radius of twenty-five miles. The members of the firm are Messrs. John Tilley, C. L. Kellogg and S. E. Montague. The first named is a native of Granby, Mass., the two latter of South Hadley, Mass., and all stand high in commercial circles.

Hubbard & Taber, Printers and Fine Stationers, No. 270 High Street, near City Hall.—The printers' art is ably represented in Holyoke by Messrs. Hubbard & Taber, who have been in business at their present stand since 1877, and who have built up a large trade connection of an influential character. The co-partners are Messrs. J. N. Hubbard and C. H. Taber. The former is a native of Illinois and the latter was born in Holyoke. Both are practical printers of long experience, and understand all the details of the business. They occupy a very neatly appointed store, 25x80 feet in dimensions, and in the rear of this a well equipped press room and composing room. Three jobbing presses and one cylinder press are operated by a two-horse power steam engine, and the fonts of type are of the most modern and efficient character. Every description of printing is promptly executed and in the highest style of the art. The store is stocked with a large assortment of mercantile and fancy stationery, blank books, etc., and everything needed in the way of printing or stationery goods of all kinds may be had here at bottom prices. The firm is an enterprising and energetic one.

R. E. Morgan, Druggist, No. 309 High Street.—Prominent among the members of the pharmaceutical profession is Mr. R. E. Morgan. This gentleman was born in Newtown, North Wales, Great Britain, and in 1849 came to the United States. He resided for many years at Great Barrington, Mass., whence he came to Holyoke. He started business on High street, afterwards removing to No. 399 Main street. On September 1st, 1886, he removed to his present store, which is large and convenient, and fitted up in the most elegant manner with handsome show cases, store fixtures, soda-water fountains, etc. Mr. Morgan has had quite an extended experience in the drug trade and is a skilled and accomplished pharmacist, having a full knowledge of drugs and medicines and their properties. Mr. Morgan had charge of the Regimental Hospital and Dispensary at Alexandria during the civil war,

acting as assistant surgeon when mustered out. He compounds physicians' prescriptions and family recipes with the greatest degree of exactitude and always uses the purest and freshest drugs. He carries in stock a choice, well-selected assortment of pure drugs and fresh medicines and pharmaceutical preparations, and also proprietary remedies of known merit, together with all kinds of toilet and perfumery goods, and all those articles used by physicians in their practice. Two assistants are employed, and the house has an excellent city and country trade.

M. A. Marks, Merchant Tailor, No. 81 Main Street.—Mr. M. A. Marks is one of the most accomplished tailors in Holyoke. He is a popular caterer to the finest class of custom and enjoys an enviable patronage. The business was established in 1877, and from its inception to the present it has been attended by the most marked success. His store has a frontage of 25x50 feet. At the rear of this is a workshop 25x20 feet in dimensions. The store is very elaborate in its fittings and furnishings, and a full stock of the choicest cloths of both foreign and domestic manufacture is displayed in great variety. The importations are made direct, thus enabling the proprietor to give the public the full benefit of his facilities. Ten trained artisans are employed. Mr. Marks, is a practical cutter of extended experience, and in cut, finish and general excellence the reputation of the house is a credit to its proprietor. Mr. Marks is a native of New York city.

U. E. Rivest, Trunks, Traveling Bags, Boots, Shoes, etc., No. 104 High Street.—Prominent among the business men of this city is Mr. U. E. Rivest, manufacturer of trunks and dealer in trunks, traveling bags, boots, shoes, etc. Mr. Rivest established his business in this city in 1881 and has since built up a large and important trade. His store covers an area of 90x25 feet. It is attractively fitted up and is filled with a complete assortment of fine goods, which are of the most reliable character, and the prices are as low as the lowest. The assortment of boots, shoes and rubbers is first class in every particular, and are purchased direct from the most desirable manufacturing sources. Mr. Rivest is a native of Canada and has resided in Massachusetts for a long number of years, living at Chicopee before coming to Holyoke.

S. T. Miller, Livery, Hack and Boarding Stable, Nos. 3 and 5 Ely Street.—Mr. S. T. Miller established his livery, hack and boarding stable in this city in 1883. The premises occupied consist of a substantial two story brick building, 60 x40 feet in dimensions, an extension frame 25x25 feet, and a frame building for carriages, the dimensions of the latter being 100x25 feet. The stables are always kept in a scrupulously clean condition and have every facility for the accommodation of about thirty horses and the care of as many vehicles. Mr. Miller owns ten fine horses and eleven light carriages and carryalls, which he supplies to those desiring to hire at reasonable rates. Horses are boarded by the day, week or month at satisfactory prices. Five hands are employed. Mr. Miller is a native of New Hampshire, and is a thorough horseman and reliable business man.

L. H. Fortier & Co., Druggists and Pharmacists, No. 372 High Street.—Messrs. L. H. Fortier & Co., proprietors of one of the most popular drug stores in the city, command a large and influential patronage. They began business at No. 372 High street, in 1884, where they have a handsome store, 25x80 feet in dimensions. It is elegantly fitted up with ash fixtures, soda-water fountain, show cases, etc. It is well stocked with a full and complete assortment of the purest drugs and chemicals, all the latest novelties in perfumery, toilet goods, etc., and low prices and fair and equitable dealing are the basis upon which the business is conducted. A specialty is made of the compounding of physicians' prescriptions and family receipts, and the utmost care and accuracy are exercised. The business is under the immediate care of Mr. L. H. Fortier, who is a native of Waterbury, Vt., a pharmaceutical graduate, and a chemist of extended experience. Mr. John Cunningham, is a native of Canada, and an old resident of Holyoke, but takes no part in the management of the business.

Edward H. Howland, Wholesale and Retail Grower of Flowers and Plants, Offices, Easthampton, and No. 64 Dwight Street.—The house of Mr. Edward H. Howland, who established himself in business in Holyoke in 1883, has met with much success. This gentleman, who is a floriculturist and horticulturist of long experience, is thoroughly versed in every detail of his fascinating profession. His office and salesroom are nicely fitted up, and have every facility for the successful prosecution of business. A large nursery is attached, filled with choice flowers and plants. Mr. Howland has eight large greenhouses, two located at No. 142 Dwight street, the other six at Easthampton, Mass. He supplies a large demand for all kinds of flowers, including the rarest and most splendid varieties of foreign and native flowering shrubs, and excels in superb floral decorations. Mr. Howland also furnishes bouquets, wreaths, and various emblematic designs for weddings, balls, parties, and also funerals, in new and original forms. He enjoys both a wholesale and retail trade.

J. S. Preston, Jr., Gents' Furnishings, etc., No. 21 Dwight Street, under Holyoke House.—Among the popular and successful exponents of the gentlemen's furnishing goods' trade is Mr. J. S. Preston, Jr., at No. 21 Dwight street, under the Holyoke House, also at No. 269 High street. The place is attractively fitted up and furnished throughout. Mr. Preston, who is a native of South Hadley, Mass., established himself in business in this city in September, 1879, and has since, by his pushing enterprise, attracted an excellent city trade and made his establishment a popular one. He carries a first-class assortment of gentlemen's furnishing goods of all kinds, including all the latest and most desirable novelties, also a full line of fine hats and caps in the most fashionable shapes and styles and sold by him at reasonable prices asked for the same. His goods are obtained from the best and most fashionable sources of supply and in such quantities as to enable him to sell at the lowest figures.

A. Judson Rand, No. 9 Dwight Street, Dealer in Watches, Diamonds, Jewelry, etc.—Mr. Rand, who is a native of Holyoke, and has had sixteen years' practical experience in his line of trade, founded his enterprise in 1879, and he has since built up a very extensive and substantial business. His store, which has a frontage of 25 feet and a depth of 40 feet, is neat, well appointed and attractive, and is stocked with a handsome and valuable assortment of diamonds and other precious stones, a fine array of foreign and domestic manufactured gold and silver watches, rich, solid gold jewelry in all the latest designs, marble and other clocks, silverware of every description, etc. Mr. Rand carries one of the largest and finest stocks in his line in the city, and offers special bargains to his patrons. Competent and skilled workmen are employed, and a specialty of the business is the repair of watches and jewelry. Throughout his business career Mr. Rand has ever enjoyed the reputation of being an enterprising and reliable tradesman.

C. J. Fisher & Co., Brokers in Grain, Stocks and Petroleum, No. 189 High Street, Room 1; J. F. Miller, Agent.—Mr. J. F. Miller is the representative in this city of the well-known New York firm of brokers, Messrs. C. J. Fisher & Co. The firm is an old established and reputable one, and the partners are members of the Consolidated Exchange and of the Chicago Board of Trade. Their offices are connected by private wires with all the principal leading commercial centres in the country, and over these wires reports of all changes in the stock and other markets of the country are being constantly received. The firm opened their branch office in Holyoke in July, 1886, and this is in charge of Mr. J. F. Miller, who is a native of New York City, and a most agreeable, enterprising business gentleman. His office, which is connected by private wire with the New York office, is handsomely fitted up, and a bulletin board announces all changes in values of stocks, etc. The firm buy, sell and carry for customers, on commission, grain, provisions, stocks and oil, either for cash or future delivery, on small margins and in lots to suit. They also handle all kinds of bonds, securities, etc.

M. F. Walsh, Dealer in Groceries and Provisions, corner Lyman and Maple Streets.—The estimation in which the establishment of Mr. M. F. Walsh is held by the people is shown in the large patronage which is given that gentleman. This business was inaugurated by Mr. Walsh in 1881 and has been managed with consummate business ability. His store is large and well appointed throughout. It is filled with a capital assortment of choice family and staple groceries, including fresh teas, coffees, spices, sugar, flour, canned goods, condiments etc., and also a full line of first-class provisions of all sorts. The goods are offered for sale at remarkably low prices, and this fact, taken into consideration in connection with the superior quality of the stock, is a sufficient reason why this is a desirable source for families to obtain their household supplies from. Mr. Walsh is a native of Lee, Mass., and possessed in a marked degree with those characteristics that combine to make up the successful man of business.

SOUTH HADLEY FALLS.

The town of South Hadley was originally the second parish of Hadley; it was settled about the year 1721, and incorporated as a town in 1753. It is one of the most beautiful in this part of the State, having on its northern border Mount Holyoke, which rises to an altitude eight hundred and thirty feet above the Connecticut that flows at its feet. The views commanded from the summit of this mountain rank with the most charming in New England, and, indeed, cannot be surpassed in their kind by any in the country.

South Hadley Falls is a town in Hampshire county, and is delightfully located on the east bank of the Connecticut, directly opposite the busy and progressive young city of Holyoke. The name it now bears is derived from the waterfalls of the river at this point, the descent being about forty-five feet over a series of rapids.

The village is a bright and stirring place, and some of its manufacturing enterprises share with the City of Holyoke in the immense water-power made available by the dam. Many of these enterprises are projected upon a large scale, as will be observed by the reader of the following sketches, from which he will be able to form an accurate opinion as to its general business interests.

The public improvements of South Hadley Falls are thoroughly modern, and of the best description. Among them the three churches should be mentioned—Congregational, Methodist Episcopal, and Roman Catholic—and also the schools, of which there are several graded, besides the High School.

Freemasonry, the Knights of Pythias, and the Ancient Order of Foresters have societies here.

The town still persists in growing, and its people represent the foremost spirit and temper of New England civilization.

Hiram Smith, Dealer in Groceries, Dry Goods, Hardware, Crockery, Clothing, Wooden Ware and Feed.—Commenced in 1851 and conducted ably and skilfully, the establishment of Mr. Hiram Smith has grown to be an important factor in mercantile affairs. The business premises really consist of two connecting stores, covering an area of 50x50 feet. Mr. Smith is a general dealer in groceries, dry goods, hardware, crockery, clothing, woodenware and feed, his store, in short, being a general supply store, from which household and other supplies may be obtained. The goods in each line carried are of the best. He is assisted in attending to his numerous customers by three active, competent clerks, and employs a delivery team to carry orders to their destination. In prices this concern is not to be excelled for cheapness. Mr. Smith, the proprietor, is a native of this town and is one of the most prominent of our merchants, being president of the Valley Paper Co.

Charles Church, Manufacturer of Every Description of Tin, Copper and Sheet Iron Ware, and Dealer in Stoves, Front Street.—In 1861 Mr. Charles Church established himself in business in South Hadley Falls, as a general manufacturer of tin, copper and sheet iron ware, and dealer in cooking, parlor and office stoves, also pumps, sinks, lead-pipe, Japanned and Britannia ware. He was a practical workman at the start, and these additional twenty-five years experience have given him an insight into all the details of

the business, the extent of which is surpassed but by few engaged in this line of trade. Mr. Church is a native of Granby, Mass., but his long residence in this town has made him as well known as the "oldest inhabitant." His store is 40x25 feet in dimensions, with a workshop adjoining, covering the same space. The store is filled with a first-class stock of tin, copper and sheet iron ware, also cooking, parlor and office stoves of all kinds, all of the best grades of manufacture. Mr. Church employs two hands and executes jobbing of all kinds.

W. H. Wood, Druggist, Front Street.—This active, reliable house was founded in 1868, by Mr. W. H. Wood. Mr. Wood, who is a native of Gardner, Mass., is a practical druggist and pharmacist, keeping only the most reliable chemicals and the finest of drugs. The store is large and the interior fittings and fixtures are all attractive, and of a character which reflects the highest credit upon the proprietor. The stock carried embraces a superior assortment of pure, fresh drugs, reliable chemicals, fancy goods and toilet articles, perfumery and general druggists' sundries. Special attention is paid to the prescription department, one competent assistant being employed and the greatest care taken to insure accuracy. All goods purchased from this establishment may be depended upon to be as represented, and a more desirable drug store at which to deal can not be found.

John Gaylord, Dealer in Boots, Shoes and Rubbers, Main Street.—A prominent house engaged in this branch of trade is the old reliable and well known establishment of Mr. John Gaylord, at his old stand on Main street, which he has occupied for two-score years. The business was originally established by him in 1837, and has attained a very enviable reputation for the excellent character of its goods, and the liberal and straightforward manner in which the business is conducted. The premises occupied comprise a store, with workshop in the rear. The store is very handsomely fitted up in oak, with elegant fixtures. The stock consists of a carefully selected assortment of all styles and grades of fine, medium and heavy goods in mens', boys' and youths' calf, kid and grain button, lace and congress, also light and heavy boots, ladie's, misses' and childrens' fine kid, goat, glove and grain, from the strong and heavy walking boot to the dainty slipper. He is also the agent for the celebrated U. S. A. children's and misses' grain goods, and keeps constantly on hand a complete assortment of rubber goods, boots, sandals, arctics, etc. These goods are all of the best quality, made in the best style of workmanship and of the latest and most elegant, fashionable patterns. Repairing of all kinds receives prompt and special attention. Mr. Gaylord is a native of South Hadley.

L. O. L'Esperance, Druggist, Corner Main and Bridge Streets.—A pharmacy conducted by an experienced and skilful chemist is that of Mr. L. O. L'Esperance, generally known as the Corner Drug Store, which was but recently established—in April, 1886. The store is large and handsomely fitted up in cherry wood and thoroughly equipped with silver-mounted show-cases, and a very elaborately constructed soda-water fountain. The stock is large and selected with the greatest care, embracing pure and fresh drugs and chemicals, proprietary medicines of well-known merit and reputation, toilet and fancy articles, perfumery, druggists' sundries, mineral waters of foreign and domestic production, etc. Mr. L'Esperance is a thoroughly educated druggist, having graduated from the Boston College of Pharmacy, and gives his personal attention to the compounding of physicians' prescriptions and family recipes, which is always performed in a prompt, accurate and satisfactory manner from pure fresh drugs. Mr. L'Esperance is a native of New York State.

Carey & Glunz, Dealers in Beef, Pork, Lard, Hams, Tripe, Oysters and Vegetables.—Like all business centres South Hadley Falls has a number of houses devoted to the sale of meats and provisions, and among them that conducted by Messrs. Carey & Glunz is a leading and prominent one. The business was established here in 1856 by Mr. Joseph Bardwell, who was succeeded by Messrs. Bardwell & Suhanek, and the latter by Suhanek & Carey. In January, 1885, Messrs. Carey & Glunz became the proprietors. Both these gentlemen, Harvey Carey and Rudolph Glunz, are natives of Massachusetts, the former having been born at Infield, the latter in this town. They occupy a finely fitted up store, 60x25 feet in extent, the fixtures being of oak, the coun-

ters of marble. The firm are extensive retail dealers in beef, pork, lard, hams, tripe, oysters and vegetables, and enjoy a large local trade. Two active clerks assist in giving attention to the numerous customers. Messrs. Carey & Glunz are very popular, careful, liberal, yet conservative business men.

Joseph Allen, Manufacturer of and Dealer in Boots, Shoes and Rubbers, Cor. Main and Bridge Streets.—Mr. Allen inaugurated his business in June, 1885, and has since practically demonstrated his ability as a business manager. His store is 50x25 feet in dimensions and is excellently fitted up and furnished, being provided with every facility and convenience for the accommodation of a large trade. Mr. Allen's thorough experience in the boot and shoe business has enabled him to select a stock that is unexcelled by any house in the town, and that has attracted to him much of the best class of trade. It embraces a full variety of ladies', children's and infants' shoes, together with gentlemen's and boys' heavy and fine boots and shoes, and a complete assortment of rubbers of all sizes for both sexes. Orders are received for first-class custom-work and a specialty is made of fine repairing.

Boarding and Livery Stable, South Main Street, H. Hatfield, Proprietor.—The leading livery stables of South Hadley Falls are those conducted by Mr. Hatfield, who is one of the oldest business men and most prominent members of this community. Mr. Hatfield is a native of Granby, Mass., born in 1822, and has been a resident of South Hadley Falls for fifty-seven years. He established his livery business in August 15, 1856. His stables are excellent in their appointment, and are always kept in clean and first-class condition. He has ample accommodations for taking care of seventeen horses and a dozen carriages. He possesses ten desirable driving horses, ten light wagons and three hacks, which he lets out at very reasonable rates. Six hands are employed. Horses are boarded by the day, week or month at the lowest rates. Mr. Hatfield, having been in the livery business for so many years, understands the handling of horses thoroughly.

J. H. Preston, Painter, Grainer and Paper Hanger, Dealer in Paints, Oils, Varnishes, Window Glass and Paper Hangings; Shop, Front Street.—For thirty-one years Mr. J. H. Preston has been carrying on business in this town. He was born at South Hadley, and has nearly all his life time resided at the Falls. His store is 40x25 feet in dimensions. It is filled with a first-class stock of paper hangings, paints, oils, varnishes, window glass, etc. Mr. Preston employs from four to twelve workmen, as the exigencies of his trade may demand, and executes all kinds of painting, graining and paper hanging work in first-class style, while his prices are at all times moderate. His stock of wall paper contains a variety of the newest and most popular designs, from which an excellent selection can be made. Mr. Preston has a large trade and his services are in steady demand by those desiring first-class painting done, or graining or paper hanging performed in a satisfactory manner.

TOWN OF CHICOPEE.

The site now covered by the flourishing town of Chicopee was first cultivated as far back as the year 1640, and a settlement seems to have been made in 1660. But this settlement was broken up by the Indians, and its people took refuge with the Springfield colony. The first house was built on the north side of what is now Ferry street, at its junction with West street.

In 1750, a fifth parish of Springfield was created and named Chicopee, but it was not till almost a century afterwards—1848—that it was incorporated as a town. It is situated in Hampden county, on the east bank of the Connecticut, and is the northwestern town of that section of the county east of that river. The Chicopee river flows through it in a westerly direction, having a fall of seventy feet within the town limits, a splendid power that is utilized to its fullest extent in the running of the mills and factories that loom up along its course through Chicopee and Chicopee Falls.

Chicopee proper covers the slopes and flats on the south side of its river namesake, near its mouth. It is four miles north from Springfield, at the junction of the Connecticut River Railroad with the Chicopee Falls Branch. The town is an essential factor in the manufacturing system of this portion of New England and from its earliest history has been noted for its activity in this branch of industry.

In 1787 a blast furnace was erected for the manufacture of hollow iron ware, the iron ore being found in its immediate vicinity. A paper mill went up in 1806, and was operated fifteen or sixteen years, the paper being made by hand. Three or four years later we find a small mill where the carding and spinning of cotton was carried on, the conversion of whose production into cloth by hand looms gave employment to many families, the cloth selling for thirty three to forty-two cents per yard. These were the modest beginnings and promise of some of the largest and widest known manufacturing enterprises in the country, which, among many minor articles, are now engaged in producing cotton goods in immense amount and great variety, general machinery, bronze statuary, tricycles, sewing machines, swords and belts, cutlery, locks, etc.

The people of Chicopee take great pride in their public schools, and have reason to. There are nine schools, whose system of instruction is careful and thorough, the schools themselves being admirably well housed in every respect. These comprise: The high, grammar, intermediate and primary, two primary, intermediate, Williamasett, ungraded and St. Joseph parochial schools. All these with the exception of the latter, are carried on under the supervision of a school committee of six gentlemen, the following named being the incumbents for the present year: Loranus E. Hitchcock, chairman; Marshall Pease, Michael J. Sullivan, James H. Loomis, Frank P. Cobb, F. X. Deroyn, M. D. The services of this committee are supplemented by a school superintendent, R. Hamilton Perkins, and two truant officers. Quite as much pride is taken, also, in the free town library, whose cheerful and convenient rooms in the town hall are a favorite haunt for a large proportion of the young people and their elders. More than eight thousand volumes are here shelved and catalogued for their benefit, while the tables are liberally supplied with the standard periodical publications of the day.

Seven churches of various denominations throw open their hospitable doors for worship. The oldest is the First Congregational Society, originally organized as the Second Church of Springfield; besides this there are the Third Congregational, Central Baptist, Central Methodist, Episcopal, Unitarian, Church of the Holy Name of Jesus, and Church of the Assumption (French.) By the will of the late Mrs. Dorcas Chapin, of Springfield, the Unitarian Society is the recipient of the sum of \$5,000. The Grand Army of the Republic is represented by Otis Chapman Post, and Free-masonry and Odd-fellowship by lodges.

Two banks meet the financial requirements of manufacturers and merchants and that large number of persons who make it a point to spend less than they earn. The First National Bank has a capital of \$150,000 and a surplus of \$65,000, while the Chicopee Savings Bank depositors number nearly or quite 1600, who are credited with something like \$500,000.

Ample provision exists for the subjection of fire. The Chicopee central fire district is in the

hands of a chief engineer, four assistants, a treasurer, clerk and a prudential committee of three citizens. One hundred and eight men comprise the present force, and the apparatus consists of one steam fire engine, a hose carriage, three hose carts and other suitable accessories. Water for this and other purposes is supplied by the Chicopee Water Company's works. Ten reservoirs are located in different parts of the district, and thirty-four hydrants, and every section of the town is traversed by water mains.

Chicopee is well lighted by gas, provided by an incorporated company with a capital of \$30,000. Seventy public lamps are distributed over the town. All the stock in this corporation is owned by the Dwight and the Ames Manufacturing Companies.

The annual town meeting is held on the first Monday in April and the officers elected are qualified and sworn in usually on the Monday next following. Annexed is a list of the principal members of the government for the current year: Selectmen: Emerson Gaylord, chairman; George W. Gibson, Nelson Whittier, L. J. Gibbs, M. D., Morris R. Wood. Town clerk and treasurer, John D. White. Police department—justice, Loranus E. Hitchcock; special justices, S. G. Southworth, Luther White; policemen, John E. Conner, chief, and five patrolmen.

Chicopee is irregularly laid out, but no whit less attractive on that account. In these days of right-angled streets it is delightful to come upon a town here and there that is innocent of them, provided, of course, the people who traverse them are earnest, active and thoroughly awake, as the inhabitants of this town most certainly are. There is an air of thrift and comfort everywhere, no lack of handsome residences, nor of business blocks that look like business and mean what they look like. The town hall, churches, schoolhouses, three hotels, etc., aside, the following business blocks are noticeable: Dwight Corporation, Bullen, Exchange, Granfield, Kendall, Kendall & Goodwin, Kent, Leavitt, Shaw, Temple, Union, Wedge, Wells Opera House and White block. The present population of Chicopee is about 5,000.

S. A. Jacobs, Dealer in Foreign and Domestic Fruits, Confectionery and Fancy Goods, No. 32 Exchange Street.—The house of Mr. S. A. Jacobs is a prominent one in the foreign and domestic fruit and confectionery trade. Mr. Jacobs is a native of Exeter, Me., and has been a resident of Chicopee since 1842. He founded his present business in 1855, and the premises are located on the corner of Exchange street and Miller street. The store has an area of 25x50 feet, is very handsomely fitted up, and is heavily stocked with a fine assortment of foreign and domestic goods. The stock includes a fine line of domestic and foreign fruits, nuts, confectionery and fancy goods of every description. Mr. Jacobs' trade lies all over the city, and he also ships largely to the surrounding country. He has a wide connection throughout the fruit regions, where he has a high reputation as a merchant of thorough reliability and enterprise. Under his wise management the business of his house is still further developing.

Chas. Burton, Stone Merchant and Contractor for all kinds of Building and Monumental Work in Granite, Freestone and Marble. Works and Yard near Junction Depot.—Mr. Chas. Burton is the representative stone merchant and contractor for building and monumental work in granite, freestone and marble, in Chicopee, and controls the only business of the kind in this section. He has been established here since 1878, and has built up a prosperous business, his trade extending to all parts of the United States. Mr. Burton owns two fine quarries at East Longmeadow, which he opened in March, 1885. These quarries cover an area of fifteen acres and from them is produced the finest

quality freestone, twenty-two hands being engaged in the work. Mr. Burton employs fifty-three hands in all. His works and yard are located near the Junction Depot in this city, taking up a space of two hundred and fifty feet square, part of which is covered with sheds. Every department of the business, from the quarrying to the final polishing into the finest quality of hammered, polished, or carved work, is done. All kinds of building stone and ornamental work in granite, freestone or marble are furnished by Mr. Burton, who has facilities for shipping promptly the largest orders. He has supplied the stone for many well known buildings, among them being the United Bank of Bridgeport, Conn.; the Northampton (Mass.) Courthouse; the Clapp Memorial Library, at Belchertown, Mass.; the Seaside Institute for Women, at Bridgeport, Conn.; the Scientific and Music Hall of Smith's College, Northampton; Williams College at North Adams, Mass.; the Brookes Library at Brattleboro, Vermont; etc., etc. Mr. Burton, who is a native of England, has resided in the United States for fifteen years.

H. C. Morse, Boots, Shoes, Hats, Caps, and Gents' Furnishings, No. 20 Exchange Street.—Mr. H. C. Morse is a well-known dealer in boots and shoes, hats, caps and gentlemen's furnishings, at No. 20 Exchange street. The trade of this house was inaugurated in 1881 by Mr. George L. Jenks, who was succeeded in February, 1885, by Mr. H. C. Morse. This gentleman is a native of Massachusetts, and is an experienced business man. His store is large and has ample room for the display of a first-class stock and is filled with an immense stock of stylish and superior boots and shoes, hats and caps, and gentlemen's furnishings of all kinds.

Sam'l Blaisdell, Jr., & Co., Dealers in Cotton and Wool, opposite Junction Depot.—The advantages possessed by Chicopee as a manufacturing centre for woolen and cotton goods have long been recognized as of the greatest importance, and have resulted in the establishment of a trade that is equaled in amount of value by few cities of a similar population in the United States. Among the representative and progressive firms of Massachusetts engaged in supplying manufacturers with cotton and wool is that of Messrs. Samuel Blaisdell, Jr., & Co., whose office and warehouse are located in Chicopee, exactly opposite the Junction Depot. This business was established in 1869 by Messrs. Mattoom & Blaisdell, who conducted it till 1872, when on the retirement of Mr. Mattoom the present firm was organized under the style and title of Samuel Blaisdell, Jr., & Co. The individual members of this copartnership are Messrs. Samuel, C. M., and G. A. Blaisdell, all of whom are excellent judges of cotton and wool, and are likewise fully conversant with every detail of the business and the requirements of manufacturers. They make a speciality of cream cotton, especially selected for fine hosiery goods, and fine long stapled cotton for mixing with wool. Cotton is shipped direct from Southern points to mills when desired, while it is the earnest desire of the partners to merit by the strict principles of equity a continuance of the liberal and influential support already accorded. Messrs. Samuel Blaisdell, Jr., & Co. are represented in Norfolk, Va., by Bassett, Nash & Co.; Raleigh, N. C., by Parker & Avera; Charleston, S. C., by J. L. Witsell; Augusta, Ga., by J. P. Doughty; New Orleans, by Skinner Brothers; Memphis, Tenn., by Wm. Frohlich & Co.; Rome, Ga., by H. H. Smith. They possess ample facilities and connections for conducting all operations under the most favorable auspices. The firm has offices and warehouses in Cohoes and Amsterdam, N. Y., also in Boston, Mass. Messrs. Samuel, C. M. and G. A. Blaisdell are all natives of Great Falls, N. H. They are highly regarded in commercial life for their sound business principles and integrity, and fully deserve the confidence reposed in them by our leading manufacturers of hosiery and woolens.

The Gaylord Company, Manufacturers of Military and Society Swords, Brass and Composition Castings.—This prominent and honorable concern was first founded in 1885 by Messrs. Gaylord & Chapin, and conducted thus until May, 1886, when the industry was incorporated under the name of the Gaylord Company, with a capital of \$25,000. The members of the company are: President, Emerson Gaylord; treasurer, A. F. Gaylord; secretary, James L. Pease. All three are natives of Chicopee and are citizens of sterling character and reputation. The company are general manufacturers of military and society swords, brass and composition castings. The brass foundry is located at the corner of Summer and Cross streets, and is a one-story brick structure 50x25 feet in size. The office and manufactory is on Chapman street and is a substantial three-story building and basement having a front measurement of 35 feet, with a depth of 100 feet. The works are furnished with

all the necessary mechanical appliances, operated by steam power, supplied by a fifty-horse power engine and boiler, and possess every facility and convenience for the successful prosecution of the business. A force of twenty skilled workmen are employed and the work turned out is of a very superior nature. The trade of the house extends to all parts of the United States and is rapidly growing, as the extra fine quality of the goods become known. Military parties, secret societies or others using swords, will do well to inspect the goods manufactured by the Gaylord Company and become convinced of their merit. The members of the firm are men of standing, reliability and influence, and possess the confidence of the trade to whom they so successfully cater.

Warren Smith, Drugs, Medicines and Chemicals, No. 9 Exchange Street.—This well-known gentleman is a native of Connecticut, and has been established in his present business in Chicopee since 1864. His store is 70x25 feet in size, and the establishment throughout is a model of completeness. The floor is tastefully laid with marble blocks, with red and white slate blocks inlaid, the counters support handsome show cases and an elegant soda-water fountain, the shelfware is attractive, and altogether the appointments of the place are excellent. The stock carried includes everything desirable in pure and reliable drugs, chemicals, and standard medicines, soaps, brushes, perfumes, fancy and toilet articles, and druggists' sundries of all kinds, embracing every late and popular novelty in this line of goods. Mr. Smith employs two skilled assistants and pays particular attention to the preparations of physicians' prescriptions. He is a skilful pharmacist, having had years of valuable experience in the profession.

Frank Ludwig, Portrait, Crayon, Water-Color, India Ink Studio, Exchange Street.—Chicopee is not without a first-class photographic gallery, such an enterprise having been established here in 1872 by Mr. Frank Ludwig, who is a native of New York city. His gallery is fitted up in a capital manner, and provided with all the paraphernalia of modern improved photography. Mr. Ludwig executes every style of picture, from the smallest tintype to the finest card and imperial cabinet portraits. He can give his patrons pictures of any desired style, which when finished are gems of perfection and beauty in photographic art. He also executes in crayon, water-colors and India ink, copies, enlarges and restores old and faded pictures, photographs, interior and exterior views of public and private building, also machinery, drawings, horses, cattle, and performs all kinds of outdoor work at short notice. Mr. Ludwig is also interested in another business enterprise, owning a large dry-goods and millinery business. His store is a large, handsomely furnished place, covering an area of 80x25 feet. It is completely filled with a large and superior assortment of dry and fancy goods, millinery, notions, etc., all of first-class quality. This business is in charge of Mr. Ludwig's wife, a lady possessed of capital business qualifications.

Noyes Marden, Watchmaker and Jeweler, Dealer in American and Swiss Watches, Jewelry, Solid Silver and Plated Ware, Clocks, Spectacles etc., Exchange Street.—One of the finest and most attractive jewelry establishments in the city is that named in the caption of this article. It is very eligibly located, is commodious, elegant in its fittings and furnishings, and admirably lighted and arranged. The stock is large, well selected and of a thoroughly reliable description. The business was founded in 1879, and Mr. Marden is a practical watchmaker and jeweler of extended experience. He carries a fine assortment of Elgin, Waltham and Hampden watches in gold and silver, and also of Swiss watches; watch movements of all makes; diamonds and other precious stones; jewelry of the best make and in original and unique designs; clocks in great variety; spectacles, etc. There is also a fine display of solid silver and plated ware. A specialty is made of repairing watches and jewelry, and all work undertaken is guaranteed to be of the best possible description. Everything new and stylish in the line of jewelry is to be found in this establishment at prices that cannot be excelled elsewhere. Mr. Marden, who is a native of New Hampshire, is a spirited, enterprising merchant and an exemplary citizen.

Geo. V. Wheelock, Plain and Fancy Job and Card Printer, Opera House Block.—This is the oldest and the only job printing establishment in the city of Chicopee. The business was originally founded in 1848, by a Mr. Stoeve, who was succeeded respectively by D. V. Potts, Brown & Havens, Havens & Wheelock, and, in 1862, by Mr. Geo. V. Wheelock, who has since continued as proprietor and manager of the business. The business is carried on in the Opera House Block, the press room and composing rooms covering an area of 50x25 feet in size, and the business office 25x25 feet. The office is equipped with three jobbing presses, which are operated with water power. There is also a full and complete assortment of modern type, and there is every provision and appliance for executing every description of job and card printing in the highest class of workmanship. All orders are given the promptest attention and are executed at the most reasonable rates. Mr. Wheelock is a native of Amherst, Mass., and is a thoroughly practical and accomplished printer.

William E. Wheeler, Hack, Livery and Boarding Stable, 38 Centre Street.—One of the best known business men of Chicopee is Mr. William E. Wheeler. For the past twenty years he has been conducting successfully one of the best equipped and prosperous livery and boarding stables in the city. The stables form a one story frame building, 50x100 feet in dimensions, and this is perfectly drained and admirably ventilated. There is accommodation for twenty horses and an equal number of carriages. Mr. Wheeler runs sixteen horses, coaches, buggies, light wagons, etc., in the livery department of his business, and he makes a specialty of supplying carriages, with competent and experienced drivers, for weddings, funerals, parties, etc. He also takes horses to board by the day, week, or month, and every

attention is given them by experienced grooms. Teaming and jobbing work of all kinds are promptly attended to, and contracts for watering the streets are entered into. Mr. Wheeler is also the proprietor of and dealer in the celebrated Chicopee core sand, in which he does a large trade. He is likewise the manager of Wells Opera House and fills the office of deputy sheriff of Hampden county with credit to himself. He also furnishes all the horses for the Chicopee Fire Department. He is a native of this city, is widely known, and is one of the most popular of Chicopee's business men and citizens.

C. A. Bullens & Co., Groceries, Crockery, Fresh and Salt Fish and Oysters, 234 and 238 Exchange Street.—This is one of the oldest established firms in the city, having been founded in 1866 by Mr. C. A. Bullens, the firm becoming C. A. Bullens & Co., in 1874. Since its inauguration a liberal patronage has been enjoyed, being engendered and constantly increased through the liberal, honorable business methods employed by the establishment. The premises occupied consist of three stores. The largest of these, 90x25 feet in dimensions, is attractively fitted up and contains a large stock of groceries of all kinds, also fresh and salt fish of every description, and oysters in their season. The second store, 25x60 feet in size, is filled with crockery, glass and chinaware of every variety. The third store, 60x25 feet in area, is used as a store room and contains a large amount of extra stock. The firm employ six assistants and five delivery wagons and promptly fill all orders. The standard quality of the goods and the low prices have made this establishment a favorite one in its line of trade. The members of the firm, Messrs. C. A. Bullens and W. G. Bullens, are brothers, and are natives of Massachusetts, the former of Springfield, the latter of Chicopee.

Ferry & White, Fire Insurance Agents, Office, Opera House Block.—The leading representatives in Chicopee of fire insurance are Messrs. Ferry & White. This firm was established in 1873, but for a number of years previous to that date the members of the firm had individually been engaged in the same line of business, and their joining hands in partnership formed a valuable combination. The members of the house, Messrs. Louis M. Ferry and Luther White, are widely known as able and enterprising business men. Mr. Ferry was born in Chicopee when this place was a portion of Springfield and before it received its present name. Mr. White is a native of Granby, Mass., and is by profession an attorney-at-law, which profession he still practices in connection with his insurance interests. The firm have two offices, connecting, one used for law purposes, the other for insurance business. The following reliable and old established companies are represented by this firm: Aetna of Hartford, Phoenix of Hartford, Continental, N. Y., Orient, Hartford; Connecticut Fire, Springfield Fire & Marine, Home of New York, Fire Association, Philadelphia, North British, and others. Policies in any of these companies are issued on most favorable terms, and losses are satisfactorily adjusted and promptly paid.

CHICOPEE FALLS.

A mile and a half to the east of Chicopee stands the sturdy and active village of Chicopee Falls. Active to some good purpose, too, with its willing and abundant water power, its busy mills and contented, thrifty operatives. A corporate part of Chicopee, its early history is identical with and inseparable from that of the town, though it is in many respects a quite distinct and independent settlement. The spot whereon it is located was originally named "Shenungonuck," by the Indians. What a pity it is, by the way, that the longitude of the names usually given by the Indians to the places they inhabited or frequented has prevented their retention and permanent adoption. The family of one Burn Van Horn was the first to take up its abode in this immediate locality, somewhere about 1739 or 1740, though it was not till sixty years subsequently that manufactures were commenced, and twenty-five years more had gone before any real growth began or any promise of a future showed itself.

The village of Chicopee Falls partakes of the general features of the town. Its streets are irregular, but are kept neat and clean, the sidewalks are of brick and a composite material, and, though most of the residences are of wood, the mills, factories and the principal business structures are of brick. Located on the Chicopee river, twenty-seven feet of its seventy-foot fall in the town are appropriated by the mills of this village, furnishing ample and steady power for their operation; Chicopee takes thirty-six feet and the remaining ten feet are above the village. A branch of the Connecticut River Railroad runs along the left bank of Chicopee river to the falls, terminating at this point, and the town, as viewed from the bluffs on the right bank presents a picture of great beauty.

Chicopee Falls is a corporate part of Chicopee, one of its three chief business centres, and possesses all those public improvements and conveniences necessary to a modern New England community. It has its own set of public schools, four in number; high, grammar, Springfield street, and the primary and intermediate, whose general interests are directed and guarded by the Chicopee school committee. In addition to these St. Patrick's parochial school should be mentioned. Its religious connections are also distinct, and are represented by the Second Congregational, Methodist Episcopal, First Baptist and St. Patrick's Churches. The principal secret and beneficial societies consist in two Masonic lodges, a Father Mathew Total Abstinence Society and the Conference of St. Vincent de Paul. The Victor Wheel Club is an association of bicyclists.

Chicopee Falls Savings Bank was chartered in 1875 and is a remarkably well patronized institution, its deposits amounting to nearly \$200,000.

This village thrives by and derives its importance from its manufactures, which are of a various character and in a generally prosperous condition. Cotton goods are very extensively manufactured and also agricultural implements, while firearms, machinists' tools and knitting machines are prominent among other productions.

The most conspicuous business blocks are the Chicopee Falls, Hubbard, Lucas, Munn, Rumrill and Wallace blocks.

The village is efficiently policed, well lighted, provided with excellent water, and its sanitary arrangements and condition are superior. The present population is in the vicinity of 4,000.

The Lamb Knitting Machine Manufacturing Co., Manufacturers of Lamb's Patent Knitting Machines, F. W. Carter, President; T. C. Page, Treasurer.—Prominent among the representative houses in Massachusetts actively engaged in the production of knitting machines is the famous Lamb Knitting Machine Manufacturing Company of Chicopee Falls, which has gained an enviable reputation for the unrivalled utility and excellence of its splendid knitting machines. This company was duly incorporated in 1867 with a paid-up capital of \$200,000. The following gentlemen are the officers and selling agents, viz: F. W. Carter, president; T. C. Page, treasurer; selling agents, S. B. Curtis, 673 Washington street, Boston; Jas. Greenwood, 916 Chestnut street, Philadelphia, Pa., J. E. Woodhead, 171 West Washington street Chicago; Geo. Miller, 153 West 8th street, Cincinnati, Ohio. The works at Chicopee Falls cover an area of two acres and are fully equipped with the latest improved machinery and appliances necessary for the prosecution of the manufacturers. The machinery is driven by steam and water power, while 150 experienced workmen are employed in the various departments. The widely known and superb Lamb knitting machine, which has revolutionized the art of knitting, is constructed upon the novel and simple principle of employing two straight parallel rows of needles, sufficiently near to each other to connect the two rows of knitting at either end, but far enough apart to allow the fabric to pass down between them, as it is knitted. The needle is automatic or self-knitting, its principle being such that when fed with yarn, and moved forward or backward, it forms the stitch by its own action. It is the only machine by which any size of work both tubular and flat, and either single, double or ribbed, can be produced, narrowed or widened. Though it combines greater capacity and speed than any other knitting machine, yet it is the simplest, most reliable and easiest to learn. It knits hosiery, gloves and mittens of all sizes, shaping and completing them in a superior manner. It makes the following garments: Shawls, break-fast capes, hoods and muffs, nubias, sacks, undersleeves, scarfs, girls' and boys' suits, undershirts, cardigan jackets, drawers, cradle blankets, carriage afghans, sashes, wristlets, leggings, smoking and skating caps, snow shoes, suspenders, purses, petticoats, infants' shirts, counterpanes, tidies, watch and curtain cords, mats, etc. It also produces the most elegant trimmings for all its own articles, such as plain ruffle, double ruffle, collars, borders, fringes, etc. This company are also the manufacturers of the Tuttle knitting machine, which is likewise an invention of rare merit. The instruction book issued by the company contains a table of sizes for hosiery, mittens and gloves, giving the exact number of needles to be set up, the number to widen and the number of rounds to knit for each size. The rules for the making of shawls, shirts, drawers, etc., are equally simple and explicit. For factory use or continuous manufacturing at high speed, the steel bed machines are superior to the iron ones, being stronger, more durable and not liable to be broken. The Lamb machines have gained a world-wide fame, and are now sold extensively all over the United States and Canada, Europe, South America, India,

Mexico and Australia. Messrs. Carter and Page, the officers, are skilful exponents in this line of industry, and their famous Lamb knitting machines may very justly be classed among the notable productions of American genius and enterprise.

G. M. & F. H. Morton, Livery, Feeding, and Sale Stables, also Dealers in all kinds of Domestic Coals, Rear of Wilde's Hotel.—The oldest and best known livery, feeding, and sale stables in Chicopee Falls is that conducted by Messrs. George M. Morton & F. H. Morton. This enterprise was established in 1846 by Mr. Morris Morton, who, upon his death in 1870, was succeeded by his sons, the present proprietors. The stable is a commodious two-story building, 100x50 feet in dimensions, and is fitted up in a first-class manner. It possesses ample facilities for accommodating forty-five horses and fifty carriages. When necessary the firm have facilities for taking care of two hundred horses and have taken charge of the horses attached to circus companies that have visited this place for a night or two. Horses are boarded by the day, week, or month on the most reasonable terms and have the best of care from first class grooms. Horses are kept for sale or exchange and a large number of stylish horses for saddle or driving purposes, also coaches and light carriages, which they let at reasonable rates. The Messrs. Morton, in addition to their stable business, also carry on a large trade as dealers in all kinds of domestic coal and wood, selling about two thousand tons of coal yearly to the residents of this vicinity. They keep on hand all sorts of white and red ash coal in all sizes. The Messrs. Morton are natives of Chicopee. Mr. F. H. Morton has been deputy sheriff of Hampden county for fifteen years, and has proved himself a worthy and capable official. George M. Morton is also a prominent trustee of the Chicopee Falls Saving Bank and one of the financial committee.

Ezekiel Blake, Manufacturer of Latch Needles.—Among the numerous latch needles used in the United States none have given the satisfaction or gained such a reputation as the celebrated specialties manufactured by Mr. Ezekiel Blake. These are the best latch needles manufactured in America or elsewhere and wherever once used are certain to be preferred again, above all others, owing to their unrivalled quality, finish and excellence. This business was established by Mr. Blake in 1884, since which date he has built up an extensive patronage in all sections of the country. His works are very commodious and are equipped with all modern machinery and appliances. Thirty experienced workmen are employed, who turn out 7000 needles daily. Mr. Blake's father was connected for twenty-six years with the Chicopee Manufacturing Company, and died in 1872. He was the resident outside agent of the company, and was greatly esteemed by the officers for his fidelity, prudence and integrity, who erected a handsome monument to his memory. Mr. Ezekiel Blake, the proprietor, was born at Chicopee Falls, where he has made hosts of friends, owing to his unswerving honor, integrity and thorough enterprise.

Chicopee Manufacturing Company, Manufacturers of Cotton Blankets, Shirtings and Sheetings, Brown and Bleached etc. T. B. Wattles, Agent.—The rapid advancement in the manufacturing arts, which so greatly distinguishes our American industries, is a subject of interesting study. In almost every department of textile manufacture do our people excel, and the products of our looms stand unrivalled in the markets of the world. This statement is particularly true of the cotton industry, which at the present time is one of the most prosperous in the United States. In connection with these remarks, special attention is directed to the representative and progressive Chicopee Manufacturing Company. This business was originally organized and incorporated in 1822 by Jonathan and Edmund Dwight, with a capital of \$500,000 under the style and title of the Boston and Springfield Manufacturing Company. This company continued to carry on business till 1828, when its name was changed to the Chicopee Manufacturing Company, and after a few years the capital was increased to \$1,000,000. The present officers of the company are J. H. Sawyer, treasurer; T. B. Wattles, resident agent. The premises occupied for manufacturing purposes cover an area of ten acres, and include four extensive mills and other spacious buildings. These are equipped with all the latest improved appliances and machinery known to the trade. There are 65,000 spindles and 1,900 looms at present at work, and which will be largely increased in a few months. The Chicopee Manufacturing Company owns the entire water power of the river at the falls, and employs seven large turbine wheels to operate its machinery, and a splendid 500-horse power Harris-Corliss steam engine. Eleven hundred operatives are employed in the various mills, and 20,000 bales of cotton are annually consumed. The company manufactures extensively cotton flannels, cotton blankets, shirtings, sheetings, etc., which for quality, finish, durability and general excellence, have no superiors in the American or European markets, and are general favorites wherever introduced. The trade of this responsible house extends throughout the United States and Canada, while large quantities of these splendid cotton goods are exported to Mexico, the West Indies, South America, India, Australia, and China. The resources of this widely known and popular company have expanded greatly since its establishment, and all orders are promptly filled with perfect satisfaction to the trade. Mr. T. B. Wattles, the agent, has been connected with the mills for the last eleven years. He is a native of Connecticut, and president of the Chicopee Falls Savings Bank. As a cotton manufacturer Mr. Wattles has no superior, while he has made hosts of friends in commercial and manufacturing circles. Mr. J. H. Sawyer, the treasurer, resides in Boston, being highly esteemed in financial life for his prudence, ability and honorable methods of conducting business. The selling agents of the Chicopee Manufacturing Company are Catlin & Co., 15 Chauncey St., Boston, and 216 Church St., New York. The growth and prosperity of the company's business present a forcible illustration of the material benefits arising from a national policy that affords protection to American industries, resulting in the profitable development of our wonderful resources.

Bosworth & Wood, Dealers in Flour, Grain, Feed and Hay, No. 25 Market Street.—One of the most widely known and esteemed flour and grain houses in the city is that of Messrs. Bosworth & Wood, who conduct a large wholesale and retail business. The gentlemen composing the firm are Messrs. J. H. Bosworth and C. F. Wood, who are active, practical and experienced business men. The business was founded in 1880 by Mr. Wood's father, Mr. E. Wood, and the present proprietors succeeded to the enterprise in 1884. Mr. Bosworth is a native of Hydeville, Vt., and Mr. C. F. Wood was born at Belchertown, Mass. They have a well appointed store, 25x60 feet in dimensions, and they carry a large stock of the finest grades of flour, grain, feed, hay, etc. They do a brisk trade both in the village and the surrounding districts, and their facilities for receiving supplies and furnishing customers' orders promptly and at the lowest rates are unexcelled, while the firm are reliable in the fulfilment of all their undertakings.

P. J. Enright, Stoves and Ranges, Plumbing, Steam and Gas Fitting, Tin Roofing, General Jobbing, rear of Wilde's Hotel, on Church Street.—At the rear of Wilde's Hotel, on Church street, is located the house of Mr. P. J. Enright, dealer in stoves and ranges, and a general plumber and gas-fitter, etc. Mr. Enright, who is a native of this city, established his present business in 1884, and has by sheer merit and commendable industry built up a fine local trade. He occupies a fine store and basement each 35x25 feet in dimensions, the basement being utilized as a tin smithing shop. Mr. Enright employs three experienced workmen and executes promptly to order plumbing, steam and gas fitting, tin roofing and general jobbing, at reasonable rates, guaranteeing all work to be first class. Tin and sheet iron work of all kinds is executed by him. His store is filled with a large stock of superior ranges and stoves, which are offered at bargains. Parties establishing business relations with Mr. Enright will find him a square and upright business man, who always performs what he promises.

S. W. Knox, Apothecary, Knox's Block Front Street.—For sixteen years Mr. S. W. Knox has conducted a first-class drug establishment in this city and has built up a reputation for fair and square dealing and for the superfine quality of the goods sold by him. His store covers an area of 50x25 feet, and is handsomely furnished, and made attractive with fine show cases, large show windows, and tasteful shelfware. The stock carried embraces a full assortment of pure, fresh drugs, and chemicals, druggists' sundries, toilet and fancy articles of superior quality. One of the specialties of the house is Knox's horehound cough mixture, which is an invaluable remedy for colds and coughs. Particular attention is paid to putting up physicians' prescriptions, the best materials being used, and every precaution taken to prevent error. Mr. Knox is a native of Massachusetts, having been born at Granville. He served in the war of the rebellion, in the 27th Massachusetts Regiment and was severely wounded. He is an accomplished physician and employs competent and active assistants.

B. & J. W. Belcher, Manufacturers of Agricultural Implements.—An historical review of the mercantile and manufacturing interests of Chicopee Falls, Mass., would be incomplete without special mention of that old established and thoroughly representative house of Messrs. B. & J. W. Belcher, which has been identified with the growth and development of Chicopee for the last eighty-five years. This progressive and reliable house was founded originally in 1801 by Mr. Benjamin Belcher, who conducted it with great success for several years. Eventually, after some changes in the style and title of the firm, in 1875 Messrs. B. & J. W. Belcher became sole proprietors, and have since by their energy, capacity and enterprise greatly extended the business. The premises occupied are very spacious and convenient, and are equipped with superior machinery and all the latest improved appliances. Eighty experienced operatives and mechanics are employed and the machinery is operated by water power. Messrs. B. & J. W. Belcher manufacture extensively and keep constantly on hand all kinds of agricultural implements, including plows, harrows, cultivators, road-scrapers, corn-shellers, hay-cutters, tobacco-riggers, vegetables cutters. Wheelbarrows and stone-trucks of the latest construction are likewise in stock. These agricultural implements are unsurpassed by those of any other makers in this country or Europe for their lightness, strength, durability, quality and adaptability to the work required of them. Large numbers have been sold all over the country, and numerous testimonials from agriculturists in all parts of the world bear evidence as to the excellence and superiority of these specialties over all competitors. Every possible care is taken in the manufacture of these implements, and the best and latest improvements are at all times adopted by the firm in their production. The day has gone by when farmers would be satisfied with anything short of the very best. The best materials, workmanship and improvements are essential to the best machines, and these are found united in those manufactured by B. & J. W. Belcher. A large export trade in these agricultural implements is now conducted with Canada, Mexico, the West Indies, South America and Europe, which is annually increasing in volume owing to their excellence, superiority and moderate prices. Messrs. B. & J. W. Belcher are both natives of Chicopee, and are highly esteemed by the community for their unswerving integrity, ability, and mechanical skill. The career of this reliable firm has been one of steady development and the signal success achieved by it is a just tribute to a business policy founded on the enduring principles of equity.

Michel Beauregard, Druggist, Union Block, Market St.—An establishment where the high character of the management renders error improbable, and which is a favorite resort in this section for those desiring goods in this line, is that of Mr. Michel Beauregard, which was established in 1877 by Messrs. Proul & Beaudoin. They were succeeded in the first part of the year 1886, by Mr. Michel Beauregard, who is a native of Canada and is a skilled pharmacist. He is a registered member of the board of pharmacy of the Commonwealth of Massachusetts. His handsomely fur-

nished store contains a large and varied assortment of pure and fresh drugs and reliable patent medicines, trusses and surgical appliances, etc. It also has one of the most complete assortments of toilet and fancy articles to be found in the city, including hair, tooth and nail brushes, perfumes, soaps etc., and, indeed, any article that can be found in a first-class drug store. A handsome soda-water fountain stands in the store, from which is drawn pure fruit syrups. Mr. Beauregard, with his two able assistants, gives particular attention to compounding physicians' prescriptions, which he prepares in the most careful manner and at reasonable rates.

H. Smith Newell, Beef, Pork, Lamb, Hams and Tripe, 14 Front Street.—One of the best known and most attractive family supply markets in Chicopee Falls is that conducted by Mr. H. Smith Newell, whose fine market, 60x25 feet in size, is located at No. 14 Front street. The place is efficiently equipped and contains at all times a full supply of superior quality beef, lamb, veal, mutton, pork, hams, lard and tripe. A specialty is made of poultry and fresh vegetables, of which a large and first-class assortment is always kept on hand. The business was established in 1868 and from the outset has commanded the patronage of the best citizens of Chicopee Falls and vicinity. Mr. Newell, who was born in Pelham, Mass., has been a resident of this city for thirty years. He employs two clerks and runs a delivery wagon, which is kept constantly busy in delivering goods to his many patrons.

D. A. Arsenault, Druggist and Apothecary, 6 Center Street.—This gentleman started in business in May, 1884. His store is finely furnished and attractive in its equipment and a full stock of pure drugs and chemicals is carried, also a complete assortment of fancy and toilet goods, perfumery, and druggists' sundries. In compounding prescriptions careful attention is given and a specialty is made of this department. Mr. Arsenault has had an experience of over twelve years at the drug business, and is well versed in materia medica. Mr. Arsenault is a native of Canada and has resided in Massachusetts since 1859. He has successfully established a reputation for fair and square dealing, and is thoroughly deserving of the large patronage which is given him.

A. W. Page, Manufacturer of Latch Needles of all kinds.—Since 1866 this gentleman has been engaged here, on an extensive scale, in the manufacture of latch needles, and has built up a very large trade for his products. His factory covers an area of 75x40 feet and is supplied with modern improved machinery, operated by steam power. Employment is afforded a force of thirty expert workmen and the works have a capacity of producing 8,000 needles per day. These needles are shipped to all parts of the United States and are also exported to Germany through the Rain Knitting Machine Company. Mr. Amos W. Page, proprietor of this enterprise, is a native of Biddeford, Me. He is the honored treasurer of the Chicopee Falls Screw Co., and is widely known throughout this community as a manufacturer of prominence and enterprise.

H. M. Judd, Portrait and Landscape Photographer, 87 Front Street.—The popular photographer, Mr. H. M. Judd, is an artist of high order. It is now ten years since he established his present business and he has won a large patronage by the excellent work produced by him. As a photographic artist Mr. Judd has achieved a high reputation in the vicinity, his pictures always showing a graceful and easy pose, a fidelity to nature and a completeness of finish not always obtainable. He executes all kinds of work, from the imperial cabinet picture to the carte de visite. His charges are exceptionally reasonable, being but \$4.00 per dozen for splendid cabinet imperials. He also excels as a landscape photographer and has produced some fine work in this line. His fine photographic rooms occupy an entire floor, 50x25 feet in size. Mr. Judd is a native of Massachusetts and enjoys the esteem of hosts of patrons.

Chicopee Falls Screw Co., Manufacturers of Gimlet-Pointed Wood Screws, Chicopee Falls, Gordon Bill, President; A. W. Page, Treasurer and Manager.—The Chicopee Falls Screw Company, was duly incorporated in 1883 with a

paid-up capital of \$40,000, increased in 1886 to \$50,000. The following gentlemen, highly regarded in mercantile and manufacturing circles, are the officers, viz: Gordon Bill, president; Amos W. Page, treasurer; George H. Edwards, secretary. The premises occupied are commodious and are fully fitted up with all the latest improved machinery and appliances known to the trade, while employment is given to thirty operatives. The machines employed by the Chicopee Falls Screw Company are marvels of ingenious construction, and perform with rapidity and accuracy operations that would appear impossible to be done by any other agency than skilled and intelligent manipulation. The gimlet-pointed wood screws manufactured by the company are unsurpassed for quality, strength, finish and superiority, being general favorites with the trade wherever introduced. The company's selling agent in New York City is the widely known and reliable firm of J. C. McCarty & Co., 97 Chambers street. In every respect the company may be considered a representative one, all its operations being conducted with a strict regard for the interests of patrons.

TOWN OF PALMER.

Comparatively few persons outside the State of Massachusetts are aware of the greatness and importance of the manufacturing industries that are carried on within her borders. It is very generally imagined, also, that these enterprises, such as they are, are for the most part confined to a small number of cities located in the eastern portion of the Commonwealth, notably Lynn, Lowell, Lawrence, and Fall River, outside of Boston. The many mills and factories that form the basis of the prosperity of the smaller towns in the central and western section grouped around Worcester and Springfield are less likely to be remembered or taken account of in aggregating the variety, character, and extent of the manufacturing interests of the old Bay State. Thousands of merchants, manufacturers, and other business men in all parts of the country, as well as the general reader, under whose eyes this work will come, will be surprised and gratified in turning over its pages to note the number of these towns and the industrial activities that confer upon them the commercial significance they are justly entitled to. Almost all these towns are old when regarded from the date of their original settlement, but, while all the pleasanter and more interesting for that and the evidences of antiquity they still possess, there is nothing antiquated or rusty in the business tone or social temper of their people or the methods and movements by which these find popular expression.

The town of Palmer is an excellent example in point. It cannot boast as early a settlement as some other places in the heart of Massachusetts, but its history, nevertheless, presents a reasonably distant perspective, reaching back, as it does, one hundred and fifty-nine years to 1727. The original settlers came from the North of Ireland, and the first name of the town was "The Elbows," given it because of the oddness and irregularity of its form. It has never been "out at elbows," however, and its condition at the present time is anything but that suggested by this time-worn phrase. Its irregular form has not interfered with its growth and prosperity; to it, indeed, may be referred some of those natural advantages whose improvement has contributed to its progress. Its early history is unmarked by any events of a startling character, though it presents many points of interest which lack of space prevents the recapitulation of in this connection. Its first church, Presbyterian in faith, was formed in 1730. Twenty-two years after its settlement its population comprised but fifty families, and its growth was slow and its position unimportant till the opening of the railroad era.

The surface of the town is undulating, the soil rich and well cultivated, bringing forth a great variety of farm and garden produce, a large proportion of which finds a ready and profitable market in the several villages that compose the town. Time was, and not many years ago, when the farmers of all this section had no market for their products nearer than Boston. The establishment and operation of manufacturing enterprises have changed that order of things, and a wide range of goods formerly imported is now made in the mills and factories here that are brimming with intelligent and remunerative activity.

Palmer is known as one of the finest and most flourishing towns in Hampden county. Favorable in location, it is situated at the junction of the New London Northern, the Ware River, the Belcher-town and Amherst, and the Boston and Albany railroads; it is thus a railroad point of no inconsiderable importance, and the transportation facilities it enjoys are an appreciable factor in its progress and position as a manufacturing and trade centre. It is remarkably fortunate in the hydraulic power at its command. This is exceptionally good and is most efficiently utilized and employed. The Chicopee river runs for several miles around the southern border of the town, which is joined by the Ware and Swift rivers on the western line at the village of Three Rivers. Besides these there are several smaller streams. This natural water conformation has given shape to the town, and along its banks are located the villages into which the town is divided—Palmer Depot, Bond's Village, Thorndike, and Three Rivers.

The city of Springfield lies fifteen miles to the west, while Worcester is thirty-nine miles distant on the other side. There are but very few towns in this section of the State so excellently well located for manufacturing purposes and none whose natural advantages have been more really improved, or are being more successfully employed.

The town of Palmer is in itself picturesque, and the surrounding scenery is noticeable for its quiet beauty. The Pattaquatic ponds, on the Ware river, are charming sheets of water, and on the right bank of the Chicopee is a mineral spring celebrated for its medicinal virtues.

In all those things that ordinarily classify themselves under the head of modern improvements Palmer is fairly abreast with the spirit of the age as represented in New England, and especially the Massachusetts section of it. The average New Englander of to-day is fond of that which it was not often possible for his ancestors to obtain—comfort. His town may be old—one hundred and fifty-nine years of age, like Palmer—but he does not mean that it shall lack any of those appointments and conveniences that predicate progress and the forms and forces of civilized life. Without the possession and enjoyment of these he is not comfortable either in body or soul. The people of Palmer have provided themselves with all these. Busy factories, productive farms, generally prosperous tradespeople are not enough for them. Schools and churches must be counted in, and the demands of education and religion receive the attention which they deserve as conservators of an intelligent and stable community.

No town of its size in the State has better public schools, managed upon the general principles that govern the free school system of the Commonwealth, well attended and presided over by a corps of competent teachers. At the head of the list stands the High School, with its more advanced courses of study and where full preparation may be had for college matriculation.

Five churches of various denominations, with their contingent benevolent societies, invite to religious worship and culture.

A well-established national bank affords all needed monetary accommodation to the merchants, manufacturers, and business men generally, while a savings institution has a liberal list of depositors who are bent upon saving some part of their annual wage or income.

A well-conducted local newspaper is generously supported. The Fire and Police Departments are efficiently organized, and the sanitary arrangements of the town are such as to insure the healthy and comfortable condition of its inhabitants.

The industries of Palmer are varied, and some of them operated upon an extensive scale. A very considerable area of the soil is put down to the growth of tobacco. The principal manufacturing interests consist in boots and shoes, wagons and carriages, clothing and straw hats, cotton and woolen goods, cabinet and hollow ware, agricultural implements and lumber.

The sketches of the business houses given in the following pages will enable the reader to form a generally accurate notion of the character and extent of these and other industries, and serve to justify the flourishing condition of one of the brightest and pleasantest towns in Hampden county.

The population of the town of Palmer is now about six thousand.

Converse House, C. P. Stone, Proprietor.—Among the excellent hotels of Palmer the Converse House occupies a leading place. The proprietor, Mr. C. P. Stone, is a veteran hotel manager, and is widely and favorably known to the traveling public. He was born at Hardwick, Mass., and has lived in Palmer for many years. In 1877, he newly furnished and opened the Nassowanno House. In June, 1885, he opened the Converse House, which is a model hostelry in every respect. The place has been thoroughly refitted, enlarged, newly decorated, newly furnished, and had added every modern comfort and convenience. The building is a handsome three-story brick structure, having dimensions of 120x75 feet. There are fifty-four rooms in the establishment, all elegantly furnished, and provided with every possible comfort, including electric bells, steam heat, adjacent bathrooms, and closets, clean bedding and beds, gas, and all necessary appurtenances. The dining-room can seat one hundred and ten persons at one time. The table contains everything the market affords, and the dishes are always well varied, well cooked, and served in excellent style. A reading and writing room has been provided for gentlemen, while a fine, large parlor is appropriated for ladies' use. Seventeen hands are employed. A fine livery stable is attached to the hotel, and first-class teams may be had at reasonable prices. Mr. Stone has a coach running between the hotel and railroad station, and guests are carried to or from each train free of charge. The rates charged are very moderate,

being but two dollars per day, and commercial travelers in particular find this a desirable stopping place. Mr. Stone is a genial host, and has an able lieutenant in his energetic clerk, Mr. James F. Fenton.

Clark & Hastings, Wholesale Dealers in Dressed Beef, Mutton, Lard, Hams, etc.—In the house of Messrs. Clark & Hastings the people of Palmer have an excellent source of supply of meats of all kinds. This firm was established in March, 1885, but killed their own cattle for a number of years before, and has become a prominent and leading business concern. Messrs. Clark & Hastings have an extensive and commodious place of business, possessing every facility and convenience for the carrying on of a large trade. The place is handsomely finished in oak, and is always kept in a scrupulously clean condition. It is provided with a mammoth refrigerator, which has a capacity for holding fifty cattle in the form of dressed meat, and one hundred tons of ice, also a branch establishment for cutting up hogs at Thorndike village. The firm are agents for the celebrated house of Armour & Co., of Chicago, and receive dressed beef in immense quantities by refrigerator cars. The establishment is on the Boston and Albany railroad, and has every means at hand for the convenient handling of goods. Messrs. H. E. W. Clark and E. G. Hastings are both natives of Massachusetts, the former having been born at New Salem, the latter in this town.

Flynt Building and Construction Company, Builders, Architects, and Contractors.

—The Flynt Building and Construction Company of this town stand pre-eminent in their line, scores of magnificent structures, public buildings, private residences, mills, bridges, and dams throughout the country standing as imperishable monuments to their ingenuity and skill. The company was organized and incorporated under the laws of the State April, 1884, with a capital of \$30,000, the officers being W. N. Flynt, president, and Rufus Flynt, secretary and treasurer. The company execute contracts for the erection of buildings complete, and also for the construction of railroads, dams, bridges, etc., and can furnish any variety of granite or brownstone for every class of building-work, delivered or set in place. They are agents also for New England for Stewart & Co.'s patent granolithic sidewalk floors, steps, etc., and quote estimates and prices on any proposed building or construction, or any class of building material. They occupy spacious and handsome premises, including general office, private office, draughting room, etc., all completely equipped in every particular, and a large staff of experienced and capable draughtsmen, architects, and assistants are employed. The Messrs. Flynt are natives of Monson. Among the buildings, etc., recently erected by them may be mentioned the following throughout Massachusetts, Connecticut, New York, and New Jersey: Young Men's Christian Association, Brooklyn, N. Y.; Montagne apartment house, Brooklyn, N. Y., for Wm. Ziegler; six houses on Gates avenue, Brooklyn, N. Y., for Wm. Gibb; Clark Thread Company, mill, Newark, N. J.; Ashcroft Manufacturing Company, mill, Bridgeport, Conn.; Danbury Town Hall, Danbury, Conn.; Slater Memorial Building, Norwich, Conn.; Knowles Steam pump shops, Warren, Mass.; Monson Town Hall, Monson, Mass.; S. F. Cushman's woolen mill, Monson, Mass.; D. E. Whiton's mill, New London, Conn.; depot for Boston and Albany railroad, Brookfield, Mass., also at Palmer and Indian Orchard, Mass.; stone dam at Jewett City, Conn., for W. A. Slater; dwelling-house for H. S. Hyde, Springfield, Mass. These are but a few of the many buildings constructed by this company.

J. S. Holden & Co., Manufacturers of Woolens.—The firm of J. S. Holden & Co. was founded in 1833, and from its inception to the present has met with a large and substantial patronage. The factory, a four-story brick building 42x100 feet in measurement, is conveniently located between the New London Northern and the Boston and Albany railroads. It is equipped with the most recently improved machinery, which is operated by an eighty-horse power steam engine. Permanent employment is afforded to from forty to fifty hands, and the products of the concern consist chiefly of ladies' woolen dress goods. These fabrics are accounted among the best goods in their line put up in the market, and wherever introduced meet with quick sales. In this way the firm has won its enviable reputation for the uniform high excellence of its manufactures. About ten hundred yards of cloth are produced daily, and the distributing trade of the concern extends to all parts of the country. The manager of the business, Mr. J. S. Holden, is also the president of the Palmer Wire Manufacturing Company.

Palmer Savings Bank, Church Street.—

This has been a most popular and successful bank ever since it was incorporated under the laws of the State in 1870. The bank offices are tastefully fitted up and appointed. They are opened daily from nine A. M. to three P. M. for the transaction of business. The last yearly financial statement, made up on June 18th, 1886, showed the bank to be in a flourishing condition. The bank had about two thousand five hundred open accounts and deposits amounting to \$801,446.99. It had also in hand undivided profits amounting to \$12,869.67, and there is a guarantee fund of \$15,000. This showing carries with it its own comment, and offers the best assurance to the wage-earning classes that they can with safety deposit their small savings here at a profit until they are required on the inevitable "rainy day." The officers and trustees of the bank are: Charles L. Gardner, president; Enos Calkins, Philip P. Potter, and Lyman Dimock, vice-presidents; S. S. Taft, secretary; L. E. Moore, treasurer; trustees—Enos Calkins, Ira G. Potter, R. L. Goddard, James B. Shaw, P. P. Potter, Lyman Dimock, George Mooers, C. L. Gardner, S. S. Taft, C. B. Fisk, J. S. Holden, H. G. Loomis, O. P. Allen, Stillman Ellis, George C. Buell, Oren B. Smith, and L. E. Moore; auditors, Charles B. Fisk, George C. Buell.

Loomis Brothers, Furniture, Mattresses, Burial Caskets, and Coffins.—Messrs. Loomis Brothers are natives of Southwick, Mass., have resided in Palmer for forty-five years, and are the oldest business men in town. They established their business here in 1846, and for these forty years have been carrying on a first-class business and enjoying a large trade. Their establishment is the oldest and the largest of the kind in the town. They occupy a three-story building 60x50 feet in dimensions, and have every facility for the carrying on of their large trade. The first floor of their establishment is filled with a general assortment of fine goods, the second floor with elegant parlor furniture, and the third floor with dining-room and bedroom sets and bedding. A specialty is Graves' patent improved lounge bed, which is a perfect lounge and a perfect bed, and requires no mattress. The firm also carry on a general undertaking business and perform embalming in a manner skilled by experience. They employ five hands. The prices which prevail are invariably fair and reasonable, and no merchants stand better with their customers than do Messrs J. S. and H. G. Loomis.

Smith & Co., Groceries and Provisions, No. 41 Main Street.—This house was founded in 1850 by Mr. S. W. Smith, a native of Rhode Island, who came to Palmer in 1845. In 1874 he admitted his son, Mr. H. W. Smith, who was born in Palmer, as a copartner with himself, the firm style becoming Smith & Co. The firm occupy a fine, large store. The place is fitted up in excellent style and is completely filled with a very large assortment of groceries, provisions, flour, salt, stone and glass ware, tobacco, cigars, and snuff. The goods are first-class in every particular and are sold at very reasonable prices. Three clerks are employed and a delivery wagon is constantly kept in use. Mr. H. W. Smith is agent for Adams Express Company, and gives careful attention to this department.

S. H. Hellyar & Co., Dry Goods and Clothing, Main Street.—A very large and leading establishment in the dry goods and clothing trade in the town of Palmer is that conducted by Messrs. S. H. Hellyar & Co., where they have been engaged

in a storeroom 50x25 feet in dimensions, in which is stored a very large stock of general hardware of all kinds, iron, steel, paints, tools, seeds, and fertilizers. The stock is and is arranged in

excellent style. The Messrs. Brooks by dealing fairly with every one have built up the large trade which they at present enjoy.



in business since 1880. A store and basement are occupied, the dimensions of each being 120x50 feet, with two large show windows, in which a fine display of goods may at all times be seen. The place is well stocked with an assortment of dry goods and all belonging to that department, together with a full and complete variety of ready-made clothing and gentlemen's furnishing goods. Four hands are employed and a large wholesale and retail trade is carried on. The proprietor, Mr. Hellyar, is a native of Warren, Mass., and courteous and obliging to all.

Brooks Brothers, Hardware, Iron, Steel, Paints, Tools, Seeds, and Fertilizers, French's Block, corner Central and Pleasant Streets.—Messrs. Brooks Brothers are carrying on a prosperous wholesale and retail business as general dealers in hardware. The business of this house was inaugurated in 1874 by Mr. George Robinson, the firm afterward becoming Robinson & Brooks. In 1882 the firm style became Brooks Brothers, the copartners being Messrs. Frank L. and Walter J. Brooks, both natives of this town. The firm occupy a store 60x25 feet, and

Broadway, New York.

Wright Wire Cloth Company, Manufacturers of Power Loom Wire Cloth, of Iron, Brass, and Copper.—This company entered upon its career of usefulness in May, 1886. The proprietor of the enterprise, Mr. George F. Wright, is a native of Massachusetts, was twenty years with the Clinton Wire Cloth Company, and is an expert at his line of manufacture. His factory is located on the line of the Boston and Albany railroad, and is a two-story brick structure 100x40 feet in dimensions. Steam power is supplied by a twenty-five-horse power engine and boiler, and the factory is fully supplied with the most improved machinery and appliances used in manufacturing woven wire goods. All kinds of goods in this line are made here, including steel sparker, fan mill, and malt kiln floor cloths, twisted nettings, fruit drying cloths, and improved wire lathing. From twenty to twenty-five hands are employed, and a large business is being built up, the company recognizing the whole United States as the field of its trade operations.

Palmer Carpet Company, Manufacturers of Wilton and Brussels Carpets.—A well-known concern engaged in the manufacture of carpets is that of the Palmer Carpet Company. The Company was incorporated in November, 1874, with a capital of \$50,000. The president of the company is Mr. George Robinson, the treasurer Mr. Walter W. Law, and the superintendent Mr. A. Pinney. All these gentlemen have had long practical experience in their line of trade. The mill premises are commodious, are equipped with twenty-four carpet looms and other machinery, which is operated by a seventy-five-horse power steam engine and boiler, and are provided with all necessary conveniences and appliances for the successful prosecution of the business. Seventy hands are employed, and about seven hundred yards of carpeting are produced daily. The goods made here are the finest grades of Wilton and Brussels carpets, and a large trade is done with all sections of the country through the company's selling agents, Messrs. W. & J. Sloane, of

Betts Fencing Company, Manufacturers of Wire and Picket Fencing for Railroads, Farms, etc.—The steady and extensive demand for an improved order of fencing for railroads, parks, farms, etc., that has grown up in this country of recent years has, as might be expected, impelled many men of native genius and enterprise to embark in the business of manufacturing a superior article in this line. While it goes without saying that nearly all the fencing thus far placed upon the market possess some feature of merit, it is equally certain also that for general excellence, neatness, effectiveness, and durability, nothing of the kind yet introduced comes within measurable distance of the products of the Betts Fencing Company, of this town, manufacturers and sole proprietors of patents and territorial rights. These fences are made of wire and pickets and are especially adapted for the use of railroads, highways, farms, lanes, parks, residences, churches, boundaries, etc., and are, by common consent, the fences par excellence in the country, and can be used for any purpose that a fence can possibly be used for, and for many purposes that others cannot. It is the cheapest, strongest, and most ornamental, and, being portable, and very easy to put up, it makes an excellent corral or fence stockyard and pigpen, and, being dog and wolf proof is, therefore, the best sheep fence in the market. It is also humane, as stock cannot be injured by it, and will turn any stock from a pig to a mad bull without hurt to the animal or fence; in short, it is the fence for prairie, woods, swamps, low lands, high lands, villages, city, country seat, seashore, in fact, everywhere; wind does not affect it, water cannot wash it away; it has no enemies and will not be cut down; it destroys no land, and it is the coming fence. This flourishing enterprise, of which Mr. R. L. Goddard is the able and efficient manager, was started in 1883, and the positive and uniform success that has attended it from the first abundantly attests the superiority of the fencing as well as the excellence of the management. The works, which are located on Commercial street, are ample and commodious, comprising a two-story brick structure 75x80 feet in dimensions, supplied with steam power and completely equipped in every respect, several expert workmen being employed, and the trade, which is steadily growing, extends all over the United States. Mr. Goddard, who was born in Petersham, Mass., is a gentleman of sterling integrity in his dealings and business relations, and is largely endowed with the foresight and energy proverbial of the veritable Yankee.

Harrison W. Munger, Merchant Tailor, opposite Antique House.—A house dating its existence back for a period of nearly thirty years is that of Mr. Harrison W. Munger. Mr. Munger is a native of Wales, Mass., and is an old resident of Palmer. His business premises are located on Main street, opposite the Antique House, where he occupies a store 40x25 feet in dimensions, and the entire second floor, which is of similar size, and is used as a workroom. The store is filled with a very large, choice stock of well-selected broadcloths, diagonals, worsteds, cassimeres, and vestings of the best foreign and domestic manufacture, which are offered at very moderate prices. Mr. Munger employs fifteen hands, and the custom garments turned out by him are of the most stylish and perfect fit and of the very best workmanship.

F. F. Marcy, Carpenter and Builder, and Wholesale and Retail Dealer in Lumber, Shingles, etc.—A representative concern and the only one of the kind in this part of the town is that of Mr. F. F. Marcy, carpenter and builder, and dealer in lumber, etc., and which since its inception in 1878 has been conducted with continuous and uninterrupted success. The yards and premises, which are located at the junction of the New London Northern and the Boston and Albany railroads, west of depot, cover a superficial area of two acres of ground (the plant including planing-mill, saw-mill, storehouse, etc.), are supplied with steam power and completely equipped in every respect, and an extensive and carefully selected stock is carried, comprising lumber of all kinds (a specialty being made of handling chestnut and oak), shingles, lath, clapboards, doors, frames, windows, blinds, sash, and moldings, the trade, which is both wholesale and retail, extending to all parts of the country within a radius of one hundred miles of this place, possessing, also, excellent transportation facilities. Some twelve to twenty hands are constantly employed, and contracts for carpenter work and building are executed in the most expeditious and satisfactory manner, and estimates are promptly furnished, the entire business being under the capable and efficient management of Mr. H. P. Marcy, who is a native of Holland, Mass.

J. B. Shaw, Dry Goods and Groceries, Main Street.—Mr. Shaw founded this business in 1866, and has in these twenty years made himself, as well as his business establishment, popular in this community. The store is a first-class place in every respect, being well fitted up and attractive. The premises are 50x25 feet in dimensions, the space occupied being further augmented by the addition of a large storeroom 50x15 feet in size. The store is filled with a complete assortment of first-class groceries of all kinds, which an active and large trade compels Mr. Shaw to turn so often as to secure a perpetually fresh condition; also a general line of dry goods and fancy goods, comprising everything sought by ladies, carefully selected, and from the finest to medium grades, is always to be found in stock. Mr. Shaw is a native of Hartford, Mass., has for a long number of years resided in Palmer, and is the honored president of the Palmer National Bank.

F. D. Barton, Watches, Clocks, Jewelry, Silverware, and Optical Goods, Main Street.—An enterprising house in Palmer devoted to the jewelry trade is that of Mr. F. D. Barton, who established his business here in 1881. His store is a first-class establishment in every respect. The dimensions of this neatly kept store are 60x25 feet. The place is attractive in its arrangement and is well stocked with a complete and valuable assortment of watches, diamonds, clocks, jewelry, silverware, and optical goods. Mr. Barton makes a specialty of his repairing department, and is always on the alert to see that he keeps it equipped with all the latest and most improved tools, lathes, and other appliances used for first-class work. Mr. Barton is a native of North Brookfield, Mass., and has had an experience of thirteen years at his business. He enjoys a large and first-class local trade.

O. P. Allen, Druggist, Bookseller, and Stationer, No. 7 Main Street.—Twenty-seven years ago Mr. O. P. Allen, a native of Vermont, established himself in business in Palmer. He is an accomplished and experienced pharmacist. His store is large and is provided with every facility and con-

druggists' sundries, etc. The drug store is provided with handsome show-cases, a fine soda-water fountain, and attractive store fixtures. The prescription department is managed with consummate ability and scrupulous care, and confidence in the proprietor and his assistants is always justified. Mr. Hitchcock is a skilled pharmacist, and has had long and valuable experience at the profession.



venience. In size it is 60x25 feet, and is connected with a storeroom at the rear 25x20 feet in size. The store presents an attractive appearance, and is filled with a large stock of pure drugs, chemicals, etc., also a full line of toilet and fancy articles, books and stationery of all kinds. Mr. Allen pays particular attention to the prescription department, and fills physicians' prescriptions with accuracy and care. He is proprietor of Dr. Higgins' antalgica, a valuable remedial agent, also a number of other well-known compounds.

H. P. Longley, Choice Groceries, Teas, Coffees, Crockery, Glass, Stone, and Wooden Ware, French's Block, Central Street.—Mr. H. P. Longley established himself in business in this town in 1882, in company with a Mr. Weld, Mr. Longlen becoming the sole proprietor of the establishment in May, 1885. Since then he has greatly increased the facilities of his house. He occupies a fine, large store, the dimensions being 60x25 feet, the place being commodious and excellent in its appointments. It contains a very large stock of choice fancy and staple groceries, teas, coffees, spices, flour, crockery, glass, stone, and wooden ware. The groceries are always fresh and first-class in quality, as the large trade of the house compels the constant receipt of fresh invoices of goods. The prices which rule are remarkable for their cheapness and are so low that it would be difficult to get as fine goods at a duplicate price elsewhere. Mr. Longley is a native of Westboro, Mass., and is a conscientious, active business man.

G. L. Hitchcock, Druggist and Pharmacist, corner Main and Walnut Streets.—For thirteen years the house of G. L. Hitchcock has been one of the most prominent business establishments in this town, and has an established reputation for reliability and merit. The proprietor, Mr. G. L. Hitchcock, is a native of Maine. He occupies two stores at the corner of Main and Walnut streets, which are large and handsomely fitted up. One is filled with a large stock of stationery, wall paper, paints, and the other with a first-class assortment of drugs, chemicals, toilet and fancy articles, and

The Palmer National Bank, J. B. Shaw, President; Charles B. Fisk, Cashier, Church Street.—Among the substantial and reliable corporations of Palmer, Massachusetts, to which business men can always look with confidence, is the Palmer National Bank. The Palmer National Bank transacts a legitimate banking business with individuals, corporations, bankers, and banks, receiving their accounts upon favorable terms, and affording them every convenience and facility. This bank gives special attention to collections in all the principal cities of the United States, Canada, and Europe, and remits promptly to patrons. It deals in city, Government, and State bonds, furnishes letters of credit for European travel, and cashes coupons. Its present executive officers are: J. B. Shaw, president; L. E. Moore, vice-president; Charles B. Fisk, cashier. The annexed statement of the Palmer National Bank at the close of business April 1st, 1886, shows its affairs to be in a flourishing condition: Assets—Loans and discounts, \$266,232.55; United States bonds, \$150,000; other stocks, bonds, etc., \$11,914; furniture and fixtures, \$4,300; redemption fund with United States Treasurer, \$6,750; premium account, \$20,000; check book account, \$117; due from other banks, \$44,790.96; cash, \$21,633.44; total, \$525,737.95. Liabilities—Capital stock, \$200,000; surplus fund, \$9,000; undivided profits, \$4,872.40; circulation, \$134,380; dividends unpaid, \$4.074; deposits, \$168,148.18; due other banks, \$5,263.37; total, \$525,737.95. Its officials are noted for their courtesy and promptness in the dispatch of business, thoroughly accommodating to patrons, and very popular with all who are brought into relations with the bank. The directors are all prominent citizens of Palmer and its vicinity, and under their careful management the interests of the Palmer National Bank are attended to in a faithful and honorable manner.

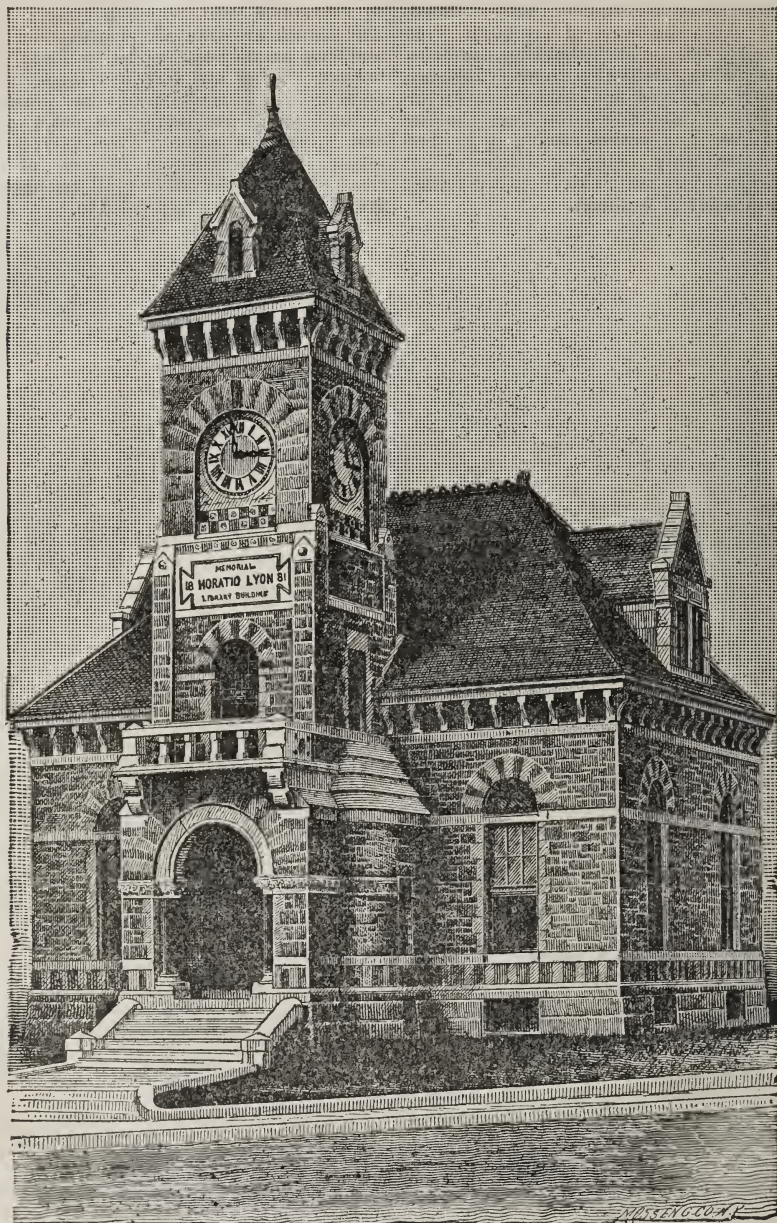
L. E. Ferry, Proprietor Massawanna Livery Stables, Walnut Street.—This new, first-class establishment was fitted up under the immediate supervision and direction of the proprietor, and is provided with every accommodation for the care of horses and vehicles. It is furnished with large, well-ventilated box stalls, harness, and carriage rooms, with every essential for the care and comfort of teams. Mr. L. E. Ferry opened these stables to the public in April, 1885. The stable is a new two-story building 60x50 feet in dimensions, which is always kept clean and in first-class order. The stable has full space for the accommodation of thirty horses and fifteen carriages. Mr. Ferry runs eight horses and eight double and single light wagons, etc., and is prepared at all times to furnish stylish turnouts at reasonable prices. He gives particular attention to boarding horses, either by the day, week, or month, the best of care and attention being shown to animals placed in his charge. Mr. Ferry is a native of Brimfield, Mass.

Hitchcock & Blanchard, Plumbers, Gas, and Steam Fitters, also Dealers in Stoves, Ranges, and Tinware, Main Street.—The business house of Messrs. Hitchcock & Blanchard was founded here by Mr. W. H. Hitchcock, the firm becoming Hitchcock & Blanchard in October, 1885. The trade demands the entire use of a store and basement, each 50x25 feet in dimensions. The store is filled with a first-class assortment of stoves, ranges, and tin and sheet-iron ware of all kinds. The quality of their goods are such that they can be relied upon as giving satisfaction in every instance. Four hands are employed, and besides manufacturing all kinds of tin and sheet-iron ware, the firm also execute slate and gravel roofing in the best style of workmanship. Messrs. Hitchcock & Blanchard are both natives of this State, the former of Palmer, the latter of Amherst.

O. C. Marcy, Livery Stable, rear of Converse House.—This gentleman, who was born in Holland, Mass., has been a resident of Palmer for sixteen years. In 1871 he entered into business as a general livery stable keeper, and has met with much success. His stables comprise a two-story frame building, 100x30 feet in dimensions, a one-story building 60x30 feet, and a number of sheds in the stable yard, which is 100x75 feet in size. The stables are always kept in excellent condition, and have ample accommodation for taking care of forty-six horses and forty carriages. Mr. Marcy owns and has in active use twenty horses, thirteen light wagons, three double wagons, two Concords, and two express wagons. First-class teams are furnished, with or without drivers, at reasonable rates. Orders received by mail, telephone, or telegraph are promptly responded to.

TOWN OF MONSON.

One of the most interesting in itself and its history of the towns and cities in Western Massachusetts, Monson is also one of the oldest in the State. It was formerly the western half of Brinfield, from

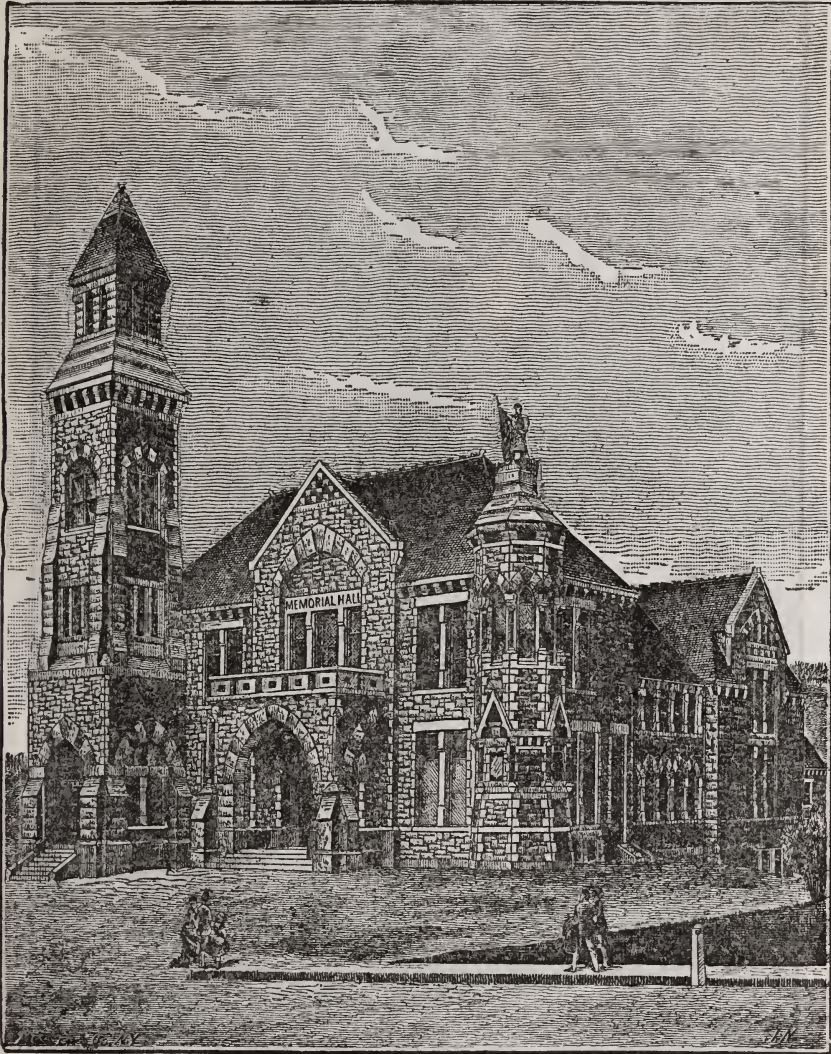


LIBRARY—HORATIO LYON MEMORIAL.

which it was detached and made a separate district in 1760. What is now Monson seems to have had its origin in a tavern, built by one Richard Fellows in 1657 or 1658, to whom the General Court of

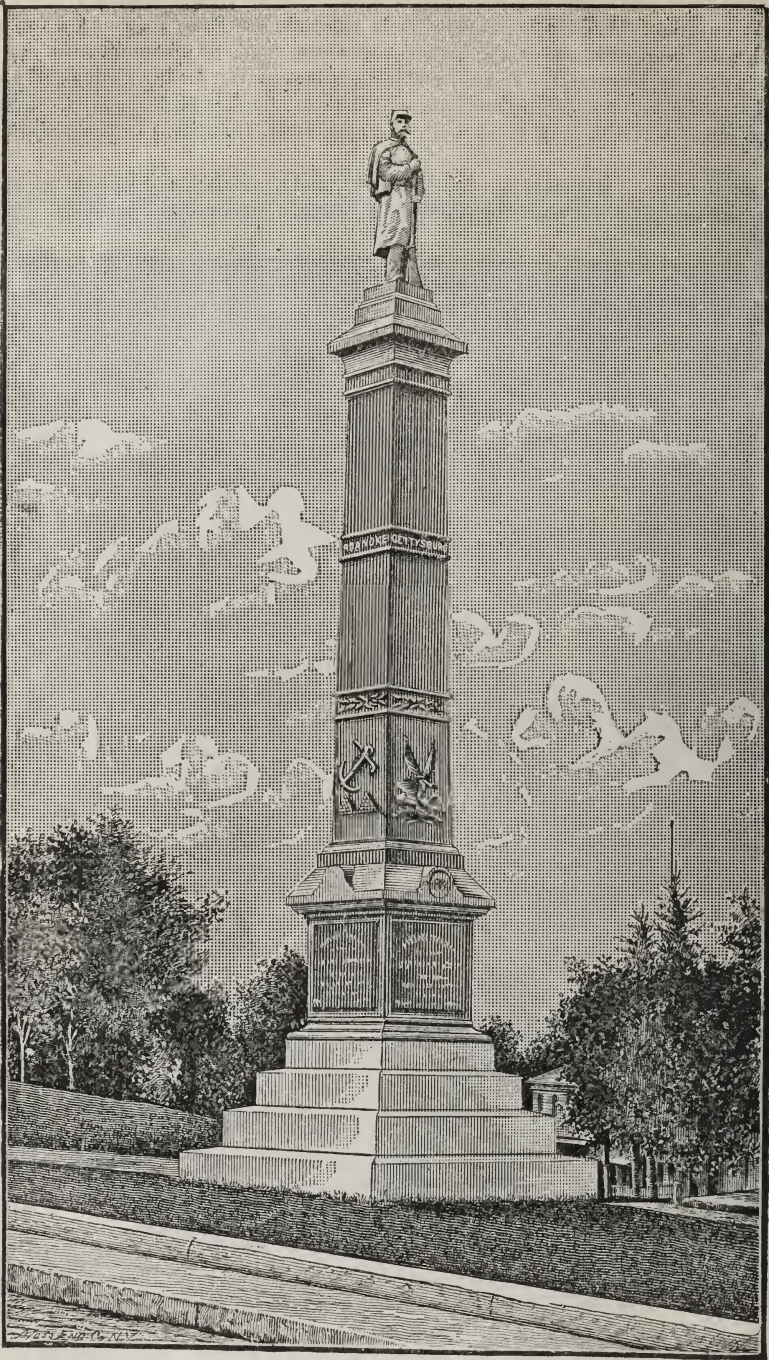
Massachusetts granted two hundred acres of upland and meadows on Chicopee river, rate free, on condition that he would "build a house suitable to entertain travelers, man and beast, with lodging and food, with beer, wine, and strong liquors," within a year, and maintain it for seven. Before the seven years were up, however, the Indians had made things too hot for Mr. Fellows, who reluctantly turned a cold shoulder to the house of entertainment, and was allowed to sell the land. This was situated near the junction of Chicopee brook with Chicopee river, contiguous to the present village of Palmer.

Monson, at the time it was made a separate district, had a population of some three hundred and sixty persons, and was given its name by Governor Pownall, in honor of the president of the English



MEMORIAL HALL.

Board of Trade. It was incorporated a town October 20th, 1775. The town was small, but its zeal and patriotism were large and lofty, and its people were among the first to contribute to the general fund for the support of the cause of Independence. This they had done in the preceding April, and the closing portion of the letter accompanying the donation is, very like a woman's postscript to her letter, the most significant sentence in it. One scarce knows whether to admire the more its wit or its business



SOLDIERS' MONUMENT.

sense. Thus it runs: "N. B. We have eighty fellows in this district, a great part of whom are disciplined and excellent marksmen. I dare be bold to say, that at about thirty rods distant they would pick up Tories as fast as so many hawks would pick frogs from a frog-pond."

In 1820 the town had made marked and permanent progress. Its population had increased to twenty-one hundred and twenty-six, the Congregational church had been early established, the Academy started, the town divided into nine school districts, and schools set in operation. The following year the post-office was opened, with Rufus Flynt as postmaster, a position he continued to hold till his death, fifteen years later.

The same patriotic spirit that distinguished the inhabitants of Monson during the Revolution found expression in the late war. Of the one hundred and fifty-five men enrolled in the Union army, twenty-nine were killed in battle or died of disease, and the names of all these gallant men are inscribed upon tablets in Memorial Hall.

Monson is situated in Hampden county, seventeen miles east from Springfield, eighty west-south-west from Boston, Palmer being four miles distant. It is on the New London Northern railroad, and lies in a narrow valley, through which runs Chicopee creek, whose waters are utilized for the operation of numerous mills and factories that are an important element in the prosperity of the town. It has been justly designated "a typical New England community," and is, indeed, an inviting and pleasant spot as to its surrounding scenery and its general features.



THE TOWNE'S BLOCK.

The highest elevation in the town has been made the site of some of its most noticeable public improvements. Here is the Monson Academy, founded so early as June 21st, 1804, and which very soon made an honorable name and reputation for itself throughout the valley of the Connecticut. It now has about one hundred students, and its nearly seven thousand graduates include not a few men whose eminence and distinction have shed lustre upon the faithful and scholarly teachers and thorough methods of instruction that have made its career marked and memorable. Among them may be mentioned Rev. Dr. Richard S. Storrs, of Brooklyn, N. Y.; Professor Henry L. Barnard, late United States commissioner of education; Professor W. A. Larned, of Yale College, and Yung Wing, of the Chinese Embassy. In May last the Academy building was burned to the ground, but its site will be presently adorned by a new and modern structure at a cost of some \$30,000, raised through the instrumentality of Mr. William N. Flynt, whose public spirit is proverbial.

The beautiful Congregational Church, of the first religious society in town, stands near by, the other churches being the Methodist, Episcopal, the Universalist, and the Roman Catholic.

Here, too, is the Memorial Horatio Lyon Library building, the gift of Mr. Lyon's daughter, Mrs. Carrie W. Dale. Built of granite, it is in the Romanesque style, was dedicated March 28th, 1882, and has a library of some five thousand volumes, free to the public. On the same eminence is Memorial building, the outcome of a citizens' movement toward a Town Hall combined with the Monson Soldiers'

Memorial Association. It is a striking and elegant piece of architecture. The expense of the building itself was defrayed by the town, the ground was donated by Mr. R. M. Reynolds, and this gentleman, with his brother, Theodore Reynolds, and their late father, Mr. Joseph L. Reynolds, furnished the building at a cost of \$5,000. It was completed in the fall of 1885. Beneath its roof are the town offices, a splendid audience room for public meetings and other assemblages, and on the second floor the handsomely appointed rooms of the Marcus Keep Post, G. A. R.

On the green, and lifting itself forty-six feet above the sod it consecrates, is the Soldiers' Monument. A graceful shaft, beautiful in its simplicity, it is constructed of Ryegate granite, is surmounted by the statue of a soldier, the faces of the base above the pedestal being fittingly inscribed. It was the gift of Mr. Cyrus W. Holmes, who built it at expense of \$5,500, and was dedicated July 4th, 1884.

In 1883 a picturesque park of great natural beauty, situated just above Main street, and some forty acres in extent, was presented to the public by Mr. W. N. Flynt. These grounds are being further extended and continually improved by this public-spirited gentleman, under plans which promise to make it the most attractive public park in the country.

Another example of the generous public spirit that characterizes our leading citizens is presently to be added to those that already adorn the town. This will consist in a public drinking fountain of beautiful and artistic design, to be erected at the junction of Main street with that near the Methodist church. It is to be constructed of selected Monson granite, will be the gift of Mr. S. F. Cushman, and a fitting companion to the Flynt and Ellis fountains in other parts of the town.

Manufacturing enterprises of one kind and another were being prosecuted in Monson as early as 1800. Of course, there were sawmills and gristmills before that date, but about this time other ventures were undertaken. It was in the year above mentioned that Asa Gates erected a custom carding mill upon the site now occupied by S. F. Cushman's mill, and Jeremiah Bumstead was manufacturing bar iron in a modest way from scrap and local bog iron. A very few years further on linseed oil was being produced in conjunction with a sawmill, and in 1808 Roswell Merrick commenced the tanning business.

The first really permanent and substantial movement in the direction of manufacturing was in 1803, when Asa Gates' carding mill was converted into a two-set woolen mill and the Monson Woolen Manufacturing Company organized. Horatio Lyon was one of the original incorporators and the leading spirit in the business for half a century.

The manufacture of cotton yarn was begun in 1811 by Roswell Merrick, in the "north factory" erected by him, and cotton goods were manufactured by the Hampden Cotton Company, whose personnel was almost identical with that of the Monson Woolen Company, in a mill built for that purpose in 1814. This was made a woolen mill in 1846 for the production of indigo blue or "Reynolds'" satinetts.

The Hampden Company built a second mill in 1829, which became the property of Messrs. C. W. Holmes & Sons forty years later. Destroyed by fire, the mill site and tenement houses were purchased by Mr. D. W. Ellis in 1872.

The late Joseph L. Reynolds put up a mill in 1837 and another in 1859. The latter stood upon the site of the present Rockland Mill.

The straw-hat industry was inaugurated here in 1838 by the manufacture of palmleaf hoods by Messrs. Merrick & Fay. In three years it had developed into the making of ladies' hats and bonnets.

Another factory was established in 1831. Only the sewing is done here by machinery, the hand-



CUSHMAN FOUNTAIN.

woven wheat-straw braids being imported from China, Japan, Switzerland, and Italy, and the Mackinaw braids from the Canadian side of Lake Superior, where they are made by the Indian squaws.

The extensive granite quarry, about a mile to the north of the town, and owned and worked by the W. N. Flynt Granite Company, is a conspicuous feature of this locality.

Asa Moulton seems to have been the first merchant of Monson, and had a store on Moulton Hill in 1760. Later are found William and Joel Norcross and Rufus Flynt, the first postmaster and the first operator of the granite quarries.

Monson has two banks. The Monson Bank was organized October 1st, 1854, with a capital of \$150,000, its first president being William N. Flynt. It was one of the first in the Western section of the State to reorganize under the national banking act. The Savings Bank was incorporated in 1872, and its deposits at the present time amount to more than \$500,000.

Beneficial and similar societies are represented here in the Grand Army Post, a Masonic lodge, the Dayspring, and a lodge of the Ancient Order of Hibernians.

The State Primary School, situated near the Palmer line, was established in 1863.

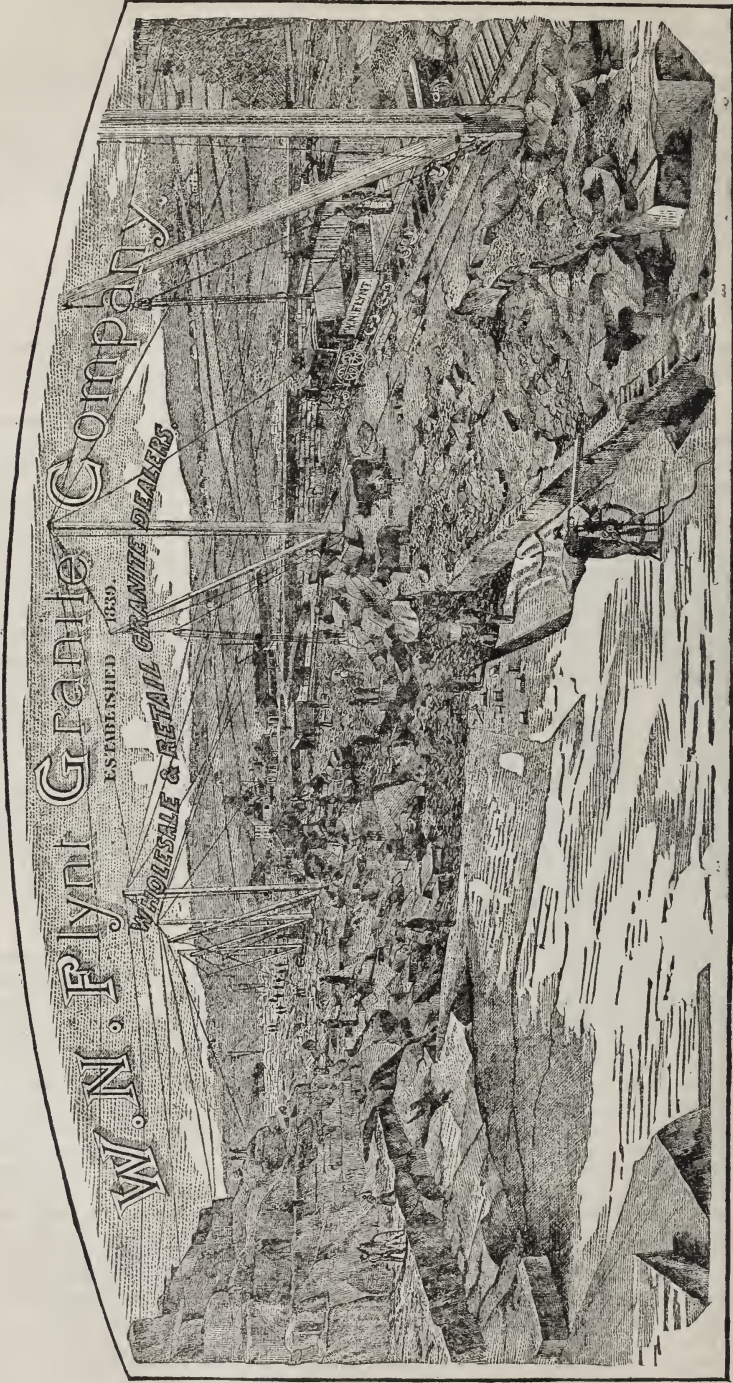
With its beautiful location, highly intelligent people, excellent schools and churches, general thrift and prosperity, its many valuable public improvements, the ancient town of Monson is to-day younger and stronger than ever, and in every essential regard is abreast with the spirit of the age.

Gage & Reynolds, Manufacturers and Finishers of Straw Goods.—As a factor in the general aggregate of industrial activity in this country to-day the importance of the straw goods industry can scarcely be overestimated. The enormous amount of capital invested, the thousands to whom the trade affords employment, and the varied and vast interests involved, place it at once among the great departments of mercantile and manufacturing pursuits. A representative firm engaged in this line in Monson—and a leading one of the kind here—is that of Gage & Reynolds, manufacturers and finishers of straw goods, whose products are in steady and extensive demand all over the land, owing to their general excellence, the trade, which is exceedingly heavy, reaching to every section of the United States and Canada. This flourishing enterprise was started in 1881, and from its inception the business has steadily grown and expanded, until now the demand is fully commensurate with the capacity of the establishment. The factory and premises are very capacious (the plant covering a superficial area of several acres, and comprising altogether seven buildings), supplied with ample steam-power, and thoroughly equipped in every respect, and employment is given to upward of two hundred expert hands. They manufacture and finish straw hats of all kinds for men's, boys', and children's wear, and produce on an average daily over two thousand dozen hats, which find ready market throughout the country, with a very substantial export trade, also, to Canada, etc., the firm being represented in New York by D. W. Deake, their agent, with warerooms at Nos. 616 and 618 Broadway. The copartnership consists of Messrs. A. A. Gage, a native of Connecticut, but an old resident here, and R. M. Reynolds, who was born in this town. They are both men of tremendous energy and thoroughly conversant with every department and feature of their business.

continued the business with eminent success. They occupy spacious and commodious premises, comprising two stores connected, each 35x60 feet in dimensions, with basements. The stock includes a full and fine line of dry goods, fancy articles, linens, hosiery, gloves, underclothing, and small wares, also hardware and crockery of all kinds, agricultural implements and garden tools, housefurnishing goods, paper hangings, window shades and fixtures, choice family groceries, produce and provisions, tobaccos, cigars and smokers' articles, flour, grain, feed and meal, also akron, and cement, drain and sewer pipe, Stockbridge fertilizers, Bowker's phosphates, fine ground plaster, lime, cement, hair, brick, and building materials. The trade, which is both wholesale and retail, is very extensive, requiring the services of seven active and capable assistants. A very fine display of goods is made, heavy and superior lines being always carried to meet the large and increasing demands of an extensive trade, and everything about the place indicates method and excellent management. Messrs. Flynt, father and son, are both natives of Monson.

Fay, Peck & Co., Manufacturers of Straw Goods.—A record of uninterrupted existence extending over a period of forty-one years marks the history of the widely known concern of Fay, Peck & Co., manufacturers of straw goods, this town, its products being ladies' straw hats and bonnets, which are in steady and extensive demand all over the country. Founded in 1845 by Merrick & Fay, who were succeeded by Merrick, Fay, Peck & Co., and which firm name was changed in 1884 to the present style, the business has from the start been conducted with uniform success. The factory is very extensive, the plant comprising three capacious buildings, supplied with heavy steam-power, and thoroughly equipped, and upward of three hundred and fifty expert hands are employed, the production being about six thousand hats and bonnets daily, the firm of H. Hodges, Son & Co., Nos. 616 and 618 Broadway, New York, being the selling agents. Messrs. Rufus Fay, Fred. Fay, and C. L. Peck, who compose the present copartnership, are all natives of Monson, and are among the most prominent citizens and leading business men.

W. N. Flynt & Son, Wholesale and Retail Merchants, Dealers in Dry and Fancy Goods, Small Wares, Crockery, Groceries, etc., Towne's Block, Main Street.—This ably conducted and prosperous house was established in 1878 by W. N. Flynt & Co., they carrying it on up to the first of the present year, when the style of firm became W. N. Flynt & Son (L. C. Flynt), who have since



W. N. Flynt Granite Company, Wholesale and Retail Granite Dealers.—One of the chief and most prosperous industries of the goodly town of Monson, and that by which it is most widely known, is the granite quarry carried on by the W. N. Flynt Granite Company. Monson granite is now famous from one end of the country to the other, and some of the handsomest buildings in the United States are either built of it or trimmed with it. This quarry is situated about a mile to the north of the town, on the road to Palmer, and the first stone was taken out by the United States Government for the Springfield Armory buildings. In 1824 Mr. Rufus Flynt, father of the founder of the present company, commenced to operate it with four or five men, and in 1839 it was taken in hand by Mr. W. N. Flynt, under whose energetic and enterprising management it has become widely known and eminently prosperous. This extensive and productive property covers about five hundred acres, and has a working face one thousand feet in length by forty feet in height. Its geological formation is unique, being one of the most remarkable in the New England States, and of such a character that the work of quarrying is rendered easy and rapid. Up to the time of the opening of the Boston and Albany railroad, in 1839, the demand for the stone was necessarily local, but the transportation facilities offered by the railway were at once availed of and greatly stimulated the business. The nearest station was three miles distant, and stone was hauled thither by teams. In 1865 Mr. Flynt, with characteristic enterprise, brought the shipping station within a mile of the quarry by arranging with the New London Northern railway for a side track. All this time Monson granite was becoming more widely known and more generally sought, the demand for it was rapidly increasing, and, after the completion of the above-mentioned important improvement, two steam derricks, fifteen or twenty teams, and a correspondingly large force of workmen were required to get out a supply equal to the demand. Still greater and well-nigh perfect facilities were acquired in the year 1875 by the construction of a two-mile railway from the main line of the New London Northern railroad into the quarry itself. The necessity for teaming was thus done away with, and steam derricks now lift the quarried stone directly upon the cars. With the splendid and unexcelled facilities now in hand the W. N. Flynt Granite Company is able to successfully confront any possible competition in the Boston, New York, and Chicago markets. Some idea of the extent of the business of this company may be formed from the fact that it employs an average of one hundred and fifty men, and the annual shipments aggregate thirty thousand tons, or three hundred and sixty thousand cubic feet, valued at \$200,000. The stone of this quarry is very superior in quality and runs in two shades—one a mottled white, the other a beautiful dark blue, and both capable of high polish. Following is a list of some of the buildings constructed of Monson granite: Horatio Lyon Memorial Library and Memorial Town Hall, Monson; *Republican* Block, Boston and Albany railroad building, and Agawam Bank, Springfield; City Hall, Holyoke; Universalist Church, Palmer; G. Henry Whitcomb's residence and two business blocks, Worcester; Boston and Albany depots, at Boston and Palmer; Walker Hall, Amherst College,

Amherst; fronts of St. Francis' Xavier Church, Sixteenth street, New York city, and the pastoral residence, corner of Eighty-fourth street and Fourth avenue. The granite for the new hotel buildings at Ware and Warren, and the stone for Judge Henry Hilton's mansion, at Saratoga Springs, are from this famous quarry. The stone for the imposing tomb, in the Woodland Cemetery, of Mr. O. D. Munn, senior partner of the firm of Munn & Co., New York city, was also furnished by this company, and it is sending granite as far west as Topeka, Kan., for the State Capitol. But the stone quarried here is not only in demand for trimmings and underpinnings, but for buildings and cemetery work. This company makes a specialty of stone for bridge work, and furnishes an immense amount of curbing, the latter at the rate of six miles of streets per year. The W. N. Flynt Granite Company was incorporated under the laws of the State of Massachusetts in January, 1885, with a capital of \$100,000. Mr. W. N. Flynt, the president, was born in this town March 14th, 1818, and is the second son of Rufus Flynt, who is mentioned in the town sketch that precedes these articles. He was educated in the Academy and gained his first practical knowledge of business as a clerk in his father's store. When but twenty-one years of age he took hold of the almost untouched quarry whose splendid development is the result of his untiring energy and pronounced talent for business. Though the management of this extensive business is now in the hands of his sons, who, by the way, inherit many of the qualities and much of the sound sense that have always distinguished their father, the latter retains an active interest in it. Of his integrity, large-mindedness, and public spirit not a word need be said, nor of the prominent and generous part he has had in bringing this town to its present stage of prosperity. Suffice to say that Mr. W. N. Flynt belongs to that class of men who think they serve themselves best by serving their fellow-men.

G. L. Keeney, Druggist, Bookseller, Stationer, School Supplies, and Wall Papers, etc.—Mr. G. L. Keeney is a gentleman of many years' practical experience in this business, which is sufficient guarantee that the management of his establishment will not permit of any carelessness or ignorance in the compounding of physicians' prescriptions or family recipes. The business was founded by Mr. John M. Phipps about ten years ago, who was succeeded by the present proprietor in 1881. The store is conveniently located, spacious, and fitted up in the most attractive style, and includes an artistic soda-water fountain. The stock is comprehensive and well selected, and comprises a full line of fresh and pure drugs, chemicals, proprietary medicines of well-known merit and reputation, toilet articles, perfumery, fancy goods in profusion, druggists' sundries, wall papers, mineral waters of domestic and foreign production, while the greatest care is given to the accurate compounding of physicians' prescriptions and family recipes. He also carries a large and well-selected stock of books of the most popular authors, also a full line of stationery and school supplies. Mr. Keeney is a native of Vernon, Conn., and went from there to Manchester and thence to Monson. He is a member of the Commonwealth Board of Pharmacy of Massachusetts.

R. M. & Theo. Reynolds, Manufacturers of Woolen Goods, Office, Main Street.—In reviewing the numerous enterprises that have made Monson one of the principal centres of manufacturing activity, it is comparatively easy to see that the manufacture of cassimeres, worsteds, and other dress goods has exercised a great influence on its prosperity. Prominent among the leading and representative houses actively engaged in this industry in Massachusetts is that of Messrs. R. M. & Theo. Reynolds, manufacturers of woolen and worsted dress goods, whose offices in Monson are located on Main street. This business was originally established in 1835 by Mr. J. L. Reynolds, who conducted it for half a century, when he died, after a long, honorable, and brilliant career. He was greatly lamented by a large circle of friends and acquaintances, owing to his generosity and inflexible integrity, and his death left a void very difficult to fill. His sons, Messrs. R. M. & Theo. Reynolds, succeeded to the management, and are now carrying on the business with great zeal, skill, and success. The premises occupied for manufacturing purposes comprise two extensive mills, with other spacious buildings, which are admirably supplied with all the latest improved appliances and machinery, including thirty cards, seventy-five broad looms, and five thousand spindles. The machinery is driven by two powerful turbine wheels and two steam engines of eighty-horse power. One hundred and eighty experienced operatives are employed in the factories. Messrs. R. M. & Theo. Reynolds manufacture extensively cassimeres, worsteds, ladies' dress goods, etc., which have gained an enviable reputation with the trade for their quality, finish, style, and excellence. These goods are general favorites wherever introduced, and are fully equal to the finest productions of foreign manufacturers. The resources of this responsible house are such that the largest orders may be promptly filled and with perfect satisfaction to the trade. Messrs. R. M. & Theo. Reynolds are both natives of Monson, and are highly esteemed in manufacturing and financial circles for their business capacity, integrity, and energy.

Monson House, F. E. Stevens, Proprietor, Main Street.—The Monson House was first opened to the public in 1876 by Mr. L. G. Cushman, Mr. Stevens succeeding to the management in 1883. Under the new management many important improvements have been introduced, and the place is complete in its equipments. The Monson House is centrally located on Main street, within a short distance of the railroad station, and to which guests are carried free of charge. The hotel building is a four-story structure 60x30 feet in dimensions, fitted and furnished throughout in first-class style. It contains thirty-six fine sleeping-rooms, furnished comfortably and with clean beds and bedding. On the first floor is the dining-room, which seats forty-eight persons, the ladies' parlor, gentlemen's reading and writing rooms, and the business office. The table is always supplied with the best of everything the market affords. Ten assistants are engaged. A livery stable is run in connection with the Monson, from which excellent equipages may be obtained at reasonable prices. The commercial trade is particularly catered to and at the low rates of two dollars per day. Mr. Stevens is a native of Barre, Mass., and is a practical hotel man of much experience.

H. Chapin, Registered Pharmacist, corner Main and Lincoln Streets.—A leading drug establishment in the town of Monson is that conducted by Mr. H. Chapin. This house was founded in 1880, and has gradually been enlarging its commercial relations. The store is 50x25 feet, and provided with every facility for conducting the business upon the largest scale. The store is handsomely furnished, is provided with fine show-cases, and is made additionally attractive by the presence of an elegant soda-water fountain made by Puffer & Sons, of Boston. The stock carried embraces a full assortment of pure drugs and chemicals, medicines, and a complete variety of toilet and fancy articles, perfumery, etc. A specialty is made of filling physicians' prescriptions in a careful manner, and two competent assistants are employed in the dispensing department. Mr. Chapin is a native of Connecticut, was born in 1842, and has long resided in Monson. He served in the war of the rebellion for five years, having charge of the medical supplies for the army in Washington for three years, and was first commander of Post 155, of Monson, G. A. R.

Norcross Bros., Dealers in General Merchandise, Main Street.—A leading and flourishing business house in this town is that of the Norcross Brothers, who established their business here in 1882, and quickly won their way to a foremost commercial position. Their fine store is large, covering an area of 80x25 feet. The firm are general dealers in groceries and household and farm supplies, the stock carried being very large. The stock includes ice-cream freezers, oil stoves, churns, lawn mowers, croquet sets, water pots, force pumps, water sets, cultivators, hoes, rakes, haying tools, scythes, snathes, rakes, screen doors and windows, fly paper and fly powder, Paris green, slug shot, fish poles, wheelbarrows, mowing machine oils, etc.; also a full line of groceries, teas, coffees, sugars, confectionery, fancy crackers, canned meat, No. 1 mackerel, Massasoit flour, which the firm buy by the carload and offer at lowest prices; fresh fruit every day received, etc. They also sell Johns' asbestos paint, and have a large variety of five and ten cent goods. The members of the firm, Messrs. A. D. and H. C. Norcross, are both natives of Monson.

D. W. Ellis & Son, Manufacturers of Fancy Cassimeres.—This business was established in 1871 by Mr. D. W. Ellis, who conducted it until 1879, when he admitted his son, Mr. Arthur D. Ellis, into partnership, the firm being known by the style and title of D. W. Ellis & Son. The fancy cassimeres manufactured by this popular firm are unexcelled by anything in the market, and are too widely known to need extended comment, and are the best products of American manufacturing genius and mechanical skill, being quite equal if not superior to the finest productions of the most famous foreign manufacturers. The premises occupied are commodious and admirably equipped with the most improved machinery and appliances, including twenty-three looms, four sets of cards, and twelve hundred spindles. Eighty operatives are employed. The selling agent of the firm in New York is Mr. James Talcott, No. 108 Franklin street. Messrs. D. W. and Arthur D. Ellis are men of influential standing in the commercial world.

S. F. Cushman, Manufacturer of Woolen Goods.—Monson, Mass., and the neighboring towns have for many years been famous for the manufacture of woolen goods. Prominent among the representative and progressive houses engaged in this industry is that of Mr. S. F. Cushman, whose new woolen mill is located in Monson, while his old one is about half a mile from the town. This business was originally established in 1826 by the Monson Woolen Company, which was succeeded by Mr. Horatio Lyon. Eventually, in 1877, Mr. S. F. Cushman, the present proprietor, succeeded to the business. The new mill is a superior four-story brick building 54x190 feet in dimensions, with bell tower, admirably equipped with the latest improved woolen machinery, including five sets of cards, twenty-four looms, and eighteen hundred and seventy-two spindles, while nothing has been left undone which skill and capital could devise to make it complete. The old mill is a substantial three-story frame building 40x100 feet in dimensions, fully supplied with superior machinery, including two sets of cards, twenty looms, and one thousand spindles. In the new mill a splendid eighty-horse power steam engine, in separate brick building, is utilized, while in the old one the machinery is driven by water-power. One hundred and fifty operatives are employed in the two mills, and the total daily production amounts to one thousand yards of woolen goods. The specialties manufactured by Mr. Cushman are unrivaled for quality, finish, reliability, and excellence, and have no superiors in this or any other market. The selling agents of this responsible house in New

York city are Messrs. W. C. Langley & Co., Nos. 78 and 80 Worth street. The trade of this popular house extends all over the United States. Mr. Cushman is a native of Maine.

S. J. Wilcox, Jeweler, Main Street.—An establishment in the fine jewelry line is the store of Mr. S. J. Wilcox, which was established in 1885 by the present proprietor and has attained a very enviable popularity. The store is commodious, handsomely fitted up, and very tastefully arranged. The fixtures are of the latest and most approved style, including elaborate counters, silver-mounted show-cases, while the stock embraces gold and silver watches of the best American and foreign manufacture, jewelry of the latest designs and patterns, such as plain and fancy rings, sets, watch charms and chains, shirt studs, collar, cuff, and sleeve buttons, diamonds, rubies, and other precious stones set in the latest and most unique styles, necklaces, etc. He also carries a full stock of foreign and domestic clocks, gold pens and pencils, solid silver and plated wares. These articles cannot fail to supply every want and satisfy every taste at the lowest possible prices, and are warranted as represented in every particular. Anything in the jewelry line is made to order at the shortest notice. He makes a specialty of repairing fine watches and jewelry and guarantees satisfaction. He has had eighteen years of practical experience in the business, and exercises a close supervision over every department. Mr. Wilcox was born in Cambridgeport, this State, and learned his trade in Lowell.

TOWN OF WESTFIELD.

The date of the original settlement of this town seems to be in doubt, but the town itself is here, thoroughly alive and steadily growing all the time, the central business point of the township whose name it bears. Its beginnings were somewhere in the period between the years 1659 and 1662. It was incorporated in 1669.

The first white child born upon the site of the present town was Benjamin Saxton, in 1666, a few of whose descendants are residents of Westfield to-day. It is recorded that the first religious meeting on a Sabbath was held in 1667, and the first church was organized two years subsequently. Those were the days when people were reminded of the hour for meeting by the beat of a drum.

The first permanent settlement was made near Little river, in the vicinity of its confluence with the Agawam, about a mile east of the village. The land was purchased from the Indians by Captain John Pyncheon in the summer of 1669, and the nascent town was surrounded by a strong palisade as a bulwark against Indian assault. This palisade was some two miles in circumference; within it were the dwellings of the pioneers and also a well-built log fort over a large cellar, intended as a refuge for the women and children in any desperate case enforced by the savages. The little settlement spread and outgrew the inclosure, so that no more ground could be had by newcomers, who were obliged to locate on the outside. Like the inhabitants of other towns in this section, they were harassed by the Indians, and had to take their share of the suffering enforced by King Philip and his savage allies. But nothing could daunt the plucky spirit of these makers of a new civilization, and when the war ceased the town of Westfield took new heart and a fresh start, and its people went zealously to work to rebuild their devastated homes and fortunes.

Concerning the old times, some unique records exist: "It was voted, in 1719, that the new meeting-house should not be where the old one was, and that it should be 'barn-fashion,' with a 'bellcony' in the middle of it." Two years later it was voted "that the pews nearest the pulpit should be highest in dignity." The next year it was voted that persons should be seated in the meeting-house according to their age and estate, and that so much as any man's estate was increased by his negroes, "that shall be left out." "If a man hath obtained his property by marrying a widow, it shall be reckoned only one-third."

It is told of the Rev. John Ballantine, who was the third minister of the first church in 1741, that he "never preached the same sermon twice, always kept twenty sermons beforehand, and completed his two sermons for the Sabbath on Tuesday evening, leaving the remainder of the week for visiting and domestic concerns."

Situated in Hampden county, ten miles west from the city of Springfield, Westfield has the advantages of two lines of railway, the Boston and Albany, running through it from east to west, and the New Haven and Northampton railroad, traversing it north and south. Its natural location is very peculiar and equally beautiful. At the junction of Little river with Westfield river, the town occupies a basin whose terraced walls lift themselves twenty to seventy feet on all sides. This huge basin has an opening at the northwestern extremity, and is thought by geologists to be the deserted bed of a lake that was about seven miles long, three miles wide, and some forty feet deep. Its waters are supposed to have burst through the Mount Tom range of hills and found their way to the Connecticut river, and when they vacated this spacious bowl they left one of the most charming sites for a town that New England territory holds. But this beautiful conformation is not without its perils. The day before the celebration of the Westfield bi-centennial—October 6th, 1869, being the anniversary—the river levee gave way after persistent rains, and the waters poured into the town with disastrous force. Three floods besides this have occurred—in 1819, in 1839, and 1878, the latter the most damaging of all.

The romantic beauty of the spot where it is situated is not shamed by the town itself, which is really one of the most attractive in Western Massachusetts. Its wide, well-kept streets, bordered by lines of noble trees, its concrete sidewalks, its many elegant structures, both private and public, the thrift and public spirit of its people, combine to make it a cherished spot for those who have builded their homes and business here, and a memorable place to the visitor who has partaken of the cheerful hospitality dispensed within its gates.

The present population of Westfield cannot be far from nine thousand persons, and the town is still growing at a steady pace. Indeed, it possesses much to attract newcomers and attach them to itself and its people.

A walk through the town shows a handsome Town Hall, Masonic Hall, State Normal School, Post-office, High School, Davis School, Music Hall, Westfield Athenæum, School of Observation, and eight or nine hotels among other buildings of a public sort.

The town is divided into a score or more of school districts, whose convenient and comfortable schoolhouses afford ample accommodations for a continually increasing number of pupils.

Nine religious organizations, representing almost as many denominations, throw open their edifices to the devoutly disposed, and are earnest in every good word and work.

A prominent object of pride to the people is the Soldiers' Monument, in honor of the men who went hence into the late war and gave their lives to the Union cause. This graceful structure stands at the junction of Court, Elm, and Broad streets—a granite pedestal, ten feet high, surmounted by an American soldier in bronze, standing "on guard."

The public library is liberally managed and very generally patronized, and generous support is given to two local papers that have well earned their popularity.

Four banks provide for the financial requirements of business men, and take care of the savings of the frugally inclined. The First National Bank, organized in 1864 with a capital of \$150,000, was consolidated with the Westfield Bank in 1865—the latter having been in operation fourteen years, with a capital of \$100,000. Hampden National Bank was originally chartered in 1825, and was reorganized under the national banking act in 1865. The savings institutions are the Westfield Savings Bank and the Woronoco Savings Bank, their united deposits amounting to something like \$1,500,000.

The water-works system of the town is regarded as one of the best in the State. It was set in operation in 1874, and has proved equal to every emergency and demand. The reservoir is located in Montgomery, nearly eight hundred feet above the park, embraces an area of fifty-seven acres, and has a storage capacity of one hundred and eighty-four million gallons. The total cost of the works was about \$250,000. They are an invaluable aid to an admirable fire department.

Agriculture held the attention of the people of Westfield until about the opening of the present century, when movements were made in the direction of manufactures. The plentiful water power at hand began to be put to service in the establishment of mill sites. The general trade of the town is active and important, but its various manufacturing enterprises are the chief source of its real growth and prosperous condition. Writing and wrapping paper, cigar and cigar boxes, and whips are very largely made here, besides which may be mentioned carriages and coaches of all kinds, organs, clothing, powder, trunks, and piano-forte parts, among many other articles. Seven or eight sawmills annually turn out an immense quantity of lumber and shingles, and one of the most extensive steam-heating apparatus manufactories in the country is in operation here.

D. L. Gillett, Dealer in Staple and Fancy Dry Goods, Carpets, etc., Masonic Block, Elm Street.—An establishment presenting a veritable metropolitan aspect is the ably conducted and excellent house of Mr. D. L. Gillett, dealer in staple and fancy dry goods, millinery, carpets, etc., which is in all respects a representative concern and the leading and most reliable dry goods and ladies' wear emporium in town. This flourishing business was established about 1840 by Mr. A. G. Chadwick, with whom Mr. D. L. Gillett was a clerk until 1846, when he was admitted to an interest in the business, which was continued under the name and style of Chadwick & Gillett. In 1858 Mr. Gillett withdrew from the house and became the head of the firm of Gillett, Snow & Thayer, which he left in 1861, and again became a partner in the original house of Chadwick & Gillett, and in 1863 became sole proprietor of the business, which he has since conducted with marked success and distinguished ability, the trade growing and extending year by year, until now it is exceedingly heavy. The premises occupied are very commodious, comprising two stores (connected) and basements, each 25x100 feet in dimensions, with handsome offices and elegant fixtures—being fitted up in polished oak—and an extensive and splendid stock is carried, including general dry goods of every description, woolens, cottons, linens, dress trimmings, hosiery, notions, gloves, fancy goods, novelties in female wear, and gents' furnishing goods, and a full and fine assortment of millinery goods, hats, bonnets, and kindred articles, in the latest and most attractive styles and designs, also an excellent selection of carpets, mats, rugs, oil-cloths, and upholstery. The store is centrally located, and everything about the establishment indicates method and admirable management, the Lamson cash system being in use here, thus greatly facilitating the making of change, etc., and some twenty-five assistants, male and female, are employed, the trade, which is both wholesale and retail, extending to all points out of town within a radius of twenty-five miles of Westfield, as well as a fine local business. Mr. Gillett, who was born in Ohio, but since early youth has resided in Westfield, is a gentleman of sterling integrity and enterprise. He is president of the Woronoco Savings Bank, and enjoys a deservedly high reputation.

N. F. Tyler (Agent), Manufacturer of Whips and Whip Machinery, Nos. 143, 145, and 147 Elm Street.—This business was established in 1877 by the present proprietor, who has since built up a permanent and influential patronage from first-class retailers and jobbers in all parts of the country. The manufacturing premises are spacious and convenient, and fully equipped with modern tools, ap-

pliances, and machinery known to the trade. The machinery is driven by steam-power, while from forty to fifty experienced workmen are employed in the various departments. The whips made by Mr. Tyler are unrivaled for quality, durability, strength, and excellence, and have no superiors in this or any other market. The whip machinery is made from patterns and designs of the proprietor's own invention, and has met with great favor from the trade as being the best, strongest, most simple, and easily operated machinery of the kind in the market. Mr. Tyler is a native of West Stockbridge, Mass., but has resided in Westfield for the last eighteen years.

Charles Douglass & Co., Manufacturers of Carriage, Toy, and Riding Whips, and Canes, Elm Street.—In 1873 Mr. Charles Douglass established himself in business in this his native town upon quite a modest capital, which, by industry and good management, has been augmented to its present imposing proportions. He manufactures all kinds of patent waterproof and buck-lined whips, also toy and riding whips of every description, and canes. His factory is a two-story frame building, having dimensions of 25x25 feet, and equipped with every essential for carrying on the business. Six hands are employed. Mr. Douglass has a very large trade, sending his goods to all the principal points in the United States. These goods are unsurpassed for fineness of finish, durability, and lowness of cost, and find a ready market. All orders are filled with commendable promptness, and Mr. Douglass sustains an enviable reputation. He has associated with him in business his sons, Charles and George Douglass, who are both natives of Westfield, and who are experienced, practical workmen and active, energetic young business men.

H. W. Hammersley, New York Cash Store, Groceries, Provisions, Teas, Coffees, Spices, Woodenware, Tobacco, Cigars and Notions, Whips and Lashes, No. 5 Franklin Street.—This prominent house was established in 1877 by Mr. H. W. Hammersley, who has succeeded in building up a large and lucrative trade. His fine store, covering an area of 60x25 feet exclusive of a large warehouse, is well adapted to his requirements. The stock is fresh and carefully selected. The large stock carried includes a complete assortment of all kinds of groceries, provisions, teas, coffees, spices, woodenware, tobacco, cigars, and notions, also a full variety of five and ten-cent goods; all are sold at reasonable prices. Mr. Hammersley is also carrying on a large wholesale and retail trade in whips and lashes and carries a fine line of goods. Mr. Hammersley is a native of Manchester, England, and has for thirty years resided in the United States.

L. H. Beals & Son, Manufacturers of Whips and Lashes of every description, Elm Street, Lock Box 589.—Among the best known and foremost concerns in Westfield may be mentioned the enterprising firm of L. H. Beals & Son, manufacturers of whips and lashes of every description, and which, since its inception nearly twenty years ago, has maintained an uninterrupted record of steady progress. This thriving business was originally established in 1868 by L. H. Beals & Co., the copartnership consisting of Messrs. Beals & Bishop, who conducted it up to 1883, when the style and personnel were changed to L. H. Beals & Son (C. H. Beals). They occupy as factory and warehouse a four-story 50x60 feet structure, with handsome and spacious office, and also use the basement of another building for whip-stock turning, the concern being supplied with full steam power, and completely equipped with the most improved machinery, etc., and some fifteen or twenty hands are employed. The trade, which is exclusively wholesale, extends to all parts of the United States, several efficient representatives being kept on the road, and a heavy and excellent stock is constantly carried. Mr. Beals, the elder, is a native of Goshen, Mass., Mr. C. H. Beals, his son, being born in Ripon, Wisconsin.

S. S. Conner, Westfield Book Store and Newsroom, Exchange Block.—This gentleman has long been connected with this trade, and is thoroughly conversant with it in every detail. His fine large store has an area of 25 feet and a depth of 100 feet, and the whole of this ample space is utilized. The stock comprises a complete assortment of books of all kinds, stationery in every variety, newspapers and periodicals. The goods are first-class in every respect, embracing everything usually to be found in a reliable establishment of this nature. Three clerks are employed. Mr. Conner also is prepared to execute all orders for paperhanging, decorating, graining, calcimining, painting, whitewashing, glazing, etc. Special attention is paid to fine decorating work, and the most artistic results are produced. Mr. Conner is a native of Westfield. He founded his establishment in 1867.

I. C. Bennett, Livery, Boarding, Feeding, and Exchange Stable, No. 121 Elm Street.—Since he started this enterprise in 1881, Mr. Bennett has enjoyed an unchecked prosperity, and has met with a large public patronage. The premises occupied by him for the purposes of his business consist of a stable 60x50 feet in dimensions and a yard 100x50 feet. The stable is equipped in first-class style. Mr. Bennett owns eleven fine horses and sixteen carryalls, light wagons, and buggies, which he lets out at the most reasonable rates. The stable has ample capacity to accommodate twenty-seven horses and thirty-five carriages. Horses are boarded by the day, week, or month at low charges. A desirable lot of horses, carriages, and harness

are kept for sale at all times. Mr. Bennett is a native of Massachusetts, and has had long experience of the stable-keeping business.

Home Insurance Company, of New York, Wm. H. Foote, Agent, Elm Street, Gowdy's Block.—Mr. William H. Foote established his business here in 1866, and has since been conducting an extensive business in Westfield and its vicinity. Mr. Foote represents the following old and reliable companies: Home Fire Insurance Company, of New York; Westchester, of New York; Washington Fire and Marine Company, of Boston; Orient, of Hartford; Lancashire, of England; Phoenix, of London; Merchants', of Newark, N. J.; Fire Insurance Association, of England; Commerce of Albany, N. Y.; Fitchburg Mutual, Merchants' and Farmers' Mutual, Worcester, and the Dorchester Mutual, of Massachusetts. Mr. Foote has had long and valuable experience in the insurance business, and understands its every detail thoroughly. He offers the utmost advantages to those desiring insurance, and in the case of losses settles and adjusts all claims with promptness. Mr. Foote is a native of Southwick, Mass.

D. D. Hewes, House and Sign Painter, Glazier, Grainer, and Paperhanger, Shop in Collins' Block.—A favorite and old-established business is this, having been founded by Mr. Hewes in 1860. Mr. Hewes occupies a store and basement in Collins' Block, each having dimensions of 60x50 feet. His store is arranged in excellent style and is filled with a very large stock. The assortment carried embraces a full variety of doors, sash, blinds, paints, oils, putty, glass, varnishes, colors, and a superb stock of paperhangings of every description, embracing all the latest, most popular shades and designs. From eight to seventeen hands are employed, and all kinds of house and sign painting, glazing, graining, and paperhanging are executed to order. Prompt attention is given to filling all orders. Mr. Hewes is a native of New Hampshire, but has resided for many years in this town.

Souza & Co., Artistic Decorators, Plain and Ornamental Painters, Dealers in Wall Papers, Hosmer's Block.—This establishment was founded in 1879 by the present proprietors, who have become celebrated for the excellence of the work performed by them. They occupy a store 40x15 feet in dimensions, and a well-equipped workshop to the rear of this. Messrs. Souza & Co. employ from five to eight hands, and are prepared to execute artistic decorating, plain and ornamental painting, and paperhanging to order at brief notice. Their store contains a choice line of wall papers of every description, including the latest and most popular designs and newest shades. The members of the firm are Messrs. William H. Souza and Byron De La Vergne, both of whom are skilled practical painters and decorators. The former is a native of Massachusetts, while the latter claims New York State as his birthplace.

J. W. Colton, Manufacturer of Colton's Select Flavors, Colognes, Perfumes, Toilet Articles, and Preparations, corner of Elm and School Streets.—One of the establishments which has served to make Westfield widely known as a manufacturing centre of importance is this country, with its whips, church organs, etc., is that owned and conducted by Mr. J. W. Colton, whose well-known name is inseparably linked with the reliable goods manufactured by him, which are so extensively used in all parts of the United States. Mr. Colton is a native of Massachusetts, is now a middle aged gentleman, and is a long-time resident of Westfield, and one of her most esteemed citizens. He established his business here in 1861, and has met with phenomenal success. He carries on both a manufacturing business and a first-class pharmacy. His factory is at No. 14 School street, and consists of a good-sized brick building, with basement, each story 60x26 feet in dimensions. The hands employed here have every auxiliary and facility for turning out a large product. The articles manufactured are Colton's select flavors, colognes, perfumes, toilet articles, fragrant tooth powder, and other preparations, also Colton's strengthening bitters, an excellent and valuable preparation, which retails at one dollar per bottle. The flavoring extracts are made from fruits and spices, and are guaranteed to be pure and strong. Mr. Colton has agencies for his goods in the principal cities of the Union, among them the following well-known houses: Bagle & Lyle, Nos. 87 and 89 Park Place, New York; Franklin, MacVeagh & Co., corner of Wabash avenue and Lake street, Chicago; H. L. Stiles, No. 54 Walnut street, Cincinnati, Ohio; Greeley, Burnham Grocery Company, Nos. 618, 620, and 622 North Second street, St. Louis, Mo. Mr. Colton's drug store is an old, long-established store at the corner of Elm and School streets, well filled with a choice assortment of pure drugs, chemicals, medicines, and an excellent stock of toilet and fancy articles and druggists' sundries. Special attention is paid to the prescription department, accuracy being guaranteed. Three assistants are employed in the store and a first-class trade is enjoyed in all seasons, the establishment being a favorite in the community.

P. M. Culins, Planing, Sawing, and Molding Mill, Practical Wood Turner, Inventor and Sole Manufacturer of the Wall Bracket Clothes-Horse, Quassia Tumbler, Wood Whip-Racks, Black Walnut Stair-Rods, etc.—This is one of the most important establishments in Westfield, and is unique as being the only one in this line located here. Mr. Culins is a native of Albany, N. Y., and established his business here in 1867, two years after his arrival here. Mr. Culins is also an inventor of considerable fame, having invented the wall bracket clothes-horse, the quassia tumbler, wood whip-racks, black walnut stair-rods, and many other valuable practical ideas. His factory covers an area of 50x25 feet. It is provided with the finest machinery, operated with water power. Mr. Culins is a practical wood turner, and also executes in his mill planing, sawing, and molding of all kinds. He keeps constantly on hand hitching-posts, clothes-reels, hood-brackets, newels, and balusters of all kinds. Fancy casing, columns, and brackets are made to order at short notice, in the most finished manner. He enjoys an excellent trade.

Mr. Culins served with distinction during the war in the Ninety-first N. Y. V. V., and was promoted to the rank of captain. His regiment was attached to the Army of the Gulf, under General Banks. For some months he was engaged as a scout, and for meritorious services received the rank of major. Major Culins is a member in high standing in Lyon Post, No. 41, G. A. R.

A. C. Barnes & Co., Manufacturers of Whips and Lashes, Elm Street.—Although a comparatively new concern in this line here, being established December, 1884, the flourishing firm of A. C. Barnes & Co., manufacturers of whips and lashes, have already built up a large and extensive trade, owing to the general excellence of the goods turned out, their products finding ready sale all over the United States. They occupy as a factory two floors 50x75 feet each in superficial dimensions, with a neat and commodious office, the premises being completely equipped with the best-known appliances and appurtenances for rapid and excellent execution (the concern being operated by ample water motive power), and employment is afforded to nearly forty expert hands, male and female, the average production per day being about six gross of whips and lashes. They manufacture chiefly high grade articles, best grade of bone whips and fancy work for the most part, and the trade, already large, gives evidence of steady increase. The individual members of this prosperous firm are Messrs. A. C. Barnes, H. M. Gowdy, H. O. Case, and C. Pomeroy, all natives of Westfield.

H. G. Dewey, Pharmacist, Lane & Loomis Block, Elm Street.—Mr. H. G. Dewey's pharmacy is much esteemed by residents of this community. Mr. Dewey is a native of this town, and established his business here in 1883. He occupies a fine, large store, its dimensions being 80x25 feet, giving ample space for the accommodation of a large stock. The store is furnished in a tasteful and handsome manner. Fine show-cases and an elegant soda-water fountain serve to set off the appearance of the place, while the stock carried is attractively arranged. The assortment includes a full variety of pure drugs and chemicals, also a full stock of perfumeries, toilet and fancy articles. Special attention is given to the prescription department, all medicines being compounded with care and intelligently dispensed. Two competent assistants are employed.

J. M. Leonard, Miller, and Dealer in Wheat, Rye, and Buckwheat Flour, Meal, Feed, Grain, Baled Hay and Straw, Great River Mill.—The Great River Mill was originally established about one hundred years ago, and came under the control of Mr. Leonard in 1875, and has proved to be a successful business enterprise. The mill is situated on the Agawam river, and is a two-story building 90x25 feet in dimensions. Five hands are employed in the mill, which is furnished with water power, and has a grinding capacity of eight hundred bushels daily. Mr. Leonard is himself a practical miller and superintends all the operations of the mill. He is a general dealer in wheat, rye, and buckwheat flour, meal, feed, grain, baled hay and straw, and always has a full stock of best grades in those commodities. Mr. Leonard is a native of Massachusetts, having been born at Ware.

Lay Whip Company, Manufacturers of Whips and Lashes, Elm Street.—An enterprising and representative firm here is that of the Lay Whip Company, whose "patent whalebone water-proof finish" whips and lashes are in steady and ex-

trade in this line. Here may also be found a full line of Jas. Chaskell's cigar flavors, Mr. Bovier being wholesale agent for these celebrated goods and furnishes them at New York prices. Prior to locating at Westfield Mr. Bovier had, for fifteen



tensive demand throughout the country, owing to the uniformly high standard of excellence these goods have always maintained. This well-known concern was originally established in 1872 by E. R. Lay & Sons, and on November 20th, 1886, became the Lay Whip Company, and thus the business has since been continued, the trade, meanwhile, growing steadily apace with years. The factory, which is located on Elm street, is a fine four-story brick structure 150x40 feet in dimensions, supplied with heavy steam power and thoroughly equipped with the latest improved machinery and appliances, and employment is given to upward of sixty hands, the daily production being over two hundred and fifty dozen whips and lashes. The trade, which extends to all parts of the world, is very heavy, and an A 1 stock is constantly carried. The firm is composed of Messrs. E. R. Lay, Fred. E. Lay, and E. A. Herrick, well-known citizens of Westfield, and all men of push and enterprise.

Chas. B. Bovier, Manufacturer of Cigar Boxes, Labels of Every Description, at Lowest Prices, Nos. 62 and 64 Mechanic Street.—This industry was established here in 1881, and is the only one of the kind in this section. The trade extends throughout the New England States. The lumber used by Mr. Bovier is kiln-dried by a peculiar special process invented by himself. This process has the tendency to kill the gum in the cedar, and as a consequence the boxes manufactured at this factory are superior to any other made. For this reason many cigar manufacturers prefer to obtain their supply of boxes exclusively from this establishment. The factory is a two-story building covering an area of 150x25 feet. Mechanical power is furnished by a good water privilege, and every appliance used in the business is at hand. Eighteen employees are kept busily at work, and an average of about twelve hundred boxes per day are turned out. Mr. Bovier furnishes labels of every description at the lowest prices. He also pays special attention to getting up private labels, and has a good

years, been successfully engaged in the same line of business at Elmira, N. Y., where he was born and educated, and is no novice at his trade. Personally Mr. Bovier is a wideawake, thorough business man.

E. F. Schmidt, Manufacturer of Leather Whips and Lashes, Orange Street.—Among those engaged in the manufacture of whips is Mr. E. F. Schmidt, who makes a specialty of leather whips and lashes. Mr. Schmidt is a native of Germany, but has resided in the United States for twenty years, and has been engaged in working at the whip trade ever since. He established business on his own account in 1884, and has met with much success. His factory consists of an entire floor 30x25 feet in dimensions, supplied with every facility for his business. His work is principally done by contract, and necessitates the employment of five assistants. His trade is local, his products being sold principally to the other whip manufacturers of this town. He makes a specialty of lashes from the common to the finest grades, which cost, in some instances, as high as fifty dollars a dozen. He has a productive capacity of twenty-five dozen per day.

C. H. Torrey, Power Printer, Publisher of the *Music Hall Stage*.—The finest specimens of book and commercial printing may be seen at the establishment of Mr. C. H. Torrey. Mr. Torrey is a native of Westfield, born in 1861, and established himself in business here in 1883. He has secured a good local trade by reason of fine work and moderate prices. His office and workshop occupy an entire floor 50x25 feet in dimensions. The place is well-lighted, conveniently arranged, supplied with new and elegant type and materials, and four fine jobbing presses, which are operated by water-power. Every facility is at hand for the execution of superior job and book printing. Mr. Torrey is publisher of the *Music Hall Stage*, a well-known local dramatic publication. As an artistic printer he has no superior.

B. F. Lewis & Son, Boots, Shoes, Slippers, and Rubbers, Music Hall Block, Elm Street.—The oldest establishment here engaged in the manufacture of boots and shoes is that conducted by Messrs. B. F. Lewis & Son. Mr. Lewis, who is probably the oldest merchant in Westfield, is a native of Lynn, Mass., and came to Westfield in 1839. In 1841 he established himself in business as a general boot and shoe dealer. In 1876 he admitted his son, Mr. F. R. Lewis, who was born in Westfield, as a member of the firm, the firm style being changed to its present form on the admission of the younger Lewis. The firm occupy a fine, large store at a central location, its dimensions being 100x25 feet. A very large stock is carried, embracing a complete assortment of boots and shoes of medium and fine grades for ladies', gentlemen's, and children's use. Among these is included the well-known standard screw-fastened boots and shoes, which cannot rip, are perfectly comfortable, outwear all others, have no points or roughness to hurt the feet or destroy the stockings, and have the only fastening ever used for positively screwing on the soles of boots and shoes.

J. B. Shea, Beef, Veal, Pork, Ham, Sausage, Elm Street Market.—An establishment that is held in high favor by the housekeepers of Westfield is that conducted by Mr. J. B. Shea, which was first opened in 1872 by Mr. J. E. Sterry, who was succeeded by Messrs. Sterry & Shea. In November, 1884, Mr. Shea became the sole proprietor, and has since largely increased the patronage of the establishment by his commendable methods of conducting business. The store occupied is 75x25 feet in dimensions. It is always kept in a faultlessly clean condition, and has an inviting appearance. Mr. Shea at all times carries a large assortment of all kinds of meats, including beef, lamb, veal, pork, ham, sausage, and poultry; also lard and vegetables. Mr. Shea also deals extensively in hides, tallow and wool, skins, and pays cash for all that may be brought to him in these lines. While he sells his meats, etc., at the lowest market rates, yet the quality is the best obtainable. A delivery team is employed in the business, and goods are sent home free of charge. Mr. Shea is a native of Holyoke.

E. P. Loring, Staple and Fancy Groceries, Produce, Flour, etc., Gowdy's Block, Elm Street.—Mr. Loring opened business in January, 1879, and has built up a large and prosperous trade. His fine, large store is 100x25 feet in size. The stock carried embraces a choice variety of staple and fancy groceries, produce, flour, teas, coffees, spices, sugars, canned goods, etc. The stock is always fresh, the excellent trade of the house making necessary the constant receipt of new invoices of goods. Mr. Loring is assisted by two active clerks and an efficient lady cashier. All orders are filled with commendable promptness, and a delivery team is employed in carrying goods to customers. Mr. Loring is a native of Massachusetts, having been born near Boston.

H. D. Pease, Westfield Steam Laundry, Thomas Street, near Elm.—The proprietor of this popular business house, Mr. H. D. Pease, is a native of Enfield, Conn. He established his business here in 1876, and has met with deserved success.

He occupies a large building, three stories in height and 59x26 feet in dimensions, which is thoroughly equipped with washing and ironing machines, which are operated by steam supplied from a four-horse power engine and boiler. Twelve hands are afforded employment. All work performed at this establishment is done in the most finished manner, while the prices are always reasonable. Mr. Pease enjoys a large local and out-of-town trade.

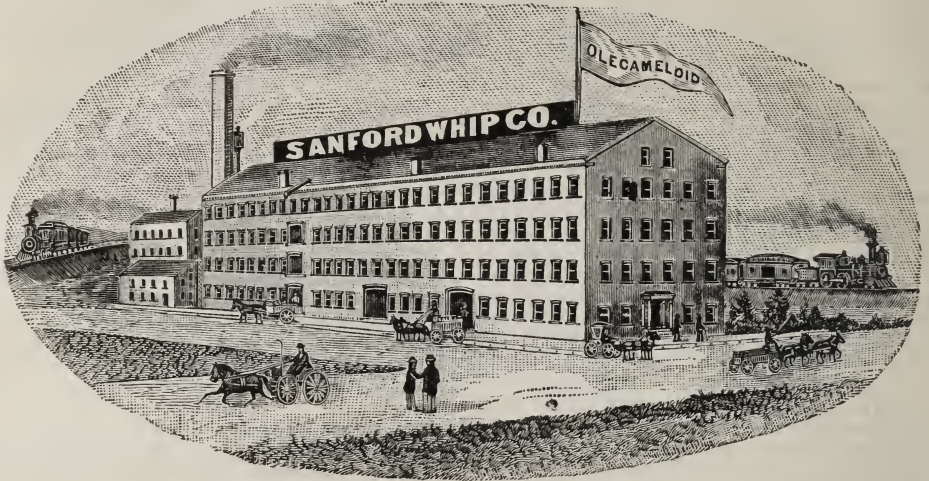
James H. Morse, Watches, Clocks, Silverware, Musical Instruments, and Fancy Goods, at the old stand, next door to the Willmarth House.—This complete jewelry establishment enjoys the distinction of being the oldest establishment of the kind in Westfield, having been founded in 1846 by Mr. James H. Morse, who has continued to conduct it for this long period of forty years with uninterrupted success. His spacious store is 50x25 feet in dimensions, and is fitted up in handsome style, having fine show-cases and attractive fixtures. A first-class stock is carried, embracing a superior collection of fine gold and silver watches, French and other clocks, silverware, necklaces, studs, rings, bracelets, lockets, breast-pins, earrings, neck and watch chains of every grade and variety, musical instruments, and fancy goods. Mr. Morse is a practical watchmaker and jeweler, and makes a specialty of repairing. His customers place in him the utmost confidence, because he is a reliable dealer, honesty itself, and will in no case allow goods to be misrepresented in his store. Mr. Morse was born in Westfield, and has always resided here.

Gibbs & Son, Groceries, No. 50 Elm Street.—The business of this prominent concern was founded in 1883 by Messrs. Gibbs & Osborne, changing to the present firm style in April, 1885. The members of the firm, Mr. E. W. Gibbs and his son, Mr. L. E. Gibbs, are both natives of Blandford, Mass., and are skilled business managers. The store occupied is large, being 25x80 feet in dimensions. It is completely stocked with a large assortment of staple and fancy groceries of all kinds, and a large variety of crockery, glassware, earthenware, lamps, lamp-chimneys, and shades. The goods are first-class in quality, while the prices charged are remarkably low, thus making this a very desirable establishment for families to obtain their supplies from. Two hands are employed. Messrs. Gibbs & Son have built up a permanent and growing business.

M. E. Wilcox, Boarding, Livery, and Exchange Stables.—Among the livery stables of Westfield that of Mr. M. E. Wilcox is in every respect representative. His stable is a two-story building covering an area of 60x50 feet, with ample accommodations for the care of twenty-six horses and twenty carriages. Mr. Wilcox owns and has in use sixteen horses, fifteen light wagons, and two coaches, any of which may be hired at very reasonable terms. He employs a number of competent assistants, and is doing an excellent trade in his boarding, livery, and exchange departments of the stable business. Mr. Wilcox is a native of Connecticut, and established his business in Westfield in 1872, and is very popular in this community.

Sanford Whip Company, Manufacturers of Whips and Lashes of every description, also Inventors of the Celebrated Diamond Finish and the Olecameloid Water-Proof Finish, and Manufacturers of the Celebrated Bull Bone Whips, with

seven years of steady progress and prosperity marks the record of the widely known establishment of William Provin, whip manufacturer and dealer in cigars, this town, and which is in all respects among the oldest and foremost concerns of the kind in the



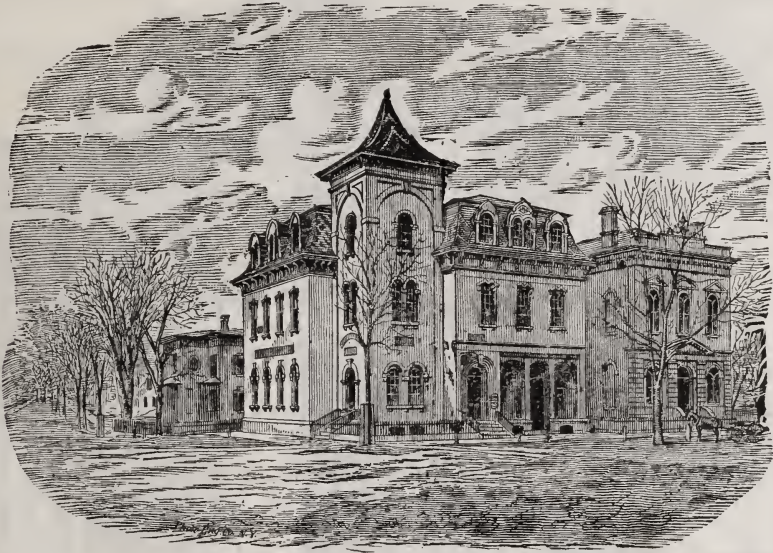
many other new improvements and inventions, Elm Street.—In the manufacture of whips and lashes one of the largest concerns engaged in this branch of enterprise is that of the Sanford Whip Company, which was founded in 1879, and has since built up a trade of large dimensions. The members of the firm are Messrs. E. L. Sanford, L. H. Lee, L. L. Sperry, C. J. Bradley, and F. A. Sanford. The factory, located on Elm street, is a four-story brick building 40x130 feet in dimensions, and is equipped with the latest improved mechanical appliances, which include over fifty platting machines, etc.; these are operated by steam-power, and one hundred and twenty-five hands are employed, and some two hundred dozen of whips and lashes of every description are produced daily. The firm is a pushing and enterprising one, and is one of the most extensive concerns in its line in the country. The firm is represented on the road by a large number of traveling salesmen, and the trade relations of the concern extend to all parts of the world where American-made whips are used. The well-merited reputation of the firm has been acquired by promptness and reliability in all its undertakings.

William Provin, Whip Manufacturer and Dealer in Cigars, No. 155 Elm Street.—Thirty-

State or country. The business was established as far back as 1849 by William Provin, who conducted it up to 1884, when his death occurred, the business then passing into the hands of his son and successor, William Provin, who has since continued it with uninterrupted success, the reliability of the goods made and handled, and the sound judgment and untiring energy displayed in the management, being the chief elements contributing to the large measure of public favor Mr. Provin deservedly enjoys. The premises occupied comprise a spacious floor and basement used in most part for store-room and office, nearly all the work being given out by contract, and the trade, which is wholesale entirely, is very substantial and extends all over the United States. Mr. Provin, who is a native of this State, is a gentleman of unswerving integrity in all his dealings. He manufactures whips and lashes of all kinds and grades, and handles large quantities of cigars, carrying constantly on hand a heavy and well-assorted stock of each to meet the requirements of an extensive and increasing trade. Mr. Provin was elected to the Legislature in 1885 and re-elected in 1886, and fills the position with marked ability and to the entire satisfaction of his constituents, who are pleased by the admirable manner in which he looks after the interests of Westfield and his district.

NORTHAMPTON.

This flourishing and attractive city is the county-seat of Hampshire county, is situated on the main line of both the Connecticut River and the New Haven and Northampton railroads, and is only nineteen miles from the city of Springfield. The estimated population at the present time is nearly fifteen thousand, there having been a material growth since the census of 1880. It is one of the oldest towns in the Commonwealth, having been originally settled in 1654, just thirty-four years after the landing of the Pilgrims at Plymouth. The streets, which are broad and well-shaded by ancient elms, radiate as from a common centre in various directions, and are ornamented with public as well as private buildings surrounded by well-kept lawns and gardens. Mt. Tom, Mt. Holyoke, and Round Hill are all in the immediate vicinity of the city, and afford magnificent views of the surrounding country, especially of the Connecticut Valley. Mill river runs diagonally through the city and empties into the Connecticut river, and Roberts' Brook, a streamlet from Westhampton, joins Mill river at Leeds Village, the two together making a specially serviceable water-power. A tributary of the Manhan river also



FIRST NATIONAL BANK, NORTHAMPTON.

drains the southwestern section of the city. Several disastrous fires having occurred during 1870, the necessity for water-works was brought prominently before the people, \$200,000 in bonds were issued, and early in the following year work was commenced on a new reservoir, which was completed in the following fall, and covers between three and four acres, with a capacity of four million gallons. A well-equipped Fire Department was organized in 1854, and is still officered by the leading business men of the city. The first bridge at this point over the Connecticut river was built in 1803, was rebuilt in 1817, swept away by the flood of 1824, rebuilt in 1826, again partly destroyed and rebuilt in 1859, again destroyed by a whirlwind in 1877, and in the same year replaced by the present strong iron structure, the work of the Canton (Ohio) Bridge Company. The Northampton Gas-Light Company was incorporated in 1853, and the works, comprising two meters, were completed in 1856, with a capacity of nearly fifty thousand feet, and at an expense of \$35,000. The first school committee was established in this town in the last century, 1799, and from that time to the present the schools have ever kept abreast of

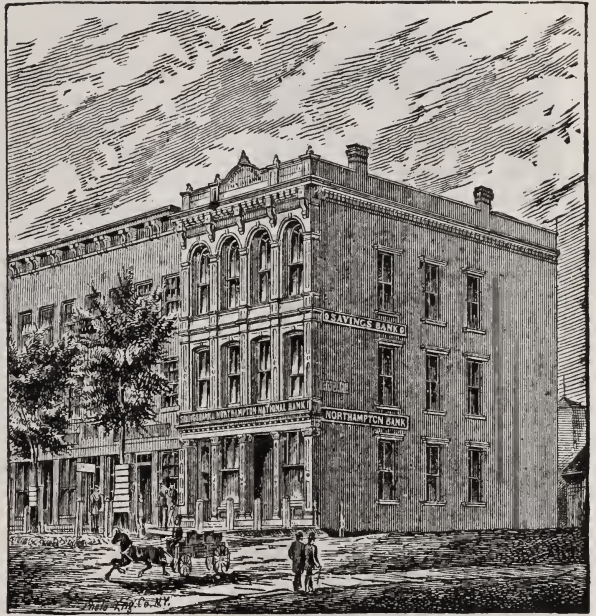


HAMPSHIRE COUNTYS NEW COURT-HOUSE.

the rapid march of educational progress in the State. As long ago as 1835 a high school for boys was established, and a separate one for girls in 1836, which were, however, united as to the higher branches in 1852 on the occasion of the inauguration of the High School at the village of Florence. Various private schools have flourished here from time to time, but have been discontinued on account of superior college advantages. The grand old Commonwealth of Massachusetts has ever been famous for the number and excellence of its educational institutions, but there is no point in this State, or, for that matter, in the entire Union of States, around which is grouped such a galaxy of literary institutions. Clustered within a radius of ten miles are Amherst College, with its extensive art and scientific collections; Massachusetts Agricultural College, Mt. Holyoke Seminary, and Williston Seminary. The latest constellation added to the galaxy, and one whose brilliancy has been already recognized in the literary world, is the Smiths College for Girls, located at Northampton, and which was dedicated in 1875. It ranks favorably with Vassar or any other institution of a like character in the country, its patronage emanating from almost every State in the Union.

Northampton came out strong in the late civil war, and an exceedingly handsome memorial hall and public library combined was built some years since to commemorate the deeds of valor on the field, as also the giving up their lives for their country of a goodly number of the residents of the town. A much appreciated benevolent institution of the town is known as Smith's Charities, which consists of a large legacy left some years since by a lady by the name of Smith, the object being to aid any and all indigent widows within a certain radius of country, and also to provide for young men learning a trade, the incentive for which is the receipt of a given sum, \$500 or \$600, on reaching their majority in good standing. Clarke's Institute for Deaf Mutes is also located here, is well attended, and has the distinction of being the first public establishment in the United States where the deaf were taught to read the lips and the dumb to speak. When we add the State Lunatic Hospital, another feature of the place, it will be seen that Northampton is the seat of a large variety of public institutions. Three national and two savings banks are located here, all enjoying wonderful financial success, even including the Northampton National, the subject of the great robbery of 1876, when nearly a million and a half of bonds and money were sequestered, practically all of which was afterward recovered. Among the prominent buildings in this section of the State is the new Court-house at Northampton, which is now about completed. It occupies a commanding location, built of Vermont granite, with brownstone trimmings. The size is 116x70 feet, with a tower 100 feet high, which is covered with red tile and with terra-cotta panels. The interior is finished in oak, and the structure is a model in this line of architecture. The cost was \$100,000.

The city has three postal centres, Northampton, Florence, and Leeds, and extends over a considerable extent of country. It has churches of nearly every denomination. Three newspapers, the *Hampshire Gazette*—over a hundred years old, and only antedated by two other papers in the State—the *Hampshire County Journal*, and the *Le Jean Baptiste*, a French paper of wide repute. Northampton has also the distinction of having furnished three United States Senators from among its citizens—Caleb Strong (afterward Governor of the State for several terms), Isaac C. Bates, and Elijah H. Mills. A number of important manufactories are located here, as will be observed in our articles on the industries of the city.



NORTHAMPTON NATIONAL BANK.

The future of Northampton may be best judged by the past. History shows that it has had a steady growth from the beginning. In the later years this growth has been more rapid than in earlier times. That Northampton will continue to increase in population needs no further proof than that it has steadily grown for over two and a quarter centuries, and has nearly doubled in the last twenty years. The city has a great future before it. The people who have lived and labored here have not lived and labored in vain. They have laid the substantial foundations of a very desirable place of abode and business pursuit, and it is a legacy which the generations which are to come will inherit.

FLORENCE—one of the villages within the corporate limits of the city—was settled in the early part of the century, but, until quite recently, its population centred in Northampton proper. It is now a flourishing village. The first store was opened here in 1850, and the post-office followed two years later. The village derives its name from the great silk emporium of the same name in Italy. The Nonotuck Silk Company, now so widely known, is the outgrowth of an enterprise for a similar purpose established so long ago as 1835. Several other manufactories are here located, the water-power being of exceeding excellence.

LEEDS.—This village, which has been rendered famous by the extent of its manufactories and the disastrous flood of 1874, is located on Mill river in the north-western part of Northampton. It was named after the first postmaster, who was a native of Leeds, Eng. The excellent water-power afforded by Mill river at this point early attracted the attention of manufacturers and capitalists, and here was established the first manufactory in Northampton, and it was for many years the most active portion of the town. Here also was made the first piece of broadcloth produced in this country. In the great freshet of 1874, all the mills, dams, etc., were entirely swept away, and fifty-one lives were lost, but with indomitable perseverance steps were at once taken to rebuild the various plants, and now the village has attained even more than its old-time prestige.

Easthampton.

Easthampton may be properly termed a river town, although its territory only borders the river for a short distance. It is bounded on the north by Northampton east by Northampton and the Connecticut river, south by Hampden county, and west by Southampton and Westhampton. Although the smallest town in the county as to geographical square miles, it is rich in its level farming country as well as its various important manufacturing interests. Two branches of the Manhan river unite here on the western border of the town and flow through the centre to the Connecticut river, which, together with another tributary from the south, furnish the water-power for most of the manufactories. Easthampton



HAMPSHIRE COUNTY NATIONAL BANK.

has now nearly five thousand inhabitants, is ninety miles from Boston and four miles from Northampton. The soil is deep, moist, and fertile, producing heavy crops, principally of hay, corn, rye, oats, potatoes, and tobacco. The town is specially favored with public institutions in comparison to its population, among which may be mentioned a post-office, a most excellent hotel, town hall, and public library, one national bank, and one savings bank, two lyceums, a farmer's club, Masonic lodge, five churches, and a graded system of education, including fifteen schools. The Indian name was Pasacomuck. It was detached from Northampton and Southampton, and incorporated as a district in 1785, and as a town in 1809. Williston Seminary, an institution of learning, enjoying a very high national reputation, is located here, was founded by the Hon. Samuel Williston, and opened for the admission of students in 1841. It has a fine, large group of commodious buildings for recitations, dormitories, philosophical and chemical apparatus, and library, together with an able corps of professors and teachers, and ranks with the highest similar institutions in the land for scholastic opportunities. The amount given to this philanthropic cause by the benevolent founder is said to have reached fully a quarter of a million of dollars. The town has a regular organized fire department, with water mains and hydrants at proper intervals, fire pumps at a common centre having power to force the water to the top of the highest

building; Mill Village, where most of the manufactories are located, being protected in the same manner with a pump connected with each institution. A wide-awake newspaper is published here, started in 1875 as the *Easthampton Leader*, but was shortly afterward changed to the *Enterprise*, under which designation it is now enjoying a healthy and appreciative patronage. The principal mechanical productions of the place are cotton yarns, agricultural binding twine, buttons, rubber thread, steam pumps, suspenders, and elastic fabrics, and it is altogether a prosperous manufacturing, educational, and farming community.

Modern Easthampton dates from the establishment of the production of buttons within its limits. Mr. Williston, in his growing wealth, and with his liberal plans of benevolence, had already founded the seminary which bears his name, and done much for other public improvements, but his removal of the button machinery from its original home in Haydenville to its present location in Easthampton, and the erection of the first large building, measuring 97x45 feet, and three stories in height, for its



WILLISTON SEMINARY, WILLISTON, MASS.

accommodation and development, were the beginning of a material rapidity of growth which has in the last decade transformed a small rural hamlet into a large and thriving town, with all the more needful modern improvements. Easthampton now has the advantages of two distinct lines of railroad, the main line of the New Haven and Northampton, and the Mt. Tom branch of Connecticut River.

Williamsburg.

This town is situated about one hundred miles west of Boston and eight miles from Northampton (the county-seat), and has at present writing about twenty-five hundred inhabitants. Although principally a farming community, it has a fine water-power and numerous important manufactories, notable among the number being those devoted to the producing of cassimeres, buttons and button molds, tools, novelties, brass goods, and silk. It has two post-offices, one in the centre and one at Haydenville, a busy village in the southern section of the town. It is reached by the New Haven and Northampton railroad, which also has a depot at Haydenville. The town has a savings bank, a Masonic lodge, nine school districts, and three churches. Miller's Brook, running through the centre of the town and thence to Northampton, where it unites with the Connecticut river, together with its tributaries, Wright brook and Beaver brook, furnish the motive-power for manufacturing purposes, as well as effecting a very excellent drainage of the town. It was formerly a part of Hatfield, and was incorporated under its present name in April, 1871, deriving its cognomen from a prominent family of old residents in the township of the name of Williams.

E. N. Foote & Co., Manufacturers of Fine Dress Buttons, Masonic Street, corner Masonic Avenue.—It is not so many years ago when nearly all the finer grades of buttons for fine dress goods used in this country were imported from Europe. Thanks to native genius and enterprise, however, this class of buttons of American make now will hold their own against the best foreign products, if, indeed, they do not virtually excel the imported article. A noteworthy and representative firm engaged in this important branch of industrial activity hereabouts is that of E. N. Foote & Co., manufacturers of fine dress buttons, whose products maintain a uniformly high standard of excellence, and as a consequence are in steady and extensive demand all over this continent, the trade reaching all parts of the United States and Canada. This flourishing enterprise was started in 1857 by the present senior member, he conducting it alone up to 1877, when he associated with him Mr. Lewis Warner, thus constituting the widely known and popular firm whose name heads this sketch, and who have since continued the business with unbroken success. The factory, which is located on Masonic Street, is a two-story brick structure, 30x120 feet in superficial dimensions, supplied with heavy steam power, and completely equipped in every respect with the most improved machinery and appliances known to the trade, and employment is afforded to from seventy-five to one hundred and twenty skilled and expert operatives. They manufacture fancy metal buttons of every description for ladies' fine dress wear (the same being designed from ideas which they are furnished constantly with by their European artist), and produce on an average per day upward of two hundred gross, and these find ready market all over the country, a very substantial export trade also being done, the demand being, in fact, fully commensurate with the capacity of the establishment and the excellence of the goods produced. Mr. Foote, who is an old resident of Northampton, was born in Chester, Mass., and Mr. Warner, who is the popular and efficient cashier of the Hampshire County National Bank, is a native of Springfield, this State. They are both men of foresight and enterprise, enjoying an excellent reputation in business and social circles alike, and are, in short, admirable representatives of native push and energy.

W. L. Smith & Co., Dealers in Furniture and Interior Decorations, Nos. 8-11 Court Street.—Upward of half a century of continuous and successful existence marks the career of the deservedly popular and well-ordered house of W. L. Smith & Co., which is in all respects one of the foremost and best-equipped of the kind in Northampton. The house was founded in 1832 by S. M. Smith, who conducted the business up to 1870, when the concern passed into the control of his sons and successors, Messrs. Watson L. and George H. Smith, composing the widely known and pushing firm whose name stands at the head of this sketch. They occupy the entire block, three stores 55x80 feet, all brick buildings, and carry an extensive and A 1 stock, including elegant furniture of every description, plain and artistic parlor and bed-room suites, etc., upholstery goods, draperies, and general interior decorations in attractive designs and patterns, bedding, household articles, and

a superior assortment of undertaking requisites—coffins, caskets, shrouds, trimmings, and general funeral supplies. Embalming and all features incidental to interments are attended to in the most satisfactory manner, and all the best appliances, including two handsome hearses, are at hand for taking charge of obsequies.

Williams Manufacturing Company, Manufacturers of Splint and Ratan Baskets.—Williams Manufacturing Company have a national reputation as extensive manufacturers of splint and ratan baskets, and stand alone in this industry in this section of the State. The business was first established in Huntington, Mass., in 1850, by Bartlett & Williams, and in 1862 changed to Messrs. L. B. Williams & Co., on removal to Northampton, and the present company was incorporated under the laws of Massachusetts in 1867, with a capital of \$100,000, and with Mr. L. B. Williams, president, and Mr. H. F. Williams as treasurer. The plant covers 800x50 feet in area, and comprises five buildings beside office, the main factory being a three-story frame 200x40 feet, two storehouses, one 100x50, the other 200x50 with a new office building, 60x30, of brick, and very handsomely appointed. The factory is equipped with a full and complete complement of the most modern machinery and appliances, operated by a seventy-five-horse-power steam engine, and possesses the capacity of producing ten thousand baskets per day. The daily product of the company is from five thousand to eight thousand baskets, when running on full time. From one hundred and fifty to two hundred hands find constant employment. The output goes to all parts of the United States and Canadas. The rarest inducements are also offered to dealers in regard to economy of prices, and these facts, coupled with the reliability that can be placed upon all the dealings and representations of the company, serve to entitle the house to the implicit confidence of the trade and of the general public. The officers of the company are Massachusetts men by birth and education.

Malcolm Bridgman, Jewelry, Watches, Clocks, and Silverware, No. 131 Main Street.—The fine jewelry store of Mr. M. Bridgman was founded in 1875 by Mr. A. E. Hathaway. In April, 1885, Mr. Hathaway retired and was succeeded by the present proprietor, who still retains the former excellent trade and is rapidly increasing it to still greater proportions. The store is handsomely fitted up with elaborate counters, silver-mounted show-cases, and plate-glass display windows. The stock embraces fine gold and silver watches of American and European manufacture, jewelry of all kinds, such as plain and fancy rings, diamonds, rubies, and other precious stones, set in the latest and most unique styles, chains, necklaces, bracelets, shirt studs, collar, cuff, and sleeve buttons, etc., also a fine assortment of solid silver and plated ware, together with a full line of clocks of foreign and domestic manufacture. The repairing of watches, clocks, fine jewelry, etc., receives especial, careful, and expeditious attention. Mr. Bridgman is a native of Belcher-town, Mass., but came to this place from Brooklyn, N. Y. A specialty is made of spectacles and eyeglasses, which are made of the best genuine axis-cut Brazilian pebbles, and others of the finest glass.

C. W. Kinney, 'Dealer in Marble, Granite, Brownstone, and all Cemetery Work, corner King and Court Streets.—This business was originally established in 1845, by Mr. C. M. Kinney, after which the firm became Kinney Brothers, who were succeeded by Kinney & Son, when in 1875 the present proprietor succeeded that firm, since which time the business has been conducted under the present style. The premises occupied are spacious and commodious and are thoroughly supplied with every convenience required. Headstones, monuments, and memorials of various styles and sizes are made in various designs or furnished to order in polished granite or marble. He likewise attends to all kinds of cemetery work, and furnishes galvanized iron railings and iron cemetery furniture, and makes a specialty of vaults, monuments, and pedestals, and has executed many elegant memorials in the cemeteries in Northampton and throughout New England that cannot be surpassed for artistic ability and workmanship. He also prepares all kinds of stone, marble, and granite work, both for exterior and interior fittings for buildings, also sills, bases, corners, lintels, etc. In the show-rooms are to be found beautiful specimens of monuments, headstones, statuary, and memorials, all of designs embodying artistic taste and conception. It is the aim of the proprietor of this concern to furnish strictly first-class work at reasonable prices, so that the public taste may be gratified and educated, and for this purpose he is prepared with modern conveniences sufficient to turn out anything required in marble, granite, or brownstone work. Mr. Kinney is a native of Northampton, and is held in the highest esteem in social and commercial circles for his unswerving honor and strict integrity, and justly merits the success which has attended his well-directed efforts.

W. Herrick, Machinist and Manufacturer of Circular Saw-Mills, Steam Engines, Lathes, Saw Tools, Mill Gearing, etc., Shop, West Side Connecticut River Railroad Company's Freight House.—One of the best sources for mechanical supplies in Northampton is the concern of Mr. W. Herrick, machinist. The works comprise a brick building 32x82 feet in dimensions, and containing three floors and basement. They are equipped with the finest machinery incident to the business, and the driving force is furnished by a fifteen-horse-power engine and boiler. Mr. Herrick, who is a native of New York State, has resided in Northampton since he was fifteen years of age. He founded his present enterprise in 1842, and his business career, covering a period of forty-four years, has been characterized by enterprise and integrity. He has a well-established trade throughout the whole Union. The products of the works embrace circular saw-mills, steam engines, lathes, and saw tools, mill gearing, shafting, pulleys, hangers and bolts, water wheels, shingle mills, lath mills, planing machines, belting, files, etc. Twelve skilled and experienced hands are employed

Northampton Steam Laundry, L. A. Belding, Manager, No. 136 Main Street.—The Northampton Steam Laundry was established here in 1885 by Mr. Belding, and has proved to be a very successful venture. The business has its headquarters at No. 1 Crafts avenue, the space occupied being amply commodious. The works are supplied

with steam power by a seven-horse power engine and boiler, and are provided with all the desired modern improved apparatus used in the laundry business, including a shirt machine, collar and cuff machine, washing machine, starching machine, extractor machine, collar and cuff turner, Tyler ironer, etc., which are kept in constant operation. Employment is given to seven hands, while the prices charged are always reasonable. A good city and out-of-town trade is enjoyed. Mr. Belding is a native of Vermont.

A. G. Carley, Books, Stationery, and News Room, Headquarters for Artists' Materials, No. 115 Main Street.—The prominent and popular house of Mr. A. G. Carley was established by him in 1877. The premises occupied are spacious and elegantly fitted with handsome counters, etc. The valuable stock constantly on hand consists of a carefully selected line of choice popular works by prominent authors, Bibles, prayer, and hymn books, lexicons, dictionaries, commentaries, encyclopedias, text-books for schools, academies, etc., also leading works of fiction by popular authors. The latest works issued by all the prominent and reliable publishing houses in the country, as well as any work published, can be ordered and obtained promptly through this house. All the cheaper editions of authors that have become so popular of late years are carried in complete variety. He also keeps a full assortment of stationery, including fine, flat papers of all sizes, legal and foolscap, legal blanks, foreign and domestic letter paper and envelopes, cards of all descriptions, sizes, and styles, ink, pencils, paper-weights, etc., etc. He receives all the leading magazines and periodicals as soon as published, and his service of them, with all the leading daily and weekly newspapers, is unsurpassed. He also keeps a full line of artists' materials. The stock of five-cent sheet music is very large and replete with the standard and more recent compositions. Mr. Carley is a native of Vermont.

R. E. Edwards, Furniture Dealer and Furnishing Undertaker, Upholstering, Drapery, and Shades, Centre Street.—The business of this establishment was originally founded in 1846 by Messrs. Smith & Searle, Mr. J. H. Searle afterward becoming sole proprietor. The firm next became Searle & Edwards, Mr. Edwards succeeding to the entire proprietorship in 1884. The business is carried on at a desirable location, occupying a two-story brick building and basement, having a frontage of 25 feet a depth of 60 feet. The place contains a large, complete assortment of kitchen, dining-room, parlor, bedroom, hall, library, and office furniture in cheap, medium, and fine lines of manufacture, all being arranged in first-class order. There is also a desirable assortment of upholstering goods, drapery, and shades. Mr. Edwards holds the agency for Livingston's great moth and carpet-bug destroyer, which is an invaluable article for the purposes named. As a furnishing undertaker Mr. Edwards performs all the responsible duties attached to this branch in an entirely satisfactory manner. He has a fine hearse and employs about ten hands. Mr. Edwards is a native of Massachusetts, his birthplace being Chesterfield. He employs both the cash and installment systems in his business and offers the most reasonable terms.

First National Bank, cor. Main and King Streets.—The First National Bank was incorporated in 1848 under the law of Massachusetts as a State bank, and was originally known as the Holyoke Bank, with a capital of \$100,000, its first officers being John Clark, president, and Thomas Green, cashier. One year subsequently the capital was increased to \$150,000, and again in 1850 to \$200,000, and in 1857 Samuel Williston, of Easthampton, was elected president, with W. B. Hale, cashier. In 1864 the institution was reorganized under the National Banking Act as the First National Bank, of Northampton, with a capital stock of \$300,000, Joel Hayden, president; W. B. Hale, vice-president, and Henry Roberts, cashier, the latter having been teller in the old Holyoke Bank. In November, 1873, Mr. Hayden, the president, died, and his place was filled by the then vice-president, Mr. W. B. Hale, who resigned his office in October, 1886, and was succeeded by the vice-president, Mr. H. F. Williams, who was unanimously chosen to fill the important and honorable position of his several worthy predecessors. In 1880 Mr. Roberts, the cashier, was removed by death, and Mr. F. N. Kneeland (who now holds the position) was appointed to fill the vacancy. In the meantime, in 1865, the capital was advanced to \$400,000, and four years later was increased to \$500,000, at which figure it has since remained, the magnificent sum of \$950,000 (nearly a cool million) having been paid in dividends to stockholders, and \$123,000 in taxes since the reorganization in 1864, a showing that places the bank and its management entirely beyond the requirements of any need of praise, not to speak of its \$125,000 surplus and \$34,000 undivided profits. The bank building was erected, in 1865, at a cost of \$40,000, and is a solid and substantial structure, containing massive vaults, constructed in the best burglar-proof manner, and equipped with chronometer locks on the doors. The offices are spacious and handsomely fitted up and furnished, elegant portraits of the three first presidents (now deceased), Messrs. John Clark, Samuel Williston, and Joel Hayden, and the late esteemed cashier, Mr. Henry Roberts, being hung on the walls of the directors' room, and, altogether, a flourishing business is transacted, the connections of the bank being of the most desirable nature. The present officers and Board of Directors are as follows: W. B. Hale, president; Fred N. Kneeland, cashier, and Messrs. Silas M. Smith, M. H. Spaulding, M. M. French, H. F. Williams, A. L. Williston, L. J. Warner, Charles Cook, P. M. Wells, L. D. James, D. W. Wells, and W. B. Hale constituting the directors, all men of the highest personal integrity as well as sound judgment and business ability. Banking hours are from nine A. M. to three P. M., and the National Park Bank, of New York, is the correspondent in the metropolis, while the Boston National Hide and Leather Bank performs the same function in that city.

Smith & Prindle, Men's, Youths', and Boys' Clothing, Gents' Furnishing Goods, etc., No. 63 Main Street.—This is the oldest establishment in the city, having been founded over half a century ago by Mr. Charles Smith, who still remains an active member of the firm. The exact year of the establishment of the enterprise was 1830. Mr. Smith has always been the head of the firm, the successive changes being, in order named, Smith &

Anzer, C. Smith & Co., Smith & French, Smith & Clark, Smith, Clark & Prindle, and in 1861 the firm became Smith & Prindle. Messrs. Charles Smith and J. H. Prindle are both natives of Derby, Conn., are full of years of experience, which have prepared them for the successful mercantile career they are enjoying. The firm occupy a fine, large store, its dimensions being 65x25 feet. This spacious salesroom is fitted up in first-class style, and is filled with a very large assortment of men's, youths', and boys' clothing, which is guaranteed to be unsurpassed for fit, style, and wearing qualities, while they are sold at prices that are uniformly reasonable. A full variety of gentlemen's furnishing goods is also kept in stock, and including all the latest and most stylish novelties. Two clerks are employed.

Hampshire Iron Foundry, Pleasant Street, Charles E. Clapp, Proprietor.—One of the oldest and best known concerns in this branch of enterprise is that of Mr. Charles E. Clapp. The business was organized in 1848 by the father of the present proprietor, Mr. W. R. Clapp. This gentleman conducted the business with remarkable success for thirty years, and was succeeded by his son in 1878. The foundry is a one-story brick building 50x60 feet in dimensions, and the machine shop is a building of brick 25x65 feet in dimensions and three stories high. The mechanical equipments of the establishment are of a first-class character, and among the products of the concern embrace steam engines and boilers, circular saw mills, iron castings, iron columns and iron fences, cauldron kettles, tuyere irons, iron hitching posts, hangers, couplings and boxes, pulleys, from three inch to sixty inch diameter, and from three inch to twenty-four inch face. A large variety of spur, mitre, and bevel gearing, improved iron chimney caps, cider mill screws, jack screws, boiler grates, furnace grates, stove grates, sewer grates, stoves for burning three- or four foot wood, also the honeycomb stove for burning fine fuel, window weights. The motive power is furnished by a ten-horse power steam engine, and about twelve hands are employed. The concern has a brisk business connection, and the amount of trade transacted is yearly increasing in volume. Mr. Clapp is a native of the city.

R. W. Sackett, Wholesale and Retail Dealer in Furniture and Bedding, Woodenware, etc., Nos. 2, 4, and 6 King Street.—At the popular and well-ordered concern of R. W. Sackett can always be found an exceedingly fine assortment of furniture of every description, plain and artistic, including beautiful and reliable parlor suits, chamber suits, library and office furniture, bedding, wooden and willow ware, and everything that is to be found in a well-equipped concern of the kind. The house was founded in 1869 by Mr. R. W. Sackett, who has since continued the business, with a short intermission, alone, with marked success, the trade, which is both wholesale and retail, being very extensive, a fine out-of-town business, being done, as well as a flourishing city and suburban trade. The warehouses cover a superficial area of about 1,000 feet, and a heavy and excellently selected stock is constantly carried, and three capable and attentive assistants are employed. Mr. Sackett is a native of Northampton and is well and favorably known in mercantile circles.

Northampton Emery Wheel Company, Emery and Corundum Wheels, and Emery Wheel Machinery, Leeds, Mass.—A celebrated English writer, after a recent protracted visit to this country, remarked that the only thing the United States lacked was “antiquity,” and that the only reason that we did not have it in abundance was because it could neither be purchased nor invented. Although there are many enterprises which date well back in years, a house which can show a record of twenty years’ uninterrupted progress and success can at least lay claim to an unusual exhibit. The widely known company which is the subject of this sketch was originally established in 1867, under the firm name of Otis & Williams, and in the subsequent year it was organized into a joint-stock company under the name and title of the Northampton Emery Wheel Company, with a capital stock of \$50,000, and it has since been operated under that designation, although the company was incorporated under the laws of the State in 1879, at which time the capital was doubled, and so increased to \$100,000. This company justly lays claim to being (with but one exception) the oldest manufacturers of emery wheels in the entire world, and at the same time, from the rare excellence and generally admitted superiority of their productions, has, practically, the world for a market, finding a large demand and ready sale in Europe, principally, however, in the countries of England, France, Germany, and Sweden, while the home patronage includes nearly every State in the Union. The productions of these works are manufactured under letters patent, and, including the machinery, are nearly all the results of their own invention. Their wheels, both emery and corundum, are made under a patented process, and no other wheel manufactured contains the same ingredients, or combination of ingredients, which serve to make them a very popular wheel on the market for a large variety of purposes, while their machinery for running the wheels is concededly the acme of convenience and utility. A liberal proportion of their domestic patronage is in the West, necessitating a branch office and warehouse at Chicago, which is centrally located at No. 20 South Canal street, and where a stock to the value of \$50,000 is kept constantly on hand. The enviable reputation of the goods of this enterprising house is so well and widely established that we can only echo the general opinion of the trade through any meed of praise these pages could bestow. As a clinching commendation, we can truthfully add that since the organization of the company not a single share of the stock has been sold or owned outside of the original stockholders; nor has there been a vacancy in the original Board of Directors, excepting such as were caused by the hand of death, a convincing argument of the conservatism displayed, as well as the unvarying value and meritoriousness of the productions of the house. Messrs. Ira Dimick, president, and J. L. Otis, treasurer, have also both faithfully and satisfactorily performed the mission of their respective offices since the inception of the enterprise. They have always prided themselves on the honest representation of the quality of their goods and their character for fair dealing with all, and relations established with this reliable house will not only prove pleasant but profitable to all concerned. All orders from consumers, whether large or small, are filled with promptness and fidelity.

“College Bookstore,” S. E. Bridgman & Co., Publishers, Booksellers and Stationers.—Nearly one hundred years ago, or, to be more exact, in the year 1792, when the old settlers in this section of the Commonwealth had begun to settle down to the arts of peace and industry, the first regular bookstore in the town of Northampton was opened by Simeon Butler, and which during the intervening ninety-five years has been in continuous existence, and to-day fully sustains its old-time reputation as one of the foremost and best-equipped concerns of the kind in Western Massachusetts. The firm of Simeon Butler & Son succeeded the founder, and they in turn were succeeded by J. W. Butler, who subsequently gave way to Butler & Bridgman, the style afterward changing to Hopkins, Bridgman & Co., who some time after were succeeded by Bridgman & Childs, they conducting the business up to 1833, when it passed into the control of the present proprietors. They own and occupy a neat and commodious store 25x60 feet in dimensions, and very tastefully arranged, and a large and excellent stock is kept constantly on hand, including college, school, and text books, Sabbath-school, and religious literature (among their publications being the works of Rev. John Todd, D. D., and Edward Hitchcock, D. D., LL. D.), historical works, juvenile storybooks and miscellaneous publications, and a full and fine line of general mercantile and school stationery, the business transacted being very substantial and requiring the services of three efficient and capable assistants. The individual members of the firm are L. E. and A. C. Bridgman, natives of this city—the senior entering the store as apprentice in 1844. They receive orders from Oregon, Montana, and South Africa, and have a fine trade with public libraries.

Whitbeck & Shearn, Dealers in Pianos, Organs, Musical Merchandise, Interior Decorations, etc., No. 124 Main Street.—This flourishing business was originally started in 1872 by S. Harrison Hayner, who was succeeded by George S. Whitbeck & Co., they conducting it up to 1884, when it changed to the present style, this enterprising and reliable firm continuing the business with eminently satisfactory results, their patronage being extensive and of the most desirable character. They occupy ample and commodious quarters, the store being 25x75 feet in dimensions, and handsomely fitted up, and a large and A1 stock is constantly carried, including pianos and organs of the foremost American makers, musical instruments of every description, brass, reed, and string, also musical merchandise of all kinds, and an elegant line of artistic paperhangings and internal decorations, moldings, and kindred articles, special attention being devoted to laying fine ceiling work and side-wall decorations, skillful workmen being furnished to execute the same. The firm are agents for the sale of the favorite Sterling pianos and organs, also the well-known E. H. McEwen pianos, the Vose & Sons pianos, and the Clough & Warren and Worcester Organ Company’s organs, doing a very fine trade throughout the city and suburbs, and also out of town. The individual members of the copartnership are Messrs George S. Whitbeck, a native of Mount Washington, Berkshire county, this State, and Fred. C. Shearn, a native of the island of Jersey, in the English Channel, but a resident of the United States since childhood.

Belding Bros. & Co., Silk Manufacturers, Hawley Street.—In the manufacture of silk goods the best talent and the utmost energy and ingenuity are required to keep pace with the exacting and capricious demands of fashion, but American native enterprise is equal to the emergency, and we can now furnish silk in its varied forms of as choice quality and excellent design as can be procured in any other part of the world. A visit to our different silk factories, and notably to those of Messrs. Belding Bros. & Co., is instructive and entertaining, and somewhat surprising. It is now a quarter of a century since the business of Messrs. Belding Bros. & Co. was founded at Rockville, Conn., and in July, 1882, the proprietary was incorporated as a company, with a capital of \$650,000, under the laws of Connecticut. Since then the company has made a popular name for itself and its manufactures, not only in every section of the American continent, but in all the leading markets of the world. The president and treasurer of the company is Mr. M. M. Belding, and the secretary, Mr. A. N. Belding, resides at Rockville, Conn. The main office of the company is in New York. The company operate five mills, and these are located at Rockville, Conn., Northampton, Mass., Montreal, Canada, San Francisco, Cal., and at Belding, Mich., and their principal salesrooms are in Cincinnati, New York, Chicago, Philadelphia, St. Louis, Boston, San Francisco, and Montreal. Our purpose in this review is to speak with special reference to the company's concern in Northampton, where is manufactured a general line of sewing-silk, machine twist, silk fabrics, silk hosiery for ladies' wear, etc. This concern, which is under the management of Mr. E. F. Crooks, who has been connected with the firm for the past six years, comprises two four-story and one one-story brick buildings, all of large dimensions. They are located near the Connecticut River railroad, and the New Haven and Northampton railroad, and are equipped with the best mechanical appliances, including one hundred and thirty looms and fifteen thousand spindles, the driving force being supplied by a steam engine and boiler, each of two-hundred-horse power. The mills are illuminated by electric light, and everywhere there is manifest the most recent improvements and facilities that skill can suggest or capital provide. Five hundred hands are employed, and some six hundred pounds of raw silk are consumed daily in the manufacture of their productions. Although the output of this concern alone is one of vast volume, when it is taken into account that the company's other four mills are also daily turning out immense quantities of goods, some idea may be gained of the extent of the operations of this remarkably successful company, whose manufactures are everywhere appreciated for their uniform worth, the amount of raw material consumed in a day by the five mills aggregating nearly a ton. The manufactures of the company at Rockville are machine twist and sewing-silk of all colors; at Montreal, machine twist, sewing-silk, and ribbons, and at San Francisco and Belding, Mich., machine twist and sewing-silk. The company has the best of facilities for supplying orders, and its products rank high in the markets of the world. As a striking example of the inexhaustible enterprise and farsightedness of this world-renowned concern, we would mention the fact that the company became dissatisfied with the town facilities for obtaining water in requisite

abundance and virgin purity, and are at present engaged in sinking an artesian well on their premises, believing that the additional purity in water from such a source would in a degree, at least, enhance the value of their goods (which, by the way, is much like endeavoring to refine fine gold), and although the well-drivers have already reached a depth in the bowels of the earth of more than three thousand feet, being a greater depth than that attained by any previous effort of a similar nature in the history of the country, this firm are undeterred in their efforts to benefit their trade, and have resolved to secure the object of their search, although the outlay in this project has already sunk \$25,000 in hard cash. This exhibition of business tact and liberal economy is certainly without parallel in the annals of trade in this or any other country.

The Damon Narrow Fabric Company, Manufacturers of Cotton Tapes.—Prominent among the flourishing industrial concerns contributing to the sum of business activity of this city is the Damon Narrow Fabric Company, manufacturers of cotton tapes, whose products are in steady and extensive demand all over the United States, owing to the uniformly high standard of excellence they have always maintained. This prosperous enterprise was started in 1881, when the company was duly incorporated under the laws of the State with a capital stock of \$35,000, the offices of president and treasurer now being filled by C. P. Damon and E. O. Damon respectively. The factory, which is situated on the Connecticut River railroad, and also on the New Haven and Northampton railroad is a four-story, 50x50 brick structure with a frame building 80x25 feet in dimensions, all completely equipped with heavy steam-power, and the most improved machinery and appliances, and employment is afforded to upward of fifty expert hands. Narrow tapes, white and colored, of every description are manufactured, and the average daily production reaches over sixty thousand yards, these goods finding ready market throughout the country. The president was born in St. Louis, and the treasurer is a native of Northampton.

M. L. & M. W. Graves, Proprietors R. R. Steam Mills, and Dealers in Grain, Meal, Flour, Feed, and Baled Hay, corner of Main and Market Streets.—The leading establishment engaged in the flour and grain trade in this city is that carried on by Messrs. M. L. & M. W. Graves. The business was started in 1865 by Messrs. Thayer, Sargent & Co., the Messrs. Graves succeeding to the management in 1875. The mills are situated on the Connecticut River railroad, and consist of two buildings, one two stories in height, being 120x40 feet, the other four stories, 30x40 feet in dimensions. The mills are equipped with three sets of grinding stones, which are set in operation by steam power, supplied by a twenty-five-horse power engine and boiler, and have a grinding capacity of one thousand bushels per day. The firm use the mills for grinding feed only. Messrs. Graves are heavy dealers in Pillsbury's best XXXX Minneapolis flour. They carry a very large stock of flour, feed, grain, meal, and baled hay employment being given to eight hands. The Messrs. Graves are both natives of Massachusetts, their birthplace being North Leverett.

The Norwood, George W. Forbes, Proprietor.—The Norwood, which is in all respects a first-class establishment and the hotel par excellence of Northampton, was opened April 19th, of the present year, and bounded at once into public favor and prosperity. The building is a handsome three-story 100x80-foot frame structure, admirably situated on a site 250x120 feet in dimensions, and with elegant and attractive surroundings, and contains forty rooms, well ventilated, lighted, heated, and equipped, the dining-room having a capacity to seat one hundred and twenty guests at one time. It is conveniently located to all lines of travel converging in the city, a free cab being run to and from the depots on the arrival and departure of trains, and the service and attention are excellent in every respect, some fifteen in help being regularly employed. The house is beautifully furnished and appointed, and is supplied with all modern improvements and appliances, including electric bells and returning call bells, speaking tubes, telephone, bath-rooms on every floor, and superior sanitary arrangements, and is lighted by gas and heated by steam. There are also at hand a well-kept billiard parlor, salesmen's sample-room, ladies' parlor, reading and writing rooms, barber shop, and a well-stocked bar, with a first-class livery stable connected—in short, everything that is to be found in a leading hotel. The cuisine is the very best the market affords, every toothsome edible, and table luxury, with every delicacy in season, being provided, while the liquid refreshments include the choicest brands, the rates (two dollars and fifty cents and three dollars, with special terms to commercial men and professionals), too, being extremely moderate, considering the superior accommodations and excellent fare. Mr. Forbes, who is a native of Greenfield, Mass., is a gentleman of courteous and pleasing manners. Already plans are being perfected for an addition to the building, giving forty more rooms, which it is the intention to have in order for the public by May of the coming year, several suits of rooms being already engaged for the entire season by families from New York and other cities, having been attracted by the comforts of the house and the many pleasant drives in the vicinity of the town.

E. C. Davis, Civil Engineer, McCallum's Block, Main Street.—This gentleman, who is a native of Buckland, Franklin county, Mass., established his business here in 1870, and has built up a fine reputation and a large demand for his valuable services, having addressed himself persistently to the study and practice of his profession ever since. He has filled the responsible position of city engineer of Northampton since 1883, and has given general satisfaction in that capacity. He occupies two fine large offices each 25x20 feet in dimensions, and employs two skilled assistants and is carrying on a large business performing work in any part of New England. Among the many prominent works that have been built under the supervision of Mr. Davis may be mentioned the iron bridge at Kennebunk, Me., the pitcher iron bridge at Huntington, Mass., and the "village bridge" at the same place; the Leeds iron bridge at Leeds, Mass., the Holyoke city water-works, etc., and he is now superintending the erection of the new granite building that is to be used as a court-house for Northampton, which is entirely fire-proof. When completed it will be

three stories in height, and will be 104x70 feet in dimensions. Mr. Davis has also had charge of important State work, such as repairing the damage done by the great New river flood in 1874, etc. In everything undertaken by him he has proved himself efficient and trustworthy.

Hampshire Savings Bank, No. 112 Main Street.—Among the best conducted and most prosperous financial establishments in the Commonwealth of Massachusetts to-day may be mentioned the excellent institution whose name stands at the head of this sketch, and which since its organization, nearly eighteen years ago, has maintained a career of uninterrupted success. The bank was duly incorporated under the laws of the State, May 18th, 1869, the officers being the same who now fill the positions with so much satisfaction to all interested, viz.: Mr. Luther Bodman, president, and Mr. Lewis Warner, treasurer, the present vice-presidents being Messrs. Josephus Crafts, Ansel Wright, Webster Herrick, and Hiram Nash. Judicious investments, foresight, and integrity, coupled with sound business principles, all have contributed to render the admirable showing, as furnished by the last yearly statement, attesting the excellent condition of the bank's affairs. The following figures speak eloquently for themselves (August, of present year): Deposits, \$725,000; guaranty fund, \$13,825; undivided profits, \$10,280, and open accounts, \$2,115—this creditable exhibit placing the institution and its officers and trustees far beyond the requirements of any meed of praise these pages could bestow. The trustees are as follows: H. A. Longley, O. S. Clark, J. H. Demond, James Dunlap, M. W. Jackson, W. H. Dickinson, W. A. Nash, E. A. Edwards, H. A. Kimball, and H. P. Billings, all gentlemen prominent in business and social circles; the popular and efficient president and treasurer, Messrs. Bodman and Warner, being also president and cashier respectively of the Hampshire County National Bank. An exceedingly fine business is transacted, the bank hours being from nine A. M. to three P. M., interest on deposits being allowed from the 15th of February, May, August, and November respectively, and dividends are declared semi-annually on the 15th of May and November. The offices of the bank are in the rooms of the Hampshire County National Bank, thereby making the saving in rent of a special building an important item to depositors.

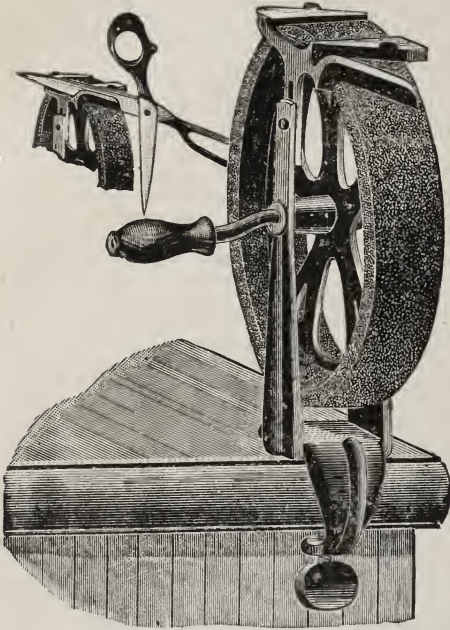
J. A. Sullivan, Flour, Meal, Grain, Feed, Hay and Straw, Fertilizers, Seeds, Agricultural Implements, etc., Main Street.—Mr. Sullivan is a native of Connecticut, and has for the last twelve years made his home in this town. In 1876 he established himself in his present business, and has a high reputation and an enviably large trade. His office and salesroom, opposite the New Haven and Northampton railroad, cover an area of 100x50 feet. Mr. Sullivan carries a very extensive stock of the best flour, meal, grain, feed, hay, and straw, fertilizers, seeds, agricultural implements, lime, cement, and kerosene oil. He is also an extensive manufacturer of drain and sewer pipe of all kinds. His yards and manufactory are located on the Connecticut River railroad, and cover a space of 100x50 feet. He employs six hands, and his trade extends to all parts of New England.

The Crystal Emery Wheel Company, Manufacturers of Patent Solid Emery and Corundum Wheels, Hawley Street.—This Company is doing a very considerable business, and its trade is increasing year by year. It was incorporated in 1879, with a capital of \$20,000, and it is equipped with the best of facilities for the manufacture of superior solid emery and corundum wheels, emery grinding machinery of all kinds, etc. The president of the company is Mr. J. Mulligan, who is a resident of Springfield, Mass., and also president of

and ready for use, does its work quickly and effectively, and can be operated by any one. It is sold for one dollar and a quarter without, and for one dollar and a half with, adjustable table and guide for sharpening scissors.

Northampton Institution for Savings.—Popular favor leans toward old and well-known concerns, such as the excellent and reliable institution whose name stands at the head of this sketch, and which, since its inception, forty-four years ago, has maintained a record of steady progress and is to-day, by common consent, among the most stable and best conducted financial establishments in this city or county. The bank was duly incorporated under the laws of the State in the year 1842, and its gratifying condition to-day, as attested by the subjoined statement, is a high tribute to the sound judgment, business ability, and integrity of those intrusted with its management. November 1st, 1886, total amount of deposits, \$2,118,372.28; guaranty fund, \$75,500, and undivided profits, \$22,992.04, and premiums on its securities, some \$1,120,000, with open accounts some \$5,800, these figures speaking in the most eloquent manner of the stability and reliability of this popular bank. The building, erected in 1877, is a handsome two-story 30x50 brick structure, with free-stone trimmings, and the offices, which are spacious and commodious, are elegantly fitted up in ash, the committee-room being particularly attractive. The bank hours are from nine A. M. to three P. M., and a very fine business is transacted, drafts for amounts of one pound and upward on England, Ireland, and other European countries being sold. The officers and trustees are as follows: H. G. Knight, president; M. M. French, vice-president; T. G. Spaulding, secretary; L. Maltby, treasurer; Oscar Edwards, J. L. Warriner, F. H. Dawes, S. M. Cook, H. R. Hinkley, Merritt Clark, J. S. Lathrop, E. A. Thomas, Wm. E. Thayer, Geo. P. Dickinson, Geo. W. Hubbard, L. B. Williams, and Benj. E. Cook, Jr., trustees, all gentlemen prominent in commercial and professional life. Interest is allowed on deposits from one to one thousand dollars, and is due and payable on and after the first Wednesdays of April and October in each year. Quarters begin on the first Wednesdays of January, April, July, and October.

Schweppe & Eninger, Manufacturers of Ladies' Bags, Pocket-Books, and all kinds of Leather Goods.—These gentlemen, with ample experience, started in business with the purpose of achieving success if energy, honesty, and determination could achieve that end. They occupy fine, large quarters, and are carrying on a fine business as manufacturers of ladies' bags, pocket-books, card-cases, bill-books, and every description of hand-bags. These goods are all of very superior make and are the most salable goods in the market. Three hands are employed in the factory, and a salesman is kept upon the road introducing the fine goods manufactured by this house. The trade already extends to all parts of New York and Massachusetts, and is constantly widening its territory. Both members of the firm, Messrs. Fred. Schweppe and Charles Eninger, are practically acquainted with the details of their business. Mr. Schweppe is a native of Germany, while Mr. Eninger claims Connecticut as his birthplace.



the Connecticut Railroad Company. The treasurer and manager, Mr. Charles E. Stevens, is a native of Maine and a resident of Northampton. The factory is a two-story frame structure, 25x50 feet in dimensions. It is equipped with the best machinery, which is operated by a forty-horse-power engine and boiler, and employment is furnished to ten hands. The company have recently effected great improvements in their products, and they are now sending out emery wheels that cannot be excelled in strength, durability, and cutting qualities. Their cementing materials are so perfectly adjusted in their proportions that they can produce wheels in any grade or quantity that may be desired, of the most uniform texture, and give them the proper temper to produce the very best results for all classes of work for which emery wheels are used. The company are the manufacturers of the "Household" patent emery wheel knife sharpener, an article indispensable to the peace and comfort of every housekeeper. This invention is intended to meet the demand for a simple and inexpensive article for sharpening knives, scissors, and other cutting implements. It is fastened to a table or shelf by simply turning a thumb-screw. The wheel has a cast-iron centre, with a rim of solid emery, making it six inches in diameter and one across the face; should be used without water and kept dry and will last a long time. It is always in order

The Hampshire County National Bank.—As in other features of progress in which public confidence is an indispensable element, so with the bank, whose standing is determined as much by the measure of popular favor reposed in those intrusted with its management as by the business ability and integrity of the officers and directors. Like other business enterprises, too, long and continuous existence is the best criterion in this important line, and in this connection it is a genuine pleasure to refer to the well and favorably known Hampshire County National Bank, of this town, which is by common consent one of the most stable and reliable financial institutions in this section of the State, and which, since its inception, has always maintained a record of steady progress and prosperity. The bank was incorporated May 21st, 1864, with a capital of \$250,000, and its handsome exhibit now of \$50,000 surplus and \$12,000 undivided profits, with upward of \$300,000 deposits, abundantly attests the excellence of the management, as well as the vigilance and faithfulness of the officers and directors. The bank building is a three-story 25x65 feet iron structure, which was erected in 1874 at a cost of \$26,000, with handsome and commodious offices and appointments, the Importers' and Traders' National Bank, New York, and the Maverick National Bank, Boston, being correspondents of this deservedly popular institution. Banking hours are from nine A. M. to three P. M., and discounts are made daily. A liberal dividend is yearly declared, as high as ten per cent. in former years, and as an unquestionable argument in its favor the bank points with pride to the fact that on no occasion has the payment of a dividend been omitted. The officers are Mr. Luther Bodman, president, and Mr. Lewis Warner, cashier, natives respectively of Williamsburgh and Springfield, this State, both gentlemen of inflexible integrity and of excellent standing in the community, of which no better testimony could be offered than the fact that Mr. Bodman has filled the position of president since the organization of the bank, and Mr. Warner, the efficient cashier, has been connected with the institution since 1865. The Board of Directors is composed of Messrs. Luther Bodman, Josephus Crafts, Merritt Clark, M. W. Jackson, Lewis Warner, W. H. Dickinson, and Hiram Nash.

A. H. Stocker & Co., Hatters and Gents' Furnishers, Trunks, Bags, Umbrellas, and Canes, Furs, Robes, and Blankets, No. 96 Main Street.—This firm is well known as extensive dealers in gentlemen's furnishing goods, trunks, bags, furs, etc., and has been established here for a period of six years. The proprietor, Mr. A. H. Stocker, is a native of Cambridge, Mass., born in 1849, and is an experienced and thoroughly competent business manager. His store is 75x25 feet in size. The place is fitted up in first-class style, the fixtures being attractive and the entire fittings in good taste. The stock is large and comprehensive in every department, embracing the latest styles and most approved patterns, and includes a full variety of gentlemen's furnishing goods, hats and caps, trunks, bags, umbrellas and canes, furs, robes, and blankets. These goods are offered at prices that are exceedingly low. Two clerks are employed in the store, and Mr. Stocker treats all his customers fairly and honorably.

William F. Pratt & Son, Architects, No. 105 Main Street.—Special mention should here be made of Messrs. William F. Pratt & Son, architects, this city, than whom none in this line in or around Northampton have been more fortunate in establishing and maintaining a deservedly high reputation, as none receive a larger measure of merited recognition. Mr. Pratt, the elder, started in business on his own account, designing and draughting, in 1835, and continued in this special department exclusively until 1870, when he added the construction trade also, and in which he has been equally successful, having since built many notable structures all over the county. In 1882 he admitted into partnership his son, William F. Pratt, thus constituting the widely known and prosperous firm whose name stands at the head of this sketch, and who have since conducted the business with uninterrupted success. Messrs. Pratt are natives of this city and thorough masters of their art. Among the noteworthy buildings designed and erected by them may be named the following few selected: Thompson Sanitarium, Northampton; Norwood Hotel, Smith Charities (Portland brownstone), Connecticut River railroad passenger depot, New Haven, Conn.; Northampton passenger depot, Northampton National Bank Building (Portland freestone), Edwards Congregational Church (brick with freestone trimmings), Congregational Church, Florence, Mass.; Town Hall, Greenfield, Mass.; Congregational Church, Bement, Ill.; Amherst Savings Bank, Odd Fellows' Hall, Shelbourne Falls, Mass.; Belding Bros' mill, Mrs. A. S. Wood's house, Samuel Porter's house, P. R. Whitcomb's eight houses, Cook's Block, Amherst; Cutler's Block, Amherst; D. U. Society House, Amherst; Norton's Block, Easthampton; J. McIntosh's three houses, E. C. Taft's house, Holyoke; new State Hospital Building, Northampton; Mrs. Clarke's house, L. B. Williams' house, E. H. R. Lyman's house, H. A. Kimball's house, Enfield Town Hall, Knights of Honor Block, Florence.

Smith Carr Baking Company, Manufacturers and Wholesale Dealers in all kinds of Biscuit, Crackers, Confectionery, and Cigars.—A prominent and prosperous concern is that of the Smith Carr Baking Company, manufacturers and wholesale dealers in biscuit, crackers, confectionery, and cigars, and whose products maintain a uniformly high standard of excellence, and as a consequence are in steady and extensive demand throughout this and adjoining States, the trade being very large. This flourishing business was established in 1863 by Smith Carr, who conducted it up to March, 1886, when he was succeeded by the present proprietors, who have since continued it with eminent success, still retaining the name of the founder in the style of firm. The bakery occupies a two-story and basement brick structure 60x65 feet in dimensions, supplied with full steam power and completely equipped with improved appliances and machinery, and employment is afforded to a dozen or more hands altogether. From fifteen to twenty-five barrels of flour per day are used, the products finding ready market all over Massachusetts, Connecticut, Vermont and New Hampshire. The co-partnership consists of Messrs. John E. Bates, A. M. Locke, and E. C. Lyman, natives, respectively, of South Hadley, Leverett, and Chester, this State.

E. C. Barr & Co., Ladies' and Gents' Ice-Cream and Dining Rooms and Fancy Bakery, Williams Block.—This firm is carrying on a large business as confectioners and fancy bakers, caterers, and ice-cream and dining-room proprietors. They occupy a store and basement, each 80x25 feet in dimensions. The store is divided into two departments, the front part being used as a store, and the rear part as an ice-cream parlor and dining saloon. The store is filled with a fine assortment of French and other kinds of confectionery, including Whitman's celebrated confectionery, for which Messrs. Barr & Co. are agents, also cake of every variety, and foreign and domestic fruits in their season. The firm sell ice-cream at both wholesale and retail, and have a large trade in this line, their delicious ices being in popular demand. The dining-room is a first-class place at which to obtain refreshments or meals, the menu being choice, the food well cooked, and supplied at reasonable prices. The store is provided with handsome show cases and a fine soda fountain, and presents a very inviting appearance. Eight hands are employed. Weddings and other parties are promptly supplied with every requisite. The members of the firm, Messrs. E. C. and J. C. Barr, are both natives of Massachusetts. Their establishment in this town is a branch of their Springfield house, where they also have a large business.

Henry Childs, Book-Binder and Paper Ruler, No. 74 Main Street.—This house, conducted by Mr. Henry Childs, the popular, well-known book-binder and paper ruler, dates from the eighteenth century, having been founded in 1792 by Mr. Simeon Butler, who was succeeded in the management by Messrs. Bridge & Childs. In 1883 Mr. Childs became the sole proprietor. This gentleman, who is a native of Conway, Mass., has passed, it may be said, a lifetime in this establishment, entering it when a boy, merging into a journeyman, then a partner in the proprietorship, and now sole owner of the concern, the whole covering a period of fifty-three years. This establishment has always been held in such high esteem in this community that no competitors have had the temerity to establish rival concerns, and so this remains the sole house of the kind in Northampton. Mr. Childs' place of business covers an area of 65x50 feet. The place is thoroughly equipped with all the modern improved implements used in first-class book-binding work, also paper-cutters and ruling machines. Six assistants are employed. While the work is of a superior nature, the prices are most reasonable. Mr. Childs is a gentleman of keen business instincts and courteous address, and it is to his unremitting attention that the house owes its fine reputation.

C. N. Harlow & Co., Carpenters and Joiners, Shop on Pleasant Street.—The well-known firm of C. N. Harlow & Co., carpenters and joiners, was established in 1878, and from the first they may be said to have virtually bounded into public favor and prosperity, owing to the uniform satisfaction rendered to all persons with whom they have had business relations, their trade growing rapidly from the start, until now it is very extensive and influential, having erected many of the finest residences, public buildings, and business structures in and around the city. The shop is ample and commodious, and completely equipped with all the

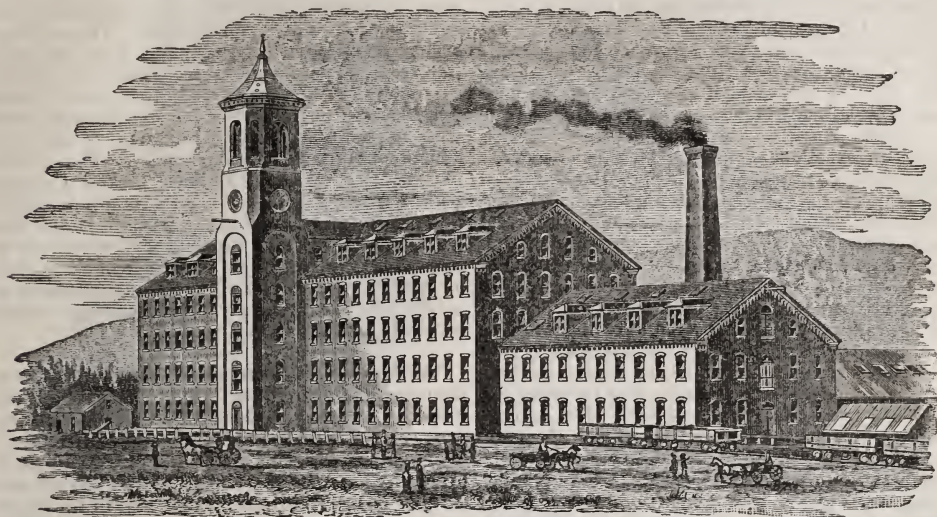
best appliances, devices, and appurtenances, a saw and planing mill also being operated, and upward of twenty skilled workmen are employed. Among the buildings constructed by this enterprising firm are the Town Hall, Conway; the handsome residence of Benjamin S. Lyman, on Elm street, this city, costing \$35,000; the residence of A. S. Woods, on the same street, and the dwelling of F. M. Kneeland, on Paradise street; also Captain Parsons' Block, on Main street, and the residence of A. H. Appleton, at Holyoke. The copartnership consists of Messrs. C. N. and G. W. Harlow, natives of Cummington, Mass., and old residents here.

Metcalf & Company, Book and Job Printers, First National Bank Building.—To the well-known and popular firm whose name heads this sketch belongs the distinction of being the oldest and foremost exponents of this interesting art in Northampton, the concern being in continuous and successful existence for upward of half a century, and all the time in the same family, the business being handed down from sire to son directly through three successive generations. This flourishing house was founded in 1835 by John Metcalf, who was succeeded by his sons, J. & L. Metcalf, they conducting the business up to 1853, when it passed into the control of Metcalf & Co., under which style it has been continued with uninterrupted prosperity, the present proprietor, John Metcalf (the "Co." being nominal) having been a partner in the enterprise since 1866. He occupies spacious and commodious quarters, comprising a (second) floor in the First National Bank building 50x70 feet in dimensions, supplied with full steam power, and thoroughly equipped with the most improved machinery, appliances, and appurtenances, including four fine job presses, the best type, and general outfit, and employment is afforded to a staff of seven expert hands, only the most superior work being turned out. He executes a general line of book and job printing, possessing ample facilities for filling orders, small or large, in the most excellent and expeditious manner.

Fearing & Everett, Boston Store, Dry Goods, etc., No. 86 Main Street.—The business of this house was inaugurated in 1876 by Messrs. Wakefield & Warnock, Messrs. Fearing & Everett succeeding to the management in 1882. The store occupied, the "Boston Store," as it is named, is 80x25 feet in size, and is fitted up and furnished in a superior manner, possessing every convenience for the comfort and accommodation of customers, a noticeable feature being the employment of the Lamson cash-carrier system. The stock carried is very large and well-varied, embracing an immense assortment of dry goods, notions, carpets, and fancy goods of all kinds. The house makes a specialty of low prices, and cannot be excelled for cheapness. On the second floor of the establishment is the cloak room, in which department is displayed a fine assortment of stylish cloaks, sacques, and ulsters, which are offered at popular prices. Eight hands are employed, and every effort is made to satisfy the trade in every essential particular, and nothing is allowed to leave the establishment which is not first-class in every respect. The members of the firm, Messrs. A. G. Fearing and F. O. Everett, are both natives of Massachusetts, the former having been born at Wareham, and the latter at Sherborn.

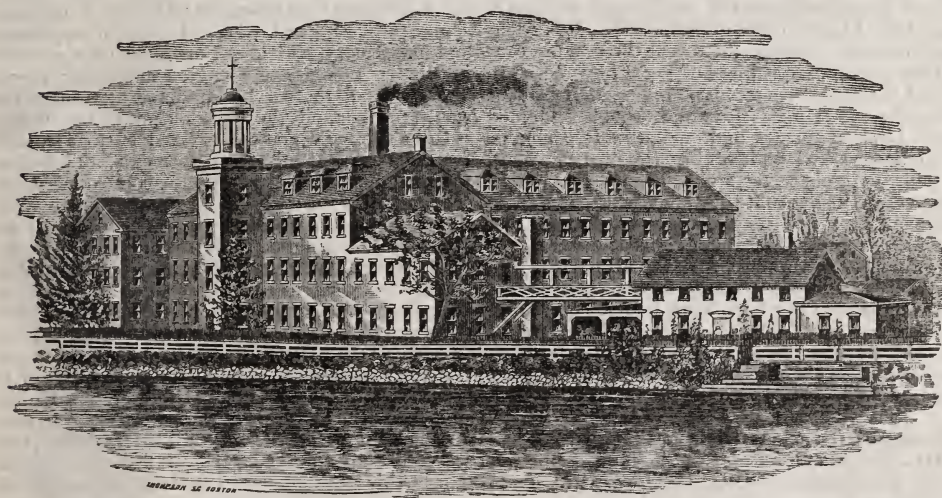
Williston Mills.—About a mile east from the centre of the village of Easthampton are located the Williston Mills with the pleasant homes of the employees—known in the vicinity as the “new city”—a gem in the beautiful scenery of the valley

pecially adapted for the production of fine yarns, for threads, for warps, and for fillings. At the present time they are doing a good deal on “combed hosiery,” made from selected long staple cotton. They have also a department for the manufacture



of the Connecticut. This enterprise was started by the Hon. Samuel Williston in 1849, when the first mill was built. In 1866 a second mill was built and the business was incorporated under the pres-

ent name. The mills run something over thirty-one thousand spindles, with all the accompaniments of a first-class cotton yarn mill. Considerable new machinery with the latest improvements has been added in the last two years. These mills are es-



resident director, and Henry C. Morse and G. Henry Whitcomb, directors; A. E. Abbott, paymaster. The mills are running full. Their list of regular customers is constantly increasing, with promise of continuous good business.

Valley Machine Company, Manufacturers of Steam and Power Pumps.—Easthampton is known as the seat of the manufacture of steam and power pumps. This great industry is conducted upon an extensive scale here by the Valley Machine Company, one of the most progressive and representative houses in its line in the country. The business was established here in 1869 by Mr. J. Mayher, the present proprietor. The works are very extensive, comprising a foundry and machine shop of brick, two and three stories high and 100 x 125 feet in size, which are equipped with all modern tools, machinery, and appliances known to the trade. Much of the machinery, which has gained an excellent reputation for this house, was designed by the proprietor and is peculiarly adapted for the purposes to which it is applied. The company manufactures single, duplex, and compound steam pumps, including the bucket-plunger steam pump, the Acme steam pump, the steam valve motion to which is considered to be the most simple and effective ever produced, the complications and very nice adjustments usually found in direct acting steam-pumps being almost entirely avoided; also the Valley steam-pump, for feeding boilers or forcing water against heavy pressure, and arranged for either hot or cold water; also several sizes of fire-pumps, which can be run at a high rate of speed, the greatest care having been exercised in their manufacture; also double-acting power pumps, having steel piston rods and composition water valves and valve shells. The pumps manufactured by this company took the first premium at the American Institute Fair in New York, in 1870 and 1871; also at Massachusetts Charitable Mechanics' Association Fair in Boston, in 1874, and at the Centennial in Philadelphia, 1876, besides at numerous State and county fairs throughout the United States. They are absolutely unrivaled for design, quality, durability, and general efficiency, and are the embodiments of mechanical workmanship of the highest order of perfection. It is apparent to all who examine them that the greatest care and the scientific researches of years have been exercised to bring these steam pumps to their present point of perfection, as they are thoroughly adapted for all kinds of service, and numerous testimonials bear evidence, from eminent firms and corporations, to their high character and efficiency, the unanimous verdict being that they stand without a peer wherever they are used. Forty to fifty skilled hands are employed in the various departments of the business, and the output goes to all parts of the United States, while a heavy export trade is carried on through the New York house. Mr. Mayher is a native of Albany, N. Y., of high reputation and standing as a manufacturer and business man, and is justly deserving of the great success which he has attained.

Easthampton Rubber Thread Company, Manufacturers of Rubber Thread, Payson Street, Easthampton, Mass., C. Meyer, President; E. Thomas Sawyer, Treasurer.—American manufacturers are unrivaled by those of any other country in the production of rubber goods, and their series of inventions in dealing with this useful substance are among the most valuable in the present century. A prominent and progressive house in Massachusetts engaged in the manufacture of rubber thread is the representative Easthampton

Rubber Thread Company. This company was originally incorporated in 1864, with a paid-up capital of \$200,000, since which period it has obtained a permanent and influential patronage in all sections of the country. The officers of the company are Messrs. C. Meyer, president, and E. Thomas Sawyer, treasurer, both of whom are thoroughly practical men, fully conversant with every detail of the rubber manufacture. The works are spacious and are fully supplied with the latest improved apparatus and machinery, which are driven by a superior one-hundred-and-fifty-horse power steam engine. Seventy experienced operatives are employed, and the output of the works amounts to upward of one ton daily. The facilities of the Easthampton Rubber Thread Company have expanded greatly since its inception, and are now such as can only apply to those firms thoroughly understanding the business, which are enterprising enough to take advantage of every appliance and all the latest inventions, whereby all orders may be promptly filled and with perfect satisfaction to the trade.

Williston & Knight Company, Manufacturers of Covered Buttons, etc., Factory, Union Street, Easthampton, Mass., H. G. Knight, President and Treasurer; H. L. Clark, Secretary.—Thirty years ago this great industry had scarcely begun to exist in the United States. Previous to this period nearly all the buttons sold in the American market were imported from Europe, but now buttons of all descriptions are produced here superior to the famous productions of foreign makers. A prominent and reliable house engaged in the production of covered buttons in Easthampton is that of the Williston & Knight Company, whose factory is located on Union street. This business was incorporated in 1860, with a cash capital of \$150,000. The factory is a spacious four-story brick building with basement 34x135 feet in dimensions, fully supplied with all modern appliances and machinery, which are operated by a superior fifty-horse power steam engine and water power. Two hundred to two hundred and fifty operatives are employed, and the daily output of the factory is three thousand gross of covered buttons suitable for ladies' and gentlemen's garments. These buttons are general favorites wherever introduced, and are absolutely unsurpassed for quality, finish, style, and excellence. The officers of the company are Messrs. H. G. Knight, president and treasurer, and H. L. Clark, secretary, both of whom are thoroughly practical men, fully conversant with the designing and ornamentation of the finer class of buttons. The business of this representative house extends all over the United States and Canada, and is rapidly increasing, owing to the superiority of its beautiful and stylish buttons. Both Messrs. Knight and Clark, the officers, are highly esteemed in mercantile life for their business ability and integrity. We can assure those who require first-class buttons that at this establishment they will be satisfied in every particular, both in workmanship and good taste, as well as with the low prices, which cannot but result in permanent and satisfactory relations. The warerooms of the Williston & Knight Company in New York are situated at Nos. 10 and 12 Greene street, in charge of Messrs. William H. Chapman and Frank P. Tenney, who are both directors in the company.



Florence Manufacturing Company,
Brushes, Mirrors, Toilet Sets, etc.—The representative establishment of New

England in the manufacture of brushes, mirrors, toilet sets, etc., both in the matter of quality and quantity, as regards the perfectly finished kinds of the same, is that of the Florence Manufacturing Company, of Florence, who manufacture some of the finest goods in their line put on the market. The business was originated in 1857 under the firm style of Littlefield, Parson & Co., and in 1865 the Florence Manufacturing Company was incorporated with a capital of \$100,000 for the purpose of enlarging and controlling it. The president is Mr. D. G. Littlefield, who is a native of Rhode Island; the treasurer, Mr. Frank N. Look, was born in Leominster, and the superintendent, Mr. A. C. Esterbrook, was born at Hoosac Falls, N. Y. The plant comprises two buildings, one of which is three stories high and 120x40 feet in dimensions, and the other two stories high and 40x100 feet in measurement. The mechanical equipments are of the latest improved character and the best that skill can devise and capital secure. The machinery is operated by both water

and steam power. Ninety-five skilled operatives are employed in the factories and sixty others

outside. The company manufacture tooth, cloth, and hair brushes of every description, both plain and fancy, mirrors of all kinds, toilet sets in great variety, and also Scott's well-known electric brushes. The business relations of the concern are of a very extensive character, and their products are shipped to every section of the United States and exported to Canada, Australia, etc. These goods are acknowledged to be of unparalleled excellence of quality and finish, and wherever introduced meet with a ready sale. The company have an office and well-appointed salesroom at Nos. 23 and 25 Greenestreet, New York, and in Chicago at 185 and 187 Dearborn street. Having excellent facilities for the prompt fulfillment of orders, the company are in a position to offer inducements to the trade second to none of their contemporaries, while liberality and fair dealing will be found to characterize all transactions. A very practical novelty has been recently added to the already large line of useful articles manufactured by this enterprising concern, which consists of a dental plate brush for the effectual and rapid cleansing of sets of false teeth, a desideratum long required and sought for but never before realized. By means of the tuft of extra stiff unbleached bristles (see illustrated cut) any artificial denture can be perfectly cleansed. The clearing space allows the free use of the brush around the plate and teeth, entirely removing the old trouble of breaking down of bristles, permitting, as well, the simultaneous cleansing of the two sides of the plate and teeth. The dental profession cordially indorse this useful invention.

B. M. Couch, Builder of Paper Machinery, Basket Machinery, Wood and Iron Workers' Machinery, etc.—The house of Mr. B. M. Couch has a national reputation as a builder of paper machinery, basket machinery, wood and iron workers' machinery, including rag engines, rag dusters, rag cutters, pumps, calenders, trimming presses, stamps, tape shuttles, etc., making a specialty of water wheels, shafting and gearing to order, and acting as agent for the Victor turbine and the Eclipse double turbine water wheels, also maker of Couch's Motor for church organs and light machinery. This house was founded in 1869 by Mr. Couch, a thoroughly qualified mechanic, and fully conversant with every detail of the business and the requirements of the trade. The premises occupied as a manufacturing plant comprise a two-story machine shop, built of brick, a brick foundry, and other buildings, the whole covering an area of 50x120 feet and thoroughly equipped with every convenience and appliance for the business, operated by a thirty-five-horse power engine, and affording constant employment to forty skilled hands. The Victor turbine has been thoroughly tested by James Emerson in his testing flume at Holyoke, Mass., and its remarkable results have commanded the attention of all who desire to obtain at the least cost the largest amount of power from a limited quantity of water. The Eclipse double turbine, sold by Mr. Couch, is a simple, durable, and cheap wheel, and is extensively used throughout the country. The special machinery made by Mr. Couch is considered the most perfect in the market, and a large and permanent demand has been created for it which comes from all parts of the United States and Canada. Prices are placed at a figure that is universally satisfactory.



Northampton National Bank, No. 99 Main Street.—The Northampton National Bank was originally incorporated under the laws of Massachusetts as the "Northampton Bank," April 13th, 1833, with a capital of \$100,000, which was increased four years subsequently to \$200,000, and as such it was conducted up to 1865, when it was reorganized under the national banking act as at present; its excellent condition now, with a capital stock of \$400,000 and the handsome exhibit of \$250,000 surplus and \$19,000 undivided profits, placing it at once among the leading financial institutions in this section of the State. The bank, which is the oldest in the city, has always occupied the present site, although the building was remodeled and its handsome brownstone front put on in 1866, and its first president was Eliphalet Williams, and its first cashier J. D. Whitney. Another notable incident connected with the bank was the memorable "Northampton Bank robbery," January 26th, 1876, by which bonds, certificates, and other securities and moneys amounting to upward of \$500,000 were stolen, but of which the greater part was subsequently recovered, this being one of the most extensive bank burglaries in the history of the country. The building is a substantial 25x60 feet three-story brownstone front structure, with spacious and fine offices and excellent equipments, and the First National Bank, of New York, and the Boston Globe National are the correspondents in these cities, banking hours being from nine A. M. to three P. M. The officers are Oscar Edwards, president (who has filled the position with eminent satisfaction for over twelve years); J. L. Warriner, vice-president, and John Whittlesey, cashier. The board of directors is composed of Messrs. Oscar Edwards, L. B. Williams, George W. Hubbard, H. R. Hinckley, J. L. Warriner, William Skinner, John L. Otis, Frank N. Look, and Charles N. Clark, all gentlemen of sterling integrity and among the leading business men and most prominent citizens of Northampton.

Glendale Elastic Fabrics Company, Manufacturers of Elastic Goring, Cords, Braids, Suspender and Narrow Webs, Easthampton.—For the best part of fifty years New England has led the trade of the United States in connection with the manufacture of every description of textile fabrics, and during that period the business in all its branches has assumed proportions that can only be described as colossal. An interesting and important branch of this industry is that carried on in Easthampton by the Glendale Elastic Fabrics Company, who are widely and prominently known as manufacturers of elastic gorings, cords, braids, suspender and narrow webs, and all textile rubber fabrics used for garters, suspenders, shoes, braids, etc., of all widths. This company was incorporated in 1863, present capital, \$200,000, and is officered as follows: S. T. Seelye, president; Jos. W. Green, Jr., treasurer and manager. The premises occupied for manufacturing purposes are spacious and convenient, Mill No. 1 being a four-story brick, 100x50 feet in dimensions; Mill No. 2, 110x50, five stories; Mill No. 3, 110x50, four stories; warehouse building, 80x40, three stories; rubber thread building, 80x40, two stories, thoroughly equipped with modern machinery and mechanical appliances operated by steam, with water-power auxiliary, and employment being furnished to three hundred and fifty

hands. The goods manufactured by this company are widely celebrated for their firmness of texture, substantial durability, and general excellence, and are sold throughout the entire United States, the demand steadily increasing with each succeeding year and driving the factory to its utmost capacity. It is unnecessary for us to state what reputation the company has acquired for enterprise, ability, and commercial honor; it is too high and widely disseminated to need any comment from us. We would, however, counsel the trade to investigate the advantages and inducements offered by the Glendale Company before closing contracts elsewhere. The president, Dr. Seelye, is a native of Connecticut; Mr. Green, the treasurer, was born in Marblehead, Mass., and his business training has been first in Boston, then in manufacturing at Easthampton. Both are gentlemen of large experience in financial and mercantile life, and eminently popular with the business public.

Nashawannuck Manufacturing Company, Manufacturers of Suspenders, Elastic Frills, and Webs.—In the progress of this review of the various industries of the thriving town of Easthampton, special attention is directed to the extensive manufactory of the Nashawannuck Manufacturing Company, who are known the country over as large manufacturers of suspenders, elastic frills, and webs. This company was incorporated in 1850, has a capital of \$300,000, and is officered as follows, viz.: President, C. Meyers; treasurer, G. H. Newman; agent, G. H. Leonard. The manufacturing plant is one of the most extensive in this section of the State, and comprises a four-story brick building as the main factory 310x34 feet, with a finishing mill of brick three stories high, 120x50 feet in size, possessing the capacity of producing one hundred thousand yards per year, operating two hundred looms, and giving employment to five hundred hands. There are six buildings altogether on the premises, and all are equipped with every mechanical appliance and facility for the production of these goods upon the largest scale. Having special facilities for production in every department of the business, besides confining themselves to the manufacture of a superior order of goods, this company is in a position to give to the trade exceptional advantages, to which fact the development of the business to its present immense proportions is largely due. The trade extends throughout all the United States and Canada. The offices of the company in New York are at Nos. 74 and 76 Worth street. The management of the affairs of the company is placed in experienced and eminently trustworthy hands, all of the officers being gentlemen of ability and worth and of high commercial standing.

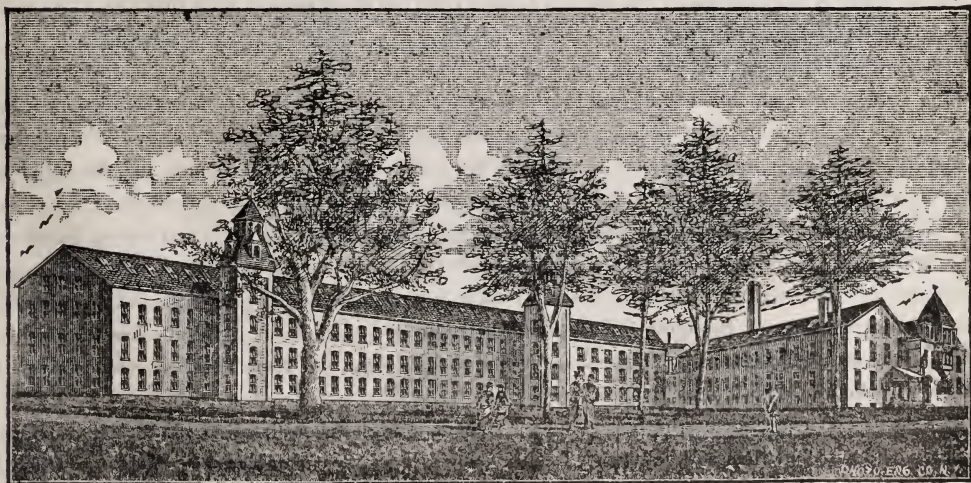
Hill Brothers, Manufacturers of Buttons and Tassel Molds, Williamsburgh, Mass.—Twenty odd years of continuous and prosperous existence is the record that marks the history of the well-known firm of Hill Brothers, manufacturers of suspender buttons and tassel molds, this town, whose capacious and ably conducted factory is located on Main street, and whose products maintain a uniformly high standard of excellence, and as a consequence are in steady and extensive demand all over the country. This flourishing enterprise was originally started in 1861 by H. G. Hill, who conducted it alone up to 1879,

when he associated with him his two brothers, J. W. and H. W. Hill, thus constituting the popular and prosperous firm whose name heads this sketch, and who have since continued the business with uninterrupted success. The works comprise a three-story frame structure 50x60 feet in superficial dimensions, supplied with steam and water power, and thoroughly equipped with the most improved machinery and appliances, including machines specially devised and constructed for this branch of industry, and employment is afforded to upward of fifteen expert operatives. Messrs. Hill, who are all natives of Williamsburgh, are men of energy and enterprise, and practically conversant with every phase and feature of their business.

Mansion House, Northampton, Mass., Rodney Brown, Proprietor.—We here refer to the popular hostelry of Northampton, now and for a few years past known as the Mansion House, which history follows back to the earliest Revolutionary times (1777). In the year above mentioned it was conducted as a tavern by Asahel Pomery, who was proprietor thereof until 1807, since which time it has had several changes of name, been burned and rebuilt at least three times, and finally the present commodious and sightly establishment was erected in 1870 by Messrs. John T. and George C. Fitch, of Hatfield. During the long life of this house it has changed hands nearly a score of times, yet it would be hard to find a more enterprising or satisfactory host among the entire number than the present proprietor, Mr. Rodney Brown, formerly of Boston, and for many years associated with the running of hotels. Since his accession to the management many desirable improvements and innovations have been inaugurated, and it is now known far and wide by commercial men and the traveling public generally as the most comfortable and homelike hotel in the county. The Mansion is most centrally located and near the Post-Office, City Hall, etc.; is a four-story brick structure 100x100 feet in dimensions, contains over one hundred sleeping-rooms, with reception-rooms, parlors, reading and writing rooms on the office floor, all neatly furnished and

provided with water, gas, and modern improvements. The table is a feature of the house, the cuisine being presided over by a chef who has given years of study to his art. About twenty hands are employed in the several departments. A free carriage is provided for guests to and from all trains, and the terms, two dollars and two dollars and fifty cents, are remarkably low for the accommodation afforded. A fine, large billiard and wine room is connected with the house, and visitors to this city, especially commercial men, will find it to their comfort and advantage to put up at the Mansion. Among other conveniences this hotel contains a number of especially large, lighted rooms for the display of and sale from samples.

H. L. James, Woolen Manufacturer, Williamsburgh, Mass.—In the manufacture of fancy cassimeres and other woolen specialties, attention is directed to the reliable and progressive house of Mr. H. L. James. This business was established by the present proprietor in 1853. The premises occupied are very commodious, and are fully supplied with all modern appliances and machinery known to the trade, and requisite for the successful conduct of the business. Eighty experienced operatives are employed, and the machinery is driven by a superior sixty horsepower steam engine, in connection with water-power from Mill river. Mr. James is thoroughly conversant with every detail of the manufacture of Union fancy cassimeres, and has been quick to see and utilize the latest improved machinery. Upward of two hundred thousand yards of these unsurpassed cassimeres are annually produced, and the trade of the house extends all over the United States. It may be justly stated that these goods are unrivaled for quality, uniformity, finish, reliability, and general excellence, and have no superiors in this or any other market. The New York selling agents of this popular house are Martin, Buffum & Co., dry goods commission merchants, No. 46 White street, New York. Mr. James has long been favorably known in the trade, and the signal success achieved is a just tribute to his enterprise.



BELTING BROS. & CO., SILK MANUFACTURERS, NORTHAMPTON, MASS.

TOWN OF WARE.

One of the brightest and pleasantest towns in all Hampshire county, whether regarded from a commercial or social standpoint, Ware can hold its own with the best of them. According to some rather musty records, time was when the ground upon which it is built was held of very small value. Standing on this lively and highly improved spot, bristling with evidences of profitable industry, wealth, and intelligence, it is somewhat ludicrous to reflect that almost the whole site of this town was once sold for "two coppers per acre." Yet such is the alleged fact.

For many years after all the country hereabout was well settled the territory now embraced in this town remained unoccupied, "the soil being so hard and rough that it was considered unfit for cultivation." The western part of the present town was called "equivalent land," and in the year 1713 was granted by the General Court of Massachusetts to a company of the Connecticut militia in recognition of their services in driving out the Indians. John Reed, of Boston, soon after bought it of this company for "two coppers per acre."

Ware was originally formed from parts of Brookfield and Palmer, and previous to its incorporation in the fall of 1761 was known as Ware River Parish. The first church was organized in 1757, with Grindall Lawson as its minister. Its name is derived from the many salmon weirs that were early constructed in its streams.

This town is pleasant and fortunate in situation, Ware river and its tributaries furnishing abundant strong water-power, which is not allowed to run to waste. In fact, it is to this that the town owes its existence. At this point the river has a fall of seventy feet in a course of as many rods. The country about the town rises into highlands, the scenery has many features of real beauty, and the soil has become kindlier than its ancient wont under the persuasive methods of modern agriculture.

Ware is located twenty-seven miles east from the city of Springfield, on the New London, Northern and Ware River railroad, a branch of the Boston and Albany. It is one of the most interesting and prosperous of the group of thriving towns of which it is a member, nor any whit behind them in the number and character of its public improvements and private enterprises. Its people are thoroughly alive to the great advantages they possess, are proud of their town, and leave nothing undone that will in anywise help to keep it attractive, prosperous, and healthy.

Schools and churches of the best character abound, a High School heading the former, a public library of almost four thousand volumes is free to young and old, two newsy weekly papers record local happenings and events, and no improvement essential to the well-being, comfort, and happiness of an intelligent New England community is here wanting.

The financial demands of the business men of the town are accommodated by the Ware National Bank, whose capital of \$300,000 is augmented by a surplus of \$60,000, while the Ware Savings Bank offers every legitimate inducement to the frugally disposed, of whom there are many.



TOWN HALL.

There is no town in the county the money value of whose manufactures exceeds that of Ware. The nature and extent of these, as well as the condition of its general trade, may be gauged by the data contained in the following sketches of the individual enterprises in which the people of Ware are engaged.

The Otis Company, Manufacturers of Otis Checks, Denims, Fine Underwear, Hosiery, etc.; Edwin H. Baker, Resident Agent; George E. Tucker, Superintendent.—A review of the industrial resources of the prosperous town of Ware, Mass., discloses an exceptional degree of enterprising activity in all departments of trade. In no branch of manufacture, however, is there a greater amount of energy and ability manifested than in that so ably represented by the old-established and widely known company which forms the subject of the present sketch. The business at present conducted by the representative Otis Company was duly incorporated in 1840, with a paid-up capital of \$500,000, increased to \$800,000 in 1872. Mr. George F. Fabyan is treasurer, Mr. Edwin H. Baker the resident agent. The Otis Company manufacture largely Otis checks and denims, fine underwear, and hosiery, which are unsurpassed for finish, quality, reliability, and general excellence by those of any other first-class manufacturers in this country or Europe. For many years we were compelled to look to Great Britain for a supply of these necessary goods, but now, through the energy, skill, and enterprise of manufacturers like the Otis Company, checks, underwear, etc., are produced here equal, if not superior, to the finest productions of foreign manufacturers. The premises occupied comprise eighteen buildings, which are admirably equipped with all the latest improved appliances and machinery, including six hundred and sixty-two looms and thirty-two thousand seven hundred and fifty-two spindles. The machinery is driven by several splendid turbine wheels of six hundred and fifty-horse power, while one thousand four hundred experienced operatives are employed. Two mills are constantly at work manufacturing checks, denims, etc., and another factory is devoted solely to the production of underwear and hosiery. The trade of the Otis Company extends from Canada to Texas and from Maine to California. The growth and prosperity of this progressive company are only commensurate with the energy and ability of its managers, who are sedulously engaged in maintaining the character and quality of their manufactures, and thereby meeting the most exacting demands of jobbers and first-class retailers in all sections of the country. The selling agents of the Otis Company are Bliss, Fabyan & Co., Boston, New York, and Philadelphia. The prosperity of the Otis Company presents a forcible illustration of the material benefits arising from a Federal policy affording protection to American industries, resulting in the development of the nation's wonderful resources, and in the creation of such great companies as this one, thereby rendering America forever independent of foreign manufacturers in all the chief staple lines of production, and benefiting our population in every possible way.

C. H. Trench, Dealer in Dry Goods, Carpets, Boots and Shoes, Crockery, and Groceries, Main Street.—Mr. C. H. Trench embarked on his own account in 1880, and has from the start steadily pushed his way to public favor and prosperity, occupying now a leading position in this branch of trade. The store is 25x60 feet in dimensions, is neatly fitted up and arranged, and a heavy and finely assorted stock is carried to meet the steady and growing demand, comprising a general line of dry and fancy goods, small wares, novelties, hosiery,

trimmings and kindred articles, carpets, boots and shoes, and a complete assortment of crockery, glassware, and fine family groceries, including teas, coffees, and spices, cereal products, canned goods, delicacies, condiments, and household articles—in short, everything that is to be found in a well-equipped general store, the business requiring the assistance of six efficient and capable clerks. Mr. Trench is a native of Connecticut.

Charles A. Stevens & Co., Woolen Manufacturers.—The imported English woolen goods and flannels are rapidly disappearing from our markets, which fact is a credit and honor to American industry. In this line special attention is directed to the reliable and progressive firm of Messrs. Charles A. Stevens & Co. This business was originally established in 1841 by Messrs. Gilbert & Stevens, and was conducted by them till 1851, and carried on by Mr. Stevenstill 1870, when the present firm was organized and succeeded to the management. The individual members of this copartnership are Messrs. Charles A. and Charles E. Stevens, both of whom are thoroughly practical woolen manufacturers, being fully conversant with every detail of the business and the requirements of the trade. The premises occupied comprise eight spacious buildings, which are admirably equipped with all the latest machinery and appliances. There are in the mills thirty-six cards, six thousand one hundred spindles, and ninety looms of the most improved construction, while one hundred and seventy-five experienced operatives are employed in the various departments. The machinery is driven by two powerful turbine wheels, and a superior eighty-horse power steam engine. The annual pay-roll amounts to \$120,000, and the yearly consumption to four hundred and fifty thousand pounds. Messrs. Charles A. Stevens & Co. manufacture extensively white and colored flannels, ladies' dry goods, all widths, opera flannels, etc. These flannels are unsurpassed for quality, finish, reliability, and general excellence by those of any other contemporary first-class house in the trade in this country or Europe. Messrs. Charles A. Stevens & Co. have given to Ware an establishment which, as a factor in its manufacturing wealth, is one of the most important, and while enriching the city have made for themselves a reputation co-extensive with their various woolen productions. Rusken, Wilder & Co., Boston and New York, are the selling agents.

Andrew Bryson, Dry Goods, No. 68 Main Street.—The reliable and well-ordered emporium of Andrew Bryson, dealer in dry goods, etc., was established in 1881, and by the superiority of the goods handled and the sound judgment and strict integrity that from the start have characterized its management the trade has increased steadily annually, until now it is very extensive and grows apace. The premises occupied comprise a 25x70 foot store and basement, an excellent display being made, and a large and well-selected stock is carried, including a full and fine line of general dry goods, underwear, hosiery, gloves, and furnishing goods, cloaks, fancy wares, and dress trimmings, laces, embroideries, novelties, etc., a staff of ten capable and attentive assistants being employed. Mr. Bryson is a native of Scotland, and has resided in the United States many years.

Delevan House, John J. Shay, Proprietor.—This famous hostelry was first opened over half a century ago, or, to be more exact, in 1835. It was called the Nenamasec House, afterward the Ware Hotel. In 1872 Mr. Thomas Kendrick became the proprietor of the place, and gave to it the name of the Delevan House. Mr. Shay succeeded Mr. Kendrick in the management in 1883. The premises consist of a two-story building 75x50 feet in dimensions, equipped throughout in first-class style, and having thirty rooms. But these premises have become too small for the demands which are made upon the resources of the house, and so a new building is now in course of erection which will be ready for occupancy by April, 1887. The new Delevan House will be a palatial structure. The plans call for a three-story brick building with granite trimmings, and having dimensions of 100x100 feet. The space on the ground floor will be taken up for three fine stores, to be rented to responsible parties, and hotel office and ladies' entrance in the centre, and the entire two upper stories will be occupied by Mr. Shay. On the second floor will be located the ladies' parlor, the gentlemen's reading and writing room, the billiard-room, the bar-room, and the dining-room, which will have ample space for seating one hundred persons at one time. There will be forty sleeping-apartments, which will be heated by steam, lighted by gas, and supplied with electric call bells, and the house will be furnished throughout in elegant style, and be supplied with all modern conveniences. The rates will remain at the same figure, two dollars per day. A large livery and boarding stable is attached to the Delevan, and has accommodations for receiving and taking care of sixty-two horses. Mr. Shay, the enterprising proprietor of this house, was born in New Jersey.

F. P. Clark & Co., Dealers in Furniture, Pianos, Organs, Sewing-Machines, etc.—Attention is directed to the admirably conducted and well-known emporium of F. P. Clark & Co., whose capacious and well-ordered warerooms are one of the chief centres of interest in Ware, and where can always be found an exceedingly fine assortment of useful and ornamental household articles, including beautiful furniture of all kinds, plain and artistic, pianos and organs of popular makers, and sewing-machines of the best-known manufacturers, also an elegant line of plated ware, table and pocket cutlery, children's carriages, toys, novelties, and a variety of fancy wares of every description. This flourishing business was started in 1879, and from the first this pushing and popular firm may be said to have virtually bounded into public favor and patronage. The premises occupied are commodious and tastefully arranged, the store on first floor, used for general merchandise, being 25x100 feet in dimensions, the second floor, 50x60 feet, being used for the display of parlor furniture and upholstery, etc., and the third floor is the dining-room and chamber suit department, and a large and splendid stock altogether is carried to meet the requirements of the trade. The firm are agents for the reliable and well-known C. D. Pease pianos, the Sterling, the Loring & Blake organs, and the White sewing-machines, and sell on the most liberal terms either for cash or on installments. The copartnership consists of Messrs. F. P. Clark and H. M. Plati, both natives of Pittsfield, Mass.

G. K. Cutler, Bookseller and Stationer, and Dealer in Paperhangings, Musical Instruments, Sheet Music, etc., Main Street.—The old and well-known establishment of G. K. Cutler is one of the landmarks of the town, and since the house was founded in 1849 has ever maintained a record of uninterrupted success. The premises occupied are spacious and commodious and arranged with excellent taste, a neat display being made and a large and superior stock is carried, including, besides a full and fine line of commercial and school stationery, books of all kinds, school and text-books, novels, works of fiction, pictorials, magazines, and periodicals, also an elegant assortment of paperhangings and decorations, fancy articles, art novelties, cards, musical instruments, sheet music, and general musical merchandise, Mr. Cutler representing the popular Smith American Organ Company, of Boston, whose pianos and organs maintain a uniformly high standard of excellence. Pianos, organs, and musical instruments of any make or variety desired can be had also. Mr. Cutler is a gentleman in the prime of life, active and energetic, and is a native of Greenwich, Mass.

Coe & Naylor, Dry Goods, Groceries, China, and Crockery Ware, Main Street.—This house was established in 1884, and, although not so old as some other houses, it has achieved a very enviable reputation, not only for the fine quality of goods, but the excellent manner in which the business is conducted. The store is quite large and fitted up in a very handsome manner. The stock consists of a complete and carefully selected line of dry goods, such as cloths, cassimeres, linens, muslins, prints, etc., also notions of every description and fancy goods of all kinds. They also keep a fine line of staple and fancy groceries, pure and fresh teas, coffee, and spices, canned goods, foreign and domestic fruits, flour, and other cereal foods, bakers' and laundry supplies, provisions, sugars, syrups, and molasses, butter, cheese, eggs, and other farm and dairy products, etc., etc. The china, glass, and crockery department is filled with a stock that cannot fail to please customers. Their trade is extensive and rapidly increasing, and all goods are sold at the very lowest prices. The individual members of the firm are S. W. Coe, a native of Ohio, and Thomas Naylor, Jr., who was born in Massachusetts.

D. W. Miner, M.D., Drugs and Medicines, Main Street.—For nearly half a century D. W. Miner, M. D., has been one of the most prominent residents of Ware, and has a long-established reputation as a skillful physician and accomplished pharmacist. Dr. Miner is a native of Peru, Mass., and is a graduate of the Berkshire Medical College. In 1841 he established himself in business in this town, and has ever since enjoyed a large and influential patronage. His store and office in size is 50x20 feet, giving room for the carrying on of a large trade. Dr. Miner is well versed in materia medica, and his large stock of drugs and chemicals is always fresh and of the first order of excellence. In compounding prescriptions, very minute and careful attention is given by Dr. Miner and his two competent assistants, and every precaution is taken to insure accuracy. A first-class stock of toilet and fancy articles is always carried on hand, likewise surgical instruments and a full line of druggists' sundries.

The Ware "Standard," Charles W. Eddy, Local Editor, Job and Fine-Art Printer, Main Street.—The well-known and popular job and fine-art printing house of Mr. Charles W. Eddy, local editor of the *Ware Standard*, was established by him in 1870. The premises occupied are supplied with a steam engine and jobbing presses of the most approved kind. All of the most artistic designs in types are at hand, and job work of every description is executed in the highest style of the art, including the photo-mechanical process. Having published in the past two years fourteen volumes illustrating different towns, this process gives all the details and beauty of light and shade seen in the photograph, but printed with ink makes it as prominent as the letter-press. Being a practical printer of many years' experience, he gives personal supervision to all work, and allows none to leave his establishment that does not come up to the highest standard of excellence. His trade is very large and extends throughout the town and a radius of many miles of the surrounding country. Mr. Eddy was born in West Brookfield, Mass., and has resided here for a quarter of a century.

P. H. Sagendorph, Watches, Clocks, and Jewelry, No. 56 Main Street.—A prominent house engaged in the jewelry business in Ware is that of Mr. P. H. Sagendorph, which was established by the present proprietor in 1862. The premises occupied are commodious and handsomely fitted up for the display of the large and finely selected stock, which consists of fine gold and silver watches from the most famous manufacturers in Europe or America, plain and fancy rings, diamonds, rubies, and other precious stones, set in the very latest unique and fashionable designs, watch chains and charms, shirt studs, collar, cuff, and sleeve buttons, gold pens and pencils, necklaces, sets for ladies, also a large assortment of foreign and domestic clocks, solid silver and plated ware of every description and pattern. A specialty is made of repairing fine watches and jewelry, and as Mr. Sagendorph is a practical and experienced man, he employs none but the most skillful and competent workmen for this department. All goods are warranted to be as represented, and are sold at the very lowest possible prices. Mr. S. was born in New York State, but has resided here for many years.

Martin L. Lane, Successor to T. F. Guy, Dealer in Groceries, Flour, Crockery, Glass Ware, etc.—The prominent and popular house of Mr. Martin L. Lane was originally established by Mr. T. F. Guy in 1883, who was succeeded by the present proprietor in 1886, and has attained a very high reputation for the honorable manner in which the business is conducted. The store is handsomely fitted up, and supplied with every appliance necessary for the business. The stock is large and comprises a finely selected assortment of fancy and staple groceries, embracing pure and fresh teas, coffees, spices, canned goods, foreign and domestic fruits, sugars, syrups, molasses, flour and other cereal foods, bakers' and laundry supplies, cheese, butter, eggs, and other farm and dairy products, etc. He also has a full stock of crockery and glass ware, etc. The goods of this house are noted for their freshness, absolute purity, and extremely low prices. Mr. Lane was born in New Hampshire, and has resided here for some time.

C. Hitchcock & Co., Dealers in Dry Goods, Groceries, Boots and Shoes, etc.—Thirty years of continuous existence marks the career of this popular concern. The house was founded in 1857 by Mr. Calvin Hitchcock, the present senior member, he conducting the business alone up to 1881, when he admitted into partnership his son, Charles C. Hitchcock and S. M. Sibley, thus constituting the energetic and prosperous firm of C. Hitchcock & Co. They occupy a store and basement each 25x75 feet in dimensions, arranged with taste, and a heavy and finely assorted stock is constantly carried, including a general line of dry goods, trimmings, carpets, fancy goods, boots and shoes, household articles, and small wares, also a full assortment of fine family groceries, teas and coffees, spices, canned goods, food products, cereals, delicacies, table luxuries, staple goods, crockery, glassware, and kindred articles of every description. Seven active and competent assistants attend to the wants of patrons and purchasers, and the services of three delivery wagons are in constant requisition. Mr. Hitchcock, the elder, who is a native of Brimfield, Mass., is one of the old and respected citizens of this town, and is one of the trustees of the Ware Savings Bank.

J. B. Sibley, Dealer in Hardware, Tools, Paints, Oils, etc., Grey's Block.—The flourishing and well-ordered concern of J. B. Sibley, whose popular store is favorably situated in Grey's Block, comprise a store and basement, each 25x50 feet, neatly fitted up, and a large and excellent stock is constantly carried on hand, including a full and fine line of general hardware, agricultural implements, mechanics' tools, cutlery, housefurnishing goods, window glass, putty, paints, oils, colors, cordage, and everything that is to be found in a leading establishment of the kind. Mr. Sibley being also agent for "Civlar's honest fertilizers" and "Mitchell's standard fertilizers." Two competent and polite assistants attend to the wants of purchasers, and, altogether, a very substantial and steadily increasing business is done throughout Ware and surroundings. Mr. Sibley is a native of Hardwick, Mass., but a long resident of Warren; he started in business here in 1883, and the positive and permanent success that has attended his efforts attests his enterprise.

S. A. Corser, Proprietor of Ware Iron Foundry, Manufacturer of Iron Sinks, Plow Points, and Machinery Castings.—Mr. S. A. Corser, proprietor of the Ware Iron Foundry, started this flourishing concern in 1880, and has, by untiring industry, push, and pluck, steadily earned his way to prominence and prosperity, enjoying now a large and substantial measure of merited recognition. The premises occupied comprise a foundry and machine shop, supplied with full steam power and thoroughly equipped with the most improved appliances and appurtenances, some half a dozen skilled workmen being employed. He manufactures iron sinks, plow points, and machinery castings of every description, his products finding ready market in and around Ware and in Worcester, jobbing work of all kinds also being attended to in the most prompt and satisfactory manner, and altogether a very fine business is done. Mr. Corser is a gentleman past the meridian of life, active and vigorous, and is a native of Vermont, whence he came here some six years ago.

H. A. Smith & Co., Dry Goods, Millinery, and Fancy Goods, No. 44 Main Street.—This business was first established in 1869 by Messrs. Parker & Hall, and from the date of its inception has always been the recipient of a large and flourishing trade. In 1884 the above-named firm was succeeded by the present firm. The premises occupied are fitted up in a very handsome manner, and supplied with every convenience for the comfort of customers and accommodation for the very large and comprehensive stock constantly on hand, which embraces almost everything in the dry goods, millinery, and fancy goods line, such as cloths, cassimeres, silks, satins, velvets, brocades, plushes, foreign and domestic dress goods, linen for household and personal wear, gingham, muslins, prints, counterpanes, etc., also fine millinery goods, hats and bonnets of the very latest and most fashionable shapes, plumes, tips, feathers, ribbons, and trimmings of every variety. The notion and fancy goods departments are replete with everything that can be classified under those headings. The proprietors make a special point of charging no fancy prices for their goods, but mark everything down to the lowest point consistent with fair and honorable dealing. Their trade is very large, and extends throughout the surrounding country, which necessitates the employment of several assistants, who are always prompt, polite, and attentive to the wants of customers. The individual members of the firm are Mr. H. A. Smith, a native of Boston, and Mr. F. H. Tucker, who was born in Hardwick, Mass.

Hampshire House, J. W. Lawton, Proprietor.—The "Hampshire," which is in all respects the hotel par excellence in Ware, was originally started in 1867 by D. A. Jennison, who conducted it up to 1885, when it passed into the control of mine host Lawton, under whose capable and efficient management the patronage has grown steadily and substantial, the capacity of this deservedly popular hotel being now frequently taxed to accommodate its guests. The house is centrally located on Main street, convenient to all lines of travel converging in the town, and a hack meets every train at the depot and conveys guests to the hotel free. There are thirty-two rooms, well-aired, lighted, and appointed, with dining-room having a seating capacity for forty-two, finely furnished parlor, reading and writing rooms, etc., and with excellent sanitary arrangements, the service also being first-class in every respect, while the cuisine is the very best the markets affords. The rates, too, are extremely moderate, two dollars per day, with special rates for commercial travelers. Mr. Lawton,

who is a native of Ware, is a typical Boniface, and all persons sojourning under the hospitable roof of the well-ordered "Hampshire" will pay testimony to his unremitting attention.

J. R. Lawton, Ready-Made Clothing, Boots and Shoes, Gents' Furnishing Goods, Hats, Caps, Trunks, and Bags, Main Street.—This house was founded in 1851 by the present proprietor, and has always been the centre of a first-class trade, which has few, if any, successful rivals. The premises occupied are commodious, centrally located, and are fitted up in a very handsome manner, and supplied with every convenience for the comfort of customers and to accommodate the large and finely selected stock of goods constantly on hand, which consists of a full and complete line of ready-made clothing for gentlemen, youths, and boys, made of the best materials and in the finest style of workmanship, and of the latest and most fashionable styles. He also keeps a full assortment of silk, cassimere, Derby, soft fur, and felt hats and caps of every design and style known to the trade and is in constant receipt of new styles of goods mentioned above. His supply of furnishing goods is replete with all kinds of underwear, shirts, collars, cuffs, neckwear, hosiery, gloves, canes, umbrellas, etc., and he is also prepared to furnish his patrons with any description of travelers' goods, such as trunks, valises, satchels, bags, cabas, etc. All goods are warranted to be as represented, and are sold at the very lowest possible prices. Mr. Lawton is a native of Connecticut, but has resided here for many years.

Charles E. Blood, Druggist.—A prominent house engaged in the drug business is that of Mr. Charles E. Blood. This business was founded in 1845 by William B. Breakenridge, who in 1876 was succeeded by the present proprietor. The premises occupied are very handsomely fitted up, a very elaborate soda-water fountain forming a portion of the equipment. The stock is full and complete and consists of a carefully selected assortment of fresh and pure drugs and chemicals, proprietary medicines of well-known merit and reputation, mineral and soda waters, toilet and fancy articles, perfumery, druggists' sundries, etc. In the compounding of physicians' prescriptions and family recipes all modern appliances to secure accuracy have been provided, and none but the most skillful and experienced assistants are employed. Mr. Blood is a native of Ware, and has held the office of county commissioner and overseer of poor for twelve years, also many other town offices, and he fully merits the success he has attained.

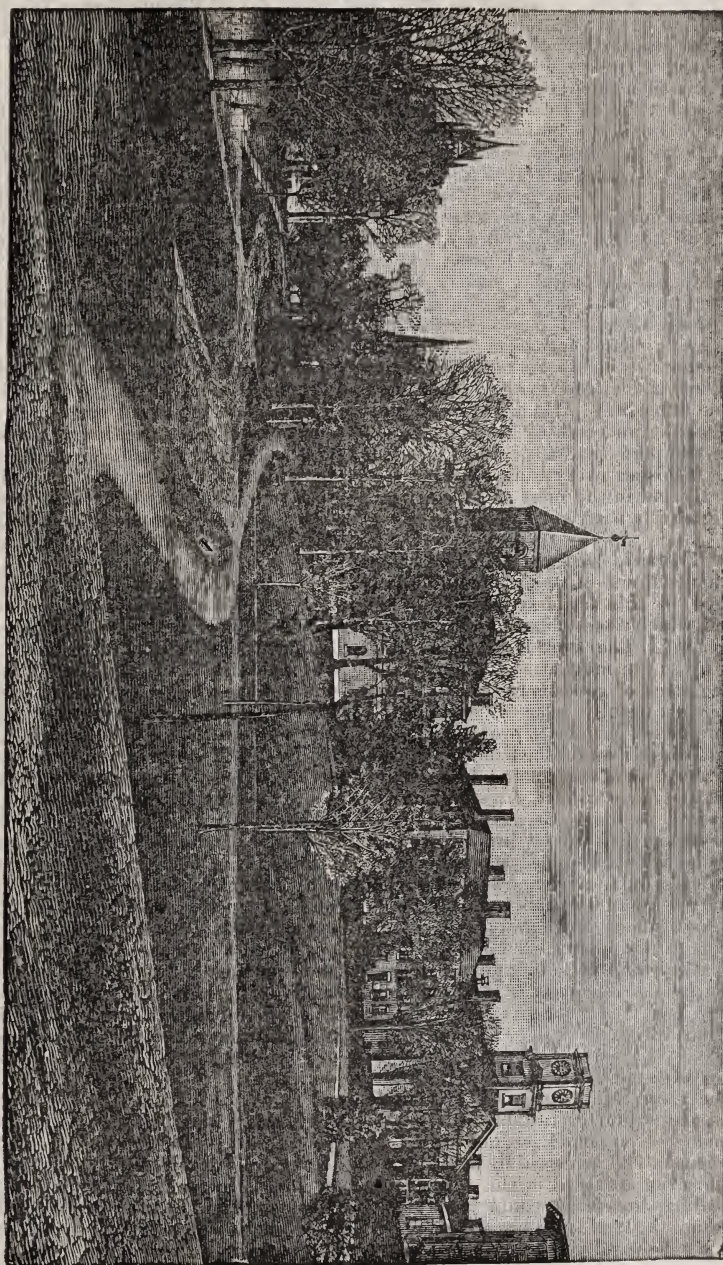
TOWN OF AMHERST.

Amherst as a town is co-equal in length of years with the independence of our country, as, although set apart by the mother town (Hadley), in the year 1700, it was not incorporated as a town till 1776. It is separated from the Connecticut river by the town of Hadley, and is bounded on its several sides by Sunderland and Leverett, in Franklin county, on the north; by Shutesbury, in same county, on the east, and also by Pelham and Belchertown, in Hampshire county; on the south by Granby and South Hadley and west by Hadley. The town contains upward of eighteen thousand acres and nearly five thousand inhabitants. It is on the line of the New London Northern railroad and will be intersected by the Massachusetts Central railroad on the completion of that thoroughfare. The town comprises three villages, known as Amherst or Amherst Centre, North Amherst, and South Amherst, with a suburb called East Amherst. The former is the largest and most important village, being in the geographical centre of the town and contains the town clerk's office, eight churches, one large and two smaller hotels, one national and one savings bank, and a post-office, with a branch at East Amherst. The place has a small fire department and gas works, and its manufactories consist of two large establishments for the production of men's straw hats. It is likewise the seat of Amherst College, founded in 1821, and of the State Agricultural College, opened in 1867. The town also has one Masonic Lodge, one G. A. R. Post, a village improvement society, two temperance societies, and an organization known as the Amherst Grange, Patrons of Industry, as well as the East Hampshire Agricultural Society. It also enjoys the advantages of two public libraries in addition to the exceptionally fine one connected with Amherst College. Without reference to the superior advantages of the college, the educational facilities of the town are exceptional, as, with the comparatively limited population, there are eleven structures used as public schools, besides three private schools.

The celebrated institution known so widely as Amherst College is an outgrowth from Amherst Academy, whose origin and opening were synchronous with the events of the last war with England, but it was indirectly the result of the high moral and intellectual aspirations of the early inhabitants of this portion of the colony. The college consists of upward of a dozen fine buildings devoted to the different required purposes, all of which are admirably located, the group together making an imposing as well as attractive collection.

The Massachusetts Agricultural College is located on an elevation a short distance outside the village centre, and comprises several finely constructed buildings. At this college thorough training and instruction are given in all that pertains to the cultivation of the soil, for the production of field and garden crops, fruits, and flowers. The college has now nearly two hundred students, while Amherst College has upward of five hundred altogether, besides a complete and specially applicable faculty in connection with either institution. Many even of the commercial residents allow that Amherst is (in a business light) dependent principally upon these important and extensive educational institutions, as, from its situation in the county and its lack of satisfactory railway facilities, it is inconvenient to the residents of most of the surrounding country, who can so much more readily visit Northampton on the one hand, or Holyoke and Springfield on the other; but its business blocks nevertheless present an attractive appearance, and from the nature of things those connected with the colleges and other private schools have higher and more varied and abundant requirements than a like number of tillers of the soil, so that the merchants of Amherst have no reason to, nor do they, complain of the measure of patronage vouchsafed to them.

Edwin Nelson, Dealer in Classical and Miscellaneous Books, Stationery, and Fancy Articles, No. 3 Post-Office Block, Merchants' Row.—Mr. Nelson is a native of Upton, Mass. The business was founded about 1825 by Adams & Carter, and the popular store has become one of the best known business landmarks in Amherst. His store has a frontage of 25 feet and a depth of 60 feet, and its fittings and furnishings are of an elegant and attractive character. The stock is a large one, and has been selected with experienced judgment and tact. It is admirably kept and displayed, and there is little exposed for sale here that is not of a useful and serviceable kind. The large assortment of books embraces classical, scientific, and all the standard works of the best-known authors, ancient and modern, in all the various departments of literature, mercantile and fancy stationery goods of every description, and fancy miscellaneous articles in profusion.



AMHERST COLLEGE.

E. D. Marsh, Furniture Dealer and Undertaker, No. 10 Phoenix Row.—As one of the leading representatives of the furniture trade we would call attention to the house of Mr. E. D. Marsh, No. 10 Phoenix Row. This business was originally established by Messrs. Marsh & Young in 1861, and since its inception has always received a liberal and substantial patronage. Mr. E. D. Marsh, son of the senior member, succeeded Mr. Young in the firm in 1869, the firm then becoming M. M. Marsh & Son, and in 1883 Mr. E. D. Marsh acquired the sole proprietorship of the business, which he has since retained. The premises occupied are spacious, comprising a three-story brick house and basement, which is very conveniently and handsomely appointed, and contains a full and general assortment of all kinds of parlor, library, chamber, and dining-room sets in all the leading and most fashionable designs, also a great variety of other household furniture, sofas, chairs, bedding, lambrequins, window-shades and draperies, curtain poles and rings, mirrors, picture frames, etc. Mr. Marsh also manufactures cabinetware to order in any style desired, and also attends to all kinds of repairing in his line of business. He is prepared to execute all orders for undertaking, and is especially qualified for the performance of these necessary duties. He furnishes everything required for a burial promptly and in the most satisfactory manner. Mr. Marsh is a native of this State.

Charles Deuel, Druggist, Amherst House Block, Merchants' Row.—A prominent and reliable house engaged in this business is that of Mr. Charles Deuel, which was established by the present proprietor in 1859. The store is spacious and elegantly fitted up in the most attractive and artistic manner. The stock of goods is full and complete, and embraces a carefully selected assortment of fresh and pure drugs, chemicals, proprietary medicines, and remedies of established merit and reputation, mineral waters of foreign and domestic production, toilet and fancy articles, surgeons' and physicians' requisites, perfumes, druggists' sundries—in short, everything that can be properly thought of in connection with a first-class pharmacy. Mr. Deuel is a druggist of many years' experience, and gives special attention to the compounding of physicians' prescriptions and family recipes, accuracy and promptitude characterizing the filling of every order. Many of the leading physicians send their patients here exclusively. Mr. Deuel is a native of New York State, but has been a resident of Amherst since 1854.

A. F. Cowles, Dealer in Dry and Fancy Goods, Millinery, etc., Main Street.—This reliable and excellent emporium was established in 1876, and being conducted on sound business principles, and its management characterized by foresight and judicious enterprise, coupled with upright and honorable dealing, the result could hardly have been other than the full measure of prosperity Mr. Cowles now deservedly enjoys. The premises occupied are spacious and commodious, comprising two stores (connected), each 25x75 feet in dimensions, handsomely and tastefully fitted up. A full and fine line of dry goods, notions, gloves, hosiery, laces, and fancy goods, also a splendid assortment of millinery goods, hats, and bonnets in the latest styles and designs, trimmings, silk ribbons, plushes,

velvets, etc., is carried, and from five to seven capable assistants are regularly employed. Mr. Cowles is a native of Amherst.

William Kellogg, Merchant and Manufacturer, No. 12 Phoenix Row.—The house of William Kellogg is now nearly three-quarters of a century old, having been established in 1814. It was founded by Mr. James Kellogg, father of the present proprietor, Mr. William Kellogg, who succeeded to the business in 1867. He is carrying on a very extensive business as a general dealer in hardware, groceries, and dry goods, and manufacturer of carpenters' planes of all kinds. His store covers an area of 110x25 feet. He also occupies the basement, which is of similar proportions. The stock carried is very large, and embraces a first-class assortment of hardware and small agricultural implements of all kinds. Mr. Kellogg's plane factory is located two miles from town, and consists of two buildings, one a three-story brick structure 50x33 feet in dimensions, the other a two-story frame building 60x33 feet, and wing 36x25 feet, three stories. The factory is equipped with all the most improved machinery and appliances, and the very finest carpenters' planes in the market are made here. Employment is given to from five to fifteen skilled hands. Mr. Kellogg has an extensive trade demand for these fine planes, and all orders are filled promptly and on favorable terms. Mr. Kellogg is a native of Amherst.

J. A. Rawson, Dealer in Watches, Clocks, Jewelry, Fine Pocket Cutlery, etc., Merchants' Row.—This is the leading and best-equipped establishment of the kind hereabouts. The business was established in 1869, and from its inception down to the present day Mr. Rawson has enjoyed a liberal patronage, the general excellence and reliability of the goods handled and the energy and ability displayed in the management of the concern, coupled with upright and honorable dealing, being the special features contributing to his well-merited success. The store is 25x65 feet in dimensions and handsomely fitted up, an exceedingly fine display being made, and a heavy and A 1 stock is constantly carried, embracing a full and fine line of watches, clocks, jewelry, silver and plated ware, and optical goods, also an excellent assortment of fine pocket cutlery, canes, gold pens, fine stationery, and sporting and fancy goods, repairing of all kinds being also neatly and promptly executed, and two capable and efficient assistants are employed in the store. Mr. Rawson, who is a native of East Alstead, N. H., is a practical and expert workman.

H. B. Edwards & Co., Dry and Fancy Goods, Cutler's Block, Merchants' Row.—Since the above firm was established here in 1880 it has enjoyed prominence among those engaged in this line of trade. The headquarters of this firm are at Cutler's Block, Merchants' Row, in a store 65x25 feet in dimensions. A very large stock is carried, embracing a complete assortment of dry and fancy goods of every description. The stock comprises all the latest and most fashionable novelties of the day, and is being constantly added to by the receipt of fresh invoices. Three clerks are employed. The active member of the firm is Mr. H. B. Edwards. He is a native of Massachusetts.

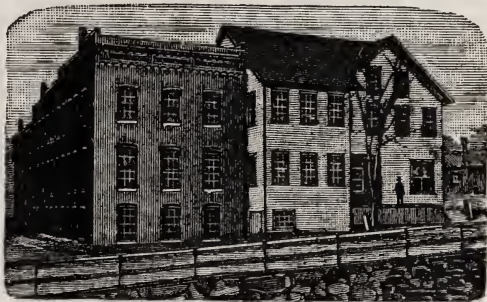
Jackson & Cutler, Dry and Fancy Goods and Choice Family Groceries, Merchants' Row.—This establishment enjoys the unique distinction of being the oldest business house in Amherst, having been founded in 1818 by Mr. L. Sweetser. Later on the firm became Sweetser & Cutler, afterward George Cutler for many years, and in 1884 was again changed, this time to Jackson & Cutler. The firm occupy excellent quarters on Merchants' Row, their fine store covering an area of 100x25 feet, affording ample opportunity to display a splendid stock. The assortment carried includes a complete variety of dry and fancy goods, also of choice family groceries. The stock of dry goods embraces every description of foreign and domestic novelties in this line, including all the latest styles and fashions. In the assortment of groceries everything is fresh and of prime quality, as none but the best goods are allowed to leave the establishment. Six hands are employed and both a wholesale and retail business is carried on. Messrs. William B. Jackson and George Cutler, Jr.,

are the members of the firm. Mr. Jackson is a native of Hartford, Conn., and Mr. Cutler of Amherst.

Amherst Co-operative Association, Groceries, Farming Tools, Field and Garden Seeds, Pleasant Street.—The Amherst Co-operative Association was incorporated in 1877. The officers are: President, C. S. Smith; treasurer, H. W. Cook; secretary, H. L. Cowles; agent, W. G. Towne. All of these gentlemen are natives of Massachusetts, and are widely known as being responsible business men. Their headquarters are very tastefully arranged and well kept. A very large stock is carried, embracing a complete assortment of choice fancy and staple groceries of every kind, crockery, farming tools, field and garden seeds, etc. All persons trading here get the best of goods at the lowest prices. Four hands are employed under Agent Towne, and no patron can fail to be satisfied at the courteous treatment which is extended to all. A large business is enjoyed in all seasons.

TOWN OF GREENFIELD.

Greenfield is the shire town of Franklin county and is situated west of the Connecticut river. It is bounded on the north by Bernardston and Leyden, on the west by Shelburne, on the east by the Connecticut river and Gill, and on the south by Deerfield, of which town it was originally a portion, and it contains about seventeen and a-half square miles and seven thousand population. The Green river, a branch of the Deerfield, flows through the west part of the town and a little stream called Fall river flows through the northeast part. These streams have several brooks flowing into them, so that the town is well watered, and has in addition several good water-power sites. The soil, especially near the streams, is quite fertile, and the people are largely engaged in agricultural pursuits. Tobacco is the leading article produced, while much attention is given to the production of milk and butter, large quantities of both being annually shipped to the Eastern cities, principally to the Boston market. This town contains also one of the largest shippers of apples to be found in the western portion of the State, they being collected from the surrounding country. This firm paid over \$10,000 to farmers for this article alone during the past season. Both the Fitchburg and Connecticut River railroads pass through the town, affording ample and direct transportation facilities both east and west to Boston and New York. The town is the centre of trade for a large area of country, its retail business aggregating as much as many towns double its population. Its manufactures are varied, including the production of cutlery, children's carriage trimmings and carriages, shoes, etc. The town is well supplied with banks, three national and two savings institutions finding ample field for their services. The *Gazette and Courier*, a weekly paper published here, is one of the oldest publications in the State, having been



CUTLER, LYON & FIELD (see page 000).

founded in 1792 as the *Impartial Intelligencer*. This paper has a strong hold upon the residents of the county, and such has always been its satisfactory support that several other newspapers started here from time to time have been short-lived in each instance. The educational facilities have always been up to the high average usual to thriving New England towns, and at present writing ample opportunity is available for the complete education of the youthful portion of the population, including a high school which was originally established more than a third of a century ago. A bronze medal was awarded Greenfield at the Centennial Exhibition for excellence of its school exhibit. In places of worship this town is well provided, having one of each of the following denominations: Episcopal, Congregational, Baptist, Methodist, and Roman Catholic. It has also six Masonic lodges and one Odd Fellows, and is favored with two public libraries. It is well supplied with pure water, and, although its illuminating advantages are not entirely satisfactory, the town has recently voted to adopt the electric light, for which a plant will shortly be constructed. Greenfield has shown a substantial gain during the past decade, and more especially during the preceding ten years, as during that time many entirely new streets have been built up, principally with handsome structures, and as a place of summer resort, on account of the salubrity of its climate and enjoyable drives and scenery, the town is gaining in popularity each year. The mercantile community of Greenfield are live and progressive in their efforts, which are specially successful in their results, and few, if any, towns in the State of its population can be so confidently congratulated on their stability and advancement.

Ferguson & Logan, Dealers in Dry Goods.—Although a comparatively new concern in Greenfield, the pushing and energetic firm of Ferguson & Logan, dry goods merchants, occupy a position in the forefront in this important department of mercantile activity hereabouts to-day, the house being a branch of the Holyoke house of same name, and was inaugurated in this town in April of this year. The premises occupied are spacious and commodious, the store being 25x60 feet in dimensions, with two elegant show windows and handsome fixtures, a splendid display being made, and a heavy and well-selected stock is carried, including general dry goods, woolens, cottons and linens, dress trimmings, notions, hosiery, gloves, small wares, fancy goods, novelties in ladies' wear, laces and embroideries, in short, everything comprehended under the general head of "dry and fancy goods," and the service and order prevailing indicate excellent management. A patent (and ingenious) money-carrier is in use, which greatly facilitates business, and some half a dozen efficient and polite assistants attend to the wants of customers. The individual members of the firm are Messrs. R. M. Ferguson and J. P. Logan, the former a native of Canada, and the latter of the State of Maryland.

American House, Main Street, D. S. Simons, Proprietor.—This popular hotel is one of the oldest hostelrys in the State, having been a favorite place of entertainment for more than one hundred years. The main building is a four-story brick structure, measuring 100x50 feet. To this a three-story frame extension, 100x65 feet in size, was built in 1876. There is a spacious and neatly fitted-up office and a reading and writing room, together with a dining-room capable of seating one hundred and fifty persons on the first floor, and on the second floor are ladies' parlors, etc. The house contains one hundred rooms, which are supplied with all modern conveniences, including electric bells. Bath-rooms are located on each floor, and the house is heated throughout by steam. It is also admirably lighted, cleanly kept, and the cuisine is of a first-class character. A staff of eighteen hands is employed, and the utmost courtesy and attention are shown to all guests. The present proprietor has been

"mine host" since January, 1867, when he succeeded Mr. William Keith. He is a native of New Hampshire, and is one of the most popular hotel-keepers in the district. The charges are two dollars per day.

W. A. Forbes, Dry Goods and Carpets, Hovey's Block.—This house was founded in 1860, and from the date of its inception has been the centre of a first-class trade. The premises occupied are spacious and well equipped and very handsomely fitted up with elegant counters, show-cases, large French plate-glass show-windows, which are most artistically arranged, and all other appliances for the comfort of customers and accommodation of the large stock of goods constantly carried. The stock in this establishment has all been carefully selected, and consists of a full line of dry and fancy goods, carpets, cloths, cassimeres, silks, satins, velvets, foreign and domestic dress goods, worsteds, flannels, muslins, prints, gingham, bedspreads, etc., etc., also ladies' furnishing goods, underwear, gloves, hosiery, parasols, umbrellas, fans, etc., etc. The fancy goods and notion department is filled to repletion. He also keeps constantly on hand a fine assortment of carpets of foreign and domestic manufacture. The business is very large and extensive, and the proprietor makes a special point to charge no fancy prices. Mr. Forbes was born in Buckland, Mass.

Charles Keith, Dealer in Flour, Salt, Teas, Groceries, and Provisions of all kinds, No. 1 under Washington Hall.—This business was founded in 1869 by the present proprietor, Mr. Keith, who is a native of the town, and a gentleman of great business push and enterprise. The premises occupied comprise a store 25x65 feet in dimensions, and a basement of equal size. It is very tastefully fitted up and admirably arranged, and the stock embraces flour, salt, nails, teas, coffees, groceries, and provisions of all kinds. The proprietor has the best of facilities for receiving choice, fresh, wholesome supplies from first hands on the most advantageous terms. Five hands are employed, and prompt attention is shown to all patrons, and goods are delivered free to any part of the town. The business partakes of both a wholesale and retail character.

The Greenfield Savings Bank.—The well and favorably known Greenfield Savings Bank has secured a firm hold on popular favor, and deservedly so, being in all respects one of the most stable and reliable financial institutions in the county to day. The secret of its success is not difficult to discover, either; judicious investments, sound judgment, and vigilance, coupled with unswerving integrity and ability, on the part of the management being the chief features contributing to the uniform prosperity that has from the start attended this excellent institution. The bank was incorporated in 1869, its first president being Mr. John Sanderson, who was succeeded by the present popular incumbent; Mr. Conant, the capable and efficient secretary, having filled that position since the inception of the enterprise, while Mr. Gleason, the vigilant treasurer, has rendered eminent satisfaction in that capacity since 1880. The offices, which are located in the Mansion House Block, on Main street, second door from the Post-Office, are handsome and commodious, and everything about the place bespeaks order and admirable business management, the National Bank of Commerce, Boston, being the correspondent in that city, and, altogether, a very fine business is transacted, as is shown by the subjoined comparison of deposits and undivided profits between the years 1881 and 1886, and the present condition of the bank, as per statement of June 30th, 1886: The officers for 1886 are as follows: Newell Snow, president; Levi J. Gunn, vice-president; C. C. Conant, secretary, and A. M. Gleason, treasurer; the board of trustees being composed of Messrs. Leonard Barton, Eben A. Hall, Geo. A. Arms, F. M. Thompson, Chas. R. Lowell, Wm. A. Forbes, Robert Abercrombie, Salmon P. White, Edward E. Lyman, Chas. W. Green, Chelsea Cook, Seorene B. Slite, Wm. M. Smead, Matthew Chapman. Deposits June 30th, 1886, \$1,218,266.73; deposits June 30th, 1881, \$957,936.14; gain in five years, \$260,330.59. Guarantee fund and undivided profits, June 30th, 1886, \$50,667.55; guarantee fund and undivided profits June 30th, 1881, \$15,775.23; gain in five years, \$34,892.32. Dividends paid in 1886—Dividend No. 33, paid January 1st, two per cent., \$22,183.31; dividend No. 34, paid July 1st, two per cent., \$23,141.40; total, \$45,324.71. Excess of resources at present market value over amount due to depositors, \$49,961.79. Liabilities—Due to two thousand eight hundred and forty-three depositors, \$1,218,266.73; guarantee fund, \$25,000.00; undivided profits, \$25,667.55; total, \$1,268,934.28. Assets: Public funds, par value, \$171,000.00; bank stock, par value, \$109,100.00; railroad bonds, par value, \$20,500.00; loans on real estate, \$590,404.00; loans on personal security, \$177,312.06; loans on bank stock, \$15,840.00; loans on public funds, \$500.00; loans on Government bonds, \$250.00; loans to counties and towns, \$15,800.00; premiums paid on stocks and bonds, \$53,537.48; unpaid interest, \$574.36; furniture and fixtures, \$2,246.97; cash on deposit in national banks on interest, \$110,754.73; cash in office, \$1,114.68; total, \$1,268,934.28.

"Boston Store," White Brothers, Wholesale and Retail Dealers in Dry Goods, Notions, and Fancy Articles, Main Street.—The popular and prosperous firm of White Brothers, dry goods merchants, was established in 1879, and has ever main-

tained a position in the forefront in this line of business hereabouts, being by common consent the leading and most reliable dry goods emporium in Greenfield. The premises occupied are spacious, handsomely fitted up, an elegant display being made, and a large and well-selected stock is constantly carried, comprising, besides a full and fine assortment of general dry goods, notions, woolens, linens, cotton goods, and kindred articles, also a varied and excellent line of hosiery, gloves, fancy goods, lace, and embroideries, cloaks and wraps, underwear, novelties, etc. The trade, already very substantial, gives evidence of steady and material increase, extending all over Greenfield and environs, and eight efficient assistants attend to the wants of purchasers. The individual members of the firm are Messrs. Thomas and Alexander White, natives of Scotland, and residents of the United States fifteen and ten years respectively.

Elm House, Hager & Squire, Proprietors.—The popular and prosperous Elm House, of which Messrs. Hager & Squire are the enterprising and well-known proprietors, was originally started by Mr. F. S. Hager, who conducted the business alone up to 1881, when he associated with him Mr. S. Squire, thus constituting the well and favorably known firm whose name heads this sketch. The hotel building is a handsome four-story 40x100-foot frame structure, containing forty rooms, equipped with all modern conveniences and improvements, including electric bells, sanitary appliances, telephone, etc., and is favorably situated in a central part of the town and convenient to all lines of travel. The house is finely furnished and admirably kept, the service and attention being excellent, and the dining-room has a seating capacity for over seventy-five guests at a time. The parlor, located on the first floor, is a spacious and well-appointed apartment, while the reading-room, bar, etc., are in keeping with the rest, the liquids and solids being par excellence the best the market affords—the wines, liquors, ales, and cigars, being uniformly first-class, while the fare provided leaves nothing to be desired. The rate, two dollars per day, with special terms to commercial travelers and professional men, are extremely moderate, considering the general excellence of the accommodations.

T. N. Buddington (Successor to M. J. Benjamin), Dealer in Boots, Shoes, and Rubbers, No. 80 Main Street.—Mr. T. N. Buddington is widely known as an extensive dealer in gentlemen's boots, ladies', misses', and children's shoes, slippers, rubbers, etc. He occupies a fine, large, centrally located store, 25x60 feet in dimensions, tastefully fitted up and admirably arranged. It is always well stocked with a fine assortment of goods received from the best and most reliable sources of supply, and which are offered at prices that cannot be easily duplicated elsewhere. These goods are selected with a view to excellence of material, workmanship, fine finish, and style, and all goods sent out of this establishment will be found to be exactly as represented. The business was organized about 1870, and in 1875 was acquired by Mr. M. J. Benjamin, and on the 1st of May, 1886, Mr. Buddington succeeded to the enterprise, and has conducted it with marked success. He is a native of the city, deserving of encouragement and the support of the public.

Franklin County National Bank of Greenfield.

—A record of steady progress, extending over a period of forty odd years, marks the career of the stable and reliable institution whose name heads this sketch, and which is growing firmer and stronger with years. The Franklin County National Bank was originally incorporated in 1846, under the law of Massachusetts as a State bank, and as such it was conducted up to March, 1866, when it was reorganized as a national bank, with a capital stock of \$300,000. An excellent business is transacted, discounts being made daily, and correspondents are maintained in New York and Boston, the Chase National Bank, of the former city, and the First National Bank, of the latter, performing these functions. The bank building is a substantial three-story, 25x60 granite structure, with spacious and handsome offices, the banking hours being from nine A. M. to four P. M. The officers and directors are among the leading merchants of Greenfield and vicinity, and among its prominent and respected citizens. The officers are: Mr. John Sanderson, president, who has been connected with the bank many years, and Mr. Herbert O. Edgerton, cashier, the former being a native of Bernardston, Mass., long resident here, and the latter of Greenfield. The directors are as follows: Messrs. Leonard Barton, John Sanderson, Henry K. Simons, Lyman G. Barton, Charles Keith, and Frank W. Foster. Subjoined is the statement of the condition of the bank at the close of business December 1st, 1886, and which speaks well for the institution and its officers and directors, and shows progress that promises at an early date to place this bank in the front rank among the financial institutions of Franklin county: Resources—Loans and discounts, \$315,177.41; overdrafts, \$382.74; United States bonds to secure circulation, \$50,000; United States bonds to secure deposits, \$50,000; other stocks and bonds, \$21,614; due from approved reserve agents, \$16,249.65; due from other national banks, \$1,495.65; real estate, furniture, and fixtures, \$37,812.76; current expenses and taxes paid, \$7,855.88; premiums paid, \$12,937.50; checks and other cash items, \$2,332.84; bills of other banks, \$1,485; fractional paper currency, nickels, and pennies, \$134.64; specie, in gold coin, \$17,571.27, silver coin, \$754.85—\$18,326.12; legal tender notes, \$9,461; redemption fund with U. S. Treasurer, five per cent. of circulation, \$2,250.—Total, \$547,515.19. Liabilities—Capital stock, \$300,000; surplus fund, \$24,000; undivided profits, \$11,559.72; national bank notes outstanding, \$45,000; dividends unpaid, \$292.90; individual deposits subject to check, \$115,051.02; United States deposits, \$47,585.95; deposits of U. S. disbursing officers, \$321.80; due to national banks, \$4,025.80—total, \$547,515.19.

D. B. Kellogg, Dealer in Fine Groceries, Teas, Coffees, and Spices, Main Street.—Among the oldest and best known houses engaged in this trade is that of Mr. D. B. Kellogg, which was originally established in 1832 by Messrs. Kellogg & Williams, and from the date of its commencement has always enjoyed a substantial patronage. The original firm, through the retirement of Mr. Williams, was succeeded by Messrs. Kellogg & Son, and upon the withdrawal of the senior partner in 1878 the business has been conducted under the present name. The premises occupied are fitted up in a very handsome and appropriate manner, and are filled to re-

pletion with a stock of fancy and staple groceries, embracing pure and fresh teas, coffees, spices, canned goods, foreign and domestic fruits, provisions, farm and dairy products, bakers' and laundry supplies, etc. Mr. Kellogg is agent for Lautz Brothers & Co.'s celebrated soap, also for the Niagara starch, while he makes a specialty of "Our Own" baking powder. The goods of this house are noted for their freshness and absolute purity. Mr. K. is a native of Montague, Mass., and is very popular.

F. W. Bangs & Co., Dry Goods and Carpets.—The fine dry goods and carpet store of Messrs. F. W. Bangs & Co. was founded in 1874. In 1884 it passed into the hands of the present senior partner, he having been connected with the business as salesman and partner since 1868, and from the date of its inception has been the recipient of a very flattering and influential patronage. In 1886 Mr. Ames was admitted into the business, at which time the present style of firm-name was adopted. The premises occupied are spacious and commodious, comprising two floors. They are centrally located, and are fitted up in the most attractive and handsome manner, and thoroughly stocked with a complete line of cloths, cassimeres, satins, silks, plushes, velvets, foreign and domestic dress goods, gingham, flannels, worsteds, prints, linens for wear and household use, bedding materials, muslins, etc., also ladies' furnishing goods, such as underwear, neckwear of the latest and most fashionable styles, collars, cuffs, gloves, hosiery, parasols, umbrellas, etc., also buttons, trimmings, laces, ribbons, edgings, and notions generally. They also carry the largest stock of carpets in the country of both foreign and domestic production. The proprietors of this house make it a special point to charge no fancy prices, but to mark everything as low as can be done consistently with a living business. A number of assistants are employed. The individual members of the firm are F. W. Bangs, a native of Montague, and H. E. Ames, who was born in Greenfield.

Charles N. Payne, Family Chemist, No. 86 Main Street.—A prominent house engaged in this line of business in Greenfield is that of Mr. Charles N. Payne, which was established by him in 1874, and since the date of its commencement has always received a very liberal and influential support. The store is large and commodious, very attractively fitted up with elaborate counters, silver-mounted show-cases, and an elegantly constructed soda-water fountain. Mr. Payne keeps constantly on hand a full line of pure drugs, proprietary medicines of well-known merit and reputation, chemicals, and toilet articles, perfumery, fancy goods, mineral waters of foreign and domestic production, and also prepares different remedies of his own which have attained a high reputation for their efficacious effects. When the large number of mishaps that have taken place from carelessness and want of experience in the compounding of physicians' prescriptions and family recipes are considered it is a matter of congratulation to be able to point out an establishment like that of Mr. Payne, where the high character of its management renders such mistakes absolutely impossible. He employs none but the most careful and experienced assistants, who have prepared themselves by the closest study. Mr. Payne was born in Montague, Mass.

Reece Brothers, Manufacturers of Screw Cutting Tools, corner of Wells and Devens Streets.—This concern has built up a large and important business in its line since it was organized in 1875. The founders and proprietors, Messrs. V. J. and E. F. Reece, were born in Birmingham, England, and came to this country in 1846, when children, and were brought up in Northampton, Mass. They have long resided in Greenfield, and have built up an extensive trade with all parts of the American continent as machinists and manufacturers of Reece's patent improved hand-bolt cutters or screw plates, interchangeable tap and die holders for bit-brace, etc., for blacksmiths' and machinists' use. The firm, by reason of their long experience with the solid split and chaser dies in screw and bolt cutting machinery, have been enabled to improve and simplify and place upon the market a die that is giving universal satisfaction, and it is warranted to do six times the work possible with the old-fashioned dies in the same time. Reece's patent hand-bolt cutter or screw plate is acknowledged to be the best and most perfect tool yet invented in its line, and it is guaranteed to do all work of a hundred-dollar machine with less labor. One great advantage of this screw plate over others is, that bolts and nuts threaded with it need not be matched, as they always correspond without trying and fitting. The dies are adjustable so as to keep the exact size of the taps, and allow of nuts and bolts, for different purposes, being made to fit together tightly or loosely as desired by moving one screw. When worn out, any part can be duplicated, as every piece is fitted to hardened steel gauges. All these tools are made in a superior manner and of the best English cast-steel. Every part is made with special tools, got up expressly for that purpose, which enables the firm to manufacture and sell at one-fourth what they would cost at an ordinary machine shop. Machinists will find that these screw plates are of great value in finishing and sizing screws cut in a screw-cutting lathe, as they finish the work perfectly and save a great deal of time. The firm occupy commodious premises on the corner of Wells and Devens streets, and these are equipped with the best machinery, which is operated by a twenty-five-horse power steam engine and boiler. Nine hands are employed, and the facilities of the concern for promptly filling all orders at reasonable prices are all that could be desired. In trade circles and in private life the members of the firm are equally respected and esteemed for their enterprise and integrity.

J. M. Wells & Co., Dealers in Boots, Shoes, and Rubbers.—Special attention is directed to the popular and well-ordered establishment of J. M. Wells & Co., dealers in boots, shoes, and rubbers, which is in all respects one of the best known and foremost concerns engaged in this branch of trade in Greenfield. This prosperous business was established in 1874, and from the start Mr. Wells has been sole proprietor (the "company" being nominal). He occupies a neat and commodious store, with attractive show window, and carries a large and superior stock, including fine and medium ladies', men's, youths' and children's boots, shoes, and rubbers, three capable and efficient clerks attending to the wants of patrons and purchasers, and altogether a flourishing trade is done. Mr. Wells was born in the State of Massachusetts.

W. W. Partenheimer, Wholesale and Retail Dealer in Groceries, Provisions, and Vegetables, Foreign and Domestic Fruits, etc., Hovey's Colonade Block, No. 82 Main Street.—The house of Mr. W. W. Partenheimer was established in 1882, and since its foundation has always enjoyed a substantial patronage. The store has an area of 25x80 feet, is admirably fitted up, and is provided with every convenience for the comfort of visitors and customers. The large variety of articles embraced in the stock is such as directly relates to the general wants of the community, and includes everything in the line of staple and fancy groceries—the choicest teas from China and Japan and coffees from Java, Mocha, and South America, the best brands of flour, provisions, and vegetables of all kinds, foreign and domestic fruits, canned goods, condiments, and table delicacies of every description, oysters and lobsters in their season, etc., a specialty being made of California fruits. The business is of both a wholesale and retail character, seven hands being employed. Mr. Partenheimer, who is a native of Deerfield, Mass., has had long practical experience in this line of business, and is thoroughly versed in all its details.

J. H. Hollister, Dealer in Clocks, Watches, Jewelry, Silverware, etc.—A prominent house in Greenfield in the jewelry trade is that of Mr. J. H. Hollister. The business was founded as far back as 1844, and during his forty-two years' business career Mr. Hollister has enjoyed a reputation and a patronage that has been fully merited. His store has a frontage of 20 feet and a depth of 70 feet. Connected with the store is a model workshop, which is fitted up with improved lathes and other appliances for repairing watches, clocks, jewelry, etc. The fixtures in the store are of a neat description, and include handsome show-cases, etc. In his business Mr. Hollister makes a specialty of diamonds, jewelry, clocks, watches, silverware, spectacles, fancy goods, cutlery, toys, Yankee notions, etc. The display is a large and attractive one, and all goods sent out from this establishment will be found to be exactly as represented, and the prices are always fair and reasonable. Two assistants are employed. Mr. Hollister is a native of New York State, and enjoys the distinction of having been a longer number of years in continuous business than any other resident of the county excepting one.

George H. Hovey, Druggist, corner of Main and School Streets.—Mr. Hovey, who is a native of New Hampshire, is a gentleman of many years' practical experience in the business, having been in practice in Greenfield since 1842. His store is very centrally located, and has a frontage of 25 feet and a depth of 75 feet. It is fitted up in the most elegant and attractive style, and includes an unusually artistic soda fountain, and it is absolutely unrivaled in the town. The stock is a comprehensive and well-selected one, comprising, as it does, full lines of fresh and pure drugs and medicines, all proprietary remedies of value, perfumery and toilet articles in profusion, confectionery, mineral and soda waters, while the greatest care is shown in the accurate and prompt compounding of physicians' prescriptions and family recipes. Mr. Hovey is a talented member of the pharmaceutical profession.

Cutler, Lyons & Field, Ladies', Misses', and Children's Shoes.—A representative Greenfield business enterprise which can look back with appropriate pride upon a successful career of fifteen years is that of Messrs. Cutler, Lyons & Field, manufacturers of ladies', misses', and children's shoes. This business was originally established in 1872 by Mr. N. S. Cutler, the senior member of the firm, in a small way at Bernardston, a few miles from Greenfield. Here was duly inaugurated the nucleus of what is now a thriving and extensive business. A portion of the eight years of Mr. Cutler's operations at Bernardston his brother was associated with him, and the business was conducted under the style and title of Cutler Bros., but on removal to Greenfield in 1880, for the purpose of more advantageously extending and expanding the operations, Mr. N. S. Cutler again assumed the entire control and proprietorship. In 1882, after twelve years' connection with the business as practical cutter, pattern-maker, and foreman, Mr. Lyons was admitted as partner, having, in anticipation of such action, made a number of business trips among the patrons of the house, thereby familiarizing himself with the entire trade and its special requirements. For the two subsequent years the operations of the company continued to increase even beyond their expectations, so that Mr. Field, a gentleman of large business experience and formerly president, treasurer, and manager of the famous and extensive John Russell Cutlery Company, of Turners Falls, was admitted into the firm as special partner, and since this action the firm has been known as Cutler, Lyons & Field. From the inception of the business in 1872 the concern has devoted itself to the manufacture of one special line of goods, viz., ladies', misses, and children's medium and fine shoes. Mr. Cutler's connection with the trade extends back to 1858, and during the subsequent fourteen years previous to starting in Bernardston, he was connected with the retail jobbing and manufacturing consecutively, at Springfield, this State. This long experience of both the senior members of the firm affords them great advantages in the selection of stock, as well as the artistic construction of their wares, and the reputation of the goods made by this house stands A 1 in the estimation of its many patrons. Constant necessary additions have been made to the works, a new brick building, three stories in height, and 110x26 feet in dimensions, having just been added, and new and improved labor-saving and perfecting machinery have been added from time to time, until at the present writing this establishment is on a par with any in the country for its special facilities for promptly filling the large orders intrusted to them. The services of more than a hundred employees are required to meet the growing demand. The works are in continuous operation the year round. Over five hundred pairs of shoes is the average daily output, and every individual pair is fully and completely guaranteed to be exactly as represented in the sale. The works comprise two main buildings, three stories in height, 110x20 feet in dimensions, and with a connecting front 16x20 feet. Further power has recently been added by the introduction of a new and enlarged boiler and engine, and the capacity is now that of thirty-five horses, and when we add the fact that the firm have more than quadrupled their business since their establishment in Greenfield in 1880, and that

the services of five traveling men are now required to one at the former date above mentioned, we think this speaks volumes for their enterprise and energy.

Mansion House, Thompson & Schoff, Proprietors.—A veritable old landmark in this town is the popular and well-known hostelry, the Mansion House, of which Thompson & Schoff are the enterprising and deservedly prosperous proprietors, being in continuous and successful existence as a hotel for upward of half a century. The house was formerly under the management of G. T. C. Holden, who conducted the business successfully during his regime. In February of 1886 it passed into the control of the present proprietors, who have since continued it with the most gratifying results. The building is an imposing three-story, 150x120-foot brick structure, containing eighty well-ordered rooms, with a dining-room having a seating capacity for two hundred guests, and a staff of thirty in help is in service. The house is well heated, lighted, and ventilated, and possesses excellent sanitary arrangements, and is thoroughly equipped with all modern improvements and appliances, including electric bells, speaking tubes, telephone, and every convenience to be found in a leading and well-ordered hostelry, and a first-class livery stable is also run in connection. The appointments are in keeping with the rest of the accommodations, while the cuisine is the very best the market affords. The rates are three dollars per day, with special terms to commercial men and professionals, which are exceedingly moderate, the Mansion House being in all respects a hotel of great excellence in Greenfield. Messrs. S. D. Thompson and Alfred Schoff, composing the firm, are natives, respectively, of North Conway, N. H., and the city of Boston, are typical Bonifaces, genial, obliging, and attentive. They are also proprietors of the Kearsarge House, North Conway, N. H., one hour's ride from Fabyan's and Crawford's, through White Mountain Notch.

C. M. Moody, Books, Stationery, Picture Frames, etc., No. 114 Main Street.—A prominent house engaged in the book and stationery line of business is that of Mr. C. M. Moody, which he originally established in 1869. The premises occupied are spacious and fitted up in a very handsome and appropriate manner. The stock consists of a large and comprehensive assortment of books, embracing Bibles, hymn and prayer books for all denominations, ancient and modern history, encyclopædias, dictionaries, works of truth and fiction by the most popular authors, poems, standard educational books for seminaries, academies, and public schools, foreign and domestic stationery of the finest quality, library, office, and school stationery of the very best quality, also a full and carefully selected assortment of stationers' fancy goods, printed legal forms of all descriptions, etc. He also carries a large stock of picture frames and moldings of the latest and most fashionable designs, and is prepared to make frames of any size or pattern at the shortest possible notice. The trade is very large and extensive, which necessitates the employment of assistants who are always prompt, intelligent, and attentive to the wants of patrons, while popular prices prevail. Mr. Moody is a native of this State.

J. W. Newell & Co., Booksellers, Stationers, and Printers, No. 3 Bank Row.—In the "art preservative of all arts" it is safe to say that the firm of Messrs. J. W. Newell & Co. are unexcelled in the city of Greenfield. They are widely known as booksellers, stationers, and printers. The business was first established in 1838 by Mr. L. Merriam. For some time afterward it was conducted under the firm style of F. G. Tilton & Co., who in August, 1885, were succeeded by the present proprietors, Messrs. J. W. Newell and E. W. Bullard, under the firm name of J. W. Newell & Co. The firm occupy a store 25x50 feet in dimensions, and this is very handsomely fitted up and arranged. The stock includes a very fine assortment of books on all subjects, stationery of every description, and a complete line of blank books, all of which are offered at the lowest prices known to the trade. The firm take a leading position in their line of trade in the city, and their business transactions are of both a wholesale and retail character. The firm undertake work in printing, engraving, lithographing, and blank-book making, which is performed with true artistic conception and fine results. Their prices are invariably fair and reasonable.

Anson Browning, Fine Clothing, Hats, Caps, etc., Mansion House Block.—A noted house engaged in dealing in fine, stylish clothing, fashionable hats, caps, etc., and gentlemen's furnishing goods of every description, is that of Anson Browning, whose establishment is better known as Browning's Clothing Store. Mr. Browning first commenced business in Greenfield in 1866, as dealer in dry goods, under the firm name of Browning & Co. In 1874 he purchased his present business, that had been established the year previous, and since that period he has devoted his capital and energies to the handling of a fine line of stylish ready-made clothing, fashionable hats, caps, etc. The store, which comprises a part of the Mansion House Block, has a frontage of 25 feet and a depth of 75 feet. It is very tastefully fitted up and amply arranged, and is splendidly lighted by two fine show windows. The stock has been very carefully selected and purchased direct from the manufacturers, and in the line of clothing embraces everything new and fashionable, while in hats, caps, and gentlemen's general furnishing goods the stock is replete with everything stylish, of both foreign and domestic manufacture. The prices are always fair, while the proprietor, who was born at Coleraine, Mass., is spoken of throughout the community as honorable and trustworthy in all his dealings.

G. S. H. Comins, D. D. S., Dentist, No. 4 Bank Row.—One of the most prominent establishments of this kind in Greenfield is that of Dr. G. S. H. Comins, which was originally established in 1869 by Dr. C. C. Haskell, and who was succeeded by the present proprietor in 1886. The premises occupied are on the second floor, and consist of a large and luxuriously furnished parlor, an operating-room, and laboratory. The different preparations of cocaine and vapors for the alleviation of pain in sensitive teeth, previous to filling or extracting, have proved of great success in his hands. He also gives particular attention and is an expert in making teeth on gold, silver, rubber, or any of the plates now in use, and always guarantees per-

fect comfort, convenience, and satisfaction at fair and reasonable charges. Dr. Comins is a first-class dentist and a graduate of the New York College of Dentistry. He is a native of Ewing, Mass., and has made himself very popular.

S. Allen's Sons, Dealers in Hardware, Iron, and Steel.—A veritable landmark in this town is the old-established and well-known hardware house of S. Allen's Sons, which was founded in the memorable year of 1812, and has since been continued with uninterrupted success, being to-day the oldest, foremost, and best equipped concern engaged in this important branch of trade in Greenfield. Established by S. Allen, the business was conducted by the founder up to 1848, when it passed into the control of his sons and successors, who changed the line of goods to hardware exclusively, and who have since carried it on with eminently satisfactory results, trading under the style of S. Allen's Sons. They occupy an entire three-story brick building, the first floor being 25x75 feet, and the three upper floors 50x75 feet in dimensions, comprising, besides a general line of hardware, mechanics' tools, builders' supplies, iron, steel, and nails, also a fine line of agricultural implements, garden tools, housefurnishing goods, and cutlery. The trade, which is both wholesale and retail, is large, the annual transactions reaching a very handsome figure, and extends to most of the towns and villages throughout the county. Messrs. W. H. and F. R. Allen, composing the firm, are natives of Greenfield.

Alexander W. Green, Dealer in Furniture of all kinds and Household Decorations, No. 54 Main Street.—The perfection attained in the manufacture of furniture of fine quality may be plainly seen in Greenfield by calling on Mr. Alexander W. Green, the well-known dealer in parlor, bedroom, dining-room, and kitchen furniture, and household decorations of every description. This enterprise was founded in 1878 by the present proprietor, who brought to bear upon it a vast range of practical experience in his line of trade. His business premises consist of a four-story frame building 50x60 feet in dimensions, with a wing attached of 25x25 feet in size. The premises are handsomely fitted up throughout and admirably arranged. The stock comprises everything needed for the furnishing of a house from cellar to garret, and all the goods are of the best material, the finest workmanship, and of the newest description. The patronage of the house is large and increasing. Mr. Green also conducts a large business as an undertaker and embalmer, and keeps on hand a full line of funeral requisites, and prompt attention is given to the interment of the dead, the charges being always reasonable. Mr. Green is a native of Troy.

Warner Manufacturing Company, Manufacturers of Children's Carriage Hardware and Silver-Plated Knives and Flatware.—This concern is one of the oldest and best-known manufacturers of its particular specialties in the United States. Their customers are scattered throughout nearly all the States and Canada, and increasing year by year as the growth of the children's carriage trade extends. The proprietors are Henry W. Warner and John H. Sanderson, both well-known business men in Greenfield for many years.

C. A. Van Doorn & Co., Paperhangings, Curtains, Shades, Crockery, Glassware, Lamps, and Housekeeping Goods.—The house of Messrs. C. A. Van Doorn & Co. was founded by Mr. C. A. Van Doorn in 1877, and from the date of its commencement has always enjoyed a liberal and substantial patronage. The premises occupied are spacious, consisting of a store and basement. The store is very handsomely appointed, and admirably fitted up. The stock consists of a large assortment of paperhangings, embracing all the latest designs of borders, fringes, centres, corners, dadoes, edgings, ingrains, and Lincrusta Waltons from the most famous manufacturers in Europe or America. The supply of window shades comprises all the newest and most fashionable designs, such as the gold band, dadoed, and fringed, and also opaques, red, Scotch, and American Hollands of all colors and widths, which are sold by the yard, while the rustic and other varieties complete an assortment that cannot be surpassed in this portion of the State. With this assortment they also carry a full line of fixtures of every description. The china and crockery department contains all the latest and most fashionable designs of imported and domestic wares, either decorated and plain, and the stone and yellow ware is of the very best Rockingham and other makes. The table cutlery and other housekeeping goods assortment is thorough and complete and anything desired can be found here in profusion. The line of lamps and chandeliers comprises everything that can be thought of that properly belongs to such a department, also flowerpots, brackets, and chains, etc., etc. In silver-plated ware of the very best quality of triple-plate, from the leading manufacturers, this house has especial advantages. Buying direct from the producers, they can offer these goods at prices that cannot be surpassed, leading features being tea sets, cake baskets, casters, table knives, forks, spoons, etc., etc. The trade is wholesale and retail, and extends throughout the surrounding country. All goods are marked down to the lowest price consistent with a living business, while for out-of-town customers the very cheapest freights are secured to all points. Mr. Van Doorn was born in Brattleboro, Vt., and has resided here for a number of years.

J. H. Lamb, Dealer in Pianos, Organs, Sheet Music, and everything in the Music Line, No. 8 Bank Row.—A prominent house engaged in the music trade in Greenfield is that of Mr. J. H. Lamb, which was established by him in 1863, and from the date of its inception has enjoyed a flourishing patronage. The premises occupied are very spacious, and are very handsomely and appropriately fitted, and supplied with every convenience for the comfort of customers, and are fully stocked with a splendid assortment of pianos, organs, and other musical instruments and merchandise. He represents the following different piano-forte manufacturers: Fisher, Haynes, Weber, and Guild, also the Tabor, Palace, and Burdett organs. He also carries a full line of string, reed, brass, and wind instruments, also all the latest and most popular sheet music as published is to be found in his establishment as well as instruction books, and is prepared to furnish anything in the music line at the shortest possible notice. His prices are as low as can be made consistent with a living business. Mr. Lamb is a native of Vermont, but has resided here for many years.

C. P. Forbes, Dealer in Fine Watches, Clocks, Jewelry, Silver and Plated Ware, Fancy Goods, etc., No. 1 Mansion House Block.—A very prominent house engaged in this trade in Greenfield is that of Mr. C. P. Forbes, No. 1 Mansion House Block, which was established by him over a score of years ago. The premises occupied are fitted up in a magnificent manner. The assortment of goods is full and complete, and comprises fine gold and silver watches of the best American and European manufacture, elegant jewelry, such as plain and fancy rings, crosses, bracelets, sets, necklaces, watch-chains and charms, diamonds, rubies, and other precious stones set in the most artistic and unique designs, etc., also solid and silver-plated ware, clocks of foreign and domestic production, opera-glasses, and other optical goods, besides a large stock of other fancy articles. The repairing of fine watches and jewelry receives especial attention, while all goods sold are warranted to be as represented, and the prices are most reasonable. Mr. Forbes is a native of Deerfield, Mass., and has resided here for many years.

Boston Shoe Store, No. 55 Main Street, Geo. Y. Young & Co., Proprietors.—The boot and shoe trade of Greenfield has an excellent representative in the person of Mr. George Y. Young, the proprietor of the well-known and popular Boston Shoe Store. Mr. Young founded his enterprise in 1878, under the style of the Sovereign Co-operative Association. In October, 1885, he changed this to the Boston Shoe Store. From its inception to the present it has always commanded a large patronage, and this is increasing year by year. The store is splendidly lighted by two fine show windows, handsomely fitted up throughout, and attractively arranged for the display of the fine stock of boots, shoes, slippers, rubbers, etc., in all the prevailing styles, and suited for persons of both sexes, of all ages and sizes, and in all conditions of life. The establishment is enabled to sell at the lowest figures, and to command a large and ever-growing patronage, which has doubled in volume during the past year. The proprietor recognizes no rivals in trade, but keeping superior goods, he pursues his business upon the most honorable and satisfactory principles.

Hawks & Reed, Fine Clothing, Gents' Furnishing Goods, Hats, Caps, etc., Arms' Block.—Messrs. Hawks & Reed established this business in 1877, and from the date of its inception they have been the recipients of a very liberal patronage. The premises occupied are centrally located, and are fitted up in a very handsome and elegant manner. The stock consists of a full and complete line of ready-made clothing for gents', youths', and boys' wear of every description, which has been carefully selected and is attractively arranged. They also carry a large assortment of gents' furnishing goods, such as underwear of the latest and most fashionable designs, dress-shirts, hosiery, gloves, etc., while their line of hats and caps are unrivaled for quality of material, finish, and fashionable styles. They are also agents for the celebrated Dunlap hat, which is acknowledged to be the best made. A specialty is made of gentlemen's kid and driving gloves. The individual members of the firm are A. E. Hawks, who was born in Vermont, and F. H. Reed, a native of this State.

TOWN OF TURNERS FALLS.

Turners Falls, a part of the town of Montague, is the most important, most populous, and most prosperous village contained within the town limits. Although of recent growth, having been founded in 1867, it has made rapid strides toward commercial greatness, and promises to become, at no far distant day, one of the most important manufacturing points in America. The magical rise and rapid progress of this village owes its origin to the sagacious energy and enterprise of Colonel Alvah Crocker, of Fitchburg, Mass., who died while a member of Congress, in 1874. A man of great wealth, while searching for a more direct railway route from Miller's Falls to Greenfield, he was quick to observe the magnificent water-power nature had furnished the Connecticut river at this point, and soon after, in company with other capitalists, organized the Turners Falls Company, the province of which was to improve the site for manufacturing purposes, and through which all the great mills at the village are supplied with water-power. In 1866-'67 this company built a bulkhead at a cost of \$24,000, and the present dam at an expense of \$105,000, the width from shore to shore being upward of five hundred feet, and the fall over the dam about thirty feet—the entire fall controlled by the company being eighty feet and the fall-power equal to the strength of thirty thousand horses. The company's canal has cost upward of \$175,000. The capital of the company, originally \$200,000, has almost doubled in volume, and its assets include, besides the dam and canal, upward of thirteen hundred acres of land, covering a long stretch of mill sites on the river front, building sites, and other real estate, as well as the water-right at Factory Village, in Greenfield. Four large paper manufactories, the oldest and largest cutlery manufactory in the country, besides a large manufactory of turbine wheels, rotary pumps, circular saw-mills, etc., and an extensive cotton-mill, now enjoy the great advantages of this situation, and it bids fair to rival Holyoke, Lowell, and other great manufacturing centres before many years.

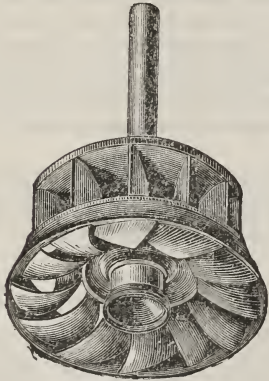
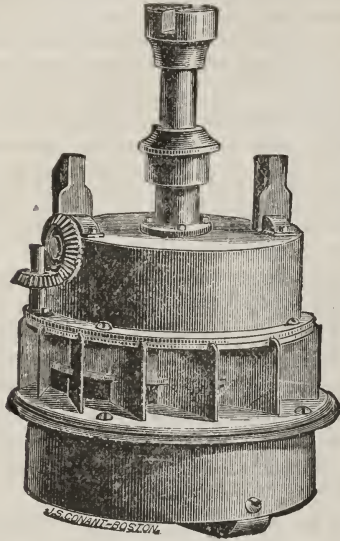
The village contains a population of nearly twenty-five hundred souls, while the manufacturing interests give employment to some two thousand hands, both male and female, a considerable number living outside the village limits. The village contains a fine hotel, a national and savings bank, four churches, two handsome and costly schools, a steam fire-engine with a company of eighteen members, a weekly newspaper, several handsome brick business blocks, a public library, and many elegant private residences. At this point the Connecticut river is spanned by two fine suspension bridges, one connecting Montague with Greenfield, the other connecting Montague with Gill, and costing respectively \$36,000 and \$42,000.

The village is one of the termini of a branch of the Fitchburg railroad, connecting this point with Greenfield, the New Haven and Northampton railroad also having a station at the village; and it does not require much wisdom to prophesy pretty accurately a continuous development of the natural advantages of the village.

Crocker National Bank.—Among the best-conducted and most stable and reliable financial institutions in this county can be named the Crocker National Bank of this town, which since its inception, nearly fifteen years ago, has ever maintained a record of steady progress and prosperity, its excellent condition to-day being a high tribute to the sound judgment, vigilance, and ability of those intrusted with its management from the start. The "Crocker National" was organized and duly incorporated in 1872, under the national banking act, with a capital stock of \$300,000, and its surplus fund now of over \$60,000, and undivided profits mounting to some \$27,000, not only attest the stability of the bank, but places its officers and directors far beyond the requirement of any need of

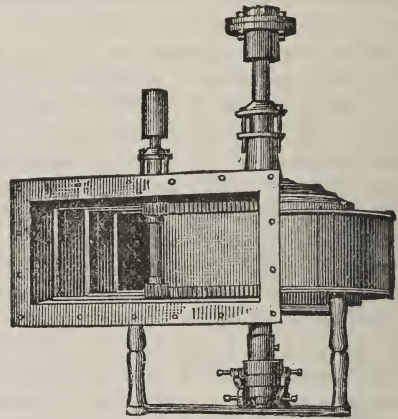
praise these pages could bestow. The premises occupied are ample and commodious, and handsomely fitted up, and altogether, an exceedingly fine business is transacted, banking hours being from nine A. M. to three P. M., correspondents also being maintained in New York and Boston, the National Bank of the Republic, of the former city, and the Commonwealth National Bank, of the latter, performing these functions. The officers are: R. N. Oakman, president (elected fall of 1876), and D. P. Abercrombie (who has filled the position since 1876), cashier, natives, respectively, of Turners Falls and Lunenburg, Mass. They are both gentlemen of the highest personal integrity as well as excellent business ability, and enjoy the confidence and esteem of the entire community.

Clark Machine Company, Manufacturers of the None-Such Turbine Wheel, Improved Rotary Pumps, Shafting and Mill Gearing and Castings of every description.—The Clark Machine Company has been successful in perfecting a turbine wheel that is now a very popular wheel in the market, and which they confidently guarantee to do from ten to twenty-five per cent. more actual work with the same amount of water than any other wheel in use. In 1879, after some thirteen years' experience and experiment, this company put upon the market their now famous "None-Such"



turbine to meet the long-felt wants of our manufacturers, and which from its simplicity in construction, great strength and power, and great capacity, together with the entire absence of traps about it, brought it to the forefront at once. This is a flume wheel, and one of four feet in dimensions gives as much power as most other five-foot wheels. The wheel itself is inclosed with an iron band that secures the bucket in position, and so arranged as to give an easy and natural flow of water through the wheel. It has a cylinder gate that opens and closes easily under any head, and shuts tight. In general appearance this wheel resembles others of a like kind, but a careful examination shows it to

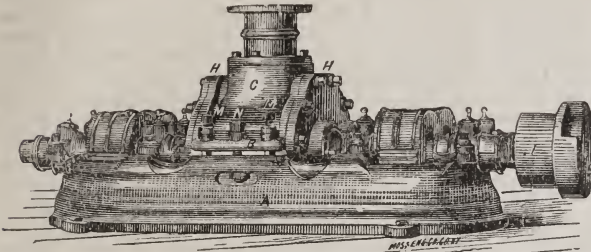
be what its name implies—"nothing like it," "no equal." A test of a forty-inch wheel, the first made, gave one-hundred-and-ten-horse power under seventeen-foot head, and seventy-seven per cent. of the power of the water. This wheel was sold to the Turners Falls Lumber Company, and increases their production twenty-five per cent. A late test of a twenty-four-inch wheel gave forty-horse power under seventeen-foot head, and eighty per cent. of the power of the water. Many manufacturers who were wasting one-fourth of their power by the use of other wheels are now using the "None-Such" with perfect satisfaction, and all in want of a reliable, first-class wheel need look no farther, as every wheel sold by this reliable concern is fully guaranteed to do the amount of work represented. Late improvements for a partial gate and an easy-working gate is another step onward, and fully entitles the "None-Such" to all that its name implies.



Thousands of mill owners to-day are wanting a first-class wheel that can be placed outside of the flume or attached to the penstock, one they can get to at any time, and so save the expense of a new flume. To meet this want the Clark Machine Company have perfected their "New Iron Case Turbine Wheel," which completely remedies the old difficulty of choking up, and is the equal of the flume wheel on part or full gate. The case has division plates or chutes, so that one-half or three-quarters of the capacity of the wheel can be used with nearly as good a percentage of water and speed as when on full gate. It has but one gate, which moves easily and shuts tight, so that the pond will fill up when the wheel is idle. This wheel is not easily choked up with sticks or anchor ice, and the buckets are so shaped and curved as to get the direct action of the water in its full force and its weight also. The wheel has an iron band that protects the buckets and secures them in position. It needs only to be seen to be fully appreciated. Many who are using them say they work to perfection both in power and economy of water. By simply stating what the head and fall is, and what will be required of the wheel, this company will give you the best size for the place, and warrant the wheel to do what is claimed for it. A few years ago fire pumps were practically unknown, while to-day they are considered a necessary feature in all large manufacturing establishments. As their importance is realized, and the demand increases, better and more

reliable pumps are called for. It is now ten years since this company commenced the manufacture of rotary pumps, and after much careful study and experimenting they finally constructed what is widely known as the twin rotary pump, which has

with the latest improved machinery, appliances, and tools to be anywhere obtained. Fifty experienced workmen are employed, and water is the power used. The trade of the house extends all over the United States and Canada, and is rapidly increasing, owing to the uniform superiority of the goods they manufacture, and the signal success the company have achieved is only commensurate with the energy they have displayed and the integrity and fair business methods which invariably accompany all the dealings of the house with their many patrons.



THE "NONE-SUCH" PUMP.

proved its superiority over all others; but, not content with a pump even so near perfection, this enterprising company moved on, creating new and important improvements, and obtained letters patent on the same, finally realizing what is known as the "None-Such" pump. The desideratum sought in all rotary pumps is to have the case and piston adjustable, otherwise a pump is of comparatively little value. Various plans devised for accomplishing the object with inside attachments have all serious as well as vital objections. The salient feature of the "None-Such" remedies all these objections by doing away with them, and at the same time secures the adjustment in the most simple and perfect manner possible. They also make two supplementary bearings for each shaft close up to the pistons, thus supporting the shafts more firmly and securing less vibration of pistons. The driving gears are placed inside and between two bearings, instead of outside as formerly, thus securing smooth and cool running shafts. They have also improved the style of their pistons, so that they give a sweep and rolling motion combined, thus clearing themselves, instead of grinding together whatever comes between them. The peculiar shape and finish of the pistons, showing their special adaptation to the work required of them, their accuracy in keeping up the contact between each other and the case, prove their mathematical correctness. But the great feature in their latest improvement is the entirely new plan of making the entire case adjustable to the pistons at any time, thus securing the great object sought in rotary pumps without any traps in the inside of the case. These pumps only require to be seen to be fully appreciated, and notwithstanding the great expense incurred in making the recent improvements, by which the value is enhanced fully one hundred per cent., they are still sold at the regular prices. This company also furnish shafting and gearing and all kinds of mill work to order, make castings of every description, and also have a special department for repairing of every nature connected with manufacturing establishments, this being an important feature of the works. The present copartners, Messrs. A. S. Clark, W. B. Burnham, and A. O. Wyman, are all thoroughly practical in their calling, fully conversant with all the details of the manufacture, as well as the requirements of the trade, and the spacious works are fully equipped

played a prominent and useful part in the world's history. In this connection we desire to direct special attention to the progressive and representative Montague Paper Company, whose extensive mills are eligibly located at Turners Falls. This company was incorporated in 1871 with a paid-up capital of \$400,000, and since its organization at the above-named date has had a prosperous and steadily enlarging career of usefulness, its trade extending all over the United States and Canada. The officers of the Montague Paper Company are Mr. B. N. Farran, president, and Mr. W. D. Russell, treasurer and agent, both of whom are thoroughly practical men, possessing an intimate knowledge of every detail of the business and the requirements of the trade. The premises occupied for manufacturing purposes cover five acres, and comprise fifteen buildings, which are admirably equipped with all modern machinery, including seventeen washing and beating engines, twelve pulp machines, six wet machines, four Jordan engines, six Gould engines, and four splendid Fourdrinier machines. The machinery is operated by eighteen powerful turbine wheels of three thousand-horse power, while two hundred and eighty experienced operatives are employed in the various departments. The company produces in large quantities book and news paper, which for uniformity, quality, strength, finish and excellence has no superior in this or any other market. The resources of the company are such that the largest orders can be promptly filled and with perfect satisfaction to the trade. Forty thousand pounds of this superior paper are produced every twenty-four hours, which quantity is barely sufficient to meet the demands of patrons. The characteristics which regulate the policy of this reliable company are such as to entitle it to every consideration, while the extent of its business has made it a permanent one in Massachusetts, and the inducements offered to customers in paper and prices are of the most favorable character. Messrs. Farran and Russell, the officers, are highly regarded in mercantile and manufacturing circles. This company is commended to our readers as one capable of meeting all the requirements of the trade, and those entering into business relations with it may be assured of treatment and advantages in keeping with the liberal and just commercial policy that has brought it to its present position.

The Montague Paper Company, B. N. Farran, President, W. D. Russell, Treasurer and Agent.—The manufacture of paper has from the time of the "papyrus" of the ancient Egyptians up to the present time,

John Russell Cutlery Company, Green River Works, Manufacturers of Table and Pocket Cutlery, Electro-Plated Ware, etc., R. N. Oakman, Jr., Treasurer, and W. P. Dustin, Agent.—In no branch of industry in the United States have more rapid strides been made than in the manufacture of cutlery of every description. For many years, even for ordinary goods, we were compelled to look to Great Britain for our supply, but at the present day, through the energy, ability, and enterprise of our representative manufacturers, cutlery is produced in America quite equal, if not superior, to goods made abroad. The leading manufactory of cutlery in the United States is that of the John Russell Cutlery Company, whose extensive Green River Works are situated at Turners Falls, Mass. This business was founded by John Russell, of Greenfield, who was born in 1797. He was a man of remarkable business capacity, ability, and integrity. In 1834, being engaged in the manufacture of edge tools, such as chisels, etc., he commenced upon a small scale the production of table cutlery. This was the first attempt made to introduce this branch of industry into the United States. At first the attempt appeared to be a failure, the goods did not pay the cost of manufacture. Mr. Russell, however, with characteristic energy and zeal, still persevered in the attempt, though he had to contend not only against the difficulties inherent in a new enterprise, but also against the foolish prejudice against American cutlery. His goods, though quite equal to those imported from Sheffield, Eng., could not be sold as readily or as well. Eventually he succeeded in every particular, and now the cutlery goods of the John Russell Cutlery Company are unrivaled for quality, finish, durability, reliability, and excellence by those of the most celebrated English manufacturers. In 1873 the present company was duly incorporated with a capital of \$450,000. The officers of the company, who are highly regarded in manufacturing and mercantile circles for their sound business principles, enterprise, skill, and integrity, are the following, viz.: Charles A. Stevens, president; R. N. Oakman, Jr., treasurer; W. P. Dustin, agent. The works of the John Russell Cutlery Company are very spacious and commodious. They are equipped with all the latest improved tools, machinery, and appliances known to the trade. The buildings are arranged in the form of a parallelogram, inclosing a middle building and yard. The two larger factories are each 600x50 feet, rising four stories on the inner and two stories on the outer side. The interior building is 600x40 feet, and is devoted to the various smith shops. The machinery is operated by superior turbine wheels, whose aggregate power is estimated to be equal to that of twelve hundred horses. The ventilation of the buildings is perfect, and in the grinding rooms, where from the immense amount of work performed the dust would be oppressive and injurious to health, it is all carried off by an excellent system of fans, etc., so that the air is perfectly pure. Eight hundred skillful and experienced operatives are employed in the various departments, and the sales of the company amount to upward of \$1,500,000 annually. The goods of this popular house are in great demand from Canada to Texas and from Maine to California. A large export trade is likewise conducted with Canada, Mexico, the West Indies, South America, Europe, India, and Australia.

The company manufactures in vast quantities all kinds of table and pocket cutlery, butchers', hunters', painters', and druggists' knives, electroplated ware, etc., which rank with the best on the market. Every day three tons of steel are used in this establishment, with immense quantities of silver, ivory, horn, bone, ebony, rosewood, coal, charcoal, grindstones, emery, etc. The rapid growth of the company's business presents a forcible illustration of the material benefits arising from a Federal policy affording protection to domestic industries, and resulting in the development of the nation's wonderful resources. The business of the John Russell Cutlery Company is not only a source of pride to Massachusetts but to the entire country, while the officers, thoroughly educated to their calling, are well qualified to attend to it in all its branches, and with perfect satisfaction to their numerous customers in all parts of the civilized world.

Keith Paper Company, Turners Falls.—The paper industry of the United States is one of the earliest, and at the present day one of the most prosperous, of American manufactures. New ways and methods are slowly learned, and for many years American paper occupied a very inferior position in the market. Eventually, however, during the last quarter of a century, through the energy, skill, and enterprise of our manufacturers, domestic paper has driven the foreign article almost entirely away and now occupies the post of honor. Prominent among the principal manufacturers thus referred to is the representative Keith Paper Company, whose mills are advantageously located at Turners Falls. This business was duly incorporated in 1871 with a paid-up capital of \$255,000, under the style and title of the Keith Paper Company, since which period it has built up a permanent and influential patronage in all sections of the United States. The company's ample resources, perfected and extended plant, and the experience and skill of its manager, all combine to maintain it in the van of this industry. The premises occupied are very spacious and convenient, and comprises several superior buildings, which are admirably equipped with all modern appliances and paper-making machinery. Two hundred operatives are employed, and the machinery is driven by water power. The daily output amounts to upward of five tons. The Keith Paper Company manufactures principally fine writing papers, both flat and folded. The celebrated Westlock and Ravelstone brands of paper are made at this establishment, which are so well known and in such great demand throughout the country, and which for quality, finish, and general excellence have no superior in this or any other market. The growth and prosperity of the Keith Paper Company are only commensurate with the energy and ability of its late manager, Mr. John Keith, who likewise filled the offices of president and treasurer up to the time of his decease, which occurred October 19th, 1886, and who was superseded as president by ex-Governor Alexander H. Rice, of Boston. Mr. C. M. Burnett is the present treasurer and manager, and is most eminently qualified for the arduous duties of these positions, from the fact of his having been Mr. Keith's confidential assistant in the management of the works since their foundation. The mills are situated on the Fitchburg and New Haven and Northampton railroads.

Crocker Institution for Savings, J. H. Root, President; G. L. Rist, Vice-President; D. P. Abercrombie, Treasurer; W. H. P. Gilmore, Secretary.—This deservedly popular and excellent institution is the only savings bank in the town, and the oldest bank of any kind here. Incorporated in 1869 and being conducted on sound business principles, and its management characterized by foresight and judicious enterprise, coupled with ability and integrity, its history from the start has been a record of steady progress and prosperity, and sustaining, to-day, a prominent position among the stable and reliable financial institutions of this county. A flourishing business is transacted, the same giving evidence of constant and substantial increase annually, and the connections of the bank are of the most desirable character, the total deposits, as per statement of June 26th, 1886, being \$506,154.37, the guaranty fund reaching the sum of \$6,700. The building is a three-story 60x85 brick and granite structure, with spacious and handsome offices, a tiled floor, and fine cherry-wood fixtures, rendering the place very inviting, and banking hours are from nine A. M. to three P. M. The officers are as follows: J. H. Root, president (elected January 1st, 1886, formerly vice-president); G. L. Rist, vice-president (recently elected); D. P. Abercrombie, treasurer (elected 1876); and W. H. P. Gilmore, secretary (elected 1877). Messrs. Root and Abercrombie are natives respectively of Montague and Lunenburg, Mass., and Messrs. Rist and Gilmore of Turners Falls. They are all men of sound judgment and excellent business ability, and enjoy a deservedly high reputation throughout the community, alike in financial and business circles and in social life.

Turners Falls Cotton Mill, Manufacturers of Light Weight Cottons in various counts and widths.—A leading and representative concern is that of the Turners Falls Cotton Mill, manufacturers of cheese cloth and cotton buntings, whose products are in steady demand all over the country. This flourishing enterprise was started in 1879, and was incorporated under the laws of the State of Massachusetts in 1882. The mill is a capacious structure, being a four-story brick building 250x72

feet, with a three-story extension 90x50 feet, located on the New Haven and Northampton and the Fitchburg railroads, and supplied with water power, thoroughly equipped with the most improved machinery, running three hundred and twenty-five looms (with a building capacity for five hundred). One hundred and sixty hands are now employed on light weight cottons of all counts and widths, including the popular buntings so well known as the National A and E, the Ferndale, the Royal Circassian, and the Egyptian Tormis cloth. The selling agents of the mills are the Griswoldville Manufacturing Company, located at No. 51 Leonard street, New York city. The officers of the company are: E. D. Griswold, president; Joseph Griswold, treasurer, and Lorenzo Griswold, agent, all natives of Griswoldville, town of Coleraine, Mass.

Turners Falls Paper Company.—Engaged in the manufacture of paper the State of Massachusetts contains some leading and flourishing concerns, among which may be mentioned the widely known Turners Falls Paper Company, whose products are in steady and extensive demand all over the country, owing to the uniformly high standard of excellence they maintain. This company, of which B. N. Farren is president and Willard E. Everett treasurer and agent, was duly incorporated under the laws of the State in 1879, with a capital of \$120,000, and the trade grew and extended from the start, until now it is exceedingly heavy. The mill is a capacious brick building, being an irregular structure, the main part of which is two stories high and the ends one story each, the superficial dimensions being about 65x250 feet, and employment is afforded to upward of sixty hands. Both steam and water motive power is used, two one thousand two hundred pound engines, two five-hundred pound engines, and two Gould engines being in service, also one Jordan engine, together with three three-hundred horse power water-wheels, and over twelve thousand pounds of paper is the average production every twenty-four hours, the demand being fully commensurate with the capacity of the establishment and the energy and ability displayed in its management.

CITY OF PITTSFIELD.

The territory embraced within the boundary lines of Berkshire county is not only the site of the most charming scenery in the State of Massachusetts, but has been visited, lauded and loved time out of mind as one of the beauty spots of the country. It lies against the western line of the Commonwealth, touching Vermont on the north and Connecticut on the south, and is the most elevated county



BERKSHIRE LIFE INSURANCE COMPANY'S BUILDING.

in the State. The city of Pittsfield is its capital, and no county in all New England has a judicial seat more delightfully set, nor one that better deserves the setting in which it is framed.

The site now occupied by Pittsfield was originally settled by white people in the year 1752, and was called Pontoosuc by the Indians, a name meaning "a run for deer." Solomon Deming and his family were the pioneers, who came up here from Wethersfield, Conn., to take their chances among the red men. In the year 1735 the territory had been granted to Boston, and was known as Boston Plan-

tation until 1743, when it was sold bodily to Jacob Wendell, and bore the name of Wendell's Town up to the date of its incorporation in 1761, at which time it was duly christened with the name it has since borne, in honor of the English statesman, William Pitt.

Pittsfield is located about midway of the county north and south, due west from Boston one hundred and fifty-one miles, and one hundred and thirty miles north-northeast from New York city. Its natural location is unique. It is the lap of a valley gemmed with numerous lakes and lakelets, and traversed by rivers and smaller streams. Of the former there are no less than half a dozen, whose outlets form the Housatonic, which runs through the city, and at this point is several hundred feet higher than the head of Mount Holyoke. The Pontoosuc, a western branch of the Housatonic, has its source in a small lake partly in Pittsfield and partly in Lanesborough. These streams, together with Shaker brook, furnish a strong, unfailing water-power, which is turned to large and profitable account in the operation of mill and factory machinery. The town of Lenox, famed as the summer home of not a few notables and many men and women of culture, is only six miles to the south, and Stockbridge, scarcely less celebrated in the same way; to the east lie some of the finest stock farms this side of Kentucky, while on the west are Lebanon Springs and the Mount Lebanon Shakers.

Pittsfield is as fortunate in itself, however, as it is in its natural location, advantages and surroundings. It is a full-fledged, handsome and progressive city of fifteen thousand people, who not only keep it inviting and healthy, but are proud of it as a business mart and manufacturing centre. Situated on the Boston and Albany, the Housatonic and Pittsfield, and the North Adams railroads, its passenger and freight transportation facilities to and from every point of the compass are quick and ample. Its

streets are regular, broad and clean, overarched by splendid elms and maples, lined by substantial business blocks and elegant private residences, impossible except under conditions of assured and assuring prosperity and wealth.

In the heart of the town is the park, a monument in memory of Pittsfield soldiers who participated in the War of the Rebellion its most conspicuous feature of interest. Overlooking this park are some of the most noticeable of the public buildings that adorn the city and command the attention of visitors—the Court-House, of white marble, the Berkshire Life Insurance Company's building, the First Congregational Church, St. Stephen's Episcopal Church, and the Berkshire Athenæum.

The Athenæum is one of the indispensable institutions of the city, well patronized, well supported, and in the way of being well endowed, also. Incorporated in 1871, this association is devoted to litera-



MAPLEWOOD PROMENADE.

ture, science and the arts, and is in possession of several valuable collections of books, local relics, and cabinets. In 1872 Phineas Allen, a prominent citizen, died, by whose will the Athenæum will inherit some \$50,000, after the fulfilment of certain life interests in his estate. Meanwhile the city gives it \$2,000 a year. The present handsome and convenient structure was erected in 1876 by Mr. Thomas Allen, of St. Louis, who spends his summers here. The library is absolutely free.

Conspicuous among other buildings of a public character are the Academy of Music, one of the finest of its kind in this section; the jail, the Roman Catholic Church of St. Joseph, and several hotels.

The House of Mercy is the outcome of the benevolent spirit of Pittsfield women, a few of whom associated themselves in 1876, rented a house, and opened it as an hospital. The building now occupied was erected in 1877, and is everything its name imports.

Pittsfield has always been celebrated for the public and private means of education it affords. In addition to the High School, more than a score and a half of other common schools provide the best of instruction for the sons and daughters of its citizens, while several seminaries of learning of a superior grade enjoy a wide reputation for efficient methods and faithful, thorough teaching.

A dozen church organizations, representative of the principal denominations common to the State, are a source of religious culture and devotion, while one daily and two weekly journals successfully cater to the demand for local news.



MAPLEWOOD.

LOUGHRAN & SONS, PITTSFIELD, MASS.

Four banking institutions furnish financial accommodations to our citizens. The Agricultural National Bank has a capital of \$200,000 and a surplus \$50,000 larger; the Pittsfield National Bank, with a capital of \$500,000, has a surplus of \$200,000; the Third National Bank is backed by \$125,000 and a \$25,000 surplus, and the deposits of the Berkshire County Savings Institution aggregate a large figure.

The number and condition of these banks may be taken as an indication of the commercial prosperity of the city of Pittsfield. Some fifty years ago the money value of the articles annually produced here was \$700,000 or thereabouts; but what strides have been made in that half century! Within the last thirty years the population has increased about threefold. The first broadcloth made in the United States was manufactured on this spot in 1804. The first mill was set in operation here in the year 1800 by Arthur Schofield, an Englishman. Manufacturing and general trade have now reached proportions undreamed of in those early days, prominent among the former being silk, and cotton and woolen fabrics. Of the leading industries, and the men who are prosecuting them, the following sketches will give an excellent idea, and from them the reader may conclude that Berkshire energy and pluck, as illustrated in its capital city, are worth the chronicling in this wise.

Pittsfield Steam Bakery, W. H. Teeling, Proprietor, Crackers, Biscuit, Plain, and Fancy Cake Manufacturer, No. 159 North Street.—The extent to which many of the industries of Pittsfield have attained during the past quarter of a century is owing not only to the natural growth and enterprise of the place, but to the energy and business ability of those who own and conduct them. Among the most prominent and important of these establishments is the Pittsfield Steam Bakery, of the firm of W. H. Teeling & Co., manufacturers of crackers and biscuit, and plain and fancy cakes. The business has been established since 1828, and was continued for many years by Messrs. Ross & Whiting, the founders. Mr. W. H. Teeling, the senior member of the present firm, has been connected with the house since 1852, and under the firm name of Parker & Teeling the operations of the establishment were greatly extended. About three years ago, the firm of W. H. Teeling & Co. was formed, which comprises that gentleman and Mr. E. B. Wilson, who have built up a business of the most satisfactory character. The plant is situated on North street, the grounds being 75x220 feet, extending through to Northrup street. The main building has four floors and dimensions of 45x57 feet. The machinery, with which the establishment is replete, embodies every improvement or novel advantage known to the most advanced in the trade, and adds greatly to the perfection of the goods produced, as well as the rapidity with which they are manufactured. New and improved ovens are provided, and a great variety of crackers and biscuits, plain and fancy cakes, which are highly appreciated by the public, produced. The finest quality of flour and other materials are used, and the goods of Messrs. W. H. Teeling & Co. have a standard reputation and are always in demand, the trade being derived from Pittsfield and Berkshire counties, and also from the States of New York, Connecticut, Vermont, and throughout Massachusetts. Mr. W. H. Teeling, the head of the establishment, is from Greenbush, N. Y., originally. He has resided in Pittsfield for forty-eight years, and has become thoroughly identified with its interests and general business and local affairs. His career has been eminently a prosperous and useful one, promoting to a large extent the industrial thrift of the community of which he is an esteemed member. Mr. E. B.

Wilson is a native of the State of New York. He is an active, enterprising young business man and popular with all who have dealings with the house.

William F. Harrington, Paints, Oils, Varnishes, Japans, Paint Brushes, Window and Picture Glass, etc., No. 105 North Street.—Under the able management of Mr. William F. Harrington this old business house, one of the trade landmarks of Pittsfield, has been successfully conducted for five years. The business carried on by Mr. Harrington was inaugurated in 1858 by Mr. A. D. Stevens, who was succeeded by Mr. H. Harrington in 1861, and upon the death of the latter, in 1881, his son, Mr. William F. Harrington, became proprietor. This progressive business man occupies a commodious store, and carries the most complete assortment of paints, oils, brushes, glass, and painters' and glaziers' supplies in the city. His line of merchandise comprises all kinds of varnishes, japans, window and picture glass, etc., and at the lowest possible prices for cash. Mr. Harrington is a native of New York, but has resided in Pittsfield since childhood. At the outbreak of the War of the Rebellion he enlisted for three months in the Eighth Massachusetts Volunteers, and re-enlisted for three years in the Twenty-seventh Massachusetts Regiment, serving for two years as duty and orderly sergeant. In 1863 he was commissioned a lieutenant for gallant and meritorious service, and in 1864 he was permanently disabled by a gunshot wound in the right arm at the battle of Cold Harbor.

J. J. Foster & Co., The Reliable Clothiers and Hatters, No. 71 North Street.—The business conducted by Messrs. J. J. Foster & Co. is one of the leading enterprises of this section. The store is 24x70 feet in dimensions, and the stock of clothing, hats, caps and gents' furnishing goods is full and complete, and includes the neatest and best goods in this wide range of merchandise. Messrs. Foster & Co. are members of a syndicate embracing twenty-seven merchants in different parts of the New England States, and buying from first hands in large quantities, they are enabled to supply goods at bottom prices for cash and to guarantee satisfaction. Mr. Foster is a young man of exceptional business energy and tact.

Pittsfield National Bank.—The Pittsfield National Bank is an organization especially founded for the purpose of actively promoting the industries of Berkshire county. It was organized and chartered under the laws of the Commonwealth of Massachusetts in 1853, and became a national bank under the National Bank Act. The authorized capital of the bank is \$1,000,000, one-half of which is paid up, and the surplus reaches nearly \$225,000. The institution has always pursued a career of usefulness and prosperity, and the conservative basis upon which it was originally organized has never been impaired, and the principles which were laid down for its guidance thirty-three years ago have been sedulously adhered to. The interests of the institution have always been and are most intimately allied to the progress and prosperity of this community, and its policy throughout has been such as to promote, so far as is consistent with its own solvency, the general thrift and wellbeing of Berkshire county. Conducting a general banking business in loans, deposits, collections, exchange, etc., the bank enjoys all the facilities for the transaction of its operations that only time and experience could give. The president of the bank is the Hon. Judge Julius Rockwell, an eminent lawyer and president, and judge of the Superior Court. He is also president of the Berkshire Savings Bank and director of the Berkshire Mutual Fire Insurance Company. Vice-president, John V. Barker, is also a trustee of the Berkshire Savings Bank, and a director of the Berkshire Life Insurance Company, and the Berkshire Mutual Fire Insurance Company. The cashier, E. S. Frances, Esq., has been connected with the bank twenty-seven years. He is also a director of the Pittsfield Tack Company and treasurer and director of the Berkshire Athenæum, and otherwise prominent in the financial and manufacturing industries and local affairs of Berkshire county. The president and vice-president, together with Henry Colt, Esq., David A. Clary, Esq., James M. Baker, Esq., A. J. Waterman, Esq., J. D. Carson, Esq., Z. Crane, Esq., and Wm. W. Gamwell, Esq., compose the Board of Directors, all of whom are gentlemen too intimately known in connection with the finances and general business affairs of the city to require any extended personal remark.

W. G. Morton & Co., Dealers in Anthracite and Bituminous Coal, Cement, Wood, and Kindlings, No. 21 Depot Street.—Supplying the citizens of Pittsfield and vicinity with coal is quite an important business, which is well represented by the firm of W. G. Morton & Co., whose extensive premises, five acres in extent, are located on the line of the Boston and Albany railroad. The coal yard is spacious, is connected with the main line by side tracks running through it, and is well provided with shedding and coal pockets and store houses, and all the facilities for preparing coal for manufacturing and domestic purposes. The firm deal in all the best qualities of anthracite and bituminous coal, which is received direct from the mines and sold by the carload or ton at the lowest market rates. The trade is large and widespread, and a large demand is supplied from all parts of Berkshire county. Messrs. W. G. Morton & Co. also make a special business of oak and pine wood and kindlings, and deal in cement. This business, so vigorously prosecuted by this firm, was established

about 1848 by Gerry Guilds & Co., who were succeeded in 1876 by Mr. W. G. Morton, who continued it until the first of July, 1885, when he associated with him Mr. W. F. Francis, and from that time it has been carried on under the present firm name. Both these gentlemen are natives of Pittsfield. They are both active and enterprising business men, hold prominent positions in mercantile and financial circles, and take great interest in local affairs. Mr. W. G. Morton is the general agent for the Delaware, Lackawanna and Western Railroad Company, and also the Clearfield Bituminous Coal Company, with headquarters at Albany, supplying a demand from wholesale and retail dealers and manufacturers with anthracite and bituminous coal throughout the States of New York, Massachusetts, Vermont, and New Hampshire.

O. Root & Sons, Boots, Shoes, and Rubbers, No. 22 North Street.—In the line of boots and shoes a large and very important house is that of O. Root & Sons, which was established in 1856 by Mr. O. Root, who continued it with success, and in 1868 admitted his son, John Allen Root, to an interest in the business, being conducted under the name and style of firm of O. Root & Son. In 1871 the second son, Harry A. Root, became a member of the firm, and the present firm name was adopted. After the decease of Mr. O. Root, which occurred in 1874, the sons continued to conduct the business, retaining the firm name of O. Root & Sons. The firm occupy two floors each, having a front of 20 with a depth of 70 feet, in a large building on North street. The store is neatly and attractively fitted up and contains one of the best assorted and most complete stocks of boots and shoes and rubbers to be found in this part of the State, the assortment including all the suggestive and pleasing modes for footwear in accord with the fashionable ideas of the day, for ladies, gentlemen, misses, and children, and can supply the best fine and medium grade goods at the very lowest prices. Mr. John Allen Root and Mr. Harry A. Root, the copartners, are both enterprising men and bring to their aid in their business a successful experience.

John F. Van Deusen, Cigars, Tobacco, and Smokers' Supplies, No. 15 North Street.—A recognized leader in his line of trade in Pittsfield, Mr. John F. Van Deusen, who, as successor to Laforest Logan, who inaugurated the business in 1872, is conducting a large wholesale and retail trade in tobacco, cigars, and smokers' supplies in this city. He succeeded to the large trade developed by Mr. Logan May 10th, 1886, and has more than maintained the prestige of the old house. Mr. Van Deusen handles all kinds of foreign and domestic cigars of the most popular brands, the best smoking and chewing tobaccos in the market, and a fine line of pipes and smokers' articles, and his facilities for supplying the trade and general public with merchandise of standard excellence at low prices are unsurpassed by any of his competitors. By steadily maintaining the reputation of his goods and the house, Mr. Van Deusen has firmly established himself in general confidence, and his trade extends to all parts of Berkshire and adjoining counties. This enterprising young merchant has long resided in Pittsfield, and was town clerk during the years 1881-82. He is a notary public and commissioner of deeds for the State of New York.

Berkshire Life Insurance Company.

—The success of the Berkshire Life Insurance Company has been notable and its history one of unbroken prosperity. It was organized in 1851 and is a mutual company, issuing all approved forms of life and endowment policies, and from the time of its inception has accomplished results which place it in the front rank of American life insurance companies. The endowment plan is a noticeable feature of this company, which is of special consideration, as, in addition to the system of paying insurance in case of death, the company also constitutes a safety fund, from which the insured may realize benefits of their investments and payments made. Since the organization of the company it has received from its members for premiums \$10,209,127.44, and has returned to them for claims under policies \$3,899,415.99, and for dividends and canceled policies \$3,335,991.43. The assets at the close of 1885, the date of the last annual report, were \$3,796,167, safely invested in accordance with the charter, chiefly in first mortgages on real estate valued at double the amount loaned thereon. The surplus Massachusetts standard is \$438,894.03, and during the past year new insurance has been written and policies revived amounting to \$3,700,525. A marked increase in the number of members, in the amount of outstanding insurance, and in the aggregate of premiums received, shows a continuance of the healthful growth of the company. The progress of the company for the last five years is shown by the following gains: In the number of outstanding policies, a gain of 26.96 per cent.; in the amount of outstanding insurance, a gain of 35.87 per cent.; in the amount of insurance written, a gain of 77.96 per cent.; in the amount of premium income, a gain of 48.41 per cent. Beginning with the year, a new form for life and endowment policies under the five-year dividend plan was adopted. The liberality of its conditions and the fact that, like all the policies issued by the company, it is subject to the provisions of the laws of Massachusetts relating to paid-up and cash values, will commend it to the insuring public. There can be no question that distributions made once in five years will be more equitable and satisfactory, and prove more economical, than if made annually. While the terms and conditions of the policies have been made as liberal as the most advanced underwriters deem safe, no rule of conservative management has been relaxed. The utmost care is taken to assume risks upon sound lives only, and not to admit to membership persons whose occupations are of a hazardous nature, or whose places of residence are deemed unhealthful. The area in which agencies are maintained is restricted to those parts of the country having a salubrious climate, and risks are not taken upon a single life beyond the amount of \$10,000. A mortality experience remarkably favorable has thus far resulted from the care exercised. The company has agencies through the States of Massachusetts, Rhode Island, New Jersey, Maryland, Pennsylvania, Connecticut, Ohio, Michigan, and Illinois. The terms and conditions of its policies are very liberal, and all of them are protected by the provisions of the celebrated non-forfeiture laws of the Commonwealth of Massachusetts. The officers and directors are gentlemen who have been selected for their sterling business integrity and fitness for the duties devolving upon them. They are as follows:

William R. Plunket, president; James M. Barker, vice-president; James W. Hull, secretary and treasurer. Board of Directors—John V. Barker, of J. Barker & Brothers, manufacturers, William R. Plunkett, attorney-at-law, Jabez L. Peck, manufacturer, Josiah Carter, merchant, James M. Barker, James W. Hull, treasurer of the company, J. F. A. Adams, physician and surgeon, Henry W. Taft, clerk of the courts, Berkshire county, George H. Tucker, treasurer Berkshire county, Pittsfield; Thomas G. Carson, banker, Boston; J. N. Dunham, president Springfield Fire and Marine Insurance Company, Springfield; George T. Plunkett, Plunkett Woolen Company, Hinsdale; Byron Weston, ex-Lieutenant Governor of Massachusetts, Dalton; Justin Dewey, attorney-at-law, Great Barrington; Wellington Smith, treasurer Smith Paper Company, Lee; Henry W. Bishop (Lenox, Mass.), Chicago; S. W. Brayton, president Adams National Bank, North Adams; W. B. Plunkett, manufacturer, Adams; F. K. Paddock, M. D., and J. F. A. Adams, M. D., medical directors. Mr. Plunkett, the president of the company, is one of the able members of the Massachusetts bar. He is president of the Berkshire Athenæum, and is also a commissioner of the Ashley Water-Works, and a member of the directorate of the Agricultural National Bank, of this city, and a director of the Pittsfield Coal Gas Company, and otherwise conspicuously prominent in local and general business affairs and in the manufacturing industries of Berkshire county. Hon. James M. Barker, the vice-president, is a director of the Pittsfield National Bank and a trustee of the Berkshire County Athenæum, and a member of the Executive Committee of the Berkshire Historical and Scientific Society, and Justice of the Superior Court. He has been prominent in the Legislature and was one of the codifiers of the Public Statutes of the State. Mr. James W. Hull, the secretary and treasurer, has been an officer of the company for fifteen years. The business transacted by the company ranges through States mentioned above requiring agents, besides the following general agents: Eastern Massachusetts, F. J. Foss, No. 223 Washington street, Boston; Central Massachusetts and Rhode Island, W. H. Dyer, No. 223 Washington street, Boston; Western Massachusetts and Connecticut, Hamer & Stone, company's building, Pittsfield; New York and New Jersey, George W. English, No. 271 Broadway, New York; Eastern Pennsylvania, E. H. Plummer, No. 512 Walnut street, Philadelphia; Western Pennsylvania, George W. English & Brother, No. 97 Fourth avenue, Pittsburg; Maryland, Munro Snell, No. 30 South street, Baltimore; Ohio, W. B. Hillman, Savings Bank Building, Cleveland; Michigan, M. Early & Son, No. 3 Mechanics' Hall building, Detroit; Indianapolis, James Greene, Martindale's Block, Indianapolis; Illinois, E. W. Hills, Portland Block, Chicago; superintendent of agents, W. H. Dyer, Pittsfield, Mass. The building erected and occupied by the company is one of the handsomest structures in the State and forms a splendid monument to the enterprise and wealth of the institution. It is constructed of Nova Scotia sandstone and was erected in 1867-68, and presents a front of 66 feet, with a depth of 120 feet. Circulars and pamphlets, with tables of rates and full information may be obtained on application to any of the agents or to the home office at Pittsfield.

Chickering's Business College.—This institution was established by the late Prof. E. F. Carter in 1860, and was until his death liberally patronized by the citizens of Berkshire county and vicinity. On the death of Mr. Carter, in 1879, the good-will, furniture, and appliances were purchased by the present principal, Mr. Benjamin Chickering, whose successful efforts to maintain the high reputation of the college have more than realized the expectations of its patrons. Mr. Chickering's many years' experience and practical acquaintance with various kinds of business, and with the customs, forms, and usages, enable him to offer unusual advantages to pupils. He is a practical, expert accountant, and gives his undivided time and personal supervision to the work. Students can acquire a thorough knowledge of bookkeeping in much less time and at much less expense than at many other commercial colleges in the country. Business habits are here diligently inculcated, expertness in commercial calculations is imperatively required, a superior style of business penmanship is imparted, and business correspondence and the drafting of business papers receive critical attention. Mr. Chickering not only teaches bookkeeping, but he makes bookkeepers, and where effort on the part of the pupil is not wanting the most satisfactory results are guaranteed. No pupils who are approved are permitted to pass through the course superficially, and they are thoroughly qualified to meet the practical tests of the counting-room. In this school labor, time, and money are economized. The business penmanship department is under the able management of C. J. Weaser, a graduate of P. R. Spencer, one of the authors of the Spencerian system of writing. There are preparatory, commercial, actual business and business men's courses, and the time for completing the course varies from eight to twelve weeks; tuition, forty dollars, per course of twelve weeks; school year, forty-four weeks, \$100. No charge is made for books or stationery, all of which are furnished. Mr. Chickering is a native of Worcester county, Mass., and is a successful educator in every signification of the term.

American House, North Street, William St. Lawrence, Proprietor.—Proverbial for her excellent hostelries, Pittsfield, the beautiful city of the famous Berkshire Hills, is a favorite resort for travelers and tourists bent on business or pleasure, and a sojourn at either of her principal hotels is a most pleasant experience to strangers. Centrally erected on the principal business thoroughfare and amid the most delightful surroundings, the American House has long been a very popular resort for those visiting Pittsfield. This model house has been for many years a favorite stopping-place, and under the excellent management of Mr. William St. Lawrence, who became the proprietor in September, 1885, it has more than maintained its prestige and repute. The American House is a handsome four-story structure, with broad verandahs, spacious halls, and large, well-ventilated rooms, elegantly provided and supplied with every modern convenience. Each of the one hundred and fifty rooms is connected with the office by electric annunciators, the attendance is polite and ample, and the cuisine is managed with consummate ability. The bill of fare includes everything desirable, admirably served, and the comforts of a luxurious home are

here afforded to guests by Mr. St. Lawrence, whose constant study is to promote their interests and pleasure, and who is a most capable and courteous host.

T. H. Richardson, Diamonds, Jewelry, Watches, Clocks, Solid Silver and Plated Ware, Cutlery, etc., No. 27 North Street.—Mr. Richardson has been in business in this city since 1878; prior to that he was located in South Adams. In size the store is 24x70 feet, and is handsomely arranged with plate-glass show-cases and well stocked with a large and varied assortment of rich, elegant jewelry of every description in the latest styles and designs, also diamonds and other precious stones, foreign and American clocks, and imported watches in gold and silver cases, and also those of home production, solid silver and plated ware in beautiful, unique designs, together with bronze and Rogers' groups, and fine art goods, spectacles, opera-glasses, eye-glasses, and optical goods. Mr. Richardson is a skilled, practical watchmaker, jeweler, and engraver, and gives particular attention to making repairs and to regulating watches and clocks, and also to engraving names and monograms, always guaranteeing the work to be done in the highest style of the art. He makes a specialty of gold-headed canes, of which he has a great variety in all styles and designs. Mr. Richardson is a native of the State of New Hampshire.

F. Harrington, Livery and Boarding Stables, corner of North and Wacona Streets.—The enterprising business man above named began business in this line in 1884, and has from a small beginning developed a flourishing trade. To accommodate the increasing number of his patrons Mr. Harrington is erecting a substantial and convenient stable at the corner of North and Wacona streets. Mr. Harrington has fine teams, with safe and reliable horses, elegant hacks, carriages, Surreys, etc., and supplies, at lowest current prices, stylish turnouts for business or pleasure purposes. He at present occupies a large building on North street, rear of the skating rink. Orders have prompt attention, and horses are boarded at reasonable rates. Mr. Harrington is a native of New York.

Sidney S. Stowell, D.D.S., No. 77 North Street.—Since his graduation from the Dental Department of the University of Pennsylvania, at Philadelphia, in 1884, Dr. Sidney S. Stowell has been successfully engaged in the practice of his profession in Massachusetts, and was formerly located at Dalton. He removed to Pittsfield December 1st, 1885, and has already established himself in general confidence, and in a fine and growing practice. His office is very tasteful and attractive in its appointments. He makes a specialty of a high grade of work, such as artificial crown settings, transplantation, and replantation, and his work marks him a master of his art. His operating rooms are models of completeness and are supplied with all the latest appliances and implements. In the surgical branch of his business Dr. Stowell is a skilled and reliable operator, and his mechanical work is always superior and accurate. All work is successfully performed with the least possible degree of inconvenience and suffering to patients. Dr. Stowell is a native of Peru, Berkshire county.

Casey & Bacon, Wholesale Grocers, Steam Coffee and Spice Mills, Nos. 3, 5, and 7 Clapp Avenue.—The house of Casey & Bacon is the largest and most important in its line of business in Pittsfield. This distinction is accorded not only from the fact of its long establishment, its honorable career, and its extensive business transactions, but on account of the enterprise of its business policy. It was established in 1868 by Mr. Michael Casey and Mr. James L. Bacon, who, under the firm name of Casey & Bacon, have since continued to conduct it with vigor, and have established a large trade diffused throughout Western Massachusetts, North-eastern New York, and adjoining sections. Occupying commodious premises, consisting of a four-story brick building known as Casey & Bacon's Block having dimensions of 60x50 feet, the firm possess every facility for the successful prosecution of the business, together with ample accommodation for a stock which is at all times large, varied, full, and complete in every department, and embraces, besides the choicest teas and coffees and pure spices, also hermetically sealed goods in tin and glass, sugars and provisions, and grocers' supplies, and everything belonging to the trade of both foreign and domestic production. Connected with the house the firm own and operate steam coffee and spice mills, which are fully equipped with every convenience for grinding and preparing spices and coffees in their purity. The goods bearing the trade-mark of this house have an extensive sale and are always in demand. Foreign and domestic fruits form a feature of the business, the firm handling the choicest of all kinds when in season. Mr. Michael Casey and Mr. James L. Bacon have resided in Massachusetts nearly all their life, and by reason of their enterprise, liberality, and public spirit are fully entitled to the success they have achieved, and by their extensive operations have done much in giving Pittsfield a reputation as an active business centre. Mr. Casey during the War of the Rebellion served with distinction as first lieutenant in the Thirty-seventh Massachusetts Infantry Regiment, which became famous and was known as "General Sheridan's foot cavalry." Lieutenant Casey was present on many sanguinary fields, and will be found as courteous, reliable business man as he was an honorable, brave soldier.

Watkins & Simmons, Photographic Rooms, No. 53 North Street.—In all that the term implies, the firm of Watkins & Simmons are recognized leaders in their line of business in Western Massachusetts, and not only in photography, but in art work of highest excellence, in ink, crayon, and oil, this well-known house is pre-eminent. Mr. R. C. Watkins is a photographer of twenty-five years' experience, and is a master of every detail of his work, and has charge of the printing and general business. Mr. E. A. Simmons' career in business covers a period of fourteen years, his specialty being portraits in oil, ink, and crayon, for which profession he prepared himself under the instruction of eminent masters in the National Academy of Design in New York, from which he graduated with distinction in 1879. He does all the retouching, developing, and posing. With all the requisite skill and taste, and every facility known to the art, these specialists have, under the firm name of Watkins & Simmons, conducted one of the most complete and prosperous

photographic establishments in Western Massachusetts, for four years. They make all kinds and styles of portraits, promenades, views, cabinets, cards, panels, plaques, etc., and their work attests their worth. Messrs. Watkins & Simmons' rooms are models of attractiveness for those who desire first-class, meritorious work, true to nature, superior in finish, and perfect in pose and expression. There is not in the State a more desirable establishment than theirs. Mr. Watkins was born in Massachusetts and Mr. Simmons is a native of Albany, N. Y.

W. L. LaRue, Watchmaker and Engraver, No. 6 North Street, opposite Post-Office.—Mr. W. L. La Rue is the only first-class engraver in the city. He has a fine, neatly fitted up, attractive establishment at No. 6 North Street, opposite the Post-office. The store, which is admirably arranged, and complete in all its appointments, with plate-glass showcases, has a front of 24 with a depth of 60 feet, and contains an assortment of fine jewelry, which for elegance in style and design is unsurpassed, and embraces all the new, unique, and novel varieties that have recently been introduced, also foreign and American watches in gold and silver cases and clocks, plain and ornamental, and a general line of solid silver and plated ware, and bronzes, etc. The special branch of business carried on by Mr. La Rue is engraving, to which he gives special attention, and performs all work in a neat, beautiful, and artistic manner, and as a designer of monograms and ornamental work has the reputation of being the best in Berkshire county. Mr. La Rue, who is a native of the State of Vermont, has resided in Pittsfield for some years, and since 1884 has been engaged in the jewelry business. He is a practical watchmaker, engraver, and jeweler, and has had over twenty years' experience in this country and Europe. Mr. La Rue makes a specialty of the celebrated B. Laurance's axis-cut pebbles in spectacles and eyeglasses. These pebble glasses are cut, slabbed, and ground as near the axis as possible, and, having the greatest amount of convexity or concavity immediately over the centre of the grain found in all pebble, it allows the rays of light to enter the eye with the least possible resistance. As pebble is always cool and does not scratch, one pair will outlast six pairs of ordinary glasses. Being enabled to sell genuine pebbles at from two dollars a pair a great demand is anticipated for them. Every pair is marked B. L. A. C. P.

William P. Griffen, Wholesale and Retail Dealer in Flour, Feed and Grain, Nos. 10 and 12 Railroad Street.—Among the industries of Pittsfield that are prominent is the establishment of Mr. Wm. P. Griffen. The business was originally established and carried on for thirty-two years by Mr. S. V. R. Daniels, who was succeeded in 1871 by Mr. Wm. P. Griffen, who has since that time increased the facilities and extended the trade. The office and warehouse is 20x75 feet in size, and is amply provided with every facility, and a full general stock of all the leading brands of Western and New York State family flour is always kept on hand, together with feed, meal, hay, etc., and a large trade is transacted as a dealer and shipper of grain. Mr. Griffen is a native of the State of New York, but has resided in Pittsfield for sixteen years. He occupies an honorable position in mercantile and other circles.

John White, Florist, Greenhouses on West Street.—In providing the materials for and in the work of laying out the many beautiful parterres and parks in the famous Berkshire Hills region, Mr. John White has for eleven years taken a prominent part, and to the natural loveliness of this beautiful region he has largely added. The experience of Mr. White as a grower of plants and a landscape gardener covers a period of thirty years. His extensive greenhouses, six in number, cover an area of one hundred feet square, and his grounds outside devoted to propagation of vegetable plants and hardy flowers are several acres in extent. He is the most extensive and successful grower of roses in Western Massachusetts. His assortment of pansies, including the finest imported strains of every variety, and the rarest exotics and choicest varieties of beautiful and fragrant flowers and ornamental plants, with a full line of tomato, cabbage, celery, and other vegetable plants in season, complete a stock which affords an ample source of supply. The most beautiful designs in cut flowers for funerals, weddings, commencement, and other occasions are supplied at short notice and reasonable rates, and orders for landscape and cemetery gardening are executed in the most artistic manner. Orders by mail or telephone have prompt attention. Mr. White is an Englishman by birth, and is a thoroughly genial and liberal business man.

J. S. Rosenfeld, Jobber and Manufacturers' Agent, Berkshire Products, Nos. 59 and 61 North Street.—One of the well-known, popular business men in Pittsfield is Mr. J. S. Rosenfeld, who for more than sixteen years has been identified with the business affairs of the city. During the past three years he has been engaged as a jobber and wholesale dealer and manufacturers' agent for Berkshire products, including the Overall Company's, the Shirt Manufacturing Company's, and the Knitting Mills, and carries a full and complete stock of hosiery, suspenders, handkerchiefs, neckwear, etc., including everything in the line of shirts and drawers. Mr. Rosenfeld is located in the large building numbered 59 and 61 North street, his establishment having dimensions of 50x60 feet. He has every facility for supplying the trade, and has a number of active salesmen on the road, and furnishes the best class of goods at manufacturers' prices.

Wilson & Read, Insurance, Berkshire Life Insurance Building, No. 3 West Street.—The agency conducted by Messrs. Wilson & Read is probably the oldest in Berkshire county, and was established more than thirty years ago by Messrs. J. M. Dunham & Co. The firm was succeeded by that of Messrs. Flagg, Dunham & Wilson, and they in turn by Messrs. Dunham & Wilson, and in 1883 the present firm, composed of Mr. James Wilson and Mr. F. E. Read, was formed, and from that time the business has been continued under the firm name of Wilson & Read. A large business is controlled by the firm, who are experienced, reliable underwriters. All losses are promptly adjusted and paid without delay, and full satisfaction is given to all who have transactions with this office. Among the companies for which the firm is the authorized agent are the *Ætna*, of Hartford, Conn.; Hartford, of Hartford; Connecti-

cut, of Hartford; National, of Hartford; Meriden, of Meriden, Conn.; Phoenix, of Hartford, Conn.; North British and Mercantile, of London, Eng.; Queen, of Liverpool, Eng.; Phoenix, of London; Imperial, of London; London Assurance, of London; Northern, of London; Lancashire, of Manchester, Eng.; Phoenix, of Brooklyn, N. Y.; Hanover, of New York, N. Y.; Glens Falls, of Glens Falls, N. Y.; Equitable, of Providence, R. I.; Merchants', of Providence, R. I.; Springfield, of Springfield, Mass.; American, of Philadelphia, Pa. In these companies policies are written at the very lowest rates compatible with safe, reliable insurance. Both members of the firm are "native and to the manor born," and are among the most prominent business men of Pittsfield. Mr. Wilson was formerly town clerk, and otherwise conspicuous in local affairs, and Mr. Read was for several years assessor, and served during four terms as tax collector, and, in 1883, was a selectman. These gentlemen are thoroughly posted upon the subject of fire, life, and accident insurance, and conduct the largest agency in the county.

G. Blatchford, Books, Music, and Stationery, etc., No. 12 North Street.—One of the oldest of the well-known business establishments in Pittsfield is that of Mr. G. Blatchford, which was first established about 1800 by Mr. Phineas Allen, who continued it for some years, and was followed by Nichols & Allen, and this firm by Mr. S. E. Nichols. Mr. J. B. Harrison followed and was succeeded in June of the present year by Mr. Blatchford, who is extending the trade by his enterprise and ability. The store is spacious and presents a front of 30, with a depth of 90 feet. It is well fitted up and arranged, and contains a large and varied assortment of books in all styles of bindings, upon all subjects, also school books, music books and musical merchandise, plain, fancy, counting house, and school stationery, albums, blank books, cards, and all those fancy articles that properly belong to the trade. The stock is one of the largest to be found in the city. Mr. Blatchford, who is a native of Brooklyn, N. Y., has become popular since he has been in Pittsfield. Etching, engraving, and handsome framing in special design.

George W. Smith, Wholesale and Retail Dealer in Choice Family Groceries and Provisions, No. 79 North Street.—Mr. George W. Smith, wholesale and retail dealer in choice family groceries and provisions, has been established since 1855. The unexcelled quality of the goods carried has made the establishment one of the most prominent and important in the city. Everything belonging to the grocery trade is to be found here, including the finest teas and coffees that are brought into the country, pure spices, sugars, and hermetically sealed goods in tin and glass, table delicacies, condiments, provisions, and all the leading brands of family and pastry flour. Mr. Smith, who is a native of Massachusetts, is held in high estimation by the merchants and citizens of Pittsfield. The store, which is one of the largest and finest in the city, has a frontage of 25 and extends to the rear a depth of 125 feet. It is perfectly fitted up for the efficient conduct of the business. No house has a higher commercial standing or possesses greater facilities for supplying the trade.

H. H. Newton, Real Estate and Loan Agency, No. 15½ North Street.—In the growth and development of this beautiful section of country, during the last decade, Mr. H. H. Newton has taken a prominent part. He established his real estate and loan agency in this city in 1878, and by diligently making known the advantages for investment and settlement in this section, and its desirability as a manufacturing and resident section, he has largely contributed toward the prosperous condition of affairs in this city and vicinity. Mr. Newton buys and sells on commission town and county property, secures reliable tenants, collects rents, and negotiates loans on real estate, and his knowledge of localities and values gives him facilities for sale, purchase, exchange, and lease of farms, dwellings, or business houses not surpassed by any land or loan agency in the county. He also draws up deeds, wills, and all legal writing, conveyancing, etc., which is done in the most efficient manner, and a large number of clients have placed in his hands a long list of desirable properties. Those desiring either to dispose of or to purchase real estate, find it desirable to consult this reliable business man. Mr. Newton is a native of Berkshire county, is one of the prominent, influential citizens of this beautiful county seat, and holds the office of justice of the peace, which he has filled with credit for the past twenty years. He was selectman in the town of Lanesboro previous to coming to Pittsfield, and has also filled the office of deputy sheriff of Berkshire county in a manner satisfactory to all parties, and proved himself an able and efficient officer.

O. J. Copeland & Co., Jobbers in Books, Blank Books, etc., Nos. 118 and 120 North Street.—The well-known house of O. J. Copeland & Co. was established by O. J. Copeland about 1879, and continued until April, 1883, when he associated with him Mr. N. S. Noyes, and from that time it has been conducted under the present firm name. The premises, which have dimensions of 50x60 feet, are well arranged and specially designed for the business. The stock carried includes a full line of standard works, volumes of poetry, travel, history, science, theology, etc., in all the various styles of bindings, also commercial, fancy, and school stationery, blank books of all kinds, and pocket-books, games, albums, music books and musical instruments, pictures, chromos, and picture and photo frames in an endless variety, together with gilt and walnut moldings, holiday and birthday cards, and a general line of novelties and Yankee notions too numerous to mention. Mr. O. J. Copeland is from the State of Vermont, and Mr. N. S. Noyes is from the State of New York. Job printing of all kinds is done. Rubber stamps and seal presses are made in the best manner. They also publish autograph prints of scenery and general views of Berkshire county.

William Kelly, Undertaking in all its branches, No. 137 North Street, Burbank's Upper Block.—One of the popular undertakers in Pittsfield is Mr. William Kelly, who is attentive and considerate in the performance of his duties, and can always be depended upon at all hours, either day or night. He furnishes caskets and coffins of the best material and workmanship in any style desired, and also hearse and carriages, robes, and

all that is required for funeral purposes, and gives his personal attention to conducting and directing funerals. Mr. Kelly has had many years' experience as an undertaker, and has resided in Pittsfield over forty years. He is peculiarly fitted for the calling of the undertaker, and is regarded as one of the most capable and efficient gentlemen in the avocation. Mr. Kelly makes a specialty of embalming bodies by a new and improved process in the most satisfactory manner, the body being well preserved and kept. He has telephone connections with all parts of the city and adjacent villages.

Pittsfield Carriage Company, Manufacturers of Fine Light Carriages, McKay Street.—The construction of a handsome and serviceable carriage, one that combines beauty of design, excellence of finish, and durability, is characteristic of the productions of the Pittsfield Carriage Company. These works were established in 1871 by S. M. Corley, who was succeeded by the present management May 1st, 1886. The manufacture of fine, light carriages is the specialty of the company, and their vehicles have a widespread reputation for all that goes to make up stylish, reliable, first-class work. The premises comprise a substantial three-story brick building, 40x60 feet in dimensions, which is supplied throughout with improved machinery of latest designs, operated by steam, and a force of fifteen competent carriage-builders are employed. The company have every possible facility for superior work, and under the management of Mr. John Enright the business has attained most important proportions. Special attention is given to varnishing and repair work. They are prompt in their engagements and always reliable. Mr. John Enright, the head of the concern, has resided in Pittsfield thirty-six years, and has become thoroughly identified with its interests, and is an expert carriage-builder, thoroughly acquainted with and master of every branch of the business.

Prince & Walker, Carpets, Paperhangings, and Drapery Goods.—The establishment of Messrs. Prince & Walker is the popular headquarters for carpets, paperhangings, window shades, etc., not only for the people of Pittsfield but for those residing within a wide section of country. Although an interval of two years occurred in which the business was not carried on, the house may be said to have been founded in 1863 by Mr. W. M. Prince, the senior member of the present firm, who for five years successfully conducted a large trade in this line of merchandise in this place. The firm of Prince & Walker was organized in 1870. The establishment is doubtless the largest concern of the kind in Western Massachusetts, and the trade extends to all parts of Berkshire and adjoining counties. Messrs. Prince & Walker occupy three floors of their large building, and the upper floors of adjoining buildings on either side, giving them eight thousand feet of floor surface. The line of goods carried cannot be surpassed, and includes all staples and novelties in carpets, wall papers, draperies, curtains, shades, fixtures, etc., in latest styles, patterns, and designs, and in prices, quality, and variety of their merchandise this live firm successfully compete with any house in their line outside the large cities. Messrs. W. M. Prince and Frank Walker are both natives of Berkshire county.

H. T. Morgan & Co., Ready-Made Clothing, Hats, Caps, Gents' Furnishing Goods, Boots, Shoes, etc., No. 2 Central Block.—One of the most prominent of the leading clothing houses in Pittsfield is that of H. T. Morgan & Co., which has been established since 1875, and become known as one of the most desirable houses to deal with. Mr. Morgan is recognized as one of the best judges of style and fashion in the city, and is esteemed as one of the best clothiers in Berkshire county. He displays excellent taste as a designer of gentlemen's wearing apparel and always gives unqualified satisfaction. In the ready-made department will be found a full line of clothing, which is equal in style and quality to any custom-made article, the assortment embracing everything new and fashionable, so that no trouble or difficulty need be experienced in making a selection, and the prices will be found as low as can be obtained in either Boston or New York. There are also special departments for the display and sale of fashionable silk and Derby hats and also caps, etc., and gentlemen's furnishing goods, which contain all the novelties in neckwear, gloves, hosiery, etc. In boots and shoes this house has a large, well-assorted stock, including everything desirable and fashionable in both fine and medium grade goods, which are not excelled by any other first-class establishment in Pittsfield. The business premises, which are located in the Central Block on North street, are large and spacious, and have a frontage of 22 feet with a depth of 125 feet, and contain every convenience for the transaction of a large business. Mr. H. T. Morgan is a young, active, enterprising, upright business man. He is a native of the State of New York, and during a long residence in Pittsfield has always been popular and prominent as a merchant and useful, influential citizen. His business house is one of the largest and finest in the city, and is liberally patronized by the people throughout the whole of this portion of the State of Massachusetts. Mr. Morgan is also agent for the sale of English bicycles and tricycles, which have the reputation of being the most substantial and serviceable made.

Luther L. Atwood, Wholesale and Retail Apothecary, No 7 North Street.—This is one of the most reliable pharmacies at which to obtain pure fresh drugs and medicines or have physicians' prescriptions compounded. Mr. Atwood has had many years' experience as an apothecary, and has been in his present location since 1873. He is a thorough, skilled pharmacist, and will always be found careful and accurate, and polite to those who favor him with their patronage. The store, which is well arranged and complete in its appointments, is well fitted up with handsome plate-glass show-cases and ornamental counters, lighted by electricity, a soda-water fountain of beautiful design, glass lined, which is the finest to be seen in this vicinity. A full stock of pure drugs, fresh chemicals, together with pharmaceutical preparations and all the standard proprietary remedies, toilet goods, and all those articles required by physicians in their practice are always to be found here, also trusses, rubber goods, etc., at the bottom cash price. Physicians' prescriptions and family recipes are compounded with accuracy. Mr. Luther L. Atwood, who is well and favorably known throughout the whole of this section of Berkshire county, came from Cleve-

land, Ohio, to Pittsfield, when a boy, to acquire an education and learn the drug business, and has grown up with the place. He is one of the most active among the enterprising spirits of Pittsfield, and is highly esteemed as an honorable member of the fraternity. He is doing a large, widespread wholesale and retail business, and prepares a number of specialties which are highly regarded for their efficacy, and all are carefully prepared under his personal supervision from only the best goods the market produces and are worthy your entire confidence. Specialties: Compound sarsaparilla syrup, compound sarsaparilla pills, compound sarsaparilla salve, compound sarsaparilla soap, tar and wild cherry cough syrup, bay leaf hair restorer, quick cure liniment, quick cure corn salve, quick cure toothache drops, floral elixir (tooth wash), glycerine ice, teeth powders, petroleum jellies, magic insect powder, sticky fly-paper, beef, wine and iron, flavoring extracts, carbolic toilet soap, bird seeds, gravel, etc. His cart covers the county regularly to supply the trade, and is much admired by all who see it. The public are cordially invited to call, and prompt, impartial courtesy is extended to all. A handsome chromo calendar of Berkshire Hills, issued by Mr. Atwood in seven colors, illustrating the scenery of the vicinity, will be mailed to any address on receipt of a two-cent stamp.

Maplewood, Elisha Taft, Proprietor.—The Berkshire hills and valleys, made famous in both song and story by Longfellow, Bryant, Holmes, Hawthorne, Catharine Sedgwick, and other bards and writers whose names are household words in the Old World and the New, have long been the resort par excellence for those who find here all that goes to make life enjoyable—health, comfort, and happiness. The most accessible, as well as one of the most beautiful locations in this favored region is Pittsfield, the world-renowned capital of the Berkshire Hills. Within easy and frequent communication with New York, Philadelphia, and Boston, and other cities on the one hand, and with Saratoga, Lake George, the Adirondacks, and White Mountains on the other, the town offers inducements to tourists not held out by any other town in this section. Maplewood is the great centre of attraction here. The four large buildings are delightfully located in grounds so spacious that the guests have an unimpaired sense of country quiet, with all the advantages at hand of city surroundings. The grounds have an area of six acres, and comprise smooth recreation lawns, walks, summer homes, fountains, etc., one of the avenues of over-arching elms being upward of six hundred feet in length. The buildings were for many years used for educational purposes, seminary for ladies, and with many important changes now constitute one of the most complete and attractive hostleries in the country. No luxury in comfort, situation, appointment, or cuisine in any hotel in the country is wanting at Maplewood, and the most exacting demands of the most fastidious are anticipated. The terms, three dollars per day and from fifteen to twenty dollars per week, are most reasonable for the accommodations afforded. It has been famous as a summer hotel for the past eight years. The genial host, Mr. Elisha Taft, is a pattern landlord, and his large experience and constant study of the wants of his guests make a stay at Maplewood a most thoroughly pleasant experience.

Dutton & Tucker, Dye-Woods, Chemicals, Anilines, and Dye-Stuffs generally, Oils, Belting, and Mill Supplies, West Street.—In the line of paper, cotton, and woolen mill supplies the business is well represented by the firm of Dutton & Tucker, who are the successors to Mr. John T. Power, who established it in 1867. Mr. F. W. Dutton and Mr. George H. Tucker have been associated and carried on the business since 1882. The store and warehouse, having an area of 30x90 feet, are well arranged in all particulars for business purposes, and a full and general line of dye-stuffs, chemicals, anilines, etc., and oils, leather, and rubber belting, and mill supplies generally are always kept in stock, so that all orders can be filled at the shortest notice in the most satisfactory manner. Mr. F. W. Dutton and George H. Tucker are both natives of Pittsfield.

W. M. Pinney, Undertaker, Office in Burns' Block, No. 155 North Street.—One of the leading undertakers in Pittsfield is Mr. W. M. Pinney, who has had an experience in the calling extending over thirty years, and has been engaged in it in this city since 1875. Mr. Pinney is particularly fitted for the duties of the undertaker, and has achieved an enviable reputation as being one of the most careful and considerate in the business. He takes full charge of funerals, and furnishes iron, rose-wood, and walnut caskets, plain, or covered with cloth, or elaborately mounted with silver, shrouds, and every requisite for burial purposes, including hearse, carriages, and, when desired, obtains permits for plots in any of the cemeteries in this vicinity. He also embalms bodies by new, improved processes. Mr. Pinney came to this city from the State of Connecticut, and by assiduous attention to his calling gained the esteem of all who have had occasion to employ his services.

H. P. Lucas, Agricultural Warehouse and Seed Store, Fertilizers, Lime, and Cement, No. 13 West Street.—The establishment of Mr. H. P. Lucas was established by that gentleman some twelve years ago, and has since become one of the most important as well as largest in its special line of business in Western Massachusetts. The store is 30x80 feet in area, and affords ample accommodation. Mr. Lucas also occupies several large warehouses which are used for storage purposes, and he has every facility for meeting all demands. All the standard agricultural implements made in the country, including mowers, binders, rakes, harrows, etc., are always kept on sale, also all kinds of reliable farm and garden seeds, together with fertilizers, lime, cement, etc., of the highest quality. The aggregate amount of business transacted is large, and is distributed throughout Berkshire and the adjoining counties. Mr. Lucas, who is a native of the State of Connecticut, has resided in Pittsfield some years, and has been particularly prominent in fostering the general thrift and welfare of the community.

F. G. Guilds & Co., Carting, No. 21 Depot Street.—Messrs. F. G. Guilds & Co. do all kinds of general carting, moving the products of the mills and factories to and from the depots, and also drawing stone and moving pianos, furniture, boilers, heavy iron work and machinery, safes, etc., and have for this purpose fifteen light and heavy wagons and

trucks, and a stable of twenty-seven of the finest draught horses to be seen in Berkshire county. A special business is also made of packing furniture and pianos, and shipping them by freight or express to any part of the country, careful men, who fully understand the business, only being employed. This business has been established about forty-eight years. F. G. Guilds and Mr. Matthew Lehman are both natives of Pittsfield and are well known for their liberality and public spirit. Mr. Guilds was one of the promoters and is a heavy stockholder in the Pittsfield street railway, and is otherwise prominent in public enterprises and also a large real estate owner.

Owen Coogan & Sons, Tanners, No. 13 Elm Street.—Among the time-honored industrial establishments in Pittsfield is the tannery located on the east branch of the Housatonic river, which was founded beyond the memory of the oldest inhabitant of this section of the State. The earliest authentic information regarding it dates from 1792, and Mr. Simeon Brown was carrying it on at that time. About 1849 Mr. Owen Coogan succeeded to the business, and has since associated with him his sons, Mr. William J. Coogan and Mr. Clement F. Coogan, and continued it under the present firm name. The tannery, which has been enlarged and the facilities increased during the past twenty years, covers a space of about two acres, which is well supplied with buildings, sheds, etc., and is operated by steam power, employment being given to about forty workmen. The output, which consists of cord and russet leather, is of the finest standard quality. Messrs. Owen Coogan & Sons are also extensively engaged as dealers in hides, tallow, sheep and calf skins, and control a trade extending throughout all parts of this section of the State. The members of the firm are all natives of this section of the State, Mr. Owen Coogan being well and favorably known. His sons and copartners, Mr. William J. and Mr. Clement F. Coogan, are active, wide-awake, industrious business men.

John L. Russell, Livery and Boarding Stables, No. 12½ West Street.—Mr. John L. Russell has had many years' practical experience in this business and is the successor to Mr. J. P. Rockland, who established it more than thirty years ago. Mr. Russell became proprietor of the establishment about 1874. The premises have an area of 30x125 feet, on which is erected the barn and stables, affording accommodations of forty head of horses and as many vehicles. They are in charge of those thoroughly familiar with their duties, who are under the immediate supervision of Mr. Russell, who has a number of fine animals belonging to the citizens in his care. He is an excellent judge of horses, and makes purchases and sales of animals, always fully guaranteeing them. In his own private stock Mr. Russell has a number of fine, stylish horses and fashionable carriages. He furnishes horses and carriages for weddings, funerals, and for business or pleasure purposes, and also has several Surreys and large coaches, and also hacks to convey passengers to and from the depot on the most reasonable terms. Mr. Russell is indefatigable in his exertions to meet the demands of the community of Pittsfield, the place of his birth and where he has always resided, in the most satisfactory manner.

Onota Lake House, Merrick S. Burbank, Proprietor.—The lakes about Pittsfield are perhaps the most prominent features of its attractiveness, and Onota lake, especially, has become a favorite resort for those desiring a day's fishing or hunting, or a more protracted stay. This lake, formerly called West Pond, is one of the largest and most beautiful sheets of water in the county. Facing the east, the Washington mountains are seen, covered from base to summit with evergreens and giant forest trees; to the northeast, in the distance, are seen the hills of Windsor; to the north, Greylock towers high above all other peaks in this region, and on the east the Green Mountain range forms the horizon in that direction. The lake lies in a beautiful elevated basin, and is three miles in length by three-fourths of a mile in width. Its waters are so limpid that in calm weather the smallest pebbles are visible at a depth of twenty feet, and the delightful air makes the hottest weather pleasant either for a sail on the water or a stay on its shady banks. The lake teems with bass, pickerel, carp, land-locked salmon, bullheads, eels, etc., and anglers here are generally rewarded with a good catch and rare enjoyment. For eight years Mr. Merrick S. Burbank, the genial manager of the Burbank Hotel, has conducted the only house of entertainment at Onota. Here ample provision is made for the entertainment of fishing or hunting parties, boats and fishing tackle being provided, with excellent food and everything required by those seeking health and recreation. A new road is being opened from Pittsfield which will afford a magnificent shaded drive along the lake for half its length, and for two and one-half miles, the distance from the town. The road lies through a most beautiful part of this delightful valley. A first-class hotel at this point is contemplated in the near future, and until then the present house offers all the comforts that could be desired, and the courteous treatment of guests and low prices make this one of the most desirable resorts for any purpose in the country during the summer, and it is rapidly becoming a popular place for those who enjoy hunting, fishing, etc., at all seasons of the year.

Eagen, Linnehan & Co., Wholesale and Retail Grocers, No. 98 North Street.—As illustrating the general character of the wholesale and retail grocery trade of Pittsfield, we may mention the excellent house of Eagen, Linnehan & Co., who occupy a spacious store in the Academy of Music block on North street. The business was established about twenty-one years ago by the firm of Casey & Bacon, but since 1883 it has been continued by the present firm, composed of Mr. James Eagen, Jeremiah Linnehan, and Michael Linnehan. In dimensions the store is 24x90 feet, and is admirably arranged and contains a large, full, and complete stock of all kinds of choice foreign and domestic staple and fancy groceries, including the finest coffees and teas that are brought into the country, also pure spices and sugars, table delicacies, condiments, and hermetically sealed goods in tin and glass, provisions, the leading brands of family flour, and all the specialties that belong to the business. A large local and widespread country trade is carried on. The proprietors were all born and brought up in the city, and take an active interest in promoting the welfare and prosperity of the community. Mr. James Eagen, of the firm of

Eagen, Linnehan & Co., has served his fellow-citizens faithfully and honorably as a member of the board of assessors for three years.

A. H. Harrison, Choice Family Groceries, etc., Railroad Street.—A recognized leader in his field of mercantile enterprise, Mr. A. H. Harrison has long been prominent in trade circles. Mr. Harrison established himself in business here in 1870, and removed to his present commodious premises January 1st, 1885. He occupies two large storerooms each 20x75 feet in dimensions, with entrances in the rear, affording him ample facilities for the receipt, storage, and shipment of the large amount of merchandise handled by him. He carries a choice line of fine family and staple groceries, the best teas and coffees in the market, all the desirable brands of canned goods and provisions, tobacco, snuff, and fresh country produce, and, in fact, everything usually kept in a first-class grocery and provision store. By steadily maintaining the standard excellence of his merchandise and supplying all needs in his line at lowest possible margins of profit, Mr. Harrison has developed a large city and out-of-town patronage. He is a native of Massachusetts.

Sullivan & Campbell, Cab, Livery, and Boarding Stables, South Street.—With their extensive and very complete stables on South street, near East, Messrs. John M. Sullivan and Thomas Campbell have, since the first of July, 1886, as successors to Mr. John M. Sullivan, conducted a prosperous livery and boarding business. The firm have in stock for livery purposes a number of elegant cabs, carriages, etc., and supply weddings, funerals, or pleasure parties with stylish, serviceable teams at short notice and on most reasonable terms, and the turnouts of Messrs. Sullivan & Campbell are as desirable in every particular as those of any rival concern in the city. At lowest prices this firm board horses by the day, week, or month, and horses left in their charge have the best of care and attention. Mr. Sullivan is a native of Berkshire county, as is also Mr. Campbell.

John Feeley, Cook and Parlor Stoves, Oriental Furnaces, etc., No. 31 North Street.—As proprietor of one of the most extensive and complete stove and tinware establishments in Pittsfield, Mr. John Feeley has for many years been prominent. Embarking in the business in March, 1852, with a thorough practical knowledge of the demands and requirements of the trade, Mr. Feeley has developed a large city and out-of-town trade. He keeps in stock a fine line of stoves, furnaces, plumbing materials, copper, tin, and sheet-iron ware, and supplies merchandise of standard excellence at satisfactory prices. Among his specialties are the portable and brick oriental furnaces, which for economy and satisfactory results are unsurpassed by any others in use and equaled by few. All kinds of water tanks are fitted into houses in the most accurate manner, and tin, copper, sheet, and galvanized iron work of all kinds is made to order, and jobbing and repairs of every description have prompt attention. Mr. Feeley occupies the ground floor and basement of his large building, 25x200 feet in dimensions, and employs a force of ten or twelve skilled workmen. He is a native of Pittsfield, and is one of her most substantial and influential citizens.

J. M. Holland's Sons, Successors to J. M. Holland, Wholesale and Retail Dealers in Paints, Brushes, Oils, Glass, Varnishes, etc., No. 13 North Street.—Mr. J. M. Holland's Sons are thorough artists in this line of business, and their services are always in demand. As artists in fresco they are pronounced the best in this section of the State, and as originators of beautiful embellishments and elaborate designs are not surpassed by any others. They also produce artistic effects in paperhanging and the arrangement of dados, borders, centre pieces, and combine colors and tints in the most perfect manner. Messrs. Holland also makes a special business of graining and sign writing and decorating generally, also calcimining, etc. They occupy a large, handsome store, and keep a full and general assortment of painters' supplies and materials, brushes, etc., and also dry and ready-mixed paints, oils, glass, varnishes, and all the new, handsome designs in figures and floral patterns in wall papers in gold and rich colors. They keep constantly employed about thirty-five skilled artists and decorators and ornamental painters. Contracts are made by Messrs. Holland for all work in their line. Mr. Holland, the father of the present proprietors, was a native of the State of New York, and had been established in business in Pittsfield since 1837. Mr. Holland's sons, George and Walter Holland, who were brought up to the business and

who are practical expert fresco artists, interior decorators, and paperhangers, succeeded to the business and conduct it on the same liberal, honorable manner that has always made this old-established house popular with all who have dealings with it.

E. B. Mead, Carriage and Harness Repository, No. 19½ North Street.—Among the extensive representative business establishments of Pittsfield, where merchandise and prices compare favorably with those of any rival concern in Western Massachusetts, the carriage and harness house of Mr. E. B. Mead has for years been prominent. This enterprising dealer established himself in business in this city in 1881, which has steadily increased. Mr. Mead's extensive harness-rooms and carriage repository occupy 100 feet square in area, giving him ample opportunity for the display of his very large and valuable stock. At lowest possible prices Mr. Mead supplies the wants of dealers and individuals, and furnishes vehicles of every description, cabs, carriages, landaus, phaetons, etc., of the most stylish build and warranted strong and serviceable, and the best and most reliable double and single, plain and fancy harness of all kinds suited to every want. His stock, the largest perhaps in the city, affords ample opportunity for selection. Mr. Mead is a native of Pittsfield, and it is both pleasant and profitable to establish business relations with him.

CITY OF NORTH ADAMS.

Located in the extreme northwestern corner of the State of Massachusetts, the picturesque town of Adams occupies an area of territory that was first settled by white people about the year 1750. It was incorporated a town in October, 1778, and named in honor of Samuel Adams, subsequently Governor of the State of Massachusetts. The original grant of land hereabouts was then made to Colonel Ephraim Williams, the revered founder of Williams College, in the near-by town that bears his name. He was the officer in charge of two small forts on the banks of the Hoosac, and was killed in battle with the French and Indians in the fall of 1755. Relics of old Fort Massachusetts still exist. During the period from 1746 to 1756 this immediate section of country was the stage of active Indian hostilities.

North Adams is itself the centre of rugged and romantic scenery, which attracts to it many visitors and tourists, and throws over and about it a charm distinctively its own. Saddle Mountain, so-called by reason of its peculiar conformation, is the chief feature in this beautiful landscape. Greylock, its central figure, is the highest mountain in the State, rising, as it does, to an altitude of three thousand six hundred feet above sea level. Never difficult of ascent, the recent completion of a carriage road to its summit renders still more easily enjoyable the vast and varied reach of picturesque scenery that stretches away

upon every side. Spruce Hill is almost as lofty, and commands charming views of Hoosac valley and the several villages not readily to be forgotten. Between Greylock and its fellow mountains a chasm, "The Hopper" by name, drops down to a depth of nearly four thousand feet. The Natural Bridge, of white marble, or limestone, across Hudson's brook, is noted as one of the most pleasing and remarkable phenomena of nature in the State, and a beautiful cascade in Notch brook, forming a silvery apron over a precipice half a hundred feet high, is another. From its verge, at either side, rise venerable and majestic trees, whose intertwining branches form an umbrageous arch across the gap, while the ragged faces of ancient rocks are overgrown with moss and bearded with ferns and lichens.

Situated on the Hoosac river, North Adams has the advantage of an immense water-power, which has contributed very essentially to its commercial progress and prosperity by inciting the establishment of numerous manufacturing enterprises. The activity and success of these industries are proverbial, especially since the building of the Hoosac Tunnel, the completion of which gave them and general trade interests an enormous impetus. Indeed, the real growth and importance of the "Tunnel City," as North Adams is frequently styled, as a strong and progressive business point date from the execution of that great work.

One hundred and thirty-two miles west-northwest from Boston, this wideawake city is twenty miles north from Pittsfield, with Troy, N. Y., forty miles to the west, the terminus of the Pittsfield and North Adams branch of the Boston and Albany railroad, and also of the Boston and Fitchburg. These rail thoroughfares are equal to every demand for freight and passenger traffic. The city is essentially modern in respect to its public improvements and general appearance, as well as the temper and spirit of its people, whether socially or commercially regarded. The public buildings are noticeable for their elegance, solidity, and convenience, while the many handsome residences that adorn every section of the town challenge attention and remark on the part of visitors.

Fourteen or fifteen church organizations represent the principal religious denominations, and are active in every good word and work; some of the edifices owned by them rank with the most elegant in the State.

An excellent graded system of common school education is managed upon liberal and intelligent principles, while the Drury Academy is notably one of the best exponents of its class in this part of the country.

The Water-Works, Fire and Police Departments, are thoroughly efficient in their several directions, and nothing is wanting in any section of the city that could contribute to wholesome and healthful sanitary conditions.

The business men of North Adams have the choice of two banks—the Adams National Bank, with a capital of \$500,000 and a surplus of more than \$100,000; and the Berkshire National Bank, with a capital of \$200,000. In addition to these are the Hoosac and North Adams Savings Banks.

We have already referred to the extensive manufacturing industries carried on here with such marked success and profit. These embrace, among many other goods and articles, prints, gingham, fancy cassimeres, paper, warp, twine, cotton and wool, boots and shoes, nitro-glycerine, and lumber.

The present population of North Adams is not far from twelve thousand. It is continually advancing at a steady pace, making sound and permanent growth, and the following carefully prepared sketches of its representative mercantile and manufacturing establishments will help the general reader to form an intelligent and fair opinion as to the character and extent of the business operations that engage the capital, energy, and attention of its people.

J. H. Adams, Furniture, No. 113 Main Street.—As the leading representative in the furniture trade we mention the house of J. H. Adams, which dates its existence from 1828, when it was established by Mr. E. Ingraham. In 1842 it was carried on by Ingraham & Son. About 1848 it was under the control of Ingraham & Adams, who were succeeded by D. S. & J. H. Adams, but since 1860 the business has been under the sole control of Mr. J. H. Adams, who has enlarged the facilities. The spacious premises, consisting of a large building having four floors, aggregate about twenty thousand square feet, and contain a large, valuable stock of every description of furniture, including rich, elegant, handsome parlor and chamber suits, upholstered in the highest style of the art in velvet, silk, plush, damask, etc., also dining-room furniture and fine and medium grade furniture suitable for all departments of the household. Mr. J. H. Adams also manufactures to order fine furniture and cabinet ware, and gives particular attention to upholstering in all its branches, and also makes repairs and attends promptly to general jobbing in upholstering and other branches of the business. Mr. Adams is well-fitted for the duties of the undertaker and funeral director, and exercises a care and consideration that has made him popular. Caskets of all kinds in walnut and other woods, also those covered with cloth and mounted with silver trimmings, are furnished, together with robes and everything required for funerals, and he owns two handsome new-style hearses and furnishes carriages and takes full charge of all the preparations from the house to the cemetery. Embalming is a feature of the business, and by new scientific processes he is enabled to preserve bodies in a natural state in the most satisfactory manner to friends. Mr. Adams came to North Adams from Vermont many years ago, and has always taken a great interest in the growth and prosperity of the place.

Jas. Hunter & Son, Founders and Machinists.—The extensive foundry and machine shops of Messrs. Jas. Hunter & Son were founded by the senior member of the firm in 1848, and in 1861 the founder associated with himself in business his son, Mr. Jas. Hunter, Jr., and under the present firm name and style operations have been since conducted on a steadily increasing scale. Messrs. Hunter & Son occupy three substantial brick buildings, respectively three and four stories in height, with supplementary frame structures, equipped throughout with the most improved iron-working machinery operated by steam, and from eighty to ninety skilled founders and iron workers are employed in the establishment. The Messrs. Hunter make all kinds of castings and machine work, and make, repair, etc., and carry at all times a full assortment of machines and machine parts and supplies, castings, etc. In prices, as in quality of their work and merchandise, the Messrs. Hunter successfully compete with any house in their line in New England. The leading specialties of this concern are Hunter's improved French rotary fulling mills, cloth washers, friction pulleys and couplings, which are unsurpassed by any other machinery in use. The Messrs. Hunter are Scotchmen by birth, and are practical ironmasters of many years' experience. Mr. James Hunter is president of the Berkshire National Bank, and otherwise conspicuous in industrial and financial affairs.

E. D. Tyler & Co., Insurance Office, Adams National Bank Building.—The firm of E. D. Tyler & Co. was established about forty years ago by Hon. H. L. Dawes, who was followed by W. P. Porter, and from 1877 was continued for some years by Flagg & Tyler. In July, 1879, the present firm, composed of Mr. E. D. Tyler and Mr. T. W. Richmond succeeded to the business, and have greatly extended the usefulness of the agency and given it prominence as being one of the most desirable in Berkshire county with which to form relations. Messrs. E. D. Tyler & Co. represent some of the oldest, stanchest, time-tried fire, life, and accident insurance companies in the world, among which are the *Ætna*, Hartford, Conn.; Hartford, Hartford, Conn.; *Phoenix*, Hartford, Conn.; *National*, Hartford, Conn.; *Home*, New York; *Hanover*, New York; *Niagara*, New York; *Phoenix*, Brooklyn, N. Y.; *Mechanics*, Brooklyn, N. Y.; *Liverpool* and *London* and *Globe*, England; *Queen*, Liverpool, Eng.; *Norwich Union*, England; *Fire Insurance Association*, England; *Insurance Company of North America*, Philadelphia, Pa.; *Hamburg Bremen*, Hamburg, Germany; *Northwestern National*, Milwaukee, Wis.; *Traders*, Chicago, Ill.; *Merchants*, Providence, R. I.; *Holyoke Mutual Fire*, Salem, Mass.; *Northwestern Mutual Life*, Milwaukee, Wis., and the *Fidelity and Casualty Company*, New York. The business of the agency is admirably managed by Mr. E. D. Tyler, and all losses are promptly adjusted. Mr. Tyler is a native of North Adams. He is a member of the board of town assessors and a member of the firm of T. W. Richmond & Co., wholesale coal dealers. Mr. T. W. Richmond is also a native of North Adams, and was a popular member of the board of selectmen of the town.

E. W. Hurd, Artist.—An artist of many years' experience, Mr. E. W. Hurd established himself in North Adams as a photographer in 1874, and his studio on Main street is one of the most complete and popular in this section of the city, and the waiting-rooms are filled with specimens of his work. Mr. Hurd makes photographs in any desired size or style, from the miniature *carte de visite* to the largest cabinet, and in the price, finish, and general excellence of his work he is unsurpassed. Portraits in oil, ink, or crayon are executed in the most artistic manner from life or small pictures, and prices charged are, for first-class work, uniformly reasonable. Mr. Hurd has several skilled assistants, and his facilities for superior work are all that could be desired. He is a native of Berkshire county.

J. M. McPherson, Cigar Manufacturer, No. 63 Eagle Street.—This well-known and capable gentleman occupies commodious and convenient quarters, located at No. 63 Eagle street, and during the period he has been manufacturing cigars has given his productions a most excellent reputation, by keeping them to a uniformly high standard of quality and quoting them at the lowest possible prices compatible with that quality. Mr. McPherson is a practical cigarmaker, of ample experience, thoroughly familiar with all the processes of manufacture, from the selection of the raw material to the last touch of the finished article. And this is one secret of his success in building up a flourishing trade that extends beyond this town.

T. W. Richmond & Co., Wholesale Coal Dealers, Office and Yards, No. 31 State Street; Branch Office, Main Street, Williamstown.—The firm of T. W. Richmond & Co. are extensively engaged in the coal trade, supplying a large, widespread demand from all parts of this section of Berkshire county, and also from the adjoining States of New York and Vermont. The firm receive the best quality of anthracite coal from the Lehigh and Carbondale regions in Pennsylvania, and also bituminous coal, which is carefully prepared for family and manufacturing purposes, and sold by the carload, quantity, or ton, at wholesale or retail at the lowest market rates. Messrs. T. W. Richmond & Co. are the selling agents for the Delaware and Hudson Canal Company and the Clearfield Consolidated Coal Company, and general sales agents for Robert Hare Powell & Co., for this section of Massachusetts, the eastern section of New York, and of the State of Vermont. The coal yard, located on State street, is connected with the Boston and Albany, the Fitchburg, the New Haven and Northampton, the Troy and Boston, and the Boston and Hoosac Tunnel and Western railroads by side tracks, and is well provided with shedding and pockets for storage purposes and for receiving freights and making shipments, a full stock of all sizes always being carried so that all demands can be met at the shortest notice. Messrs. T. W. Richmond & Co. are the largest coal agents, shippers, and wholesale and retail dealers in Western Massachusetts. The individual members of the firm are T. W. Richmond and E. D. Tyler, the general management of affairs being in charge of Mr. Richmond. He is a member of the park commissioners, and also of the firm of E. D. Tyler & Co., and was for several years a member of the board of selectmen, and gave universal satisfaction by his manly, honorable, straightforward course, and the great interest he evinced in promoting the welfare and prosperity of North Adams.

William Martin & Co., Boots and Shoes, No. 10 State Street.—For fully forty years Mr. William Martin has been identified with the mercantile interests of North Adams. He has for eight years past successfully conducted a flourishing boot and shoe trade under the firm name of William Martin & Co., and their establishment is one of the most popular concerns in this line. Messrs. Martin & Co. carry in stock a very large assortment of boots, shoes, and rubbers, and supply the best of footwear at lowest possible prices, guaranteeing satisfaction as to fit, styles, and wearing qualities. The firm are noted for the standard excellence of their merchandise. Mr. Martin is a native of New Hampshire, and was for several terms the able representative of North Adams in the State Legislature, serving on important committees, and was active in advancing the best interests of North Adams. He is also a member of the prudential committee of the fire department, and three years ago was an influential member of the board of town assessors.

W. C. & E. Ames, Groceries and Provisions, Holden Street.—This house was founded April 18th, 1886, and from the beginning the business has been conducted with admirable tact and most gratifying success. The store is a model of convenience and taste. With a frontage of 24 feet on

Holden street and a depth of 60 feet, and with entrance front and rear, the firm have every facility for their large trade and the accommodation of customers. They carry in stock a large and complete assortment of fine, fresh fancy and staple groceries, canned goods, and provisions and the choicest teas, spices, coffees, and produce in the market. The Messrs. Ames are natives of Massachusetts.

M. Dailey, Manufacturer of Cigars, and Wholesale and Retail Dealer in Tobacco, etc., No. 7 Eagle Street.—A leading and deservedly prosperous house in its special line of trade and industry in Berkshire county is that of Mr. M. Dailey, who occupies a commodious sales-room centrally located on Eagle street, with his factory on the second floor, and employs a force of twenty experienced workmen in the manufacture of fine Havana and domestic cigars, which for superior flavor and general excellence are unsurpassed. He makes a specialty of fine work, and his leading brands, notably "Bouquets," "Hand-mades," and "M. D's," are, at prices asked, the best in the market, and are so warranted. Mr. Dailey carries a very large and complete assortment of imported cigars, all popular brands of smoking and chewing tobaccos, cigarettes, pipes, and smokers' articles generally, and supplies retail dealers and the general public at lowest possible rates. He has by his energy and worth in nine years built up a large wholesale and retail trade. Mr. Dailey is a native of Massachusetts, and is a young man of superior business ability.

A. W. Hunter, Steam, Gas, and Water, Plumbing and Heating, No. 5 Main Street.—As successor to Mr. J. J. Marsh, who inaugurated the business here in 1872, Mr. A. W. Hunter has for twelve years conducted the leading steam-fitting, heating, and plumbing establishment. His stock of merchandise, consisting of plumbing, gas, water, and steam fitting supplies, is as complete and extensive as that of any of his craft in Western Massachusetts. Mr. Hunter is a thoroughly practical, scientific artisan, and employs a force of eight skilled assistants in his business. Orders for work are promptly executed in the most workmanlike and satisfactory manner, and, in every sense of the term Mr. Hunter is qualified to plan and execute the most difficult sanitary work, plumbing, steam-heating, etc., on the most extensive scale. He makes a specialty of house plumbing, mill, and factory work. He is a native of Berkshire county, and is one of the representative business men of North Adams.

M. V. N. Braman, Dealer in Groceries and Provisions, Fruits, Vegetables, and Oysters in their Season, No. 12 State Street.—Among the well-known and popular grocers of Berkshire county, Mr. M. V. N. Braman, who established himself in business here in 1877, by his tact and ability has developed a far-reaching trade. The store is centrally located at No. 12 State Street, is 24x70 feet in dimensions, and it is tastefully fitted up and equipped with all the necessary conveniences for the facilitation of business. An extensive stock of groceries, provisions, fruits, vegetables, and oysters in season, canned goods, and table delicacies is always kept on hand. Mr. Braman's prices are uniformly reasonable, and the house bears an excellent reputation for square dealing.

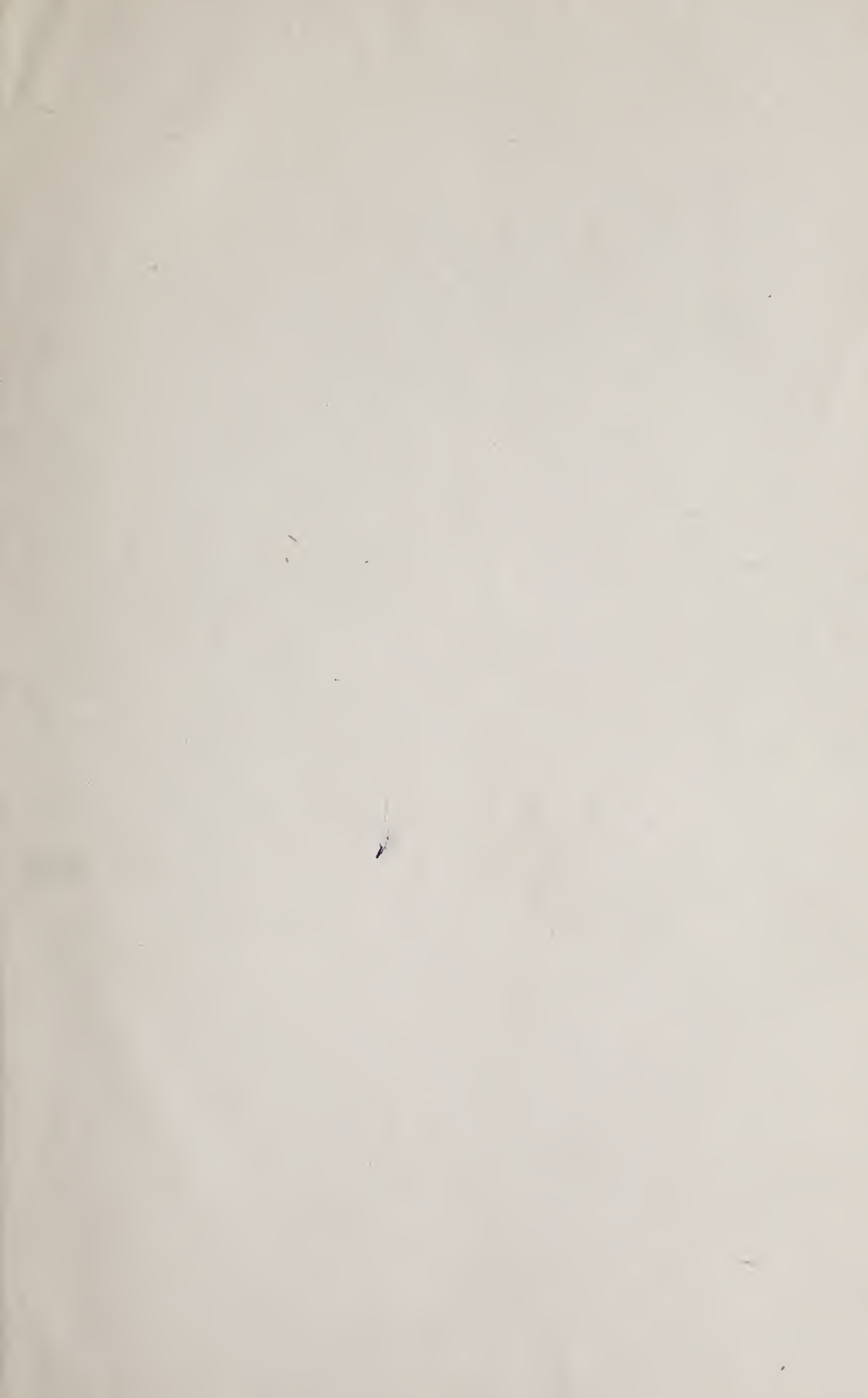
The Wilson, F. E. Swift, Proprietor, Main Street.—North Adams was prior to 1866 but inadequately provided with first-class hotels, but since the opening of the Wilson House in that year this thrifty, wide-awake business centre has been able, through the enterprise of Mr. Allen B. Wilson, inventor of the sewing-machine, who was born in North Adams, and who is a member of the firm of Wheeler & Wilson, whose name is famous throughout the world, to offer entertainment to business men, tourists, and travelers on as excellent a scale as can be obtained in any part of the United States. The building of itself is one of the most imposing structures in Western Massachusetts, and is the most prominent object which meets the eye of the visitor. It is constructed of brick in the most substantial manner, and is four stories in height and one hundred and fifty feet square, and has one hundred and five large, spacious, well-ventilated, cheerful sleeping-apartments, singly and en suite. The halls are broad and the parlors and reception-rooms have an air of homelike comfort. Throughout the house is elegantly and tastefully furnished in modern style, and is provided with and has running water in every room, and furnished with steam heating apparatus and lighted by electricity, and is complete and perfect in all its appointments. The house was built and furnished at a cost of over \$160,000. F. E. Swift, the owner and proprietor, is a gentleman who has had many years' experience as a hotel man, is possessed of ability and tact, and knows exactly how to meet in every respect the requirements and tastes of people of refinement. The dining-room is neatly and tastefully fitted up and handsomely decorated, and the cuisine is in charge of those capable and efficient in this department. The menu includes everything in season, and nothing is left undone by Mr. Swift, the proprietor, to make the guests comfortable. Located in the house are well-lighted sample rooms and also a large hall (the Wilson Opera House), which is used for concerts and theatrical entertainments. The Opera-House has recently been refitted and furnished, and provided with new-style opera cushioned chairs and new scenery has been added which greatly adds to its comfort and attractiveness. On the ground floor, on Main street, there are eight fine, large, handsome stores, all of which are occupied. Mr. Swift, who has conducted the house since 1871, and who bought it in 1881, is a native of Vermont, and is one of the most popular hotel men in the county. Mr. Swift represented the Berkshire District in the Massachusetts State Senate several years ago, and won the esteem and regard of his constituents by his straightforward, manly course in looking after their interests and the activity he displayed in promoting the advancement of this section of Western Massachusetts.

M. E. Myers, Livery, Board, and Feeding Stable, No. 33 State Street.—This stable is one of the most complete and well-conducted in Western Massachusetts. The horses and vehicles are stylish and serviceable, and at most reasonable rates Mr. Myers supplies handsome turnouts for pleasure or business purposes, and carriages for weddings and funerals, and horses are boarded by the meal, week, or month at low prices, and teams in his charge have the utmost care and attention, and all orders have prompt attention, and satisfaction in every par-

ticular is uniformly warranted. Mr. Myers is a native of the Green Mountain State. He established himself in his present business in 1871.

Geo. F. Miller & Co., General Insurance Agents, Room 9, Burlingame Block.—This agency is the oldest and largest in Berkshire county, and was established about forty years ago by Mr. E. D. Whittaker. In 1872 Mr. George F. Miller succeeded to the business and consolidated all other agencies, he having full control of the business in the town, which he conducted for some years. About a year ago he associated with him Mr. C. A. Brown, and from that time the business has been continued under the present firm name. In giving an idea of the operations of the firm it may be stated that they are the regular authorized agents of about thirty of the oldest time-tried foreign and American fire, life, accident, and plate glass insurance companies, among which are the following: Foreign Companies—Sun Fire Office, of England; London Assurance Company, of England; Phoenix Assurance Company, of London; Imperial, of London; North British and Mercantile, of England; Guardian, of London; British America, of Toronto; Northern, of England; City of London, England; Royal, of Liverpool, England; Commercial Union, of London; London and Lancashire, of England. American Companies—Insurance Company State of Pennsylvania; First National, of Worcester, Mass.; American, of Philadelphia; Fire Association, of Philadelphia; Pennsylvania, of Philadelphia; Berkshire Mutual, of Pittsfield; Westchester, of New York; Security, of New Haven; Union, of Philadelphia; Continental, of New York; Williamsburg City, of New York; Fitchburg Mutual, of Fitchburg, Mass.; Merchants, of New Jersey; New Hampshire, of Manchester; Springfield Fire and Marine. Accident—Fidelity and Casualty, New York. Plate-Glass—Lloyds, of New York. The assets of these corporations aggregate many millions of dollars, thus affording an unquestioned guarantee for solvency and solid indemnity. Losses are promptly adjusted and paid and full satisfaction given. Mr. George F. Miller is a native of the State of New York, and Mr. C. A. Brown was born and brought up in Berkshire county. Mr. George F. Miller was for about seven years clerk and treasurer of the fire district of North Adams.

John F. Crowley, Ale Brewery, River Street.—This important industry was inaugurated in the early part of 1885 by Messrs. Crowley & Harper, who, in April of that year, were succeeded by the senior member of that firm as sole proprietor. The brewery is the leading source of ale supply for dealers and families in Berkshire and adjoining sections at present writing. Mr. Crowley occupies a large two-story frame building on River street, admirably equipped with all the machinery and requisites for his purposes, operated by steam. A force of experienced workmen are employed in the business, and the ales manufactured by this well-known brewer are unsurpassed for purity, flavor, and general excellence by any in the market. By steadily maintaining the excellent quality of his product, and supplying pure, reliable goods at low prices, Mr. Crowley has steadily increased his trade. He is an experienced brewer and a prompt, energetic business man.





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